

AUTHORIZATION FORM



**Do not write / CM Office Only**

CMO Log #: \_\_\_\_\_

Rcv'd Date: \_\_\_\_\_

**Originator:**

Name Eddyson Etienne    Department Purchasing Division    Ext. 7442    Date 1/25/24

**Description of Request:** Review and approval of City Standard - Badger Meter

Department Leave Form ☐ Check Request Form ☐ Acquisition Approval ☐

Budget Transfer ☐ Grant Item ☐ Memorandum Service Authorization Approval ☐

☒ Other (Please Specify) Review and approval of City Standard for Badger Meter for services related

to meters, meter components and customer service and hardware. This City Standard is for a new two year Agreement with vendor from March 8, 2024 through March 7, 2026. The Purchasing Division has reviewed the request by Utilities and recommends approval to designate Badger Meter as a City Standard.

Purchasing Manager Signature: \_\_\_\_\_

Finance Signature:(if request impacts budget) \_\_\_\_\_

Chief Financial Officer Signature: *Hugh Dunkley*

**Review Completed by Staff – Comments:**

\_\_\_\_\_

\_\_\_\_\_

\_\_\_\_\_

\_\_\_\_\_

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\_\_\_\_\_

- ☐ RETURN TO ORIGINATOR FOR ADDITIONAL COMMENTS
- ☒ APPROVED FOR Hugh Dunkley, Chief Financial Officer *Hugh Dunkley*

**TRACKING:**


Returned to \_\_\_\_\_ Department for additional information on: \_\_\_\_\_


Forwarded to \_\_\_\_\_ Department for action on: \_\_\_\_\_



## MEMORANDUM CITY STANDARD APPROVAL

**TO:** Hugh Dunkley, CPA, CPFO, CGFO Chief Financial Officer

**FROM:** Juan Guevarez, Assistant Utilities Director 

**THROUGH:** Hassan Hadjimiry, P.E., Utilities Director 

**SUBJECT:** City Standard Request - Approval to purchase Badger Meter Products

**DATE:** January 11, 2024

**Background:** In 2013, the City of Delray (City), initiated the procurement and installation of a comprehensive \$7.74 million multi-year Advance Metering Infrastructure (AMI) and Water Meter Replacement project, City Project No. 12-013. The project was competitively bid through Bid No. 2013-17, with Innovative Metering Solutions being awarded the contract to supply Badger Meter products including but not limited to meters, meter components, customer service software and hardware. Utilities has an approved City Standard expiring on January 6, 2024, and seeks to continue with same for Badger Meter Products.

**Justification:** The City has made a considerable investment of approximately \$12 million to date in water metering technology using the Badger Meter products over the past ten years. Badger Meter is the one and only sole distributor to sell Badger Meter products to state of Florida customers.

**Market Research:** The Utilities Department has performed internet research to ensure Badger Meter products cannot be obtained through any other authorized distributor, and no other sources were found. Badger Meter has provided a sole source letter and is attached.

**Quote or Proposal is attached** ☐ Yes ☒ No

Comments: \_\_\_\_\_

☒ **Approved** This City Standard approval is valid for 24 months from date of approval. Attach this City Standard Approval to all Acquisition Approval Memos and/or requisitions for this item.

☐ Need Additional Information ☐ Not Approved

Comments: \_\_\_\_\_

*Hugh Dunkley*

Chief Financial Officer

Jan 28, 2024

Date

N/A

Information  
Director

Technology (IT)

Date



4545 W Brown Deer Road  
PO Box 245036  
Milwaukee, Wisconsin 53224-9536  
414-355-0400 | 800-876-3837  
[www.badgermeter.com](http://www.badgermeter.com)

January 15, 2024

Ms. Susan DiMascio  
Business Operations Administrator  
The City of Delray Beach  
434 S. Swinton Ave  
Delray Beach, FL 33444

**RE: Sole Source Contract**

Dear Ms. DiMascio:

In response to your request for a sole source contract, please be advised that Badger Meter will offer Meter and Encoder pricing for a two-year period subject to a price increase of ten point thirteen percent (10.13%) over the pricing of the previous contract. The new contract period will begin March 8, 2024 and end March 7, 2026.

Please note that this price increase is in accordance with the increase in the Consumer Price Index for All Urban Consumers as reported by the U.S. Bureau of Labor Statistics of the U.S. Department of Labor from December 2021 to November 2023.

The remaining terms and conditions remain the same as previous agreement CS2022-003 Master Contractor/Services Agreement dated April 19, 2022 with the attached quote replacing Exhibit A for the new contract period.

In the event you have any questions regarding this correspondence, we can be reached by telephone at 800-876-3837 or by email at [proposals@badgermeter.com](mailto:proposals@badgermeter.com). Additionally, you may contact your Account Manager, Angela Phillips, by telephone at 414-803-8938 or by email at [aphillips@badgermeter.com](mailto:aphillips@badgermeter.com).

We appreciate the opportunity to continue to support your metering needs.

Sincerely,

BADGER METER, INC.

A handwritten signature in black ink, appearing to read 'Matthew B. Gieseke', written over a horizontal line.

Matthew B. Gieseke  
Assistant Secretary and Proposal Lead

# GENERAL DISCLOSURES

## CONFIDENTIALITY STATEMENT

The information contained herein is to be considered confidential and proprietary to the extent allowable by law. © 2024 Badger Meter, Inc. All rights reserved.

## DISCLOSURE

After the contract period ends on March 7, 2026, Badger Meter reserves the right to increase pricing based on the Consumer Price Index (CPI) for all urban consumers, with a base index from November 2023, at the time of renewal.



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PO Box 245036  
Milwaukee, Wisconsin 53224-9536  
414-355-0400 | 800-876-3837  
[www.badgermeter.com](http://www.badgermeter.com)

January 2, 2024

Ms. Susan DiMascio  
Business Operations Administrator  
The City of Delray Beach  
434 S. Swinton Ave  
Delray Beach, FL 33444

**RE: Sole Source Letter**

Dear Ms. DiMascio:

This letter will confirm that Badger Meter is the sole source of BEACON® SaaS, BEACON Mobile Reading Solutions, ORION® endpoint, Recordall® Disc Series, E-Series® Ultrasonic, and HR-E® encoders for City of Delray Beach.

In the event you have any questions regarding this correspondence, we can be reached by telephone at 800-876-3837 or by email at [proposals@badgermeter.com](mailto:proposals@badgermeter.com).

Sincerely,

BADGER METER, INC.

A handwritten signature in black ink, appearing to read 'Matthew B. Gieseke', written over a horizontal line.

Matthew B. Gieseke  
Assistant Secretary and Proposal Lead



Domestic Quotation  
Quotation No. 3572796

Badger Meter Inc.  
4545 W Brown Deer Road Milwaukee WI 53223  
PO Box 245036 Milwaukee WI 53224-9536

Revised Date

To Susan DiMascio  
CITY OF DELRAY BEACH  
100 NW 1ST AVENUE  
DELRAY BEACH  
Florida 33444

Customer ID 00092113

Cust Ref # Disc, TSM, CSM, FSAA, and E-Series with Orion Cellular

Pricing Effective Dates 03-08-2024 -  
03-07-2026

Salesperson	Proposal Subject	Shipping Terms / INCO Terms	Payment Terms
007260 Angela Phillips	2YR Sole Source Contract Renewal - Orion Cellular	PREPAY/NO CHARGE FCA FACTORY	NET 30 DAYS

Line #	Description	Qty	Unit Net Price USD	Line Totals USD
1	<b>BMI Part No.: 105-7805</b> <b>Cat String:</b> DS-BAB-PB1P-XXD3-Y2-M1AM-2B1X1-8BE-NN-AG-TH-AA-B0A <b>Description:</b> Disc, M25 5/8"(3/4x7-1/2), Brz Btm 430SS-1, PL, (TS-135, SN Yr 9D & PBB, HR-E, ORION CELL C, PL Lid/Shrd-GRY, Trx Scrw, Sidewalk read, 8D-0.1 Gal, SN YR 9D in & out, Thru Ld Instl Kit, TT-10', Gr	1	227.24	227.24
2	<b>BMI Part No.: 112-2234</b> <b>Cat String:</b> DS-DBA-PB1P-XXD3-Y2-M1AM-2B1X1-8BE-NN-AG-TH-AA-B0A <b>Description:</b> Disc, M35 3/4"(7-1/2), Brz Btm 430SS-1, PL, (TS-135, SN Yr 9D and PBB, HR-E, ORION CELL C, PL Lid/Shrd-GRY, Trx Scrw, Sidewalk read, 8D-0.1 Gal, SN YR 9D in and out, Thru Ld Instl Kit, TT-10', Grnd/Ocean-Pause, BMI STD, 6 PACK,	1	284.49	284.49
3	<b>BMI Part No.: 112-2235</b> <b>Cat String:</b> DS-JCA-PB1P-XXD3-Y2-M1AM-2B1X1-8BE-NN-AG-TH-AA-B0A <b>Description:</b> Disc, M55 1"(10-3/4), Brz Btm 430SS-1, PL, (TS-135, SN Yr 9D and PBB, HR-E, ORION CELL C, PL Lid/Shrd-GRY, Trx Scrw, Sidewalk read, 8D-0.1 Gal, SN YR 9D in and out, Thru Ld Instl Kit, TT-10', Grnd/Ocean-Pause, BMI STD, 4 PACK,	1	317.30	317.30
4	<b>BMI Part No.: 110-8631</b> <b>Cat String:</b> DS-NDB-PFAS-XXD3-Y2-M1AM-2B1X1-8CE-NN-AG-TH-AA-B0A <b>Description:</b> Disc, M120 1-1/2"-ELL Dr w/TP, 430SS, SS, (TS-135, SN Yr 9D & PBB, HR-E, ORION CELL C, PL Lid/Shrd-GRY, Trx Scrw, Sidewalk read, 8D-1 Gal, SN YR 9D in & out, Thru Ld Instl Kit, TT-10', Grnd/Ocean	1	492.26	492.26
5		1	618.99	618.99

