

# AUTHORIZATION FORM



**Do not write / CM Office Only**  
CMO Log #: \_\_\_\_\_  
Rcv'd Date: \_\_\_\_\_

**Originator:**

Name Joel Burzynski      Department Purchasing      Ext. 7153      Date 5-7-24

**Description of Request:** SS2024-026 Ammo (Florida Bullet Inc)

Department Leave Form  Check Request Form  Acquisition Approval   
Budget Transfer  Grant Item  Memorandum Service Authorization Approval   
 Other (Please Specify) Florida Bullet is a sole source vendor for SPEER/Federal amm

On September 19, 2022, Resolution #166-22 was approved by the Commission, approv  
Federal ammunition as a City Standard for FY 22/23.

Department Head Signature: Hugh Dunkley

Finance Signature: (if request impacts budget) \_\_\_\_\_

**Review Completed by Staff – Comments:**

\_\_\_\_\_  
\_\_\_\_\_  
\_\_\_\_\_  
\_\_\_\_\_  
\_\_\_\_\_

- RETURN TO ORIGINATOR FOR ADDITIONAL COMMENTS
- APPROVED FOR TERRENCE R. MOORE, ICMA-CM SIGNATURE
- APPROVED FOR JEFFREY ORIS, ACM SIGNATURE

**TRACKING:**

Returned to \_\_\_\_\_ Department for additional information on: \_\_\_\_\_

Forwarded to \_\_\_\_\_ Department for action on: \_\_\_\_\_



# MEMORANDUM SOLE SOURCE APPROVAL

**TO:** Hugh Dunkley, Chief Financial Officer

**FROM:** Kristina Maricic, Administrative Services Manager, Police Department *K.M.#1068*

**SUBJECT:** Sole Source Approval Request – Florida Bullet, Inc.

**DATE:** May 6, 2024

**Background:** Ammunition is a requirement for law enforcement agencies. Standardization of ammunition is very important to maintain consistency for officer training and weapon performance. As such, it is necessary for the Police Department to use only one kind of ammunition for duty use and comparable ammunition for training. When selecting ammunition, factors that are considered include the casing, bullet weight, propellant, toxicity (of airborne fragments subsequent to fire), and bonding. The SPEER/Federal ammunition was selected through Department testing, research of ballistic results from a study by the Federal Bureau of Investigation, and the ballistics of the training ammunition is very similar to duty ammunition. Additionally, SPEER/Federal ignition powder comes from a patented Clean-fire primer that contains no lead, barium or antimony. The lead core of the bullets is encased in a seamless metal jacket so powder gases can't burn lead off the bullet base; unlike regular ammunition where the caps can loosen and leak lead.

**Justification:** Florida Bullet is a sole source vendor for SPEER/Federal ammunition and the Delray Beach Police Department has been utilizing the same manufacturer of ammunition for over ten years. On September 19, 2022, Resolution #166-22 was approved by the Commission, approving Speer and Federal ammunition as a City Standard for FY22/23. There were previous instances where City Commission approved the ammunition as City Standard. It is necessary for the Police Department to be able to continue purchasing ammunition both for duty and training purposes. Ammunition is purchased every fiscal year.

**Market Research:** Ammunition is a requirement for law enforcement agencies. Florida Bullet is a sole source vendor for SPEER/Federal ammunition for Florida, and the Delray Beach Police Department has been utilizing the same manufacturer of ammunition for over ten years.

**Quote or Proposal is attached**  Yes  No

Comments: \_\_\_\_\_

**Approved** This Sole Source approval is valid for 24 months from date of approval. Attach this Sole Source Approval to all Acquisition Approval Memos and/or requisitions for this item.

