

Willo

Bid Contact **Jack Ozier**
jozier@willoproducts.com
Ph 256-353-7161
Fax 256-350-8436

Address **DECATUR, AL 35601**

Item #	Line Item	Notes	Unit Price	Qty/Unit	Attch.	Docs
2016-131--01-01	Complete Form 5: Schedule of Pricing	Supplier Product Code: Supplier Notes: My price is for the replacement of two devices. The quantity shows for one but I could not see where to change it so I entered the total. 2 @ \$ 20,683.00 = \$41,366.00.	First Offer - \$41,366.00	1 / each	\$41,366.00	Y
					Supplier Total	\$41,366.00

WilloItem: **Complete Form 5: Schedule of Pricing****Attachments**

Supporting docs to bid.pdf

E2 Brochure.pdf

Form 1
Bid Submittal Signature Page

By signing this Bid, the Bidder certifies that it satisfies all legal requirements as an entity to do business with the City, including all Conflict of Interest and Code of Ethics provisions.

Firm Name: Willo Products Company, Inc.
Street Address: 714 Willo Industrial Blvd. SE, Decatur, AL 35601
Mailing Address (if different from Street Address): _____
Telephone Number(s): 256-353-7161 EXT 218
Fax Number(s): 256-350-8436
Email Address: jozier@willoproducts.com
Federal Identification Number: 63-0545293

Jack Ozier 8/8/16
Signature Date
Jack Ozier
Vice-President
Printed Name and Title

By signing this document, the Bidder agrees to all terms and conditions of the ITB and the resulting agreement.

THE EXECUTION OF THIS FORM CONSTITUTES THE UNEQUIVOCAL OFFER OF BIDDER TO BE BOUND BY THE TERMS OF ITS BID. FAILURE TO SUBMIT THIS FORM EXECUTED BY AN AUTHORIZED REPRESENTATIVE WHERE INDICATED SHALL RENDER THE BID NON-RESPONSIVE. THE CITY MAY, HOWEVER, IN ITS SOLE DISCRETION, ACCEPT ANY BID THAT INCLUDES AN EXECUTED DOCUMENT WHICH UNEQUIVOCALLY BINDS THE BIDDER TO THE TERMS OF ITS BID.

Form 2
Public Entity Crimes

NOTIFICATION OF PUBLIC ENTITY CRIMES LAW

Pursuant to Section 287.133, *Florida Statutes*, you are hereby notified that a person or affiliate who has been placed on the convicted Bidders list following a conviction for a public entity crime may not submit a Bid on a Bidder to provide any goods or services to a public entity; may not submit a Bid on a Bidder with a public entity for the construction or repair of a public building or public work; may not submit Bids on leases or real property to a public entity; may not be awarded or perform work as a Bidder, supplier, sub-Bidder, or consultant under a Bidder with any public entity; and may not transact business with any public entity in excess of the threshold amount provided in Section 287.017 [F.S.] for Category Two [\$35,000.00] for a period of thirty-six (36) months from the date of being placed on the convicted Bidders list.

Acknowledged by:

Willb Products Company, Inc
Firm Name (print)

Jack Ozier
Signature

8/8/16
Date

Jack Ozier
Vice-President
Printed Name and Title

Form 3 Drug-Free Workplace

If identical tie bids exist, preference will be given to the vendors who submit a certification with their bid/Bid certifying they have a drug-free workplace in accordance with Section 287.087, Florida Statutes. The drug-free workplace preference is applied as follows:

IDENTICAL TIE BIDS: Preference shall be given to businesses with drug-free workplace programs. Whenever two or more bids which are equal with respect to price, quality, and service are received by the State or by any political subdivision for the procurement of commodities or contractual services, a bid received from a business that certifies that it has implemented a drug-free workplace program shall be given preference in the award process. Established procedures for processing tie bids will be followed if none of the tied vendors have a drug-free workplace program.

As the person authorized to sign this statement, I certify that this firm complies fully with the following requirements:

- 1) This firm publishes a statement notifying employees that the unlawful manufacture, distribution, dispensing, possession, or use of a controlled substance is prohibited in the workplace and specifying the actions that will be taken against employees for violations of such prohibition.
- 2) This firm informs employees about the dangers of drug abuse in the workplace, the business's policy of maintaining a drug-free workplace, any available drug counseling, rehabilitation, and employee assistance programs, and the penalties that may be imposed upon employees for drug abuse violations.
- 3) This firm gives each employee engaged in providing the commodities or Bidder services that are under bid a copy of the statement specified in subsection (1).
- 4) In the statement specified in subsection (1), this firm notifies the employees that, as a condition of working on the commodities or Bidder services that are under bid, the employee will abide by the terms of the statement and will notify the employer of any conviction of, or plea of guilty or nolo contendere to, any violation of chapter 893 or of any controlled substance law of the United States or any state, for a violation occurring in the workplace no later than five (5) days after such conviction.
- 5) This firm imposes a sanction on or requires the satisfactory participation in a drug abuse assistance or rehabilitation program if such is available in the employee's community, by any employee who is so convicted.
- 6) This firm will continue to make a good faith effort to maintain a drug-free workplace through implementation of this section.

