



MEMORANDUM SOLE SOURCE APPROVAL

TO: Hugh B. Dunkley, Chief Financial Officer

FROM: Missie Barletto, Public Works Director *MB*

SUBJECT: Sole Source – MWI Pumps and Repair Services

DATE: June 21, 2023

Background: Stormwater pumps are a crucial component of the Public Works Department. These pumps convey stormwater produced from tidal and/or rainfall events from neighborhood drainage basins to minimize damaging flooding conditions on roadways and private properties. Stormwater pumps manufactured by MWI (Couch brand) can only be diagnosed and repaired by the manufacturer themselves, just like how most software maintenance can only be performed by the software developer. Therefore, staff requests approval to designate the maintenance and repair of MWI manufactured pumps to MWI Corporation, Inc. (MWI) as a City Standard.

Justification: Ten (10) stormwater pumps owned by the City are manufactured by MWI. The technical specifications for these pumps are proprietary to MWI, making MWI the only company capable of properly maintaining and repairing the pumps.

Market Research: An internet search for maintenance and repair of the specific brand of pump (Couch), returns results for MWI only. MWI's website (<http://mwicorp.com/>) states in several sections that they manufacture their own pumps. Their website also states that in 1983, they purchased the Grant, Florida division of the Allis-Chambers Corporation, which was formerly known as Couch Pump Company. Furthermore, MWI has provided a Sole Source letter stating that they are the only company able to provide parts and service for their pumps.

Quote or Proposal is attached ☐ Yes ☒ No

Comments: _____

☒ **Approved** This Sole Source approval is valid for 24 months from date of approval. Attach this Sole Source Approval to all Acquisition Approval Memos and/or requisitions for this item.

☐ Need Additional Information ☐ Not Approved

Comments: _____


Chief Financial Officer

6/10/23
Date

N/A
Information Technology (IT) Director

Date

Missie Barletto
Missie Barletto (Jun 21, 2023 10:02 EDT)



Trash Pumps,
Large Volume Pumps,
RotoFlo™ Wellpoint Dewatering Pump,
Jet Pump and PrimeRite™ Self-Priming Pump Rentals

March 28, 2023

City of Delray

REF: Sole Source

ATT: John Kerswell
Utilities Maintenance Manager

MWI Corporation and Couch Pump are one of the same. We are a pump manufacturing company that provides sales, rentals, and service for these pumps. We are the Sole Source for parts and service for these pumps. MWI Corporation technical specifications for the axial flow pumps are proprietary. Consequently, MWI Corporation is the only entity capable of properly restoring the Couch vertical pumps back to OEM specification.

Sincerely,

Tom Hyde
Repair Sales Manager
MWI Corporation

Ph 772 770 0002
Fax 772 770 1096
Cell 772 233 7070

MWI Rental Main Office
208 N.W. 1st Street Deerfield Beach, FL 33441
Phone: (954) 427-2206 Fax: (954) 426-2009

MWI Rental Tampa
7905 Baseline Court Tampa, FL 33637
Phone: (813) 899-2863 Fax: (813) 899-2862

MWI Rental Fort Myers
4945 Kim Lane NE Fort Myers, FL 33905
Phone: (239) 337-4747 Fax: (239) 337-1331

MWI Rental Orlando
9337 Bachman Road Orlando, FL 32824
Phone: (407) 854-3378 Fax: (407) 854-3376

MWI Rental Vero Beach
7775 S.W. 9th St. (Oslo Rd.) Vero Beach, FL 32968
Phone: (772) 770-0004 Fax: (772) 770-1096

MWI Rental Jacksonville
11000 Blasius Road Jacksonville, FL 32226
Phone: (904) 425-6741 Fax: (904) 425-6744



MEMORANDUM CITY STANDARD APPROVAL

TO: Ilyse Triestman, Acting Purchasing Director
THROUGH: Missie Barletto, Public Works Director *MB*
FROM: Cynthia Buisson, Assistant Public Works Director *CB*
SUBJECT: City Standard Approval Request
MWI Repair 14" Couch pump @ Seasage Stormwater Pump Station
MWI Repair 24" Couch pump @ Atlantic Stormwater Pump Station
DATE: February 19, 2021

