

Exhibit "A"
Delray Beach CRA FY 2018-19

| Old School Square - ACTIVITY # A : Performing Arts Program | | Yearly Goal | Qtr 1 Ending 12/31/18 | Qtr 2 Ending 3/31/19 | Qtr 3 Ending 6/30/19 | Qtr 4 Ending 9/30/19 | TOTAL | % Annual Goal Achieved | On target | Below expected goal |
|---|---|--------------------|--------------------------------------|-------------------------------------|-------------------------------------|-------------------------------------|--------------|-----------------------------------|------------------|------------------------------------|
| OUTPUTS | | | | | | | | | | |
| Crest Theater Professional Shows/Concerts | | | | | | | | | | |
| 1 | Number of shows | 4 | 1 | 7 | | | 8 | 200% | X | |
| 2 | Attendees | 1,500 | 406 | 2,536 | | | 2,942 | 196% | X | |
| 3 | Annual ticket revenue | \$70,000 | \$17,255 | \$126,541 | | | \$143,796 | 205% | X | |
| 4 | Number of volunteers engaged | 100 | 22 | 98 | | | 120 | 120% | X | |
| Cabaret shows with two performances each | | | | | | | | | | |
| 5 | Number of shows (5 shows, two performances) | 5 | 0 | 4 | | | 4 | 80% | X | |
| 6 | Attendees | 2,500 | 0 | 2,077 | | | 2,077 | 83% | X | |
| 7 | Annual ticket revenue | \$175,000 | \$0 | \$152,996 | | | \$152,996 | 87% | X | |
| 8 | Number of volunteers engaged | 100 | 0 | 74 | | | 74 | 74% | X | |
| Pavilion Concerts | | | | | | | | | | |
| 9 | Number of concerts | 6 | 1 | 3 | | | 4 | 67% | | X |
| 10 | Attendees | 3,000 | 316 | 1,944 | | | 2,260 | 75% | X | |
| 11 | Ticket revenue | \$37,400 | \$8,625 | \$50,555 | | | \$59,180 | 158% | X | |
| 12 | Number of volunteers engaged | 60 | 23 | 11 | | | 34 | 57% | | X |
| Cornell Art Museum Exhibition | | | | | | | | | | |
| 13 | Attendees | 3,250 | 2,478 | 2,422 | | | 4,900 | 151% | X | |
| 14 | Museum Revenue | \$10,000 | \$14,015 | \$16,543 | | | \$30,558 | 306% | X | |
| 15 | Number of volunteers engaged | 250 | 188 | 236 | | | 424 | 170% | X | |
| PROGRAM A OUTCOMES - to be reported at end of fiscal year | | | | | | | | | | |
| Professional road shows/national tours on Main Stage: | | | | | | | | | | |
| 16 | Percent of ticket sales from out of area | 15% | | | | | 0% | 0% | | |
| 17 | Room nights in Downtown Delray - artists | 60 | | | | | 0 | 0% | | |
| 18 | Room nights in Downtown Delray - patrons | 75 | | | | | 0 | 0% | | |
| Cabaret shows | | | | | | | | | | |
| 19 | Percent of ticket sales from out of area | 10% | | | | | 0% | 0% | | |
| 20 | Percent of patrons dining downtown pre/post performance | 40% | | | | | 0% | 0% | | |
| Professionally produced Outdoor Pavilion shows | | | | | | | | | | |
| 21 | Percent of out-of-county attendees | 10% | | | | | 0% | 0% | | |
| 22 | Economic Impact will equal or exceed 60% of revenue | 60% | | | | | 0% | 0% | | |
| Cornell Art Museum Exhibition | | | | | | | | | | |
| 23 | Child/student attendees | 5% | | | | | 0% | 0% | | |
| 24 | Free admissions to local community | 500 | | | | | | 0% | | |

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BY:

Exhibit "A"
Delray Beach CRA FY 2018-19

| <i>Old School Square - ACTIVITY # B : Grassroots Partnerships</i> | | <i>Yearly Goal</i> | <i>Qtr 1 Ending 12/31/18</i> | <i>Qtr 2 Ending 3/31/19</i> | <i>Qtr 3 Ending 6/30/19</i> | <i>Qtr 4 Ending 9/30/19</i> | <i>TOTAL</i> | <i>% Annual Goal Achieved</i> | <i>On target</i> | <i>Below expected goal</i> |
|---|--|--------------------|--------------------------------------|-------------------------------------|-------------------------------------|-------------------------------------|--------------|-----------------------------------|------------------|------------------------------------|
| <i>OUTPUTS</i> | | | | | | | | | | |
| <i>Nonprofit & community arts partnerships</i> | | | | | | | | | | |
| 25 | Number of attendees | 200,000 | 267,748 | 28,087 | | | 295,835 | 148% | X | |
| 26 | Number of volunteers | 500 | 645 | 68 | | | 713 | 143% | X | |
| <i>Discounted fees</i> | | | | | | | | | | |
| 27 | Amount applied in discounts to community partners | \$175,000 | \$113,305 | \$130,971 | | | 244,276 | 140% | X | |
| <i>Production assistance</i> | | | | | | | | | | |
| 28 | Number of activities conducted | 425 | 100 | 23 | | | 123 | 29% | X | |
| 29 | Number of volunteers | 400 | 92 | 15 | | | 107 | 27% | X | |
| <i>Free community concerts (Outdoor Pavilion)</i> | | | | | | | | | | |
| 30 | Number of free community concerts | 18 | 13 | 4 | | | 17 | 94% | | X |
| 31 | Number of attendees to free community concerts | 15,000 | 9,550 | 2,950 | | | 12,500 | 83% | | X |
| 32 | Number of volunteers engaged in free community concerts | 150 | 58 | 20 | | | 78 | 52% | X | |
| <i>PROGRAM B:OUTCOMES - to be reported at end of year</i> | | | | | | | | | | |
| 33 | Economic impact to local community by Free Friday Concerts | \$ 200,000 | | | | | 0 | 0% | | |

