

Fee Proposal

The fee proposal is time and materials, at a flat rate of \$135 per hour for all listed services in the Scope of Services. The flat rate simplifies invoicing because a single resource is required to do work at many different levels of GIS expertise. Flipsidegeo's fixed, hourly rate is an average of these roles and allows the resource to be flexible and respond to whatever is the current task at hand without unnecessary limitations. All work will be directed by the City of Delray Beach Assistant IT Manager and administered by the City of Delray Beach GIS Manager.

There is no revenue split for this contract. All fees will be directed to Flipsidegeo.

TOTAL COST ESTIMATE:

- *Based on projected range of hours in "Addendum No. 1" (0-10 hours per week)*
- *Proposal baseline starts with a minimum of three full work days in a monthly billing cycle, but this could be lower based on actual project needs from month to month*

Proposed Minimum:

- 24 hours per month @ \$135 per hour = \$3,240 monthly / \$38,880 annually

Proposed Maximum:

- 40 hours per month @ \$135 per hour = \$5,400 monthly / \$64,800 annually