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CCC of Delray CRA FY18-19 Q1				
CRA Combined Quarterly Budget Report				
ORGANIZATION: Creative City Collaborative DBA Arts Garage				
INCOME	FY 2018-19 Quarter 1 10/1/18 to 12/31/2018	FY 2018-19 Year to Date 10/01/18 to 09/30/2019	FY 2018-19 Budget	Variance Favorable (Unfavorable)
Fees, Tickets, Registration, etc.	182,751	182,751	750,000	(567,249)
Corporate Grants/Contributions	-	-	25,000	(25,000)
Individual Donations	59,702	59,702	100,000	(40,298)
Foundation Grants	-	-	25,000	(25,000)
Government - Federal	-	-	-	-
Government- Local/County	-	-	2,500	(2,500)
Government- State	1,902	1,902	8,000	(6,098)
CRA Actual or Requested	68,750	68,750	275,000	(206,250)
In-Kind	-	-	5,000	(5,000)
Interest Income	-	-	-	-
Membership	2,960	2,960	10,000	(7,040)
Other: Concessions	3,126	3,126	75,000	(71,874)
Other: Fundraisers	5,119	5,119	-	5,119
Other: Rentals	1,050	1,050	10,000	(8,950)
Total Income	325,359	325,359	1,285,500	(960,141)
Expense	FY 2018-19 Quarter 1 10/1/18 to 12/31/2018	FY 2018-19 Year to Date 10/01/18 to 09/30/2019	FY 2018-19 Budget	Variance Favorable (Unfavorable)
Salaries & Related Taxes	104,052	104,052	355,000	250,948
Fringe Benefits & Taxes	6,352	6,352	30,000	23,648
Professional Svcs/Consulting	29,200	29,200	75,000	45,800
Insurance	4,710	4,710	20,000	15,290
Licenses, Registration, Permits	1,228	1,228	8,000	6,772
Conferences & Meetings	913	913	2,000	1,087
Copying & Printing	5,320	5,320	15,000	9,680
Equipment Rental/Maintenance	6,656	6,656	25,000	18,344
Rent/Mortgage & Maintenance	2,676	2,676	11,000	8,324
Utilities	5,489	5,489	23,000	17,511
Telecommunication/Web	3,023	3,023	13,000	9,977
Office & Program Supplies	1,678	1,678	12,500	10,822
Postage & Delivery	274	274	1,500	1,226
Local Travel	419	419	2,500	2,081
Capital Expenditures	-	-	-	-
Marketing Services	7,218	7,218	50,000	42,782
Production Expenses	109,782	109,782	607,000	497,218
Arts Garage Guild	300	300	5,000	4,700
Concessions	1,224	1,224	30,000	28,776
Total Expense	290,514	290,514	1,285,500	994,986
NET INCOME	34,845	34,845	-	-

Wanda 2/11/19

CRA Combined Budget Narrative Report				
CCC of Delray CRA FY17-18 Q4				
ORGANIZATION: Creative City Collaborative DBA Arts Garage		FY 2018-2019	Quarter 1	
Exceeding Projection		X	On Target	Below Projection
CRA COMBINED REPORT				
INCOME: Explanation of Variances				
Fees, Tickets, Registration, etc.	On Target			
Corporate Grants/Contributions	New development consultant begins February 1, 2019			
Individual Donations	On Target			
Foundation Grants	Grant writer in Q3 to increase revenues			
Government - Federal	N/A			
Government- Local/County	New Development plan will include local funding opportunities			
Government- State	On Target			
In-Kind	Significant in kind donations for Q2 including build out			
Interest Income	N/A			
Membership	On Target			
CRA Actual or Requested	On Target			
Other: Concessions	Attaining the approvals for liquor license significantly delayed; anticipated Feb submission to State			
Other: Guild Fundraiser	Funding plans have shifted as we develop new strategies (i.e. Annual Gala vs Biannual			
Other: Rentals	Below target as we navigate lease restrictions.			
Lower than Projection	x	On Target	Exceeding Projection	
EXPENSES: Explanation of Variances				
Salaries & Related Taxes	Exceeded projection as we have hired additional staff to support increased programming.			
Fringe Benefits	On Target			
Professional Svcs/Consulting	Exceeded projection with outsourced accounting			
Insurance	On Target			
Licenses, Registration, Permits	On Target			
Conferences & Meetings	On Target			
Copying & Printing	Exceeded projection with increased programming			
Equipment Rental/Maintenance	On Target			
Rent/Mortgage & Maintenance	On Target			
Utilities	On Target			
Telecommunication/Web	On Target			
Office & Program Supplies	On Target			
Postage & Delivery	On Target			
Local Travel	On Target			
Capital Expenditure	N/A			
Marketing Services	On Target			
Production Expenses	On Target			
Arts Garage Guild	On Target			
Concessions	Significantly below projection due to delay in liquor license approvals			