Exhibit "A"
Delray Beach CRA FY 2018-19

| NARRATIVE | | | | | | | | | | | |
|---|---|--------------------|--|-------------------------------------|-------------------------------------|-------------------------------------|--------------|-----------------------------------|------------------|------------------------------------|--|
| <i>Old School Square - ACTIVITY # A : Performing Arts Program</i> | | <i>Yearly Goal</i> | <i>Qtr 1 Ending 12/31/18</i> | <i>Qtr 2 Ending 3/31/19</i> | <i>Qtr 3 Ending 6/30/19</i> | <i>Qtr 4 Ending 9/30/19</i> | <i>TOTAL</i> | <i>% Annual Goal Achieved</i> | <i>On target</i> | <i>Below expected goal</i> | |
| OUTPUTS | | | | | | | | | | | |
| Broadway shows/national tours on Main Stage | | | | | | | | | | | |
| 1 | Number of shows | 4 | Due to an increase in funding, 5 additional shows have been added to the season schedule and total revenue is expected to be \$130,000. Also, Q1 totals have been updated to remove 2 performances that were not grant funded. Currently on target to exceed budget. | | | | 8 | 200% | X | | |
| 2 | Attendees | 1,500 | | | | | 2,942 | 196% | X | | |
| 3 | Annual ticket revenue | \$70,000 | | | | | 143,796 | 205% | X | | |
| 4 | Number of volunteers engaged | \$100 | | | | | 120 | 120% | X | | |
| Cabaret shows with two performances each | | | | | | | | | | | |
| 5 | Number of shows (5 shows, two performances) | 5 | 4 Cabaret Shows were presented in January, February and March. Revenue for these shows exceeded budget expectations by \$13,000 (7%). | | | | 4 | 80% | X | | |
| 6 | Attendees | 2,500 | | | | | 2,077 | 83% | X | | |
| 7 | Annual ticket revenue | \$175,000 | | | | | 152,996 | 87% | X | | |
| 8 | Number of volunteers engaged | 100 | | | | | 74 | 74% | X | | |
| Pavilion Concerts | | | | | | | | | | | |
| 9 | Number of concerts | 6 | One Q1 show and two Q3 shows were cancelled, however, due to the tremendous success of January's Pink Floyd Laser Spectacular overall attendance and revenue is expected to meet or expectations. Q1 totals have been updated to remove performances that were not grant funded. | | | | 4 | 67% | X | | |
| 10 | Attendees | 3,000 | | | | | 2,260 | 75% | X | | |
| 11 | Ticket revenue | \$37,400 | | | | | 59,180 | 158% | X | | |
| 12 | Number of volunteers engaged | 60 | | | | | 34 | 57% | X | | |
| Cornell Art Museum Exhibition | | | | | | | | | | | |
| 13 | Attendees | 3,250 | Attendance in Q1 & Q2 exceeded exceed expectations and additional sponsorship and donations have resulted in higher revenue than anticipated. These additional funds have been used to add a second Exhibition, opening in April 2019. | | | | 4,900 | 151% | X | | |
| 14 | Museum Revenue | \$10,000 | | | | | 30,558 | 306% | X | | |
| 15 | Number of volunteers engaged | 250 | | | | | 424 | 170% | X | | |

Exhibit "A"
Delray Beach CRA FY 2018-19

| PROGRAM A OUTCOMES - to be reported at end of fiscal year | | | | | | | | | | | | | |
|--|--|-----|--|--|--|--|--|--|--|---|--|----|--|
| | Professional road shows/national tours on Main Stage: | | | | | | | | | | | | |
| 16 | Percent of ticket sales from out of area | 15% | | | | | | | | 0 | | 0% | |
| 17 | Room nights in Downtown Delray - artists | 60 | | | | | | | | 0 | | 0% | |
| 18 | Room nights in Downtown Delray - patrons | 75 | | | | | | | | 0 | | 0% | |
| | Cabaret shows | | | | | | | | | | | | |
| 19 | Percent of ticket sales from out of area | 10% | | | | | | | | 0 | | 0% | |
| 20 | Percent of patrons dining downtown pre/post performance | 40% | | | | | | | | 0 | | 0% | |
| | Professionally produced Outdoor Pavilion shows | | | | | | | | | | | | |
| 21 | Percent of out-of-county attendees | 10% | | | | | | | | 0 | | 0% | |
| 22 | Economic Impact will equal or exceed 60% of revenue | 60% | | | | | | | | 0 | | 0% | |
| | Cornell Art Museum Exhibition | | | | | | | | | | | | |
| 23 | Child/student attendees | 5% | | | | | | | | 0 | | 0% | |
| 24 | Free admissions to local community | 500 | | | | | | | | 0 | | 0% | |

Exhibit "A"
Delray Beach CRA FY 2018-19

| <i>Old School Square - ACTIVITY # B : Grassroots Partnerships</i> | | <i>Yearly Goal</i> | <i>Qtr 1 Ending 12/31/18</i> | <i>Qtr 2 Ending 3/31/19</i> | <i>Qtr 3 Ending 6/30/19</i> | <i>Qtr 4 Ending 9/30/19</i> | <i>TOTAL</i> | <i>% Annual Goal Achieved</i> | <i>On target</i> | <i>Below expected goal</i> |
|---|--|--------------------|---|-------------------------------------|-------------------------------------|-------------------------------------|--------------|-----------------------------------|------------------|------------------------------------|
| OUTPUTS | | | | | | | | | | |
| Nonprofit & community arts partnerships | | | Attendance goals were decreased for FY 2018-19, based on decreased overall programming, limited staffing and budget cuts. Due to additional private funding the decrease was much smaller than anticipated. | | | | | | | |
| 25 | Number of attendees | 200,000 | | | | | 295,835 | 148% | X | |
| 26 | Number of volunteers | 500 | | | | | 713 | 143% | X | |
| Discounted fees | | | | | | | | | | |
| 27 | Amount applied in discounts to community partners | \$175,000 | Adjustments to OSS's pricing for rentals and partnerships has resulted in a YTD 14% decrease in discounts from previous year. Because space is contracted in advance, a further decrease is expected as contracts based on older pricing phase out. | | | | 244,276 | 140% | X | |
| Production assistance | | | | | | | | | | |
| 28 | Number of activities conducted | 425 | These metrics are on track to meet expectations; production assistance is limited as Q2 is largely dedicated to OSS programming. | | | | 123 | 29% | X | |
| 29 | Number of volunteers | 400 | | | | | 107 | 27% | X | |
| Free community concerts (Outdoor Pavilion) | | | | | | | | | | |
| 30 | Number of free community concerts | 18 | Total series attendance is consistent with attendance from the previous 2 years. OSS plans to look into additional marketing options to promote future attendance. | | | | 17 | 94% | X | |
| 31 | Number of attendees to free community concerts | 15,000 | | | | | 12,500 | 83% | | X |
| 32 | Number of volunteers engaged in free community concerts | 150 | | | | | 78 | 52% | | X |
| PROGRAM B:OUTCOMES - to be reported at end of year | | | | | | | | | | |
| 33 | Economic impact to local community by Free Friday Concerts | \$ 200,000 | | | | | 0 | 0% | | |



Signature of Chief Financial Officer

I attest that data included in document is true and accurate

CRA Combined Quarterly Budget Report

ORGANIZATION NAME: Old School Square Center for the Arts, Inc.

