



About Our Impact



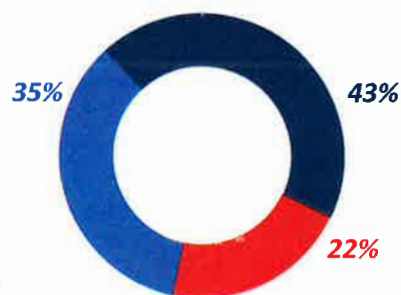
Results that Change Lives

Research shows that SBDC-assisted clients generate sales and employment opportunities that return more in tax revenues to state and federal funding partners than the cost of operating the program.

FUNDING DATA

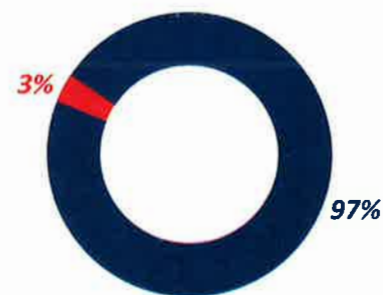
2018 SOURCES OF FUNDS

[BUDGET] \$6.5M Local & Private** \$8.0M Federal \$4.0M State*



2018 USES OF STATE FUNDS

[BUDGET]* Other Costs Personnel [Salaries & Fringe]



* State funds were awarded beginning January 1, 2018
** Excludes local and private in-kind support

* Percent of direct costs

CONSULTING CLIENT BREAKDOWN

46%
5,382
MINORITIES



14%
1,609
VETERANS
AND SERVICE-CONNECTED
DISABLED VETERANS



45%
5,229
WOMEN

SERVICE DELIVERY SUMMARY

110,651
**Consulting
Hours Delivered**

by our professionally certified
business consultants

11,750
**Entrepreneurs
and Small Business
Owners**
received consulting

956

**Training
Events**

were conducted

12,070
**Attendees
Participated**

in our statewide training events
held throughout the year