

**FIRST AMENDMENT TO THE AGREEMENT
BETWEEN THE DELRAY BEACH COMMUNITY REDEVELOPMENT AGENCY
AND PERSONS SERVICES CORP.
(102 NW 5th Avenue)**

THIS FIRST AMENDMENT TO THE AGREEMENT ("FIRST Amendment") is made and entered into as of the ____ day of _____, 2025, by and between the **DELRAY BEACH COMMUNITY REDEVELOPMENT AGENCY**, a public agency created pursuant to Section 163, Part III, Florida Statutes, (hereinafter referred to as the "CRA"), and **PERSONS SERVICES CORP.**, an Alabama corporation (hereinafter referred to as "CONTRACTOR").

W I T N E S S E T H:

WHEREAS, the CRA and the CONTRACTOR previously entered into an Agreement dated June 26, 2025, for 102 NW 5th Avenue Exterior Improvements Project pursuant to the CRA's Invitation to Bid No. 2025-02 and addendums ("ITB"), and the CONTRACTOR's response to the Invitation to Bid, including all documents required thereunder ("Agreement"); and

WHEREAS, CRA and CONTRACTOR desire to enter into this First Amendment for additional material costs and necessary labor to perform the removal of damaged exterior louver, the furnishing and installation of the new louver, and restoration of impacted area, and adding the tenant names to three exterior tenant signs as more particularly described in the Change Orders attached as "Exhibit A" to this First Amendment.

WHEREAS, the CRA and the CONTRACTOR agree to amend the Agreement, to increase the price of the compensation owed to the CONTRACTOR in an amount not to exceed **Six Thousand Five Hundred Eighteen and 40/100 Dollars (\$6,518.40)** for labor and materials as set forth in the Change Orders attached as "Exhibit A" to this First

Amendment, which is incorporated herein by reference. The total sum due to the CONTRACTOR is amended to **Three Hundred Thirty-Three Thousand Six Hundred Seventeen and 40/100 Dollars (\$333,617.40).**

NOW THEREFORE, in consideration of the promises, mutual covenants, provisions, and undertakings hereinafter contained, and for other good and valuable consideration, the receipt and sufficiency of which is hereby acknowledged, the parties agree as follows:

1. That the recitals set forth above are true and correct and are incorporated herein by reference.

2. That the CRA and the CONTRACTOR agree to amend the Agreement for additional material costs and for Contractor to perform the necessary labor as more particularly described in the Change Order attached as Exhibit "A" to this First Amendment.

3. That the CRA and the CONTRACTOR agree to amend the Agreement to increase the price of the compensation owed to the CONTRACTOR in an amount not to exceed **Six Thousand Five Hundred Eighteen and 40/100 Dollars (\$6,518.40)** for labor and materials as set forth in Exhibit A. The total sum due to the CONTRACTOR is amended to **Three Hundred Thirty-Three Thousand Six Hundred Seventeen and 40/100 Dollars (\$333,617.40).**

4. That except as amended herein, the CRA and CONTRACTOR ratify, approve, and reaffirm the terms of the Agreement, and the Agreement shall remain in full force and effect, except as amended herein.

5. In the event of any conflict or ambiguity by and between the terms and provisions of the Agreement, and this First Amendment, this First Amendment shall control to the extent of any such conflict or ambiguity.

6. All capitalized terms used but not defined herein shall have the meaning assigned in the Agreement, as amended.

[This Space is Intentionally Left Blank; Signature Page to Follow]

IN WITNESS WHEREOF, the parties have executed this First Amendment to the Agreement on the date first written above.

**DELRAY BEACH COMMUNITY
REDEVELOPMENT AGENCY**

By: _____
Angela D. Burns, Chair

ATTEST:

Renée A. Jadusingh, Esq.
CRA Executive Director

APPROVED AS TO FORM:

CRA Legal Advisor

CONTRACTOR:

PERSONS SERVICES CORP., an Alabama corporation

BY: _____
Signature

Print Name and Title

STATE OF FLORIDA)
)ss:
COUNTY OF PALM BEACH)

The foregoing instrument was acknowledged before me by means of ☐ physical presence or ☐ online notarization, this ____ day of _____, 2025, by _____ (name of person), as _____ (type of authority) for _____ (name of party on behalf of whom instrument was executed). He/she ____ is personally known to me or ____ has produced _____ as identification.