FY 2018-2019 Budget

Quarter: 2

| Income | FY 2018-19 Quarter-to-Date 03/31/2019 | FY 2018-19 Year-to-Date 03/31/2019 | FY 2018-19 Budget | Variance Favorable (Unfavorable) |
|--|---|--|----------------------|--|
| Fees, Tickets, Registration, etc. | 817,588 | 1,236,789 | 1,577,200 | (340,411) |
| Sponsorships | 23,052 | 118,552 | 155,000 | (36,448) |
| Individual Donations/Membership | 101,980 | 204,122 | 195,000 | 9,122 |
| Major Gifts | 525,000 | 650,000 | 290,000 | 360,000 |
| Government - City of Delray Beach | 62,500 | 125,000 | - | 125,000 |
| Government- Local/County | 87,163 | 87,163 | 174,326 | (87,163) |
| Government- State | 4,660 | 4,660 | 9,321 | (4,661) |
| In-Kind | - | 14,822 | 25,000 | (10,178) |
| Interest Income | - | - | - | - |
| CRA Actual or Requested | 125,000 | 250,000 | 750,000 | (500,000) |
| Other: Recovered Program Expenses | 54,843 | 84,688 | 118,600 | (33,912) |
| Other: Miscellaneous | 37,365 | 37,501 | 1,000 | 36,501 |
| Other: Discounts to Partners (In Kind) | - | - | 175,000 | (175,000) |
| Total Income | 1,839,151 | 2,813,297 | 3,470,447 | (657,150) |
| <hr/> | | | | |
| Expense | FY 2018-19 Quarter-to-Date 03/31/2019 | FY 2018-19 Year-to-Date 03/31/2019 | FY 2018-19 Budget | Variance Favorable (Unfavorable) |
| Salaries & Related Taxes | 317,288 | 647,887 | 1,382,543 | 734,656 |
| Fringe Benefits | 33,495 | 65,736 | 139,146 | 73,410 |
| Professional Svcs/Consulting | 36,071 | 48,505 | 49,100 | 595 |
| Insurance | 9,668 | 18,607 | 41,900 | 23,293 |
| Licenses, Registration, Permits | 5,729 | 16,554 | 22,000 | 5,446 |
| Copying & Printing | 92 | 92 | 1,000 | 908 |
| Equipment Rental/Maintenance | 32,777 | 63,436 | 84,500 | 21,064 |
| Rent/Mortgage & Maintenance | 40,019 | 64,228 | 99,208 | 34,980 |
| Utilities | 50,616 | 100,653 | 178,450 | 77,797 |
| Telecommunication | 11,330 | 23,612 | 46,200 | 22,588 |
| Office & Program Supplies | 8,095 | 13,651 | 24,500 | 10,849 |
| Postage & Delivery | 16,077 | 27,066 | 34,500 | 7,434 |
| Local Travel | - | 30 | 500 | 470 |
| Capital Expenditures | - | - | 42,000 | 42,000 |
| Advertising & Fundraising | 79,766 | 146,737 | 272,500 | 125,763 |
| Discount Given to Partners | 130,971 | 244,276 | 175,000 | (69,276) |
| Performer Fees | 237,675 | 299,800 | 385,000 | 85,200 |
| Program Expense | 174,891 | 332,450 | 335,000 | 2,550 |
| Other: Cost of Goods Sold | 14,804 | 45,951 | 42,500 | (3,451) |
| Other: In kind expense | - | 14,077 | 25,000 | 10,923 |
| Sub-Total Expenses | 1,199,364 | 2,173,348 | 3,380,547 | 1,207,199 |
| Admin/Indirect Expense | (9,425) | 41,714 | 89,900 | 48,186 |
| Total Expense | 1,189,939 | 2,215,062 | 3,470,447 | 1,255,385 |
| <hr/> | | | | |
| NET INCOME | 649,212 | 598,235 | - | 598,235 |

CRA Budget Narrative Form

ORGANIZATION NAME: Old School Square Center for the Arts

FY 2018-2019 Budget

Quarter: 2

Exceeding Projection

On Target

Below Projection

INCOME: Explanation of Variances

| | |
|--|---|
| Fees, Tickets, Registration, etc. | No variance. Revenue is on track to meet expectations. |
| Sponsorships | Includes \$50k Free Friday Concert Sponsorship. |
| Individual Donations/Membership | Individual donations are on track to exceed budget expectations due to \$250k matching grant and increased in-kind donations. |
| Major Gifts | No variance. Revenue is on track to meet expectations. |
| Government - City of Delray Beach | No variance. Revenue is on track to meet expectations. |
| Government- Local/County | No variance. Revenue is on track to meet expectations. |
| Government- State | No variance. Revenue is on track to meet expectations. |
| In-Kind | Month-to-month variance is expected. Revenue is on track to meet expectations. |
| Interest Income | N/A |
| CRA Actual or Requested | No variance. Revenue is on track to meet expectations. |
| Other: Recovered Program Expenses | No variance. Revenue is on track to meet expectations. |
| Other: Miscellaneous | No variance. Revenue is on track to meet expectations. |
| Other: Discounts to Partners (In Kind) | Partnerships are contracted in advance. Discounts expected to decrease as year progresses and new pricing goes into effect. |

Exceeding Projection

On Target

Below Projection

EXPENSES: Explanation of Variances

| | |
|--------------------------------------|---|
| Salaries & Related Taxes | No variation, expenses are on track to meet budget |
| Fringe Benefits | No variation, expenses are on track to meet budget |
| Professional Svcs/Consulting | No variation, expenses are on track to meet budget |
| Insurance | No variation, expenses are on track to meet budget |
| Licenses, Registration, Permits | Month to month variances are expected, expenses are on track to meet budget |
| Copying & Printing | Month to month variances are expected, expenses are on track to meet budget |
| Equipment Rental/Maintenance | Month to month variances are expected, expenses are on track to meet budget |
| Rent/Mortgage & Maintenance | No variation, expenses are on track to meet budget |
| Utilities | No variation, expenses are on track to meet budget |
| Telecommunication | No variation, expenses are on track to meet budget |
| Office & Program Supplies | No variation, expenses are on track to meet budget |
| Postage & Delivery | No variation, expenses are on track to meet budget |
| Local Travel | Month to month variances are expected, expenses are on track to meet budget |
| Capital Expenditures | N/A |
| Advertising & Fundraising | No variation, expenses are on track to meet budget |
| Discount Given to Partners (In kind) | Partnerships are contracted in advance. Discounts expected to decrease as year progresses and new pricing goes into effect. |
| Performer Fees | Month to month variances are expected, expenses are on track to meet budget |
| Program Expense | Month to month variances are expected, expenses are on track to meet budget |
| Other: Cost of Goods Sold | Concession sales YTD have exceeded expectations and increased expenses. Overage is offset by additional revenues. |
| Other: In kind expense | Month to month variances are expected, expenses are on track to meet budget |
| Admin/Indirect Expense | Some expenses were reclassified in Q2, annual expenses are on track to meet |

Quarterly Budget Report "A"

ORGANIZATION NAME: Old School Square Center for the Arts

FY 2018-2019 Budget

Quarter: 2

| Income | FY 2018-19 Quarter-to-Date 03/31/2019 | FY 2018-19 Year-to-Date 03/31/2019 | FY 2018-19 Budget Program A | Variance Favorable (Unfavorable) |
|--|---|--|-----------------------------------|--|
| Fees, Tickets, Registration, etc. | 539,593 | 801,762 | 858,075 | (56,313) |
| Sponsorships | 18,052 | 58,552 | 155,000 | (96,448) |
| Individual Donations/Membership | 97,396 | 177,172 | 195,000 | (17,828) |
| Major Gifts | 80,000 | 160,000 | 160,000 | - |
| Government - City of Delray Beach | - | - | - | - |
| Government- Local/County | 87,163 | 87,163 | 174,326 | (87,163) |
| Government- State | 4,660 | 4,660 | 9,321 | (4,661) |
| In-Kind | - | 14,822 | 15,000 | (178) |
| Interest Income | - | - | - | - |
| CRA Actual or Requested | 143,750 | 287,500 | 575,000 | (287,500) |
| Other: Recovered Program Expenses | 38,556 | 50,520 | 75,200 | (24,680) |
| Other: Miscellaneous | - | - | - | - |
| Other: Discounts to Partners (In Kind) | - | - | - | - |
| Total Income | 1,009,170 | 1,642,151 | 2,216,922 | (574,771) |
| | | | | |
| Expense | FY 2018-19 Quarter-to-Date 03/31/2019 | FY 2018-19 Year-to-Date 12/31/2018 | FY 2018-19 Budget Program A | Variance Favorable (Unfavorable) |
| Salaries & Related Taxes | 220,900 | 448,835 | 971,947 | 523,112 |
| Fringe Benefits | 24,488 | 47,137 | 96,855 | 49,718 |
| Professional Svcs/Consulting | 21,553 | 29,529 | 29,460 | (69) |
| Insurance | 5,801 | 11,164 | 25,140 | 13,976 |
| Licenses, Registration, Permits | 5,229 | 6,964 | 9,400 | 2,436 |
| Conferences & Meetings | - | - | - | - |
| Copying & Printing | 69 | 69 | 750 | 681 |
| Equipment Rental/Maintenance | 31,534 | 53,750 | 67,900 | 14,150 |
| Rent/Mortgage & Maintenance | 24,011 | 38,536 | 59,525 | 20,989 |
| Utilities | 32,680 | 65,020 | 110,530 | 45,510 |
| Telecommunication | 6,909 | 14,388 | 28,200 | 13,812 |
| Office & Program Supplies | 6,305 | 9,001 | 14,700 | 5,699 |
| Postage & Delivery | 16,077 | 27,033 | 32,900 | 5,867 |
| Local Travel | - | 18 | 500 | 482 |
| Capital Expenditures | - | - | - | - |
| Other: Advertising & Marketing | 56,127 | 101,392 | 195,100 | 93,708 |
| Other: Discounts to Partners (In Kind) | - | - | - | - |
| Other: Performer Fees | 231,881 | 275,756 | 357,000 | 81,244 |
| Other: Program Expenses | 83,400 | 161,765 | 124,638 | (37,128) |
| Other: Cost of Goods Sold | 11,103 | 34,464 | 31,875 | (2,589) |
| Other: In kind Expense | - | 14,077 | 10,000 | (4,077) |
| Sub-Total Expenses | 778,067 | 1,338,898 | 2,166,419 | 827,521 |
| Admin/Indirect Expense | (6,710) | 21,650 | 50,503 | 28,853 |
| Total Expense | 771,357 | 1,360,548 | 2,216,922 | 856,374 |
| | | | | |
| NET INCOME | 237,813 | 281,603 | (0) | 281,603 |

