



8511 NW 61st Street
Miami, Florida 33166
U.S.A.

March 27, 2017

Letter of Intent

City of Delray Beach
434 S. Swinton Avenue
Delray Beach, FL 33444

To Whom It May Concern,

Americas Generators got its start in the industrial sector back in 1989. Our first foray into the generator and diesel generator industry was selling used generators. Over time we learned that by stocking generators, we would be able to better meet our customer's needs. In 1996, Americas Generators started the first "in stock for immediate delivery" concept for industrial generators. We started small, with only 30 generators, but that soon grew to a stock of over 200 generators ready for immediate delivery.

Today, we have up to 400 generators from 15 to 2000 kW in stock. We are here for our customer when they need us.

Americas Generators philosophy is to have a full complement of high quality diesel generators and ancillary equipment available for immediate shipment.

Our generators are utilized in nearly every industry. We provide power to the government, medical, mining, utility, municipality, hospitality, and entertainment industries to just name a few. The company is guided today, as it has been for more than 24 years, by core values: integrity, quality, commitment and innovation.

We are supplying five industrial diesel generators with delivery to the City of Delray Beach as per specification with a 1 year warranty.

- 200kW Cummins Mobile Diesel Generator with Voltage Selector Switch
- 155kW John Deere Mobile Diesel Generator with Voltage Selector Switch
- 100kW John Deere Mobile Diesel Generator with Voltage Selector Switch (Quantity 2)
- 200kW Cummins Diesel Generator - Open - Stationary Skid Mounted

Start-up and training will be provided to the city staff on the use, care and maintenance of generators. Each generator will have certified factory testing, training, and factory load bank test.

Bidders Primary Representative

Tara Bappert
Director of Marketing
(305)592-6800
tbappert@gopower.com
8511 NW 61st Street
Miami, FL 33166

Kind Regards,
Tara Bappert
Director of Marketing





8511 NW 61st Street, Miami, FL 33166
Tel 305.592.6300 | Fax 305.592.5900
www.tritonpower.com

January 8, 2017

To Whom It May Concern,

Americas Generators is an authorized distributor of diesel generators and related equipment for the Triton Power brand in the United States. Triton Power confirms that Americas Generators located at 8511 NW 61st Street, Miami, Florida 33166 is approved to sell, service, train and provide start-up certification for Triton generators.

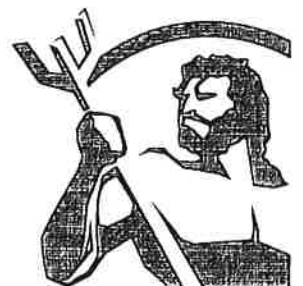
Regards,

Eric Johnston, C.E.O.

Triton Power, Inc.

8511 NW 61st Street | Miami FL, 33166

Office: 305 592 6300 | Fax: 305 592 5900





8511 NW 61st Street
Miami, Florida 33166
U.S.A.

March 27, 2017

Bidder's Statement of Organization:

- i. Full legal name including any dba: Americas Generators
- ii. Address, City, State, Zip: 8511 NW 61st Street, Miami, FL 33166
- iii. Telephone number: (305)592-6800
- v. Facsimile number: (305)592-5900
- v. E-mail address: tbappert@gopower.com
- vi. Website URL address: www.americasgenerators.com
- vii. Type of organization (e.g. corporation, partnership, LLC): Corporation
- viii. Federal Employer Identification Number (FEIN): 65-0512267
- ix. Years in business: 24
- x. Address of corporate headquarters: 8511 NW 61st Street, Miami, FL 33166
- xi. Address of local office (if any): same
- xii. List of owners and/or partners and managers of the firm and their contact information (addresses and phone numbers):
Eric Johnston, C.E.O.
8511 NW 61st Street, Miami, FL 33166
(305)592-6800
David Johnston, President
8511 NW 61st Street, Miami, FL 33166
(305)592-6800
- xiii. Any additional information that Bidder wishes to supply to augment its Bid.
See attached past performance





Experience & Past Performance - The Offeror shall provide information on a minimum of three contracts and/or subcontracts that they have held in the past two years to demonstrate their prior experience in supplying equipment in the required categories. At a minimum, the Offeror shall provide the following information for each contract:

1. American Embassy Kathmandu, Suresh Nepali nepalis@state.gov
2. SNP40014M0107

3. DoD Purchase for Embassy. \$192,730.00 USD

4. Date of Award: 12/4/2013. Complete: 3/20/2014

5. Generators including spare parts, tanks, enclosures and ATS equipment. Shipped equipment to Kathmandu, Nepal. Only difficulty was in getting through customs.