CCC of DB CRA FY 18-19 Q1

Quarterly Budget Report "A"		The Line Up Music Program		
ORGANIZATION: Creative City Collaborative DBA Arts Garage				
INCOME	FY 2018-19 Quarter 1 10/1/18 to 12/31/2018	FY 2018-19 Year to Date 10/01/18 to 09/30/2019	FY 2018-19 Budget	Variance Favorable (Unfavorable)
Fees, Tickets, Registration, etc.	163,198	163,198	720,000	(556,802)
Corporate Grants/Contributions	-	-	25,000	(25,000)
Individual Donations	59,702	59,702	80,000	(20,298)
Foundation Grants	-	-	25,000	(25,000)
Government - Federal	-	-	-	-
Government- Local/County	-	-	2,500	(2,500)
Government- State	1,902	1,902	8,000	(6,098)
CRA Actual or Requested	66,250	66,250	265,000	(198,750)
In-Kind	-	-	5,000	(5,000)
Interest Income	-	-	-	-
Membership	2,960	2,960	10,000	(7,040)
Other: Concessions	3,126	3,126	74,000	(70,874)
Other: Fundraiser	5,119	5,119	-	5,119
Other: Rentals	1,050	1,050	10,000	(8,950)
Total Income	303,306	303,306	1,224,500	(921,194)
Expense	FY 2018-19 Quarter 1 10/1/18 to 12/31/2018	FY 2018-19 Year to Date 10/01/18 to 09/30/2019	FY 2018-19 Budget	Variance Favorable (Unfavorable)
Salaries & Related Taxes	98,629	98,629	337,000	238,371
Fringe Benefits	5,894	5,894	28,800	22,906
Professional Svcs/Consulting	29,200	29,200	75,000	45,800
Insurance	4,710	4,710	20,000	15,290
Licenses, Registration, Permits	1,228	1,228	8,000	6,772
Conferences & Meetings	913	913	2,000	1,087
Copying & Printing	5,320	5,320	15,000	9,680
Equipment Rental/Maintenance	6,656	6,656	25,000	18,344
Rent/Mortgage & Maintenance	2,676	2,676	11,000	8,324

Utilities	5,489	5,489	23,000	17,511
Telecommunication/Web	3,023	3,023	13,000	9,977
Office & Program Supplies	1,678	1,678	12,500	10,822
Postage & Delivery	274	274	1,500	1,226
Local Travel	419	419	2,500	2,081
Capital Expenditures	-	-	-	-
Marketing Services	6,484	6,484	49,000	42,516
Production Expenses	102,899	102,899	587,000	484,101
Arts Garage Guild	300	300	5,000	4,700
Concessions	526	526	29,500	28,974
Total Expenses	276,318	276,318	1,244,800	968,482
NET INCOME	26,989	26,988		-

CRA Budget Narrative Report "A" The Line Up Music Program

ORGANIZATION: Creative City Collaborative DBA Arts Garage FY 2018-2019 Quarter 1

☐ Exceeding Projection ☒ On Target ☐ Below Projection

INCOME: Explanation of Variances

Fees, Tickets, Registration, etc.	On Target
Corporate Grants/Contributions	New development consultant begins February 1, 2019
Individual Donations	On Target
Foundation Grants	Grant Writer in Q3 to increase revenues
Government - Federal	N/A
Government- Local/County	New Development Plan will include local funding opportunities
Government- State	On Target
In-Kind	Significant in kind donations in Q2 including buildout
Interest Income	N/A
Guild Membership	On Target
CRA Actual or Requested	On Target
Other: Concessions	Attaining the approvals for liquor license significantly delayed; anticipated Feb submission to Stat

