



MEMORANDUM

TO: Mayor and City Commissioners

FROM: Victor Majtenyi, Deputy Director of Public Utilities
Randal Krejcarek, P.E., Director of Environmental Services Department
Environmental Services Department

THROUGH: Louie Chapman, Jr., City Manager

DATE: April 14, 2014

SUBJECT: **AGENDA ITEM 9.H - REGULAR COMMISSION MEETING OF MAY 6, 2014**
PURCHASE AWARD/THE DUMONT COMPANY

BACKGROUND

Sodium Hypochlorite, the primary disinfectant within the water distribution system, is also injected into the distribution system at nine remote stations throughout city for maintaining water quality. It is delivered and pumped into small tanks (500 to 1,000 gallons) at sites with limited access.

Utilizing a formal bid process, the City opened bids on March 20, 2014. The following vendors submitted bids with their associated unit price per gallon listed below:

Bidder	Supplier	Unit Cost
Gomez Chemicals, DBA, Beach-O-Rama	Allied Universal Corporation	\$1.17/gal
The Dumont Company	Odyssey Manufacturing Company	\$1.19/gal

In reviewing the bid submittals, staff observed that the references listed by Beach-O-Rama were predominantly from the same governmental entity. Checking their references presented favorable responses, however, revealed that the annual quantities were small in comparison to our anticipated use (valued at less than \$2,000), and were predominately for periodic operational maintenance of raw water wells. In contrast, the references listed by The Dumont Company were varying governmental entities, utilizing the product in the treatment process. Their references also exhibited favorably; one entity switched to The Dumont Company due to less desirable product quality and service issues experienced from the competitor's supplier. With quality of product being critical in maintaining disinfection of the finished water in the distribution system, staff recommends award to The Dumont Company.

The contract term is three years, with the option to renew for two additional one year periods.

At this unit cost, staff estimates the annual cost of sodium hypochlorite to these remote stations at \$52,000, plus/minus subject to actual water usage.

This item was bid according to Ordinance No. 29-13, Section 36.02, "Methods of Acquisition" (A), (1) "Sealed Competitive Method".

The "Standard form of Agreement Between the Vendor and City", along with the appropriate insurance certificates, will be executed upon City Commission approval.

Legal Review: This complies with Section 36.02, (A)(1), "Sealed Competitive Bids".

Financial Review: Finance recommends approval, pending completion of the 72 hour bid award posting period on Monday April 28.

Discussion: Award to The Dumont Company for the purchase and delivery of sodium hypochlorite for remote stations within the water distribution system. The Recommendation is in compliance with Ordinance No. 29-13, Section 36.02, Section (A), (1) "Methods of Acquisition, Sealed Competitive Method". Funding is available from account 441-5123-536-52.21 (Water and Sewer Fund/Operating Supplies/Chemicals).

Operating Cost: Funding will be from 441-5123-536-52.21, Water and Sewer Fund: Operating Supplies/Chemicals.

Timing of the Request:

RECOMMENDATION

Staff recommends approval of the purchase award to The Dumont Company for the purchase and delivery of Sodium Hypochlorite for use at remote stations within the water distribution system at \$1.19 per gallon.