Need Additional Information  Not Approved

Comments: \_\_\_\_\_

*Hugh Dunkley*  
Chief Financial Officer

08/05/2024  
Date

N/A  
Information Technology (IT) Director

N/A  
Date

# Florida Bullet, Inc.

P.O. Box 1122

Oldsmar, FL 34677-1122

V:(727) 461-6081 F:(727) 441-4477

# QUOTATION

Date	FL Bullet Rep	Number
5/6/2024	AA	8624

Name / Address
Delray City of Attn: ACCOUNTS PAYABLE 100 N.W. 1st Avenue Delray Beach, FL 33444



Item	Description	Qty	Rate	Total
223A	Fiocchi Shooting Dynamics Rifle Ammunition, 223 Remington 55 Grain FMJ 3240FPS 50/Box 1000/Case	30	489.90	14,697.00
53651	Speer Lawman Bonded Training, 9mm, 124 Gr, TMJ, Per 1,000 Rds	100	279.90	27,990.00
SF9100RHA (LP)	Sinterfire 9mm 100 grain Frangible 1,000 bulk pack - IN STOCK<<<<<<<<<	8	489.90	3,919.20
24475	Speer Bonded Duty, 223 Rem, 75 Gr, GDSP, Per 500 Rds	50	394.90	19,745.00
53617	Speer Bonded Duty, 9mm +P, 124 Gr, GDHP, Per 1,000 Rds - IN STOCK<<<<<<<<	10	406.90	4,069.00
Shipping & Delive...	FIOCCHI - Shipping and Handling - Ground: Free when ordering 8 cases or more from the manufacturer - Does Not Include Lift Gate or Inside Delivery.*	1	0.00	0.00
Shipping & Delive...	SPEER & FEDERAL - Shipping and Handling - Ground: Free when ordering 3 cases or more from the manufacturer - Does Not Include Lift Gate or Inside Delivery.*	1	0.00	0.00
Shipping & Handl...	Shipping & Handling Fee* - FOR ITEMS MARKED "IN STOCK" - CAN BE SAVED IF PICKED UP IN PERSON**	1	300.00	300.00
Please contact Andy Anderson with any questions or concerns (727) 461-6081.			<b>Total</b>	

# Florida Bullet, Inc.

P.O. Box 1122  
 Oldsmar, FL 34677-1122  
 V:(727) 461-6081 F:(727) 441-4477

# QUOTATION

Date	FL Bullet Rep	Number
5/6/2024	AA	8624

Name / Address
Delray City of Attn: ACCOUNTS PAYABLE 100 N.W. 1st Avenue Delray Beach, FL 33444



Item	Description	Qty	Rate	Total
	*Any changes to an order after it has shipped (destination address, lift gate, etc.) will incur additional charges that will be charged to your account. Changes made before an order ships will not.  >>>>>WE ARE NOT RESPONSIBLE FOR INCORRECT "SHIP TO" ADDRESSES ON PURCHASE ORDERS – THESE WILL BE CHANGED AT THE RECIPIENTS EXPENSE IF THEY ARE LISTED INCORRECTLY<<<<<<			
	THIS QUOTATION CONTAINS ITEMS THAT ARE "IN STOCK," THEREFORE IT EXPIRES IN 7 DAYS - THE PRICING EXPIRES 30 DAYS AFTER THE QUOTATION DATE			
	**IF THE SWAT & PD ORDERS COME IN AT THE SAME TIME, THERE WILL ONLY BE ONE \$400.00 FREIGHT CHARGE FOR ITEMS THAT ARE IN STOCK			
	PD: brownro@mydelraybeach.com; collaretti@mydelraybeach.com			
Please contact Andy Anderson with any questions or concerns (727) 461-6081.			<b>Total</b>	\$70,720.20

# Florida Bullet, Inc.

P.O. Box 1122  
 Oldsmar, FL 34677-1122  
 V:(727) 461-6081 F:(727) 441-4477

# QUOTATION

Date	FL Bullet Rep	Number
5/6/2024	AA	8623

Name / Address
Delray City of Attn: ACCOUNTS PAYABLE 100 N.W. 1st Avenue Delray Beach, FL 33444