6. No terminations.

1. Department of Veterans Affairs Seth J. Custer seth.custer@va.gov

2. VA244-13-C-0521

3. www.bid.gov \$185,110.36

4. Date of Award: 9/27/2013 Complete: 11/22/2013

5. Generators and trailers for Veterans Hospital. Delivered to Lebanon, PA. No issues.

6. No Terminations

1. NAVSUP FLC Jacksonville Contracts Div - Dept. of Navy, Bob Hallstein robert.hallstein@navy.mil

2. N68836-15-P-0166

3. Purchase for Naval Hospital. \$467,437.68 USD

4. Date of Award 12/31/2014. Complete 5/12/2015

5. Generator, Container, Tank. Synchronising Substation Equipment. Shipment to Pensacola, FL. No issues.

6. No terminations

1. United States Army Corp., Dave Montgomery, dave@uscontrolgroup.com

2. 12466

3. U.S. Army Oklahoma. \$83,177.64

4. Date of Award: 2/24/2016 Complete: 8/19/2016

5. Generator, Trailer. Shipped to Copan, Oklahoma. No issues.

6. No terminations

AMERICAS GENERATORS, INC.
8511 NW 61 STREET MIAMI, FL USA
305-592-6300 Fax: 305-592-5900

Form 1
Bid Submittal Signature Page

By signing this Bid, the Bidder certifies that it satisfies all legal requirements as an entity to do business with the City, including all Conflict of Interest and Code of Ethics provisions.

Firm Name: Americas Generators, Inc.
Street Address: 8511 NW 61st Street, Miami, FL 33166
Mailing Address (if different from Street Address): _____
Telephone Number(s): 305-592-6800
Fax Number(s): 305-592-5900
Email Address: Tbappert@gopower.com
Federal Identification Number: 65-0512267



Signature

3-14-17
Date

Eric Johnston CEO
Printed Name and Title

By signing this document, the Bidder agrees to all terms and conditions of the ITB and the resulting agreement.

THE EXECUTION OF THIS FORM CONSTITUTES THE UNEQUIVOCAL OFFER OF BIDDER TO BE BOUND BY THE TERMS OF ITS BID. FAILURE TO SUBMIT THIS FORM EXECUTED BY AN AUTHORIZED REPRESENTATIVE WHERE INDICATED SHALL RENDER THE BID NON-RESPONSIVE. THE CITY MAY, HOWEVER, IN ITS SOLE DISCRETION, ACCEPT ANY BID THAT INCLUDES AN EXECUTED DOCUMENT WHICH UNEQUIVOCALLY BINDS THE BIDDER TO THE TERMS OF ITS BID.

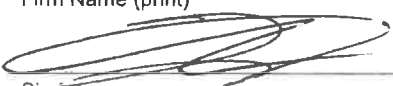
Form 2
Public Entity Crimes

NOTIFICATION OF PUBLIC ENTITY CRIMES LAW

Pursuant to Section 287.133, *Florida Statutes*, you are hereby notified that a person or affiliate who has been placed on the convicted Bidders list following a conviction for a public entity crime may not submit a Bid on a Bidder to provide any goods or services to a public entity; may not submit a Bid on a Bidder with a public entity for the construction or repair of a public building or public work; may not submit Bids on leases or real property to a public entity; may not be awarded or perform work as a Bidder, supplier, sub-Bidder, or consultant under a Bidder with any public entity; and may not transact business with any public entity in excess of the threshold amount provided in Section 287.017 [F.S.] for Category Two [\$35,000.00] for a period of thirty-six (36) months from the date of being placed on the convicted Bidders list.

Acknowledged by:

Americas Generators, Inc.
Firm Name (print)


Signature

3-14-17
Date

Eric Johnston CEO
Printed Name and Title

Form 3
Drug-Free Workplace

If identical tie bids exist, preference will be given to the vendors who submit a certification with their bid/Bid certifying they have a drug-free workplace in accordance with Section 287.087, Florida Statutes. The drug-free workplace preference is applied as follows:

IDENTICAL TIE BIDS: Preference shall be given to businesses with drug-free workplace programs. Whenever two or more bids which are equal with respect to price, quality, and service are received by the State or by any political subdivision for the procurement of commodities or contractual services, a bid received from a business that certifies that it has implemented a drug-free workplace program shall be given preference in the award process. Established procedures for processing tie bids will be followed if none of the tied vendors have a drug-free workplace program.