CRA Budget Narrative Report "A"

ORGANIZATION NAME: Old School Square Center for the Arts

FY 2018-2019 Budget

Quarter: 2

Exceeding Projection

On Target

Below Projection

INCOME: Explanation of Variances

| | |
|--|---|
| Fees, Tickets, Registration, etc. | No variance. Revenue is on track to meet expectations. |
| Sponsorships | No variance. Revenue is on track to meet expectations. |
| Individual Donations/Membership | Individual donations are on track to exceed budget expectations due to \$250k matching grant and increased in-kind donations. |
| Major Gifts | Month-to-month variance is expected. Revenue is on track to meet expectations. |
| Government - City of Delray Beach | No variance. Revenue is on track to meet expectations. |
| Government- Local/County | Revenue will be recognized Q2; no actual variance |
| Government- State | Revenue will be recognized Q2; no actual variance |
| In-Kind | Month-to-month variance is expected. Revenue is on track to meet expectations. |
| Interest Income | N/A |
| CRA Actual or Requested | No variance. |
| Other: Recovered Program | |
| Expenses | Month-to-month variance is expected. Revenue is on track to meet expectations. |
| Other: Miscellaneous | N/A |
| Other: Discounts to Partners (In Kind) | N/A |

Exceeding Projection

On Target

Below Projection

EXPENSES:

Explanation of Variances

| | |
|--|---|
| Salaries & Related Taxes | No variation, expenses are on track to meet budget |
| Fringe Benefits | No variation, expenses are on track to meet budget |
| Professional Svcs/Consulting | No variation, expenses are on track to meet budget |
| Insurance | No variation, expenses are on track to meet budget |
| Licenses, Registration, Permits | Month to month variances are expected, expenses are on track to meet budget |
| Conferences & Meetings | N/A |
| Copying & Printing | Month to month variances are expected, expenses are on track to meet budget |
| Equipment Rental/Maintenance | Month to month variances are expected, expenses are on track to meet budget |
| Rent/Mortgage & Maintenance | No variation, expenses are on track to meet budget |
| Utilities | Month to month variances are expected, expenses are on track to meet budget |
| Telecommunication | Month to month variances are expected, expenses are on track to meet budget |
| Office & Program Supplies | Month to month variances are expected, expenses are on track to meet budget |
| Postage & Delivery | Month to month variances are expected, expenses are on track to meet budget |
| Local Travel | Month to month variances are expected, expenses are on track to meet budget |
| Capital Expenditures | N/A |
| Other: Advertising & Marketing | No variation, expenses are on track to meet budget |
| Other: Discounts to Partners (In Kind) | N/ |
| Other: Performer Fees | Month to month variances are expected, expenses are on track to meet budget |
| Other: Program Expenses | Month to month variances are expected, expenses are on track to meet budget |
| Other: Cost of Goods Sold | Month to month variances are expected, expenses are on track to meet budget |
| Other: In kind Expense | Year-to-date in-kind donations have exceeded budget due to effective |
| Admin/Indirect Expense | Month to month variances are expected, expenses are on track to meet budget |

Quarterly Budget Report "B"

ORGANIZATION NAME: Old School Square Center for the Arts

FY 2018-2019 Budget

Quarter: 2

| Income | FY 2018-19 Quarter-to-Date 03/31/2019 | FY 2018-19 Year-to-Date 03/31/2019 | FY 2018-19 Budget | Variance Favorable (Unfavorable) |
|--|---|--|----------------------|--|
| Fees, Tickets, Registration, etc. | 120,089 | 207,204 | 312,440 | (105,236) |
| Sponsorships | - | 55,000 | - | 55,000 |
| Major Gifts | 45,000 | 90,000 | 46,000 | 44,000 |
| CRA Actual or Requested | 43,750 | 87,500 | 175,000 | (87,500) |
| Other: Recovered Program Expenses | 15,334 | 33,240 | 41,800 | (8,560) |
| Other: Discounts to Partners (In Kind) | 130,971 | 244,276 | 175,000 | 69,276 |
| Total Income | 355,144 | 717,220 | 750,240 | (33,020) |
| Expense | | | | |
| Expense | FY 2018-19 Quarter-to-Date 03/31/2019 | FY 2018-19 Year-to-Date 03/31/2019 | FY 2018-19 Budget | Variance Favorable (Unfavorable) |
| Salaries & Related Taxes | 66760 | 134,995 | 254,510 | 119,515 |
| Fringe Benefits | 5077 | 10,930 | 22,958 | 12,028 |
| Professional Svcs/Consulting | 8980 | 12,089 | 12,275 | 186 |
| Insurance | 2417 | 4,652 | 10,475 | 5,823 |
| Licenses, Registration, Permits | 350 | 9,406 | 12,375 | 2,969 |
| Conferences & Meetings | | | - | - |
| Copying & Printing | 23 | 23 | 250 | 227 |
| Equipment Rental/Maintenance | 347 | 11,371 | 12,875 | 1,504 |
| Rent/Mortgage & Maintenance | 10005 | 16,057 | 24,802 | 8,745 |
| Utilities | 11057 | 22,735 | 43,940 | 21,205 |
| Telecommunication | 2763 | 5,764 | 11,250 | 5,486 |
| Office & Program Supplies | 1392 | 3,773 | 7,750 | 3,977 |
| Postage & Delivery | 0 | 34 | 1,000 | 966 |
| Local Travel | 0 | 8 | - | (8) |
| Capital Expenditures | 0 | - | - | - |
| Other: Advertising & Marketing | 10768 | 27,232 | 41,800 | 14,568 |
| Other: Discounts to Partners (In Kind) | 130971 | 244,276 | 175,000 | (69,276) |
| Other: Performer Fees | 5794 | 24,044 | 28,000 | 28,000 |
| Other: Program Expenses | 31183 | 76,228 | 59,800 | (16,428) |
| Other: Cost of Goods Sold | 3701 | 11,488 | 10,625 | (863) |
| Sub-Total Expenses | 291,588 | 615,103 | 729,685 | 114,582 |
| 15% Admin/Indirect Expense | (2,380) | 10,353 | 20,555 | 10,202 |
| Total Expense | 289,208 | 625,456 | 750,240 | 124,784 |
| NET INCOME | 65,936 | 91,764 | - | 91,764 |

