

City of Delray Beach

ITB# 2017-007

October 31, 2016



www.BennettFireProducts.com



ATHLETIC GEAR FOR FIREFIGHTERS™



WWW.BENNETTFIREPRODUCTS.COM

Bennett Fire Products Co., Inc.

P.O. Box 2458

Woodstock, GA 30188

Office: 770-591-0520

Fax: 770-591-4332

October 26, 2016

Dukagjin Basha, Purchasing Agent
City of Delray Beach
100 NW 1st Avenue
Delray Beach, FL

Dear Dukagjin,

Please find our bid and supporting documentation in the information that follows. We fully understand the scope of the work required in your invitation to bid dated September 30, 2016 and look forward to the opportunity to serve Delray Beach's firefighters.

Globe Firefighter's Suits is America's oldest and largest manufacturer of firefighter's protective clothing, opening their doors in 1887. Bennett Fire Products Co., Inc. opened in 1994, and specializes in the sale and service of firefighter's protective clothing. We service Department's exclusively for Globe in GA and FL, from Atlanta Fire Rescue to Key West Fire Department and hundreds of Fire Departments in between.

We are experienced in performing the requirements of your request as we measure literally thousands of firefighters each year for their protective clothing. We are accustomed to handling large agency contracts such as Delray Beach. We are currently under contract with the Broward County and Boca Raton. We also provide protective clothing for some agencies near you including Palm Beach Gardens, Boynton Beach, Davie, Sunrise and Margate, just to name a few.

I am the President and Owner of Bennett Fire Products Co., Inc. and will provide technical clarification regarding all aspects of our proposal. My contact information is listed below. Thank you for giving us the opportunity to serve the City of Delray Beach.

Sincerely,

A handwritten signature in blue ink that reads "Danny Bennett".

Danny Bennett

Bennett Fire Products Co., Inc.
195 Stockwood Drive, Suite 170
Woodstock, GA 30188

Danny Bennett, President and Owner
Office – 770/591-0520
Cell - 770/402-9910 – main contact number
e-mail address – bennettfire@att.net

Local Representative
Bob Reardon, Sales Representative
Cell – 561/644-5722
e-mail address – reardon7575@att.net

www.bennettfireproducts.com

Bennett Fire Products Company, Inc. was established in 1994 by Danny Bennett, President and Owner, and is Globe's exclusive distributor for Georgia and Florida.



www.BennettFireProducts.com

October 26, 2016

To: Dukagjin Basha, Purchasing Agent, City of Delray Beach

Fr: Mr. Danny Bennett, President

Re: Summary of Services

Thanks for allowing us to submit a summary of services regarding your selection of firefighter's protective clothing. Although we may be a new name to you, we are proudly celebrating our 21st year in business this year.

Representing Globe Firefighter's Suits, America's oldest and largest manufacturer of firefighter's protective clothing, we take great pride in the services we offer. When you purchase a Globe garment, you are buying gear made by the Industry leader and the company, since 1887, has set the standard that other manufacturers follow.

Providing the Best Fit – Globe patterns are designed to provide the best fit for all shapes and sizes. With different jacket lengths, male and female patterns, along with custom alterations at no extra charge, everyone receives the best fit for their body style. Sizing Samples are used along with a measuring tape to make certain the fit is as near perfect as possible.

Delivery – Measuring will be scheduled within two weeks of notification by the Department, and delivery will be no later than 45-60 days after measurements are taken. Globe's Quick Ship Program is also available for 17-21 day deliveries for a 10% premium. Occasionally, emergency orders are rushed through production for a 30 day delivery at no additional charge. Measuring will be conducted on all three shifts with additional make up days if needed.

Main and Emergency Contacts – Danny Bennett, Cell 770-402-9910, bennettfire@att.net; Bob Reardon, Cell 561-644-5722, reardon7575@att.net, Jordan Davis, Globe's Regional Manager, Cell 603-724-8687, jdavis@globefiresuits.com

Loaner Gear Program – Globe offers a very generous loaner gear program, with hundreds of sets in inventory. This program is offered to Departments at no charge and can be utilized for gear being sent back to the Factory for warranty regardless if the repair is covered under warranty or not, and the Department does not even have to wash the gear before they send it back to the Factory. This program is also used as a rental program for emergency needs.

Repairs – Minerva and Gloves, Inc. are ISPs in the Miami area that Globe recognizes to repair their gear. Bennett Fire Products Company nor Globe is affiliated with either company, but they do good work. Globe also has a CARES Division at the Factory in New Hampshire. The CARES Division will be responsible for all warranty issues that may arise, and now will cover Velcro under warranty. A new method of cutting Velcro and sealing the edges

has corrected the problems the Industry had with Velcro during the past decade. All other repairs can be made at Globe and the Department can also set up an account directly with Globe's CARES Division.

