

City of Delray Beach
RFQ 2016-091
Vehicle Towing and Storage Services

		Facilities	Experience	Administration
Beck's Towing	Strengths	24 / 7 /365 on call service. All equipment required. 24/7 surveillance being stored.	4 drivers. Staff has 38+ years experience.	Beacon software for record keeping. 4 payment options for customers. Financials not included.
	Weaknesses	Fleet with eight vehicles. Storage area shared	3 drivers are certified. Litigation regarding right-to tow.	Sample report difficult to read. Proposal included limited information.
Blake's Towing & Transport	Strengths	24 / 7 /365 on call service. Fully paved facility. 7 miles from Delray Beach. Diverse fleet. All equipment has on board computer	8 drivers On-going driver training.	Proposal detailed administration process. Software for record keeping.
	Weaknesses	Storage area shared at the Boynton Beach and Wellington location. Does not have a designated indoor crime storage	High employee turnover	No weakness noted by committee

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Priority Towing, Inc.	Strengths	24 / 7 /365 on call service. Diverse fleet.	Large staff with over 20 years of experience. All drivers certified. On going driver training.	Beacon software for record keeping. Proposal detailed administration process.
	Weaknesses	Dispatch location West Palm Beach and small storage and office in Lake Worth and Boynton Beach Storage area shared.	No weakness noted by committee	No weakness noted by committee
Westway Towing, Inc.	Strengths	24 / 7 /365 on call service. Roadway clean up. Large fleet - includes unique equipment such as mobile command unit and roadway cleanup vehicle. Facility in Boca Raton & Fort Lauderdale has separate storage areas	Large office and driver staff. Experienced staff. Dive team. On-going staff training. Community involvement.	Robust driver tracking system and software for record keeping.
	Weaknesses	Firm has several contracts throughout South Florida	Litigation regarding right-to tow and other customer claims.	No weakness noted by committee

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Zuccala Wrecker Service	Strengths	Boat recovery equipment. Large portable generator. Unique equipment such as Emergency Response Traffic Management Unit, Hydraulic Crane and beach buggy.	In business since 1977. 4 drivers.	Detailed asset report. Office staff with over 20 years experience.
	Weaknesses	Older fleet than the 2010 model requested. Shared storage area.	4 drivers with less than 1 year with firm.	Financial information provided was not current (2013- 2014).