

Sales Quotation

Quote Number	Version	Quotation Date	Page
CPQ-00758789	1.03	June 17, 2025	1
Lead Time	Payment Terms	Freight Terms	Expiration Date
4-6 weeks	NET 30 DAYS UPON INVOICE DATE	Origin - Prepay And Add	August 20, 2025
Company Name		Customer Name	
City of Delray Beach		Ed Kao	
* See end pages of quote for PO Submission details			

Thermo Electron North America LLC
5225 Verona Road
Madison WI 53711

1400 Northpoint Parkway
West Palm Beach FL 33407

This quotation contains time bound promotional offerings that require order placement by the expiration date shown above. These time bound promotional offerings may not be repeated or extended beyond the expiration date.

Customer Info:

Customer Name: Ed Kao
Company Name: City of Delray Beach
Address: 200 SW 6th Street
Delray Beach Florida 33444
United States
Phone: 561-243-7272
Email: kaoe@mydelraybeach.com

Sales Contact Info:

Contact Name: Yossi Goldstein
Phone:
Email: yossi.goldstein@thermofisher.com

City of Delray Beach iCAP Pro XP Duo

Item	Description	Unit Price	Qty	Unit Discount	Total Price
1.1	BRE731413 iCAP PRO XP Duo ICP-OES (made in EU) iCAP PRO XP Duo ICP-OES (made in Germany) with direct system control via Qtegra ISDS Software (External PC and Qtegra ISDS Software need to be ordered separately)	\$108,400.00	1	\$31,436.00	\$76,964.00

The iCAP PRO XP ICP-OES delivers high throughput and robust trace elemental analysis with ultra-fast start-up, easy-to-use software and advanced accessory control, providing fast sample turnover times and advanced software features.

Complete ICP-OES system to include:

- True simultaneous iCAP PRO Series ICP-OES spectrometer covering the whole wavelength range in one single acquisition, with vertical torch orientation for ultimate robustness for both, radial and duo instruments
- Standard aqueous sample introduction kit with a glass concentric nebulizer, glass cyclonic spray chamber, demountable quartz torch supplied with a 2.0 mm diameter bore center tube and an improved torch and injector holder as well as setup blank and multi element test solution

Technical details of the spectrometer:

- Compact unit for bench mounting (615 x 690 x 933 mm)

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	<ul style="list-style-type: none"> - One simultaneous measurement with full wavelength coverage from 167 to 852 nm - Solid state 27.12 MHz RF generator as power source to the plasma with free tunable RF power for customized sample analysis - Thermostatically controlled Echelle polychromator for ultra-stable analyses with the option to use Ar or N2 as purge gas - CID camera cooled down to -45 degrees Celsius for low background noise - Fully interlocked torchbox with safety viewing window and sliding door to contain plasma with a unique exchangeable inner torch box to prevent corrosion - 4-channel peristaltic pump for stable sample introduction with free tunable pump speed to facilitate any analysis needs - Ease-of-use torch design for simplified maintenance and installation as well as reliable positioning of the torch for reproducible results - Free tunable auxiliary, nebulizer and cool gas flows for customization of sample analysis - Addition of Ar, air or O2 through an extra MFC controlled gas box for demanding applications - Ensuring operator and instrument safety through full interlock control of gas and water flow, exhaust, polychromator and camera temperature - Interlocked drain sensor allows for safe, unattended analysis, prevents spillage and saves sample in case of interruptions in the sample introduction - LED status bar to display instrument and analysis status - Plasma TV for remote observation of the plasma - Tunable radial viewing height for optimum performance - Gas saving standby mode - Boost purge capabilities for ultra-fast warm-up - Enhanced UV (eUV) capability for improved detection limits for elements like e.g. Al, As, Cd, Hg, P, Pb and S - Advanced plug-in control for autosamplers, auto-dilution and other accessories - Cooling water supplied from an external recirculating chiller (not included) - Power requirements: 200-240 V, 50-60 Hz, single phase, 16 A (Europe), 20 A (North America, Japan) 				

Designed and manufactured by an ISO9001 registered company.