As the person authorized to sign this statement, I certify that this firm complies fully with the following requirements:

- 1) This firm publishes a statement notifying employees that the unlawful manufacture, distribution, dispensing, possession, or use of a controlled substance is prohibited in the workplace and specifying the actions that will be taken against employees for violations of such prohibition.
- 2) This firm informs employees about the dangers of drug abuse in the workplace, the business's policy of maintaining a drug-free workplace, any available drug counseling, rehabilitation, and employee assistance programs, and the penalties that may be imposed upon employees for drug abuse violations.
- 3) This firm gives each employee engaged in providing the commodities or Bidderual services that are under bid a copy of the statement specified in subsection (1).
- 4) In the statement specified in subsection (1), this firm notifies the employees that, as a condition of working on the commodities or Bidderual services that are under bid, the employee will abide by the terms of the statement and will abide by the terms of the statement and will notify the employer of any conviction of, or plea of guilty or nolo contendere to, any violation of chapter 893 or of any controlled substance law of the United States or any state, for a violation occurring in the workplace no later than five (5) days after such conviction.
- 5) This firm imposes a sanction on or requires the satisfactory participation in a drug abuse assistance or rehabilitation program if such is available in the employee's community, by any employee who is so convicted.
- 6) This firm will continue to make a good faith effort to maintain a drug-free workplace through implementation of this section.

Americas Generators, Inc.

Firm Name (print)

Signature

Date

3-14-17

Eric Johnston CEO

Printed Name and Title

Form 4
Conflict of Interest Disclosure Form

The award of this ITB is subject to the provisions of Chapter 112, Florida Statutes and Palm Beach County Ordinance Section 2-443. All Bidders must disclose: the name of any officer, director, or agent who is also an employee or relative of an employee of the City.

Furthermore, all Bidders must disclose the name of any City employee or relative(s) of a City employee who owns, directly or indirectly, an interest in the Bidders firm or any of its branches.

The purpose of this disclosure form is to give the City the information needed to identify potential conflicts of interest for key personnel involved in the award of this ITB.

The term "conflict of interest" refers to situations in which financial or other personal considerations may adversely affect, or have the appearance of adversely affecting, an employee's professional judgment in exercising any City duty or responsibility in administration, management, instruction, research, or other professional activities.

Select the statement below which applies to Bidder and, if applicable attach supporting information:

☒ To the best of our knowledge, the undersigned firm has no potential conflict of interest as defined in Chapter 112, Florida Statutes and Section 2-443, Palm Beach County Code of Ordinances.

☐ The undersigned firm, by attachment to this form, submits information which may be a potential conflict of interest as defined in Chapter 112, Florida Statutes and Section 2-443, Palm Beach County Code of Ordinances.

Acknowledged by:

Americas Generators, Inc.
Firm Name (print)
[Signature] 3-14-17
Signature Date
Eric Johnston CEO.
Printed Name and Title

Disclose the name of any officer, director or agent of Bidder who is also an employee of the City. Disclose the name of any City employee who owns, directly or indirectly, any interest in the Bidder's firm or any of its branches. If no conflicts of interests exist enter N/A.

N/A

Form 5

Acknowledgment of Addenda

The Bidder hereby acknowledges the receipt of the following addenda, which were issued by the City and incorporated into and made part of this ITB. The Bidder acknowledges that it is solely responsible for ensuring that it is aware of, and in receipt of, all addenda.

ADDENDUM NUMBER	DATE RECEIVED	PRINT NAME OF AGENT	TITLE OF AGENT	SIGNATURE OF AGENT
1	3-14-17			
2	3-14-17			
3	3-23-17			

Americas Generators
 Bidder (firm name)

 3-27-17
 Signature Date

Eric Johnston, CEO
 Printed Name and Title

Form 6
Schedule of Pricing
Bid 2017-043
Fixed and Portable Generator Replacement Units,
Projects Nos. 17-025 and 17-029

- A. PRICE:** Use this Form 6 for submission of Pricing. Bidder must submit pricing per the requirements and specification detailed in this ITB. Pricing submitted in this Form 6, Schedule of Pricing, must be all inclusive of the specified generators, a minimum of one year parts and labor warranty, start-up, delivery and training costs.
- B. ALTERNATE PRODUCTS:** Alternate products of equal specifications will be considered. In order for an alternate product to be considered, Bidder must submit information and documentation with its Bid supporting the claim that the purported alternate is equal to the product specified in this ITB. The City in its sole discretion will determine if the alternate product meets the requirements of this ITB.

ITEM	QTY	UOM	DESCRIPTION	UNIT PRICE	EXTENDED PRICE
1	1	Ea	Trailer mounted generator set (Minimum 175 kw – Maximum 225 kw) MFG/MODEL: TP-C200-T4Flex-60	\$58,948. ⁶⁷	\$58,948. ⁶⁷
2	1	Ea	Trailer mounted generator set (Minimum 140 kw – Maximum 165 kw) MFG/MODEL: TP-JD150-T4Flex-60	\$47,373. ⁶⁷	\$47,373. ⁶⁷
3	2	Ea	Trailer mounted generator set (Minimum 90 kw – Maximum 125 kw) MFG/MODEL: TP-JD100-T4Flex-60	\$39,058. ⁶⁷	\$78,117. ³⁴
4	1	Ea	Skid mounted generator set (Minimum 200 kw – Maximum 250 kw) MFG/MODEL: TP-C200-T4Flex-60 Open	\$29,190. ⁰⁰	\$29,190. ⁰⁰
TOTAL BID PRICE IN NUMERALS					\$213,629. ⁶⁸

TOTAL BID PRICE IN WORDS Two hundred thirteen thousand six hundred twenty nine and sixty eight cents.

