Wilcdo
4/29/19

Creative City Collaborative of Delray Beach

BALANCE SHEET

As of March 31, 2019

	TOTAL
ASSETS	
Current Assets	
Bank Accounts	
10000 City National Operational #6392	86,652.39
10100 City National Restricted # 2232	7,970.55
10200 City National Payroll #2229	0.74
1072 Bill.com Money Out Clearing	357.67
Total Bank Accounts	**$94,981.35**
Accounts Receivable	
Accounts Receivable (A/R)	350.00
Total Accounts Receivable	**$350.00**
Other Current Assets	
10300 Pre-Paids	4,397.55
10400 Due to/from (CRA)	68,750.04
10410 Due to/from Gold Star	0.00
10420 Due from State of Florida	-1,902.17
10430 Due to/from 3rd Parties	0.00
Undeposited Funds	0.00
Total Other Current Assets	**$71,245.42**
Total Current Assets	**$166,576.77**
Fixed Assets	
10600 Capital Expenditure	
10700 Furniture & Fixtures	10,298.52
10800 Machinery & Equipment	11,588.00
10900 Concessions Equipment	19.98
11100 Production Equipment	107,046.54
Total 10600 Capital Expenditure	**128,953.04**
11200 Leasehold Improvements	112,057.64
11300 A/D - Furniture and Equipment	-113,221.54
Total Fixed Assets	**$127,789.14**
Other Assets	
11400 Security Deposit	1,500.00
Total Other Assets	**$1,500.00**
TOTAL ASSETS	**$295,865.91**
LIABILITIES AND EQUITY	
Liabilities	
Current Liabilities	
Accounts Payable	
20000 Accounts Payable	9,201.76
Total Accounts Payable	**$9,201.76**
Other Current Liabilities	
20100 Loan from Officer	0.00

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	TOTAL
20101 Loan Due to R. John Hamman Jr. (6-19-18)	15,000.00
20102 Loan Due to Pamela Goffman (6/28/18)	15,000.00
Total 20100 Loan from Officer	**30,000.00**
20200 Note Payable Boca Theater Guild	0.00
20300 Accrued Expenses	690.00
20400 Payroll Liabilities	850.60
20600 Deferred Ticket Sales	61,065.48
20700 Gift Card Payable	4,739.00
20800 Deferred Individual Support	0.00
20900 Sales Tax Payable	188.64
20950 Employee Advances	0.00
Settlements Payable	0.00
Total Other Current Liabilities	**$97,533.72**
Total Current Liabilities	**$106,735.48**
Total Liabilities	**$106,735.48**
Equity	
30000 Temp. Restricted Net Assets	0.00
30100 Unrestricted cash Account	0.00
Opening Balance Equity	0.00
Retained Earnings	73,301.88
Net Income	115,828.55
Total Equity	**$189,130.43**
TOTAL LIABILITIES AND EQUITY	**$295,865.91**