1.14	101103010000003 TF900 Air Cooled Chiller (115 V/60 Hz)	\$8,920.00	1	\$1,605.60	\$7,314.40
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Item	Description	Unit Price	Qty	Unit Discount	Total Price
1.2	BRE0030065 iSC-65 Autosampler	\$8,150.00	1	\$1,467.00	\$6,683.00

TF9 B A 115/60 T1 35M IPR SPC
 ThermoFlex 900 air cooled recirculating chiller with a cooling capacity of 900 W for a temperature range of 5° to 40° C. For a supply voltage of 115 V and frequency of 60 Hz.

*****IMPORTANT*****

These items need be ordered separately:

- Country specific power cord
- Autosampler probe:
 - ICP-OES: 0.75 mm i.d. (red band)
 - ICP-MS: 0.5 mm i.d. (blue band)
- Ethernet - USB adapter:
 - ICP-OES: optional
 - ICP-MS: required

NOT RECOMMENDED FOR USE WITH ORGANIC SOLVENTS

- Random access compact autosampler for ICP-OES and ICP-MS analysis.
- Compatible with all iCAP PRO Series ICP-OES and iCAP Q/Qnova/MX Series ICP-MS instruments.
- Capacity for up to four Bel-Art racks

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- 84 to 360 vial capacity, depending on rack configuration.

- Suitable for 100 - 240 V and 50/60 Hz operation.

Requires Qtegra ISDS Software v2.18 or higher.

Contains:

- Autosampler, baseplate, rinse station and tubing

- Power adapter (NO cable; order separately!)

- One ethernet cable for communication

- One 60 position Bel-Art tube rack

- Ten 50 mL polypropylene vials with caps for standards

- Sixty 12 mL polypropylene vials for samples

1.4	BRE0030826	\$18.40	1	\$4.97	\$13.43
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Power Cord, 1.5m , North America

Power Cord with plug suitable for North America (Type C13, 13A) for use with iSC-65 Autosampler as well as Fusion 100X Syringe Pump (scQuant applications).

1.5	842314050004	\$3,670.00	1	\$1,064.30	\$2,605.70
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Data Station (100/230V, 50/60Hz)

Dell OptiPlex 3080MT for ICP-OES and AAS

- 24" flat screen monitor
- Intel® Core i3-10100 (3.60 GHz, 6 MB) Processor
- Windows 10 IoT Enterprise (64 bit)
- 16 GB (8 GB*2) (DDR4 2400 MHz) Memory
- 1 TB 7200 rpm SATA Hard Disk Drive
- Intel (HD 4600) Integrated Graphics Card
- 8x DVD+/-RW Optical Drive
- 2 (1 integrated network card, 1 PCI-Network card) Network Adapters
- DELL USB Optical Mouse and USB Keyboard English version

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1.6	<p>BRE0020564</p> <p>Qtegra ISDS for iCAP PRO</p> <p>Instrument (1 seat) and Desktop (3 seats) License and Thermo Scientific™ Qtegra™ Intelligent Scientific Data Solution™ (ISDS) Software for iCAP PRO Series ICP-OES</p> <p>Qtegra ISDS Software includes:</p> <ul style="list-style-type: none"> - Get Ready for a fully automated, data driven startup process - Simple, intuitive, and guided user input sequence delivering faster setup time - Simplified creation of LabBooks with Templates - Facilitated sample data input from digital Barcode/QR Code readers or LIMS Systems. - Data processing capabilities for trace elemental quantification - Integrated Interelement Correction (IEC) workflow based on intensity or concentration - Clear data visualization and data transparency - Comprehensive data export and reporting options - Full suite of 21CFR Part 11 compliance tools 	\$4,860.00	1	\$1,409.40	\$3,450.60
1.10	<p>BRE0019681</p> <p>iCAP PRO Duo Aqueous Kit</p> <p>Contains 1 each:</p> <ul style="list-style-type: none"> • Duo Quartz Torch • Quartz Center Tube, 2 mm ID • Torch Holder and Center Tube Holder • Spray Chamber Adapter • Cyclonic Spray Chamber • Concentric Nebulizer • Ball Joint Clip • Tubing Set and Sampling Probe • Pack of 6 Pump Sample Tubings for Aqueous Applications • Pack of 6 Pump Drain Tubings for Aqueous Applications 	\$2,010.00	1	\$582.90	\$1,427.10
1.16	<p>BRE0034373</p> <p>USB-A Gigabit Ethernet Network Adapter</p> <p>Adapter to convert USB 3.0 Type A to Gigabit 10/100/1000 LAN (RJ45). No drivers necessary.</p>	\$42.70	1	\$3.84	\$38.86
1.21	<p>702-023402</p>	\$7,500.00	1	\$7,500.00	\$0.00