NFPA 1851 Care and Maintenance Classes – Globe along with Bennett Fire Products insist Departments participate in these classes. As part of our mission to provide the best clothing for firefighters, we also feel it is extremely important for firefighter safety to teach the 1851 classes. In addition to firefighter safety, the protective clothing is a very expensive asset owned by the City and it needs to be properly maintained and life maximized. If we can get this message across to the firefighters during these classes, the Departments save money and their firefighters are healthier. Globe will commit to offering an NFPA certified class at Delray Beach Fire Rescue.

Customer Service – Outstanding Customer Service is nothing we really talk about, we just do it. Your Department expects the best, and that is what we have tried to offer since we opened the doors in 1994. Our promise to you starts in the beginning with assisting your Department in developing specifications that best meets your needs, adequately measuring firefighters for proper fit, then delivering gear that meets those specifications and fits the way it should.

With Globe, the Industry leader in Firefighter's Protective Clothing, you can count on getting the materials you ordered, constructed to the exact specifications you have developed, delivered in a timely manner, and always at a fair price. Our company specializes and only offers firefighter's protective clothing, and can stay focused on the PPE needs of your Department. References are always a good source of information to check for any vendor's level of customer service.

PPE Tracking Program – Globe's tracking program is free to use and is located at www.ppetracker.com. This site allows your Department to track inventory management for helmets, gloves, hoods, boots, jackets, trousers and masks for each firefighter. Sections include inventory tracking, inspections, repairs, etc. Globe can also import each new order in your database after the order ships.

Globe's Quality of Construction - Globe's quality of construction is second to none in the industry with 8-10 stitches per inch, two needle stitched construction seams along with Kevlar reflective trim abrasion cording. These are just two of the construction features that set Globe apart from the others. Other garments may perform well during the short term and feel comfortable because of their loose construction methods and lack of reinforcements, but a Globe garment will out perform others in the long run.

Warranty - Globe offers a lifetime warranty against defects in workmanship and material. Velcro is also included in the new Globe 5 Year Support Warranty for Velcro.

Thank you for your interest in Globe and Bennett Fire Products. We look forward to serving you!

References:

Broward Sherriff's Office, Fire Rescue

Boca Raton Fire Rescue

Boynton Beach Fire Rescue

Palm Beach Gardens Fire Rescue

Sunrise Fire Rescue

Davie Fire Rescue

Form 1
Bid Submittal Signature Page

By signing this Bid, the Bidder certifies that it satisfies all legal requirements as an entity to do business with the City, including all Conflict of Interest and Code of Ethics provisions.

Firm Name: Bennett Fire Products Company, Inc.
Street Address: 195 Stockwood Drive, Suite 170 Woodstock GA 30188
Mailing Address (if different from Street Address): PO Box 2458
Telephone Number(s): 770-591-0520 770-402-9910
Fax Number(s): N/A
Email Address: bennettfire@att.net
Federal Identification Number: 58-2143532

Danny Bennett October 26, 2016
Signature Date
Danny Bennett
Printed Name and Title

By signing this document, the Bidder agrees to all terms and conditions of the ITB and the resulting agreement.

THE EXECUTION OF THIS FORM CONSTITUTES THE UNEQUIVOCAL OFFER OF BIDDER TO BE BOUND BY THE TERMS OF ITS BID. FAILURE TO SUBMIT THIS FORM EXECUTED BY AN AUTHORIZED REPRESENTATIVE WHERE INDICATED SHALL RENDER THE BID NON-RESPONSIVE. THE CITY MAY, HOWEVER, IN ITS SOLE DISCRETION, ACCEPT ANY BID THAT INCLUDES AN EXECUTED DOCUMENT WHICH UNEQUIVOCALLY BINDS THE BIDDER TO THE TERMS OF ITS BID.

Form 2
Public Entity Crimes

NOTIFICATION OF PUBLIC ENTITY CRIMES LAW

Pursuant to Section 287.133, *Florida Statutes*, you are hereby notified that a person or affiliate who has been placed on the convicted Bidders list following a conviction for a public entity crime may not submit a Bid on a Bidder to provide any goods or services to a public entity; may not submit a Bid on a Bidder with a public entity for the construction or repair of a public building or public work; may not submit Bids on leases or real property to a public entity; may not be awarded or perform work as a Bidder, supplier, sub-Bidder, or consultant under a Bidder with any public entity; and may not transact business with any public entity in excess of the threshold amount provided in Section 287.017 [F.S.] for Category Two [\$35,000.00] for a period of thirty-six (36) months from the date of being placed on the convicted Bidders list.

Acknowledged by:

Bennett Fire Products Company, Inc.