Notary Public – State of Florida



EXHIBIT A

PCO #001

Persons Services Corp. US Southeast & Caribbean Group
1835 S Perimeter Rd, Suite 175
Fort Lauderdale, Florida 33309
Phone: (954) 616-5106

Project: FL2503 - DELRAY BEACH CRA
102 NW 5th Avenue
Delray Beach, Florida 33444

Prime Contract Potential Change Order #001: CE #001 - Remove and Install New Hurricane Rated Louver

TO:	Delray Beach CRA 20 North Swinton Avenue Delray Beach, Florida 33444	FROM:	Persons Services Corp. 4474 Halls Mill Road Mobile, Alabama 36693
PCO NUMBER/REVISION:	001 / 0	CONTRACT:	1 - Delray Beach CRA_Exterior Improvements
REQUEST RECEIVED FROM:		CREATED BY:	Thelma Fay (Persons Services Corp.)
STATUS:	Pending - In Review	CREATED DATE:	8/26/2025
REFERENCE:		PRIME CONTRACT CHANGE ORDER:	None
FIELD CHANGE:	No		
LOCATION:		ACCOUNTING METHOD:	Amount Based
SCHEDULE IMPACT:		PAID IN FULL:	No
EXECUTED:	No	SIGNED CHANGE ORDER RECEIVED DATE:	
		TOTAL AMOUNT:	\$5,208.00

POTENTIAL CHANGE ORDER TITLE: CE #001 - Remove and Install New Hurricane Rated Louver

CHANGE REASON: Client Request

POTENTIAL CHANGE ORDER DESCRIPTION: *(The Contract Is Changed As Follows)*

CE #001 - Remove and Install New Hurricane Rated Louver

This Change Order covers the cost to remove the existing damaged exterior louver, furnish and install a new aluminum hurricane-impact extruded louver at the exterior wall. The cost includes all labor and materials, as well as restoration of surrounding finishes, including stucco returns (required due to removal of the existing louver) and painting of the returns and new louver.

ATTACHMENTS:

[Louver Installation Delray Beach CRA Proposal.pdf](#) , [_FL2503-DELRAY_BEACH_CRA-8-Opening-Air_Vent_Clarification-2025-08-20.pdf](#) , [Doc111111.pdf](#) , [_1238CO1-delray CRA proposal.pdf](#)

#	Budget Code	Description	Amount
1	084300.S (Non-ERP) Storefronts.Subcontract	Remove and Install New Hurrican Rated Louver	\$2,500.00
2	099100.S (Non-ERP) Painting.Subcontract	Paint Returns and Louver	\$1,840.00
Subtotal:			\$4,340.00
Fees (20.00%):			\$868.00
Grand Total:			\$5,208.00

Delray Beach CRA
20 North Swinton Avenue
Delray Beach, Florida 33444

Persons Services Corp.
4474 Halls Mill Road
Mobile, Alabama 36693

SIGNATURE	DATE	SIGNATURE	DATE	SIGNATURE	DATE
-----------	------	-----------	------	-----------	------

19/08/2025



Mr/Mrs. Andre Fernandez
Prime Glazing Solutions
 West Palm Beach, Florida, United States

[illegible]

The estimated lead time is 8-12 weeks. Once we receive all the necessary information (including the final UC reference color) and approvals from the customer, the project will be scheduled for production, and a confirmed ship date will be provided. Please note that the actual lead time will depend on the production schedule at the time the order is released.

Delray project mock-up sample

QUOTE ID: L-0154

19/08/2025



ITEM	DESCRIPTION	QTY.	UNITS
1	5Ls-H Louvers		
	<ul style="list-style-type: none">• 5" depth high performance louver made of aluminum profiles.• Horizontal blades.• Florida approval: FL#31288.• Quantity: 1 units.• Area: 5 sqft.• This proposal includes aluminum the finish, AAMA 2604 Durastar 1 coat Bone White.• Louvers with a length exceeding 60" but less than 120" will require reinforcements, which are included in the quote.• Installation brackets and screws for metal structure are included.		
2	Blank Off Panel	0	SQFT
	<ul style="list-style-type: none">• Blank off panel made of 0.06" thick aluminum sheet.• 1" mineral wool insulation.• Wet silicone sealant at perimeter and mechanical attachments are considered.• This proposal includes AAMA 2605 Duranar 2 coat Bone White for one side of the exterior panel.• Blank off panel are considered fixed to the back of the louvers.		
3	Back Pan	0	SQFT
	<ul style="list-style-type: none">• Back panel made of 0.06" thick aluminum sheet.• Wet silicone sealant at perimeter and mechanical attachments are considered.• This proposal includes AAMA 2604 Durastar 1 coat Bone White for one side of the exterior panel.• Back panel are considered fixed to the back of the louvers.		
4	Sill Pan	3	FT
	<ul style="list-style-type: none">• Aluminum sill pan made of 0.06" thick aluminum sheet.• This proposal includes AAMA 2604 Durastar 1 coat Bone White colors for one side of panels.		
5	Bird Screen	5	SQFT
	<ul style="list-style-type: none">• Bird screen made of 0.06" thick aluminum mesh.• Mechanical attachments are considered.• This proposal includes AAMA 2605 Duranar 2 coat Bone White for both sides of mesh.		
6	Freight		
	Air freight from Barranquilla, Atlantico, Colombia to West Palm Beach, Florida, United States		