CRA Budget Narrative Report "B"

ORGANIZATION NAME: Old School Square Center for the Arts

FY 2018-2019 Budget

Quarter: 2

Exceeding Projection

On Target

Below Projection

INCOME:

Explanation of Variances

| | |
|--|---|
| Fees, Tickets, Registration, etc. | No significant variance, on track to meet expectations. |
| Sponsorship | Includes \$50,000 Title Sponsorship for Free Friday Concerts |
| CRA Actual or Requested | No Variance |
| Other: Recovered Program Expenses | These revenues offset un-budgeted program expenses for rentals and partnerships. Month to month variances are expected and additional revenue is offset by additional program expenses. |
| Other: Discounts to Partners (In Kind) | Partnerships are contracted in advance. Discounts expected to decrease as year progresses and new pricing goes into effect. |

Exceeding Projection

On Target

Below Projection

EXPENSES:

Explanation of Variances

| | |
|--|---|
| Salaries & Related Taxes | No variance |
| Fringe Benefits | No variance |
| Professional Svcs/Consulting | No variance |
| Insurance | No variance |
| Licenses, Registration, Permits | No variance; all expenses will be incurred in Q1 & Q2. Expected to meet budget. |
| Conferences & Meetings | N/A |
| Copying & Printing | No significant variance |
| Equipment Rental/Maintenance | Additional expenses incurred as a result of damaged equipment. Expenses fall withing overall (Combined) OSS Budget. |
| Rent/Mortgage & Maintenance | No variance |
| Utilities | No variance |
| Telecommunication | No variance |
| Office & Program Supplies | Month-to month variances are expected. Projected to meet budget. |
| Postage & Delivery | Month-to month variances are expected. Projected to meet budget. |
| Local Travel | N/A |
| Capital Expenditures | N/A |
| Other: Advertising & Marketing | Month-to month variances are expected. Projected to meet budget. |
| Other: Discounts to Partners (In Kind) | Partnerships are contracted in advance. Discounts expected to decrease as year progresses and new pricing goes into effect. |
| Other: Performer Fees | No variance; all expenses will be incurred in Q1 & Q2. Expected to meet budget. |
| Other: Program Expenses | No variance; all expenses will be incurred in Q1 & Q2. Expected to meet budget. |
| Other: Cost of Goods Sold | Month-to month variances are expected. Projected to meet budget. |
| 15% Admin/Indirect Expense | Some expenses were reclassified in Q2, annual expenses are on track to meet |

Old School Square Center for the Arts, Inc.
Balance Sheet
As of March 31, 2019

| | <u>Mar 31, 19</u> |
|--|----------------------------|
| ASSETS | |
| Current Assets | |
| Checking/Savings | |
| 101000 · Cash Accounts | 180,879.58 |
| 111000 · Investments | <u>56,764.09</u> |
| Total Checking/Savings | 237,643.67 |
| Accounts Receivable | |
| 121000 · Accounts Receivable | <u>142,520.36</u> |
| Total Accounts Receivable | 142,520.36 |
| Other Current Assets | |
| 131000 · Grants Receivable | 58,323.00 |
| 131100 · Pledge Receivable - Chapin | 56,998.11 |
| 131300 · Pledges Receivable - M. Marra | 24,486.08 |
| 131400 · Pledges Receivable Other | 525,000.00 |
| 131500 · Sponsorships Receivable | 1,000.00 |
| 131600 · Inventory | <u>19,873.30</u> |
| Total Other Current Assets | <u>685,680.49</u> |
| Total Current Assets | 1,065,844.52 |
| Fixed Assets | |
| 151000 · Fixed Assets | <u>1,729,230.96</u> |
| Total Fixed Assets | 1,729,230.96 |
| Other Assets | |
| 101220 · 401k Trust - Acct 426702 | 45,885.41 |
| 134100 · Prepaid Expenses | 29,964.05 |
| 134200 · Prepaid Program Cost | 20,300.00 |
| 134400 · Bulk Mail Postage Account | 1,918.18 |
| 160000 · Other Assets | <u>265,606.00</u> |
| Total Other Assets | <u>363,673.64</u> |
| TOTAL ASSETS | <u><u>3,158,749.12</u></u> |
| LIABILITIES & EQUITY | |
| Liabilities | |
| Current Liabilities | |
| Accounts Payable | 41,903.38 |
| Credit Cards | 21,066.31 |
| Other Current Liabilities | |
| 220000 · Deferred Revenues | 56,877.50 |

Old School Square Center for the Arts, Inc.
Balance Sheet
As of March 31, 2019

| | <u>Mar 31, 19</u> |
|--|----------------------------|
| 225000 · Rental Show Pre-Sales | 86,223.02 |
| 230000 · Accrued Payroll Vacation | 135,175.59 |
| 241000 · Capital Leases | 10,553.90 |
| 242000 · AFLAC Payable | -1,571.81 |
| 243100 · FSA Liability | -1,133.10 |
| 243200 · Dependent Care Liability | 893.65 |
| 243300 · 401k Liability | 45,895.22 |
| 244000 · Payroll Taxes Payable | 716.53 |
| 245000 · Sales Tax Payable | 1,572.31 |
| 246000 · Gift Certificates | 1,683.00 |
| 247000 · Registration Art Class | 11,515.99 |
| | |
| 251000 · Security Deposits - Rentals | 74,971.74 |
| 253000 · Art Work Deposits | 2,300.00 |
| 254000 · Artist Consignment Liability | 2,527.39 |
| 255000 · Accrued Expenses | 4,000.00 |
| 260000 · Other Liabilities | 1,175.98 |
| | <u>433,376.91</u> |
| Total Other Current Liabilities | 433,376.91 |
| | |
| Total Current Liabilities | <u>496,346.60</u> |
| | |
| Total Liabilities | 496,346.60 |
| | |
| Equity | |
| 300000 · Unrestricted Fund Balance | 957,231.32 |
| 310000 · Temp. Restricted Fund Balance | 637,290.90 |
| 320000 · Permanently Restricted Fd. Bal. | 390,133.48 |
| Net Income | 677,746.82 |
| | <u>2,662,402.52</u> |
| Total Equity | 2,662,402.52 |
| | |
| TOTAL LIABILITIES & EQUITY | <u><u>3,158,749.12</u></u> |