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Line #	Description	Qty	Unit Net Price USD	Line Totals USD
6	<b>BMI Part No.: 103-9377</b> <b>Cat String:</b> DS-REB-PFAS-XXD3-Y2-M1AM-2B1X1-8CE-NN-AG-TH-AA-B0A <b>Description:</b> Disc, M170 2"-ELL Dr w/TP, 430SS, SS, (TS-135, SN Yr 9D & PBB, HR-E, ORION CELL C, PL Lid/Shrd-GRY, Trx Scrw, Sidewalk read, 8D-1 Gal, SN YR 9D in & out, Thru Ld Instl Kit, TT-10', Grnd/Ocean-Pau	1	227.24	227.24
7	<b>BMI Part No.: 112-2238</b> <b>Cat String:</b> DS-BAB-RB1P-XXD3-Y2-M1AM-3B1X4-8BE-NN-AG-TH-AA-B0A <b>Description:</b> Disc, M25 5/8"(3/4x7-1/2), Rclmd, Brz Btm 430SS-1, PL, (TS-135, SN Yr 9D and PBB, HR-E, ORION CELL C, PL Lid/Shrd-Rclmd, Trx Scrw, Sidewalk read, Rclmd, 8D-0.1 Gal, SN YR 9D in and out, Thru Ld Instl Kit, TT-10', Grnd/Ocean-Pause, BMI STD,	1	284.49	284.49
8	<b>BMI Part No.: 112-2241</b> <b>Cat String:</b> DS-DBA-RB1P-XXD3-Y2-M1AM-3B1X4-8BE-NN-AG-TH-AA-B0A <b>Description:</b> Disc, M35 3/4"(7-1/2), Rclmd, Brz Btm 430SS-1, PL, (TS-135, SN Yr 9D and PBB, HR-E, ORION CELL C, PL Lid/Shrd-Rclmd, Trx Scrw, Sidewalk read, Rclmd, 8D-0.1 Gal, SN YR 9D in and out, Thru Ld Instl Kit, TT-10', Grnd/Ocean-Pause, BMI STD, 6 PA	1	317.30	317.30
9	<b>BMI Part No.: 112-2244</b> <b>Cat String:</b> DS-JCA-RB1P-XXD3-Y2-M1AM-3B1X4-8BE-NN-AG-TH-AA-B0A <b>Description:</b> Disc, M55 1"(10-3/4), Rclmd, Brz Btm 430SS-1, PL, (TS-135, SN Yr 9D and PBB, HR-E, ORION CELL C, PL Lid/Shrd-Rclmd, Trx Scrw, Sidewalk read, Rclmd, 8D-0.1 Gal, SN YR 9D in and out, Thru Ld Instl Kit, TT-10', Grnd/Ocean-Pause, BMI STD, 4 PAC	1	492.26	492.26
10	<b>BMI Part No.: 109-8807</b> <b>Cat String:</b> DS-NDB-RFAS-XXD3-Y2-M1AM-3B1X4-8CE-NN-AG-TH-AA-B0A <b>Description:</b> Disc, M120 1-1/2"-ELL Dr w/TP, Rclmd, 430SS, SS, (TS-135, SN Yr 9D & PBB, HR-E, ORION CELL C, PL Lid/Shrd-Rclmd, Trx Scrw, Sidewalk read, Rclmd, 8D-1 Gal, SN YR 9D in & out, Thru Ld Instl Kit, TT-1	1	618.99	618.99
11	<b>BMI Part No.: 109-8810</b> <b>Cat String:</b> DS-REB-RFAS-XXD3-Y2-M1AM-3B1X4-8CE-NN-AG-TH-AA-B0A <b>Description:</b> Disc, M170 2"-ELL Dr w/TP, Rclmd, 430SS, SS, (TS-135, SN Yr 9D & PBB, HR-E, ORION CELL C, PL Lid/Shrd-Rclmd, Trx Scrw, Sidewalk read, Rclmd, 8D-1 Gal, SN YR 9D in & out, Thru Ld Instl Kit, TT-10',	1	201.04	201.04
	<b>BMI Part No.: 103-8357</b> <b>Cat String:</b> R4-BA1-M1AM-2B1-8BE-NX-AG-TH-AA-B0A <b>Description:</b>			

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Line #	Description	Qty	Unit Net Price USD	Line Totals USD
12	REG 4, M25, HR-E, ORION CELL C, PL Lid/Shrd-GRY, Trx Scrw, 8D-0.1 Gal, SN YR 9D in, Thru Ld Instl Kit, TT-10', Grnd/Ocean-Pause, BMI STD, 24 PACK,  <b>BMI Part No.: 110-5358</b> <b>Cat String:</b> R4-DB1-M1AM-2B1-8BE-NX-AG-TH-AA-B0A <b>Description:</b> REG 4, M35, HR-E, ORION CELL C, PL Lid/Shrd-GRY, Trx Scrw, 8D-0.1 Gal, SN YR 9D in, Thru Ld Instl Kit, TT-10', Grnd/Ocean-Pause, BMI STD, 24 PACK,	1	201.04	201.04
13	<b>BMI Part No.: 110-5360</b> <b>Cat String:</b> R4-JC1-M1AM-2B1-8BE-NX-AG-TH-AA-B0A <b>Description:</b> REG 4, M55, HR-E, ORION CELL C, PL Lid/Shrd-GRY, Trx Scrw, 8D-0.1 Gal, SN YR 9D in, Thru Ld Instl Kit, TT-10', Grnd/Ocean-Pause, BMI STD, 24 PACK,	1	201.04	201.04
14	<b>BMI Part No.: 110-5361</b> <b>Cat String:</b> R4-ND1-M1AM-2B1-8CE-NX-AG-TH-AA-B0A <b>Description:</b> REG 4, M120, HR-E, ORION CELL C, PL Lid/Shrd-GRY, Trx Scrw, 8D-1 Gal, SN YR 9D in, Thru Ld Instl Kit, TT-10', Grnd/Ocean-Pause, BMI STD, 24 PACK,	1	201.04	201.04
15	<b>BMI Part No.: 110-5362</b> <b>Cat String:</b> R4-RD1-M1AM-2B1-8CE-NX-AG-TH-AA-B0A <b>Description:</b> REG 4, M170- 2", HR-E, ORION CELL C, PL Lid/Shrd-GRY, Trx Scrw, 8D-1 Gal, SN YR 9D in, Thru Ld Instl Kit, TT-10', Grnd/Ocean-Pause, BMI STD, 24 PACK,	1	201.04	201.04
16	<b>BMI Part No.: 109-2171</b> <b>Cat String:</b> CS-CEB-P-T4XX-X-C1-Y2-M1AM-2B1X1-8C-8B-E-KA-AG-TH-AA-B0A <b>Description:</b> CSM, 2" EL w/TP, 316SS-4, SN Yr 9D & PBB, HR-E, ORION CELL C, PL Lid/Shrd-GRY, Trx Scrw, Sidewalk read, 8D-1 Gal, 8D-0.1 Gal, SN YR 9D BC IN,YR 9D OUT, DUP PRIMARY Thru Ld Instl Kit, TT-10', Gr	1	2,054.27	2,054.27
17	<b>BMI Part No.: 108-6893</b> <b>Cat String:</b> CS-CFA-P-T4XX-X-C1-Y2-M1AM-2B1X1-8C-8B-E-KA-AG-TH-AA-B0A <b>Description:</b> CSM, 3" Rnd w/TP, 316SS-4, SN Yr 9D & PBB, HR-E, ORION CELL C, PL Lid/Shrd-GRY, Trx Scrw, Sidewalk read, 8D-1 Gal, 8D-0.1 Gal, SN YR 9D BC IN,YR 9D OUT, DUP PRIMARY Thru Ld Instl Kit, TT-10', G	1	2,243.36	2,243.36
18	<b>BMI Part No.: 108-7915</b> <b>Cat String:</b> CS-CGA-P-T4XX-X-C1-Y2-M1AM-2B1X1-8C-8B-E-KA-AG-TH-AA-B0A <b>Description:</b> CSM, 4" Rnd w/TP, 316SS-4, SN Yr 9D & PBB, HR-E, ORION CELL C, PL Lid/Shrd-GRY, Trx Scrw, Sidewalk read, 8D-1 Gal, 8D-0.1 Gal, SN YR 9D BC IN,YR 9D OUT, DUP PRIMARY Thru Ld Instl Kit, TT-10', G	1	2,703.22	2,703.22