CCC of Delray CRA FY18-19 Q2				
CRA Combined Quarterly Budget Report				
ORGANIZATION: Creative City Collaborative DBA Arts Garage				
INCOME	**FY 2018-19 Quarter 2 01/01/2019to 03/31/2019**	**FY 2018-19 Year to Date 10/01/18 to 09/30/2019**	**FY 2018-19 Budget**	**Variance Favorable (Unfavorable)**
Fees, Tickets, Registration, etc.	280,815	463,566	750,000	(286,434)
Corporate Grants/Contributions	-	-	25,000	(25,000)
Individual Donations	65,478	130,569	100,000	30,569
Foundation Grants	3,250	3,250	25,000	(21,750)
Government - Federal	-	-	-	-
Government- Local/County	-	-	2,500	(2,500)
Government- State	1,902	3,803	8,000	(4,197)
CRA Actual or Requested	68,750	137,500	275,000	(137,500)
In-Kind	-	-	5,000	(5,000)
Interest Income	-	-	-	-
Membership	880	-	-	-
Other: Concessions	2,573	5,699	75,000	(69,301)
Other: Guild Fundraisers	540	3,840	10,000	(6,160)
Other: Rentals	4,897	6,098	10,000	(3,902)
Total Income	429,085	754,325	1,285,500	(531,175)
Expense	**FY 2018-19 Quarter 2 01/01/2019to**	**FY 2018-19 Year to Date 10/01/18 to**	**FY 2018-19 Budget**	**Variance Favorable (Unfavorable)**
Salaries & Related Taxes	119,760	223,812	355,000	131,188
Fringe Benefits & Taxes	6,045	12,397	30,000	17,603
Professional Svcs/Consulting	31,321	60,521	75,000	14,479
Insurance	4,555	9,265	20,000	10,735
Licenses, Registration, Permits	2,419	3,647	8,000	4,353
Conferences & Meetings	487	1,401	2,000	599
Copying & Printing	5,630	10,950	15,000	4,050
Equipment Rental/Maintenance	6,207	12,833	25,000	12,167
Rent/Mortgage & Maintenance	2,783	5,459	11,000	5,541
Utilities	4,790	10,279	23,000	12,721
Telecommunication/Web	3,646	6,670	13,000	6,330
Office & Program Supplies	5,048	6,726	12,500	5,774
Postage & Delivery	124	397	1,500	1,103
Local Travel	513	932	2,500	1,568
Capital Expenditures			-	-
Marketing Services	6,569	13,787	50,000	36,213
Production Expenses	145,439	255,221	607,000	351,779
Arts Garage Guild	636	936	5,000	4,064
Concessions	2,323	3,547	30,000	26,453
Total Expense	348,295	638,780	1,285,500	646,720
NET INCOME	80,790	115,545	-	-

Marjorie Waldo
4/29/19

CRA Combined Budget Narrative Report				
CCC of Delray CRA FY18-19 Q2				
ORGANIZATION: Creative City Collaborative DBA Arts Garage		FY 2018-2019		**Quarter 1**
____Exceeding Projection	_X__On Target	____Below Projection		
CRA COMBINED REPORT				
INCOME:	Explanation of Variances			
Fees, Tickets, Registration, etc.	On Target			
Corporate Grants/Contributions	Implementing Development Paln 1819FY to include board / corporate sponsors			
Individual Donations	Above Target			
Foundation Grants	Contracting with Grant Writer Q4 to increase grant revenues			
Government - Federal	N/A			
Government- Local/County	Implementing Development Plan 1819FY to include board / corporate sponsors			
Government- State	On Target			
In-Kind	Anticipating additional support in Q3 from board			
Interest Income	N/A			
Membership	Membership is annual and shows spikes based on renewal dates			
CRA Actual or Requested	On Target			
Other: Concessions	Liquor license application submitted in April 2019.			
Other: Guild Fundraiser	Funding plans have shifted as we develop new strategies (i.e. Annual Gala vs Biannual			
Other: Rentals	On Target			
____Lower than Projection	_x__On Target	_____Exceeding Projection		
EXPENSES:	Explanation of Variances			
Salaries & Related Taxes	Exceeded projection as we made marketing a FT position			
Fringe Benefits	On Target			
Professional Svcs/Consulting	Exceeded projection as we made added development & accounting services			
Insurance	On Target			
Licenses, Registration, Permits	On Target			
Conferences & Meetings	On Target			
Copying & Printing	On Target			
Equipment Rental/Maintenance	On Target			
Rent/Mortgage & Maintenance	On Target			
Utilities	On Target			
Telecommunication/Web	On Target			
Office & Program Supplies	Over budget due to the purchase of computers and cabinets			
Postage & Delivery	On Target			
Local Travel	On Target			
Capital Expenditure	Did not purchase any capital items for this Quarter.			
Marketing Services	Below budget because Marketing Contractor was hired full time and is represented in salaries			
Production Expenses	On Target			
Arts Garage Guild	On Target			
Concessions	Liquor license application submitted in April 2019			

