DBDDA FISCAL YEAR 2024_25 DRAFT TOP LINE BUDGET REPORT

Updated 08/20/2024 - Draft for 9.03.24	2	3
	Amended Budget 2023_24	Proposed Budget 2024_25
REVENUES		
AD VALOREM TAXES & INTR.	1,712,827	1,837,362
SPONSORSHIP RAISED	51,444	0
Total DB Old School Square Revenue		
TOTAL REVENUES	1,794,271	1,837,362
EXPENDITURE DEVELOPMENT DDA DISTRICT ECONOMY		
TOTAL MARKETING DDA DISTRICT	231,600	231,500
ECONOMIC VITALITY / DEVELOPMENT	298,000	223,500
PLACEMAKING/CLEAN AND SAFE	496,340	526,000
TOTAL DDA DISTRICT GRANTS	25,000	18,000
Delray Beach Old School Square		
TOTAL BUSINESS DEVELOPMENT	1,080,940	1,029,000
Payroll Expenses	471,184	568,938

DBDDA FISCAL YEAR 2024_25 DRAFT TOP LINE BUDGET REPORT

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		Amended Budget 2023_24	Proposed Budget 2024_25
	Operational Expenses	114,123	109,969
	Office Expenses	114,533	117,974
	Capital Expenditure	8,000	8,000
Total Office/Administrative		707,840	804,881
Total Revenues		1,794,271	1,837,362
Less Total Expenses		1,788,780	1,833,881
	OSS Net Loss for the Year	0	0
	Less Fraud Expenses	(1,569)	0
Net Income for year		3,922	3,480
Raised Revenues - Private			
	SPONSORSHIP RAISED	51,444	0
	IN KIND REVENUES	0	0
Total Raised Revenues		51,444	0
DB OSS			
	DB Old School Square Revenue	1,414,482	1,103,000
	DB Beach Old School Expenses	1,409,183	1,098,000
OSS Net Income for the Year		5,299	5,000

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	<u>A</u>		
	Revenue & Expenses	Amended Budget 2023_24	Proposed Budget 2024_25
	REVENUES		
	AD VALOREM TAXES & INTR.		
4	Ad Valorem Taxes	1 711 104	1 925 660
1 2	Interest earned	1,711,104 1,723	1,835,662 1,700
2	AD VALOREM TAXES & INTR.	•	
<u>ა</u>	SPONSORSHIP RAISED	1,712,827	1,837,362
4	Sponsorship Income - Marketing	38,498	0
5	Miscellaneous Income	12,946	0
6	Downtown Guide Book Income	0	0
7	Howard Alan Events	0	0
8	SPONSORSHIP RAISED	51,444	0
	Funds Allocated Brought Forward from Previous Financial	01,111	`
DDA	Year	30,000	0
OSS	Total DB Old School Square Revenue	,	
Aud	Provision of Uncollectible Receivable		
9	TOTAL REVENUES	1,794,271	1,837,362
EXPENI	DITURES:		
	DEVELOPMENT DDA DISTRICT ECONOMY		
	MARKETING DDA DISTRICT		
10	Downtown Retail & Rest. Guide Book	12,000	10,000
11	Visitor Information Center (Moved item into MKT)		20,000
13	Website Design & Update	12,000	30,000
14	Public Relations & Communication	42,000	42,000

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	<u>A</u>		
	Revenue & Expenses	Amended Budget 2023_24	Proposed Budget 2024_25
15	Misc Advertising	12,000	2,000
16	DDA Program Marketing Totals	153,600	127,500
17	TOTAL MARKETING DDA DISTRICT	231,600	231,500
18	ECONOMIC VITALITY / DEVELOPMENT	298,000	223,500
19	PLACEMAKING/CLEAN AND SAFE	496,340	526,000
OSS	Delray Beach Old School Square		
20	TOTAL DEVELOPMENT DDA DISTRICT ECONOMY	1,025,940	981,000
21	TOTAL DDA DISTRICT GRANTS	25,000	18,000
DDA	Downtown Camera Project	30,000	30,000
22	TOTAL BUSINESS DEVELOPMENT	1,080,940	1,029,000
	Expenditures Office/Administrative		
23	DDA Payroll	380,000	427,658
24	P/R Taxes,SUTA,FUTA	29,000	64,694
25	Health Insurance	42,149	43,835
26	Worker's Comp, Ins	2,035	2,140
27	Retirement	18,000	30,611
28	Payroll Expenses Total	471,184	568,938
29	Independent Contractor	0	0
30	External Audit Fees	22,000	22,000
31	Bookkeeping & Payroll Svcs	9,690	9,800
32	Dues, Subscriptions	12,000	10,000
33	Board Liability Ins + Office Contents	11,562	12,785