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Line #	Description	Qty	Unit Net Price USD	Line Totals USD
19	<b>BMI Part No.: 108-3986</b> <b>Cat String:</b> CS-CHA-P-T4XX-X-C1-Y2-M1AM-2B1X1-8D-8B-E-KA-AG-TH-AA-B0A <b>Description:</b> CSM, 6" Rnd w/TP, 316SS-4, SN Yr 9D & PBB, HR-E, ORION CELL C, PL Lid/Shrd-GRY, Trx Scrw, Sidewalk read, 8D-10 Gal, 8D-0.1 Gal, SN YR 9D BC IN,YR 9D OUT, DUP PRIMARY Thru Ld Instl Kit, TT-10',	1	4,604.25	4,604.25
20	<b>BMI Part No.: 108-4266</b> <b>Cat String:</b> CB-CJA-P-Z2XX-X-C3-YO-M1AM-2B1X1-8D-8C-E-KA-AG-TH-AA-B0A <b>Description:</b> Combo, 8" Rnd M120 Std Rt BP-2 LV, Zinc Pltd-2, YO - YR MFG 9D, PBB HR-E, ORION CELL C, PL Lid/Shrd-GRY, Trx Scrw, Sidewalk read, 8D-10 Gal, 8D-1 Gal, SN YR 9D BC IN,YR 9D OUT, DUP PRIMARY Thru	1	5,980.88	5,980.88
21	<b>BMI Part No.: 109-2255</b> <b>Cat String:</b> R2-CE1-M1AM-2B1-8C-8B-E-NX-AG-TH-AA-B0A <b>Description:</b> REG 4 DEM, 2"CSM, HR-E, ORION CELL C, PL Lid/Shrd-GRY, Trx Scrw, 8D-1 Gal, 8D-0.1 Gal, SN YR 9D in, Thru Ld Instl Kit, TT-10', Grnd/Ocean-Pause, BMI STD, 24 PACK,	1	446.05	446.05
22	<b>BMI Part No.: 109-2271</b> <b>Cat String:</b> R2-CF1-M1AM-2B1-8C-8B-E-NX-AG-TH-AA-B0A <b>Description:</b> REG 4 DEM, 3"CSM, HR-E, ORION CELL C, PL Lid/Shrd-GRY, Trx Scrw, 8D-1 Gal, 8D-0.1 Gal, SN YR 9D in, Thru Ld Instl Kit, TT-10', Grnd/Ocean-Pause, BMI STD, 24 PACK,	1	446.05	446.05
23	<b>BMI Part No.: 108-1967</b> <b>Cat String:</b> R2-CG1-M1AM-2B1-8C-8B-E-NX-AG-TH-AA-B0A <b>Description:</b> REG 4 DEM, 4"CSM, HR-E, ORION CELL C, PL Lid/Shrd-GRY, Trx Scrw, 8D-1 Gal, 8D-0.1 Gal, SN YR 9D in, Thru Ld Instl Kit, TT-10', Grnd/Ocean-Pause, BMI STD, 24 PACK,	1	446.05	446.05
24	<b>BMI Part No.: 109-2274</b> <b>Cat String:</b> R2-CH1-M1AM-2B1-8D-8B-E-NX-AG-TH-AA-B0A <b>Description:</b> REG 4 DEM, 6"CSM, HR-E, ORION CELL C, PL Lid/Shrd-GRY, Trx Scrw, 8D-10 Gal, 8D-0.1 Gal, SN YR 9D in, Thru Ld Instl Kit, TT-10', Grnd/Ocean-Pause, BMI STD, 24 PACK,	1	446.05	446.05
25	<b>BMI Part No.: 109-2277</b> <b>Cat String:</b> R2-CJ1-M1AM-2B1-8D-8C-E-NX-AG-TH-AA-B0A <b>Description:</b> REG 4 DEM, 8"CSM, HR-E, ORION CELL C, PL Lid/Shrd-GRY, Trx Scrw, 8D-10 Gal, 8D-1 Gal, SN YR 9D in, Thru Ld Instl Kit, TT-10', Grnd/Ocean-Pause, BMI STD, 24 PACK,	1	446.05	446.05
26	<b>BMI Part No.: 109-2279</b> <b>Cat String:</b> TS-TDF-PT1-XX-X-T1-Y2-M1AM-2B1X1-8CE-NN-AG-TH-AA-B0A	1	979.78	979.78

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Line #	Description	Qty	Unit Net Price USD	Line Totals USD
27	<b>Description:</b> TSM, 1-1/2" EL w/TP Intg Stnr, 316SS-1, SN Yr 9D & PBB, HR-E, ORION CELL C, PL Lid/Shrd-GRY, Trx Scrw, Sidewalk read, 8D-1 Gal, SN YR 9D in & out, Thru Ld Instl Kit, TT-10', Grnd/Ocean-Pause, B  <b>BMI Part No.: 111-5045</b> <b>Cat String:</b> TS-TEB-PT1-XX-X-T1-Y2-M1AM-2B1X1-8CE-NN-AG-TH-AA-B0A <b>Description:</b> TSM, 2" Rnd w/TP, 316SS-1, SN Yr 9D & PBB, HR-E, ORION CELL C, PL Lid/Shrd-GRY, Trx Scrw, Sidewalk read, 8D-1 Gal, SN YR 9D in & out, Thru Ld Instl Kit, TT-10', Grnd/Ocean-Pause, BMI STD, 1 PA	1	723.57	723.57
28	<b>BMI Part No.: 109-2386</b> <b>Cat String:</b> TS-TFB-PT1-XX-X-T1-Y2-M1AM-2B1X1-8CE-NN-AG-TH-AA-B0A <b>Description:</b> TSM, 3" Rnd w/TP, 316SS-1, SN Yr 9D & PBB, HR-E, ORION CELL C, PL Lid/Shrd-GRY, Trx Scrw, Sidewalk read, 8D-1 Gal, SN YR 9D in & out, Thru Ld Instl Kit, TT-10', Grnd/Ocean-Pause, BMI STD, 1 PA	1	838.25	838.25
29	<b>BMI Part No.: 109-2388</b> <b>Cat String:</b> TS-TGB-PT1-XX-X-T1-Y2-M1AM-2B1X1-8CE-NN-AG-TH-AA-B0A <b>Description:</b> TSM, 4" Rnd w/TP, 316SS-1, SN Yr 9D & PBB, HR-E, ORION CELL C, PL Lid/Shrd-GRY, Trx Scrw, Sidewalk read, 8D-1 Gal, SN YR 9D in & out, Thru Ld Instl Kit, TT-10', Grnd/Ocean-Pause, BMI STD, 1 PA	1	1,170.09	1,170.09
30	<b>BMI Part No.: 109-2390</b> <b>Cat String:</b> TS-THB-PT1-XX-X-T1-Y2-M1AM-2B1X1-8DE-NN-AG-TH-AA-B0A <b>Description:</b> TSM, 6" Rnd w/TP, 316SS-1, SN Yr 9D & PBB, HR-E, ORION CELL C, PL Lid/Shrd-GRY, Trx Scrw, Sidewalk read, 8D-10 Gal, SN YR 9D in & out, Thru Ld Instl Kit, TT-10', Grnd/Ocean-Pause, BMI STD, 1 P	1	2,059.04	2,059.04
31	<b>BMI Part No.: 109-2392</b> <b>Cat String:</b> TS-TJB-PT2-XX-X-T1-Y2-M1AM-2B1X1-8DE-NN-AG-TH-AA-B0A <b>Description:</b> TSM, 8" Rnd w/TP, 316SS-2, SN Yr 9D & PBB, HR-E, ORION CELL C, PL Lid/Shrd-GRY, Trx Scrw, Sidewalk read, 8D-10 Gal, SN YR 9D in & out, Thru Ld Instl Kit, TT-10', Grnd/Ocean-Pause, BMI STD, 1 P	1	2,430.35	2,430.35
32	<b>BMI Part No.: 108-4525</b> <b>Cat String:</b> TS-TKA-PT2-XX-X-T1-Y2-M1AM-2B1X1-8DE-NN-AG-TH-AA-B0A <b>Description:</b> TSM, 10" Rnd, 316SS-2, SN Yr 9D & PBB, HR-E, ORION CELL C, PL Lid/Shrd-GRY, Trx Scrw, Sidewalk read, 8D-10 Gal, SN YR 9D in & out, Thru Ld Instl Kit, TT-10', Grnd/Ocean-Pause, BMI STD, 1 PACK,	1	4,410.48	4,410.48
33	<b>BMI Part No.: 109-2394</b>	1	979.78	979.78

