

# Quotes - New Vehicles

## BOZARD GOVERNMENT SALES

November 5, 2025

ANDREW RAYFIELD

FLEET MANGER

CITY OF DELRAY BEACH

561-243-7333 CELL 561-715-4651

[rayfield@mydelraybeach.com](mailto:rayfield@mydelraybeach.com)

Greeting,

Bozard Ford is pleased to submit the following quotw based on FSA Contract FSA 25-VEL33.0

	Color		
Exterior Color	YZ	OXFORD WHITE	
Interior Vehicle	9W	CHARCOAL BLACK HD CLOTH FT BUCKET SEATS	
		VINYL REAR	
		Description	Price
	K8A	2026 FORD POLICE INTERCEPTOR UTILITY AWD 3.3L GAS	\$ 43,798.00
	K8A	2025 FORD POLICE INTERCEPTOR UTILITY AWD 3.3L GAS	
	99B	3.3L DIRECT INJECTION	INC
	44U	10-SPEED AUTO	INC
	153	FT LICENSE PLATE BRACKET	INC
	51R	DRIVER SIDE LED SPOT LIGHT	INC
	43D	DARK CAR FEATURE	INC
	17T	SWITCHABLE RED/WHITE LIGHTING IN CARGO AREA	INC
	60A	GRILLE LED LIGHTS SIREN & SPERKER PRE-WIRING	INC
	55F	REMOTE KEYLESS KEY FOBS	INC
	76P	PRE-COLLISION ASSIST W/PEDESTRIAN DETECTION	INC
	47A	POLICE ENGINE IDLE FEATURE	INC
	76R	REVERSE SENSING SYSTEM	INC
	17A	REAR AUXILLIARY AIR CONDITIONING	INC
	19K	H8 ABM BATTERY	INC
	55B	BLIND SPOT MONITING w/CROSS TRAFFIC ALERT	INC
	52P	HIDDEN DOOR LOCK PLUNGER	\$ 159.00
		CITY TAG	\$ 185.00
			\$ 44,142.00
	5X		\$ 220,710.00

All Vehiicles will be ordered **WHITE** unless agency choose a different color

**Approved**

Please return quote along with purchase order

Sincerely,

*Joe Windrow*

Fleet Sales Manager

(850) 776-5294

[WINDROW11@GMAIL.COM](mailto:WINDROW11@GMAIL.COM)

**Bid Award**

**Contract:** FSA25-VEL33.0, Pursuit, Administrative, and Other Vehicles

**Group:** Pursuit Rated Vehicles

**Item:** 250, Ford, Interceptor Utility AWD 3.3L Gas, K8A

**Description:** Refer FSA Base Specifications PDF document.

**Model Upgrade/Downgrade:**

Zone	Rank	Vendor	Price	Build File	Options File
Western	Primary	BOZARD FORD	\$43,798.00	Build	Options
	Alternate	Garber Ford Inc	\$43,935.00	Build	Options
	Alternate	Duval Ford LLC	\$43,959.00	Build	Options
Northern	Primary	BOZARD FORD	\$43,584.00	Build	Options
	Alternate	Garber Ford Inc	\$43,735.00	Build	Options
	Alternate	Duval Ford LLC	\$43,739.00	Build	Options
Central	Primary	BOZARD FORD	\$43,693.00	Build	Options
	Alternate	SAG Cocoa, LLC dba Cocoa Ford	\$43,797.00	Build	Options
	Alternate	Garber Ford Inc	\$43,835.00	Build	Options
Southern	Primary	BOZARD FORD	\$43,798.00	Build	Options
	Alternate	Garber Ford Inc	\$43,935.00	Build	Options
	Alternate	Duval Ford LLC	\$43,939.00	Build	Options

# ALAN JAY

## FLEET SALES

Contract Number: 2026 091521-NAF & 032824-NAF

Quote ID: 67338

Agency: DELRAY BEACH, CITY OF

Date: 10/16/2025

Thank you from the Alan Jay Fleet Team for the opportunity to provide this quotation for (3) 2026 CHEVY TRAX FWD LS, please review carefully and contact us with any errors or changes.

MSRP: \$23,390.00

Base Price: \$22,147.00

Factory Options: \$390.00

Aftermarket Options: \$1,490.00

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Vehicle Price: \$24,027.00

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Purchase Total:	Qty (3)	\$72,081.00
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### Per attached vehicle specifications.

*This quotation is valid as long as the manufacturer is accepting orders for the model year specified. Purchase orders received after factory order cutoff may not be honorable. The vehicle(s) offered on this quotation will be ordered in the color(s) listed. Please contact your Alan Jay sales representative with any questions you have on this quote.*

Quoted By: CHRISTY SELF / 904-838-4999 / Christy.Self@AlanJay.com



Call Us first, for all of your Fleet Automotive, & Light Truck needs.

Quote

PHONE (800) ALANJAY (252-6529)		DIRECT 863-385-9610	WWW.ALANJAY.COM	67338-1
Corporate Office	2003 U.S. 27 South Sebring, FL 33870	MOBILE 904-838-4999	Mailing Address	P.O. BOX 9200 Sebring, FL 33871-9200
		FAX 863-402-4221		

ORIGINAL QUOTE DATE  
10/16/2025

## QUICK QUOTE SHEET

REVISED QUOTE DATE  
10/16/2025

REQUESTING AGENCY	DELRAY BEACH, CITY OF			
CONTACT PERSON	ANDREW RAYFIELD	EMAIL	RAYFIELD@MYDELRAYBEACH.COM	
PHONE	561-243-7333	MOBILE	561-665-1115	FAX 561-272-5366

SOURCEWELL CONTRACT # 2026 091521-NAF & 032824-NAF

www.NationalAutoFleetGroup.com

MODEL	1TR58 1LS	MSRP	\$23,390.00
2026 CHEVY TRAX FWD LS			

CUSTOMER ID	CONTRACT PRICE	\$22,147.00
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BED LENGTH	
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\*\* All vehicles will be ordered white w/ darkest interior unless clearly stated otherwise on purchase order.

FACTORY OPTIONS	DESCRIPTION	
GAZ	Summit White	\$0.00
H5D	Jet Black/Gray with Blue accents, Cloth seat trim	\$0.00
LBP	Engine, ECOTEC 1.2L Turbo DOHC DI with Variable Valve Timing (VVT)	\$0.00
MNH	Transmission, 6-speed automatic	\$0.00
1LS	OPTIONS LS Preferred Equipment Group	\$0.00
A50	Seats, front bucket	\$0.00
FE9	Emissions, Federal requirements	\$0.00
FJM	Axle, 3.50 final drive ratio	\$0.00
IOR	Audio system, Chevrolet Infotainment 3 system	\$0.00
PWP	Wheels, 17" (43.2 cm) steel with wheel cover	\$0.00
UD7	Rear Park Assist	\$0.00
UFG	Rear Cross Traffic Alert	\$0.00
UKC	Lane Change Alert with Side Blind Zone Alert	\$0.00
WPA	Driver Confidence Package	\$390.00

CONTRACT OPTIONS	DESCRIPTION	FACTORY OPTIONS	\$390.00
3K SMART	3rd key and remote for vehicles with proximity access.		\$375.00
W TLI-4-AW	(4) Whelen T-Series SOLO color ultra thin light heads with (2) mounted in grille and (2) mounted to rear of vehicle (AMBER/WHITE).		\$870.00
NEW-TAG-CITY	New CITY tag Includes temp tag & two way overnight shipping for signature.		\$245.00
CONTRACT OPTIONS			\$1,490.00

TRADE IN	TOTAL COST	\$24,027.00
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YES WE TAKE TRADE INS ~~~ ASK ABOUT MUNICIPAL FINANCING ~~~

TOTAL COST LESS TRADE IN(S)	QTY	3	\$72,081.00
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Estimated Annual payments for 60 months paid in advance: \$5,524.30 Extended: \$16,572.91  
Municipal finance for any essential use vehicle, requires lender approval, WAC.

Comments QUOTE SUBJECT TO FACTORY ORDER ACCEPTANCE or 30 DAYS

VEHICLE QUOTED BY CHRISTY SELF GOVERNMENT ACCOUNT MANAGER Christy.Self@AlanJay.com

"I Want to be Your Fleet Provider"

I appreciate the opportunity to submit this quotation. Please review it carefully. If there are any errors or changes, please feel free to contact me at any time.  
I am always happy to be of assistance.



ALAN JAY FLEET

CHRISTY SELF | 863-385-9610 | CHRISTY.SELF@ALANJAY.COM

Vehicle: [Fleet] 2026 Chevrolet Trax (1TR58) FWD 4dr LS ( Complete )



**Note:**Photo may not represent exact vehicle or selected equipment.

Window Sticker

SUMMARY

[Fleet] 2026 Chevrolet Trax (1TR58) FWD 4dr LSMSRP:\$21,600.00

Interior:Jet Black/Gray with Blue accents, Cloth seat trim

Exterior 1:Summit White

Exterior 2:No color has been selected.