Background: Stormwater pumps are a crucial component of the Utilities Department. These pumps convey stormwater produced from tidal and/or rainfall events from neighborhood drainage basins to minimize damaging flooding conditions on roadways and private properties. Stormwater pumps manufactured by MWI (Couch brand) can only be diagnosed and repaired by the manufacturer themselves, just like how most software maintenance can only be performed by the software developer. Therefore, staff requests approval to designate the maintenance and repair of MWI manufactured pumps as a City Standard.

Justification: Ten stormwater pumps owned by the City are manufactured by MWI Corporation, Inc (MWI). The technical specifications for these pumps are proprietary to MWI, making MWI the only company capable of properly maintaining and repairing the pumps.

Market Research: An internet search for maintenance and repair of the specific brand of pump (Couch), returns results for only MWI. MWI's website (<http://mwicorp.com/>) states in several sections that they manufacture their own pumps. Their website also states that in 1983, they purchased the Grant, Florida division of the Allis-Chambers Corporation, which was formerly known as Couch Pump Company. Furthermore, MWI has provided a Sole Source letter stating that they are the only company able to provide parts and service for their pumps.

Quote or Proposal is attached: ☒ Yes ☐ No

Comments: _____

☒ Approved. This City Standard approval is valid for 24 months from date of approval. Attach this City Standard Approval to all Acquisition Approval Memos and/or requisitions for this item.

☐ Need Additional Information

☐ Not Approved

Comments: _____

Ilyse Triestman
Purchasing Director

2.19.21

Date

n/a

Information Technology (IT) Director

Date



Trash Pumps,
Large Volume Pumps,
RotoFlo™ Wellpoint Dewatering Pump,
Jet Pump and PrimeRite™ Self-Priming Pump Rentals

February 19, 2021

City of Delray
John Kerswell
434 S Swinton
Delray Beach FL 33444

REF: Repair Couch Pump S#14583 as required

Dear John,

**Repair 14" NC314X14 MWI Couch Vertical Pump
S#14583**

Replace head shaft coupling
Replace head shaft
Replace entire pump shaft
Replace packing gland with split style
Rebalance impeller
Re weld intake
Reweld distributor.
Replace bronze bearings
Replace cutlass bearings
Replace gaskets and hardware
Re weld cracks throughout pump and intake.
Replace seals
Gasket and hardware
Sandblast and epoxy coat pump inside and out

TOTAL PRICE: \$14,372.00 plus any applicable taxes.

Sincerely,

Tom Hyde
MWI/Couch Repair

MWI Rental Main Office
208 N.W. 1st Street Deerfield Beach, FL 33441
Phone: (954) 427-2206 Fax: (954) 426-2009

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Trash Pumps,
Large Volume Pumps,
RotoFlo™ Wellpoint Dewatering Pump,
Jet Pump and PrimeRite™ Self-Priming Pump Rentals

February 19, 2021

City of Delray
John Kerswell
434 S Swinton
Delray Beach FL 33444

REF: Repair MWI Couch Pump 24" S#14766 as required

Dear John,

Repair 24" NC324X24 MWI Couch Vertical Pump

Replace head shaft
Replace head shaft coupling
Replace entire pump shaft
Replace packing gland with split style
Replace impeller
Re weld intake
Fabricate intake ring
Reweld distributor.
Replace enclosing tube
Replace venturi tube assembly
Replace bronze bearings
Replace cutlass bearings
Replace gaskets and hardware
Re weld cracks throughout pump and intake.
Replace seals
Gasket and hardware
Sandblast and epoxy coat pump inside and out

TOTAL PRICE: \$23,755.00 plus any applicable taxes.

Sincerely,

Tom Hyde
MWI/Couch Repair

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Sole Source Memo - MWI 6.21.2023

Final Audit Report

2023-06-21

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