



City of Delray Beach

100 N.W. 1st Avenue
Delray Beach, FL 33444

Cover Memorandum/Staff Report

File #: 25-1664

Agenda Date: 1/6/2026

Item #: 6.L.2.

TO: Mayor and Commissioners
FROM: Ron Martin, Fire Chief
THROUGH: Terrence R. Moore, ICMA-CM
DATE: January 6, 2025

APPROVAL OF RESOLUTION NO. 08-26 AUTHORIZING THE CITY TO ENTER INTO AN AGREEMENT WITH ESO, LLC FOR THE PURCHASE OF EMS SOFTWARE AND FIRE SOFTWARE TO COMPLY WITH THE FEDERAL TRANSITION TO THE NATIONAL EMERGENCY RESPONSE INFORMATION SYSTEM (NERIS) UTILIZING EAGLE COUNTY HEALTH SERVICE DISTRICT RFB 2025-04 IN THE AMOUNT OF \$365,199.95

Recommended Action:

Motion to approve Resolution No.08-26, authorizing the City to enter into an Agreement with ESO, LLC for EMS AND FIRE software and terms established under Eagle County Health Service District Request for Bid (RFB) 2025-04. Approval of the Agreement allows the City to procure essential EMS ePCR, Data Collection, and Prehospital Response Planning and Augmentation in contract

Background:

The Delray Beach Fire Rescue Department operates five fire stations as an all-hazards fire rescue department. The department has a professional obligation to ensure it has software capable of addressing the needs of the agency while ensuring compliance will all city, county, state, and federal regulations. This transition to ESO will ensure that the fire rescue department is operating in compliance with the federally required transition to the NERIS reporting system.

On May 8, 2025, , issued RFB No. 2025-04 for ePCR, Data Collection and Prehospital Emergency Response Planning and Augmentation. On August 3, 2025, Agreement RFB #2025-04 was awarded to ESO Solutions for an initial term of thirty-six (36) months with the option to extend 24 months upon agreement by both parties.

In the interest of continuity of services, Fire Department is request approval of the agreement with ESO Solution.

Agreement Value		
Initial Term	Upon Execution-August 2, 2026	\$61,388.05
Year 2	August 3, 2026-August 2, 2027	\$66,728.81
Year 3	August 3, 2027-August 2, 2028	\$72,534.22
Renewal Term 1	August 3, 2028-August 2, 2029	\$78,844.69
Renewal Term 2	August 3, 2029-August 2, 2030	\$85,704.18

Total	\$365,199.95
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The City, at its sole discretion, reserves the right to terminate this agreement with or without cause immediately upon providing written notice to the contractor. Upon receipt of such notice, the contractor shall not incur any additional costs under the agreement. The City shall be liable only for reasonable costs incurred by the contractor prior to the date of the notice of termination. The City shall be the sole judge of "reasonable costs."

This motion is in accordance with the Code of Ordinances Chapter 36.02, Commission Approval Required; and Purchasing Policies and Procedures, Accessing Contracts from Other Government Agencies and Not-for-Profit Organizations.

Attachments:

1. Resolution No. 08-26
2. Agreement P2026-002
3. Samsara Quote
4. Legal Review Checklist
5. PSAI RFB2025-04
6. ESO Solution Contract #2025-04

City Attorney Review:

Approved as to form and legal sufficiency

Funding Source/Financial Impact:

Funding is available from account number 001-22-000-522.54-11

Timing of Request:

This is a high priority item.