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Line #	Description	Qty	Unit Net Price USD	Line Totals USD
34	<b>Cat String:</b> TS-TDF-RT1-XX-X-T1-Y2-M1AM-3B1X4-8CE-NN-AG-TH-AA-B0A <b>Description:</b> TSM, 1-1/2" EL w/TP Intg Stnr, Rclmd, 316SS-1, SN Yr 9D & PBB, HR-E, ORION CELL C, PL Lid/Shrd-Rclmd, Trx Scrw, Sidewalk read, Rclmd, 8D-1 Gal, SN YR 9D in & out, Thru Ld Instl Kit, TT-10', Grnd/	1	723.57	723.57
35	<b>BMI Part No.: 111-5049</b> <b>Cat String:</b> TS-TEB-RT1-XX-X-T1-Y2-M1AM-3B1X4-8CE-NN-AG-TH-AA-B0A <b>Description:</b> TSM, 2" Rnd w/TP, Rclmd, 316SS-1, SN Yr 9D & PBB, HR-E, ORION CELL C, PL Lid/Shrd-Rclmd, Trx Scrw, Sidewalk read, Rclmd, 8D-1 Gal, SN YR 9D in & out, Thru Ld Instl Kit, TT-10', Grnd/Ocean-Pause,	1	838.25	838.25
36	<b>BMI Part No.: 109-2398</b> <b>Cat String:</b> TS-TFB-RT1-XX-X-T1-Y2-M1AM-3B1X4-8CE-NN-AG-TH-AA-B0A <b>Description:</b> TSM, 3" Rnd w/TP, Rclmd, 316SS-1, SN Yr 9D & PBB, HR-E, ORION CELL C, PL Lid/Shrd-Rclmd, Trx Scrw, Sidewalk read, Rclmd, 8D-1 Gal, SN YR 9D in & out, Thru Ld Instl Kit, TT-10', Grnd/Ocean-Pause,	1	1,170.09	1,170.09
37	<b>BMI Part No.: 109-2401</b> <b>Cat String:</b> TS-TGB-RT1-XX-X-T1-Y2-M1AM-3B1X4-8CE-NN-AG-TH-AA-B0A <b>Description:</b> TSM, 4" Rnd w/TP, Rclmd, 316SS-1, SN Yr 9D & PBB, HR-E, ORION CELL C, PL Lid/Shrd-Rclmd, Trx Scrw, Sidewalk read, Rclmd, 8D-1 Gal, SN YR 9D in & out, Thru Ld Instl Kit, TT-10', Grnd/Ocean-Pause,	1	2,059.04	2,059.04
38	<b>BMI Part No.: 109-0176</b> <b>Cat String:</b> TS-THB-RT1-XX-X-T1-Y2-M1AM-3B1X4-8DE-NN-AG-TH-AA-B0A <b>Description:</b> TSM, 6" Rnd w/TP, Rclmd, 316SS-1, SN Yr 9D & PBB, HR-E, ORION CELL C, PL Lid/Shrd-Rclmd, Trx Scrw, Sidewalk read, Rclmd, 8D-10 Gal, SN YR 9D in & out, Thru Ld Instl Kit, TT-10', Grnd/Ocean-Pause,	1	2,430.35	2,430.35
39	<b>BMI Part No.: 109-2403</b> <b>Cat String:</b> TS-TJB-RT2-XX-X-T1-Y2-M1AM-3B1X4-8DE-NN-AG-TH-AA-B0A <b>Description:</b> TSM, 8" Rnd w/TP, Rclmd, 316SS-2, SN Yr 9D & PBB, HR-E, ORION CELL C, PL Lid/Shrd-Rclmd, Trx Scrw, Sidewalk read, Rclmd, 8D-10 Gal, SN YR 9D in & out, Thru Ld Instl Kit, TT-10', Grnd/Ocean-Pause,	1	4,410.48	4,410.48
	<b>BMI Part No.: 112-1903</b> <b>Cat String:</b> TS-TKA-RT2-XX-X-T1-Y2-M1AM-3B1X4-8DE-NN-AG-TH-AA-B0A <b>Description:</b> TSM, 10" Rnd, Rclmd, 316SS-2, SN Yr 9D and PBB, HR-E, ORION CELL C, PL Lid/Shrd-Rclmd, Trx Scrw, Sidewalk read, Rclmd, 8D-10 Gal, SN YR 9D in and out, Thru Ld Instl Kit, TT-10', Grnd/Ocean-Pause, BMI STD, 1 PACK,			

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Line #	Description	Qty	Unit Net Price USD	Line Totals USD
40	<b>BMI Part No.: 112-2245</b> <b>Cat String:</b> R4-TD1-M1AM-2B1-8CE-NX-AG-TH-AA-B0A <b>Description:</b> REG 4, 1-1/2"TSM, HR-E, ORION CELL C, PL Lid/Shrd-GRY, Trx Scrw, 8D-1 Gal, SN YR 9D in, Thru Ld Instl Kit, TT-10', Grnd/Ocean-Pause, BMI STD, 24 PACK,	1	222.25	222.25
41	<b>BMI Part No.: 108-4009</b> <b>Cat String:</b> R4-TE1-M1AM-2B1-8CE-NX-AG-TH-AA-B0A <b>Description:</b> REG 4, 2"TSM, HR-E, ORION CELL C, PL Lid/Shrd-GRY, Trx Scrw, SN YR 9D in, Thru Ld Instl Kit, TT-10', Grnd/Ocean-Pause, BMI STD,	1	222.25	222.25
42	<b>BMI Part No.: 112-2246</b> <b>Cat String:</b> R4-TF1-M1AM-2B1-8CE-NX-AG-TH-AA-B0A <b>Description:</b> REG 4, 3"TSM, HR-E, ORION CELL C, PL Lid/Shrd-GRY, Trx Scrw, 8D-1 Gal, SN YR 9D in, Thru Ld Instl Kit, TT-10', Grnd/Ocean-Pause, BMI STD, 24 PACK,	1	222.25	222.25
43	<b>BMI Part No.: 110-8023</b> <b>Cat String:</b> R4-TG1-M1AM-2B1-8CE-NX-AG-TH-AA-B0A <b>Description:</b> REG 4, 4"TSM, HR-E, ORION CELL C, PL Lid/Shrd-GRY, Trx Scrw, 8D-1 Gal, SN YR 9D in, Thru Ld Instl Kit, TT-10', Grnd/Ocean-Pause, BMI STD, 24 PACK,	1	222.25	222.25
44	<b>BMI Part No.: 103-9395</b> <b>Cat String:</b> R4-TH1-M1AM-2B1-8DE-NX-AG-TH-AA-B0A <b>Description:</b> REG 4, 6"TSM, HR-E, ORION CELL C, PL Lid/Shrd-GRY, Trx Scrw, 8D-10 Gal, SN YR 9D in, Thru Ld Instl Kit, TT-10', Grnd/Ocean-Pause, BMI STD,	1	222.25	222.25
45	<b>BMI Part No.: 103-9396</b> <b>Cat String:</b> R4-TJ1-M1AM-2B1-8DE-NX-AG-TH-AA-B0A <b>Description:</b> REG 4, 8"TSM, HR-E, ORION CELL C, PL Lid/Shrd-GRY, Trx Scrw, 8D-10 Gal, SN YR 9D in, Thru Ld Instl Kit, TT-10', Grnd/Ocean-Pause, BMI STD,	1	222.25	222.25
46	<b>BMI Part No.: 112-2247</b> <b>Cat String:</b> R4-TK1-M1AM-2B1-8DE-NX-AG-TH-AA-B0A <b>Description:</b> REG 4, 10"TSM, HR-E, ORION CELL C, PL Lid/Shrd-GRY, Trx Scrw, 8D-10 Gal, SN YR 9D in, Thru Ld Instl Kit, TT-10', Grnd/Ocean-Pause, BMI STD, 24 PACK,	1	222.25	222.25
47	<b>BMI Part No.: 100-7767</b> <b>Cat String:</b> SB-SEA-PTNAX <b>Description:</b> Plte Strnr Brz, 2" Rnd w/DP, 316SS, SS Stds-Nuts/Std Blk Gskt,	1	322.66	322.66
48	<b>BMI Part No.: 100-6664</b> <b>Cat String:</b> SB-SEB-PTNAX	1	322.66	322.66

