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City of Delray Beach 100 NW 1<sup>st</sup> Avenue Delray Beach, FL 33444

To Whom It May Concern,

"If the City of Delray Beach desires to utilize the State of Florida contract #600-000-11-1 ("State Contract") Canon Solutions America, Inc. ("CSA") certifies that the price or rate represents the lowest price or rate for the non-real property, goods or services of any contract between CSA and any other governmental entity within the State utilizing the State Contract and entered into on or after March 2, 2016, when the City is purchasing like products and services from CSA, in similar quantities and under the same transaction terms and conditions as the other government entity."