Delray project mock-up sample

QUOTE ID: L-0154

19/08/2025



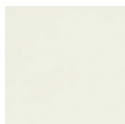
INCLUSIONS

1. Delivery of product.
2. Price is valid for 30 days.

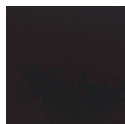
CLARIFICATIONS AND EXCLUSIONS

1. Any structural steel is excluded, if applicable.
2. We exclude stud framing, sheathing, waterproofing, if applicable.
3. We exclude sealants, caulks and break metal trim.
4. Large projects are invoiced based on a detailed progress schedule, with billing occurring according to the percentage of work completed.
5. Signed and sealed engineering drawings are excluded unless expressly stated otherwise.
6. The quantities and dimensions of the louvers are based on the client's schedule.

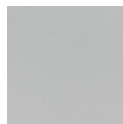
ES-METALS STOCK COLORS



Bone White



Black



Arcadia Silver



Silverstorm



Bermuda
Bronze



AAMA 2605	UC43350	UC40577	UC70123F	UC106685F	UC105262
AAMA 2604	UC141202	UC130902	UC143459	UC139554	UC143010

STANDARD PAYMENT TERMS

- 50% advance payment once the contract is signed or the purchase order is issued.
- Payment of 50% prior to shipment of the product by means of a photographic report.

TERMS AND CONDITIONS

1. Payment shall be received 30 calendar days from the invoice date. 50% of the payment is due as an advance before the work begins, and the remaining 50% is due prior to shipment or delivery of the work.
2. ES METALS reserves the right to terminate this Subcontract for its convenience in the case of a cardinal delay or if payment has not been provided as required.
3. If the Subcontract is terminated by the Contractor for any reason, ES METALS reserves the right to be compensated per the terms of the A1A 401 or on the basis of the completed percentage of its Schedule of Values, whichever ES METALS elects.
4. The warranty for the surface finishes of the components states that the PPG paint technology with AAMA 2605 reference offers a warranty of between 15 and 20 years, while the AAMA 2604 technology offers a warranty of between 7 and 10 years.



ESTIMATE #	DATE	EXPIRES
817	08/19/2025	

Title: Louver Installation/Delray Beach CRA

CUSTOMER

Persons Services Corp
1835 South Perimeter Road, Ste 175
Fort Lauderdale, FL 33309

SERVICE ADDRESS

102 Northwest 5th Avenue
Delray Beach, FL 33444

SUMMARY

Scope of Work:

Remove and install new hurricane rated Stationary Louver in white.

TOTAL LABOR & MATERIAL: \$ 2,500.00 _____ (Please initial)

Proposal is based on a cash/check payment option. There is a 3% processing fee for credit cards.

A 50 % DEPOSIT IS REQUIRED ALONG WITH A SIGNED CHANGE ORDER, TO SCHEDULE.

ESM-5LS

WIND DRIVEN RAIN AND IMPACT LOUVER
HIGH PERFORMANCE LOUVER
STATIONARY LOUVER

ES Louvers
& Screens

APPLICATION

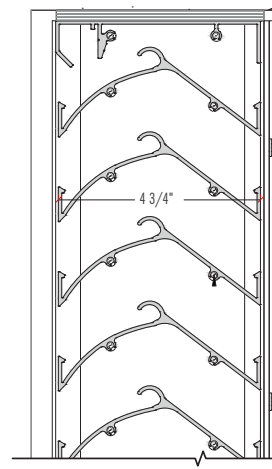
ESM-5LS is a Florida Product Approved extruded aluminum sightproof stationary louver system designed to protect air intake and exhaust openings in building's exterior walls. System is tested and qualified per Florida test protocols: TAS 201 (Large Missile Impact), TAS 202 (Loads) and TAS 203 (Cyclic Wind Loading). Designed and tested to comply with the requirements of the 6th Edition Florida Building Code (2017) including High Velocity Hurricane Zone (HVHZ). Louver system shall only be installed in a location where the room behind the louver is designed to drain water penetrating into the room, and the room will house water resistant/waterproof equipment, components or supplies.