WILLO PRODUCTS Co.
Firm Name (print)

Jack Ortiz 8/8/16
Signature Date

JACK ORTIZ U.P.
Printed Name and Title

Form 4
Conflict of Interest Disclosure Form

The award of this ITB is subject to the provisions of Chapter 112, Florida Statutes and Palm Beach County Ordinance Section 2-443. All Bidders/bidders/Bidders must disclose: the name of any officer, director, or agent who is also an employee or relative of an employee of the City.

Furthermore, all Bidders must disclose the name of any City employee or relative(s) of a City employee who owns, directly or indirectly, an interest in the Bidders firm or any of its branches.

The purpose of this disclosure form is to give the City the information needed to identify potential conflicts of interest for key personnel involved in the award of this ITB.

The term "conflict of interest" refers to situations in which financial or other personal considerations may adversely affect, or have the appearance of adversely affecting, an employee's professional judgment in exercising any City duty or responsibility in administration, management, instruction, research, or other professional activities.

Select the statement below which applies to Bidder and, if applicable attach supporting information:

☒ To the best of our knowledge, the undersigned firm has no potential conflict of interest as defined in Chapter 112, Florida Statutes and Section 2-443, Palm Beach County Code of Ordinances.

☐ The undersigned firm, by attachment to this form, submits information which may be a potential conflict of interest as defined in Chapter 112, Florida Statutes and Section 2-443, Palm Beach County Code of Ordinances.

Acknowledged by:

Willo Products Company, Inc
Firm Name (print)

Jack Ozier 8/8/16
Signature Date

Jack Ozier, Vice President
Printed Name and Title

Disclose the name of any officer, director or agent of Bidder who is also an employee of the City. Disclose the name of any City employee who owns, directly or indirectly, any interest in the Bidder's firm or any of its branches. If no conflicts of interests exist enter N/A.

N/A

Form 5
Schedule of Pricing
Bid 2016-131
Upgrade of Maximum Security Doors

- A. PRICE:** Bidder must submit pricing per the requirements and specification detailed in this ITB. Pricing must be inclusive of all labor and materials, as well as travel and other expenses.

Qty	Description	Unit Price	Extended Price
2	New Grade 1, Maximum Security Retrofit Locking Device <input checked="" type="checkbox"/> Chain-Driven OR <input type="checkbox"/> Rack & Pinion Manufacturer <u>Wilson</u> Model <u>EZ</u>	\$20,683	<u>\$41,366</u>
1	Removal and disposal of internal components from existing locking devices	Flat Fee	\$
1	Installation of New Grade 1, Maximum Security Retrofit Locking Device	Flat Fee	\$
1	Modification of door hanger	Flat Fee	\$
1	Modification of existing manual release mechanism	Flat Fee	\$
1	Provision, configuration, and installation of electrical and control connections	Flat Fee	\$
1	Perform final adjustments	Flat Fee	\$
1	Perform testing	Flat Fee	\$
1	Provision of maintenance training	Flat Fee	\$
TOTAL FEE			<u>\$41,366.00</u>

[Remainder of page intentionally left blank]

C. SUPPORTING DOCUMENTATION:

Submit the following supporting documentation with your Schedule of Pricing:

1. Specifications sheet for New Grade 1, Maximum Security Retrofit Locking Device
2. Warranty information

D. BACKGROUND CHECK:

- ☒ By checking this box, you acknowledge that all of your firm's personnel working at the Delray Beach Police Department for this project will be required to complete and pass a background check performed by the Delray Beach Police Department prior to the individual beginning any work.

E. JOINT BIDDING, CO-OPERATIVE PURCHASING AGREEMENT: Will extend same price, terms, and conditions of this bid to other Palm Beach, Martin and Broward County Governmental agencies?

☒ Yes

☐ No

B. BID INFORMATION WAS OBTAINED FROM:

☒ BidSync

☐ Newspaper Ad

☐ City Hall

☐ Other (specify) _____

[Remainder of page intentionally left blank]



Aug 10, 2016

Del Ray Beach Police Department
Attn: Clayton Gilbert
300 West Atlantic Avenue
Delray Beach, FL 33444

Ref: Sliding door lock replacements

Dear Sir:

This proposal is offered to give additional information in regard to the work we will perform if we are awarded the contract to replace the two sliding locking devices at the Del Ray Beach Police Department. It is not meant to change the bid documents and if it differs in any way with the bid documents, the bid documents you published are understood to prevail.

