



## Cover Memorandum/Staff Report

File #: 25-488

Agenda Date: 5/6/2025

Item #: 6.E.

**TO:** Mayor and Commissioners  
**FROM:** Missie Barletto, Public Works Director  
**THROUGH:** Terrence R. Moore, ICMA-CM  
**DATE:** May 6, 2025

APPROVAL OF ADDITIONAL SPENDING FOR AGREEMENT P2022-065 WITH SAMSARA NETWORKS, INC., FOR FLEET MANAGEMENT TECHNOLOGIES WITH RELATED SOFTWARE SOLUTIONS IN THE AMOUNT OF \$10,948.60 FOR A REVISED TOTAL OF \$202,259.46

### **Recommended Action:**

Motion to approve Additional Spending for Agreement P2022-065 with Samsara Networks, Inc. for Fleet Management Technologies with Related Software Solutions in the amount of \$10,948.60 for a revised total of \$202,259.46.

### **Background:**

The Fleet Division of Public Works (Fleet) has an on-going requirement for Global Positioning System (GPS) information and diagnostics on City vehicles and equipment. The technology and associated services allow departmental users access to real-time information on vehicle locations, mileage, and conditions (engine alerts, etc.) improving user safety and aiding in effective management of the use of vehicles.

On October 25, 2022, the City Commission (City) approved Resolution No. 124-22 for Agreement P2022-065 with Samsara Networks, Inc. utilizing pricing, terms, and conditions of Sourcewell Agreement #020221-SAM. The initial term of the agreement is effective through March 26, 2025, with the option of renewing for one (1) additional year.

On September 3, 2024, the City approved an Additional Spending Request for the purchase and installation of 27 GPS units on Fire Department and Utilities Department vehicles (\$24,546.86) as well as funds needed to cover the remainder of the initial term of the agreement which was originally calculated as a monthly cost however it is billed annually in December of each year (\$24,607) for a total of \$49,153.86.

The Fire Department is requesting the purchase and installation of 26 dual-facing dash cameras with panic buttons in their assigned vehicles. The cost for purchase, installation, and shipping of the cameras, as well as annual licenses for the year totals \$10,948.60.

Agreement Terms	Revised Amount
October 25, 2022 - March 26, 2025	\$144,825.71
March 27, 2025 - March 26, 2026	\$46,485.15 (revised final term) + \$10,948.60 = \$57,433.75

<b>TOTAL</b>	<b>\$202,259.46</b>
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**Attachments:**

1. Samsara Quote - Cameras
2. Additional Spending Request #1
3. Agreement P2022-065

**City Attorney Review:**

N/A

**Funding Source/Financial Impact:**

Funding is available from the Fire Department in GL account 115-22-000-522.49-90.

**Timing of Request:**

Timely approval is requested to begin implementation of the cameras.