Item	Description	Qty	Rate	Total
223A	Fiocchi Shooting Dynamics Rifle Ammunition, 223 Remington 55 Grain FMJ 3240FPS 50/Box 1000/Case	40	489.90	19,596.00
LE308TT2	Federal Tactical Bonded Duty, 308 Win, 168 Gr, Tactical Bonded Tip, Per 200 Rds - IN STOCK<<<<<<<<	40	429.90	17,196.00
SF9100RHA (LP)	Sinterfire 9mm 100 grain Frangible 1,000 bulk pack - IN STOCK<<<<<<<<	18	489.90	8,818.20
24475	Speer Bonded Duty, 223 Rem, 75 Gr, GDSP, Per 500 Rds	20	394.90	7,898.00
53651	Speer Lawman Bonded Training, 9mm, 124 Gr, TMJ, Per 1,000 Rds - IN STOCK<<<<<<<<	60	279.90	16,794.00
Shipping & Delive...	FIOCCHI - Shipping and Handling - Ground: Free when ordering 8 cases or more from the manufacturer - Does Not Include Lift Gate or Inside Delivery.*	1	0.00	0.00
Shipping & Delive...	SPEER & FEDERAL - Shipping and Handling - Ground: Free when ordering 3 cases or more from the manufacturer - Does Not Include Lift Gate or Inside Delivery.*	1	0.00	0.00
Shipping & Handl...	Shipping & Handling Fee* FOR ITEMS MARKED "IN STOCK" - CAN BE SAVED IF PICKED UP IN PERSON	1	400.00	400.00

Please contact Andy Anderson with any questions or concerns (727) 461-6081.	<b>Total</b>
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# Florida Bullet, Inc.

P.O. Box 1122  
 Oldsmar, FL 34677-1122  
 V:(727) 461-6081 F:(727) 441-4477

# QUOTATION

Date	FL Bullet Rep	Number
5/6/2024	AA	8623

Name / Address
Delray City of Attn: ACCOUNTS PAYABLE 100 N.W. 1st Avenue Delray Beach, FL 33444



Item	Description	Qty	Rate	Total
	<p>*Any changes to an order after it has shipped (destination address, lift gate, etc.) will incur additional charges that will be charged to your account. Changes made before an order ships will not.</p> <p>&gt;&gt;&gt;&gt;&gt;WE ARE NOT RESPONSIBLE FOR INCORRECT "SHIP TO" ADDRESSES ON PURCHASE ORDERS – THESE WILL BE CHANGED AT THE RECIPIENTS EXPENSE IF THEY ARE LISTED INCORRECTLY&lt;&lt;&lt;&lt;&lt;&lt;</p> <p>THIS QUOTATION CONTAINS ITEMS THAT ARE "IN STOCK," THEREFORE IT EXPIRES IN 7 DAYS - THE PRICING EXPIRES 30 DAYS AFTER THE QUOTATION DATE</p>			
	<p>SWAT - brownro@mydelraybeach.com;            collaretti@mydelraybeach.com</p>			
Please contact Andy Anderson with any questions or concerns (727) 461-6081.			<b>Total</b>	\$70,702.20



Fiocchi of America  
Law Enforcement Sales  
6930 N.FremontRd.  
Ozark, MO 65721

[www.fiocchiusa.com](http://www.fiocchiusa.com)

January 4, 2024

To Whom It May Concern,

In reference to Fiocchi of America, Law Enforcement distributors in the State of Florida, Florida Bullet in Oldsmar, FL., at this time is the only Factory authorized Law Enforcement Distributor resident in the State of Florida for Fiocchi of America, which is owned by CSG. The Czech Slovak Group.

Currently, Florida Bullet is the only Law Enforcement Distributor authorized for drop shipments directly from the factory resident in Florida.

Thank you for your interest in our products as well as the opportunity to service your agency.

Best Regards,

A handwritten signature in black ink that reads "Chris Tinkle". The signature is stylized and cursive.