Firm Name (print)

Danny Bennett

Signature

October 26, 2016

Date

Danny Bennett President

Printed Name and Title

Form 3
Drug-Free Workplace

If identical tie bids exist, preference will be given to the vendors who submit a certification with their bid/Bid certifying they have a drug-free workplace in accordance with Section 287.087, Florida Statutes. The drug-free workplace preference is applied as follows:

IDENTICAL TIE BIDS: Preference shall be given to businesses with drug-free workplace programs. Whenever two or more bids which are equal with respect to price, quality, and service are received by the State or by any political subdivision for the procurement of commodities or contractual services, a bid received from a business that certifies that it has implemented a drug-free workplace program shall be given preference in the award process. Established procedures for processing tie bids will be followed if none of the tied vendors have a drug-free workplace program.

As the person authorized to sign this statement, I certify that this firm complies fully with the following requirements:

- 1) This firm publishes a statement notifying employees that the unlawful manufacture, distribution, dispensing, possession, or use of a controlled substance is prohibited in the workplace and specifying the actions that will be taken against employees for violations of such prohibition.
- 2) This firm informs employees about the dangers of drug abuse in the workplace, the business's policy of maintaining a drug-free workplace, any available drug counseling, rehabilitation, and employee assistance programs, and the penalties that may be imposed upon employees for drug abuse violations.
- 3) This firm gives each employee engaged in providing the commodities or contractual services that are under bid a copy of the statement specified in subsection (1).
- 4) In the statement specified in subsection (1), this firm notifies the employees that, as a condition of working on the commodities or contractual services that are under bid, the employee will abide by the terms of the statement and will notify the employer of any conviction of, or plea of guilty or nolo contendere to, any violation of chapter 893 or of any controlled substance law of the United States or any state, for a violation occurring in the workplace no later than five (5) days after such conviction.
- 5) This firm imposes a sanction on or requires the satisfactory participation in a drug abuse assistance or rehabilitation program if such is available in the employee's community, by any employee who is so convicted.
- 6) This firm will continue to make a good faith effort to maintain a drug-free workplace through implementation of this section.

Bennett Fire Products Company, Inc.

Firm Name (print)

Danny Bennett

Signature

October 26, 2016

Date

Danny Bennett President

Printed Name and Title

Form 4
Conflict of Interest Disclosure Form

The award of this ITB is subject to the provisions of Chapter 112, Florida Statutes and Palm Beach County Ordinance Section 2-443. All Bidders must disclose: the name of any officer, director, or agent who is also an employee or relative of an employee of the City.

Furthermore, all Bidders must disclose the name of any City employee or relative(s) of a City employee who owns, directly or indirectly, an interest in the Bidders firm or any of its branches.

The purpose of this disclosure form is to give the City the information needed to identify potential conflicts of interest for key personnel involved in the award of this ITB.

The term "conflict of interest" refers to situations in which financial or other personal considerations may adversely affect, or have the appearance of adversely affecting, an employee's professional judgment in exercising any City duty or responsibility in administration, management, instruction, research, or other professional activities.

Select the statement below which applies to Bidder and, if applicable attach supporting information:

☒ To the best of our knowledge, the undersigned firm has no potential conflict of interest as defined in Chapter 112, Florida Statutes and Section 2-443, Palm Beach County Code of Ordinances.

☐ The undersigned firm, by attachment to this form, submits information which may be a potential conflict of interest as defined in Chapter 112, Florida Statutes and Section 2-443, Palm Beach County Code of Ordinances.

Acknowledged by:

Bennett Fire Products Company, Inc.

Firm Name (print)

Danny Bennett

Signature

October 26, 2016

Date

Danny Bennett President

Printed Name and Title

Disclose the name of any officer, director or agent of Bidder who is also an employee of the City. Disclose the name of any City employee who owns, directly or indirectly, any interest in the Bidder's firm or any of its branches. If no conflicts of interests exist enter N/A.

Form 5

Acknowledgment of Addenda

The Bidder hereby acknowledges the receipt of the following addenda, which were issued by the City and incorporated into and made part of this ITB. The Bidder acknowledges that it is solely responsible for ensuring that it is aware of, and in receipt of, all addenda.

ADDENDUM NUMBER	DATE RECEIVED	PRINT NAME OF AGENT	TITLE OF AGENT	SIGNATURE OF AGENT
1	10-14-16	Basha		
2	10-19-16	Basha		

Bennett Fire Products Company, Inc.
Bidder (firm name)

Danny Bennett October 26, 2016
Signature Date

Danny Bennett President
Printed Name and Title

**CITY
INVITATION TO BID
2017-007**

Title:	Firefighter Protective Equipment; Bunker Gear
Bidder Name:	<i>Bennett Fire Products Company, Inc.</i>

Addenda Acknowledgement

Bidder hereby acknowledges the receipt of the following addenda, which were issued by the City and incorporated into and made part of this Invitation to Bid (ITB). It is the sole responsibility of Bidder to ensure that all addenda have been received and receipt of each has been acknowledged. Failure to submit acknowledgement of each addendum issued may result in Bidder being deemed non-responsive.

