



## Cover Memorandum/Staff Report

File #: 24-641

Agenda Date: 5/7/2024

Item #: 6.O.4.

**TO:** Mayor and Commissioners  
**THROUGH:** Terrence R. Moore, ICMA-CM, City Manager  
**FROM:** Sammie L. Walthour, Director, Neighborhood & Community Services  
**DATE:** May 7, 2024

APPROVAL OF RESOLUTIONS NO. 58-24, 59-24, AND 60-24, TO AWARD AN AGREEMENTS WITH BLUE EDONIS, LLC (PRIMARY), UNLIMITED CLEANING COMPANY, LLC (SECONDARY), and PRO-GLOBAL BY JACKIE PRESSURE CLEANING SERVICES, LLC (TERTIARY); FOR PRESSURE CLEANING SERVICES PURSUANT TO INVITATION TO BID NO. 2023-071 IN THE AMOUNT OF \$778,598.80.

### **Recommended Action:**

Motion to approve Resolution Nos. 58-24, 59-24, and 60-24 and award of agreements with Blue Edonis, LLC (Primary), Unlimited Cleaning Company, LLC (Secondary), and Pro-Global by Jackie Pressure Cleaning Service, LLC (Tertiary); for Pressure Cleaning Services pursuant to Invitation to Bid No 2023-071 in the amount of \$788,598.80 (\$155,719.76 annually); authorizing the City Manager to take all actions necessary to effectuate this agreement; and for other purposes.

### **Background:**

The Neighborhood and Community Services, Public Works, Parks and Recreation Department and Fire Department, require pressure cleaning services in support of various operational needs. On August 31, 2023, the City of Delray Beach (City) opened an Invitation to Bid (ITB) 2023-071 and closed on October 11, 2023, for Pressure Cleaning Services. The City received responses from twenty-seven (27) vendors. The three (3) lowest bids were submitted by Blue Edonis LLC, Unlimited Cleaning Company LLC, and Pro-Global by Jackie Pressure Cleaning Services, LLC.

On April 2, 2024, staff met with the one (1) lowest bidder. Staff was satisfied with the vendor's level of commitment, their commercial grade equipment and the demonstration provided by the company. Blue Edonis LLC is the lowest bidder and will be the primary contractor.

The scope of work consists of pressure cleaning and gum removal on sidewalks, curbs, gutters, pavers, and medians in the Clean & Safe District for a not-to-exceed price of \$ 155,719.76. The Agreement term is for three (3) years, with two (2) additional one (1) year renewal options. Should the City exercise the renewal options, the cumulative contract value is provided below.

Estimated contract value for the vendor is below:

Estimated Contract Value - Pressure Cleaning Services		
Initial Term - Year 1	March 6, 2023 - March 5, 2024	\$ 155,719.76
Initial Term - Year 2	March 6, 2024 - March 5, 2025	\$ 155,719.76

Initial Term - Year 3	March 6, 2025 - March 5, 2026	\$ 155,719.76
Renewal Year 1	March 6, 2026 - March 5, 2027	\$ 155,719.76
Renewal Year 2	March 6, 2027 - March 5, 2028	\$ 155,719.76
	Total:	\$ 778,598.80

The City, at its sole discretion, reserves the right to terminate any contract entered into pursuant to this ITB with or without cause immediately upon providing written notice to the awarded Bidder. Upon receipt of such notice, the awarded Bidder shall not incur any additional costs under the contract. The City shall be liable only for reasonable costs incurred by the awarded Bidder prior to the date of the notice of termination. The City shall be the sole judge of "reasonable costs".

#### **ATTACHMENTS:**

1. Agreement ITB 2023-071 Blue Edonis LLC (Primary)
2. Agreement ITB 2023-071 Unlimited Cleaning Company LLC (Secondary)
3. Agreement ITB 2023-071 Pro-GLocal by Jackie Pressure Cleaning Service LLC (Tertiary)
4. Exhibit A Blue Edonis LLC (Primary)
5. Exhibit A Unlimited Cleaning Company LLC (Secondary)
6. Exhibit A Pro-GLocal by Jackie Pressure Cleaning Service LLC (Tertiary)
7. Legal Review Checklist Blue Edonis LLC (Primary)
8. Legal Review Checklist Unlimited Cleaning Company LLC (Secondary)
9. Legal Review Checklist Pro-GLocal by Jackie Pressure Cleaning Service LLC (Tertiary)
10. Res. 58-24 Blue Edonis LLC (Primary)
11. Res. 59-24 Unlimited Cleaning Company LLC (Secondary)
12. Res. 60-24 Pro-GLocal by Jackie Pressure Cleaning Service LLC (Tertiary)

#### **City Attorney Review:**

Approved as to form and legal sufficiency.

#### **Finance Department Review:**

Finance recommends approval.

#### **Funding Source:**

NCS/ Clean & Safe	001-24-230-519.34-90	\$ 95,539.56
Public Works	334-41-340-541.46-02	\$ 16,560.00
Fire	001-22-000-522.46-20	\$ 16,037.00
Parks Maintenance	119-72-730-572.46-12	\$ 27,583.20

#### **Timing of Request:**

Not Applicable