

Exhibit "B"

FY 2018 - 2019

Combined Organization Budget Report

ORGANIZATION NAME: TED Center		FY 2018 - 2019 Budget		Quarter: <u>2</u>	
INCOME	TED CENTER Organization FY 2018-19 Quarter <u>Jan 1_2019_ to _March 31_2019_</u>	TED CENTER Organization FY 2018-19 Y-T-D <u>Oct 1_2019_ to _March 31_2019_</u>	TED Center Organization FY Budget 2018-19	Variance Favorable (Unfavorable)	Percentage
Fees, Tickets, Registration	16,775	32,783	57,390	(24,607)	57%
Programs			133,800	(133,800)	0%
Sponsorships		65,000			
Donations				-	
CRA Grant	16,250	32,500	65,000	(32,500)	50%
Grants-Other	93,999	187,998	376,000	(188,002)	50%
In-Kind	14,515	23,440	75,000	(51,560)	31%
Interest Income				-	
Membership				-	
Other:				-	
Other:				-	
Other:				-	
Total Income	141,539	341,721	707,190	(430,469)	
Expense	TED CENTER Organization FY 2018-19 Quarter <u>Jan 1_2019_ to _March 31_2019_</u>	TED CENTER Organization FY 2018-19 Y-T-D <u>Oct 1_2019_ to _March 31_2019_</u>	TED Center Organization FY Budget 2018-19	Variance Favorable (Unfavorable)	Percentage
Salaries & Related Taxes	83,549	163,110	452,183	(289,073)	36%
Fringe Benefits				-	
Professional Svcs/Consulting	14,124	15,952		15,952	
Insurance				-	
Licenses, Registration, Permits				-	
Conferences & Meetings				-	
Marketing, Copying & Printing				-	
Repairs & Maintenance				-	
Utilities				-	
Office & Program Supplies	14,374	29,818	64,291	(34,473)	46%
Postage & Delivery				-	
Capital Expenditures				-	
In-Kind	14,515	23,440	75,000	(51,560)	31%
Security & Storage				-	
Other: General (Need to allocate to respective line items)			49,652	(49,652)	
Other: Fees Paid	1,775	3,072		3,072	
Other: Legal Fees	1,600	4,306		4,306	
Interest Expense	3,557	7,027		7,027	
Other: Travel	2,030	3,534		3,534	
Membership & Meetings	409	439		439	
Other: Dues & Subscriptions	910	1,420		1,420	
Other: Contracting Training	9,375	18,750	37,500	(18,750)	50%
Other: Small Business Certification	2,750	5,500	11,000	(5,500)	50%
Other: Youth Entrepreneurship	4,125	8,250	16,500	(8,250)	50%
Sub-Total Expenses			706,126	(421,508)	
Total Expense	153,093	284,618	706,126	(421,508)	
NET INCOME	(11,554)	57,103	1,064	(8,961)	
	(21,569)				
CRA Budget Narrative Form					
ORGANIZATION NAME: TED Center	FY 2018-19 Budget		Quarter: <u>2</u>		
Exceeding Projection	<u>X</u>	On Target	Below Projection		
INCOME:	Explanation of Variances				

Fees, Tickets, Registration	
Programs	
Sponsorships	
Donations	
CRA Grant	CRA Grant is \$65,000.
Grants-Other	
In-Kind	
Interest Income	
Membership	
<hr/>	
<input type="checkbox"/> Lower than Projection	<input checked="" type="checkbox"/> On Target
	<input type="checkbox"/> Exceeding Projection
EXPENSES:	Explanation of Variances
Salaries & Related Taxes	
Fringe Benefits	
Professional Svcs/Consulting	
Insurance	
Licenses, Registration, Permits	
Conferences & Meetings	
Marketing, Copying & Printing	
Repairs & Maintenance	
Utilities	
Office & Program Supplies	
Postage & Delivery	
Capital Expenditures	
In-Kind	
Security & Storage	
Other: General (Need to allocate to respective line items)	
Other: Bank fees	
Other: Event Expenses	
Other: Website Computers & Software	
Programs	
Membership & Meetings	
Dues & Subscriptions	
Other: Contracting Training	
Other: Small Business Certification	
Other: Youth Entrepreneurship	

Exhibit "B"

