



TO: Delray Beach Fire Rescue
 501 West Atlantic Avenue
 Delray Beach, FL 33444

ZOLL Medical Corporation

Worldwide HeadQuarters
 269 Mill Rd
 Chelmsford, Massachusetts 01824-4105
 (978) 421-9655 Main
 (800) 348-9011
 (978) 421-0015 Customer Support
 FEDERAL ID#: 04-2711626

Attn: **Neil DeJesus**

QUOTATION 299518 V:2

DATE: February 21, 2019

email: Ndejesus@mydelraybeach.com

TERMS: SPECIAL

Tel: 561-243-7410

FOB: Shipping Point

FREIGHT: Free Freight

ITEM	MODEL NUMBER	DESCRIPTION	QTY.	UNIT PRICE	DISC PRICE	TOTAL PRICE
1	601-2231011-01	<p>X Series ® Manual Monitor/Defibrillator \$14,995 with 4 trace tri-mode display monitor/ defibrillator/ printer, comes with Real CPR Help®, advisory algorithm, advanced communications package (Wi-Fi, Bluetooth, USB cellular modem capable) USB data transfer capable and large 6.5"(16.5cm) diagonal screen, full 12 ECG lead view with both dynamic and static 12-lead mode display.</p> <p>Accessories Included:</p> <ul style="list-style-type: none"> • MFC cable • MFC CPR connector • A/C power adapter/ battery charger • A/C power cord • One (1) roll printer paper • 6.6 Ah Li-ion battery • Carry case • Declaration of Conformity • Operator's Manual • Quick Reference Guide <p>• One (1)-year EMS warranty</p> <p>Advanced Options: Real CPR Help Expansion Pack \$995 CPR Dashboard quantitative depth and rate in real time, release indicator, interruption timer, perfusion performance indicator (PPI)</p> <ul style="list-style-type: none"> • See - Thru CPR artifact filtering 	18	\$40,020.00	\$27,199.99	\$489,599.82 *

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Diego Mauri
 Territory Manager
 404-886-8079

1. DELIVERY WILL BE MADE 120-150 DAYS AFTER RECEIPT OF ACCEPTED PURCHASE ORDER.
2. PRICES QUOTED ARE VALID UNTIL MARCH 30, 2019.
3. APPLICABLE TAX WILL BE ADDED AT THE TIME OF INVOICING.
4. ALL PURCHASE ORDERS ARE SUBJECT TO CREDIT APPROVAL BEFORE ACCEPTABLE BY ZOLL.
5. FAX PURCHASE ORDER AND QUOTATION TO ZOLL CUSTOMER SUPPORT AT 978-421-0015 OR EMAIL TO ESALES@ZOLL.COM.
6. ALL DISCOUNTS OFF LIST PRICE ARE CONTINGENT UPON PAYMENT WITHIN AGREED UPON TERMS.
7. PLACE YOUR ACCESSORY ORDERS ONLINE BY VISITING www.zollwebstore.com.



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2	8000-0341 item g. from the Description section in Exhibit B of RFP 16-P-64AK,	ZOLL Noninvasive Pacing Technology: \$2,550 Masimo Pulse Oximetry SP02 & SpCO \$4,540 • Signal Extraction Technology (SET) • Rainbow SET (for SpCO & SpMet) NIBP Welch Allyn includes: \$3495 • Smartcuff 10 foot Dual Lumen hose • SureBP Reusable Adult Medium Cuff End Tidal Carbon Dioxide monitoring (ETCO2) \$4,995 Oridion Microstream Technology: Order required Microstream tubing sets separately Interpretative 12- Lead ECG: \$8,450 • 12-Lead one step ECG cable- includes 4- Lead limb lead cable and removable precordial 6- Lead set SpO2/SpCO/SpMet Rainbow Resuable Patient Cable: Connects to Single Use Sensors (4 ft)	18	\$245.00	\$183.75	\$3,307.50 *

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3	8000-000371 <i>Item g. from the Description section in Exhibit B of RFP 16-P-64AK,</i>	SpO2/SpCO/SpMet Rainbow DCI Adult Reusable Sensor with connector (3 ft)	18	\$845.00	\$633.75	\$11,407.50	*
4	8000-0580-01 <i>Item i. from the Description section in Exhibit B of RFP 16-P-64AK,</i>	Six hour rechargeable Smart battery	36	\$495.00	\$371.25	\$13,365.00	*
5	8000-0895 <i>Item e. from the Description section in Exhibit B of RFP 16-P-64AK,</i>	Cuff Kit with Welch Allyn Small Adult, Large Adult and Thigh Cuffs	18	\$157.50	\$118.12	\$2,126.16	*
6	8300-0500-01 <i>Additional item similar in nature to products offered in RFP 16-P-64AK,</i>	SurePower 4 Bay Charging System including 4 Battery Charging adapters	6	\$2,583.00	\$1,937.25	\$11,623.50	*
7	8778-0105 <i>Additional item similar in nature to products offered in RFP 16-P-64AK,</i>	2 Year Extended Warranty (at time of equipment sale)	18	\$1,875.00	\$1,875.00	\$33,750.00	
8	8778-0115 <i>Additional item similar in nature to products offered in RFP 16-P-64AK,</i>	2 Year, 1 Preventative Maintenance (at time of equipment sale)	18	\$460.00	\$460.00	\$8,280.00	
9	5001-9928 <i>Item from 1st line in the Trade In section on Exhibit of RFP 16-P-64AK,</i>	ZOLL E Series w/Pacing, 12 lead + 3 parameters or more Trade-In	18		(\$3,000.00)	(\$54,000.00)	**

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		<p>Special Payment Terms: 50% due net 30, 50% due 4/15/20.</p> <p>"Trade in value is only guaranteed through March 30, 2019."</p> <p>**Trade-In Value valid if all equipment purchased is in good operational and cosmetic condition, and includes all standard accessories. Customer assumes responsibility for shipping trade-in equipment to ZOLL Chelmsford within 60 days of receipt of new equipment. Customer agrees to pay cash value for trade-in equipment not shipped to ZOLL on a timely basis.</p> <p>* Pricing, Terms and Conditions are in accordance with Volusia County Contract # RFP 16-P-64AK.</p> <p>Pricing is contingent upon customer signing ZOLL's Volusia Contract Acknowledgement Form or by forming a piggyback agreement with ZOLL</p> <p>ZOLL will provide at no cost software updates for software that modifies existing parameters functionality. Software updates that add features or parameters may require an additional charge.</p>				

TOTAL	\$519,459.48
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