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2 DAYS TEA ONSITE SUPPORT

1.23	C0012-01-00080	\$5,930.00	1	\$0.00	\$5,930.00
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POWERVAR POWER CONDITIONER 5.0kVA, RoHS

- This 5.0 kVA single-phase power conditioner can be used with various instruments and accessories. Power conditioners are used for applications that require large power loads or applications with dual-voltage requirements. To accommodate the variety and number of plugs from the various instruments and accessories, a separate PDU (Power Distribution Unit) must also be ordered.

- The following LCMS and ICP-MS systems can be used with this 5.0 kVA power conditioner: Exploris 120 & 240, ID-X, IQ-X, Fusion, Fortis, Quantis, Endura, Quantiva, Quantum, Altis, Ascend, Fusion Lumos, Eclipse, and Q Exactive series as well as iCAP 6000/7000, Pro, RQ/TQ Series. All Editions and Plus versions of the listed LCMS instruments can also be used with this power conditioner.

- A computer system for instrument operation and an LC system are expected and accounted for in these configurations. There is no need to add a nitrogen generator to the power conditioner since there is no conductive connection point to the LCMS System. Other instruments and accessories can also be added if one does not exceed the power requirements of the power conditioner and one has the needed receptacles to plug these instruments and accessories into the power conditioner either directly or through a PDU.

- Specs:

- This power conditioner comes with a 6-foot power cord ending in a L6-30P and requires an input voltage of 208V.

- The back of the power conditioner has various receptacles that can be used to plug in other devices. The receptacles included in this model are:

4x 5-15R and a L14-30R.

The L14-30R is the receptacle that is used to plug the PDU into the Power Conditioner.

- Dims: 10.00" x 12.47" x 18.00" (inches)

1.24	BRE0020420	\$339.00	1	\$0.00	\$339.00
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iCAP PRO and Chiller CountKit NA

Power cords for iCAP PRO Series ICP-OES instruments for North America for a nominal voltage of 200-240 VAC, 50-60 Hz, single phase, containing

- 1 x NEMA 6-20P

- 1 x NEMA L6-20P

Also used for LabTech 3000 and ThermoFlex chillers.

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1.3	BRE0033171 Sample Rack - 60 Position (PP) 60 position sample rack (for 13-16 mm vials) made from polypropylene to fit on common Thermo Scientific iSC-65 Autosamplers as well as ESI and Teledyne CETAC Autosamplers.	\$44.10	3	\$7.94	\$108.49
1.7	842313050711 Test Solutions for iCAP Series ICP-OES used for performance checks as well as replacement test solutions for Instrument Qualification Contains: - 430122821401: iCAP Series Multi Element Test Solution (METS, containing in ppm: P 10; K, Ni 5; Al, Cu, Mn 1; Ba, Ca, Mg, Zn 0.2) - 430122821411: iCAP Series Setup Solution (Loaded Blank, 2 ppm Zn), used as blank solution for performance checks (and/or Torch Alignment in iCAP 6000/7000 Series ICP-OES)	\$277.00	1	\$80.33	\$196.67
1.11	BRE0032370 iCAP PRO Datastation Countkit N. AMERICA	\$178.00	1	\$51.62	\$126.38
1.15	BRE0032853 50 mL PP Standards Vials, Set of 10 Pack of 10 x 50 mL polypropylene tubes, suitable for 21-position/standards autosampler racks. Conical bottom, with caps.	\$19.70	2	\$3.55	\$32.31
1.17	BRE0032848 iSC-65 Communication Cable (Ethernet) Spare ethernet communication cable for Thermo Scientific iSC-65 Autosampler. 3 m long.	\$19.70	1	\$3.55	\$16.15
1.18	842312051551 Internal Standards Kit Internal standards kit for the on-line mixing of stock internal standard solution. It comes with pump tubing, Y-piece, mixing loop and connecting tube for fitting. This item can also be used as a basic hydride generation accessory. Compatible with the iCAP 7200/7400/PRO standard peristaltic pump.	\$101.00	1	\$29.29	\$71.71

