

THE SCHOOL DISTRICT OF LEE COUNTY, FLORIDA

Date: June 5, 2012

Section: Superintendent's Recommendation

Subject: Award RFP No. R127035JM - Information Technology
Hardware, Software and Equipment

Item No: VI.B.

Presenter(s): Dr. Joseph Burke

Dr. Alberto Rodriguez

Mr. Dwayne C. Alton

Ms. Susan M. Malay

SCHOOL BOARD ACTION

Strategic Plan:

III. Business Services: We will use effective business practices to achieve our mission and objectives.

Background Information:

RFP No. R127035JM is for information technology hardware, software and equipment. The RFP is for catalog discounts on the purchase of printers, SMART Boards, mobile lab equipment, cameras, headphones, microphones, presentations carts, computer mice cables and all other related equipment. It is recommended that the award be made equally to Audio Visual Innovations, Inc.; B & H Photo; Cables and Kits.com; Camcor, Inc.; CDW Government LLC; Contrax Furnishings LLC; eInstruction; Lightspeed Technologies, Inc.; Software Express, Inc.; Troxell Communications, Inc.; United Data Technologies, Inc. and Virtucom as indicated on the attached tabulation sheet. It is recommended that the contract be effective for three years beginning June 5, 2012 through June 4, 2015 with renewal options for two additional one year periods upon the written agreement of the vendors and the District, at an estimated expenditure of \$10,500,000 for the first year. Forty-six (46) vendors were notified of the RFP; twenty (20) vendors submitted a response; six (6) vendors submitted a no-bid and twenty (20) vendors did not respond.

Fiscal Impact:

The estimated expenditure of \$10,500,000 will be funded from School/Department budgeted funds. This agenda item is specifically for the approval of the RFP. Funds will only be expended within the existing resources of the applicable location(s).

The action requested is within the current budget allocated to the department or area: ☒ Yes ☐ No ☐ N/A

Approved: Budget: AD

Attorney: AD

SDLC Board Approved 191

Agenda Item No: VI.B

Date: 6/5/12

Superintendent's Recommendation:

I recommend Board approval to award RFP No. R127035JM for information technology hardware, software and equipment to Audio Visual Innovations, Inc.; B & H Photo; Cables and Kits.com; Camcor, Inc.; CDW Government LLC; Contrax Furnishings LLC; eInstruction; Lightspeed Technologies, Inc.; Software Express, Inc.; Troxell Communications, Inc.; United Data Technologies, Inc. and Virtucom as indicated on the attached tabulation sheet for three years beginning June 5, 2012 through June 4, 2015 with renewal options for two additional one year periods upon the written agreement of the vendors and the District, at an estimated expenditure for the first year of \$10,500,000, and authorization for the Superintendent to execute all necessary documents.