C. SUPPORTING DOCUMENTATION:

Submit the following supporting documentation with your Schedule of Pricing:

- Shop drawings of all units
- Photos of all units/items
- Specifications Sheet

D. JOINT BIDDING, CO-OPERATIVE PURCHASING AGREEMENT: Will extend same price, terms, and conditions of this bid to other Palm Beach, Martin and Broward County Governmental agencies?

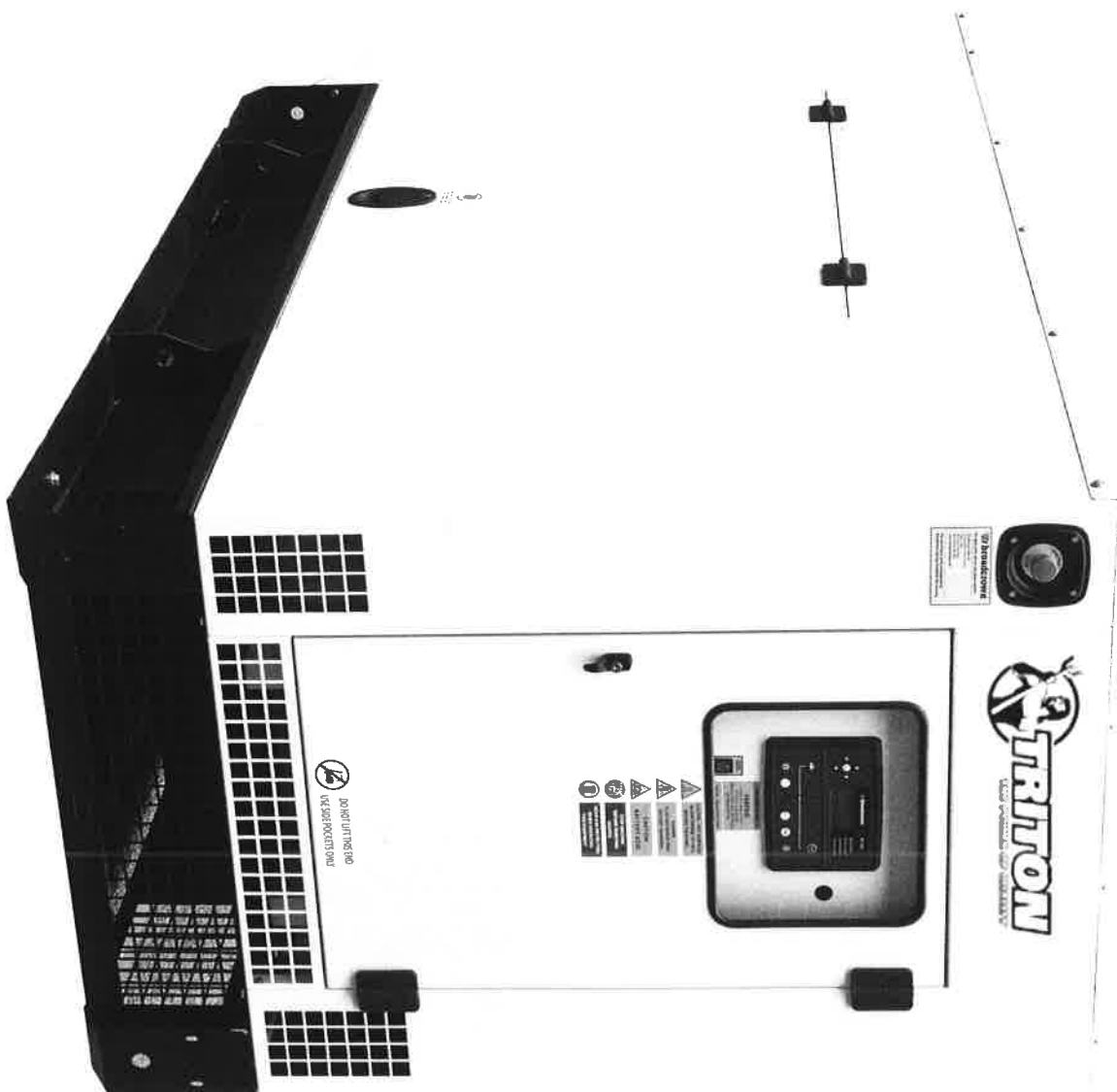
☒ Yes ☐ No

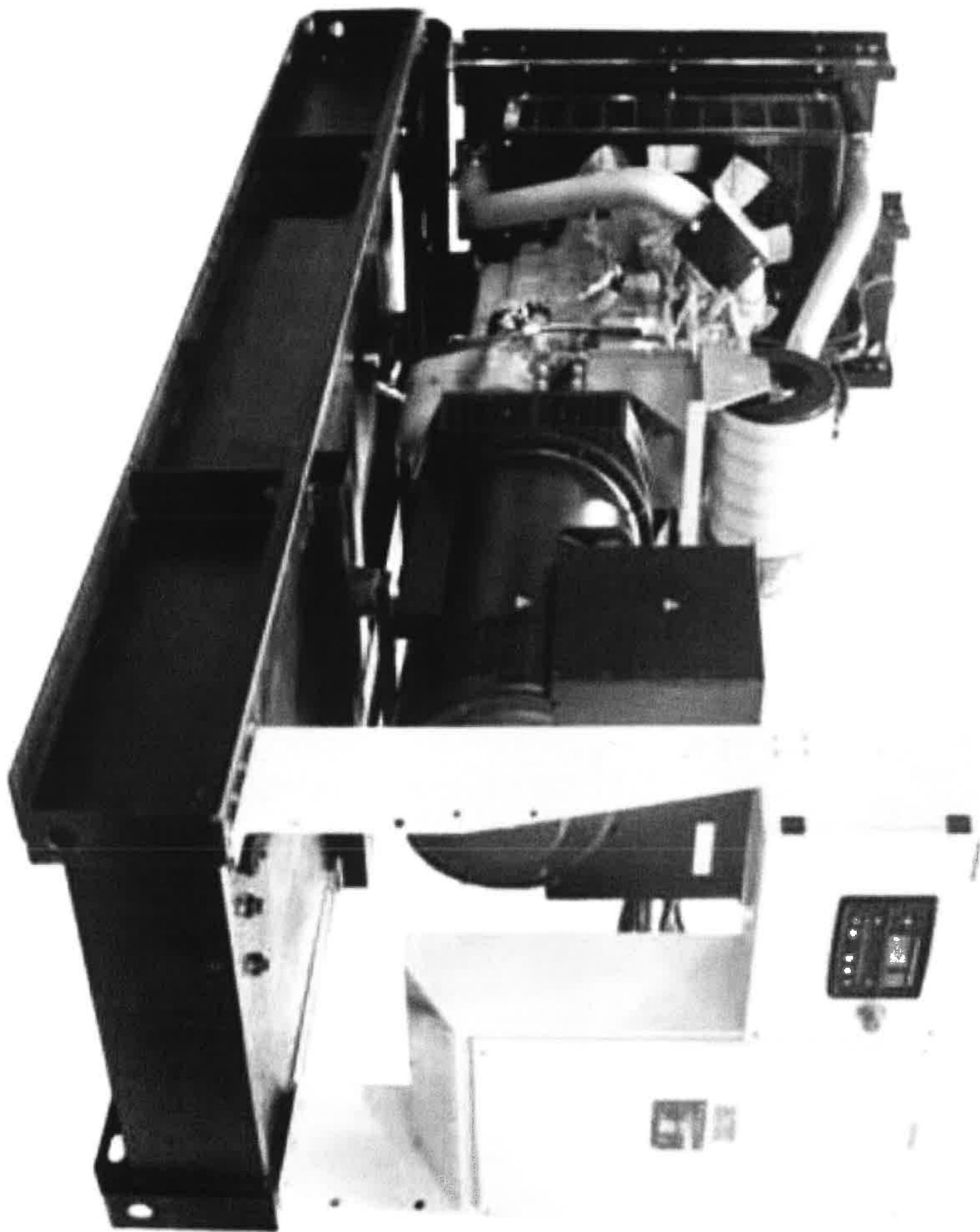
E. BID INFORMATION WAS OBTAINED FROM:

☒ BidSync ☐ Newspaper Ad ☐ City Hall ☐ City Website

☐ Other (specify) _____

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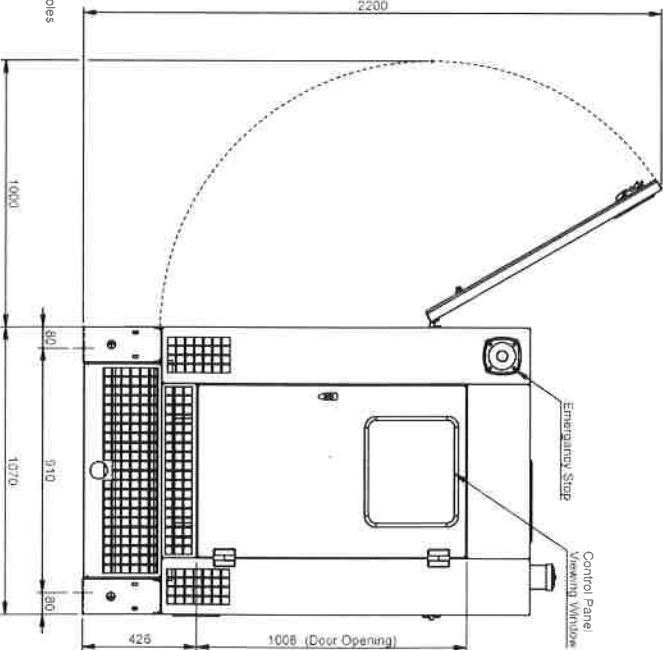
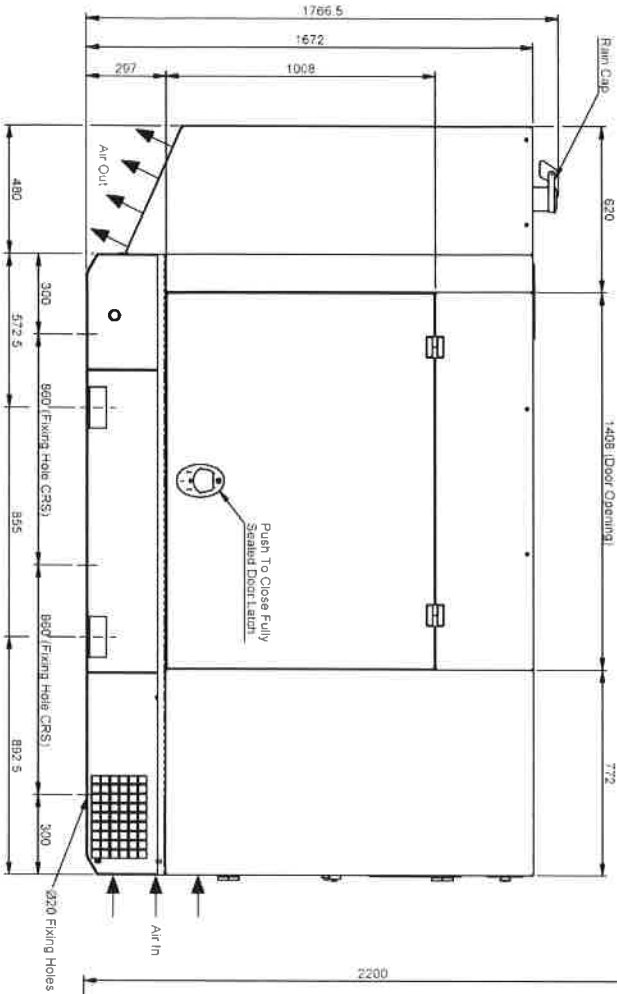
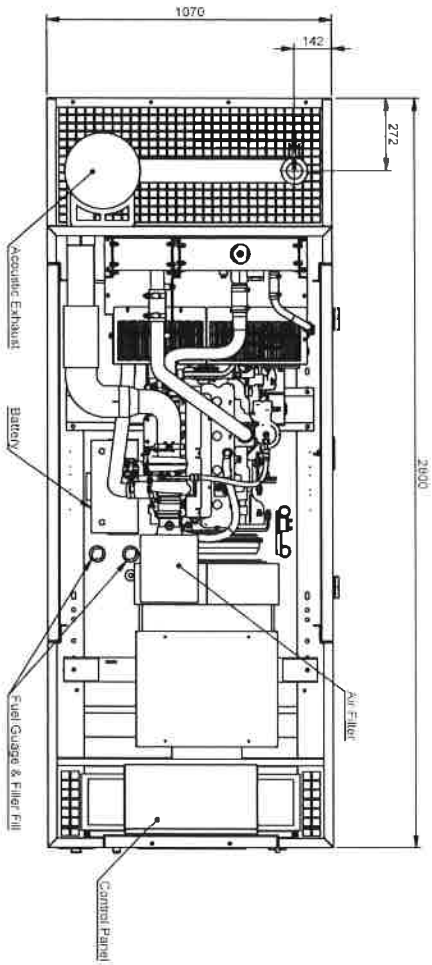




Useable Fuel Capacity: Integral - Bunded - 230L / Integral - 205L.