ADDENDA NUMBER	ADDENDA DATE
<i>1</i>	<i>October 14, 2016</i>
<i>2</i>	<i>October 19, 2017</i>

Submission Deadline: October 21, 2016, 2:00 P.M. ET

Submissions Accepted Via: BidSync, Mail or in Person

Submit to: City of Delray Beach
Purchasing Division
100 N.W. 1st Avenue
Delray Beach, FL 33444

Comments: A facsimile copy will not be accepted as a sealed Bid.

**City of Delray Beach
Confirmation of Receipt (Date/Time Stamp):**

Form – 7 Specification Compliance

I Danny Bennett (name) as a duly authorized representative of Bennett Fire Products Co., Inc. (Bidder) do hereby attest that all items detailed in the scope will be provided and all items submitted as part of this bid complies with the Specifications except as detailed below.

Exceptions from the Specifications:

No exceptions to the specifications.

Note: Bid sample shipped directly from Globe.

Indicate below whether the manufacturer of the bunker gear proposed is ISO Standard 9001 certified and registered by checking either "Yes" or "No" in the space provided.

☒ Yes, the manufacturer of the gear proposed is ISO Standard 9001 certified and registered.

☐ No, the manufacturer of the gear proposed is not ISO Standard 9001 certified and registered.

Bidder: Bennett Fire Products Co., Inc.

Signature: Danny Bennett

Printed Name: Danny Bennett

Date: October 26, 2016

Title: President

Form 6 - Schedule of Pricing

Bidder Name: Bennett Fire Products Company, Inc.

- A. PRICE:** Bidder must submit pricing per the requirements and specification detailed in this ITB. Bunker Gear must meet all the requirements set forth in NFPA 1851 and NFPA 1971. Pricing submitted in response to this ITB will be valid for the initial one-year term of the Agreement. Thereafter, on an annual basis, any request for escalation in pricing must be submitted to the City for evaluation and will be no greater than the Bureau of Labor Statistics, Producer Price Index (PPI) price increase for the most recent 12 month period per the following: PPI, Industry Data, Not Seasonally Adjusted, Miscellaneous products, Personal safety equipment and clothing, WPU157108.

ITEM	EST. ANNUAL QTY	UOM	DESCRIPTION	UNIT PRICE	EXTENDED PRICE
1	36	SET	Bunker Gear Complete Set (coat and pant-standard sizes) <i>up to size 60</i>	\$ <i>2,325.00*</i>	\$ <i>83,700.00</i>
2	2	SET	Bunker Gear Complete Set (coat and pant XL sizes) <i>60+</i>	\$ <i>2,425.00</i>	\$ <i>4,850.00</i>
3	38	EA	Bunker Gear Bag	\$ <i>40.00</i>	\$ <i>1,520.00</i>
TOTAL BID PRICE IN NUMERALS				\$ <i>90,070.00</i>	
TOTAL BID PRICE IN WORDS:				<i>* see attached</i>	
				<i>Ninety thousand and seventy dollars</i>	

B. MANUFACTURER

MANUFACTURER	MODEL
Bunker Gear - <i>Globe Manufacturing</i>	<i>Gxtreme 3.0 jacket and JH Ready Trousers</i>
Bunker Gear Bag - <i>Firecraft</i>	<i>GB-15563</i>

- C. JOINT BIDDING, CO-OPERATIVE PURCHASING AGREEMENT:** Will extend same price, terms, and conditions of this bid to other Palm Beach, Martin and Broward County Governmental agencies?

☒ Yes

☐ No

D. BID INFORMATION WAS OBTAINED FROM:

☐ Newspaper Ad

☐ City Hall

☒ BidSync

☐ Other (specify) _____



WWW.BENNETTFIREPRODUCTS.COM

Bennett Fire Products Co., Inc.

P.O. Box 2458

Woodstock, GA 30188

Office: 770-591-0520

Fax: 770-591-4332

October 26, 2016

Dukagjin Basha, Purchasing Agent
City of Delray Beach
100 NW 1st Avenue
Delray Beach, FL

2017 annual price of \$2,325.00 per set is valid from January 1, 2017 until December 31, 2017.

If any purchases are made prior to December 31, 2016, deduct \$88.00 per complete set, or \$2,237.00 per set valid until December 31, 2016.

Bennett Fire Products Co., Inc.
195 Stockwood Drive, Suite 170
Woodstock, GA 30188

Danny Bennett, President and Owner
Office – 770/591-0520
Cell - 770/402-9910 – main contact number
e-mail address – bennettfire@att.net

A handwritten signature in black ink that reads "Danny Bennett".