

# PROPOSAL FOR FURNISHING FIRE APPARATUS

July 26, 2016

City of Delray Beach  
100 NW First Avenue  
Delray Beach, FL 33444

The undersigned is prepared to manufacture for you, upon an order being placed by you, for final acceptance by Pierce Manufacturing, Inc., at its home office in Appleton, Wisconsin, the apparatus and equipment herein named and for the following prices:

Two (2) Pierce Velocity Pumper based - FSA16-VEF12.0 Spec #20	\$ 938,816.00
Options per attached Proposal Option List #605	321,496.00
6.5% Discount on options	(20,898.00)
Travel for 2 trips to factory for 3 personnel each includes hotel, meals and airfare	3,750.00
Manufacturer discount for factory pre-engineering savings and multi unit order	(5,000.00)
Equipment per attached list including mounting and labor	261,000.00
Total \$	1,499,164.00

Said apparatus and equipment are to be built and shipped in accordance with the specifications hereto attached, delays due to strikes, war, or intentional conflict, failures to obtain chassis, materials, or other causes beyond our control not preventing, within about 10 after receipt of this order and the acceptance thereof at our office at Appleton, Wisconsin, and to be delivered to you at Delray Beach, FL.

The specifications herein contained shall form a part of the final contract, and are subject to changes desired by the purchaser, provided such alterations are interlined prior to the acceptance by the company of the order to purchase, and provided such alterations do not materially affect the cost of the construction of the apparatus.

The proposal for fire apparatus conforms with all Federal Department of Transportation (DOT) rules and regulations in effect at the time of bid, and with all National Fire Protection Association (NFPA) Guidelines for Automotive Fire Apparatus as published at the time of bid, except as modified by customer specifications. Any increased costs incurred by first party because of future changes in or additions to said DOT or NFPA standards will be passed along to the customers as an addition to the price set forth above.

Unless accepted within 30 days from date, the right is reserved to withdraw this proposition.

Pierce Manufacturing, Inc.

By: \_\_\_\_\_  
AUTHORIZED SALES REPRESENTATIVE  
Michael Schneider

