



MEMORANDUM ACQUISITION APPROVAL



Quote (\$2,500 - \$65,000) City Standard Sole Source Government Contract

TO: Mark Lauzier, City Manager

FROM: Jennifer Reynolds, Infrastructure Operations Manager *JR*

THROUGH: Mickey Baker, IT Director *MB*

SUBJECT: Dell Laptop Purchase

DATE: November 14, 2017



Background

- The City sustained a loss of 12 computers from a City Hall building water leak that would have been used to support onboarding new employees and to replace failing older systems in fiscal year 16/17.
- The City requires new computers for upcoming fiscal year 17/18 to support on-boarding new employees and replace failing older systems.
- The City currently has computer systems in production that have been in service for over 6 years that are consistently failing.
- Computer purchase is requested to support existing fiscal year computer needs and initial inventory to support fiscal year 17/18.

The quote attached to this purchase requisition was generated using the State of Florida Contract Number 43211500-WSCA-15-ACS and Contract Code WN08AGW. The quote was offered by Dell, Inc at \$64,990.00.

I have examined the Products and Services Schedule that is referenced by the State of Florida Contract Number 43211500-WSCA-15-ACS referenced in this Purchasing Memo dated October 3, 2017 for this purchase and find that pricing is at or below the pricing listed in the **NASPO ValuePoint 2015-2020 MASTER PRICE AGREEMENT FOR COMPUTER EQUIPMENT, PERIPHERALS, AND RELATED SERVICES.**

Dell offers a complete set of contracts, pricing schedules, and instructions for use on their State of Florida website that can be found at http://www.dell.com/learn/us/en/84/slg/contract_selection_florida.

Request purchase approval utilizing the quote from Dell, Inc in the amount of \$64,990.00.

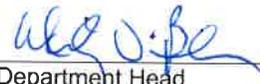
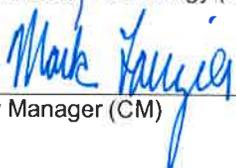
Purchasing Policy

PURCHASES GREATER THAN OR EQUAL TO \$10,000 BUT LESS THAN \$65,000

One quote by Dell, Inc at \$64,990.00 is attached using the State of Florida Contract Number 43211500-WSCA-15-ACS and Contract Code WN08AGW.

Funding Account

001160005164641 Repair and Maintenance Service Tree Grate

 _____ Supervisor/Manager	11/14/2017 _____ Date	N/A _____ Asst. City Mgr. (ACM), if applicable	_____ Date
 _____ Department Head	11/14/2017 _____ Date	 _____ Information Technology (IT) Director	11/14/2017 _____ Date
 _____ Purchasing Director	11/27/17 _____ Date	 _____ City Manager (CM)	11/27/17 _____ Date



A quote for your consideration!

Total: \$64,990.00

Based on your business needs, we put the following quote together to help with your purchase decision. Please review your quote details below, then contact your sales rep when you're ready to place your order.

Quote number:	Quote date:	Quote expiration:	Deal ID:
3000018801760.2	Nov. 14, 2017	Dec. 14, 2017	14832501

Company name:	Customer number:	Phone:
CITY OF DELRAY BEACH	1015934	(561) 243-7155

Sales rep information:	Billing Information:
Charlene Vela Charlene_Vela@Dell.com (800) 456-3355 Ext: 5139886	CITY OF DELRAY BEACH 100 N W 1ST AVE DELRAY BEACH FL 33444-2612 US (561) 243-7155

Pricing Summary

Item	Qty	Unit Price	Subtotal
XPS 13 2-in-1	8	\$1,849.00	\$14,792.00
Dell Dock - WD15 with 130W Adapter	8	\$139.00	\$1,112.00
XPS 13 2-in-1	27	\$1,679.00	\$45,333.00
Dell Dock - WD15 with 130W Adapter	27	\$139.00	\$3,753.00
		Subtotal:	\$64,990.00
		Shipping:	\$0.00
		Environmental Fees:	\$0.00
		Non-Taxable Amount:	\$64,990.00
		Taxable Amount:	\$0.00
		Estimated Tax:	\$0.00
		Total:	\$64,990.00

Special lease pricing may be available for qualified customers. Please contact your DFS Sales Representative for details.

Dear Customer,

Your Quote is detailed below; please review the quote for product and information accuracy. If you find errors or desire certain changes please contact me as soon as possible.

