

**City of Delray Beach
Tabulation Sheet
Pricing Comparisson**

Company	Vehicles #	Cost/ Vehicle/Month	Total Cost Per Month
International Road Dynamics	109	\$22.97	\$2,503.73
Synovia Solutions	93	\$20.54	\$1,910.22
	16	\$28.19	\$451.04
Synovia Total Cost			\$2,361.26
Contract Savings with Synovia			

Synovia is 5.7% less expensive than Intl Road Dynamics pricing

Synovia Price includes Verizon Data per State of Florida contract
Synovia price also provides 2 fully equipped spare units on site

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36 Month Total Cost
\$90,134.28
\$85,005.36
\$5,128.92