STANDARD CONSTRUCTION

MATERIAL	6063-T6 extruded aluminum
FRAME	The frame is 5" deep 0.081" nominal wall thickness
BLADES	0.081" nominal wall thickness. The distance between centers is 2" Double drainable
MAXIMUM LOUVER SIZE	Dimensions: 1. 120"w x 60"h 2. 60"w x 120"h Single section Area: 50sqft Louvers exceeding maximum single section will be built in multiple sections
MINIMUM LOUVER SIZE	Dimensions: 12"w x 12" h
APPROX. WEIGHT	6,34 lb/ft ²

FEATURES

- High performance
- High Free Area: 50%
- AMCA 500L Air Performance, Water Penetration and Wind Driven Rain
- Florida Building Code Approval : No.FL 31288
- TAS 201, TAS 202 and TAS 203
- Hurricane Resistant
- Stainless Steel Hardware
- 150 psf max design pressure
- Corrosion resistant
- Durability and low maintenance



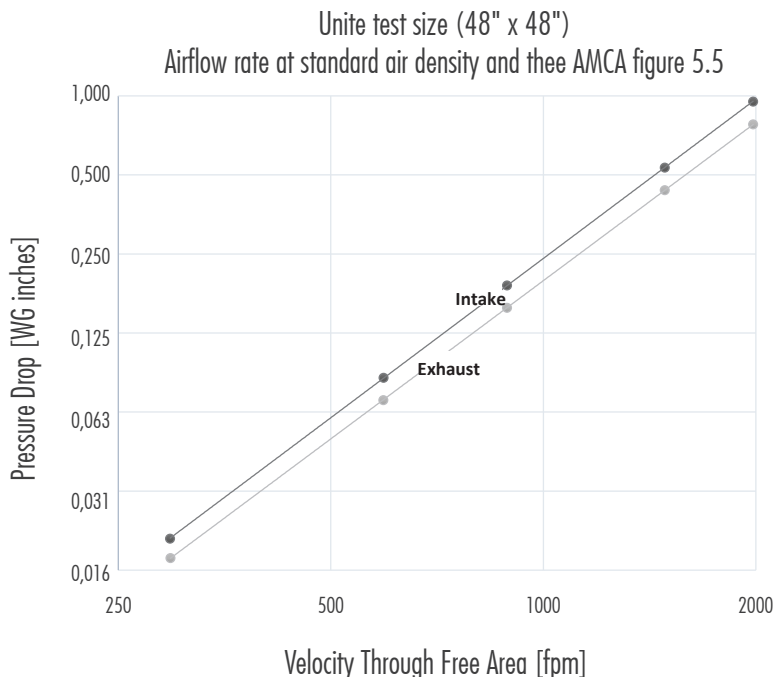
CERTIFICATION



CI ES METALS certifies that the model ESM-5LS shown herein is licensed to bear the AMCA seal. The ratings shown are based on test and procedures performed in accordance with AMCA Publication 511 and comply with the requirements of the AMCA Certified Ratings Program. The AMCA Certified Ratings seal applies to air performance, water penetration and wind-driven rain ratings.

AIR PERFORMANCE

Model ESM-5LS resistance to airflow (pressure drop) varies depending on louver application (air intake or air exhaust). Free area velocities (shown) are higher than average velocity through the overall louver size. See louver selection information. (Test Figure 5.5-6.5)