Other: Fundraiser	Funding plans have shifted to develop new strategies (Ann Gala vs Biannual)			
Other: Rentals	Below target as we navigate lease restrictions.			
Lower than Projection X On Target Exceeding Projection				
EXPENSES: Explanation of Variances				
Salaries & Related Taxes	Exceeded projection as we made hired additional staff to support increased programming			
Fringe Benefits	On Target			
Professional Svcs/Consulting	On Target			
Insurance	On Target			
Licenses, Registration, Permits	On Target			
Conferences & Meetings	On Target			
Copying & Printing	On Target			
Equipment Rental/Maintenance	N/A			
Rent/Mortgage & Maintenance	On Target			
Utilities	On Target			
Telecommunication/Web	On Target			
Office & Program Supplies	On Target			
Postage & Delivery	On Target			
Local Travel	On Target			
Capital Expenditures	N/A			
Marketing Services	On Target			
Production Expenses	On Target			
Arts Garage Guild	On Target			
Concessions	On Target			

CCC of DB CRA FY18-19 Q1

Quarterly Budget Report "B"		Discover Diversity Concert Series		
ORGANIZATION: Creative City Collaborative DBA Arts Garage				
INCOME	FY 2018-19 Quarter 1 10/1/18 to 12/31/2018	FY 2018-19 Year to Date 10/01/18 to 09/30/2019	FY 2018-19 Budget	Variance Favorable (Unfavorable)
Fees, Tickets, Registration, etc.	19,553	19,553	30,000	(10,447)
Corporate Grants/Contributions	-	-	-	-
Individual Donations	-	-	20,000	(20,000)
Foundation Grants	-	-	-	-
Government - Federal	-	-	-	-
Government- Local/County	-	-	-	-
Government- State	-	-	-	-
CRA Actual or Requested	2,500	2,500	10,000	(7,500)
In-Kind	-	-	-	-
Interest Income	-	-	-	-
Membership	-	-	-	-
Other: Concessions	-	-	1,000	(1,000)
Other: Fundraiser	-	-	-	-
Other: Rentals	-	-	-	-
Total Income	22,053	22,053	61,000	(38,947)
Expense	FY 2018-19 Quarter 1 10/1/18 to 12/31/2018	FY 2018-19 Year to Date 10/01/18 to 09/30/2019	FY 2018-19 Budget	Variance Favorable (Unfavorable)
Salaries & Related Taxes	5,423	5,423	18,000	12,577
Fringe Benefits	458	458	1,200	742
Professional Svcs/Consulting	-	-	-	-
Insurance	-	-	-	-
Licenses, Registration, Permits	-	-	-	-
Conferences & Meetings	-	-	-	-
Copying & Printing	-	-	-	-
Equipment Rental/Maintenance	-	-	-	-
Rent/Mortgage & Maintenance	-	-	-	-
Utilities	-	-	-	-
Telecommunication/Web	-	-	-	-
Office & Program Supplies	-	-	-	-
Postage & Delivery	-	-	-	-
Local Travel	-	-	-	-
Capital Expenditures	-	-	-	-
Marketing Services	734	734	1,000	266
Production Expenses	6,883	6,883	20,000	13,117
Arts Garage Guild	-	-	-	-
Concessions	698	698	500	(198)
Total Expense	14,196	14,196	40,700	26,504