Engine, ECOTEC 1.2L Turbo DOHC DI with Variable Valve Timing (VVT)

Transmission, 6-speed automatic

OPTIONS

CODE	MODEL	MSRP
1TR58	[Fleet] 2026 Chevrolet Trax (1TR58) FWD 4dr LS	\$21,600.00
OPTIONS		
1LS	LS Preferred Equipment Group	\$0.00
A50	Seats, front bucket	\$0.00
FE9	Emissions, Federal requirements	\$0.00
FJM	Axle, 3.50 final drive ratio	\$0.00
GAZ	Summit White	\$0.00
H5D	Jet Black/Gray with Blue accents, Cloth seat trim	\$0.00

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Data Version: 26739. Data Updated: Oct 15, 2025 6:48:00 PM PDT.





ALAN JAY FLEET

CHRISTY SELF | 863-385-9610 | CHRISTY.SELF@ALANJAY.COM

Vehicle: [Fleet] 2026 Chevrolet Trax (1TR58) FWD 4dr LS ( Complete )

IOR	Audio system, Chevrolet Infotainment 3 system		\$0.00
LBP	Engine, ECOTEC 1.2L Turbo DOHC DI with Variable Valve Timing (VVT)		\$0.00
MNH	Transmission, 6-speed automatic		\$0.00
PWP	Wheels, 17" (43.2 cm) steel with wheel cover		\$0.00
UD7	Rear Park Assist	Inc.	
UFG	Rear Cross Traffic Alert	Inc.	
UKC	Lane Change Alert with Side Blind Zone Alert	Inc.	
WPA	Driver Confidence Package		\$395.00
SUBTOTAL			\$21,995.00
Adjustments Total			\$0.00
Destination Charge			\$1,395.00
TOTAL PRICE			\$23,390.00

FUEL ECONOMY

Est City:28 MPG  
Est Highway:32 MPG  
Est Highway Cruising Range:422.40 mi

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ALAN JAY FLEET

CHRISTY SELF | 863-385-9610 | CHRISTY.SELF@ALANJAY.COM

Vehicle: [Fleet] 2026 Chevrolet Trax (1TR58) FWD 4dr LS ( Complete )

Standard Equipment

Package	Chevy Safety Assist includes (UHY) Automatic Emergency Braking, (UKJ) Front Pedestrian Braking, (UHX) Lane Keep Assist with Lane Departure Warning, (UE4) Following Distance Indicator, (UEU) Forward Collision Alert and (TQ5) IntelliBeam
Mechanical	Engine, ECOTEC 1.2L Turbo DOHC DI with Variable Valve Timing (VVT) E85-compatible (137 hp [102 kW] @ 5000 rpm, 162 lb-ft torque [219 N-m] @ 2500 rpm) (STD)
	Transmission, 6-speed automatic (STD)
	Axle, 3.50 final drive ratio
	Engine air filtration monitor
	Engine control, stop-start system
	Drivetrain, front-wheel drive
	Coolant protection, engine
	Battery, 70AH, 12V, 760 cold-cranking amps
	Alternator, 130 amps
	GVWR, 4145 lbs. (1880 kg)
	Suspension, Ride and Handling
	Suspension, front MacPherson strut
	Suspension, rear, compound crank
	Steering, power, non-variable ratio, electric
	Brakes, 4-wheel antilock, 4-wheel disc
	Brake, electronic parking
	Brake lining, performance
	Brake rotor, FNC
	Capless fuel fill
	Exhaust tip, turned down, hidden
	Mechanical jack with tools
Exterior	Wheels, 17" (43.2 cm) steel with wheel cover (STD)
	Tires, 225/60R17 all-season, blackwall
	Wheel, spare, 16" (40.6 cm) steel

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ALAN JAY FLEET

CHRISTY SELF | 863-385-9610 | CHRISTY.SELF@ALANJAY.COM

Vehicle: [Fleet] 2026 Chevrolet Trax (1TR58) FWD 4dr LS ( Complete )

Exterior

- Tire, spare, compact
- Spoiler, rear
- Moldings, Black, side windows surround
- Moldings, body-side, lower, extra wide, molded in Black
- Headlamps, LED
- Headlamp control, automatic on and off
- IntelliBeam, auto high beam (Included with (PED) Chevy Safety Assist.)
- Lamp, center high-mounted stop/brake (CHMSL)
- Mirrors, outside power-adjustable, manual-folding
- Mirror caps, molded in Black
- Glass, deep-tinted
- Wiper, rear, intermittent
- Wipers, front intermittent, variable speed
- Glass, tinted windshield
- Ornamentation, Trax lettering
- Liftgate, manual
- Door handles, body-color
- Recovery hook, front

Entertainment

- Audio system, Chevrolet Infotainment 3 system 8" diagonal color touchscreen, AM/FM stereo, Bluetooth audio streaming for 2 active devices, voice command pass-through to phone, Wireless Apple CarPlay and Wireless Android Auto compatibility (STD)
- Audio system feature, 4-speaker system
- SiriusXM Trial Subscription (IMPORTANT: The SiriusXM trial subscription is not provided on vehicles that are ordered for Fleet Daily Rental ("FDR") use. Trial subscription is subject to the SiriusXM Customer Agreement and privacy policy, visit [www.siriusxm.com](http://www.siriusxm.com) which includes full terms and how to cancel. All fees, content, features, and availability are subject to change.)
- Antenna, roof-mounted
- Wi-Fi Hotspot capable (Terms and limitations apply. See [onstar.com](http://onstar.com) or dealer for details.)
- Wireless Apple CarPlay/Wireless Android Auto
- Active Noise Cancellation

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ALAN JAY FLEET

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Vehicle: [Fleet] 2026 Chevrolet Trax (1TR58) FWD 4dr LS ( Complete )

Interior

Seats, front bucket (STD)
Seat trim, Cloth
Seat adjuster, driver 6-way manual
Seat adjuster, front passenger 4-way manual
Seat, rear 60/40 split-folding
Head restraints, front, 2-way adjustable
Head restraints, rear, height adjustable
Knee bolster, driver and front passenger
Console, floor with armrest
Floor mats, carpeted front (Deleted when LPO floor mats or floor liners are ordered.)
Steering wheel, polyurethane
Steering column, tilt and telescoping
Steering wheel controls, mounted audio, cruise control Driver Information Center, Forward Collision Alert gap adjust and phone interface controls
Driver Information Center, 3.5" diagonal monochromatic display
Vehicle health management
Window, power, front passenger with express down
Window, power, driver with express down
Windows, power rear, express down
Door locks, power
Keys, (2) foldable
Cruise control, electronic with set and resume speed
Theft-deterrent system
Theft-deterrent system, immobilizer
Remote panic alarm
USB ports, 2, one type-A and one type-C, located within the instrument panel
Power outlet, 12-volt, located on instrument panel
Air conditioning, single-zone manual
Defogger, rear-window electric
Air filter, pollutant

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Vehicle: [Fleet] 2026 Chevrolet Trax (1TR58) FWD 4dr LS ( Complete )

Interior

- Mirror, inside rearview manual day/night
- Visors, driver and front passenger vanity mirrors, covered
- Assist handle, front passenger
- Assist handles, rear outboard
- Shift knob, urethane
- Lighting, interior, overhead courtesy lamp
- Lighting, interior, roof, rear courtesy
- Lighting, rear cargo compartment lamp

Safety-Mechanical

- Automatic Emergency Braking (Included with (PED) Chevy Safety Assist.)
- Front Pedestrian Braking (Included with (PED) Chevy Safety Assist.)
- Braking control, ECM grade

Safety-Exterior

- StabiliTrak, stability control system
- Daytime Running Lamps, reduced intensity low beam, LED

Safety-Interior

- Airbags, frontal and seat-mounted side-impact for driver and front passenger; roof rail-mounted head-curtain for all outboard seating positions, and Passenger Sensing System for front passenger (Always use seat belts and child restraints. Children are safer when properly secured in a rear seat in the appropriate child restraint. See the Owner's Manual for more information.)
- OnStar Services capable (See onstar.com for details and limitations. Services vary by model. Service plan required.)
- HD Rear Vision Camera (Rear Vision Camera display is not HD with IOR audio system.)
- Forward Collision Alert (Included with (PED) Chevy Safety Assist.)
- Following Distance Indicator (Included with (PED) Chevy Safety Assist.)
- Lane Keep Assist with Lane Departure Warning (Included with (PED) Chevy Safety Assist.)
- Seat belts, 3-point, all seating positions with front tensioners
- LATCH system (Lower Anchors and Tethers for CHildren), for child restraint seats
- Buckle to Drive prevents vehicle from being shifted out of Park until driver seat belt is fastened, programmable
- Rear Seat Reminder

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ALAN JAY FLEET

CHRISTY SELF | 863-385-9610 | CHRISTY.SELF@ALANJAY.COM

Vehicle: [Fleet] 2026 Chevrolet Trax (1TR58) FWD 4dr LS ( Complete )

Safety-Interior

Teen Driver a configurable feature that lets you activate customizable vehicle settings associated with a key fob, to help encourage safe driving behavior. It can limit certain available vehicle features, and it prevents certain safety systems from being turned off. An in-vehicle report card gives you information on driving habits and helps you to continue to coach your new driver

Tire Pressure Monitor, manual learn

Tire Fill Alert

OnStar Basics (OnStar Fleet Basics for Fleet) Drive confidently with core OnStar services including remote commands, built-in voice assistance, real-time traffic and navigation, and Automatic Crash Response to help if you're in need. (OnStar Basics includes remote commands, Navigation, Voice Assistance, and Automatic Crash Response, for eligible vehicles with compatible software. (Requires (UE1) OnStar. OnStar Basics is standard for 8 years; OnStar plan, working electrical system, cell reception and GPS signal required. OnStar links to emergency services. Service coverage varies with conditions and location. Service availability, features and functionality vary by device and software version. See onstar.com for details and limitations.)

