



## MEMORANDUM CITY STANDARD APPROVAL

**TO:** Paul Narris, Chief Procurement Officer  
**FROM:** Don Marese, Assistant IT Director *DM*  
**SUBJECT:** Granicus, LLC  
**DATE:** March 31, 2026

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**Background:** The City of Delray Beach utilizes software and subscriptions for agenda management, website hosting, meeting live casting and video storage, board and commission management, and public records FOIA request management and payments which have been implemented from many diverse companies and now fall under the Granicus, LLC umbrella. These items have been utilized in the City for many years and were approved by the City Commission in 2015, 2018 and 2022 for implementation and product licensing. All City departments utilize the Granicus website and applications daily for work management. Granicus, LLC continues to acquire other competing companies which offer functions to support City management and we foresee this happening in the future. The request at this time is the continuance of Granicus upgrades and support for the next 5 years, at a cost not to exceed \$481,044 over the 5-year period.

**Justification:** Granicus is a recognized industry leader in the Gartner top 10 for City Management Software solutions. Granicus has grown over the years by acquisition of many companies which offer software and hardware solutions to the Public Government and are utilized by multiple departments.

Granicus solutions have been working within the City for the last 10+ years. City staff is recommending a new Master Services Agreement with Granicus LLC for 5 years for software support and upgrades.

In summary, the Granicus software has provided efficiencies and met the expectations of the organization. Granicus, LLC. is the market leader in providing agenda management, streaming, and transparency products for many agencies, including cities, community service districts, and other government and not for profit agencies, etc. The reasons for the City of Delray Beach's continued use of Granicus, LLC. services as a City Standard and to dispense the procurement requirements for this Agreement pursuant to Delray Beach Purchasing Policies.

- The City has gained much experience in using the Granicus Suite of products.
- Granicus, LLC. is the market leader and offers high quality mature products and services.
- Granicus, LLC. support for their products has been adequate.
- The cost to switch and the time required to switch from Granicus, LLC. services would distract the team from reaching the City's Strategic Objectives.
- The cost to renew the software and services has been stable and predictable.
- The application meets IT Security Standards.
- The organization has been fully trained on how to use the products and services and continued training will be provided from Granicus, LLC..

**Market Research:** Granicus provides technology and services that empowers government organizations to create seamless digital experiences for the people they serve. Offering the industry's leading cloud-based solutions for communications, content management, meeting and agenda management, and digital services to more than 4,500 public sector organizations, Granicus helps turn government missions into quantifiable realities. Granicus was founded in 1999 and acquired Vision in 2018, the national leader in government website design, development and hosting. Granicus has continued to grow and expand their platform of digital, civic engagement products.

**Quote or Proposal is attached:**  Yes  No

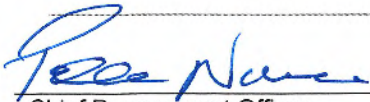
Comments: \_\_\_\_\_

Approved. This City Standard approval is valid for 60 months from date of approval. Attach this City Standard Approval to all requisitions for this item.

Need Additional Information

Not Approved

Comments: \_\_\_\_\_



Chief Procurement Officer

5.4.26

Date

Jay Stacy

Information Technology (IT) Director

04/05/2026

Date

**Signature:** *Jay Stacy*

**Email:** stacy@mydelraybeach.com






# Scan\_Thompson Casetra\_15\_08\_04-05-2026

Final Audit Report

2026-05-04

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