



## MEMORANDUM SOLE SOURCE APPROVAL

**TO:** Henry M. Dachowitz, Chief Financial Officer

**FROM:** Mike Karali, Public Works Deputy Director *Michael Karali*

**THROUGH:** Missie Barletto, Public Works Director *Missie Barletto*

**SUBJECT:** Sole Source – MWI Pumps and Repair Services

**DATE:** July 2, 2025

**Background:** Stormwater pumps are a crucial component of the Public Works Department. These pumps convey stormwater produced from tidal and/or rainfall events from neighborhood drainage basins to minimize damaging flooding conditions on roadways and private properties. Stormwater pumps manufactured by MWI Corporation (MWI) can only be diagnosed and repaired by the manufacturer themselves, similar to how software maintenance can only be performed by the software developer. MWI has been approved as a Sole Source since 2018 therefore staff requests continued approval to designate MWI as a Sole Source for the maintenance and repair of MWI manufactured pumps.

**Justification:** Ten (10) stormwater pumps owned by the City are manufactured by MWI. The technical specifications for these pumps are proprietary to MWI, making MWI the only company capable of properly maintaining and repairing the pumps.

**Market Research:** An internet search for maintenance and repair of the specific brand of pump (Couch), returns results for MWI only. MWI's website (<http://mwicorp.com/>) states in several sections that they manufacture their own pumps. Their website also states that in 1983, they purchased the Grant, Florida division of the Allis-Chambers Corporation, which was formerly known as Couch Pump Company. Furthermore, MWI has provided a Sole Source letter stating that they are the only company able to provide parts and service for their pumps.

**Quote or Proposal is attached** ☐ Yes ☒ No

Comments: \_\_\_\_\_

☒ Approved This Sole Source approval is valid for 24 months from date of approval. Attach this Sole Source Approval to all Acquisition Approval Memos and/or requisitions for this item.

☐ Need Additional Information ☐ Not Approved

Comments: \_\_\_\_\_

*Henry Dachowitz*  
Chief Financial Officer

*7/31/2025*  
Date

Information Technology (IT) Director

Date



Trash Pumps,  
Large Volume Pumps,  
RotoFlo™ Wellpoint Dewatering Pump,  
Jet Pump and PrimeRite™ Self-Priming Pump Rentals

June 24, 2025

City of Delray  
Public Works  
434 S. Swinton Avenue  
Delray Beach, FL 33444

REF: Sole Source

ATT: Spencer B. Britt  
Storm Water Superintendent

MWI Corporation and Couch Pump are one of the same. We are a pump manufacturing company that provides sales, rentals, and service for these pumps. We are the Sole Source for parts and service for these pumps. MWI Corporation technical specifications for the axial flow pumps are proprietary. Consequently, MWI Corporation is the only entity capable of properly restoring the Couch vertical pumps back to OEM specification.

Sincerely,

Tom Hyde  
Repair Sales Manager  
MWI Corporation

Ph 772 770 0002  
Fax 772 770 1096  
Cell 772 233 7070

**MWI Rental Main Office**  
208 N.W. 1st Street, Deerfield Beach, FL 33441  
Phone: (954) 427-2206 Fax: (954) 426-2009

**MWI Rental Tampa**  
7905 Baseline Court, Tampa, FL 33637  
Phone: (813) 899-2863 Fax: (813) 899-2862

**MWI Rental Fort Myers**  
4945 Kim Lane NE, Fort Myers, FL 33905  
Phone: (239) 337-4747 Fax: (239) 337-1331

**MWI Rental Orlando**  
9337 Bachman Road, Orlando, FL 32824  
Phone: (407) 854-3378 Fax: (407) 854-3376

**MWI Rental Vero Beach**  
7775 S.W. 9th St. (Oslo Rd.), Vero Beach, FL 32968  
Phone: (772) 770-0004 Fax: (772) 770-1096

**MWI Rental Jacksonville**  
11000 Blasius Road, Jacksonville, FL 32226  
Phone: (904) 425-6741 Fax: (904) 425-6744