



MEMORANDUM SOLE SOURCE APPROVAL

TO: Eugene Bitteker, Chief Procurement Officer

FROM: Hassan Hadjimiry, P.E., Utilities Director 

SUBJECT: Sole Source Approval Request – TriNova for Prominent® Pumps

DATE: December 15, 2025

Background: The Utilities Department Water Treatment Plant (WTP) uses chemical feed pumps as part of its treatment process for potable water. Chemical feed pumps are utilized to feed Chlorine, Ferric Chloride, Polymer, and Phosphate.

Justification: Since 2021, the WTP has been replacing its aging and obsolete pumps with ProMinent® pumps distributed solely by TriNova Inc., the authorized sole source dealer for the municipal market in Southeast Florida. Having one brand of pumps to support the chemical feed system is beneficial in that there is less training involved with staff and staff can keep a much smaller inventory for repairs, parts, or replacements. Having the same pumps reduces financial impact to the City and adds consistency to parts and components in stock as opposed to a variety from multiple manufacturers.

Market Research: TriNova, Inc., Florida, is the single source representative for ProMinent® Pumps for the municipal market and represents as a direct sales and service agent to local county and state governments for the state of Florida, excluding the panhandle (Refer to attached sole source letter).

Quote or Proposal is attached Yes No

Comments: _____

Approved This Sole Source approval is valid for 60 months expiration will align with the custom CS2026-002 as long as TriNova remains the authorized single source representative for the municipal market.

Need Additional Information Not Approved

Comments: _____

<i>Eugene Bitteker</i>	Dec 16, 2025	N/A		
Chief Procurement Officer	Date	Chief Technology Officer	Officer	Date
		(CTO) IT Department		

October 7, 2025

Vicki Jeffery
City of Delray Beach
200 SW 6th Street
Delray Beach, FL 33444
jefferyv@mydelraybeach.com

Dear Vicki,

ProMinent Fluid Controls, Inc has appointed TriNova, Inc – Florida, as our authorized single source representative for the municipal market. TriNova Inc represents ProMinent Fluid Controls as a direct sales and service agent to local, county and state governments and sales to contractors and/or system integrators on municipal projects for the state of Florida, excluding the panhandle. To properly support ProMinent customers, TriNova personnel receives exclusive yearly factory training to keep up with the latest technologies.

TriNova Inc – Florida corporate office is as follows:

TriNova Inc
2401 Drane Field Road
Lakeland, FL 33811

Tel: 863-682-4500
Fax: 863-687-0077
Email: flsales@trinovainc.com

Very truly yours,
PROMINENT FLUID CONTROLS, INC



Chad Kloft
Regional Sales Manager

Sole Source memo - (Trinova CS2026-002)

Final Audit Report

2025-12-16

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