CCC of DB CRA FY 18-19 Q2

Quarterly Budget Report "A"		The Line Up Music Programming		
ORGANIZATION: Creative City Collaborative DBA Arts Garage				
INCOME	**FY 2018-19 Quarter 2 01/01/2019to 03/31/2019**	**FY 2018-19 Year to Date 10/01/18 to 09/30/2019**	**FY 2018-19 Budget**	**Variance Favorable (Unfavorable)**
Fees, Tickets, Registration, etc.	269,353	437,816	720,000	(282,184)
Corporate Grants/Contributions	-	-	25,000	(25,000)
Individual Donations	65,321	130,412	80,000	50,412
Foundation Grants	3,250	3,250	25,000	(21,750)
Government - Federal	-	-	-	-
Government- Local/County	-	-	2,500	(2,500)
Government- State	1,902	3,803	8,000	(4,197)
CRA Actual or Requested	66,250	132,500	265,000	(132,500)
In-Kind	-	-	5,000	(5,000)
Interest Income	-	-	-	-
Membership	880	-	-	-
Other: Concessions	2,398	5,524	74,000	(68,476)
Other: Guild Fundraiser	540	3,840	10,000	(6,160)
Other: Rentals	4,897	6,098	10,000	(3,902)
Total Income	**414,791**	**723,243**	**1,224,500**	**(501,257)**
Expense	**FY 2018-19 Quarter 2 01/01/2019to 03/31/2019**	**FY 2018-19 Year to Date 10/01/18 to 09/30/2019**	**FY 2018-19 Budget**	**Variance Favorable (Unfavorable)**
Salaries & Related Taxes	118,120	215,103	337,000	121,897
Fringe Benefits	6,045	11,197	28,800	17,603
Professional Svcs/Consulting	31,321	60,521	75,000	14,479
Insurance	4,555	9,265	20,000	10,735
Licenses, Registration, Permits	2,419	3,647	8,000	4,353
Conferences & Meetings	487	1,401	2,000	599
Copying & Printing	5,630	10,950	15,000	4,050
Equipment Rental/Maintenance	6,207	12,833	25,000	12,167
Rent/Mortgage & Maintenance	2,783	5,459	11,000	5,541

Utilities	4,790	10,279	23,000	12,721
Telecommunication/Web	3,646	6,670	13,000	6,330
Office & Program Supplies	5,048	6,726	12,500	5,774
Postage & Delivery	124	397	1,500	1,103
Local Travel	513	932	2,500	1,568
Capital Expenditures	-	-	-	-
Marketing Services	6,489	13,348	49,000	35,652
Production Expenses	138,359	252,195	587,000	334,805
Arts Garage Guild	636	836	5,000	4,164
Concessions	2,181	3,263	29,500	26,237
Total Expenses	**339,353**	**625,023**	**1,244,800**	**619,777**
NET INCOME	**75,438**	**98,220**		-
CRA Budget Narrative Report "A" The Line Up Music Programming				
ORGANIZATION: Creative City Collaborative DBA Arts Garage	FY 2018-2019			**Quarter 2**
____Exceeding Projection	_X___On Target	_____Below Projection		
INCOME: Explanation of Variances				
Fees, Tickets, Registration, etc.	On Target			
Corporate Grants/Contributions	Implementing Development Paln 1819FY to include board / corporate sponsors			
Individual Donations	AboveTarget			
Foundation Grants	Contracting with Grant Writer Q4 to increase grant revenues			
Government - Federal	N/A			
Government- Local/County	Implementing Development Plan 1819FY to include board / corporate sponsors			
Government- State	On Target			
In-Kind	Anticipating additional support in Q3 from board			
Interest Income	N/A			
Guild Membership	Membership is annual and shows spikes based on renewal dates			
CRA Actual or Requested	On Target			
Other: Concessions	Attaining the liquor license has taken significantly longer than anticipated.			

Other: Guild Fundraiser	Funding plans have shifted to develop new strategies (Ann Gala vs Biannual)
Other: Rentals	On Target
____Lower than Projection __X__On Target _____Exceeding Projection	
EXPENSES: Explanation of Variances	
Salaries & Related Taxes	Exceeded projection as we made marketing a FT position
Fringe Benefits	On Target
Professional Svcs/Consulting	Exceeded projection as we made added development & accounting services
Insurance	On Target
Licenses, Registration, Permits	On Target
Conferences & Meetings	On Target
Copying & Printing	On Target
Equipment Rental/Maintenance	On Target
Rent/Mortgage & Maintenance	On Target
Utilities	On Target
Telecommunication/Web	On Target
Office & Program Supplies	Over budget due to the purchase of new office computers and cabinets
Postage & Delivery	On Target
Local Travel	On Target
Capital Expenditures	Did not purchase any capital items for this Quarter.
Marketing Services	Below budget because Marketing Contractor was hired full time and is represented in salaries
Production Expenses	On Target
Arts Garage Guild	On Target
Concessions	Liquor license application submitted in April 2019