Replacement of two sliding door locking devices: This price is to remove two existing locking devices and replace them with Willo E2 Grade 1, Maximum Security locking devices designed for four point locking. The motors, switches, and other components of the devices have been tested to 500,000 cycles without a failure. They are heavy duty devices and will provide a lifetime of excellent service. The work will consists of the following:

1. Removal and disposal of the existing locking device including the transom, lock post, and receiver
2. Install the new locking device
3. Modify and reuse the existing door to accommodate the new locking device by adding a top plate and bottom angle
4. Provide a means of manual release located in the bottom of the transom. The release is for use during times of an electrical power failure and consists of inserting a paracentric key into a lock in the bottom of the transom to unlock the device. This is accessible from the transom side of the door only.
5. Connect the new wiring harness to the existing field wires and test with the existing control console.
6. Clean up and final adjustments of all equipment installed
7. Two hours training for your maintenance staff

The above work for the sum of: \$41,366.00 (Forty One Thousand, Three Hundred and Sixty Six Dollars)

We can begin demolition and installation eight to ten weeks after receipt of the order depending on current work load. The work will take four to five days per door. The price is dependent upon using the existing door, field wiring, and controls.

We Do Not Include the following items:

1. Prevailing wages
2. Bond (this is available for an additional fee if desired)
3. Retainage
4. Union installation labor(our crew is non-union)
5. Finish Paint
6. Any item not specifically listed in this scope letter.

Terms and Conditions:

Price is based on our having access to each door, without delay, and the ability to perform all work continuously. One door after the other.

Thank you for the opportunity to bid this work. I know you will be pleased with our work and our products.



Jack Ozier
Executive VP

Willo Products Company, Inc.

714 Willo Industrial Drive, SE • Decatur, AL 35601

PH: 256-353-7161 ext. 218

Mobile: 256-642-1668

Fax: 256-350-8436

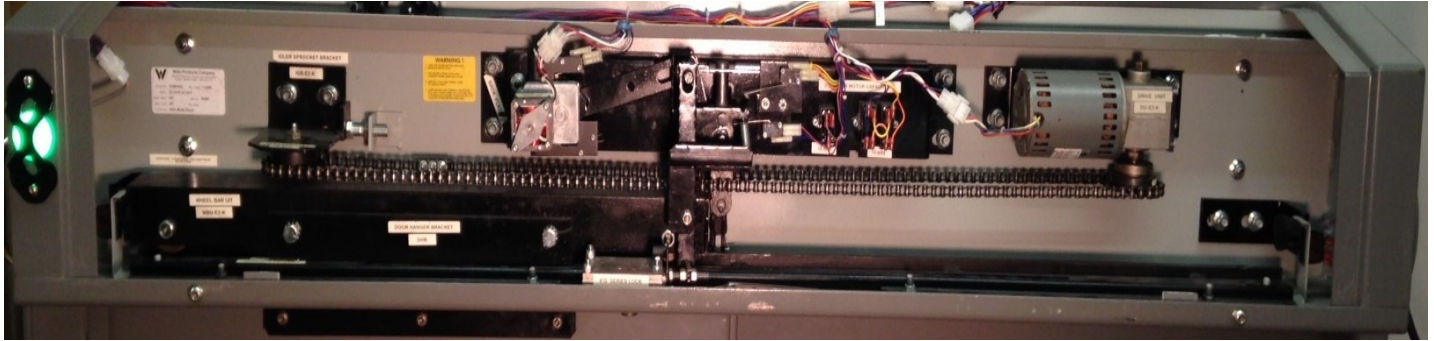
jozier@willoproducts.com

<http://www.willoproducts.com/>



E2

***Fully Driven Chain Drive Locking Device
Built with Quality to Last A Lifetime***



Features...

- 4-Point locking
- Lock bar is dead-locked in position to prevent unlocking if tampered with
- Limit switch monitors position of drop bar. Secure indication is given only when drop bar is fully engaged in dead-locked position.
- Manual unlocking by paracentric key at each door
- Electric unlocking with heavy duty, durable, drop bar motor
- 120 VAC drop bar and drive motors
- Automatic locking when door is moved to fully opened or closed position
- Passes ASTM F1643 cycle test of 500,000 cycles

Retrofit:

- Uses existing control wiring
- Uses existing door, lock post, receiver, and housing above door

Options...

- Paracentric lock located in bottom of housing to allow unlocking by key at each door without added expense of a Release Column.
- Highly visible, 30mm, **Red/Green** Door Indication LED at each door
- Remote individual manual release
- Remote gang manual release
- Hinged covers
- Furnished inside a 7 gauge steel housing for new construction
- Furnished as a retrofit kit for replacing older devices

Willo Products Company
Detention Equipment, Systems & Controls

714 Willo Industrial Drive S.E. • Decatur, AL 35601 • 256/353-7161 • Fax 256/350-8436
Visit our website at www.willoproducts.com