WARRANTY

Warranty Note: <<< Preliminary 2026 Warranty >>>  
Basic Years: 3  
Basic Miles/km: 36,000  
Drivetrain Years: 5  
Drivetrain Miles/km: 60,000  
Drivetrain Note: Certain commercial, government, and qualified fleet vehicles: 5 years/100,000 miles  
Corrosion Years (Rust-Through): 6  
Corrosion Years: 3  
Corrosion Miles/km (Rust-Through): 100,000  
Corrosion Miles/km: 36,000  
Roadside Assistance Years: 5  
Roadside Assistance Miles/km: 60,000  
Roadside Assistance Note: Certain commercial, government, and qualified fleet vehicles: 5 years/100,000 miles  
Maintenance Note: First Visit: 12 Months/12,000 Miles

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Contract Number: 2026 091521-NAF & 032824-NAF

Quote ID: 67340

Agency: DELRAY BEACH, CITY OF

Date: 10/16/2025

Thank you from the Alan Jay Fleet Team for the opportunity to provide this quotation for (1) 2026 FORD EXPLORER RWD ACTIVE, please review carefully and contact us with any errors or changes.

MSRP: \$40,160.00

Base Price: \$36,402.00

Factory Options: \$0.00

Aftermarket Options: \$1,490.00

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Purchase Total: \$37,892.00

### **Per attached vehicle specifications.**

*This quotation is valid as long as the manufacturer is accepting orders for the model year specified. Purchase orders received after factory order cutoff may not be honorable. The vehicle(s) offered on this quotation will be ordered in the color(s) listed. Please contact your Alan Jay sales representative with any questions you have on this quote.*

Quoted By: CHRISTY SELF / 904-838-4999 / Christy.Self@AlanJay.com



Call Us first, for all of your Fleet Automotive, & Light Truck needs.

Quote

PHONE (800) ALANJAY (252-6529)		DIRECT 863-385-9610	WWW.ALANJAY.COM	67340-1
Corporate Office	2003 U.S. 27 South Sebring, FL 33870	MOBILE 904-838-4999	Mailing Address	P.O. BOX 9200 Sebring, FL 33871-9200
		FAX 863-402-4221		

ORIGINAL QUOTE DATE  
10/16/2025

## QUICK QUOTE SHEET

REVISED QUOTE DATE  
10/16/2025

REQUESTING AGENCY	DELRAY BEACH, CITY OF		
CONTACT PERSON	ANDREW RAYFIELD	EMAIL	<a href="mailto:RAYFIELD@MYDELRAYBEACH.COM">RAYFIELD@MYDELRAYBEACH.COM</a>
PHONE	561-243-7333	MOBILE	561-665-1115
		FAX	561-272-5366

SOURCEWELL CONTRACT # 2026 091521-NAF & 032824-NAF

[www.NationalAutoFleetGroup.com](http://www.NationalAutoFleetGroup.com)

MODEL	K7D 100A	MSRP	\$40,160.00
2026 FORD EXPLORER RWD ACTIVE			

CUSTOMER ID	CONTRACT PRICE	\$36,402.00
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BED LENGTH	
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\*\* All vehicles will be ordered white w/ darkest interior unless clearly stated otherwise on purchase order.

FACTORY OPTIONS	DESCRIPTION	
YZ	Oxford White	\$0.00
8H	Dark Space Gray, Unique Cloth Captain's Chairs	\$0.00
99H	Engine: 2.3L EcoBoost I-4	\$0.00
44T	Transmission: 10-Speed Automatic	\$0.00
100A	OPTIONS Equipment Group 100A	\$0.00
153	Front License Plate Bracket	\$0.00

CONTRACT OPTIONS	DESCRIPTION	FACTORY OPTIONS	\$0.00
3K SMART	3rd key and remote for vehicles with proximity access.		\$375.00
W TLI-4-AW	(4) Whelen T-Series SOLO color ultra thin light heads with (2) mounted in grille and (2) mounted to rear of vehicle (AMBER/WHITE).		\$870.00
NEW-TAG-CITY	New CITY tag Includes temp tag & two way overnight shipping for signature.		\$245.00
CONTRACT OPTIONS			\$1,490.00

TRADE IN	TOTAL COST	\$37,892.00
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YES WE TAKE TRADE INS ~~~ ASK ABOUT MUNICIPAL FINANCING ~~~

TOTAL COST LESS TRADE IN(S)	QTY	1	\$37,892.00
-----------------------------	-----	---	-------------

Estimated Annual payments for 60 months paid in advance: \$8,712.15

Municipal finance for any essential use vehicle, requires lender approval, WAC.

Comments QUOTE SUBJECT TO FACTORY ORDER ACCEPTANCE or 30 DAYS

VEHICLE QUOTED BY CHRISTY SELF GOVERNMENT ACCOUNT MANAGER [Christy.Self@AlanJay.com](mailto:Christy.Self@AlanJay.com)

"I Want to be Your Fleet Provider"

I appreciate the opportunity to submit this quotation. Please review it carefully. If there are any errors or changes, please feel free to contact me at any time.  
I am always happy to be of assistance.





ALAN JAY FLEET

CHRISTY SELF | 863-385-9610 | CHRISTY.SELF@ALANJAY.COM

Vehicle: [Fleet] 2026 Ford Explorer (K7D) Active RWD (✔ Complete )



Note:Photo may not represent exact vehicle or selected equipment.

Window Sticker

SUMMARY

[Fleet] 2026 Ford Explorer (K7D) Active RWDMSRP:\$38,465.00

Interior:Dark Space Gray, Unique Cloth Captain's Chairs

Exterior 1:Oxford White

Exterior 2:No color has been selected.

Engine: 2.3L EcoBoost I-4

Transmission: 10-Speed Automatic

OPTIONS


CODE	MODEL	MSRP
K7D	[Fleet] 2026 Ford Explorer (K7D) Active RWD	\$38,465.00
OPTIONS		
100A	Equipment Group 100A	\$0.00
153	Front License Plate Bracket	\$0.00
44T	Transmission: 10-Speed Automatic	\$0.00
8H	Dark Space Gray, Unique Cloth Captain's Chairs	\$0.00
99H	Engine: 2.3L EcoBoost I-4	\$0.00
YZ	Oxford White	\$0.00

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ALAN JAY FLEET

CHRISTY SELF | 863-385-9610 | CHRISTY.SELF@ALANJAY.COM

Vehicle: [Fleet] 2026 Ford Explorer (K7D) Active RWD (  Complete )

<b>SUBTOTAL</b>	<b>\$38,465.00</b>
Adjustments Total	\$0.00
Destination Charge	\$1,695.00
<b>TOTAL PRICE</b>	<b>\$40,160.00</b>

FUEL ECONOMY

Est City:20 (2025) MPG  
Est Highway:29 (2025) MPG  
Est Highway Cruising Range:519.10 mi

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# ALAN JAY FLEET

CHRISTY SELF | 863-385-9610 | CHRISTY.SELF@ALANJAY.COM

Vehicle: [Fleet] 2026 Ford Explorer (K7D) Active RWD (✔ Complete )

## Standard Equipment

Mechanical	
	Engine: 2.3L EcoBoost I-4 -inc: auto start-stop technology (STD)
	Transmission: 10-Speed Automatic (STD)
	Transmission w/Driver Selectable Mode
	Rear-Wheel Drive
	3.58 Axle Ratio
	Battery w/Run Down Protection
	Regenerative Alternator
	Class III Towing Equipment -inc: Hitch and Trailer Sway Control
	Trailer Wiring Harness
	Gas-Pressurized Shock Absorbers
	Front And Rear Anti-Roll Bars
	Electric Power-Assist Speed-Sensing Steering
	17.9 Gal. Fuel Tank
	Quasi-Dual Stainless Steel Exhaust
	Strut Front Suspension w/Coil Springs
	Multi-Link Rear Suspension w/Coil Springs
	4-Wheel Disc Brakes w/4-Wheel ABS, Front And Rear Vented Discs, Brake Assist, Hill Hold Control and Electric Parking Brake
Exterior	
	Wheels: 18" Sparkle Silver-Painted Aluminum
	Tires: P255/65R18 AS BSW
	Tire Mobility Kit
	Body-Colored Front Bumper w/Metal-Look Bumper Insert
	Body-Colored Rear Bumper w/Black Rub Strip/Fascia Accent
	Black Bodyside Insert, Black Bodyside Cladding and Black Wheel Well Trim
	Black Side Windows Trim, Black Front Windshield Trim and Black Rear Window Trim
	Body-Colored Door Handles
	Black Manual Remote Heated Side Mirrors w/Manual Folding
	Fixed Rear Window w/Wiper, Heated Wiper Park and Defroster