NET INCOME	7,857	7,857		
CRA Budget Narrative Report "B" Discover Diversity Concert Series				
ORGANIZATION: Creative City Collaborative DBA Arts Garage		FY 2018-2019		Quarter 1
Exceeding Projection ☐ On Target ☒		Below Projection ☐		
INCOME: Explanation of Variances				
Fees, Tickets, Registration, etc.	On Target			
Corporate Grants/Contributions	N/A			
Individual Donations	We have not received sponsorship dollars for this project to date.			
Foundation Grants	N/A			
Government - Federal	N/A			
Government- Local/County	N/A			
Government- State	N/A			
In-Kind	N/A			
Interest Income	N/A			
Membership	N/A			
CRA Actual or Requested	On Target			
Other: Concessions	Attaining the approvals for liquor license significantly delayed; anticipated Feb submission to State			
Other: Fundraisers	N/A			
Other: Rentals	N/A			
Lower than Projection ☐ On Target ☒ Exceeding Projection ☐				
EXPENSES: Explanation of Variances				
Salaries & Related Taxes	On Target			
Fringe Benefits	On Target			
Professional Svcs/Consulting	N/A			
Insurance	N/A			
Licenses, Registration, Permits	N/A			
Conferences & Meetings	N/A			
Copying & Printing	N/A			
Equipment Rental/Maintenance	N/A			
Rent/Mortgage & Maintenance	N/A			
Utilities	N/A			
Telecommunication/Web	N/A			
Office & Program Supplies	N/A			
Postage & Delivery	N/A			
Local Travel	N/A			
Capital Expenditures	N/A			
Marketing Services	Our projection may be too low as we have increased marketing efforts to grow enrollment.			
Production Expenses	On Target			
Arts Garage Guild	N/A			
Concessions	Our projection low with increased marketing efforts to grow enrollment.			

Creative City Collaborative of Delray Beach

BALANCE SHEET

As of December 31, 2018

	TOTAL
ASSETS	
Current Assets	
Bank Accounts	
10000 City National Operational #6392	59,714.39
10100 City National Restricted # 2232	7,503.00
10200 City National Payroll #2229	19,198.81
1072 Bill.com Money Out Clearing	0.00
Total Bank Accounts	\$86,416.20
Accounts Receivable	
Accounts Receivable (A/R)	4,448.75
Total Accounts Receivable	\$4,448.75
Other Current Assets	
10300 Pre-Paid	4,115.06
10400 Due to/from (CRA)	68,750.00
10410 Due to/from Gold Star	1,122.75
10420 Due from State of Florida	0.00
10430 Due to/from 3rd Parties	0.00
Undeposited Funds	0.00
Total Other Current Assets	\$73,987.81
Total Current Assets	\$164,852.76
Fixed Assets	
10600 Capital Expenditure	
10700 Furniture & Fixtures	10,298.52
10800 Machinery & Equipment	3,600.00
11100 Production Equipment	107,046.54
Total 10600 Capital Expenditure	120,945.06
11200 Leasehold Improvements	112,057.64
11300 A/D - Furniture and Equipment	-113,221.54
Total Fixed Assets	\$119,781.16
Other Assets	
11400 Security Deposit	1,500.00
Total Other Assets	\$1,500.00
TOTAL ASSETS	\$286,133.92
LIABILITIES AND EQUITY	
Liabilities	
Current Liabilities	
Accounts Payable	
20000 Accounts Payable	15,998.42
Total Accounts Payable	\$15,998.42
Other Current Liabilities	
20100 Loan from Officer	0.00
20101 Loan Due to R. John Hamman Jr.	22,500.00

Lynn Ferguson
1/31/2019

	TOTAL
(6-19-18)	
20102 Loan Due to Pamela Goffman	22,500.00
(6/28/18)	
Total 20100 Loan from Officer	45,000.00
20200 Note Payable Boca Theater Guild	0.00
20300 Accrued Expenses	5,545.00
20400 Payroll Liabilities	763.73
20600 Deferred Ticket Sales	105,978.53
20700 Gift Card Payable	4,637.00
20800 Deferred Individual Support	0.00
20900 Sales Tax Payable	63.88
20950 Employee Advances	0.00
Settlements Payable	0.00
Total Other Current Liabilities	\$161,988.14
Total Current Liabilities	\$177,986.56
Total Liabilities	\$177,986.56
Equity	
30000 Temp. Restricted Net Assets	0.00
30100 Unrestricted cash Account	0.00
Opening Balance Equity	0.00
Retained Earnings	73,301.88
Net Revenue	34,845.48
Total Equity	\$108,147.36
TOTAL LIABILITIES AND EQUITY	\$286,133.92