**Chris Tinkle**

VP Sales



6930 N. Fremont Rd  
Ozark, MO 65721  
Office: (417) 551-9930  
[c.tinkle@fiocchiusa.com](mailto:c.tinkle@fiocchiusa.com)

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March 19, 2024

To whom it may concern:

Florida Bullet is currently the only factory authorized Law Enforcement Distributor in the State of Florida for SinterFire ammunition.

Florida Bullet is currently the only Law Enforcement Distributor authorized for drop shipments directly from the factory within Florida.

Thank you for your interest in our products.

Sincerely,

A handwritten signature in blue ink, appearing to read "GB", is positioned above the typed name of Greg Benini.

Greg Benini  
Director of Sales  
SinterFire, Inc.





January 31, 2024

TO: Whom It May Concern,

RE: FL - Authorized Distributors

This letter is to serve as a notice that Florida Bullet in Oldsmar, FL is currently the only authorized “exclusive” Law Enforcement Ammunition Distributor for the State of Florida for Federal and Speer Ammunition.

Presently, Florida Bullet is the only Law Enforcement Ammunition Distributor authorized to dropship factory ammunition within Florida to Law Enforcement Agencies.

Please contact me if you have any questions.

Respectfully,

A handwritten signature in black ink, appearing to read "RDW", with a long horizontal flourish extending to the right.

Randall D. Watkins  
Director, LE Sales - West  
USMC Ret.  
Mobile: 512-549-9646  
[Randall.Watkins@VistaOutdoor.com](mailto:Randall.Watkins@VistaOutdoor.com)





## Cover Memorandum/Staff Report

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**File #:** 22-389

**Agenda Date:** 9/19/2022

**Item #:** 6.U.5.

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**TO:** Mayor and Commissioners  
**FROM:** Chief Russ Mager, Police Department  
**THROUGH:** Terrence R. Moore, ICMA-CM  
**DATE:** September 19, 2022

RESOLUTION 166-22 APPROVING SPEER AND FEDERAL AMMUNITION AS A CITY STANDARD AND AUTHORIZING THE ISSUANCE OF A PURCHASE ORDER TO FLORIDA BULLET, INC., AS A SOLE SOURCE FOR THE PURCHASE OF LAW ENFORCEMENT AMMUNITION IN THE AMOUNT NOT TO EXCEED \$150,000.

**Recommended Action:**

Motion to approve Resolution 166-22 approving SPEER and Federal Ammunition as City Standard and authorizing the issuance of a Purchase Order to Florida Bullet, Inc., as a sole source for the purchase of law enforcement ammunition in the amount not to exceed \$150,000 for FY 2022-2023.

**Background:**

Ammunition is a requirement for law enforcement agencies. Standardization of ammunition is very important to maintain consistency for officer training and weapon performance. As such, it is necessary for the Police Department to use only one kind of ammunition for duty use and comparable ammunition for training. When selecting ammunition, factors that are considered include the casing, bullet weight, propellant, toxicity (of airborne fragments subsequent to fire), and bonding.

The SPEER/Federal ammunition was selected through Department testing, research of ballistic results from a study by the Federal Bureau of Investigation, and the ballistics of the training ammunition is very similar to duty ammunition. Additionally, SPEER/Federal ignition powder comes from a patented Clean-fire primer that contains no lead, barium or antimony. The lead core of the bullets is encased in a seamless metal jacket so powder gases can't burn lead off the bullet base; unlike regular ammunition where the caps can loosen and leak lead.

Florida Bullet is a sole source vendor for SPEER/Federal ammunition and the Delray Beach Police Department has been utilizing the same manufacturer of ammunition for over ten years. This issuance of a purchase order is for ammunition for training and on-duty use by police officers as well as ammunition for the SWAT unit for fiscal year 2022-2023.