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CHRISTY SELF | 863-385-9610 | CHRISTY.SELF@ALANJAY.COM

Vehicle: [Fleet] 2026 Ford Explorer (K7D) Active RWD (✔ Complete )

Exterior

Deep Tinted Glass
Speed Sensitive Variable Intermittent Wipers
Galvanized Steel/Aluminum Panels
Lip Spoiler
Black Grille w/Chrome Accents
Liftgate Rear Cargo Access
Tailgate/Rear Door Lock Included w/Power Door Locks
Autolamp Auto On/Off Reflector Led Low/High Beam Auto High-Beam Daytime Running Lights Preference Setting Headlamps w/Delay-Off
Perimeter/Approach Lights
LED Brakelights
Headlights-Automatic Highbeams

Entertainment

Radio w/Seek-Scan, Clock, Steering Wheel Controls, External Memory Control and Internal Memory
Radio: AM/FM Stereo -inc: MP3 capable, 6 speakers, speed-compensated volume, SiriusXM w/360L and 3-month prepaid subscription (service is not available in Alaska and Hawaii), Ford digital experience w/13.2" color LCD touchscreen in IP center-stack, Google Assistant, Google Maps and Google Play, pinch-to-zoom capability, 911 Assist, Apple CarPlay and Android Auto wireless compatibility, Note: SiriusXM services require a subscription, sold separately by SiriusXM after the trial period, Your SiriusXM service will automatically stop at the end of your trial unless you decide to subscribe, If you decide to continue service, the subscription plan chosen will automatically renew and be charged according to your chosen payment method at the then-current rates, Fees and taxes apply, See the SiriusXM customer agreement and privacy policy at <a href="http://www.siriusxm.com/">http://www.siriusxm.com/</a> <a href="http://www.siriusxm.com/">www.siriusxm.com</a> for full terms and how to cancel, which includes online methods or calling 1-866-635-2349, Available in the 48 contiguous United States, D.C, and Puerto Rico (w/coverage limits and capable receiver), Visit <a href="http://www.siriusxm.com/FAQS">http://www.siriusxm.com/FAQS</a> for most current service area information, Availability of some services and features is subject to device capabilities and location restrictions, All fees, content and features are subject to change, SiriusXM, Pandora and all related logos are trademarks of Sirius XM Radio Inc, and its respective subsidiaries Eligible 2026 model-year vehicle receive complimentary access to 1-year Ford connectivity connected service plan enabling Google Assistant, Google Maps and Google Play which begins on the new warranty start date. Evolving technology/cellular networks/vehicle capability may limit functionality and prevent operation of connected features.
6 Speakers
Streaming Audio
Integrated Roof Antenna
Bluetooth Wireless Phone Connectivity
2 LCD Monitors In The Front
Real-Time Traffic Display

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ALAN JAY FLEET

CHRISTY SELF | 863-385-9610 | CHRISTY.SELF@ALANJAY.COM

Vehicle: [Fleet] 2026 Ford Explorer (K7D) Active RWD (✔ Complete )

Interior

- Driver Seat
- Passenger Seat
- Bucket Folding Captain Front Facing Manual Reclining Fold Forward Seatback Rear Seat w/Manual Fore/Aft
- Front Center Armrest and Rear Seat Mounted Armrest Outboard Only
- Manual Tilt/Telescoping Steering Column
- Gauges -inc: Speedometer, Odometer, Engine Coolant Temp, Tachometer, Oil Level, Trip Odometer and Trip Computer
- Power Rear Windows and Fixed 3rd Row Windows
- FordPass Connect 5G Mobile Hotspot Internet Access
- Fixed 50-50 Bench 3rd Row Seat Front, Manual Fold Into Floor, 2 Manual and Adjustable Head Restraints
- Front Cupholder
- Rear Cupholder
- Compass
- Proximity Key For Doors And Push Button Start
- Remote Keyless Entry w/Integrated Key Transmitter, Illuminated Entry, Illuminated Ignition Switch and Panic Button
- Cruise Control w/Steering Wheel Controls
- Adaptive Cruise Control with Stop-and-Go
- Voice Activated Dual Zone Front Automatic Air Conditioning
- Rear HVAC w/Separate Controls
- HVAC -inc: Underseat Ducts and Headliner/Pillar Ducts
- Locking Glove Box
- Driver Foot Rest
- Interior Trim -inc: Piano Black/Metal-Look Instrument Panel Insert, Piano Black/Metal-Look Door Panel Insert, Piano Black Console Insert and Chrome/Metal-Look Interior Accents
- Full Cloth Headliner
- Cloth Door Trim Insert
- Unique Cloth Captain's Chairs -inc: 6-way power driver and 4-way manual passenger
- Day-Night Rearview Mirror
- Driver And Passenger Visor Vanity Mirrors w/Driver And Passenger Illumination, Driver And Passenger Auxiliary Mirror
- Full Floor Console w/Covered Storage, Mini Overhead Console w/Storage and 3 12V DC Power Outlets

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ALAN JAY FLEET

CHRISTY SELF | 863-385-9610 | CHRISTY.SELF@ALANJAY.COM

Vehicle: [Fleet] 2026 Ford Explorer (K7D) Active RWD (✔ Complete )

Interior

- Front And Rear Map Lights
- Fade-To-Off Interior Lighting
- Full Carpet Floor Covering -inc: Carpet Front And Rear Floor Mats
- Carpet Floor Trim
- Cargo Area Concealed Storage
- Cargo Features -inc: Tire Mobility Kit
- Cargo Space Lights
- Smart Device Remote Engine Start
- Integrated Navigation System w/Voice Activation
- Smart Device Integration
- Driver / Passenger And Rear Door Bins
- Power 1st Row Windows w/Driver And Passenger 1-Touch Up/Down
- Delayed Accessory Power
- Power Door Locks w/Autolock Feature
- Driver Information Center
- Redundant Digital Speedometer
- Trip Computer
- Outside Temp Gauge
- Digital/Analog Appearance
- Seats w/Cloth Back Material
- Manual Adjustable Front Head Restraints and Manual Adjustable Rear Head Restraints
- 2 Seatback Storage Pockets
- Perimeter Alarm
- Securilock Anti-Theft Ignition (pats) Immobilizer
- 3 12V DC Power Outlets
- Air Filtration

Safety-Mechanical

- Lane Centering
- AdvanceTrac w/Roll Stability Control Electronic Stability Control (ESC) And Roll Stability Control (RSC)
- ABS And Driveline Traction Control

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ALAN JAY FLEET

CHRISTY SELF | 863-385-9610 | CHRISTY.SELF@ALANJAY.COM

Vehicle: [Fleet] 2026 Ford Explorer (K7D) Active RWD (✔ Complete )

Safety-Exterior

Side Impact Beams

Safety-Interior

- Dual Stage Driver And Passenger Seat-Mounted Side Airbags
- Emergency Sos Capability
- Reverse Sensing System Rear Parking Sensors
- BLIS (Blind Spot Information System) Blind Spot
- PCA with AEB and Intersection Assist
- Rear Cross-Traffic Braking
- Lane-Keeping System Lane Keeping Assist
- Lane-Keeping System Lane Departure Warning
- Collision Mitigation-Front
- Driver Monitoring-Alert
- Evasion Assist
- Tire Specific Low Tire Pressure Warning
- Dual Stage Driver And Passenger Front Airbags
- Safety Canopy System Curtain 1st, 2nd And 3rd Row Airbags
- Airbag Occupancy Sensor
- Driver Knee Airbag
- Mykey System -inc: Top Speed Limiter, Audio Volume Limiter, Early Low Fuel Warning, Programmable Sound Chimes and Beltminder w/Audio Mute
- Rear Child Safety Locks
- Outboard Front Lap And Shoulder Safety Belts -inc: Height Adjusters and Pretensioners
- Back-Up Camera w/Washer

WARRANTY

- Basic Years: 3
- Basic Miles/km: 36,000
- Drivetrain Years: 5
- Drivetrain Miles/km: 60,000
- Corrosion Years: 5
- Corrosion Miles/km: Unlimited
- Roadside Assistance Years: 5
- Roadside Assistance Miles/km: 60,000

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Contract Number: 2026 091521-NAF & 032824-NAF

Quote ID: 66855

Agency: DELRAY BEACH, CITY OF

Date: 10/3/2025

Thank you from the Alan Jay Fleet Team for the opportunity to provide this quotation for (1) 2026 FORD F-150 REGULAR CAB PICKUP 2WD 122" WB XL 6.5' BED, please review carefully and contact us with any errors or changes.