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	<u>A</u> Revenue & Expenses	Amended Budget 2023_24	Proposed Budget 2024_25
		0.074	40.004
34	Property Appraiser Fee	8,871	10,384
35 36	Meetings, Conferences, Training	20,000	15,000
30 37	Legal Fees Operational Expenses Total	30,000 114,123	30,000 109,969
38	Car allowance	3,000	3,000
50		0,000	0,000
39	Phones	6,610	6,700
40	Office Supplies & repairs etc	27,000	28,000
41	Postages & Printing	667	700
42	Office rental	77,256	79,574
43	Office Expenses Total	114,533	117,974
44	Capital Expenditure	8,000	8,000
45	Total Office/Administrative	707,840	804,881
46	Total Revenues	1,794,271	1,837,362
47	Less Total Expenses	1,788,780	1,833,881
48	Less Bad Debt		
49	OSS Net Loss for the Year	0	0
	Less Fraud Expenses	(1,569)	
50	Funds Allocated Brought Forward from Previous Financial Year		
51	Net Income for year	3,922	3,480
52	In Kind Revenues		

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<u>A</u> Revenue & Expenses	Amended Budget 2023_24	Proposed Budget 2024_25
DBOSS Net Summary		
OSS1 Total DB Old School Square Revenue	1,414,482	1,103,000
OSS2 Less Delray Beach Old School Square Expenses	1,409,183	1,098,000
OSS3 OSS Net Income for the Year	5,299	5,000

	DBDDA FISCAL YEAR 2024_25 DRAFT BUDGET - MARKETING PAGE B			
	Updated 08/20/2024 - Draft for 9.03.24	2	3	
	<u>B</u> MARKETING DDA DISTRICT TOTAL	Amended Budget 2023_24	Proposed Budget 2024_25	
	CREATIVE DESIGN & PRINTING	/	· · · · · · · · · · · · · · · · · · ·	
1	All Creative	48,000	48,000	
2	Printing - Brochure	10,000	8,000	
3	TOTAL CREATIVE DESIGN & PRINTING	58,000	56,000	
4	LOCAL PRINT ADVERTISING			
5	Newspapers	6,000	6,000	
6	TOTAL LOCAL PRINT ADVERTISING	6,000	6,000	
7	DIGITAL ADVERTISING			
8	Social Media & Online advertising	42,000	40,000	
9	TOTAL INTERNET ADVERTISING	42,000	40,000	
10	MEDIA ADVERTISING			
11	TV Commercial advertising	20,000	12,000	
12	Video Production	8,000	5,000	
13		28,000	17,000	
14	TOTAL MONTHLY CAMPAIGN	134,000	119,000	
15	LOCAL/REGIONAL/NTL PUBLICATIONS			
16	Delray Beach Magazine	5,500	5,500	
17	Boca Magazine	5,500	0	
18	Other Publications	5,000	3,000	
20	Visit Florida Annual Trav. Magazine/Coop	1,500	0	
21	TOTAL LOCAL/REGIONAL/NTL PUBLICATIONS	17,500	8,500	

00	DOWNTOWN PROGRAMS and EVENTS		
22	DOWNTOWN PROGRAMS and EVENTS		
23	Marketing Expense Miscellaneous	2,100	
24	DDA PROGRAM MARKETING TOTALS	153,600	127,500
25	LESS EXPS - SPONSOR TO BE RAISED	(51,444)	0
26	TOT MARKETING DDA DISTRICT EXPENSES BUDGET	102,156	127,500

	ECONOMIC VITALITY AND DOWNTOWN DEVELOPMENT PAGE C			
	Updated 08/20/2024 - Draft for 9.03.24	2	3	
	<u>C</u> ECONOMIC VITALITY AND DOWNTOWN DEVELOPMENT	Amended Budget 2023_24	Proposed Budget 2024_25	
	DETAIL ITEMS			
1	Annual Report	3,500	3,500	
2	Email Messaging (B2B)	6,500	4,000	
3	Business Developmant Materials	8,000	8,000	
4	Database and Inventory Management	20,000	18,000	
5	Research and Development Plans	10,000	10,000	
6	Visitor Information Center	52,000		
7	DOWNTOWN PROGRAMS and EVENTS (Includes programs for Libby Wesley)	198,000	180,000	
	TOTAL ECONOMIC VITALITY	298,000	223,500	