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Item	Description	Unit Price	Qty	Unit Discount	Total Price
1.19	BRE0027351 Aqueous drain pump tubing flared	\$41.70	1	\$12.09	\$29.61
1.20	BRE0027350 Aqueous sample pump tubing flared	\$41.70	1	\$12.09	\$29.61
1.22	BRE0030312 iSC-65 Sample Probe (0.5 mm ID) Sample probe with 0.5 mm inner diameter and blue band for use with the iSC-65 Autosampler and ICP-MS applications.	\$301.00	1	\$54.18	\$246.82
1.8	701-061066 Standard Options Plan - iSC-65 On-site corrective maintenance visits including required factory certified replacement parts, labor, and travel with a target of three (3) business day on-site response time Priority status for technical support telephone inquiries 10% discount on spare parts (not covered by corrective maintenance), accessories and consumables	\$0.01	1	\$0.00	\$0.01
1.12	701-057892 Ext Warranty Promo - iCAP PRO XP Rad/Duo Extended Warranty Promotion - iCAP PRO XP Radial or Duo <ul style="list-style-type: none"> On-site corrective maintenance visits including required factory certified replacement parts, labor and travel with a target of three (3) business day on-site response time Annual Preventive Maintenance visit and a standard Preventive Maintenance Kit Highest priority status for technical support telephone inquiries 10% Loyalty discount on parts, accessories, and consumables (may not be available in all regions) 	\$12,252.00	1	\$12,252.00	\$0.00

Quote Subtotal:	\$163,223.91
Promotions / Discounts:	- \$57,600.07
Quote total less discounts:	\$105,623.84
Shipping:	\$1,961.00
Quotation Totals:	\$107,584.84

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Sales tax exemption/resale certificates or direct pay permits must be provided with the order documents, if applicable. If valid sales tax exemption documentation is not provided, buyer shall pay all applicable federal, state and local taxes in addition to the price stated on this quotation.

Take advantage of our Lease Offerings:

Please see below for monthly payment options and contact financialservices@thermofisher.com or call (800) 986-9731 ext. 7 Please note: Payments are estimates only and availability of lease financing is subject to credit approval and acceptance of terms. Terms and interest rates may vary based on customer's financial profile.

Leasing estimate is based on a total cost of **\$107,584.84**; you may choose from the monthly payment options below:

	Lease Term (months)			
	24	36	48	60
Fair Market Value Purchase Option:	\$3,969.88	\$2,929.54	\$2,173.21	\$1,864.45
\$1.00 Purchase Option:	\$4,700.38	\$3,211.41	\$2,463.69	\$2,021.52
Number of Advance Payments:	1	1	1	1

Choosing the Lease that Best Meets Your Needs:

Fair Market Value (FMV) Purchase Option

The intent of this lease is not to own but to gain the benefits of the equipment in exchange for a low monthly payment. Your End-of-Lease Options are: continue to lease the equipment, purchase a fair market value or return/upgrade the equipment.

\$1.00 Purchase Option

This is a lease-to-own option where you would own the equipment after all monthly payments have been made. It is similar to a finance agreement and provides you a defined payment schedule over the lease term.