Old School Square Center for the Arts, Inc.
 Community Redevelopment Agency (CRA) - Funding Evaluation Report
 Fiscal Year October 1, 2018 - September 30, 2019

| <u>Date</u> | <u>Account</u> | <u>Event</u> | <u>Activities</u> | <u>Attendance</u> |
|----------------|---|--|-----------------------------|-------------------|
| 10/01/18 | Old School Square | Art Walk | OSS - Museum (MUS) | 1 373 |
| 10/03/18 | YMCA of South Palm Beach County | YMCA - SPBC Annual Fund Kick-Off | Partnerships (PART) | 1 150 |
| 10/05/18 | Old School Square | Free Friday Concert - Orange Sunshine | OSS - Pavilion (PAVIL) | 1 1,500 |
| 10/06/18 | MusicWorks | CAL Pink Floyd Dark Side | Partnerships (PART) | 1 679 |
| 10/06/18 | Palm Beach Poetry Festival | PBPF - Poetry Workshop | Partnerships (PART) | 1 17 |
| 10/08/18 | OSS Executive Board | OSS Exec Board - Strategy Meeting | OSS - ALL (ALL) | 1 10 |
| 10/08/18 | Plein Air Artists of Palm Beach | Plein Air Meeting | Partnerships (PART) | 1 15 |
| 10/09/18 | Old School Square | Volunteer Kickoff Meeting | OSS - ALL (ALL) | 1 89 |
| 10/09/18 | Space of Mind | Space of Mind Parent Night | Partnerships (PART) | 1 80 |
| 10/10/18 | Old School Square | Group Tour/Lunch | OSS - ALL (ALL) | 1 25 |
| 10/12/18 | JPR Productions | Comedy: Heather MacDonald | Rentals (RENT) | 1 445 |
| 10/12/18 | Old School Square | Free Friday Concert - Joel Dasilva | OSS - Pavilion (PAVIL) | 1 100 |
| 10/13/18 | Old School Square | Sounds of Soul | OSS - Theatre (THTR) | 1 213 |
| 10/17/18 | Greater Delray Beach Chamber of Commerce | Contacts & Cocktails - Dash Travel Anniversary | Partnerships (PART) | 1 150 |
| 10/17/18 | Greater Delray Beach Chamber of Commerce | Leadership Delray Tour | Partnerships (PART) | 1 21 |
| 10/18/18 | City of Delray Beach | Quarterly City Service Awards | City of Delray Beach (CITY) | 1 30 |
| 10/18/18 | Plastridge Insurance | Plastridge Insurance Meeting | Rentals (RENT) | 1 75 |
| 10/19/18 | Old School Square | Free Friday Concert - The Wild Fire Band | OSS - Pavilion (PAVIL) | 1 900 |
| 10/20/18 | Fred Astaire Dance Studio | Fred Astaire Dance Showcase | Rentals (RENT) | 1 161 |
| 10/20/18 | MaryBeth Underwood & Adam Malley | MaryBeth Underwood & Adam Malley | Rentals (RENT) | 2 120 |
| 10/25/18 | Entr'Acte Theatrix | The Addams Family | Rentals (RENT) | 10 1,680 |
| 10/25/18 | Old School Square | Empty Bowls VIP Party | Partnerships (PART) | 1 120 |
| 10/26/18 | Delray Beach Orchid Society | Delray Beach Orchid Society Show and Sale | Partnerships (PART) | 8 2,800 |
| 10/26/18 | Old School Square | Free Friday Concert - Entourage | OSS - Pavilion (PAVIL) | 1 800 |
| 10/27/18 | Delray Beach Community Redevelopment Agency | Delray Beach Green Market | City of Delray Beach (CITY) | 1 2,000 |
| 10/29/18 | Old School Square | Development Training | OSS - Ocean Breeze (OCB) | 1 30 |
| October Total: | | | <u>43</u> | <u>12583</u> |

Old School Square Center for the Arts, Inc.
 Community Redevelopment Agency (CRA) - Funding Evaluation Report
 Fiscal Year October 1, 2018 - September 30, 2019

| <u>Date</u> | <u>Account</u> | <u>Event</u> | | <u>Activities</u> | <u>Attendance</u> |
|-----------------|---|--|-----------------------------|-------------------|-------------------|
| 11/01/18 | Delray Beach Downtown Development Authority | Downtown Merchant Meeting | City of Delray Beach (CITY) | 1 | 21 |
| 11/02/18 | Old School Square | Free Friday Concert - Joe Cotton Band | OSS - Pavilion (PAVIL) | 1 | 900 |
| 11/02/18 | Old School Square | Art Walk | OSS - Museum (MUS) | 1 | 151 |
| 11/03/18 | Delray Beach Community Redevelopment Agency | Delray Beach Green Market | City of Delray Beach (CITY) | 1 | 2,000 |
| 11/03/18 | Old School Square | Unity with Tony Succar | OSS - Pavilion (PAVIL) | 1 | 316 |
| 11/04/18 | Sunflower Creative Arts | The Big Build | Rentals (RENT) | 1 | 100 |
| 11/09/18 | Old School Square | Art on the Square | OSS - Museum (MUS) | 2 | 6,000 |
| 11/10/18 | Delray Beach Community Redevelopment Agency | Delray Beach Green Market | City of Delray Beach (CITY) | 1 | 2,000 |
| 11/10/18 | MusicWorks | CAL Led Zepplin II | Partnerships (PART) | 1 | 706 |
| 11/11/18 | Sam International, Inc. | Yoga Fun Day | Rentals (RENT) | 1 | 3,000 |
| 11/13/18 | City of Delray Beach | Student Government Mock City Commision Meeting | City of Delray Beach (CITY) | 1 | 35 |
| 11/16/18 | Old School Square | Free Friday Concert - Joey Tenuto | OSS - Pavilion (PAVIL) | 1 | 600 |
| 11/17/18 | Delray Beach Community Redevelopment Agency | Delray Beach Green Market | City of Delray Beach (CITY) | 1 | 2,000 |
| 11/17/18 | Old School Square | Annie Moses Band | OSS - Theatre (THTR) | 1 | 193 |
| 11/23/18 | Old School Square | Free Friday Concert - Uproot Hootananny | OSS - Pavilion (PAVIL) | 1 | 600 |
| 11/24/18 | Delray Beach Community Redevelopment Agency | Delray Beach Green Market | City of Delray Beach (CITY) | 1 | 2,000 |
| 11/28/18 | Palm Beach County Food Bank | Empty Bowl Logistics Committee Meeting | Partnerships (PART) | 1 | 15 |
| 11/29/18 | Delray Beach Fire Rescue | Delray Beach Fire Rescue Lecture | City of Delray Beach (CITY) | 1 | 117 |
| 11/30/18 | Habitat for Humanity | Ugly Sweater Event | City of Delray Beach (CITY) | 1 | 110 |
| 11/30/18 | Old School Square | Free Friday Concert - Forever Eric | OSS - Pavilion (PAVIL) | 1 | 900 |
| 11/28 - 12/31 | Old School Square | OSS Holiday Carousel | | 34 | 45,000 |
| November Total: | | | | <u>55</u> | <u>66764</u> |