On October 20, 2015, the City Commission approved Florida Bullet Inc. as a sole source vendor for ammunition in accordance with the Code of Ordinances, Chapter 36, Section 36.02 (C) (6) (a), "Sole Source".

**City Attorney Review:**

Approved as to form and legal sufficiency.

**Funding Source/Financial Impact:**

Funding is available from account numbers 001-21-110-521-52.20 (General Fund: General Operating Supplies) and 001-21-150-521-52.29 (General Fund: SWAT Expenditures) pending approval of FY 2022-2023 budget.

**Time Sensitive:**

N/A



**CITY OF DELRAY BEACH  
 CITY ATTORNEY'S OFFICE  
 200 NW 1<sup>ST</sup> Avenue, Delray Beach, FL 33444  
 561-243-7090**



**LEGAL REVIEW FORM**

This form is to be used solely for the legal review of documents not including procurement agreements. Procurement Agreements are reviewed under a separate cover. This form shall only be completed by a member of the City Attorney's Office.

**Date of Review: 9-9-22**

**Document Name:** Resolution 166-22

**Document Type:** City Standard for Police ammunition

**Submitted by:** K. Maricic

**This document is approved as to form and legal sufficiency.**

**This document is approved as to form and legal sufficiency; however, the undersigned made the following change(s):**

**This document is not approved as to form and legal sufficiency for the following reason(s):**

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**Notes:**

s/Lynn Gelin, Esq.  
 Assistant City Attorney

**Copy to:**

     City Attorney's Office (with a copy of the approved document)

  X   Other:

RESOLUTION NO. 166-22

A RESOLUTION OF THE CITY COMMISSION OF THE CITY OF DELRAY BEACH, FLORIDA APPROVING A CITY STANDARD FOR LAW ENFORCEMENT AMMUNITION AND AUTHORIZING ISSUANCE OF PURCHASE ORDERS TO FLORIDA BULLET, INC. AS SOLE DISTRIBUTOR OF THIS LAW ENFORCEMENT AMMUNITION FOR THE STATE OF FLORIDA; AUTHORIZING THE CITY MANAGER TO TAKE ALL ACTIONS NECESSARY TO EFFECTUATE THIS AUTHORIZATION; PROVIDING AN EFFECTIVE DATE; AND FOR OTHER PURPOSES.

WHEREAS, the City desires to procure law enforcement ammunition from Florida Bullet, Inc. ("Contractor"), a sole distributor of CCI-Speer and Federal Cartridge Company ammunition in the State of Florida; and

WHEREAS, the City has determined through testing, research of ballistic results from a study by the Federal Bureau of Investigation, and years of use, that CCI-Speer and Federal Cartridge Company ammunition is City Standard due to ammunition performance and consistency; and

WHEREAS, the City desires to procure law enforcement ammunition from the Contractor utilizing the City Standard policy, subject to City's Purchasing Policies and Procedures Manual; and

WHEREAS, the City Commission deems approval of this Resolution to be in the best interest of the health, safety, and welfare of the residents and citizens of the City of Delray Beach and the public at large.

NOW, THEREFORE, BE IT RESOLVED BY THE CITY COMMISSION OF THE CITY OF DELRAY BEACH, FLORIDA, AS FOLLOWS:

Section 1. The foregoing recitals are hereby affirmed and ratified.

Section 2. The City Commission of the City of Delray Beach has reviewed and hereby approves the City Standard and authorization for issuance of Purchase Orders to Florida Bullet, Inc.

Section 3. The City Commission authorizes the City Manager to take any other actions necessary to effectuate this authorization.

Section 4. This resolution shall become effective immediately upon adoption.

PASSED AND ADOPTED in regular session on the 19<sup>th</sup> day of September, 2022.