MSRP: \$41,925.00

Base Price: \$37,008.00

Factory Options: \$1,090.00

Aftermarket Options: \$1,415.00

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Purchase Total: \$39,513.00

**Per attached vehicle specifications.**

*This quotation is valid as long as the manufacturer is accepting orders for the model year specified. Purchase orders received after factory order cutoff may not be honorable. The vehicle(s) offered on this quotation will be ordered in the color(s) listed. Please contact your Alan Jay sales representative with any questions you have on this quote.*

Quoted By: CHRISTY SELF / 904-838-4999 / Christy.Self@AlanJay.com



Call Us first, for all of your Fleet Automotive, & Light Truck needs.

Quote

PHONE (800) ALANJAY (252-6529)		DIRECT 863-385-9610	WWW.ALANJAY.COM	66855-1
Corporate Office	2003 U.S. 27 South Sebring, FL 33870	MOBILE 904-838-4999	Mailing Address	P.O. BOX 9200 Sebring, FL 33871-9200
		FAX 863-402-4221		

ORIGINAL QUOTE DATE  
10/3/2025

## QUICK QUOTE SHEET

REVISED QUOTE DATE  
10/3/2025

REQUESTING AGENCY	DELRAY BEACH, CITY OF			
CONTACT PERSON	ANDREW RAYFIELD	EMAIL	RAYFIELD@MYDELRAYBEACH.COM	
PHONE	561-243-7333	MOBILE	561-665-1115	FAX 561-272-5366

SOURCEWELL CONTRACT # 2026 091521-NAF & 032824-NAF

www.NationalAutoFleetGroup.com

MODEL	F1K 101A	MSRP	\$41,925.00
2026 FORD F-150 REGULAR CAB PICKUP 2WD 122" WB XL 6.5' BED			

CUSTOMER ID Sanitation Additional

CONTRACT PRICE \$37,008.00

BED LENGTH	6.5' Bed
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\*\* All vehicles will be ordered white w/ darkest interior unless clearly stated otherwise on purchase order.

FACTORY OPTIONS	DESCRIPTION	
YZ	Oxford White	\$0.00
AS	Black w/Medium Dark Slate, Vinyl 40/20/40 Front Seat	\$0.00
995	Engine: 5.0L V8	\$0.00
44G	Transmission: Electronic 10-Speed Automatic	\$0.00
101A	OPTIONS Equipment Group 101A Standard	\$0.00
153	Front License Plate Bracket	\$0.00
18B	Black Platform Running Boards	\$245.00
425	50-State Emissions	\$0.00
64C	Wheels: 17" Silver Steel	\$0.00
85H	Back-Up Alarm System	\$225.00
96W	Tough Bed Spray-In Bedliner	\$620.00
	Tires: 245/70R17 BSW A/S	\$0.00

CONTRACT OPTIONS	DESCRIPTION	FACTORY OPTIONS	
FS MP3-4-AW	(4) Federal Signal Micro Pulse Ultra LED's with (2) mounted in grille and (2) mounted to rear of vehicle (AMBER/WHITE).		\$1,090.00
3KR	Additional key and remote, cut and programmed.		\$860.00
NEW-TAG-CITY	New CITY tag Includes temp tag & two way overnight shipping for signature.		\$310.00
			\$245.00
CONTRACT OPTIONS			\$1,415.00

TRADE IN	TOTAL COST	\$39,513.00
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YES WE TAKE TRADE INS ~~~ ASK ABOUT MUNICIPAL FINANCING ~~~

TOTAL COST LESS TRADE IN(S) QTY 1 \$39,513.00

Estimated Annual payments for 60 months paid in advance: \$9,084.86

Municipal finance for any essential use vehicle, requires lender approval, WAC.

Comments QUOTE SUBJECT TO FACTORY ORDER ACCEPTANCE or 30 DAYS

VEHICLE QUOTED BY CHRISTY SELF GOVERNMENT ACCOUNT MANAGER Christy.Self@AlanJay.com

"I Want to be Your Fleet Provider"

I appreciate the opportunity to submit this quotation. Please review it carefully. If there are any errors or changes, please feel free to contact me at any time.  
I am always happy to be of assistance.



ALAN JAY FLEET

CHRISTY SELF | 863-385-9610 | CHRISTY.SELF@ALANJAY.COM

Vehicle: [Fleet] 2026 Ford F-150 (F1K) XL 2WD Reg Cab 6.5' Box (✔ Complete )



Note:Photo may not represent exact vehicle or selected equipment.

Window Sticker

SUMMARY

[Fleet] 2026 Ford F-150 (F1K) XL 2WD Reg Cab 6.5' BoxMSRP:\$39,330.00

Interior:Black w/Medium Dark Slate, Vinyl 40/20/40 Front Seat

Exterior 1:Oxford White

Exterior 2:No color has been selected.

Engine: 5.0L V8

Transmission: Electronic 10-Speed Automatic

OPTIONS

CODE	MODEL	MSRP
F1K	[Fleet] 2026 Ford F-150 (F1K) XL 2WD Reg Cab 6.5' Box	\$39,330.00
	OPTIONS	
101A	Equipment Group 101A Standard	\$0.00
153	Front License Plate Bracket	\$0.00
18B	Black Platform Running Boards	\$250.00
425	50-State Emissions	Inc.
44G	Transmission: Electronic 10-Speed Automatic	\$0.00
64C	Wheels: 17" Silver Steel	\$0.00
85H	Back-Up Alarm System	\$230.00
96W	Tough Bed Spray-In Bedliner	\$625.00

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ALAN JAY FLEET

CHRISTY SELF | 863-385-9610 | CHRISTY.SELF@ALANJAY.COM

Vehicle: [Fleet] 2026 Ford F-150 (F1K) XL 2WD Reg Cab 6.5' Box ( Complete )

995	Engine: 5.0L V8	\$0.00
AS	Black w/Medium Dark Slate, Vinyl 40/20/40 Front Seat	\$0.00
YZ	Oxford White	\$0.00
—	Tires: 245/70R17 BSW A/S	\$0.00
<b>SUBTOTAL</b>		<b>\$40,435.00</b>
Adjustments Total		\$0.00
Destination Charge		\$2,595.00
<b>TOTAL PRICE</b>		<b>\$43,030.00</b>

FUEL ECONOMY

Est City:17 (2025) MPG  
Est Highway:25 (2025) MPG  
Est Highway Cruising Range:575.00 mi

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# ALAN JAY FLEET

CHRISTY SELF | 863-385-9610 | CHRISTY.SELF@ALANJAY.COM

Vehicle: [Fleet] 2026 Ford F-150 (F1K) XL 2WD Reg Cab 6.5' Box ( Complete )

## Standard Equipment


Mechanical	
	Engine: 5.0L V8 -inc: auto start-stop technology, 50-State Emissions, Standard equipment on 2.7L (99P) and 5.0L V8 (995), Automatically added to 3.5L EcoBoost (998) and 3.5L PowerBoost full hybrid (99D) orders from dealers located in the following California, Massachusetts, New York, Oregon, Pennsylvania, Vermont, Washington, Available 3.5L EcoBoost (998), 3.5L PowerBoost Full Hybrid (99D) and 3.5L EcoBoost High Output (99G) option for dealers in Federal states for all order types (retail / stock / fleet): Arizona, Connecticut, Delaware, Idaho, Maine, Maryland, Montana, New Hampshire, New Jersey, Nevada, Ohio, Rhode Island and West Virginia, Available option for dealers located in all states for retail orders, Available option for dealers located in all states for fleet orders w/"Ship-To" addresses in California emissions states (STD)
	Transmission: Electronic 10-Speed Automatic -inc: SelectShift w/progressive range select and selectable drive modes: normal, ECO, sport, tow/haul, slippery and trail (STD)
	Electronic Locking w/3.73 Axle Ratio
	Transmission w/Driver Selectable Mode
	Rear-Wheel Drive
	70-Amp/Hr 610CCA Maintenance-Free Battery w/Run Down Protection
	200 Amp Alternator
	Class IV Towing Equipment -inc: Hitch and Trailer Sway Control
	Trailer Wiring Harness
	1810# Maximum Payload
	GVWR: 6,250 lbs Payload Package
	HD Gas-Pressurized Shock Absorbers
	Front Anti-Roll Bar
	Electric Power-Assist Steering
	23 Gal. Fuel Tank
	Single Stainless Steel Exhaust
	Double Wishbone Front Suspension w/Coil Springs
	Solid Axle Rear Suspension w/Leaf Springs
	4-Wheel Disc Brakes w/4-Wheel ABS, Front And Rear Vented Discs, Brake Assist, Hill Hold Control and Electric Parking Brake
Exterior	
	Wheels: 17" Silver Steel (STD)
	Tires: 245/70R17 BSW A/S (STD)
	Regular Box Style

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ALAN JAY FLEET

CHRISTY SELF | 863-385-9610 | CHRISTY.SELF@ALANJAY.COM

Vehicle: [Fleet] 2026 Ford F-150 (F1K) XL 2WD Reg Cab 6.5' Box (  Complete )