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Line #	Description	Qty	Unit Net Price USD	Line Totals USD
49	<b>Description:</b> Plte Strnr Brz, 2" EL w/DP, 316SS, SS Stds-Nuts/Std Blk Gskt,  <b>BMI Part No.: 100-6311</b> <b>Cat String:</b> SB-SFA-PTNAX <b>Description:</b> Plte Strnr Brz, 3" Rnd w/DP, 316SS, SS Stds-Nuts/Std Blk Gskt,	1	483.21	483.21
50	<b>BMI Part No.: 100-6312</b> <b>Cat String:</b> SB-SGA-PTNAX <b>Description:</b> Plte Strnr Brz, 4" Rnd w/ DP, 316SS, SS Stds-Nuts/Std Blk Gskt,	1	629.77	629.77
51	<b>BMI Part No.: 100-6146</b> <b>Cat String:</b> SB-SHA-PTNAX <b>Description:</b> Plte Strnr Brz, 6" Rnd w/DP, 316SS, SS Stds-Nuts/Std Blk Gskt,	1	856.97	856.97
52	<b>BMI Part No.: 100-6680</b> <b>Cat String:</b> SS-SJA-PZNEX <b>Description:</b> Stl Strnr, 8" Rnd w/DP, Zinc Pltd, Znc Pltd Blts-Nuts/Std Blk Gskt,	1	1,305.39	1,305.39
53	<b>BMI Part No.: 101-2860</b> <b>Cat String:</b> SS-SKA-PZNEX <b>Description:</b> Stl Strnr, 10" Rnd w/DP, Zinc Pltd, Znc Pltd Blts-Nuts/Std Blk Gskt,	1	2,346.39	2,346.39
54	<b>BMI Part No.: 109-2410</b> <b>Cat String:</b> FA-AGG-P-Z4XX-X-C3-YS-M1AM-2B1X1-8C-8B-E-KA-AF-TH-AA-B0A <b>Description:</b> FSAA, 4" Rnd 1" M70 Rt BP 2 LVs, SS Mn/BP-Znc DVC, YR MFG 9D HEAD, PBB Side HR-E, ORION CELL C, PL Lid/Shrd-GRY, Trx Scrw, Sidewalk read, 8D-1 Gal, 8D-0.1 Gal, SN YR 9D BC IN,YR 9D OUT, DUP PRI	1	6,380.48	6,380.48
55	<b>BMI Part No.: 111-5051</b> <b>Cat String:</b> FA-AGC-P-Z4XX-X-C3-YS-M1AM-2B1X1-8C-8C-E-KA-AF-TH-AA-B0A <b>Description:</b> FSAA, 4" Rnd 2" TSM Rt BP 1 LV, SS Mn/BP-Znc DVC, YR MFG 9D HEAD, PBB Side HR-E, ORION CELL C, PL Lid/Shrd-GRY, Trx Scrw, Sidewalk read, 8D-1 Gal, 8D-1 Gal, SN YR 9D BC IN,YR 9D OUT, DUP PRIMAR	1	6,380.48	6,380.48
56	<b>BMI Part No.: 108-5024</b> <b>Cat String:</b> FA-AHG-P-Z4XX-X-C3-YS-M1AM-2B1X1-8D-8C-E-KA-AF-TH-AA-B0A <b>Description:</b> FSAA, 6" Rnd 2" TSM Rt BP 2 LVs, SS Mn/BP-Znc DVC, YR MFG 9D HEAD, PBB Side HR-E, ORION CELL C, PL Lid/Shrd-GRY, Trx Scrw, Sidewalk read, 8D-10 Gal, 8D-1 Gal, SN YR 9D BC IN,YR 9D OUT, DUP PRIM	1	8,591.08	8,591.08

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Line #	Description	Qty	Unit Net Price USD	Line Totals USD
57	<b>BMI Part No.: 108-5021</b> <b>Cat String:</b> FA-AJM-P-Z4XX-X-C3-YS-M1AM-2B1X1-8D-8C-E-KA-AF-TH-AA-B0A <b>Description:</b> FSAA, 8" Rnd 2" TSM Rt BP 2 LVs, SS Mn/BP-Znc DVC, YR MFG 9D HEAD, PBB Side HR-E, ORION CELL C, PL Lid/Shrd-GRY, Trx Scrw, Sidewalk read, 8D-10 Gal, 8D-1 Gal, SN YR 9D BC IN, YR 9D OUT, DUP PRIM	1	10,638.01	10,638.01
58	<b>BMI Part No.: 112-2252</b> <b>Cat String:</b> FA-AKM-P-S2XX-X-C3-YS-M1AM-2B1X1-8D-8C-E-KA-AF-TH-AA-B0A <b>Description:</b> FSAA, 10" Rnd 2" TSM Rt BP 2 LVs, SS Mn/BP/Stnr/Cvr/DCV, YR MFG 9D HEAD, PBB Side HR-E, ORION CELL C, PL Lid/Shrd-GRY, Trx Scrw, Sidewalk read, 8D-10 Gal, 8D-1 Gal, SN YR 9D BC IN, YR 9D OUT, DUP PRIMARY Pipe Instl Kit, TT-10', Grnd/O	1	14,883.43	14,883.43
59	<b>BMI Part No.: 109-2418</b> <b>Cat String:</b> FA-AMM-P-Z4XX-X-C3-YS-M1AM-2B1X1-8D-8C-E-KA-AF-TH-AA-B0A <b>Description:</b> FSAA, 10X12" Rnd 2" TSM Rt BP 2 LVs, SS Mn/BP-Znc DVC, YR MFG 9D HEAD, PBB Side HR-E, ORION CELL C, PL Lid/Shrd-GRY, Trx Scrw, Sidewalk read, 8D-10 Gal, 8D-1 Gal, SN YR 9D BC IN, YR 9D OUT, DUP	1	16,739.09	16,739.09
60	<b>BMI Part No.: 112-1906</b> <b>Cat String:</b> R2-AG2-M1AM-2B1-8C-8C-E-NX-AG-TH-AA-B0A <b>Description:</b> REG 4 DEM, 4"FSAA w/2" TSM BP, HR-E, ORION CELL C, PL Lid/Shrd-GRY, Trx Scrw, 8D-1 Gal, 8D-1 Gal, SN YR 9D in, Thru Ld Instl Kit, TT-10', Grnd/Ocean-Pause, BMI STD, 24 PACK,	1	451.16	451.16
61	<b>BMI Part No.: 112-1908</b> <b>Cat String:</b> R2-AH2-M1AM-2B1-8D-8C-E-NX-AG-TH-AA-B0A <b>Description:</b> REG 4 DEM, 6"FSAA w/2" TSM BP, HR-E, ORION CELL C, PL Lid/Shrd-GRY, Trx Scrw, 8D-10 Gal, 8D-1 Gal, SN YR 9D in, Thru Ld Instl Kit, TT-10', Grnd/Ocean-Pause, BMI STD, 24 PACK,	1	451.16	451.16
62	<b>BMI Part No.: 112-1910</b> <b>Cat String:</b> R2-AJ2-M1AM-2B1-8D-8C-E-NX-AG-TH-AA-B0A <b>Description:</b> REG 4 DEM, 8"FSAA w/2" TSM BP, HR-E, ORION CELL C, PL Lid/Shrd-GRY, Trx Scrw, 8D-10 Gal, 8D-1 Gal, SN YR 9D in, Thru Ld Instl Kit, TT-10', Grnd/Ocean-Pause, BMI STD, 24 PACK,	1	451.16	451.16
63	<b>BMI Part No.: 112-1912</b> <b>Cat String:</b> R2-AK2-M1AM-2B1-8D-8C-E-NX-AG-TH-AA-B0A <b>Description:</b> REG 4 DEM, 10"FSAA w/2" TSM BP, HR-E, ORION CELL C, PL Lid/Shrd-GRY, Trx Scrw, 8D-10 Gal, 8D-1 Gal, SN YR 9D in, Thru Ld Instl Kit, TT-10', Grnd/Ocean-Pause, BMI STD, 24 PACK,	1	451.16	451.16
64		1	451.16	451.16