	PLACEMAKING CLEAN AND SAFE PAGE D FISCAL YEARY 2024_25 DRAFT BUDGET			
	Updated 08/20/2024 - Draft for 9.03.24	2	3	
	<u>D</u> PLACEMAKING	Amended Budget 2023_24	Proposed Budget 2024_25	
	DETAIL ITEMS			
1	Street Pole Banner Management	32,000	35,000	
2	Decorative Lighting Annual program	40,000	50,000	
3	Holiday Lighting	24,340	30,000	
4	Downtown Safety Ambassador Program	330,000	330,000	
5	Downtown Parking	15,000	8,000	
6	Signage and Kiosks	5,000	5,000	
7	Downtown Beautification - Clean/ Amenities/Public Art	50,000	50,000	
8	Libby Wesley Plaza Activation - NEW		18,000	
	TOTAL PLACEMAKING	496,340	526,000	

Delray Beach Old School Square Fiscal Year 2024_25 DRAFT Budget					
	Updated 08/20/2024 - Draft for 9.03.24 2 3				
		Amended Budget 2023_24	Proposed Budget 2024_25		
OSS#	Revenues		· · · · · · · · · · · · · · · · · · ·		
1	Funding	\$1,000,000	\$800,000		
2	Donations	\$25,000	\$20,000		
3	Sponsorship	\$6,000	\$20,000		
4	Venue Rentals	\$60,000	\$60,000		
5	OSS Program Income	\$80,000	\$200,000		
6	Museum Store	\$10,000	\$3,000		
	OSS Revenue Carried Forward to next FY				
	OSS Revenue Brought Forward from Prev FY	\$233,482			
7	Total Revenues:	\$1,414,482	\$1,103,000		
	EXPENSES				
	OPERATIONS				
8	Event/Campus Coordinator	\$50,000	\$50,000		
9	Cultural Arts Director	\$93,383	\$98,000		
10	Cornell Part Time Staff Member	\$45,000	\$45,000		
11	DDA Team Management	\$12,000	\$8,000		
12	Special Events Manager	\$75,000	\$65,000		
	TOTAL PAYROLL	\$275,383	\$266,000		
13	Other Contract Staff	\$30,000	\$20,000		
14	Campus Security (Ambassadors)	\$25,000	\$25,000		
15	Administrative and Facility Expenses	\$80,000	\$70,000		
16	Equipment Costs	\$20,000	\$10,000		
17	Additional Insurance	\$5,000	\$5,000		

Delray Beach Old School Square Fiscal Year 2024_25 DRAFT Budget			
	Updated 08/20/2024 - Draft for 9.03.24	2	3
		Amended Budget 2023_24	Proposed Budget 2024_25
18	TOTAL OPERATIONS:	\$435,383	\$130,000
	MARKETING		
19	Marketing	\$24,000	\$22,000
20	New Website	\$18,000	\$8,000
21	Creative	\$35,000	\$39,000
22	Printing	\$18,000	\$15,000
23	Advertising	\$48,000	\$47,000
24	Public Relations	\$48,000	\$48,000
25	TOTAL MARKETING:	\$191,000	\$179,000
	CORNELL EXHIBITIONS/ACTIVATIONS		
26	Museum Store Expenses	\$3,000	\$3,000
28	Museum Activations (events and activations)	\$75,000	\$75,000
	Exibition (Combined Rotating and New)	\$20,000	\$25,000
30	TOTAL:	\$98,000	\$103,000
	AMPHITHEATER and PARK		
31	Events and Activations	\$300,000	\$200,000
32	Outdoor Art or Games Installation	\$35,000	\$20,000
33	Summer Festivals	\$300,000	\$170,000
34	TOTAL:	\$635,000	\$390,000
	BUSINESS PLAN		
35	Professional Advisor - Strat Plan	\$15,000	\$0
36	TOTAL:	\$15,000	\$0
	SEASONAL LIGHTING		
37	Holiday & Decorative Lighting	\$6,800	\$10,000

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		Amended Budget 2023_24	Proposed Budget 2024_25
38	TOTAL :	\$6,800	\$10,000
	PLACEMAKING		
39	Grounds Maintena	ce \$20,000	\$15,000
40	Signa	ge \$8,000	\$5,000
41	TOTAL:	\$28,000	\$20,000
	TOTAL EXPENSE:	\$1,409,183	\$1,098,000
	OSS Net Income for the Year	\$5,299	\$5,000