CCC of DB CRA FY18-19 Q2

Quarterly Budget Report "B"		Discover Diversity Concert Series		
ORGANIZATION: Creative City Collaborative DBA Arts Garage				
INCOME	**FY 2018-19 Quarter 2 01/01/2019to 03/31/2019**	**FY 2018-19 Year to Date 10/01/18 to 09/30/2019**	**FY 2018-19 Budget**	**Variance Favorable (Unfavorable)**
Fees, Tickets, Registration, etc.	11,462	25,750	30,000	(4,250)
Corporate Grants/Contributions	-	-	-	-
Individual Donations	157	157	20,000	(19,843)
Foundation Grants	-	-	-	-
Government - Federal	-	-	-	-
Government- Local/County	-	-	-	-
Government- State	-	-	-	-
CRA Actual or Requested	2,500	5,000	10,000	(5,000)
In-Kind	-	-	-	-
Interest Income	-	-	-	-
Membership	-	-	-	-
Other: Concessions	175	175	1,000	(825)
Other: Guild Fundraiser	-	-	-	-
Other: Rentals	-	-	-	-
Total Income	14,294	31,082	61,000	(29,918)
Expense	**FY 2018-19 Quarter 2 01/01/2019to 03/31/2019**	**FY 2018-19 Year to Date 10/01/18 to 09/30/2019**	**FY 2018-19 Budget**	**Variance Favorable (Unfavorable)**
Salaries & Related Taxes	1,640	8,708	18,000	9,292
Fringe Benefits	-	1,200	1,200	0
Professional Svcs/Consulting	-	-	-	-
Insurance	-	-	-	-
Licenses, Registration, Permits	-	-		-
Conferences & Meetings	-	-	-	-
Copying & Printing	-	-	-	-
Equipment Rental/Maintenance	-	-	-	-
Rent/Mortgage & Maintenance	-	-	-	-
Utilities	-	-	-	-
Telecommunication/Web	-	-	-	-
Office & Program Supplies	-	-	-	-
Postage & Delivery	-	-	-	-
Local Travel	-	-	-	-
Capital Expenditures	-	-	-	-
Marketing Services	80	439	1,000	561
Production Expenses	7,080	3,026	20,000	16,974
Arts Garage Guild	-	100	-	(100)
Concessions	142	284	500	216
Total Expense	8,942	13,757	40,700	26,943

NET INCOME	5,352	17,325		
CRA Budget Narrative Report "B" Discover Diversity Concert Series				
ORGANIZATION: Creative City Collaborative DBA Arts Garage	FY 2018-2019			**Quarter 2**
____Exceeding Projection _X___On Target	____Below Projection			

INCOME:	**Explanation of Variances**
Fees, Tickets, Registration, etc.	On Target
Corporate Grants/Contributions	N/A
Individual Donations	On Target overall although less than anticipated for the series.
Foundation Grants	N/A
Government - Federal	N/A
Government- Local/County	N/A
Government- State	N/A
In-Kind	N/A
Interest Income	N/A
Membership	N/A
CRA Actual or Requested	On Target
Other: Concessions	Liquor license application submitted in April 2019.
Other: Guild Fundraisers	N/A
Other: Rentals	N/A

____Lower than Projection __X__On Target _____Exceeding Projection

EXPENSES:	**Explanation of Variances**
Salaries & Related Taxes	On Target
Fringe Benefits	On Target
Professional Svcs/Consulting	N/A
Insurance	N/A
Licenses, Registration, Permits	N/A
Conferences & Meetings	N/A
Copying & Printing	N/A
Equipment Rental/Maintenance	N/A
Rent/Mortgage & Maintenance	N/A
Utilities	N/A
Telecommunication/Web	N/A
Office & Program Supplies	N/A
Postage & Delivery	N/A
Local Travel	N/A
Capital Expenditures	N/A
Marketing Services	On Target
Production Expenses	On Target
Arts Garage Guild	N/A
Concessions	On Target