Exterior

Wheels w/Hub Covers
Steel Spare Wheel
Full-Size Spare Tire Stored Underbody w/Crankdown
Black Front Bumper w/Black Rub Strip/Fascia Accent
Black Rear Step Bumper
Black Side Windows Trim
Black Door Handles
Black Power Heated Side Mirrors w/Manual Folding
Fixed Rear Window
Light Tinted Glass
Variable Intermittent Wipers
Aluminum Panels
Black Grille
Tailgate Rear Cargo Access
Tailgate/Rear Door Lock Included w/Power Door Locks
Integrated Storage
Ford Co-Pilot360 - Autolamp Auto On/Off Reflector Led Low/High Beam Auto High-Beam Daytime Running Lights Preference Setting Headlamps w/Delay-Off
Cargo Lamp w/High Mount Stop Light
Perimeter/Approach Lights
Headlights-Automatic Highbeams

Entertainment

Radio w/Seek-Scan, Clock, Speed Compensated Volume Control, Steering Wheel Controls, Voice Activation, Radio Data System and External Memory Control

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ALAN JAY FLEET

CHRISTY SELF | 863-385-9610 | CHRISTY.SELF@ALANJAY.COM

Vehicle: [Fleet] 2026 Ford F-150 (F1K) XL 2WD Reg Cab 6.5' Box ( Complete )

Entertainment

Radio: AM/FM Stereo w/SiriusXM 360L -inc: 4 speakers and auxiliary audio input jack, Note: includes a three (3) -month prepaid subscription, Service is not available in Alaska and Hawaii, Note: all SiriusXM services require a subscription, sold separately by SiriusXM after the trial period, Your SiriusXM service will automatically stop at the end of your trial unless you decide to subscribe, If you decide to continue service, the subscription plan chosen will automatically renew and be charged according to your chosen payment method at the then-current rates, Fees and taxes apply, See the SiriusXM customer agreement & privacy policy at <http://www.siriusxm.com/> [www.siriusxm.com](http://www.siriusxm.com/) for full terms and how to cancel, which includes online methods or calling 1-866-635-2349, Available in the 48 contiguous United States, D.C, and Puerto Rico (w/coverage limits and capable receiver), Visit <http://www.siriusxm.com/FAQS> for most current service area information, Availability of some services and features is subject to device capabilities and location restrictions, All fees, content and features are subject to change, SiriusXM, Pandora and all related logos are trademarks of Sirius XM Radio Inc, and its respective subsidiaries

4 Speakers

Streaming Audio

Fixed Antenna

2 LCD Monitors In The Front

Interior

Cloth 40/20/40 Front Seat -inc: 2-way manual driver/passenger and armrest

Driver Seat

Passenger Seat

Manual Tilt/Telescoping Steering Column

Gauges -inc: Speedometer, Odometer, Voltmeter, Oil Pressure, Engine Coolant Temp, Tachometer, Transmission Fluid Temp, Trip Odometer and Trip Computer

Front Cupholder

Compass

Remote Keyless Entry w/Integrated Key Transmitter, Illuminated Entry and Panic Button

Cruise Control w/Steering Wheel Controls

Manual Air Conditioning

Locking Glove Box

Interior Trim -inc: Cabback Insulator and Chrome Interior Accents

Full Cloth Headliner

Urethane Gear Shifter Material

Day-Night Rearview Mirror

Passenger Visor Vanity Mirror

Mini Overhead Console w/Storage

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ALAN JAY FLEET

CHRISTY SELF | 863-385-9610 | CHRISTY.SELF@ALANJAY.COM

Vehicle: [Fleet] 2026 Ford F-150 (F1K) XL 2WD Reg Cab 6.5' Box ( Complete )

Interior

- Front Map Lights
- Fade-To-Off Interior Lighting
- Full Vinyl/Rubber Floor Covering
- Cab Mounted Cargo Lights
- Smart Device Remote Engine Start
- SYNC 4 w/Enhanced Voice Recognition -inc: 12" center display, wireless phone connection, cloud connected, AppLink w/App catalog, 911 Assist, Apple CarPlay and Android Auto compatibility, digital owners manual and conversational voice command recognition
- Ford Connectivity Package (1-Year Included) -inc: (features may vary by make and model) unlimited Wi-Fi hotspot, audio and video streaming, voice assistant and entertainment, Included for one-year from warranty start date, Requires activation via Ford app w/credit card authorization; customer may cancel at any time, Evolving technology/cellular networks/vehicle capability may limit functionality and prevent operation of connected features, Ford may temporarily slow data speeds if such data usage reaches or exceeds 50GB within a billing cycle or due to network limitations, If a customer uses more than 50% of their data usage in a roaming country during a 60-day period, Ford may remove or limit the customer's data plan
- Instrument Panel Bin, Dashboard Storage, Interior Concealed Storage, Driver And Passenger Door Bins
- Power 1st Row Windows w/Driver And Passenger 1-Touch Up/Down
- Delayed Accessory Power
- Power Door Locks w/Autolock Feature
- Driver Information Center
- Redundant Digital Speedometer
- Trip Computer
- Outside Temp Gauge
- Digital Appearance
- Seats w/Carpet Back Material
- Manual Adjustable Front Head Restraints
- Front Center Armrest
- Perimeter Alarm
- Securilock Anti-Theft Ignition (pats) Immobilizer
- Air Filtration

Safety-Mechanical

- AdvanceTrac w/Roll Stability Control Electronic Stability Control (ESC) And Roll Stability Control (RSC)
- ABS And Driveline Traction Control

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ALAN JAY FLEET

CHRISTY SELF | 863-385-9610 | CHRISTY.SELF@ALANJAY.COM

Vehicle: [Fleet] 2026 Ford F-150 (F1K) XL 2WD Reg Cab 6.5' Box ( Complete )

Safety-Exterior

Side Impact Beams

Safety-Interior

- Dual Stage Driver And Passenger Seat-Mounted Side Airbags
- Rear Parking Sensors
- BLIS (Blind Spot Information System) Blind Spot
- PCA with AEB and Intersection Assist
- Cross-Traffic Alert with Reverse Brake Assist
- Lane Keeping Alert Lane Keeping Assist
- Lane Keeping Alert Lane Departure Warning
- Collision Mitigation-Front
- Driver Monitoring-Alert
- Tire Specific Low Tire Pressure Warning
- Dual Stage Driver And Passenger Front Airbags
- Safety Canopy System Curtain 1st Row Airbags
- Airbag Occupancy Sensor
- Outboard Front Lap And Shoulder Safety Belts -inc: Height Adjusters and Pretensioners
- Ford Co-Pilot360 - Reverse Camera Back-Up Camera

WARRANTY

- Basic Years: 3
- Basic Miles/km: 36,000
- Drivetrain Years: 5
- Drivetrain Miles/km: 60,000
- Corrosion Years: 5
- Corrosion Miles/km: Unlimited
- Roadside Assistance Years: 5
- Roadside Assistance Miles/km: 60,000

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Contract Number: 2026 091521-NAF & 032824-NAF

Quote ID: 66855

Agency: DELRAY BEACH, CITY OF

Date: 10/3/2025

Thank you from the Alan Jay Fleet Team for the opportunity to provide this quotation for (1) 2026 FORD F-150 REGULAR CAB PICKUP 2WD 122" WB XL 6.5' BED, please review carefully and contact us with any errors or changes.

MSRP: \$41,925.00

Base Price: \$37,008.00

Factory Options: \$1,090.00

Aftermarket Options: \$1,415.00

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Purchase Total: \$39,513.00

**Per attached vehicle specifications.**

*This quotation is valid as long as the manufacturer is accepting orders for the model year specified. Purchase orders received after factory order cutoff may not be honorable. The vehicle(s) offered on this quotation will be ordered in the color(s) listed. Please contact your Alan Jay sales representative with any questions you have on this quote.*

Quoted By: CHRISTY SELF / 904-838-4999 / Christy.Self@AlanJay.com



Call Us first, for all of your Fleet Automotive, & Light Truck needs.

Quote

PHONE (800) ALANJAY (252-6529)		DIRECT 863-385-9610	WWW.ALANJAY.COM	66855-1
Corporate Office	2003 U.S. 27 South Sebring, FL 33870	MOBILE 904-838-4999	Mailing Address	P.O. BOX 9200 Sebring, FL 33871-9200
		FAX 863-402-4221		

ORIGINAL QUOTE DATE  
10/3/2025

## QUICK QUOTE SHEET

REVISED QUOTE DATE  
10/3/2025

REQUESTING AGENCY	DELRAY BEACH, CITY OF			
CONTACT PERSON	ANDREW RAYFIELD	EMAIL	RAYFIELD@MYDELRAYBEACH.COM	
PHONE	561-243-7333	MOBILE	561-665-1115	FAX 561-272-5366

SOURCEWELL CONTRACT # 2026 091521-NAF & 032824-NAF

www.NationalAutoFleetGroup.com

MODEL	F1K 101A	MSRP	\$41,925.00
2026 FORD F-150 REGULAR CAB PICKUP 2WD 122" WB XL 6.5' BED			

CUSTOMER ID Sanitation Additional

CONTRACT PRICE \$37,008.00

BED LENGTH	6.5' Bed
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\*\* All vehicles will be ordered white w/ darkest interior unless clearly stated otherwise on purchase order.