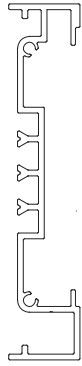


ESM-5LS

WIND DRIVEN RAIN AND IMPACT LOUVER
HIGH PERFORMANCE LOUVER
STATIONARY LOUVER

E|S Louvers
& Screens

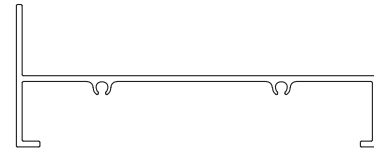
FRAME



COMP-120

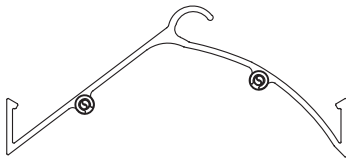


COMP-121



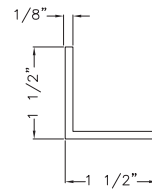
COMP-123

BLADE

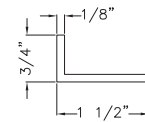


COMP-122

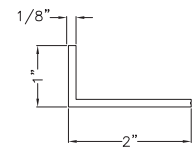
INSTALLATION ANGLES



ALU-A-019



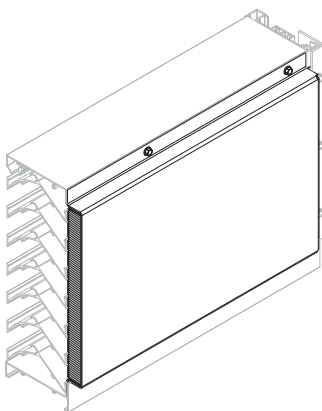
ESM-081



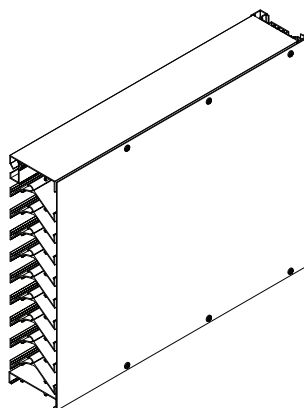
ALU-A-002

OPTIONAL ACCESORIES

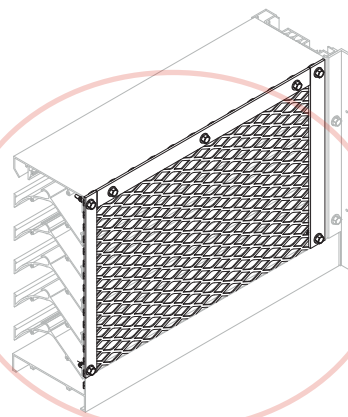
Options available at additional cost include:



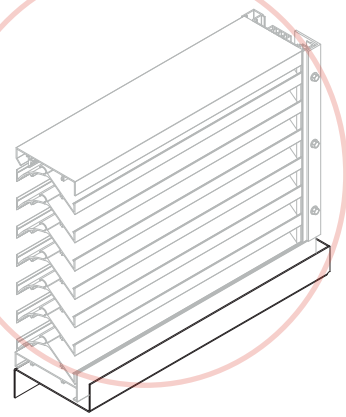
INSULATED BLANK OFF
(INTERNAL VIEW)



BACK PAN
(INTERNAL VIEW)



BIRD/INSECT SCREEN
(INTERNAL VIEW)



SILL PAN LOUVER 5LS
(INTERNAL VIEW)

ESM-5LS

WIND DRIVEN RAIN AND IMPACT LOUVER
HIGH PERFORMANCE LOUVER
STATIONARY LOUVER

ES Louvers
& Screens

FREE AREA CHART (Free area chart shows free area in %)

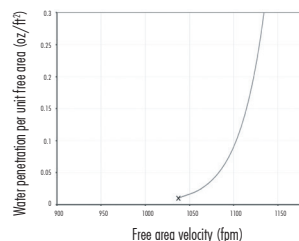
		UNIT WIDTH									
UNIT HEIGHT		12"	24"	36"	48"	60"	72"	84"	96"	108"	120"
	12"	37 %	41 %	42 %	43 %	43 %	43 %	43 %	43 %	43 %	43 %
	24"	43 %	48 %	49 %	50 %	50 %	50 %	50 %	50 %	50 %	51 %
	36"	45 %	50 %	51 %	52 %	53 %	52 %	52 %	53 %	53 %	53 %
	48"	46 %	51 %	53 %	53 %	54 %	53 %	53 %	54 %	54 %	54 %
	60"	47 %	52 %	53 %	54 %	55 %	54 %	54 %	54 %	55 %	55 %
	72"	47 %	52 %	54 %	55 %	55 %	54 %	55 %	55 %	55 %	55 %
	84"	48 %	53 %	54 %	55 %	55 %	55 %	55 %	55 %	55 %	56 %
	96"	48 %	53 %	54 %	55 %	56 %	55 %	55 %	55 %	56 %	56 %
	108"	48 %	53 %	55 %	55 %	56 %	55 %	55 %	56 %	56 %	56 %
	120"	48 %	53 %	55 %	56 %	56 %	55 %	56 %	56 %	56 %	56 %

CI ES METALS certifies that the model ESM-5LS shown herein is licensed to bear the AMCA seal. The ratings shown are based on test and procedures performed in accordance with AMCA Publication 511 and comply with the requirements of the AMCA Certified Ratings Program. The AMCA Certified Ratings seal applies to air performance, water penetration and wind-driven rain ratings.



WATER PENETRATION

The AMCA Water Penetration Test provides a method for comparing various louver models and designs as to their efficiency in resisting the penetration of rainfall under specific laboratory test conditions. The beginning point of water penetration is defined as that velocity where the water penetration curve projects through 0.01 oz. (3 g) of water (penetration) per sq. ft. (m²) of louver free area. * The beginning point of water penetration for Model ESM-5LS is 1037,5 fpm free area velocity. Standard Air - 0.075 lb/ft³ (1.2 kg/m³), test size 48 in. x 48 in. (1219 mm x 1219 mm) and test duration of 15 min. These performance ratings do not guarantee a louver to be weatherproof or stormproof and should be used in combination with other factors including good engineering judgement in selecting louvers.