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Options / Recommendations

Item	Description	Unit Price	Qty	Unit Discount	Total Price
1.9	701-057046 ULS Extend Warranty-iCAP PRO XP Rad/Duo Extended Warranty - iCAP PRO XP Radial or Duo <ul style="list-style-type: none"> On-site corrective maintenance visits including required factory certified replacement parts, labor and travel with a target of three (3) business day on-site response time Annual Preventive Maintenance visit and a standard Preventive Maintenance Kit Highest priority status for technical support telephone inquires 10% Loyalty discount on parts, accessories, and consumables (may not be available in all regions) 	\$12,252.00	1	\$2,817.96	\$9,434.04
1.13	701-061870 eLearning 1-year Subscription	\$1,687.00	1	\$253.05	\$1,433.95

Options Total: \$10,867.99

Purchase Order - Submission Details

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See below			

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 5225 Verona Road
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To place your order and expedite shipment, please 1) sign and date the last page of this document; and 2) fax or e-mail it along with your Purchase Order to one of the addresses below.

Please note-all Purchase Orders must show the vendor name of Thermo Electron North America LLC

Thermo Electron North America LLC
 5225 Verona Road
 Madison WI 53711

Thermo Electron North America LLC
 or
 1400 Northpoint Parkway
 West Palm Beach FL 33407

Complete System Orders:

Fax: 412-200-6542

e-mail: usmadorderprocessing@thermofisher.com

Parts or Service Orders:

Fax: 877-680-2565

e-mail: USMAD.ServiceOE.PO@thermofisher.com

Notes:

- Items marked with an asterisk (*) on the face of the quotation are non-Thermo Electron North America LLC products.
- Prices, warranty, installation and service on the items quoted herein are available only in the United States and may not be otherwise assigned.
- Tax exemption certificates or direct pay permits must be provided with the order documents, if applicable. If tax exemption documentation is not provided, buyer shall pay federal, state and local taxes in addition to the price stated on this quotation.
- Buyer shall not export or re-export technical data or products supplied by Thermo Electron North America LLC in violation of applicable export regulation. Buyer who exports products purchased hereunder assumes all responsibility for obtaining required export documentation, authorization, and payment of all applicable fees.
- All prices are quoted in USD

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TERMS AND CONDITIONS OF SALE FOR PRODUCTS AND SERVICES

This quotation, and Seller's Terms and Conditions of Sale for Products and Services (which are hereby incorporated by reference into this quotation and any resulting contract), set out the terms on which Seller is offering to sell the product(s) and/or service(s) listed in this quotation. By issuing a purchase order or otherwise ordering or accepting product(s) and/or services, Buyer expressly confirms that it agrees to be bound by and agrees to the terms of this quotation and the Terms and Conditions of Sale for Products and Services to the exclusion of all other terms not expressly agreed to in writing by an authorized representative of Seller, and that the purchase and sale transaction between Buyer and Seller is governed by this quotation and Terms and Conditions of Sale for Products and Services. Any new or different provisions contained in any document issued by Buyer in response to this offer are expressly rejected. Seller's Terms and Conditions of Sale for Products and Services can be found on the Thermo Fisher Scientific website at www.thermofisher.com/terms-tena and will be sent to Buyer via mail or e-mail upon request. The Terms and Conditions of Sale for Products and Services are subject to change by Seller, from time to time.

As an Authorized representative of the Buyer, your signature below creates an agreement to buy the products and services listed herein and your acceptance of the Seller's Standard Terms and Conditions of Sale included herein as the sole and exclusive terms for your purchase.

BUYER

SELLER

By: _____	By: _____
Print Name: _____	Print Name: _____
Print Title: _____	Print Title: _____
Date: _____	Date: _____

_____ Initial here to indicate Buyer's agreement to automatically apply Seller's Standard Terms and Conditions of Sale for Products and Services to all future orders of Products and Services from Seller, whether or not the Agreement is referenced on Seller's quote or Buyer's Purchase Orders, for _____ (write # of years) from later date of the parties' signature, or until either party provides written notice that this Agreement is terminated.