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Line #	Description	Qty	Unit Net Price USD	Line Totals USD
65	<b>BMI Part No.: 112-1913</b> <b>Cat String:</b> R2-AM2-M1AM-2B1-8D-8C-E-NX-AG-TH-AA-B0A <b>Description:</b> REG 4 DEM, 10X12"FSAA w/2" TSM BP, HR-E, ORION CELL C, PL Lid/ Shrd-GRY, Trx Scrw, 8D-10 Gal, 8D-1 Gal, SN YR 9D in, Thru Ld Instl Kit, TT-10', Grnd/Ocean-Pause, BMI STD, 24 PACK,	1	743.83	743.83
66	<b>BMI Part No.: 103-7031</b> <b>Cat String:</b> HM-HFE-P-T1-XX-XX-X-T1-H9-L1-XX-8B1X-1L1-ENN-XX-XX-XX-B0A <b>Description:</b> Fire Hydrant, 3" AL Red, 316SS-1, SN Yr 9D Head, Local, Lck Brz Lid/ shrd, Trx Scrw, Sidewalk read, Gal, SN YR 9D in & out, BMI STD, 1 PACK,	1	287.11	287.11
67	<b>BMI Part No.: 107-9368</b> <b>Cat String:</b> EB-EAC-PXTX-E5-AM-19AE-K1Y2-AGTH-AA-B0A <b>Description:</b> E-Series B-Alloy, 5/8"x3/4"(7-1/2), Thk Wshr, Enc, ORION CELL C, 9D-0.01 Gal, TS-568, SN Yr 9D & PBB, Thru Ld Instl Kit, TT-10', BMI STD,	1	304.45	304.45
68	<b>BMI Part No.: 109-2688</b> <b>Cat String:</b> EU-EBA-PXTX-E5-AM-19AE-A3Y2-AGTH-AA-B0A <b>Description:</b> E-Series SS, 3/4" (7-1/2), Thk Wshr, Enc, ORION CELL C, 9D-0.01 Gal, SN Yr 9D & PBB, Thru Ld Instl Kit, TT-10', BMI STD,	1	316.02	316.02
69	<b>BMI Part No.: 109-3117</b> <b>Cat String:</b> EB-ECA-PXTX-E5-AM-19AE-K3Y2-AGTH-AA-B0A <b>Description:</b> E-Series B-Alloy, 1"(10-3/4), Thk Wshr, Enc, ORION CELL C, 9D-0.01 Gal, TS-766, SN Yr 9D & PBB, Thru Ld Instl Kit, TT-10', BMI STD,	1	547.29	547.29
70	<b>BMI Part No.: 103-9989</b> <b>Cat String:</b> EU-EDA-PXXX-E5-AM-19BE-A5Y2-AGTH-AA-B0A <b>Description:</b> E-Series SS, 1-1/2" EL(13), Enc, ORION CELL C, 9D-0.1 Gal, SN Yr 9D & PBB, Thru Ld Instl Kit, TT-10', BMI STD,	1	691.84	691.84
71	<b>BMI Part No.: 103-9124</b> <b>Cat String:</b> EU-EEA-PXXX-E5-AM-19BE-A6Y2-AGTH-AA-B0A <b>Description:</b> E-Series SS, 2" EL(17), Enc, ORION CELL C, 9D-0.1 Gal, SN Yr 9D & PBB, Thru Ld Instl Kit, TT-10', BMI STD,	1	2,125.39	2,125.39
72	<b>BMI Part No.: 105-9137</b> <b>Cat String:</b> EB-EFD-PXXP-E5-AM-19BE-E3Y2-AGTH-AA-B0A <b>Description:</b> E-Series B-Alloy, 3" RND(17), TP Prsr, Enc, ORION CELL C, 9D-0.1 Gal, SN Yr 9D & PBB, Thru Ld Instl Kit, TT-10', BMI STD,	1	2,555.56	2,555.56
	<b>BMI Part No.: 103-9824</b> <b>Cat String:</b> EB-EGD-PXXP-E5-AM-19BE-E4Y2-AGTH-AA-B0A <b>Description:</b>			

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Line #	Description	Qty	Unit Net Price USD	Line Totals USD
73	E-Series B-Alloy, 4" RND(20), TP Prsr, Enc, ORION CELL C, 9D-0.1 Gal, SN Yr 9D & PBB, Thru Ld Instl Kit, TT-10', BMI STD, <b>BMI Part No.: 108-0350</b> <b>Cat String:</b> EB-EHD-PXXP-E5-AM-19CE-E6Y2-AGTH-AA-B0A <b>Description:</b> E-Series B-Alloy, 6"x24" RND Prsr, Enc, ORION CELL C, 9D-1 Gal, SN Yr 9D & PBB, Thru Ld Instl Kit, TT-10', BMI STD,	1	4,026.02	4,026.02
74	<b>BMI Part No.: 108-1620</b> <b>Cat String:</b> EB-EJB-PXXP-E5-AM-19CE-E8Y2-AGTH-AA-B0A <b>Description:</b> E-Series B-Alloy, 8"x20" RND, TP Prsr, Enc, ORION CELL C, 9D-1 Gal, SN Yr 9D & PBB, Thru Ld Instl Kit, TT-10', BMI STD,	1	4,666.15	4,666.15
75	<b>BMI Part No.: 103-6671</b> <b>Cat String:</b> E4-4E-AM-AG-TAAA-B0A <b>Description:</b> EP Only, For Enc, ORION CELL C, Thru Ld Instl Kit, TT-8in, BMI STD,	1	126.04	126.04
76	<b>BMI Part No.: 103-8334</b> <b>Cat String:</b> E4-4E-AM-AG-PLAA-B0A <b>Description:</b> EP Only, For Enc, ORION CELL C, Thru Ld Instl Kit, Pgtl-6', Grnd/Ocean-Pause, BMI STD, 24 PACK,	1	119.11	119.11
77	<b>BMI Part No.: 62084-001</b> <b>Description:</b> INSTALLATION KIT FIELD SPLICE	1	5.21	5.21
78	<b>BMI Part No.: 100-6684</b> <b>Cat String:</b> R4-BA1-M1CA-2B1-8BE-NX-XX-TH-XX-B0A <b>Description:</b> REG 4, M25, HR-E, 4CXN2 ORION, PL Lid/Shrd-GRY, Trx Scrw, 8D-0.1 Gal, SN YR 9D in, TT-10', BMI STD,	1	75.16	75.16
79	<b>BMI Part No.: 100-0941</b> <b>Cat String:</b> MB-7H-7M-XX <b>Description:</b> Mobile Data Collect, Ranger 7 HH, ORION ME Module ,	1	10,242.09	10,242.09
80	<b>BMI Part No.: 100-7634</b> <b>Cat String:</b> MB-7Y-XX-XX <b>Description:</b> Mobile Data Collect, Yuma 7 Tablet,	1	6,167.28	6,167.28
81	<b>BMI Part No.: 68477-004</b> <b>Description:</b> ME MAGNETIC MOUNT BASE & ANTENNA ASSEMBLY	1	313.87	313.87
82	<b>BMI Part No.: 100-2755</b> <b>Cat String:</b> MB-MK-XM-XX <b>Description:</b>	1	3,854.55	3,854.55

**Thank you for your business!**

Estimated ship dates subject to change based upon component availability, as a result of global supply chain constraints, or credit review.

This acknowledgment is made subject to the terms & conditions found on our web-site: <https://www.badgermeter.com/terms-and-conditions>.

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Line #	Description	Qty	Unit Net Price USD	Line Totals USD
83	Mobile Data Collect, Mobile Kit, ORION ME Mobile Trans Kit,  <b>BMI Part No.: 68891-001</b> <b>Description:</b> IR COMMUNICATION DEVICE KIT - LTE	1	116.96	116.96
84	<b>BMI Part No.: 103-3464</b> <b>Cat String:</b> PLPFB-T1U-P1H9-L16A-11L1-NN-B0A <b>Description:</b> PLMT, 3" Handle Vlve, 316SS-1, Adptr/Hose, SN Yr 9D Head, Local, Brz Lid/Shrd, Slt Scrw, Sidewalk read, Gal, SN YR 9D in & out, BMI STD,	1	4,894.04	4,894.04
85	<b>BMI Part No.: 62658-003</b> <b>Description:</b> TAMPER RESIST SCDR STD T-10 ^ SET W/BIT <b>Estimated Lead Time</b> 25	1	30.84	30.84
86	<b>BMI Part No.: 62658-001</b> <b>Description:</b> TAMPER RESIST SCDR STUBY T-10^ SET W/BIT <b>Estimated Lead Time</b> 90	1	29.73	29.73
87	<b>BMI Part No.: 62657-001</b> <b>Description:</b> BIT TORX TAMPER RESISTNT T-10^ <b>Estimated Lead Time</b> 15	1	6.06	6.06
88	<b>BMI Part No.: 62624-001</b> <b>Description:</b> STD SEAL SCREW 302 ANNLD PSVTD OVLPT 8-32X516	1	1.43	1.43
89	<b>BMI Part No.: 59983-001</b> <b>Description:</b> E-9E CRIMPING TOOL, 3M/TELCOM 80610064521 G/B P/N 88176272	1	157.49	157.49
90	<b>BMI Part No.: 69328-902</b> <b>Description:</b> ON-SITE TRAINING, CUSTOM, FIRST DAY	1	3,045.00	3,045.00
91	<b>BMI Part No.: 69328-901</b> <b>Description:</b> ONLINE TRAINING, CUSTOM, HOURLY RATE	1	225.00	225.00

<b>Subtotal - USD</b>	169,289.80
<b>Total Price - USD</b>	169,289.80

#### Notes and Assumptions

If applicable, sales tax and freight, if included on the proposal, is an estimate and will be recalculated based on rates and tax status in effect at the time of invoicing.

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Actual lead time to be provided at time of order.

To aid in processing your order, please include the Quote number on the PO that is submitted for this proposal.

Badger Meter provides certification files to help manage meter and endpoint inventory and to maintain meter accuracy data. The standard method of delivery for this format is via electronic mail. Any deviations from our standard format, or any custom file formats, will be considered on a time and material basis.

Prices quoted may be increased in proportion to the increase in the Consumer Price Index for All Urban Consumers as reported by the U.S. Department of Labor. The base index for this quote shall be the November 2023 index of 307.051. Badger Meter reserves the right to increase pricing at the time of renewal.

Due to continuous improvements and redesign of Badger Meter products and technology solutions, Badger Meter reserves the right to provide our newest product solutions as an alternative to the proposed products provided they are in conformance with the requirements of the specifications and do not exceed the prices quoted.

