



## Cover Memorandum/Staff Report

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**File #:** 26-0366

**Agenda Date:** 4/7/2026

**Item #:** 6.J.2.

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**TO:** Mayor and Commissioners  
**FROM:** Chief Darrell Hunter, Police Department  
**THROUGH:** Terrence R. Moore, ICMA-CM  
**DATE:** April 7, 2026

APPROVAL OF RESOLUTION NO. 59-26 APPROVING AN AGREEMENT WITH LEADSONLINE LLC FOR PUBLIC SAFETY SOFTWARE AS AN APPROVED CITY STANDARD

**Recommended Action:**

Motion to approve Resolution 59-26 approving an Agreement with LeadsOnline, LLC for public safety software as an approved City Standard.

**Background:**

In 2020, City approved a multi-year agreement with LeadsOnline through a bid waiver for their investigative tools/software. The LeadsOnline system is utilized daily by the Investigative Unit, both the Crimes against Persons Investigators and Crimes Against Property Investigators as firearms are being pawned frequently. Pawn Shops are required to obtain copies of identification and/or fingerprints when someone sells them an item. LeadsOnline allows the Detectives to see who has pawned the items, a description and/or picture of the items, the address they provided to the shop, a copy of an ID and a photograph, and how much was paid. This is an invaluable tool in providing an investigator with possible suspect information on burglaries, thefts, as well as robberies and homicides where a pawned weapon may have been used. It is also instrumental in allowing victims to get their stolen belongings back.

LeadsOnline provides a niche capability to search pawn shops, scrap yards, and other secondhand stores for stolen items. This is the only vendor that provides this capability in this magnitude. Not only is it searched daily, but items can be saved so we can be notified retroactively if the stolen item is ever entered in a system anywhere. LeadsOnline provides a unique feature in their electronic reporting and criminal investigation system that cannot be found in any other vendors that provide similar services.

Since a multi-year agreement with this vendor has been previously approved through a bid waiver back in December 2020, most of our officers are trained in using LeadsOnline already. Because LeadsOnline has been used for years now, investigators that have been working cases during the last several years have alerts set up throughout the system. If there is no longer support or access to the system, any future information there would be from those hits would be lost, and it would be virtually impossible and time-consuming to go backwards and re-enter all these items in another system. Per vendor's sole source letter, the LeadsOnline system functionality designed specifically for criminal investigations using transaction data from pawnshops, scrap yards, eBay, OfferUp, gold buyers and other secondhand stores is the exclusive proprietary property of LeadsOnline and is protected under the United States Copyright Act (17 U.S.C.), as well as by all applicable state and

international copyright laws, and by the Lanham Act (15 U.S.C. §§1051-1141n). No other supplier has access to this technology which has been developed over 24 years.

The current list of local Leads Online subscribers shows that most of Palm Beach County also uses this service. The list includes Palm Beach County Sheriff, West Palm Beach PD, Palm Beach County School District PD, Boca Raton PD, Boynton Beach PD, Riviera Beach PD, Palm Beach Gardens PD, Jupiter PD, Palm Beach PD, Palm Springs PD, Lantana PD, and North Palm Beach PD. In Broward County, the following agencies are utilizing LeadsOnline: Broward County Sheriff, Fort Lauderdale PD, Hollywood PD, Pembroke Pines PD, Coral Springs PD, Miramar PD, Plantation PD, Sunrise PD, Davie PD, Seminole Tribal PD, Lauderhill PD, Margate PD, Coconut Creek PD, Hallandale Beach PD, Wilton Manors PD, Lighthouse Point PD, Pembroke Park PD, Hillsboro Beach PD, Sea Ranch Lakes PD, Florida State Attorney’s Office 17<sup>th</sup> Judicial Circuit, FBI-Miami.

City approved LeadsOnline, LLC as a City Standard for five years effective August 14, 2025. The new agreement is for initial 3 year period ending January 14, 2029, with two (2) one-year renewal options.

The breakdown of the approximate annual payments is as outlined below.

Year 1	15 Jan 2026 -14 Jan 2027	\$17,184.00
Year 2	15 Jan 2027 -14 Jan 2028	\$17,699.52
Year 3	15 Jan 2028 -14 Jan 2029	\$18,230.51
1 <sup>st</sup> Option to Renew	15 Jan 2029 -14 Jan 2030	\$20,000.00
1 <sup>st</sup> Option to Renew	15 Jan 2030 -14 Jan 2031	\$22,000.00
	Total:	<b>\$ 95,116.03</b>

**Attachments:**

1. LRC
2. Vendor Signed Agreement
3. Res No 59-26
4. Exhibit A
5. Exhibit B

**City Attorney Review:**

Approved as to form and legal sufficiency.

**Funding Source/Financial Impact:**

001-21-150-521.34-90 Other Contractual Services

**Timing of Request:**

N/A