B Oil / Coolant Capacity & Dry / Wet Weights Altered L R 14 10 13



REV	DETAILS	APPD	DATE
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NOTES - MECHANICAL TOLERANCES

GENERAL TOLERANCES +/- 5mm
FABRICATION: +/- 3mm
HOLE CENTRES +/- 1mm
OTHER TOLERANCES AS OTHERWISE STATED WHERE REQUIRED
GEOMETRICAL AND OTHER TOLERANCES AS STATED



THIRD ANGLE PROJECTION

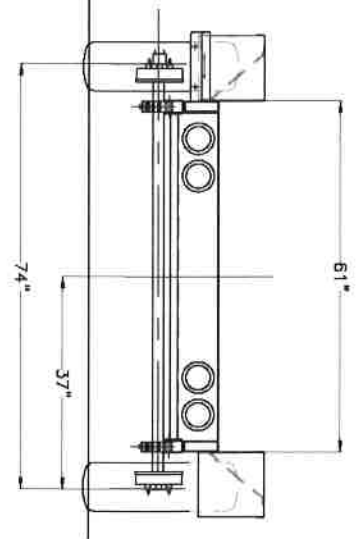
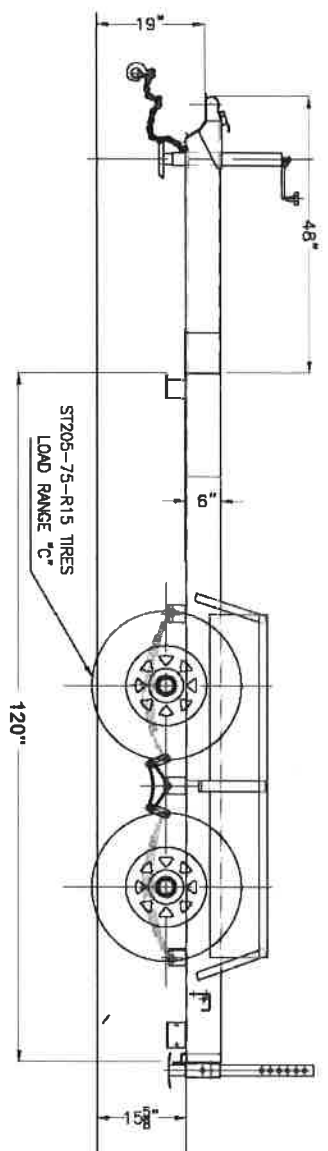
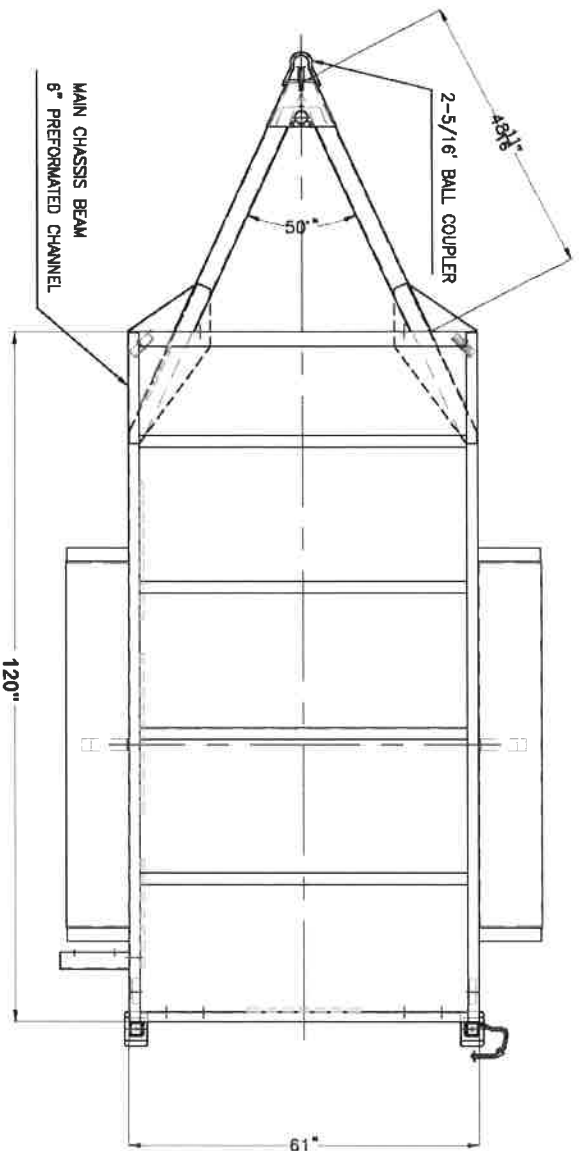
DESCRIPTION