WIND DRIVEN RAIN

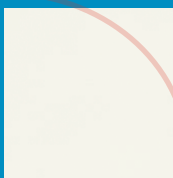
Water penetration classification ratings are based on the amount of simulated rain that penetrates the louver during a specific rainfall rate, wind velocity, and intake velocity. Ratings are based on a 39.4 in. x 39.4 in. (1 m x 1 m) core size.

Ventilation Air Velocity (m/s)	Rainfall rate of 3" per hour (76 mm) and a wind velocity of 29 mph (47 kph)			Rainfall rate of 8" per hour (203 mm) and a wind velocity of 50 mph (81 kph)		
	Core Velocity (fpm)	Rating	Effectiveness Class	Core Velocity (fpm)	Rating	Effectiveness Class
0	0	99,1	A	0	94,5	C
0,5	97	98,6	B	97,75	93,7	C
1	199,118	97	B	194,43	92,2	C
1,5	288,24	94,8	C	289,27	89,3	C
2	399,31	92,8	C	390,75	86,3	C
2,5	489,91	91,4	C	480,81	83,4	C
3	595	85,2	C	589,35	79,7	D
3,5	694,28	73,3	D	691,13	74,4	D
4	788,38	51,4	D	795,75	67	D
4,5	890,37	4,1	D	887,86	55,8	D
5	985,39	0,7	D	989,85	35,6	D
Effectiveness Rating	A= 1 to 0,99	B= 0,989 to 0,95	C= 0,949 to 0,80	Effectiveness Rating	Ratings are based on a 39.4 in. x 39.4 in. (1 m x 1 m) core size.	

FINISHES

ES METALS standard colors are the following: Two coats: Primer and color coat:

ES METALS



Bone White

AAMA2605

UC43350

AAMA2604

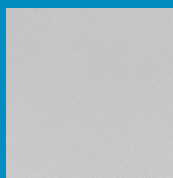
UC141202



Black

UC40577

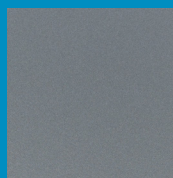
UC130902



Arcadia Silver

UC70123F

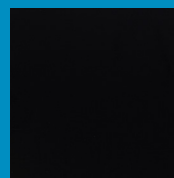
UC143459



Silverstorm

UC106685F

UC139554



Bermuda Bronze

UC105262

UC143010

Note: Contact us
for more custom colors.



Southpaw Construction LLC
Direct # 786-749-8421/ Cell # 813-817-9403

Website: <https://www.southpaw-constructionllc.com> Email: matt.spconstruction@gmail.com
1823 Capital Dr SE, Palm Bay , FL 32909

CLIENT: Persons Services Corp

ADDRESS:

JOB NAME: Delray CRA

JOB ADDRESS: 102 NW 5th Avenue , Delray Beach , FL

TYPE OF WORK: Exterior Stucco & Painting

JOB NUMBER: 1238CO1

PAGE: 1/1

DATE: 8/25/2025

CONTACT: Matthew Belnavis

PREPARED BY: Matthew Belnavis

WORK INCLUDED

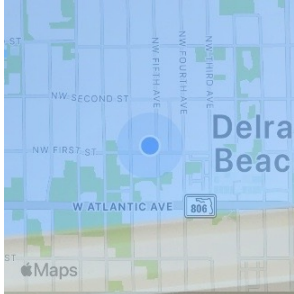
PROPOSAL

AMOUNT

Location	Qty	Unit	Finish	Unit Cost	Total Cost	Notes
Stucco return @ louver locations	1	Unit		\$ 1,100.00	\$ 1,100.00	
Paint louver and returns	1	Unit		\$ 500.00	\$ 500.00	
O&P	1	Unit		\$ 240.00	\$ 240.00	
				Grand Total	\$ 1,840.00	

EXCLUSIONS & QUALIFICATIONS

- Price is good for one month.
- All work shall be performed with strict accordance to Manufacturers Specification.
- All Employees are covered under Workers Comp Insurance.
- Cost includes \$2,000,000 General liability Insurance.
- Cost includes all material, labor, equipment & taxes
- After hours & weekend work unless stated in proposal
- Out of sequence work
- Furniture protection & removal unless stated in proposal
- Any caulking not associated with door frames & painted to painted surfaces unless stated in proposal
- Excludes any work not stated in the proposal