Old School Square Center for the Arts, Inc.
 Community Redevelopment Agency (CRA) - Funding Evaluation Report
 Fiscal Year October 1, 2018 - September 30, 2019

| <u>Date</u> | <u>Account</u> | <u>Event</u> | <u>Activities</u> | <u>Attendance</u> |
|--------------------|---|--|--------------------------------|--------------------|
| 12/01/18 | Delray Beach Community Redevelopment Agency | Delray Beach Green Market | City of Delray Beach (CITY) | 1 2,000 |
| 12/01/18 | Old School Square | Carols by Candlelight | OSS - Pavilion (PAVIL) | 1 569 |
| 12/02/18 | City of Delray Beach | Hanukkah Menorah Lighting | City of Delray Beach (CITY) | 1 300 |
| 12/02/18 | Palm Beach County Food Bank | Empty Bowls | Partnerships (PART) | 1 900 |
| 12/04/18 | 14 West - Wellness Clinic | 14th West -- Wellness Clinic | Rentals (RENT) | 1 5 |
| 12/04/18 | Grandview Preparatory School | Grandview Winter Concert | Partnerships (PART) | 1 290 |
| 12/05/18 | Old School Square | Beyond Art Basel | OSS - Museum (MUS) | 1 90 |
| 12/06/18 | Delray Beach Downtown Development Authority | DDA Fashion Model Auditions | City of Delray Beach (CITY) | 1 30 |
| 12/07/18 | Old School Square | School Museum Tour | OSS - ALL (ALL) | 1 14 |
| 12/07/18 | Old School Square | Free Friday Concert - Jaded | OSS - Pavilion (PAVIL) | 1 500 |
| 12/07/18 | Old School Square | Art Walk | OSS - Museum (MUS) | 1 144 |
| 12/08/18 | Delray Beach Community Redevelopment Agency | Delray Beach Green Market | City of Delray Beach (CITY) | 1 2,000 |
| 12/11/18 | Palm Beach Water Color Society | Palm Beach Watercolor Society Workshop | Partnerships (PART) | 1 22 |
| 12/13/18 | City of Delray Beach | City - Thank you to Advisory Board Members | City of Delray Beach (CITY) | 1 120 |
| 12/14/18 | Old School Square | Free Friday Concert - Big City Dogs | OSS - Pavilion (PAVIL) | 1 300 |
| 12/15/18 | Delray Beach Community Redevelopment Agency | Delray Beach Green Market | City of Delray Beach (CITY) | 1 2,000 |
| 12/15/18 | Doug Cady-AA Advanced Air, Inc | Company Holiday Party | Rentals (RENT) | 1 25 |
| 12/15/18 | Torres, Will | Redemption Church Delray Beach | Partnerships (PART) | 1 35 |
| 12/16/18 | Ebony Choral | Ebony Choral Xmas Concert | Partnerships (PART) | 1 80 |
| 12/16/18 | South Florida Hungarian Kids Club | south florida hungarian kids club | Partnerships (PART) | 2 30 |
| 12/18/18 | Old School Square | Executive/Finanace Committe | OSS - ALL (ALL) | 1 12 |
| 12/18/18 | OSS Board of Directors | OSS Full Board Meeting | OSS - Ocean Breeze (OCB) | 1 20 |
| 12/21/18 | Old School Square | Free Friday Concert - Higher Ground | OSS - Pavilion (PAVIL) | 1 600 |
| 12/22/18 | Delray Beach Community Redevelopment Agency | Delray Beach Green Market | City of Delray Beach (CITY) | 1 2,000 |
| 12/28/18 | Old School Square | Free Friday Concert - Solid Brass | OSS - Pavilion (PAVIL) | 1 850 |
| 12/29/18 | Delray Beach Community Redevelopment Agency | Delray Beach Green Market | City of Delray Beach (CITY) | 1 2,000 |
| 12/29/18 | Harrison, Marcelene | Harrison 75th Birthday Party | Rentals (RENT) | 1 100 |
| 12/29/18 | MusicWorks | CAL The Beatles Abbey Road | Partnerships (PART) | 1 1,266 |
| 12/31/18 | Grapevine Communications | DBMC New Year Celebration | City of Delray Beach (CITY) | 1 18,000 |
| 11/29/19 | Delray Beach Marketing Cooperative | Christmas Tree Lighting | City of Delray Beach (CITY) | 1 16,000 |
| 12/12/19 | Delray Beach Community Land Trust | Homebuyer Workshop | City of Delray Beach (CITY) | 1 18 |
| 12/1 - 12/31 | DBMC | 100' Christmas Tree | | 34 200,000 |
| 10/1 - 12/31 | Old School Square | Museum Exhibition | | 92 1,705 |
| December Total: | | | Grand Total Attendance: | <u>158 252025</u> |
| Grand Total: | | | | 256 331,372 |
| Old School Square: | | | | 64 61,919 |
| Partnerships: | | | | <u>100 267,748</u> |
| | | | | 164 329,667 |

Old School Square Center for the Arts, Inc.
 Community Redevelopment Agency (CRA) - Funding Evaluation Report
 Fiscal Year October 1, 2018 - September 30, 2019

| <u>Date</u> | <u>Account</u> | <u>Event</u> | <u>Activities</u> | <u>Attendance</u> |
|-------------|--|--|-------------------|-------------------|
| 01/03/19 | Stellar Entertainment | Tapestry | 1 | 298 |
| 01/04/19 | Old School Square | Free Friday Concert - Jahfe | 1 | 600 |
| 01/04/19 | Old School Square | First Friday Art Walk | 1 | 250 |
| 01/05/19 | Michael Tricarico, Kathryn Ryan | Ryan/Tricarico Wedding Reception | 1 | 100 |
| 01/05/19 | Penny Loafer Productions, Inc | Capitol Steps | 2 | 662 |
| 01/07/19 | Palm Beach Water Color Society | Palm Beach Watercolor Society Workshop | 1 | 15 |
| 01/08/19 | Symphonia | Symphonia - David Kim Vivaldi | 1 | 247 |
| 01/11/19 | Chabad of East Delray | Chabad Social | 1 | 80 |
| 01/11/19 | LML Music Presents | In Perfect Harmony | 2 | 409 |
| 01/11/19 | Old School Square | Remix-- Free Friday Concert | 1 | 800 |
| 01/12/19 | MusicWorks | CAL Fleetwood Mac Rumours | 1 | 657 |
| 01/12/19 | Old School Square | John Morgan Baby Shower | 1 | 40 |
| 01/12/19 | Palm Beach Poetry Festival | Poetry Festival Intern meeting | 1 | 8 |
| 01/13/19 | Penny Loafer Productions, Inc | Broadway at the Movies | 1 | 182 |
| 01/13/19 | South Florida Hungarian Kids Club | SOUTH FLORIDA HUNGARIAN KIDS CLUB | 1 | 30 |
| 01/14/19 | LML Music Presents | Skinner & Ripley | 2 | 456 |
| 01/14/19 | Old School Square | OSS Development Workshop | 1 | 25 |
| 01/16/19 | Cascade Culture Club | Cascade Culture Club Lunch Tour | 1 | 32 |
| 01/16/19 | Delray Beach Downtown Development Authority | DDA Fashion Auditions - FH | 1 | 20 |
| 01/16/19 | MusicWorks | MusicWorks: Early Elton | 1 | 272 |
| 01/17/19 | City of Delray Beach | Quarterly City Service Awards | 1 | 24 |
| 01/18/19 | Old School Square | Free Friday Concert - breeze | 1 | 950 |
| 01/19/19 | Old School Square | Pink Floyd Laser Spectacular | 1 | 1,437 |
| 01/20/19 | Old School Square | Mutts Gone Nuts | 2 | 457 |
| 01/20/19 | Old School Square | Crest--VIP/Member Hospitality | 1 | 0 |
| 01/21/19 | Palm Beach Poetry Festival | 15th Annual Palm Beach Poetry Festival | 1 | 1,821 |
| 01/22/19 | GStar School of the Arts for Film 3D Animation & F | GStar Group Tour | 1 | 25 |

