

|         |               |            | Project Org & Tech<br>Evaluations of<br>Personeel | Proposed<br>Approach<br>& Methodology | References &<br>Completed<br>Similar Projects |               |       |
|---------|---------------|------------|---------------------------------------------------|---------------------------------------|-----------------------------------------------|---------------|-------|
|         |               | Experience |                                                   |                                       |                                               | Price per Hr. | Total |
|         |               | 20%        | 25%                                               | 20%                                   | 20%                                           | 15%           | 100%  |
| Laura   | First Transit | 18         | 20                                                | 17                                    | 18                                            | 10            | 83    |
|         | Downtowner    | 19         | 24                                                | 19                                    | 20                                            | 15            | 97    |
|         | Maruti        | 15         | 19                                                | 16                                    | 18                                            | 12            | 80    |
|         |               |            |                                                   |                                       |                                               |               |       |
| Ivan    | First Transit | 19         | 24                                                | 16                                    | 19                                            | 10            | 88    |
|         | Downtowner    | 16         | 20                                                | 17                                    | 16                                            | 14            | 83    |
|         | Maruti        | 17         | 21                                                | 15                                    | 17                                            | 12            | 82    |
|         |               |            |                                                   |                                       |                                               |               |       |
| Jorge   | First Transit | 19         | 20                                                | 20                                    | 20                                            | 10            | 89    |
|         | Downtowner    | 15         | 18                                                | 18                                    | 17                                            | 15            | 83    |
|         | Maruti        | 17         | 22                                                | 17                                    | 18                                            | 12            | 86    |
|         |               |            |                                                   |                                       |                                               |               |       |
| Patrick | First Transit | 18         | 23                                                | 18                                    | 18                                            | 9             | 86    |
|         | Downtowner    | 17         | 24                                                | 19                                    | 18                                            | 11            | 89    |
|         | Maruti        | 16         | 22                                                | 18                                    | 18                                            | 13            | 87    |
|         |               |            |                                                   |                                       |                                               |               |       |
|         | First Transit | 74         | 87                                                | 71                                    | 75                                            | 39            | 346   |
|         | Downtowner    | 67         | 86                                                | 73                                    | 71                                            | 55            | 352   |
|         | Maruti        | 65         | 84                                                | 66                                    | 71                                            | 49            | 335   |



Delray Beach Community Redevelopment Agency  
20 N. Swinton Avenue  
Delray Beach, FL 33444

## RFP 2018-08 Fixed-Route Transportation Services

|                                                                                                                   | Experience                                                          | Project Organization & Technical Evaluations of Personnel | Proposed Approach & Methodology | References & Completed Similar Projects | Price per Hour | Total |
|-------------------------------------------------------------------------------------------------------------------|---------------------------------------------------------------------|-----------------------------------------------------------|---------------------------------|-----------------------------------------|----------------|-------|
| <i>CURRENT PROVIDER</i><br><b>Company</b>                                                                         | <i>22 SEATERS</i><br><i>DRIVECAM RECORDING</i><br><i>CDL</i><br>20% | 25%                                                       | 20%                             | 20%                                     | 15%            | 100%  |
| <i>PROPANE</i><br><b>First Transit, Inc.</b><br><i>OUTREACH TO CITY</i><br><i>15 SEATERS</i><br><i>OP. APPROX</i> | 18                                                                  | 23                                                        | 18                              | 18                                      | 9              | 86    |
| <i>12 SEATERS</i><br><b>Downtown Holdings, LLC</b><br><i>2-YEAR VEHICLE TURNOVER</i><br><i>GASOLINE</i>           | 17                                                                  | 24                                                        | 19                              | 18                                      | 11             | 89    |
| <b>Maruti Fleet &amp; Management, LLC</b><br><i>DBE FLORIDA BUSSES</i>                                            | 16                                                                  | 22                                                        | 18                              | 18                                      | 13             | 87    |

*PROPANE → HAD ROUGH ROLL OUT*  
*WORKED THROUGH IT*

**Evaluator Comments:**  
*CLOUD BASED*  
*REPORTING SYSTEM*

Maruti proposed "trolley" vehicles, others proposed vans or shuttle buses wrapped to look like trolleys  
Downtown mentioned intergration with the Point to Point service

*SIX SIGMA*  
*QC*  
*OPENING SHOP*  
*HERE IN*  
*DELRAY*

*→ 2 VEHICLES ((2 + 1 SPARE) BASED ON USED VEHICLES*  
*→ WANTS TO CONVERT TO GASOLINE) 3 YEARS OLD*

**Evaluator Signature:**

**Date:**

*Patricia A. [Signature]*  
*3/1/2019*

*! WINDOWS GO DOWN! 30 MILE RADIUS*

*DOES NOT YET HAVE OWN MECHANIC*  
*100,000. INCLUDES APP/ANNOUNCING*

*22 SITTING / 2 STANDING* *LOOKING INTO POINT-TO-POINT*



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|--------------------------------|------------|-----------------------------------------------------------|---------------------------------|-----------------------------------------|----------------|-------|
| Company                        | 20%        | 25%                                                       | 20%                             | 20%                                     | 15%            | 100%  |
| First Transit, Inc.            | 19         | 24                                                        | 16                              | 19                                      | 10             | 83    |
| Downtowner Holdings, LLC       | 16         | 20                                                        | 17                              | 16                                      | 14             | 83    |
| Maruti Fleet & Management, LLC | 17         | 21                                                        | 15                              | 17                                      | 12             | 82    |

### Evaluator Comments:

- Maruti has lots of experience but wants to use trailers from another provider
- Downtowner has a great concept but lacks experience
- First Transit - Strong company but not innovative at all

Evaluator Signature:

Ivan J. Caceres

Date:

3/1/19



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| Company                        | 20%        | 25%                                                       | 20%                             | 20%                                     | 15%            | 100%  |
| First Transit, Inc.            | 19         | 20                                                        | 20                              | 20                                      | 10             | 89    |
| Downtowner Holdings, LLC       | 15         | 18                                                        | 18                              | 17                                      | 15             | 83    |
| Maruti Fleet & Management, LLC | 17         | 22                                                        | 17                              | 18                                      | 12             | 86    |

Evaluator Comments:

First transit- Propose buses, Good training program for customers. Service. 54hrs in class training. Drivercam SF64 included. Audio/video recording. 24hrs complaint resolution. Local management.

Maruti - Great expertise. Transportation services to Disney. Great customer service training program. Some issues with their Gas Vehicle. Older Vehicle 3 years old. Boiler plate proposal.

Downtowner is not offering environmentally friendly vehicles only seating for 14

Evaluator Signature:

Jimmy Allen  
2/27/19

Date:



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| Company                        | 20%        | 25%                                                       | 20%                             | 20%                                     | 15%            | 100%  |
| First Transit, Inc.            | 18         | 20                                                        | 17                              | 18                                      | 10             | 83    |
| Downtowner Holdings, LLC       | 19         | 24                                                        | 19                              | 20                                      | 15             | 97    |
| Maruti Fleet & Management, LLC | 15         | 19                                                        | 16                              | 18                                      | 12             | 80    |

Evaluator Comments:

Evaluator Signature:

*Laura Simon*

Date:

3/1/19