FACTORY OPTIONS	DESCRIPTION	
YZ	Oxford White	\$0.00
AS	Black w/Medium Dark Slate, Vinyl 40/20/40 Front Seat	\$0.00
995	Engine: 5.0L V8	\$0.00
44G	Transmission: Electronic 10-Speed Automatic	\$0.00
101A	OPTIONS Equipment Group 101A Standard	\$0.00
153	Front License Plate Bracket	\$0.00
18B	Black Platform Running Boards	\$245.00
425	50-State Emissions	\$0.00
64C	Wheels: 17" Silver Steel	\$0.00
85H	Back-Up Alarm System	\$225.00
96W	Tough Bed Spray-In Bedliner	\$620.00
	Tires: 245/70R17 BSW A/S	\$0.00

CONTRACT OPTIONS	DESCRIPTION	FACTORY OPTIONS	
FS MP3-4-AW	(4) Federal Signal Micro Pulse Ultra LED's with (2) mounted in grille and (2) mounted to rear of vehicle (AMBER/WHITE).		\$1,090.00
3KR	Additional key and remote, cut and programmed.		\$860.00
NEW-TAG-CITY	New CITY tag Includes temp tag & two way overnight shipping for signature.		\$310.00
			\$245.00
CONTRACT OPTIONS			\$1,415.00

TRADE IN	TOTAL COST	\$39,513.00
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YES WE TAKE TRADE INS ~~~ ASK ABOUT MUNICIPAL FINANCING ~~~

TOTAL COST LESS TRADE IN(S)	QTY	1	\$39,513.00
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Estimated Annual payments for 60 months paid in advance: \$9,084.86

Municipal finance for any essential use vehicle, requires lender approval, WAC.

Comments QUOTE SUBJECT TO FACTORY ORDER ACCEPTANCE or 30 DAYS

VEHICLE QUOTED BY CHRISTY SELF GOVERNMENT ACCOUNT MANAGER Christy.Self@AlanJay.com

"I Want to be Your Fleet Provider"

I appreciate the opportunity to submit this quotation. Please review it carefully. If there are any errors or changes, please feel free to contact me at any time.  
I am always happy to be of assistance.



ALAN JAY FLEET

CHRISTY SELF | 863-385-9610 | CHRISTY.SELF@ALANJAY.COM

Vehicle: [Fleet] 2026 Ford F-150 (F1K) XL 2WD Reg Cab 6.5' Box (✔ Complete )



Note:Photo may not represent exact vehicle or selected equipment.

Window Sticker

SUMMARY

[Fleet] 2026 Ford F-150 (F1K) XL 2WD Reg Cab 6.5' BoxMSRP:\$39,330.00

Interior:Black w/Medium Dark Slate, Vinyl 40/20/40 Front Seat

Exterior 1:Oxford White

Exterior 2:No color has been selected.

Engine: 5.0L V8

Transmission: Electronic 10-Speed Automatic

OPTIONS

CODE	MODEL	MSRP
F1K	[Fleet] 2026 Ford F-150 (F1K) XL 2WD Reg Cab 6.5' Box	\$39,330.00
OPTIONS		
101A	Equipment Group 101A Standard	\$0.00
153	Front License Plate Bracket	\$0.00
18B	Black Platform Running Boards	\$250.00
425	50-State Emissions	Inc.
44G	Transmission: Electronic 10-Speed Automatic	\$0.00
64C	Wheels: 17" Silver Steel	\$0.00
85H	Back-Up Alarm System	\$230.00
96W	Tough Bed Spray-In Bedliner	\$625.00

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Vehicle: [Fleet] 2026 Ford F-150 (F1K) XL 2WD Reg Cab 6.5' Box ( Complete )

995	Engine: 5.0L V8	\$0.00
AS	Black w/Medium Dark Slate, Vinyl 40/20/40 Front Seat	\$0.00
YZ	Oxford White	\$0.00
—	Tires: 245/70R17 BSW A/S	\$0.00
SUBTOTAL		\$40,435.00
Adjustments Total		\$0.00
Destination Charge		\$2,595.00
TOTAL PRICE		\$43,030.00

FUEL ECONOMY

Est City:17 (2025) MPG

Est Highway:25 (2025) MPG

Est Highway Cruising Range:575.00 mi



# ALAN JAY FLEET

CHRISTY SELF | 863-385-9610 | CHRISTY.SELF@ALANJAY.COM

Vehicle: [Fleet] 2026 Ford F-150 (F1K) XL 2WD Reg Cab 6.5' Box ( Complete )

## Standard Equipment

Mechanical	
	Engine: 5.0L V8 -inc: auto start-stop technology, 50-State Emissions, Standard equipment on 2.7L (99P) and 5.0L V8 (995), Automatically added to 3.5L EcoBoost (998) and 3.5L PowerBoost full hybrid (99D) orders from dealers located in the following California, Massachusetts, New York, Oregon, Pennsylvania, Vermont, Washington, Available 3.5L EcoBoost (998), 3.5L PowerBoost Full Hybrid (99D) and 3.5L EcoBoost High Output (99G) option for dealers in Federal states for all order types (retail / stock / fleet): Arizona, Connecticut, Delaware, Idaho, Maine, Maryland, Montana, New Hampshire, New Jersey, Nevada, Ohio, Rhode Island and West Virginia, Available option for dealers located in all states for retail orders, Available option for dealers located in all states for fleet orders w/"Ship-To" addresses in California emissions states (STD)
	Transmission: Electronic 10-Speed Automatic -inc: SelectShift w/progressive range select and selectable drive modes: normal, ECO, sport, tow/haul, slippery and trail (STD)
	Electronic Locking w/3.73 Axle Ratio
	Transmission w/Driver Selectable Mode
	Rear-Wheel Drive
	70-Amp/Hr 610CCA Maintenance-Free Battery w/Run Down Protection
	200 Amp Alternator
	Class IV Towing Equipment -inc: Hitch and Trailer Sway Control
	Trailer Wiring Harness
	1810# Maximum Payload
	GVWR: 6,250 lbs Payload Package
	HD Gas-Pressurized Shock Absorbers
	Front Anti-Roll Bar
	Electric Power-Assist Steering
	23 Gal. Fuel Tank
	Single Stainless Steel Exhaust
	Double Wishbone Front Suspension w/Coil Springs
	Solid Axle Rear Suspension w/Leaf Springs
	4-Wheel Disc Brakes w/4-Wheel ABS, Front And Rear Vented Discs, Brake Assist, Hill Hold Control and Electric Parking Brake
Exterior	
	Wheels: 17" Silver Steel (STD)
	Tires: 245/70R17 BSW A/S (STD)
	Regular Box Style

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Vehicle: [Fleet] 2026 Ford F-150 (F1K) XL 2WD Reg Cab 6.5' Box ( Complete )

Exterior

- Wheels w/Hub Covers
- Steel Spare Wheel
- Full-Size Spare Tire Stored Underbody w/Crankdown
- Black Front Bumper w/Black Rub Strip/Fascia Accent
- Black Rear Step Bumper
- Black Side Windows Trim
- Black Door Handles
- Black Power Heated Side Mirrors w/Manual Folding
- Fixed Rear Window
- Light Tinted Glass
- Variable Intermittent Wipers
- Aluminum Panels
- Black Grille
- Tailgate Rear Cargo Access
- Tailgate/Rear Door Lock Included w/Power Door Locks
- Integrated Storage
- Ford Co-Pilot360 - Autolamp Auto On/Off Reflector Led Low/High Beam Auto High-Beam Daytime Running Lights Preference Setting Headlamps w/Delay-Off
- Cargo Lamp w/High Mount Stop Light
- Perimeter/Approach Lights
- Headlights-Automatic Highbeams

Entertainment

- Radio w/Seek-Scan, Clock, Speed Compensated Volume Control, Steering Wheel Controls, Voice Activation, Radio Data System and External Memory Control

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Vehicle: [Fleet] 2026 Ford F-150 (F1K) XL 2WD Reg Cab 6.5' Box ( Complete )

Entertainment

Radio: AM/FM Stereo w/SiriusXM 360L -inc: 4 speakers and auxiliary audio input jack, Note: includes a three (3) -month prepaid subscription, Service is not available in Alaska and Hawaii, Note: all SiriusXM services require a subscription, sold separately by SiriusXM after the trial period, Your SiriusXM service will automatically stop at the end of your trial unless you decide to subscribe, If you decide to continue service, the subscription plan chosen will automatically renew and be charged according to your chosen payment method at the then-current rates, Fees and taxes apply, See the SiriusXM customer agreement & privacy policy at <http://www.siriusxm.com/> [www.siriusxm.com](http://www.siriusxm.com/) for full terms and how to cancel, which includes online methods or calling 1-866-635-2349, Available in the 48 contiguous United States, D.C, and Puerto Rico (w/coverage limits and capable receiver), Visit <http://www.siriusxm.com/FAQS> for most current service area information, Availability of some services and features is subject to device capabilities and location restrictions, All fees, content and features are subject to change, SiriusXM, Pandora and all related logos are trademarks of Sirius XM Radio Inc, and its respective subsidiaries