ATTEST:

  
Katerri Johnson, City Clerk

  
Shelly Petrofia, Mayor

Approved as to form and legal sufficiency:

  
Lynn Gelin, City Attorney





MEMORANDUM
SOLE SOURCE APPROVAL

TO: Jennifer Alvarez, Purchasing Director
FROM: Kristina Maricic, Administrative Officer K.M.
THROUGH: Javaro Sims, Police Chief
SUBJECT: Sole Source Approval Request - Florida Bullet, Inc.
DATE: February 4, 2020

Background: The Police Department currently utilizes specific type of ammunition that has been used over 10 years and has previously been deemed City Standard. The Police Department's Training Unit regularly tests various ammunition, weapon, accessories, video systems, tire deflation devices, specialized vehicles, equipment, and many other items in order to stay current with the latest technologies and products for the Department.

Justification: Florida Bullet, Inc. is currently the only factory authorized Law Enforcement Distributor in the State of Florida for CCI-Speer and Federal Cartridge products, which includes Force on Force, as well as Sinterfire ammunition. Sole source letters are enclosed.

Market Research: Florida Bullet, Inc. is currently the only factory authorized Law Enforcement Distributor in the State of Florida for CCI-Speer and Federal Cartridge products, which includes Force on Force, as well as the only factory authorized Law Enforcement Distributor for Sinterfire ammunition. Items that are purchased by the Department have been researched by the Training Unit.

Quote or Proposal is attached [X] Yes [ ] No

Comments: \_\_\_\_\_

[X] Approved This Sole Source approval is valid for 12 months from date of approval. Attach this Sole Source Approval to all Acquisition Approval Memos and/or requisitions for this item.

[ ] Need Additional Information [ ] Not Approved

Comments: \_\_\_\_\_

[Signature]
Purchasing Director

2/12/20

Date

Information Technology (IT) Director

Date

[Handwritten mark]

## Florida Bullet, Inc.

P.O. Box 7497  
 Clearwater, FL 33758-7497  
 V:(727) 461-6081 F:(727) 441-4477

## QUOTATION

Date	FL Bullet Rep	Number
2/3/2020	TF3	4823

Name / Address
Delray City of Attn: ACCOUNTS PAYABLE 100 N.W. 1st Avenue Delray Beach, Florida 33444



Item	Description	Qty	Rate	Total
AE223BK	Federal American Eagle Training, .223/5.56, 55 grain, FMJ Boat Tail, Per 1,000 Rds Bulk	30	333.00	9,990.00
SF55655RHA(LP) 53650	Sinterfire 223/5:56 55 grain Frangible, 1,000 bulk pack Speer Lawman Bonded Training, 9mm, 115 Gr, TMJ, Per 1,000 Rds	15 50	407.00 183.00	6,105.00 9,150.00
SF9100RHA (LP ) FF9B2	Sinterfire 9mm 100 grain Frangible 1,000 bulk pack Force-on-Force 9mm Blue Marker Ammunition - Gen 2 Non-Toxic (500/Case)	22 4	369.90 247.00	8,137.80 988.00
FF556G1	Federal Force-on-Force 5.56 Caliber Non-Toxic Green Marker Ammunition - (500/Case)	20	309.00	6,180.00
LE308TT2	Federal Tactical Bonded Duty, 308 Win, 168 Gr, Tactical Bonded Tip, Per 200 Rds This quotation includes standard delivery only, and does not include any added services such as "liftgate delivery. Thanks.	22	339.00	7,458.00
We would like to thank you for your time and consideration in regards to this quotation. Per your brand and item specifications, this detailed quote has been created. It is confidential and is intended solely for the use of the addressee(s) named above.			<b>Total</b>	\$48,008.80



Vista Outdoor  
Shooting Sports  
Law Enforcement Sales  
2299 Snake River Avenue  
Lewiston, ID 83501

[www.le.vistaoutdoor.com](http://www.le.vistaoutdoor.com)

January 1, 2020

RE: State of Florida

To Whom It May Concern:

In reference to Vista Outdoor, Law Enforcement distributors in the State of Florida, Florida Bullet, in Clearwater, FL, at this time is the only factory authorized Law Enforcement Distributor in the State of Florida for CCI-Speer and Federal Cartridge products, which includes Force on Force a section of Federal Cartridge Company which is owned by Vista Outdoor.