If you would like to place an order, please contact us at [Utilitymke@badgermeter.com](mailto:Utilitymke@badgermeter.com) or by calling 1-800-876-3837 Option 1.

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## SMART WATER IS BADGER METER

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[www.badgermeter.com](http://www.badgermeter.com)

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The Americas | Badger Meter | 4545 West Brown Deer Rd | PO Box 245635 | Milwaukee, WI 53224-9535 | 800-875-2637 | 414-355-0400  
Mexico | Badger Meter de las Américas S.A. de C.V. | Pedro Luis Ojeda R32 | Esq. Angelina R24 | Colonia Guadalupe Int | CP 01050 | Mexico DF | Mexico | +52-55-5962-0882  
Europe: Eastern Europe Branch Office (for Poland, Latvia, Lithuania, Estonia, Ukraine, Belarus) | Badger Meter Europe | ul. Pułkownika 5 | 44-100 Knurow | Poland | +48-32-226-2767  
Europe: Middle East and Africa | Badger Meter Europe GmbH | Nottinger Str. 76 | 72539 Heilbronn | Germany | +49-7025-9208-0  
Europe: Middle East Branch Office | Badger Meter Europe | PO Box 341442 | Dubai Silicon Oasis | Head Quarter Building - Wing C | Office #C209 | Dubai / UAE | +9714-371 2503  
Slovakia | Badger Meter Slovakia s.r.o. | Rácovejka 109B | 831 02 Brnďava | Slovakia | +421-2-44 63 83 91  
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Switzerland | Badger Meter Swiss AG | Mittelholzerstrasse 8 | 3000 Bern | Switzerland | +41-31-832 01 11



# Badger Meter

Domestic Quotation  
Quotation No. 3581443

Badger Meter Inc.  
4545 W Brown Deer Road Milwaukee WI 53223  
PO Box 245036 Milwaukee WI 53224-9536

Created Date 01-15-2024

Customer ID 00092113

To  
CITY OF DELRAY BEACH  
100 NW 1ST AVENUE  
DELRAY BEACH  
Florida 33444

Cust Ref # BEACON SERVICES - DELRAY  
BEACH, FL MULTI - YEAR CONTRACT SOLE  
SOURCE

Pricing Effective Dates 03-08-2024 -  
03-07-2026

Salesperson	Proposal Subject	Shipping Terms / INCO Terms	Payment Terms
007260 Angela Phillips	BEACON SERVICES - DELRAY BEACH, FL MULTI - YEAR CONTRACT SOLE SOURCE	PREPAY/NO CHARGE FCA FACTORY	NET 30 DAYS

Line #	Description	Qty	Unit Net Price USD	Line Totals USD
1	<b>BMI Part No.: 68886-104</b> <b>Description:</b> ORION CELLULAR LTE SERV UNIT	1	0.950	0.95
2	<b>BMI Part No.: 68886-201</b> <b>Description:</b> BEACON FIXED NETWORK SERV UNIT	1	0.120	0.12
3	<b>BMI Part No.: 68886-301</b> <b>Description:</b> BEACON MBL HOSTING SERV UNIT	1	0.040	0.04
4	<b>BMI Part No.: 68886-501</b> <b>Description:</b> MOBILE READ MODULE SERVICE UNITS	1	200.000	200.00
5	<b>BMI Part No.: 68886-502</b> <b>Description:</b> USER LOGIN ANNUAL LICENSE SERVICE UNITS	12	25.000	300.00
6	<b>BMI Part No.: 68886-601</b> <b>Description:</b> GW CELLULAR BACKHAUL LTE SERV UNIT	1	20.000	20.00

Subtotal - USD	521.11
Total Price - USD	521.11

## Notes and Assumptions

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Actual lead time to be provided at time of order.

To aid in processing your order, please include the Quote number on the PO that is submitted for this proposal.

Due to continuous improvements and redesign of Badger Meter products and technology solutions, Badger Meter reserves the right to provide our newest product solutions as an alternative to the proposed products provided they are in conformance with the requirements of the specifications and do not exceed the prices quoted.

If you would like to place an order, please contact us at [Utilitymke@badgermeter.com](mailto:Utilitymke@badgermeter.com) or by calling 1-800-876-3837 Option 1.

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**Badger Meter**

## ORION® Water Products

with BEACON® Software as a Service (SaaS)

### PRODUCTS

This warranty shall apply to Badger Meter ORION® series AMR/AMI Water Endpoints, reading hardware and software for a BEACON® system, sold on or after January 24, 2023.

ORION series AMR/AMI Water Endpoints include Fixed Network (SE), ME and Mobile M endpoints.

This warranty is not transferable and is extended only to utilities, municipalities, other commercial users and authorized distributors, hereafter referred to as "Customer" and does NOT apply to consumers or any person or entity who is not an original Customer of Badger Meter or its authorized distributors.

### MATERIAL AND WORKMANSHIP

Badger Meter warrants all ORION series AMR/AMI Water Endpoints including battery, reading hardware and software, hereafter referred to as "Product(s)" as listed below, to be free from defects in material and workmanship for the time period stated.

ORION SE, ORION ME <sup>3</sup> and ORION Mobile M Water Endpoints <sup>1</sup>	20 years and 6 months after shipment
ORION Cellular LTE-MP Endpoints	10 years and 6 months after shipment
Trimble® T10 Tablet <sup>2</sup>	3 years after shipment
Dell® Latitude 7220 Tablet <sup>2</sup>	3 years after shipment
Panasonic Toughbook® Laptop for BEACON Mobile Solution <sup>2</sup>	3 years after shipment
Trimble® Ranger 7 Handheld <sup>2</sup>	3 years after shipment
Trimble Yuma 7 Tablet <sup>2</sup>	3 years after shipment
ORION ME, CE Modules <sup>2</sup> for Trimble Yuma 7 Tablet and Trimble Ranger 7 Handheld	3 years after shipment
Microsoft® Surface Go 2 Tablet <sup>2</sup>	1 year after shipment
ORION Mobile Migratable (ME) Transceiver Kit <sup>2</sup> or Classic (CE) Receiver Kit <sup>2</sup>	3 years after shipment
Trimble® Ranger 3 Handheld <sup>2</sup> and Charging Cradle	3 years after shipment
ORION Fixed Network (SE) Gateway Transceiver	1 year after shipment

<sup>1</sup> Water Endpoints and Endpoint batteries—collectively ORION Water Endpoint Products—are warranted to be free from defects in material and workmanship for twenty (20) years and six (6) months after shipment from Badger Meter. Badger Meter will repair or replace, at its discretion, a non-performing ORION Water Endpoint Product at no cost during the first ten (10) years, and at a prorated price during the last ten (10) years of the warranty. Badger Meter will apply these prorated price discounts to the ORION Water Endpoint Product list prices at the time of ORION Water Endpoint Product return and according to the following prorated price discount schedule: Years 11 through 12 - 75% discount; Years 13 through 15 - 50% discount; Year 16 - 40% discount; Year 17 - 30% discount; Year 18 - 20% discount; and Years 19 through 20 - 10% discount. Replacement Products are warranted for and under the balance of the original.

<sup>2</sup> Batteries, antennas, cables and accessories warranty is limited to 12 months from the date of shipment.

<sup>3</sup> Mobile solutions deployed prior to February 1, 2023 include ORION ME endpoints that are migratable to fixed network. BEACON SaaS mobile solutions deployed on or after February 1, 2023 include ORION ME endpoints that operate in mobile mode only.

### PRODUCT RETURNS

Product failures must be proven and verified to the satisfaction of Badger Meter. The Badger Meter obligation hereunder shall be limited to such repair and replacement and shall be conditioned upon Badger Meter receiving written notice of any asserted defect within 10 (ten) days after its discovery. This exclusive remedy shall not be deemed to have failed its essential purpose so long as Badger Meter is willing and able to replace the defective Product for the Customer within a reasonable time, after receipt of proof that a defect is involved. Product returns must be shipped by the Customer prepaid F.O.B. to the nearest Badger Meter factory or distribution center. The Customer shall be responsible for all direct and indirect costs associated with removing the Product and reinstalling the repaired or replacement Product.

### LIMITS OF LIABILITY

This warranty shall not apply to any Product repaired or altered by any Party other than Badger Meter. The foregoing warranty applies only to the extent that the Product is installed, serviced and operated strictly in accordance with Badger Meter instructions. The warranty shall not apply and shall be void with respect to Products exposed to conditions other than those detailed in Product technical literature or which have been subject to vandalism, negligence, accident, acts of God, improper installation, operation or repair, alteration or other circumstances which are beyond the reasonable control of Badger Meter. With respect to products not manufactured by Badger Meter, the warranty obligations of Badger Meter shall in all respects conform and be limited to the warranty extended to Badger Meter by the supplier.

THE FOREGOING WARRANTIES ARE EXCLUSIVE AND IN LIEU OF ALL OTHER EXPRESS AND IMPLIED WARRANTIES WHATSOEVER, INCLUDING BUT NOT LIMITED TO IMPLIED WARRANTIES OF MERCHANTABILITY AND FITNESS FOR A PARTICULAR PURPOSE (except warranties of Title).