Network: Aug 6, 2025 at 11:14:56 AM EDT

N 26° 27' 49.218", W 80° 4' 42.595"

91° E

FL, Delray Beach, Downtown

Altitude: 7.1 meter

Speed: 0.6 km/h





Persons Services Corp. US Southeast & Caribbean Group
1835 S Perimeter Rd, Suite 175
Fort Lauderdale, Florida 33309
P: (954) 616-5106

Project: FL2503 DELRAY BEACH CRA
102 NW 5th Avenue
Delray Beach, Florida 33444

RFI #8: Opening - Air Vent Clarification

Revision	0	Status	Open
To	Weber Mackenzie (Delray Beach CRA) Christine Tibbs (Delray Beach CRA)	From	Thelma Fay (Persons Services Corp.) 1835 S Perimeter Rd Ste 175 Fort Lauderdale, Florida 33309
Date Initiated	Aug 6, 2025	Due Date	Aug 9, 2025
Location	Project Stage		
Cost Impact	Schedule Impact		
Spec Section	Cost Code		
Drawing Number	Reference		
Linked Drawings			
Received From	Andre Fernandez (Prime Glazing Solutions, LLC)		
Copies To	Olga Cala (Persons Services Corp.), Thelma Fay (Persons Services Corp.), Alessandro Rignanese (Persons Services Corp.), Kenneth Temple (Persons Services Corp.), Samantha Vincenty (Persons Services Corp.)		

Activity

Question	<p>Question from Thelma Fay Persons Services Corp. on Wednesday, Aug 6, 2025 at 11:35 AM CDT</p> <p>Please confirm we are leaving this opening "as is" and just painting the louver?</p> <p>Attachments Doc111111.pdf</p>
Official Response	<p>Response from Thelma Fay Persons Services Corp. on Wednesday, Aug 20, 2025 at 01:19 PM CDT</p> <p>As per the OAC meeting today, Persons will submit a change order for the cost to replace the Louver. It was advised any attempts at repairing it would further damage it.</p>
All Replies	<p>Response from Thelma Fay Persons Services Corp. on Wednesday, Aug 20, 2025 at 01:19 PM CDT</p> <p>As per the OAC meeting today, Persons will submit a change order for the cost to replace the Louver. It was advised any attempts at repairing it would further damage it.</p> <p>Response from Thelma Fay Persons Services Corp. on Monday, Aug 11, 2025 at 12:27 PM CDT</p> <p>I am reaching out to our subcontractor to see if it can be repaired as in the blades straightened out. In the event it can be fixed to look better, I will provide a cost for the repairs. He is also providing a cost to replace as well in the event it cannot be repaired.</p> <p>Response from Weber Mackenzie Delray Beach CRA on Friday, Aug 8, 2025 at 12:06 PM CDT</p> <p>Please confirm the location of the air vent. Can the vent be repaired? It appears that there are some bent pieces. Please confirm the options.</p>



PCO #002

Persons Services Corp. US Southeast & Caribbean Group
1835 S Perimeter Rd, Suite 175
Fort Lauderdale, Florida 33309
Phone: (954) 616-5106

Project: FL2503 - DELRAY BEACH CRA
102 NW 5th Avenue
Delray Beach, Florida 33444

Prime Contract Potential Change Order #002: CE #003 - Signage: Tenant Name Lettering

TO:	Delray Beach CRA 20 North Swinton Avenue Delray Beach, Florida 33444	FROM:	Persons Services Corp. 4474 Halls Mill Road Mobile, Alabama 36693
PCO NUMBER/REVISION:	002 / 0	CONTRACT:	1 - Delray Beach CRA_Exterior Improvements
REQUEST RECEIVED FROM:		CREATED BY:	Thelma Fay (Persons Services Corp.)
STATUS:	Pending - In Review	CREATED DATE:	9/23/2025
REFERENCE:		PRIME CONTRACT CHANGE ORDER:	None
FIELD CHANGE:	No		
LOCATION:		ACCOUNTING METHOD:	Amount Based
SCHEDULE IMPACT:		PAID IN FULL:	No
EXECUTED:	No	SIGNED CHANGE ORDER RECEIVED DATE:	
		TOTAL AMOUNT:	\$1,310.40

POTENTIAL CHANGE ORDER TITLE: CE #003 - Signage: Tenant Name Lettering

CHANGE REASON: Client Request

POTENTIAL CHANGE ORDER DESCRIPTION: *(The Contract Is Changed As Follows)*

CE #003 - Signage: Tenant Name Lettering

This change order is being issued at the request of the CRA to revise the signage scope package to include tenant lettering. The modification reflects the addition of custom tenant identification to the signage.