Presently, Florida Bullet is the only Law Enforcement Distributor authorized for drop shipments directly from the factory within Florida.

Thank you for your business and interest in our products.  
Sincerely,

A handwritten signature in cursive script that reads "Hal Price".

Hal Price  
Sr. Director of Law Enforcement,  
Government and FoF Sales





Manufactures of Lead Free Metal Composite Projectiles  
Performance Counts!

January 1, 2020

To whom it may concern:

Florida Bullet is currently the only factory authorized Law Enforcement Distributor in the State of Florida for SinterFire ammunition.

Florida Bullet is currently the only Law Enforcement Distributor authorized for drop shipments directly from the factory within Florida.

Thank you for your interest in our products.

Sincerely,

Brandon Graves  
CEO/President SinterFire



**MEMORANDUM  
ACQUISITION APPROVAL**

- City Standard, Approved Justification Memo Attached     Sole Source, Approved Justification Memo Attached  
 Quote     Government Contract     Exempt from Competitive Process

**TO:** Neal de Jesus, Fire Chief  
**FROM:** Kristina Maricic, Administrative Officer *K.M.*  
**THROUGH:** Javaro Sims, Police Chief *[Signature]*  
**SUBJECT:** Police Department Annual Ammunition Order FY 19/20  
**DATE:** 02/04/2020

**Background**

The Police Department is requesting approval to purchase annual duty and training ammunition as well as SWAT ammunition from Florida Bullet, Inc. in the amount of \$48,008.80. Florida Bullet, Inc. is a sole source vendor for the specific ammunition the department utilizes. The sole source letter is attached as well as the approved justification memo.

Ammunition is a requirement for Law Enforcement Agencies. The specific ammunition the agency utilizes was selected due to FBI ballistic results, and the training ammunition is very similar in ballistics to duty ammunition, resulting in reduced training costs. The recommendation for the ammunition was approved after testing by both Delray Beach Training Unit and FBI ballistics lab. The Delray Beach Police Department has been utilizing the same manufacturer of ammunition (SPEER) for over ten years.

**Purchasing Policy**

Purchases greater than or equal to \$10,000 but less than \$65,000

**Funding Account Number**

001-21-110-521.52-20 (General Operating Supplies)  
001-21-150-521.52-32 (SWAT Expenditures <\$1,000)

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# MEMORANDUM SOLE SOURCE APPROVAL

**TO:** Jennifer Alvarez, Purchasing Director

**FROM:** Kristina Maricic, Administrative Officer *K.M.*

**THROUGH:** Jeffrey Goldman, Police Chief *JMG*

**SUBJECT:** Sole Source Approval Request – Florida Bullet, Inc.

**DATE:** December 8, 2017

**Background** The Police Department currently utilizes specific type of ammunition that has been used over 10 years and has previously been deemed City Standard. The Police Department’s Training Unit regularly tests various ammunition, weapon, accessories, video systems, tire deflation devices, specialized vehicles, equipment, and many other items in order to stay current with the latest technologies and products for the Department. Various items are ordered on as needed basis throughout the fiscal year. Ammunition, both duty and training ammunition is ordered each fiscal year, as well as SWAT ammunition. Currently, several items are needed by the SWAT unit, specifically short barrel tactical rifles, suppressor muzzle brakes, and bolt conversion kits for rifles. For all of the items, Florida Bullet, Inc. is currently the only factory authorized Law Enforcement Distributor in the State of Florida.

**Justification:** Florida Bullet, Inc. is currently the only factory authorized Law Enforcement Distributor in the State of Florida for CCI-Speer and Federal Cartridge products, which includes Force on Force, as well as Armalite, AWC Silencers, Nexus Ammunition, Surgeon Rifles, and McMillan Rifles. There is an entire list of products that Florida Bullet, Inc. is the only factory authorized Law Enforcement Distributor for the State of Florida. Sole source letters are enclosed.