Canopy 2 60Hz Sales GA

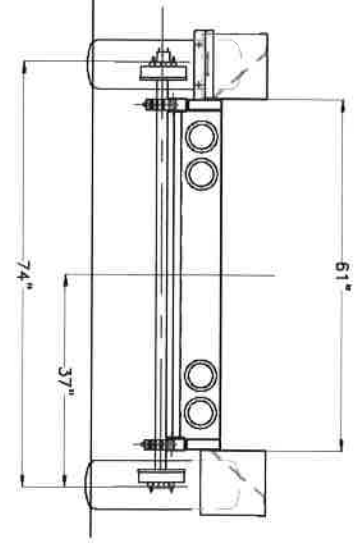
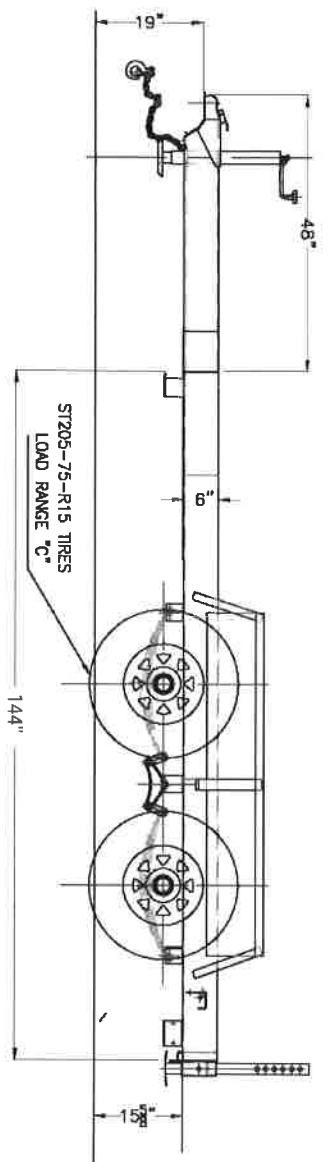
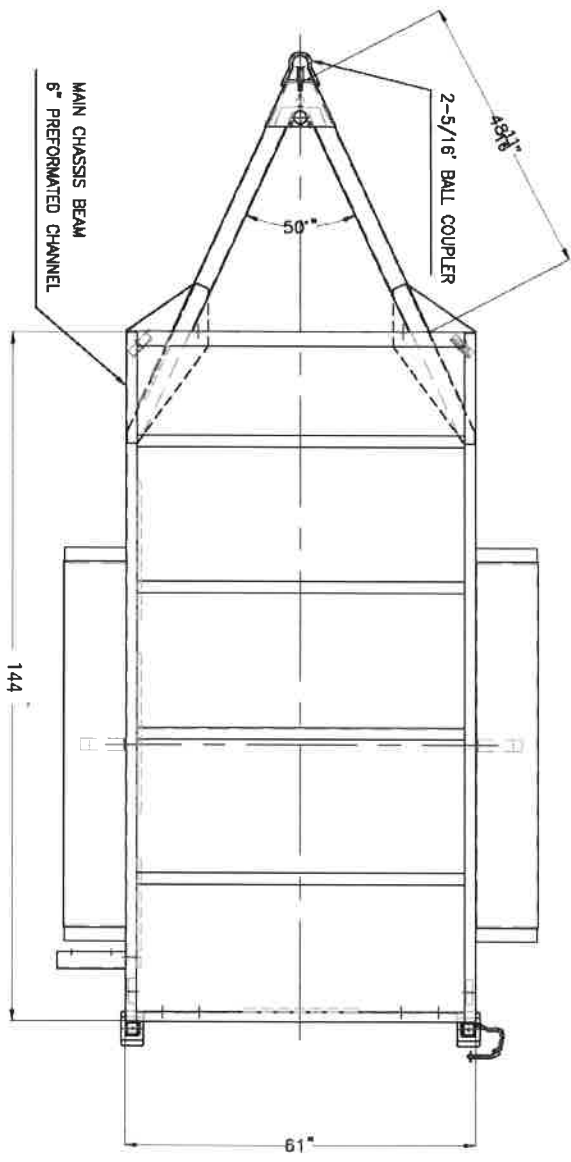
SHEET 1 of 1
CREATED BY: L Richards
DATE: 10/11/2017
MODIFIED BY: L Richards
DATE: 14/10/2013
CHECKED BY: S Bean
DATE: 14/07/2013
ISSUE: B
DRAWING No

MATERIAL FINISH





10000lb Tandem Axle Trailer			
SIZE:	DATE: 04-29-14	DWG NO:	T-W FLX C-COM
SCALE:	CAD FILE: TRAILERS		



10000lb Tandem Axle Trailer

10000lb Tandem Axle Trailer		
SIZE:	DATE: 04-29-14	DWG NO: T-W FIX C-COM
SCALE:	CAD FILE: TRAILERS	