Any description of the Product, whether in writing or made orally by Badger Meter or its agents, specifications, samples, models, bulletins, drawings, diagrams, engineering sheets or similar materials used in connection with any Customer's order are for the sole purpose of identifying the Product and shall not be construed as an express warranty. Any suggestions by Badger Meter or its agents regarding use, application or suitability of the Product shall not be construed as an express warranty unless confirmed to be such, in writing, by Badger Meter.

### Exclusion of Consequential Damages and Disclaimer of Other Liability

The liability of Badger Meter with respect to breaches of the foregoing warranty shall be limited as stated herein. Badger Meter's liability shall in no event exceed the contract price. BADGER METER SHALL NOT BE SUBJECT TO AND DISCLAIM: (1) ANY OTHER OBLIGATIONS OR LIABILITIES ARISING OUT OF BREACH OF CONTRACT OR OF WARRANTY, (2) ANY OBLIGATIONS WHATSOEVER ARISING FROM TORT CLAIMS (INCLUDING NEGLIGENCE AND STRICT LIABILITY) OR ARISING UNDER OTHER THEORIES OF LAW WITH RESPECT TO PRODUCTS SOLD OR SERVICES RENDERED BY BADGER METER, OR ANY UNDERTAKINGS, ACTS OR OMISSIONS RELATING THERETO, AND (3) ALL CONSEQUENTIAL, INCIDENTAL AND CONTINGENT DAMAGES WHATSOEVER.



**SMART WATER IS BADGER METER**

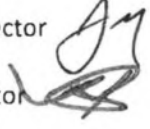
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## MEMORANDUM CITY STANDARD APPROVAL

**TO:** Jennifer Alvarez, Purchasing Director

**FROM:** Juan Guevarez, Assistant Utilities Director 

**THROUGH:** Hassan Hadjimiry, P.E., Utilities Director 

**SUBJECT:** City Standard Request - Approval to purchase Badger Meter Products

**DATE:** December 28, 2021

**Background** In 2013, the City initiated the procurement and installation of a comprehensive \$7.74 million multi-year Advance Metering Infrastructure and Water Meter Replacement project, City Project No. 12-013. The project was competitively bid through Bid No. 2013-17, with Innovative Metering Solutions being awarded the contract to supply Badger Meter products including but not limited to meters, meter components, customer service software and hardware. Utilities has an approved City Standard expiring on 1/7/2022, and seeks to continue with same for Badger Meter Products.

**Justification:** The City has made a considerable investment approximately \$10 million to date in water metering technology using the Badger Meter products over the past nine years. Badger Meter is the one and only sole distributor to sell Badger Meter products to state of Florida customers.

**Market Research:** The Utilities Department has performed internet research to ensure Badger Meter products cannot be obtained through any other authorized distributor, and no other sources were found. Badger Meter has provided a sole source letter and is attached.

**Quote or Proposal is attached** ☐ Yes ☒ No

Comments: \_\_\_\_\_

☒ **Approved** This City Standard approval is valid for 24 months from date of approval. Attach this City Standard Approval to all Acquisition Approval Memos and/or requisitions for this item.

☐ **Need Additional Information** ☐ **Not Approved**

Comments: \_\_\_\_\_



Purchasing Director

Jan 6, 2022

Date

N/A

Information  
Director

Technology (IT)

Date



4515 W. Brown Road #100  
P.O. Box 24500  
Milwaukee, Wisconsin 53224-9500  
414-351-0509 | 800-876-3837  
[www.badgermeter.com](http://www.badgermeter.com)

December 1, 2021

Susan DiMascio  
Business Operations Administrator  
The City of Delray Beach  
434 S. Swinton Ave  
Delray Beach, FL 33444

**RE: Sole Source Letter**

Dear Ms. DiMascio:

This correspondence confirms that Badger Meter is the sole authorized manufacturer and distributor of BEACON® SaaS, ORION® ME endpoint, ORION SE endpoint, SE Gateways, Recordall® Disc Series, E-Series® Ultrasonic, Recordall Compound Series, Recordall Turbo Series and Fire Service meters and HR-E® encoders for the City of Delray Beach, FL.

In the event you have any questions regarding this correspondence, we can be reached by telephone at 800-876-3837 ext. 16229 or via email at [bids@badgermeter.com](mailto:bids@badgermeter.com).

Sincerely,

BADGER METER, INC.

A handwritten signature in cursive script that reads 'Jennifer A. Awah-Manga'.

Jennifer A. Awah-Manga  
Assistant Secretary







# City Standard Memo - Badger Meter Products

Final Audit Report

2022-01-06

Created:	2021-12-30
By:	Lauren Czencz (czencz@mydelraybeach.com)
Status:	Signed
Transaction ID:	CBJCHBCAABAAAd7I3CyyVM1shphDEAVhbKruO-C1qDGWJ

## "City Standard Memo - Badger Meter Products" History

-  Document created by Lauren Czencz (czencz@mydelraybeach.com)  
2021-12-30 - 2:24:04 PM GMT- IP address: 151.132.106.34
-  Document emailed to Jennifer Alvarez (alvarezj@mydelraybeach.com) for signature  
2021-12-30 - 2:25:38 PM GMT
-  Email viewed by Jennifer Alvarez (alvarezj@mydelraybeach.com)  
2021-12-30 - 2:32:27 PM GMT- IP address: 151.132.106.34
-  Email viewed by Jennifer Alvarez (alvarezj@mydelraybeach.com)  
2022-01-06 - 3:39:57 PM GMT- IP address: 104.28.94.168
-  Document e-signed by Jennifer Alvarez (alvarezj@mydelraybeach.com)  
Signature Date: 2022-01-06 - 4:10:41 PM GMT - Time Source: server- IP address: 151.132.106.34
-  Agreement completed.  
2022-01-06 - 4:10:41 PM GMT



## MEMORANDUM CITY STANDARD APPROVAL

**TO:** Jennifer Alvarez, Purchasing Director

**THROUGH:** Suzanne Fisher, Assistant City Manager *sf*

**FROM:** Victor Majtenyi, Deputy Director Utilities *VM*  
Ralph Lugo, Water Sewer Network Manager *RL*

**SUBJECT:** Approval of Innovative Metering Solutions, Inc. to Purchase Badger Meter Products

**DATE:** January 7, 2020

**Background:** In 2013, the City initiated the procurement and installation of a comprehensive \$7.74 million multiyear Advance Metering Infrastructure and Water Meter Replacement project, City Project No. 12-013. The project was competitively bid through Bid No. 2013-17, with Innovative Metering Solutions being awarded the contract to supply Badger Meter, Inc. products, including but not limited to meters, meter components, and customer service software and hardware (Read Justification). Staff is requesting Innovative Metering Solutions, Inc. to be deemed a City Standard for all Badger Meter products.

**Justification:** The City has made a considerable investment of nearly \$8 million in water metering technology using Badger Meter products over the last seven years, including replacing meters and upgrading the customer data system with Badger Meter components. Innovative Metering Solutions, Inc., is the sole distributor authorized to sell Badger Meter, Inc. products to State of Florida Customers.

**Market Research:** The Utilities Department has performed internet research to ensure Badger Meter products can't be obtained through any other authorized distributor. Staff also connected with other municipalities who use Badger Meter products to ensure there are no other sources. Badger Meter, Inc. has provided a letter stating that Innovative Metering Solutions, Inc. has been given the sole responsibility to quote and supply Badger Meter products.

**Quote or Proposal is attached:** ☐ Yes ☒ No

Comments: \_\_\_\_\_

☐ Approved. This City Standard approval is valid for 24 months from date of approval. Attach this City Standard Approval to all Acquisition Approval Memos and/or requisitions for this item.

☐ Need Additional Information

☐ Not Approved

Comments: \_\_\_\_\_

*[Signature]*  
Purchasing Director

*1/8/20*  
Date

Information Technology (IT) Director

Date






# CS2024-013 Badger Meter

Final Audit Report

2024-01-29

Created:	2024-01-25
By:	Eddyson Etienne (EtienneE@mydelraybeach.com)
Status:	Signed
Transaction ID:	CBJCHBCAABAA4sAJkLZrUjlaRqB8FkJjWbmjxoMu7GB

## "CS2024-013 Badger Meter" History

-  Document created by Eddyson Etienne (EtienneE@mydelraybeach.com)  
2024-01-25 - 2:07:10 PM GMT
-  Document emailed to Hugh Dunkley (DunkleyH@mydelraybeach.com) for signature  
2024-01-25 - 2:09:39 PM GMT
-  Email viewed by Hugh Dunkley (DunkleyH@mydelraybeach.com)  
2024-01-29 - 1:33:33 AM GMT
-  Document e-signed by Hugh Dunkley (DunkleyH@mydelraybeach.com)  
Signature Date: 2024-01-29 - 1:34:38 AM GMT - Time Source: server
-  Agreement completed.  
2024-01-29 - 1:34:38 AM GMT