**Market Research:** Florida Bullet, Inc. is currently the only factory authorized Law Enforcement Distributor in the State of Florida for CCI-Speer and Federal Cartridge products, which includes Force on Force, as well as Armalite, AWC Silencers, Nexus Ammunition, Surgeon Rifles, and McMillan Rifles. Items that are purchased by the Department have been researched by the Training Unit. Various methods are utilized for research such as online research, other agency experiences and reviews, demos, testing of the product, etc. Prior experience and value is considered to try to obtain the best products for the Department.


**Quote or Proposal is attached**     Yes     No

Comments: \_\_\_\_\_

**Approved**    This Sole Source approval is valid for 12 months from date of approval. Attach this Sole Source Approval to all Acquisition Approval Memos and/or requisitions for this item.

**Need Additional Information**     **Not Approved**

Comments: \_\_\_\_\_

 Purchasing Director	<i>12/18/17</i> Date	<i>N/A</i> Information Technology (IT) Director	Date
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*J*



[Department of State](#) / [Division of Corporations](#) / [Search Records](#) / [Search by Entity Name](#) /

## Detail by Entity Name

Florida Profit Corporation  
FLORIDA BULLET INCORPORATED

### Filing Information

<b>Document Number</b>	G36694
<b>FEI/EIN Number</b>	59-2341725
<b>Date Filed</b>	05/01/1983
<b>State</b>	FL
<b>Status</b>	ACTIVE
<b>Last Event</b>	REINSTATEMENT
<b>Event Date Filed</b>	10/30/1995

### Principal Address

180 Scarlet Boulevard  
Oldsmar, FL 34677

Changed: 03/03/2023

### Mailing Address

PO Box 1122  
Oldsmar, FL 34677

Changed: 12/13/2023

### Registered Agent Name & Address

Falone IV, Tom  
180 Scarlet Boulevard  
Oldsmar, FL 34677

Name Changed: 10/18/2018

Address Changed: 03/03/2023

### Officer/Director Detail

#### **Name & Address**

Title CEO

Falone III, Tom  
180 Scarlet Boulevard  
Oldsmar, FL 34677

**Title President**

Falone IV, Tom  
 180 Scarlet Boulevard  
 Oldsmar, FL 34677

**Title VP**

Anderson III, Leonard W.  
 180 Scarlet Boulevard  
 Oldsmar, FL 34677

**Annual Reports**

<b>Report Year</b>	<b>Filed Date</b>
2022	02/07/2022
2023	03/03/2023
2024	02/05/2024

**Document Images**

<a href="#">02/05/2024 -- ANNUAL REPORT</a>	View image in PDF format
<a href="#">03/03/2023 -- ANNUAL REPORT</a>	View image in PDF format
<a href="#">02/07/2022 -- ANNUAL REPORT</a>	View image in PDF format
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<a href="#">01/28/2019 -- ANNUAL REPORT</a>	View image in PDF format
<a href="#">10/18/2018 -- AMENDED ANNUAL REPORT</a>	View image in PDF format
<a href="#">01/26/2018 -- ANNUAL REPORT</a>	View image in PDF format
<a href="#">02/10/2017 -- ANNUAL REPORT</a>	View image in PDF format
<a href="#">01/26/2016 -- ANNUAL REPORT</a>	View image in PDF format
<a href="#">01/12/2015 -- ANNUAL REPORT</a>	View image in PDF format
<a href="#">04/10/2014 -- ANNUAL REPORT</a>	View image in PDF format
<a href="#">04/06/2013 -- ANNUAL REPORT</a>	View image in PDF format
<a href="#">04/03/2012 -- ANNUAL REPORT</a>	View image in PDF format
<a href="#">04/07/2011 -- ANNUAL REPORT</a>	View image in PDF format
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