4 Speakers

Streaming Audio

Fixed Antenna

2 LCD Monitors In The Front

Interior

Cloth 40/20/40 Front Seat -inc: 2-way manual driver/passenger and armrest

Driver Seat

Passenger Seat

Manual Tilt/Telescoping Steering Column

Gauges -inc: Speedometer, Odometer, Voltmeter, Oil Pressure, Engine Coolant Temp, Tachometer, Transmission Fluid Temp, Trip Odometer and Trip Computer

Front Cupholder

Compass

Remote Keyless Entry w/Integrated Key Transmitter, Illuminated Entry and Panic Button

Cruise Control w/Steering Wheel Controls

Manual Air Conditioning

Locking Glove Box

Interior Trim -inc: Cabback Insulator and Chrome Interior Accents

Full Cloth Headliner

Urethane Gear Shifter Material

Day-Night Rearview Mirror

Passenger Visor Vanity Mirror

Mini Overhead Console w/Storage

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Vehicle: [Fleet] 2026 Ford F-150 (F1K) XL 2WD Reg Cab 6.5' Box ( Complete )

Interior

- Front Map Lights
- Fade-To-Off Interior Lighting
- Full Vinyl/Rubber Floor Covering
- Cab Mounted Cargo Lights
- Smart Device Remote Engine Start
- SYNC 4 w/Enhanced Voice Recognition -inc: 12" center display, wireless phone connection, cloud connected, AppLink w/App catalog, 911 Assist, Apple CarPlay and Android Auto compatibility, digital owners manual and conversational voice command recognition
- Ford Connectivity Package (1-Year Included) -inc: (features may vary by make and model) unlimited Wi-Fi hotspot, audio and video streaming, voice assistant and entertainment, Included for one-year from warranty start date, Requires activation via Ford app w/credit card authorization; customer may cancel at any time, Evolving technology/cellular networks/vehicle capability may limit functionality and prevent operation of connected features, Ford may temporarily slow data speeds if such data usage reaches or exceeds 50GB within a billing cycle or due to network limitations, If a customer uses more than 50% of their data usage in a roaming country during a 60-day period, Ford may remove or limit the customer's data plan
- Instrument Panel Bin, Dashboard Storage, Interior Concealed Storage, Driver And Passenger Door Bins
- Power 1st Row Windows w/Driver And Passenger 1-Touch Up/Down
- Delayed Accessory Power
- Power Door Locks w/Autolock Feature
- Driver Information Center
- Redundant Digital Speedometer
- Trip Computer
- Outside Temp Gauge
- Digital Appearance
- Seats w/Carpet Back Material
- Manual Adjustable Front Head Restraints
- Front Center Armrest
- Perimeter Alarm
- Securilock Anti-Theft Ignition (pats) Immobilizer
- Air Filtration

Safety-Mechanical

- AdvanceTrac w/Roll Stability Control Electronic Stability Control (ESC) And Roll Stability Control (RSC)
- ABS And Driveline Traction Control

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Vehicle: [Fleet] 2026 Ford F-150 (F1K) XL 2WD Reg Cab 6.5' Box ( Complete )

Safety-Exterior

Side Impact Beams

Safety-Interior

- Dual Stage Driver And Passenger Seat-Mounted Side Airbags
- Rear Parking Sensors
- BLIS (Blind Spot Information System) Blind Spot
- PCA with AEB and Intersection Assist
- Cross-Traffic Alert with Reverse Brake Assist
- Lane Keeping Alert Lane Keeping Assist
- Lane Keeping Alert Lane Departure Warning
- Collision Mitigation-Front
- Driver Monitoring-Alert
- Tire Specific Low Tire Pressure Warning
- Dual Stage Driver And Passenger Front Airbags
- Safety Canopy System Curtain 1st Row Airbags
- Airbag Occupancy Sensor
- Outboard Front Lap And Shoulder Safety Belts -inc: Height Adjusters and Pretensioners
- Ford Co-Pilot360 - Reverse Camera Back-Up Camera

WARRANTY

- Basic Years: 3
- Basic Miles/km: 36,000
- Drivetrain Years: 5
- Drivetrain Miles/km: 60,000
- Corrosion Years: 5
- Corrosion Miles/km: Unlimited
- Roadside Assistance Years: 5
- Roadside Assistance Miles/km: 60,000

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**Quote Valid for 90 days**

**Contract:**  
**011723-**  
**VCE**

**Date:** 9/17/2025

<b>Buying Agency:</b>	City of Delray Beach	<b>Dealership:</b>	Alta Construction Equipment Florida
<b>SW Member #:</b>	7360	<b>Prepared By:</b>	Kevin T. Gray
<b>Contact Person:</b>	Andrew Rayfield	<b>Phone:</b>	813-391-8159
<b>Phone/Email:</b>	561-243-7333/rayfield@mydelraybeach.com	<b>Email:</b>	kevin.gray@altg.com

Sourcewell Product Code	
-------------------------	--

### A. Catalog / Price Sheet Items being purchased

Quan		Unit Pr	Total
1	Volvo EWR130 Wheeled Excavator	\$180,463	\$180,463
	See next page for machine specs at List Price, Contract Discount, Machine Price		
	TOTAL Purchase Price at Bottom of this Page		
Sourcewell Machine Price:			\$180,463
Additional Discount:			-\$9,250
Subtotal A:			\$171,213

### B. Sourced Contracted Items

Quan	Description	Unit Pr	Total
1	Werk-Brau Tilting D-Lock Hydraulic Pin Grabber Coupler	\$15,025	\$15,025
1	Werk-Brau 48" 0.64 CYD Ditch Cleaning Bucket	\$3,765	\$3,765
1	Werk-Brau 24" 0.5 CYD General Purpose Bucket with Teeth	\$3,850	\$3,850
1	Werk-Brau 24" 0.5 CYD General Purpose Bucket with Bolt On Smooth Edge	\$3,460	\$3,460
1			\$0
1			\$0
1			\$0
1			\$0
		<b>Subtotal B:</b>	<b>\$26,100</b>

**C. Freight / Installation / Ext Warranty / Trade-Ins / Other Allowances/ Miscellaneous Charges**

<b>Freight</b>	\$1,000
<b>PDI/Tilting Coupler Installation</b>	\$1,250
<b>Subtotal C:</b>	<b>\$2,250</b>

Delivery Date:	1/15/2026	D. TOTAL PURCHASE PRICE (A+B+C):	\$199,563
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Description	Part #	List Price
<b>Volvo EWR130E GPE Wheel Excavator</b>	<b>EWR130E</b>	<b>\$221,093</b>
2-piece boom	XW10125	\$19,721
Dipper arm, 7' 10"	XW10224	\$8,191
Linkage w/o lifting eye	XW10310	\$0
T/Wh_9.00-20-14pr, Mitas EM22	XW20133	\$10,082
Axle mounted mudguards front & rear	XW20511	\$1,721
Blade front	XW20630	\$11,090
Outrigger rear	XW20641	\$15,122
Tool box left hand side (including steps)	XW20810	\$1,042
Drawer Type Tool Box Left Hand Side	XW20813	\$1,445
Drawer Type Tool Box Right Hand Side	XW20814	\$1,445
Automatic Digging Brake	XW21111	\$1,104
Engine NA (MY 2019)	XW30113	\$0
35 km/h (22 mph) Equipment	XW30712	\$0
CareCab w/ opening hatch	XW40110	\$701
Seat, air suspension with heater	XW40212	\$1,861
Seat belt, 3 inch retractable	XW40313	\$0
Joystick, proportional	XW40412	\$3,569
Blade/Outrigger Functions on LH Joystick	XW40425	\$668
Steering System 2 Wheel Std.	XW40428	\$0
Radio MP3&USB&Bluetooth	XW40714	\$0
Lower Wiper	XW40813	\$448
Travel alarm w/ 10 sec delay	XW50116	\$0
Standard travel lights, LED	XW50126	\$514
Additional camera on right hand	XW50128	\$0
Flashing Beacon, LED	XW50138	\$238
PDI/Tilting Coupler Installation	XW50162	\$1,087
Electrical center passage, 18 channels	XW50213	\$1,473
CareTrack, GSM/Satellite	XW50418	\$0
Auto Lubrication System	XW50512	\$7,175
CareTrack Connectivity 4 yr Subscription	XW50611	\$0
Hydraulic long life oil ISO VG46	XW60116	\$1,386
X1, Breaker/Shear Piping	XW60245	\$1,085
Hydraulic proportional pedal	XW60615	\$236
X1 flow & pressure control	XW60411	\$1,137
Extra Pipe for Slope & Rotator	XW60831	\$125
Quick fit piping, UQF	XW60833	\$2,006
X3 Control	XW60860	\$5,075
Pilot control pattern change	XW60910	\$1,826
Boom float hydraulics	XW60912	\$1,907
Manual, English	XW70322	\$0
Manual, safety	XW70344	\$0
Counterweight standard (9,920 lbs)	XW80115	\$0
Frame Lifetime Warranty	XW80342	\$0

Total List Price		\$324,573
Sourcewell % off List		44.4%
Sourcewell Machine Price		\$180,463

See Front Page of Quote for Total Purchase Price