



100 1<sup>st</sup> Ave West ● PO Box 808 ● Oskaloosa, IA 52577  
Phone: (800) 825-6020 ● Fax: (888) 397-8736

May 31, 2016

City of Delray Beach  
Attn: Alberta Gaum-Rickard  
50 NW 1<sup>ST</sup> Ave  
Delray Beach, FL 33444

Re: Control-Link Cost Estimate – Miller Park ( Non Musco Lighting)

Dear Alberta,  
Here is the Control-Link Estimate that you requested. This quote includes the following...

Equipment

- (2) Remote Equipment Controllers (REC's)
  - (5) Remote Off/On Auto Switches
- Rec 1: Zone 1: Little Fenway Field      Zone 2: Spare  
Rec 2: Zone 1: Sergio Field      Zone 2: Miracle League Field  
Zone 3: Spare

Field Description	Quantity	Pricing Per Clay County			Extended Price
(Sect VF) Project Management	1		\$5,750.00		\$5,750.00
(Deduct for project Management)	1				-\$1,550.00
(Sect II) Control Link Retrofit Adder	2		\$7,500.00		\$15,000.00
<b>Total</b>					<b>\$19,200.00</b>

Equipment Installation

- Turnkey installation of all components by Imperial Electric
- Activation and testing of systems to ensure all units are fully functional and operational by Imperial Electric

10 Years Control Link Central Service (CLC)

- 24/7 toll free access to CLC customer scheduling operators
- Access to Musco Control Link Scheduling Website
- REC operations and Website Training for your scheduling staff
- 10 year warranty on all equipment including labor

***Price assumes contactors exist and there is 120 volt available at power location. If contactors are required, they can be purchased at an additional cost to be installed by others.***

\*Please add applicable sales tax. Freight has been included.

Please feel free to call me to discuss any questions or concerns that you may have.

Sincerely,

Gene Fynaardt  
Lighting Services Sales Representative  
Musco Lighting



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Attn: Alberta Gaum-Rickard  
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Delray Beach, FL 33444

Re: Control-Link Cost Estimate – Currie Commons Park (Non Musco Lighting)

Dear Alberta,  
Here is the Control-Link Estimate that you requested. This quote includes the following...

Equipment

- (1) Remote Equipment Controllers (REC's)
- (2) Remote Off/On Auto Switches

Zone 1: Baseball Field

Zone 2: Spare

Field Description	Quantity	Pricing Per Clay County			Extended Price
(Sect VF) Project Management	1		\$5,750.00		\$5,750.00
(Deduct for project Management)	1				-\$4,050.00
(Sect II) Control Link Retrofit Adder	1		\$7,500.00		\$7,500.00
<b>Total</b>					<b>\$9,200.00</b>

Equipment Installation

- Turnkey installation of all components by Imperial Electric
- Activation and testing of systems to ensure all units are fully functional and operational by Imperial Electric

10 Years Control Link Central Service (CLC)

- 24/7 toll free access to CLC customer scheduling operators
- Access to Musco Control Link Scheduling Website
- REC operations and Website Training for your scheduling staff
- 10 year warranty on all equipment including labor

***Price assumes contactors exist and there is 120 volt available at power location. If contactors are required, they can be purchased at an additional cost to be installed by others.***

\*Please add applicable sales tax. Freight has been included.

Please feel free to call me to discuss any questions or concerns that you may have.

Sincerely,

Gene Fynaardt  
Lighting Services Sales Representative  
Musco Lighting



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Attn: Alberta Gaum-Rickard  
50 NW 1<sup>ST</sup> Ave  
Delray Beach, FL 33444

Re: Control-Link Cost Estimate – Pine Grove Park ( Musco Lighting)

Dear Alberta,  
Here is the Control-Link Estimate that you requested. This quote includes the following...

Equipment

- (1) Remote Equipment Controllers (REC's)
- (2) Remote Off/On Auto Switches

Zone 1: Multi-Purpose Field

Zone 2: Spare

Field Description	Quantity		Pricing Per Clay County		Extended Price
(Sect VF) Project Management	1		\$5,750.00		\$5,750.00
(Deduct for project Management)	1				-\$4,050.00
(Sect II) Control Link Retrofit Adder	1		\$7,500.00		\$7,500.00
Total					\$9,200.00

Equipment Installation

- Turnkey installation of all components by Imperial Electric
- Activation and testing of systems to ensure all units are fully functional and operational by Imperial Electric

10 Years Control Link Central Service (CLC)

- 24/7 toll free access to CLC customer scheduling operators
- Access to Musco Control Link Scheduling Website
- REC operations and Website Training for your scheduling staff
- 10 year warranty on all equipment including labor

***Price assumes contactors exist and there is 120 volt available at power location. If contactors are required, they can be purchased at an additional cost to be installed by others.***

\*Please add applicable sales tax. Freight has been included.

Please feel free to call me to discuss any questions or concerns that you may have.

Sincerely,

Gene Fynaardt  
Lighting Services Sales Representative  
Musco Lighting



**Jason Frucht**  
Field Sales Representative  
South Florida

954-727-8384 Office  
954-727-8445 Fax  
954-732-5674 Cell  
Jason.Frucht@musco.com

March 9, 2016

RE: Clay County Piggyback Sports Lighting Contract RFP #13/14-8

Dear City of Delray Beach,

This letter is to confirm the Clay County Piggyback Contract RFP #13/14-8 is the lowest price offered to governmental entities.

Musco Lighting looks forward to working together in the near future, please let me know if you have any further questions. .

Sincerely,

A handwritten signature in black ink, appearing to read "Jason Frucht".

Jason Frucht  
Field Sales Representative  
Sales Representative  
Cell 954-732-5674

**Musco Sports Lighting, Inc.**