Scope of work includes adjustments to fabrication, layout, and installation as required to incorporate the tenant-specific lettering.

ATTACHMENTS:

[ES-5189.pdf](#) , [_AAA_Desk_Signarama_FTL_Persons_Construction_Group_V10 \(002\).pdf](#)

#	Budget Code	Description	Amount
1	101401.S (Non-ERP) Interior Signage.Subcontract	Signage: Tenant Name Lettering	\$1,092.00
Subtotal:			\$1,092.00
Fees (20.00%):			\$218.40
Grand Total:			\$1,310.40

Delray Beach CRA
20 North Swinton Avenue
Delray Beach, Florida 33444

Persons Services Corp.
4474 Halls Mill Road
Mobile, Alabama 36693

SIGNATURE

DATE

SIGNATURE

DATE

SIGNATURE

DATE



ESTIMATE

ES-5189

The Way To Grow Your Business
www.signarama.com

Payment Terms: Cash Customer

Created Date: 9/22/2025

DESCRIPTION: Commercial RE Signs @ 102 NW 5th Ave, Delray Beach, FL 33444

Bill To: Persons Services Corp
1835 S Perimeter Rd
STE 175
Fort Lauderdale, FL 33309
US

Installed: Persons Services Corp
102 NW 5th Ave
Delray Beach, FL 33444
US

Requested By: Alessandro Rignanese
Email: arignanese@personsservices.com
Work Phone: (954) 616-5106
Cell Phone: (786) 541-3100

Salesperson: Chia Greco
Work Phone: 9547762289
Entered By: Chia Greco

NO.	Product Summary	QTY	UNIT PRICE	AMOUNT
1	Tenant Name Lettering	3	\$350.00	\$1,050.00
1.1	RTA, Custom Cut Vinyl - Standard - Installed to Blank Sign Substrate Part Qty: 1 Width: 96.00" Height: 24.00"			
			Subtotal:	\$1,050.00
			Taxes:	\$42.00
			Grand Total:	\$1,092.00
			Deposit Required:	\$546.00

Signature: _____ Date: _____

Ask About Our
Other Amazing
Products!



Feather
Flags



Yard
Signs



Retractable
Banners



A-Frames



Plaques



Posted
Signs

Branded Products



PROOFING POLICY: FINAL EXAMINATION OF YOUR PROOF IS YOUR RESPONSIBILITY. SIGNARAMA FORT LAUDERDALE WILL NOT BE RESPONSIBLE FOR ANY ERRORS THAT COULD HAVE BEEN PREVENTED BY THE PROPER REVIEW OF YOUR PROOF. PLEASE NOTE: Production of this order will not start until all layouts are approved.

COMPANY: Persons Services Corp
CONTACT: Kenny

ADDRESS: 102 NW 5th Ave Delray Beach.
33444 FL

Received Files:



The common hexadecimal color code for Hunter Green is #355E3B, with RGB values of (53, 94, 59) and a CMYK value of 44, 0, 37, 63



A. Aluminum Panels

Quantity: 4

Mounting: Flush

Font: *Lucida Sans, Arial, and Palatino*

Frame: 3/16ths 1.5" x 1.5" angle *Aluminum Panels

Color: *Hunter Green* Cut vinyl Lettering

A: Lucinda Font

B: Palatino BOLD

C: Arial



*Existing Green Borders

*Production beige aluminum panels / letteirng only

APPROVED

NAME:

Included

Additional \$50 Per Proof

Signature:

- Colors
 - Frame is green as submitted in file;
 - Sign Face is revised from white as proposed to a cream or beige, as recommended by Staff.
- Materials
 - Aluminum frame with stucco-finish decorative moulding;
 - Lexan sign face.

That the Lexan be of a cream or beige finish, not white as proposed.

DESCRIPTION
FURNISH AND INSTALL (4) 24" X 96" ALUMINUM FRAME FASCIA SIGNS AT NW 5TH AVE. PROPERTY DELRAY BEACH. FRAMES TO BE 3/16THS WALL X 1-1/2" X 1- 1/2" ANGLE ALUMINUM WELDED AT CORNERS, WITH DECORATIVE MOULDINGS ALONG THE PERIMETER OF THE FRAME. FACES TO BE 3/16THS BY 24" X 96" POLY CARBONATE OPAQUE WHITE. ONE LINE OF COPY PER FACE TO MAXIMUM SIZE OF LETTERS. LETTERS TO MFG'D. OF PREMIUM VINYL, COLORS TO BE SELECTED BY CLIENT.