Regards,

Charlene Vela

Order this quote easily online through your [Premier page](#), or if you do not have Premier, using [Quote to Order](#)

SKU	Description	Qty	Unit Price	Subtotal
	XPS 13 2-in-1	8	\$1,849.00	\$14,792.00
	Estimated delivery date: Nov. 29, 2017			
	Contract No: WN08AGW			
	Customer Agreement No: 43211500-WSCA-15-ACS			
320-BCGD	Black Machined Aluminum	8	-	-
338-BLRQ	7th Generation Intel(R) Core(TM) i7-7Y75 Processor (4M cache, up to 3.6 GHz)	8	-	-
619-AHKN	Win 10 Pro 64 English, French, Spanish	8	-	-
658-BCSB	Microsoft(R) Office 30 Days Trial	8	-	-
817-BBBC	Not selected in this configuration	8	-	-
370-ACTJ	16GB LPDDR3 1866MHz	8	-	-
391-BDHF	13.3inch FHD (1920 x 1080) InfinityEdge touch display, Black	8	-	-
580-AFVT	Backlit Keyboard, English with Fingerprint Reader	8	-	-
400-ANYF	512GB PCIe NVMe M.2 Solid State Drive	8	-	-
555-BCVM	802.11ac (2x2) + BT4.1	8	-	-
490-BDFO	Intel(R) HD Graphics	8	-	-
631-ABGG	Systems Management Software	8	-	-
631-ABGT	Intel vPro Technology Advanced Management Features	8	-	-
332-0550	Dell.com Order	8	-	-
451-BBXR	Primary 4-Cell (46Whr) battery	8	-	-
525-0131	Dell Command Power Manager (DCPM)	8	-	-
525-BBCL	SupportAssist	8	-	-

640-BBLW	Dell(TM) Digital Delivery Cirrus Client	8		
658-BBMR	Dell Client System Update (Updates latest Dell Recommended BIOS, Drivers, Firmware and Apps)	8		
658-BBRB	Waves Maxx Audio	8		
658-BCUV	Dell Developed Recovery Environment	8		
450-AGCT	30W Power Adapter	8		
340-ACQQ	No Option Included	8		
634-BENZ	No DDP ESS Software	8		
817-BBBB	No FGA	8		
210-ALVL	XPS 13 2-in-1	8		
340-BKDS	XPS 9365 Placemat	8		
332-1530	Dell.com Order	8		
328-BCMB	Shipping Material	8		
817-BBBP	None Required	8		
389-BRER	Intel Core i7 vPRO Label	8		
610-BBVG	Dell XPS 9365 Flex 4	8		
800-BBGU	BTO Standard Shipment (VS)	8		
570-AADK	No Mouse	8		
340-AAMU	E5 Power Cord for 3-pin Adapter (US/China)	8		
340-AGIK	Safety/Environment and Regulatory Guide (English/French Multi-language)	8		
332-1286	US Order	8		
801-1596	Dell Limited Hardware Warranty Initial Year	8		
801-1611	ProSupport: Next Business Day Onsite, 1 Year	8		
801-1632	ProSupport: Next Business Day Onsite, 2 Year Extended	8		
801-1682	ProSupport: 7x24 Technical Support, 3 Years	8		
975-3461	Dell Limited Hardware Warranty Extended Year(s)	8		
989-3449	Thank you choosing Dell ProSupport. For tech support, visit http://support.dell.com/ProSupport or call 1-866-516-3115	8		

SKU	Description	Qty	Unit Price	Subtotal
	Dell Dock - WD15 with 130W Adapter	8	\$139.00	\$1,112.00
	Estimated delivery date: Dec. 12, 2017			
	Contract No: WN08AGW			
	Customer Agreement No: 43211500-WSCA-15-ACS			

450-AFGM	CUS,DS,IE,WD15,US,130W	8		
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SKU	Description	Qty	Unit Price	Subtotal
	XPS 13 2-in-1	27	\$1,679.00	\$45,333.00
	Estimated delivery date: Nov. 30, 2017			
	Contract No: WN08AGW			
	Customer Agreement No: 43211500-WSCA-15-ACS			

320-BCGD	Black Machined Aluminum	27		
338-BLRO	7th Generation Intel(R) Core(TM) i5-7Y57 Processor (4M cache, up to 3.3 GHz)	27		
619-AHKN	Win 10 Pro 64 English, French, Spanish	27		
658-BCSB	Microsoft(R) Office 30 Days Trial	27		
817-BBBC	Not selected in this configuration	27		
370-ACTL	8GB LPDDR3 1866MHz	27		
391-BDHF	13.3inch FHD (1920 x 1080) InfinityEdge touch display, Black	27		
580-AFVT	Backlit Keyboard, English with Fingerprint Reader	27		
400-ANYF	512GB PCIe NVMe M.2 Solid State Drive	27		
555-BCVM	802.11ac (2x2) + BT4.1	27		
490-BDFO	Intel(R) HD Graphics	27		
631-ABGG	Systems Management Software	27		
631-ABGT	Intel vPro Technology Advanced Management Features	27		
332-0550	Dell.com Order	27		
451-BBXR	Primary 4-Cell (46Whr) battery	27		
525-0131	Dell Command Power Manager (DCPM)	27		
525-BBCL	SupportAssist	27		
640-BBLW	Dell(TM) Digital Delivery Cirrus Client	27		