FY 2018 - 2019

Quarterly Budget Report - "Program A" - Contracting Training

ORGANIZATION NAME: TED Center		FY 2018 - 2019 Budget		Quarter: <u>2</u>	
INCOME		TED CENTER Organization FY 2018-19 Quarter <u>Jan</u> <u>1_2019</u> to <u>March 31_2019</u>	TED CENTER Organization FY 2018-19 Y-T-D <u>Oct</u> <u>1_2019</u> to <u>March 31_2019</u>	TED Center Program A FY Budget 2018-19	Variance Favorable (Unfavorable)
Fees, Tickets, Registration					-
Programs					-
Sponsorships					-
Donations					-
CRA Grant	9,375		18,750	37,500	(18,750) 50%
Grants-Other					-
In-Kind					-
Interest Income					-
Membership					-
Other:					-
Other:					-
Other:					-
Total Income	9,375		18,750	37,500	(18,750)
Expense		TED CENTER Organization FY 2018-19 Quarter <u>Jan</u> <u>1_2019</u> to <u>March 31_2019</u>	TED CENTER Organization FY 2018-19 Y-T-D <u>Oct</u> <u>1_2019</u> to <u>March 31_2019</u>	TED Center Program A FY Budget 2018-19	Variance Favorable (Unfavorable)
Salaries & Related Taxes	7,000		14,000	28,000	(14,000) 50%
Fringe Benefits					-
Professional Svcs/Consulting					-
Insurance					-
Licenses, Registration, Permits					-
Conferences & Meetings					-
Marketing, Copying & Printing					-
Repairs & Maintenance					-
Utilities					-
Office & Program Supplies	2,375		4,750	9,500	(4,750) 50%
Postage & Delivery					-
Capital Expenditures					-
In-Kind					-
Security & Storage					-
Other: General (Need to allocate to respective line items)					-
Other: Bank fees					-
Other: Event Expenses					-
Other: Website Computers & Software					-
Programs					-
Membership & Meetings					-
Dues & Subscriptions					-
Other: Contracting Training					-

Other: Small Business Certification					-
Other: Youth Entrepreneurship					-
Sub-Total Expenses				37,500	(18,750)
Total Expense	9,375	18,750	37,500		(18,750)
NET INCOME	-	-	-	-	-

CRA Budget Narrative Form

ORGANIZATION NAME: TED Center FY 2018-19 Budget Quarter: 2
 Exceeding Projection On Target Below Projection

INCOME: Explanation of Variances

Fees, Tickets, Registration	
Programs	
Sponsorships	
Donations	
CRA Grant	CRA Grant is \$37,500 for the Contracting Training Program.
Grants-Other	
In-Kind	
Interest Income	
Membership	

Lower than Projection On Target Exceeding Projection

EXPENSES: Explanation of Variances

Salaries & Related Taxes	
Fringe Benefits	
Professional Svcs/Consulting	
Insurance	
Licenses, Registration, Permits	
Conferences & Meetings	
Marketing, Copying & Printing	
Repairs & Maintenance	
Utilities	
Office & Program Supplies	
Postage & Delivery	
Capital Expenditures	
In-Kind	
Security & Storage	
Other: General (Need to allocate to respective line items)	
Other: Bank fees	
Other: Event Expenses	
Other: Website Computers & Software	
Programs	
Membership & Meetings	
Dues & Subscriptions	
Other: Contracting Training	
Other: Small Business Certification	
Other: Youth Entrepreneurship	

Exhibit "B"

FY 2018 - 2019

Quarterly Budget Report - "Program B" - Small Business Certification

ORGANIZATION NAME: TED Center		FY 2018 - 2019 Budget		Quarter: <u>2</u>	
INCOME		TED CENTER Organization FY 2018-19 Quarter <u>Jan</u> <u>1_2019</u> to <u>March 31_2019</u>	TED CENTER Organization FY 2018-19 Y-T-D <u>Oct</u> <u>1_2019</u> to <u>March 31_2019</u>	TED Center Program B FY Budget 2018-19	Variance Favorable (Unfavorable)
Fees, Tickets, Registration					
Programs				-	
Sponsorships				-	
Donations				-	
CRA Grant	2,750	2,750	11,000	(8,250)	25%
Grants-Other				-	
In-Kind				-	
Interest Income				-	
Membership				-	
Other:				-	
Other:				-	
Other:				-	
Total Income	2,750	2,750	11,000	(8,250)	
Expense		TED CENTER Organization FY 2018-19 Quarter <u>Jan</u> <u>1_2019</u> to <u>March 31_2019</u>	TED CENTER Organization FY 2018-19 Y-T-D <u>Oct</u> <u>1_2019</u> to <u>March 31_2019</u>	TED Center Program B FY Budget 2018-19	Variance Favorable (Unfavorable)
Salaries & Related Taxes	2,500	5,000	10,000	(5,000)	50%
Fringe Benefits				-	
Professional Svcs/Consulting				-	
Insurance				-	
Licenses, Registration, Permits				-	
Conferences & Meetings				-	
Marketing, Copying & Printing				-	
Repairs & Maintenance				-	
Utilities				-	
Office & Program Supplies	250	500	1,000	(500)	50%
Postage & Delivery				-	
Capital Expenditures				-	
In-Kind				-	
Security & Storage				-	
Other: General (Need to allocate to respective line items)				-	
Other: Bank fees				-	
Other: Event Expenses				-	
Other: Website Computers & Software				-	
Programs				-	
Membership & Meetings				-	

