

## PROPOSAL FOR FURNISHING FIRE APPARATUS

December 16, 2015

## City of Delray Beach

The undersigned is prepared to manufacture for you, upon an order being placed by you, for final acceptance by Pierce Manufacturing, Inc., at its home office in Appleton, Wisconsin, the apparatus and equipment herein named and for the following prices:

One (1) Pierce Custom Velocity Pumper based on Florida Sheriff's Contract <sup>L</sup> 15-11-0116, Specification #19 Effective 2-2-15 through 2-2-16	\$ 441,352.00
Options per attached Proposal Option List #455	185,004.00
6.5% Discount on options	(12,025.00)
Optional Pre Payment Discount	
100% Paid with order will offer a discount of 25,024.00 with performance bond	
PRICING GOOD TO JANUARY 15, 2016	Total \$ 614,331.00

Said apparatus and equipment are to be built and shipped in accordance with the specifications hereto attached, delays due to strikes, war, or intentional conflict, failures to obtain chassis, materials, or other causes beyond our control not preventing, within about 10 months after receipt of this order and the acceptance thereof at our office at Appleton, Wisconsin, and to be delivered to you at Delray Beach, FL.

The specifications herein contained shall form a part of the final contract, and are subject to changes desired by the purchaser, provided such alterations are interlined prior to the acceptance by the company of the order to purchase, and provided such alterations do not materially affect the cost of the construction of the apparatus.

The proposal for fire apparatus conforms with all Federal Department of Transportation (DOT) rules and regulations in effect at the time of bid, and with all National Fire Protection Association (NFPA) Guidelines for Automotive Fire Apparatus as published at the time of bid, except as modified by customer specifications. Any increased costs incurred by first party because of future changes in or additions to said DOT or NFPA standards will be passed along to the customers as an addition to the price set forth above.

Unless accepted within 30 days from date, the right is reserved to withdraw this proposition.

Pierce Manufacturing, Inc.

By:

AUTHORIZED SALES REPRESENTATIVE  
Michael Schneider