658-BBMR	Dell Client System Update (Updates latest Dell Recommended BIOS, Drivers, Firmware and Apps)	27	-	-
658-BBRB	Waves Maxx Audio	27	-	-
658-BCUV	Dell Developed Recovery Environment	27	-	-
450-AGCT	30W Power Adapter	27	-	-
340-ACQQ	No Option Included	27	-	-
634-BENZ	No DDP ESS Software	27	-	-
817-BBBB	No FGA	27	-	-
210-ALVL	XPS 13 2-in-1	27	-	-
340-BKDS	XPS 9365 Placemat	27	-	-
332-1530	Dell.com Order	27	-	-
328-BCMB	Shipping Material	27	-	-
817-BBBP	None Required	27	-	-
389-BREQ	Intel Core i5 vPRO Label	27	-	-
610-BBVB	Dell XPS 9365 Flex 2	27	-	-
800-BBGU	BTO Standard Shipment (VS)	27	-	-
570-AADK	No Mouse	27	-	-
340-AAMU	E5 Power Cord for 3-pin Adapter (US/China)	27	-	-
340-AGIK	Safety/Environment and Regulatory Guide (English/French Multi-language)	27	-	-
332-1286	US Order	27	-	-
801-1596	Dell Limited Hardware Warranty Initial Year	27	-	-
801-1611	ProSupport: Next Business Day Onsite, 1 Year	27	-	-
801-1632	ProSupport: Next Business Day Onsite, 2 Year Extended	27	-	-
801-1682	ProSupport: 7x24 Technical Support, 3 Years	27	-	-
975-3461	Dell Limited Hardware Warranty Extended Year(s)	27	-	-
989-3449	Thank you choosing Dell ProSupport. For tech support, visit http://support.dell.com/ProSupport or call 1-866-516-3115	27	-	-

SKU	Description	Qty	Unit Price	Subtotal
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Dell Dock - WD15 with 130W Adapter 27 \$139.00 \$3,753.00

Estimated delivery date: Dec. 13, 2017

Contract No: WN08AGW

Customer Agreement No: 43211500-WSCA-15-ACS

450-AFGM

CUS,DS,IE,WD15,US,130W 27

Subtotal: \$64,990.00
Shipping: \$0.00
Environmental Fees: \$0.00
Estimated Tax: \$0.00
Total: \$64,990.00

Important Notes

Terms of Sale

Unless you have a separate written agreement that specifically applies to this order, your order will be subject to and governed by the following agreements, each of which are incorporated herein by reference and available in hardcopy from Dell at your request: Dell's Terms of Sale (www.dell.com/learn/us/en/uscorp1/terms-of-sale), which include a binding consumer arbitration provision and incorporate Dell's U.S. Return Policy (www.dell.com/returnpolicy) and Warranty (for Consumer warranties ; for Commercial warranties).

If this purchase includes services: in addition to the foregoing applicable terms, the terms of your service contract will apply (Consumer;Commercial). If this purchase includes software: in addition to the foregoing applicable terms, your use of the software is subject to the license terms accompanying the software, and in the absence of such terms, then use of the Dell-branded application software is subject to the Dell End User License Agreement - Type A (www.dell.com/AEULA) and use of the Dell-branded system software is subject to the Dell End User License Agreement - Type S (www.dell.com/SEULA).

If your purchase is for Mozy, in addition to the foregoing applicable terms, your use of the Mozy service is subject to the terms and conditions located at <https://mozy.com/about/legal/terms>.

You acknowledge having read and agree to be bound by the foregoing applicable terms in their entirety. Any terms and conditions set forth in your purchase order or any other correspondence that are in addition to, inconsistent or in conflict with, the foregoing applicable online terms will be of no force or effect unless specifically agreed to in a writing signed by Dell that expressly references such terms.

Pricing, Taxes, and Additional Information

All product, pricing, and other information is valid for U.S. customers and U.S. addresses only, and is based on the latest information available and may be subject to change. Dell reserves the right to cancel quotes and orders arising from pricing or other errors. Please indicate any tax-exempt status on your PO, and fax your exemption certificate, including your Customer Number, to the Dell Tax Department at 800-433-9023. Please ensure that your tax-exemption certificate reflects the correct Dell entity name: **Dell Marketing L.P.**

Note: All tax quoted above is an estimate; final taxes will be listed on the invoice.

If you have any questions regarding tax please send an e-mail to Tax_Department@dell.com.

For certain products shipped to end-users in California, a State Environmental Fee will be applied to your invoice. Dell encourages customers to dispose of electronic equipment properly.

xps laptop list for 35 laptops	dept
Mark Lauzier	CM
Caryn Gardner-Young	CM
Nora Emmanuel	CM
Micheal Coleman	CI
Jamael Stewart	CI
Jennifer Costello	CI
Joe Frantz	ES
Bob Mickla	ES
Missie Barletto	ES
Victor Majtenyi	ES
John Bullard	ES
Marjorie Craig	ES
Scott Solomon	ES
Michael Allora	FD
Laura Thezine	FN
TBD-finance director	FN
Sharon Libowitz	HR
Mickey Baker	IT
Jennifer Reynolds	IT
David Pusey	IT
Jessica Hartel	IT
Miglana Hooks	IT
Sandra Beltran	IT
Rainer Selva	IT
Eduardo Patino	IT
Marlo Dahl	IT
TBD-PD IT support specialist	IT
Dani Moschella	PD
TBD -purchasing director	PI
TBD-senior buyer	PI
Suzanne Fisher	PK
Sam Metott	PK
Amy Hanson	PK
Tim Stillings	PZ
Edward Demicco	RM