



Cover Memorandum/Staff Report

File #: 23-1531

Agenda Date: 11/14/2023

Item #: 6.N.2.

TO: Mayor and Commissioners
FROM: Missie Barletto, Public Works Director
THROUGH: Terrence R. Moore, ICMA-CM
DATE: November 14, 2023

APPROVAL OF RESOLUTION NO. 231-23 TO AWARD AN AGREEMENT WITH TEN-8 FIRE & SAFETY LLC., FOR THE PURCHASE OF A PUMPER TRUCK AND A LADDER TRUCK, UTILIZING SOURCEWELL RFP 113021, IN THE AMOUNT OF \$2,765,420.58.

Recommended Action:

Motion to approve Resolution No. 231-23 to award an agreement with Ten-8 Fire & Safety LLC., for the purchase of a Pierce Enforcer Pumper Truck and a Pierce Enforcer Ladder Truck from Ten-8 Fire & Safety LLC., utilizing Sourcewell RFP 11302, in the amount of \$2,765,420.58.

Background:

The Fleet Division of Public Works (Fleet) is responsible for the replacement of vehicles in the City's fleet. Fire Rescue Pumper Truck 200832, Fire Platform Truck 200950, and Rescue Ambulance 201560 have exceeded their life expectancies as front-line emergency response apparatuses and are scheduled for replacement in the approved FY2024 CIP Budget.

On April 5, 2022, Sourcewell awarded Contract No. 113021-OKC to Oshkosh Corporation, its subsidiaries, and authorized dealers for the purchase of Fire Fighting Apparatus and Fire Service Vehicles. The contract is valid from May 5, 2022, through February 10, 2026.

Fleet is requesting approval of an agreement to purchase one (1) new Pierce Enforcer Pumper Truck and one (1) new Pierce Enforcer Ladder Truck utilizing the Sourcewell contract's pricing, terms, and conditions. Pierce Manufacturing, Inc. (Pierce) is a subsidiary of Oshkosh Corporation. Ten-8 Fire & Safety LLC., (Ten-8) is the exclusive dealer for the sale, service, parts, and warranty of custom and commercial fire apparatus manufactured by Pierce in the states of Florida and Georgia. Ten-8 has provided a proposal that includes prepayment discount rates of \$130,692.50 (13%) for the Pumper Truck and \$182,269.68 (12%) for the Ladder Truck. Additionally, there is a \$150,000 customer credit for loose equipment per truck, for a total credit of \$300,000. The total cost for both vehicles is \$2,765,420.58. Ten-8 will also provide a performance bond upon receipt of the executed agreement.

Upon acceptance of the new Pumper Truck and Ladder Truck, Pumper Truck 200832 and Platform Truck 200950 will be moved into reserve status for the balance of their life cycle.

Pricing for rescue ambulance chassis has not been released by the manufacturer at this time. Once released, Fleet will bring the proposed replacement for Rescue Ambulance 201560 to City Commission for approval.

This motion is in accordance with the Code of Ordinances Chapter 36, Commission Approval Required and Purchasing Policies, Accessing Contracts from Other Government Agencies and Not-for-Profit Organizations.

Attachments:

1. Agreement P2024-009
2. Exhibit A - Proposal
3. Resolution No. 231-23
4. Performance Bond
5. Legal Review Checklist
6. Sourcewell No. 113021-OKC
7. Sourcewell Price Letter 113021-OKC
8. Sourcewell RFP No. 113021
9. Ten-8 Dealer Sole Source

City Attorney Review:

Approved as to form and legal sufficiency.

Funding Source/Financial Impact:

Funding will be available from account number 501-43-390-549.64-14 (Heavy Equipment) for prepayment until a Lease Purchase Agreement, as approved at the October 17, 2023 City Commission meeting, is executed to reimburse the Central Garage Fund.

Timing of Request:

This request is extremely time-sensitive to avoid an approximate 10% increase in December, as well as to secure current EPA emission standards for the vehicles.