

Exhibit "A"

Pricing Schedule

GROUP 1 - Business hours of 7:30 a.m. through 5:30 p.m.				
Item	Labor Type	Total Est. Annual Hours	Hourly Rate	Total Est. Annual Labor Cost (Hours x Rate)
1	Licensed Journeyman Plumber	1000	\$ 65.00	\$ 65,000.00
2	Licensed Master Plumber	100	\$ 65.00	\$ 6,500.00
3	Licensed Apprentice	40	\$ 65.00	\$ 2,600.00
4	Laborer	40	\$ 65.00	\$ 2,600.00
TOTAL GROUP 1				\$ 76,700.00

Group 2 - After hours of 5:30 p.m. through 7:30 a.m.				
Item	Labor Type	Total Est. Annual Hours	Hourly Rate	Total Est. Annual Labor Cost (Hours x Rate)
1	Licensed Journeyman Plumber	100	\$ 65.00	\$ 6,500.00
2	Licensed Master Plumber	20	\$ 65.00	\$ 1,300.00
3	Licensed Apprentice	20	\$ 65.00	\$ 1,300.00
4	Laborer	20	\$ 65.00	\$ 1,300.00
TOTAL GROUP 2				\$ 10,400.00

Group 3 - Material and Mark-Up		
Estimated Expenditure \$125,000.00	Material Mark-Up (Not to Exceed 10%) <u>10</u> % Mark-Up x \$125,000	Group 3 Total \$125,000 + (% x \$125,000) <u>\$ 137,500.00</u>

TOTAL GROUP 1	\$ 76,700.00
TOTAL GROUP 2	\$ 10,400.00
TOTAL GROUP 3	\$ 137,500.00
GRAND TOTAL	\$ 224,600.00