<u>Title</u>	Department/Function	FT/PT	Brief Job Description
Jobs to be Created (2021)			
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Account Manager	Customer Service	FT	Handle all aspects of account relationship upon handover from sales
Account Manager	Customer Service	FT	Handle all aspects of account relationship upon handover from sales
Implementation Manager	Customer Service	FT	Implementation and set-up of new customer accounts and events Handle technical and other support tickets and requests from customers
Customer Support Specialist	Customer Service	FT	and events Handle technical and other support tickets and requests from customers
Customer Support Specialist	Customer Service	FT	and events Responsible for various accounting duties, including invoicing, vendor
Accounting Clerk	General and Administrative	FT	payments, and payroll processing
Senior Software Developer	Research and Development	FT	Manage and provide guidance to software development team
Software Developer	Research and Development	FT	Software development of various aspects of the Premier Virtual platform
Software Developer	Research and Development	FT	Software development of various aspects of the Premier Virtual platform
Software Developer	Research and Development	FT	Software development of various aspects of the Premier Virtual platform
Software Developer	Research and Development	FT	Software development of various aspects of the Premier Virtual platform Generate leads and sales activity, including performing demos and closing
Account Executive	Sales and Marketing	FT	sales contracts Generate leads and sales activity, including performing demos and closing
Account Executive	Sales and Marketing	FT	sales contracts Generate leads and sales activity, including performing demos and closing
Account Executive TOTAL: 14	Sales and Marketing	FT	sales contracts
Jobs to be Maintained			
Sales Support Specialist	Customer Service	PT	
Graphic Designer	Research and Development	PT	
National Account Manager	Customer Service	FT	
National Account Manager	Customer Service	FT	
CEO	General and Administrative	FT	
COO	General and Administrative	FT	
CFO	General and Administrative	FT	
Director of IT & Dev Ops	Research and Development	FT	
Technical Support Specialist	Research and Development	FT	
Helpdesk Support	Research and Development	FT	
Systems Administrator	Research and Development	FT	
Account Executive	Sales and Marketing	FT	
Account Executive	Sales and Marketing	FT	
VP of Business Development	Sales and Marketing	FT	
Director of Sales	Sales and Marketing	FT	
Marketing Manager	Sales and Marketing	FT	
Social Media Coordinator TOTAL: 17	Sales and Marketing	FT	

PT = 2

FT = 15