



Cover Memorandum/Staff Report

File #: 25-1681

Agenda Date: 1/6/2026

Item #: 6.F.

TO: Mayor and Commissioners
FROM: Missie Barletto, Public Works Director
THROUGH: Terrence R. Moore, ICMA-CM
DATE: January 6, 2026

APPROVAL OF ADDITIONAL SPENDING FOR AGREEMENT P2024-009 WITH TEN-8 FIRE & SAFETY, LLC FOR THE PURCHASE OF ONE NEW PIERCE ENFORCER PUMPER TRUCK AND ONE NEW PIERCE ENFORCER LADDER TRUCK IN THE AMOUNT OF \$2,941,351.57 FOR A REVISED AGREEMENT TOTAL OF \$5,706,722.15

Recommended Action:

Motion to approve Additional Spending for Agreement P2024-009 with Ten-8 Fire & Safety, LLC for the purchase of one (1) new Pierce Enforcer Pumper Truck (\$1,215,725.34) one (1) new Pierce Enforcer Ladder Truck (\$1,725,626.23) in the amount of \$2,936,524.27 for a revised agreement total of \$5,706,722.15.

Background:

The Fleet Division of Public Works (Fleet) is responsible for the replacement of vehicles in the City's fleet. Within the Fire Department, Pumper Truck 201131 and Ladder Truck 201752 have exceeded their life expectancies as front-line emergency response apparatus and are scheduled for replacement in the approved 2026 through 2030 Capital Improvement Plan (CIP) Budget.

On January 4, 2024, the City Commission approved Resolution No. 231-23 to award Agreement P2024-009 with Ten-8 Fire & Safety, LLC for the firefighting apparatus and fire service vehicles utilizing the prices, terms, and conditions of Sourcewell Contract No. 113021-OKC. The initial term of the agreement is valid through February 10, 2026, and may be extended for one (1) additional year. This agreement was utilized to purchase one (1) new Pierce Velocity Pumper Truck and one (1) new Pierce Velocity Ladder Truck for the Fiscal Year (FY) 2024 vehicle replacement cycle.

Ten-8 Fire & Safety, Inc. (Ten-8) is the exclusive dealer for the sale, service, parts, and warranty of custom and commercial fire apparatus manufactured by Pierce in the states of Florida and Georgia. Ten-8 has provided a proposal that includes prepayment discount rates of \$114,734.09 (9%) for the pumper truck and \$209,172.51 (11%) for the ladder truck. The cost for the pumper truck and ladder truck, inclusive of the prepayment discount and \$100,000.00 for loose equipment for each vehicle, is \$1,215,725.34 and \$1,725,626.23, respectively. Ten-8 will also provide a performance bond upon receipt of the executed agreement.

Upon acceptance of the new trucks, Pumper Truck 201131 and Ladder Truck 201752 will be moved into reserve status for the balance of their life cycles.

This motion is in accordance with the Code of Ordinances Chapter 36.02, Commission Approval Required.

Attachments:

1. Proposals for Trucks
2. Agreement P2024-009
3. Sourcewell Contract
4. Sourcewell RFP

City Attorney Review:

N/A

Funding Source/Financial Impact:

Funding is available from account number 501-43-390-549.64-20 (Central Garage/Machinery & Equipt). It is the City's intent to reimburse the Central Garage Fund with proceeds from tax-exempt lease purchase proceeds for certain capital expenditures approved in the FY26 - FY30 CIP budget.