Old School Square Center for the Arts, Inc.
 Community Redevelopment Agency (CRA) - Funding Evaluation Report
 Fiscal Year October 1, 2018 - September 30, 2019

| <u>Date</u> | <u>Account</u> | <u>Event</u> | <u>Activities</u> | <u>Attendance</u> |
|-------------|--|--|-------------------|-------------------|
| 01/22/19 | Old School Square | Annual Board Meeting | 1 | 37 |
| 01/22/19 | Old School Square | Annual Board Meeting-Museum | 1 | 37 |
| 01/25/19 | Old School Square | TK Blue - Free Friday | 1 | 600 |
| 01/26/19 | Delray Beach Downtown Development Authority | DDA Fashion Show - OSS Park | 1 | 400 |
| 01/27/19 | Leave a Legacy Foundation of South Florida, Inc. | Leave A Legacy | 1 | 298 |
| 01/27/19 | South Florida Hungarian Kids Club | SOUTH FLORIDA HUNGARIAN KIDS CLUB | 1 | 30 |
| 01/29/19 | Plein Air Artists of Palm Beach | Plein Aire Paint Out - Grounds | 1 | 18 |
| 01/30/19 | MusicWorks | MusicWorks: John Ford Coley | 1 | 192 |
| 01/31/19 | Old School Square | Farewell Angelina | 1 | 298 |
| 02/01/19 | Old School Square | The Flyers -- Free Friday | 1 | 0 |
| 02/01/19 | Old School Square | First Friday Art Walk | 1 | 120 |
| 02/01/19 | Plein Air Artists of Palm Beach | Plein Aire Fun Fest | 1 | 180 |
| 02/02/19 | Greenlane | Greenlane Corporate Meeting | 1 | |
| 02/04/19 | Katz Yeshiva High School of South Florida Inc. | Mary Poppins Jr. | 2 | |
| 02/05/19 | Delivery Dudes | Delivery Dudes | 1 | 32 |
| 02/06/19 | Education Rocks Inc. | Leadership Summit | 1 | 120 |
| 02/06/19 | MusicWorks | MusicWorks: Martin Sexton | 1 | 258 |
| 02/07/19 | Catch A Rising Star | Catch A Rising Star Comedy - Rob Bartlett | 1 | 144 |
| 02/08/19 | LML Music Presents | The Boy Band Project | 2 | 122 |
| 02/08/19 | Old School Square | Art on the Square | 2 | 8,000 |
| 02/09/19 | City of Delray Beach | Aerobics Class - FH | 1 | 20 |
| 02/09/19 | Redemption Church Delray | Redemption Church | 1 | 100 |
| 02/10/19 | Joey Dale Productions Inc. | Motown in Motion | 3 | 295 |
| 02/10/19 | South Florida Hungarian Kids Club | SOUTH FLORIDA HUNGARIAN KIDS CLUB (STUDIO 3,5,6) | 1 | 30 |
| 02/11/19 | City of Delray Beach | Aerobics Class - FH | 1 | 20 |

Old School Square Center for the Arts, Inc.
 Community Redevelopment Agency (CRA) - Funding Evaluation Report
 Fiscal Year October 1, 2018 - September 30, 2019

| <u>Date</u> | <u>Account</u> | <u>Event</u> | <u>Activities</u> | <u>Attendance</u> |
|-------------|-----------------------------------|---|-------------------|-------------------|
| 02/11/19 | Think Iconic Artists Agency, LLC | Faith Prince | 2 | 537 |
| 02/12/19 | Palm Beach Water Color Society | Palm Beach Water Color Society | 1 | 22 |
| 02/13/19 | Freda's Group | Freda's Group Tour | 1 | 50 |
| 02/13/19 | Old School Square | JOHN I LEONARD HS STUDENTS - TOUR - MUSEUM | 1 | 37 |
| 02/14/19 | Lightning Productions LLC | The Mersey Beatles | 1 | 311 |
| 02/16/19 | Palm Beach Poetry Festival | PBPF Workshop | 1 | 17 |
| 02/16/19 | Wilens, Jennifer | Wilens Bar Mitzvah | 1 | 140 |
| 02/17/19 | Wayside House Inc. | Wayside House, Inc. | 5 | 1,500 |
| 02/19/19 | Old School Square | Museum Store Artist Meet & Greet | 1 | 25 |
| 02/19/19 | Old School Square | Executive Board Meeting | 1 | 6 |
| 02/20/19 | Experience Epic | Florida Association for Women Lawyers Palm Beach County | 1 | 150 |
| 02/20/19 | MusicWorks | MusicWorks: Edwards & Bonoff | 1 | 294 |
| 02/21/19 | Martin, Sarah | Sarah Martin Reception | 1 | 150 |
| 02/22/19 | Lee Shapiro Productions | The Hit Men | 2 | 617 |
| 02/23/19 | City of Delray Beach | Aerobics Class - FH | 1 | 20 |
| 02/23/19 | City of Delray Beach | Delray Art League | 1 | 1,000 |
| 02/23/19 | Elly Hamen's Senior Group | Elly Hamen's Senior Group Tour & Lunch | 1 | 11 |
| 02/24/19 | South Florida Hungarian Kids Club | SOUTH FLORIDA HUNGARIAN KIDS CLUB (STUDIO 3,5,6) | 1 | 30 |
| 02/25/19 | City of Delray Beach | Aerobics Class - FH | 1 | 20 |
| 02/26/19 | City of Delray Beach | Aerobics Class - FH | 1 | 20 |
| 02/26/19 | Columbia Artists | Havana Cuba All-Stars | 1 | 100 |
| 02/26/19 | Old School Square | Full Board Meeting | 1 | 24 |
| 02/27/19 | City of Delray Beach | Aerobics Class - FH | 1 | 20 |
| 02/27/19 | Delray Beach Historical Society | Florida Roadside Attraction History | 1 | 160 |
| 02/27/19 | Old School Square | Department Head Meeting | 1 | 12 |
| 02/28/19 | City of Delray Beach | Active Shooter Lecture | 1 | 60 |
| 03/01/19 | Old School Square | First Friday Art Walk | 1 | 152 |
| 03/01/19 | Pompey Park City of Delray Beach | Let's Move Campaign | 1 | 150 |
| 03/02/19 | MusicWorks | CAL Eagles Hotel California | 1 | 1,277 |
| 03/02/19 | Palm Beach Poetry Festival | Palm Beach Poetry Festival Community Outreach Workshops | 1 | 40 |
| 03/02/19 | Stephanie Moreno | Stephanie Moreno | 1 | 50 |
| 03/03/19 | Beth Simmer | Simmer Bar Mitzvah | 1 | 120 |
| 03/03/19 | Blair Jones | Blair Baby Shower | 1 | 35 |
| 03/04/19 | Old School Square | Jeremy Jordan | 2 | 544 |
| 03/06/19 | MusicWorks | MusicWorks: Broken Arrow | 1 | 258 |
| 03/06/19 | Old School Square | Red Hot Peppers Museum tour | 1 | 32 |

Old School Square Center for the Arts, Inc.
Community Redevelopment Agency (CRA) - Funding Evaluation Report
Fiscal Year October 1, 2018 - September 30, 2019

| <u>Date</u> | <u>Account</u> | <u>Event</u> | <u>Activities</u> | <u>Attendance</u> |
|-------------|-----------------------------|---------------------------|-------------------|-------------------|
| 03/06/19 | Old School Square | OSS Staff Meeting | 1 | 14 |
| 03/08/19 | Delray Arts, Inc. | Wine and Seafood Festival | 3 | 2,000 |
| 03/08/19 | Torah Academy of Boca Raton | Torah Academy Rehearsal | 1 | 50 |