Dues & Subscriptions				-
Other: Contracting Training				-
Other: Small Business Certification				-
Other: Youth Entrepreneurship				-
Sub-Total Expenses		11,000	(5,500)	
Total Expense	-	-	11,000	(5,500)
NET INCOME	2,750	2,750	-	(2,750)

CRA Budget Narrative Form

ORGANIZATION NAME: TED Center FY 2018-19 Budget Quarter: 2
 Exceeding Projection On Target Below Projection

INCOME: Explanation of Variances

Fees, Tickets, Registration	
Programs	
Sponsorships	
Donations	
CRA Grant	CRA Grant is \$11,000 for the Small Business Certification Program.
Grants-Other	
In-Kind	
Interest Income	
Membership	

Lower than Projection On Target Exceeding Projection

EXPENSES: Explanation of Variances

Salaries & Related Taxes	
Fringe Benefits	
Professional Svcs/Consulting	
Insurance	
Licenses, Registration, Permits	
Conferences & Meetings	
Marketing, Copying & Printing	
Repairs & Maintenance	
Utilities	
Office & Program Supplies	
Postage & Delivery	
Capital Expenditures	
In-Kind	
Security & Storage	
Other: General (Need to allocate to respective line items)	
Other: Bank fees	
Other: Event Expenses	
Other: Website Computers & Software	
Programs	
Membership & Meetings	
Dues & Subscriptions	
Other: Contracting Training	
Other: Small Business Certification	
Other: Youth Entrepreneurship	

Exhibit "B"
FY 2018 - 2019

Quarterly Budget Report - "Program C" - Youth Entrepreneurship

ORGANIZATION NAME: TED Center		FY 2018 - 2019 Budget		Quarter: <u>2</u>	
INCOME		TED CENTER Organization FY 2018-19 Quarter <u>Jan</u> <u>1_2019</u> to <u>March 31_2019</u>	TED CENTER Organization FY 2018-19 Y-T-D <u>Oct</u> <u>1_2019</u> to <u>March 31_2019</u>	TED Center Program C FY Budget 2018-19	Variance Favorable (Unfavorable)
Fees, Tickets, Registration					- 0%
Programs					- 0%
Sponsorships					-
Donations					-
CRA Grant	4,125	8,250	16,500	(8,250)	50%
Grants-Other					-
In-Kind					-
Interest Income					-
Membership					-
Other:					-
Other:					-
Other:					-
Total Income	4,125	8,250	16,500	(8,250)	
Expense		TED CENTER Organization FY 2018-19 Quarter <u>Jan</u> <u>1_2019</u> to <u>March 31_2019</u>	TED CENTER Organization FY 2018-19 Y-T-D <u>Oct</u> <u>1_2019</u> to <u>March 31_2019</u>	TED Center Program C FY Budget 2018-19	Variance Favorable (Unfavorable)
Salaries & Related Taxes	3,750	7,500	15,000	(7,500)	50%
Fringe Benefits					-
Professional Svcs/Consulting					-
Insurance					-
Licenses, Registration, Permits					-
Conferences & Meetings					-
Marketing, Copying & Printing					-
Repairs & Maintenance					-
Utilities					-
Office & Program Supplies	375	750	1,500	(750)	50%
Postage & Delivery					-
Capital Expenditures					-
In-Kind					-
Security & Storage					-
Other: General (Need to allocate to respective line items)					-
Other: Bank fees					-
Other: Event Expenses					-
Other: Website Computers & Software					-
Programs					-
Membership & Meetings					-
Dues & Subscriptions					-
Other: Contracting Training					

Other: Small Business Certification					
Other: Youth Entrepreneurship					
Sub-Total Expenses			16,500	(8,250)	
Total Expense	4,125	8,250	16,500	(8,250)	

NET INCOME

CRA Budget Narrative Form

ORGANIZATION NAME: TED Center

FY 2018-19 Budget

Quarter: 2

Exceeding Projection

On Target

Below Projection

INCOME: Explanation of Variances

Fees, Tickets, Registration

Programs

Sponsorships

Donations

CRA Grant

CRA Grant is \$16,500 for the Youth Entrepreneurship Program

Grants-Other

In-Kind

Interest Income

Membership

Lower than Projection

On Target

Exceeding Projection

EXPENSES: Explanation of Variances

Salaries & Related Taxes

Fringe Benefits

Professional Svcs/Consulting

Insurance

Licenses, Registration, Permits

Conferences & Meetings

Marketing, Copying & Printing

Repairs & Maintenance

Utilities

Office & Program Supplies

Postage & Delivery

Capital Expenditures

In-Kind

Security & Storage

Other: General (Need to allocate to respective line items)

Other: Bank fees

Other: Event Expenses

Other: Website Computers & Software

Programs

Membership & Meetings

Dues & Subscriptions

Other: Contracting Training

Other: Small Business Certification

Other: Youth Entrepreneurship