

**Continuing General Architectural Consulting Services
RFQ 2017-010
Scoring Summary**

City of Delray Beach
Final Ranking Form

1. Experience / Background	Bob Diaz	Candi Jefferson	Xavier Falconi	Thuy Shutt	Score	30 Points - Proposer's Experience / Background	
						Strengths	Weaknesses
BEA Architects, Inc.	20.0	20.0	20.0	20.0	20.0	have experience, shown projects are familiar in south florida, good overall experience. Shown a lot of effort to prepare package and proposal, good overall experience and presentation, very capable of accomplishing work	concerned that the team members are new
Song & Associates, Inc.	22.0	20.0	22.0	26.0	22.5	solid performance in past work and experience, impressed with exhibits, I feel confident in them to perform services, no concerns, well qualified, enough information to substantiate work done, CRA past experience with City of Riviera Beach was good	smaller firm, wish they had presented civil and lanscape subconsultant work experience
Currie Sowards Aguila Architects, Inc.	30.0	25.0	25.0	28.0	27.0	Strengths on past experience dealing with firm, substantial amount of work done for the city, proven team, structure and mechanical team are experienced in mechanical team, all experienced with work, parking garages, great proposal, preservation and history of work for over 30 years, work 20 years with them, confident in the amount of work that they can perform	
Walter Zackria Associates, PLLC	26.0	22.0	30.0	25.0	25.8	Good experience and a strong team of professionals, local subcontractors, lat year worked with them CRA city projects,impressed with people and team, best team, experience information put very well together, feel most confidence based on proposal and past experuence and in municipality work. Worked in the past with this firm, good experience, capab;le and well qualified	does not fit the proposal experience compared to Currie Sowards Aguila Architects, Inc.

2. Reference	Z	rson	xoni	tt	Score	15 Points - Reference Feedback and Similar Completed Projects	
						Strengths	Weaknesses

2. Reference Feedback and Similar Completed Projects	Bob Dia	Candi Jeffe	Xavier Falc	Thuy Shu	Score	Strengths	Weaknesses
	10.0	10.0	10.0	10.0	10.0		

BEA Architects, Inc.						good in terms of similar completed projects, good write up on this category	feedback and points system not too strong, could be better detailing references and similar completed projects, did not give a warm feeling about the firm according with number of references, only one client response reference, would to be nice to receive more references
Song & Associates, Inc.	10.0	12.0	10.0	12.0	11.0	I think they will follow through since we worked with them in the past, similar projects accomplished very well, impressed with projects they have done in the past	only one response in terms of references, overall proposal on this category was not good enough, would need more reference feedback
Currie Sowards Aguila Architects, Inc.	15.0	15.0	12.0	14.0	14.0	worked with the city in the past, no issues with them and subconsultants know they work, good references, good experience with city, best response from all four proposals for client references, we worked with them on simple and complex projects in the past	
Walter Zackria Associates, PLLC	15.0	12.0	12.0	12.0	12.8	quite a few references, thorough similar completed projects , goods references and projets completed, no concerns, good references. Worked with them, subcontractors and team show good experience, great thing is that they reach to local subconsultants. Past projects and consultant experience with their team is very familiar	formatting on their similar completed projects could have been more user friendly

3. Approach to Project Management	Bob Diaz	Candi Jefferson	Xavier Falconi	Thuy Shutt	Score	30 Points - Approach to Project Management	
						Strengths	Weaknesses
BEA Architects, Inc.	25.0	20.0	20.0	20.0	21.3	enough evidence to tackle projects in terms of approach to project management, able to coordinate and meet the minimum approach to project management	unfamiliar with team, don't have a proven record or background, needed more personal working experience, methodoly described would have been nice is they engage more with the community, no planning to see that engagement, team located in several counties
	25.0	25.0	20.0	25.0	23.8		

Song & Associates, Inc.						have public engagement with CRA projects in the city, local in house structure engagement, working with user groups, excellent approach to results in different projects and municipalities using structural designs	needed more subconsultants, specially needed for landscape and civil work, lack of familiarity with the City, focus too much on work programming and not projects
Currie Sowards Aguila Architects, Inc.	28.0	30.0	25.0	28.0	27.8	very commodating and responsive at any time, team members always there to resolve needs, located a block away from city hall, this makes them accesible and very helpful, good public engagement experience, good staff complement, expensive write up to handle project engineering projects, they know and are acosumed with how the City works	
Walter Zackria Associates, PLLC	28.0	28.0	25.0	25.0	26.5	felt they did a good job with info provided for approach and project management, impressed with proposa and management, good detail, very responsive experience working right now with them, good technical approach, knowledge of project management approach and works with user groups	less famiar than with Currie Sowards Aguila Architects, they need a project methodology engagement, they presented an alleged fiduciary duty questioning

4. Organizational Structure (capacity, resources, personnel)	Bob Diaz	Candi Jefferson	Xavier Falconi	Thuy Shutt	Score	15 Points - Organizational Structure (capacity, resources, personnel)	
						Strengths	Weaknesses
BEA Architects, Inc.	10.0	10.0	10.0	7.0	9.3	adequate, better than other companies, CCNA personnel. It's nice that they presented legal information just to be safe in case we need to do more research on this	not the ideal organizational structure, not sure if they know how Delray Beach works to facilitate projects , not too accesible, no traffic enginner in their chart
Song & Associates, Inc.	15.0	12.0	10.0	13.0	12.5	demonstrating their capacity for organizational structure based on infirmation given, comfortable with information on their strcuture and capacity and resources, work on vertical strcuture, planner involved is a positive in their favor	no formal organizational chart presented, not too clear on their structure, absence of chart, would need to be more clear on structure, it would be nice if they have a civil engineer and landscape architects
	15.0	15.0	13.0	14.0	14.3	have a good and organzed strcuture and team. all	

Currie Sowards Aguila Architects, Inc.						local, they engaged personnel as volunteers in advisory board, familiar with CRA and staff and knowledge of assistance to the City is also good, showed good team and tracking in terms of organizational structure, very familiar with them, nice structured organization, 100% confident on their past experience	
Walter Zackria Associates, PLLC	15.0	15.0	10.0	13.0	13.3	have the structure and capacity, resources and personnel and their various types of work are good and had a lot of experience, very familiar with their team and engineers, confident that they will perform and do good work, good local subcontractors structure, participated in Delray Beach projects, very responsive	lack of traffic controls, needs to be in sync with projects

5. Interviews	Bob Diaz	Candi Jefferson	Xavier Falconi	Thuy Shutt	Score	10 Points - Interviews	
						Strengths	Weaknesses
BEA Architects, Inc.							
Song & Associates, Inc.							
Currie Sowards Aguila Architects, Inc.							