	Creative City Collaborative of DB: A : The Line Up Music Program ***To appeal to people of different cultures and interests bringing everyone together to share a common love of music, performance art and visual arts.***	***Annual Goal FY 18-19***	***Qtr 1 Ending 12/31/18***	***Qtr 2 Ending 3/31/19***	***Qtr 3 Ending 6/30/19***	***Qtr 4 Ending 9/30/19***	***YTD 10/1/18 - 9/30/19***	***% Achieved Annual Goal FY 18-19***	***On target***	***Below expected goal***
	OUTPUTS									
	12 Mainstage musical performances per month for a total of 144 shows annually.	144	34	33			67	47%	*	
1	17,000 Total attendees	17,000	5,092	6,008			11,100	65%	*	
2	$650,000 Total revenue from ticket sales	650,000	204,231	230,811			435,042	67%	*	
3	600 Performers taking the stage annually	600	191	164			355	59%	*	
	Two alternative venue performances per month offering at least 24 toal performances annually	24	11	12			23	96%	*	
5	1,200 total attendees	1,200	408	818			1,226	102%	*	
6	$10,000 Total revenue from ticket sales	10,000	1684	3130			4,814	48%	*	
7	$2,000 Total sponsorship revenue	2,000	0	0			0	0%		*
8	500 diverse performers	500	116	89			205	41%	*	
	OUTCOMES									
	12 Mainstage musical performances per month for a total of 144 shows annually.	144	34	33			67	47%	*	
13	50% of attendees support local economy	50%	69%	72%			71%	142%	*	
14	75% of Mainstage Performers are from out of the area	75%	73%	92%			83%	111%	*	
15	50% of attendees from out of area	50%	47%	52%			50%	100%	*	
	Two alternative venue performances per month offering at least 24 toal performances annually	24	11	12			23	96%	*	
17	30% Of attendees support local economy	30%	89%	42%			66%	220%	*	
18	25% Performers from out of area	25%	68%	75%			72%	288%	*	
19	30% Attendees from out of area	30%	25%	42%			34%	113%	*	

	Creative City Collaborative of DB: B : Discover Diversity Concert Series: To include entire community in our programming by growing our musical genres such as Country, Rap Gospel, Reggae, Swing, Pop, Funk A Capella, and increase access to the arts.		***Qtr 1 Ending 12/31/18***	***Qtr 2 Ending 3/31/19***	***Qtr 3 Ending 6/30/19***	***Qtr 4 Ending 9/30/19***	***YTD 10/1/18 - 9/30/19***	***% Annual Goal Achieved***	***On target***	***Below expected goal***
	OUTPUTS									
	Offering a concert series with 6-8 shows, each focusing on a different musical genre that is currently underrepresented in our community as featured acts.	6-8	4	3			7	100%	*	
26	1,000 total attendees	1000	383	304			687	69%	*	
27	$30,000 Total revenue from ticket sales	30,000	13,320	10,854			24,174	81%	*	
28	20 Performers taking the stage annually	20	31	26			57	285%	*	
	Encourage innovations in the way artists and audiences create, experience, and share artistic work through access to a variety of specific population groups.									
30	$2,500 in New Sponsorships to connect businesses with specific target markets.	$2,500	0	0			0	0%		*
31	Engage Teen Guild Volunteer group to help with marketing	11	20	35			55	500%	*	
	OUTCOMES									
	Offering a concert series with 6-8 shows, each focusing on a different musical genre that is currently underrepresented in our community as featured acts.									
37	30% of attendees support local economy	30%	73%	82%			78%	260%	*	
38	40% of performers from out of area	40%	55%	42%			49%	123%	*	
39	30% of attendees from out of area	30%	44%	37%			41%	137%	*	
	Encourage innovations in the way artists and audiences create, experience, and share artistic work through access to a variety of specific population groups.									

Waldo 4/29/19

40	50% of new sponsors will commit to engage a specific demographic desirable to their individual business model.	50%	0%	0%			0%	0%		•
41	Teen Guild Membership will grow by 40% as a result of engagement in this concert series.	40%	45%	75%			60%	bg	•	

NARRATIVE

			Qtr 1 Ending 12/31/18	*Qtr 2 Ending 3/31/19*	*Qtr 3 Ending 6/30/19*	*Qtr 4 Ending 9/30/19*	*YTD 10/1/18 - 9/30/19*	*% Annual Goal Achieved*	*On target*	*Below expected goal*
	Creative City Collaborative of DB: Project A : The Line Up Music Program ***To appeal to people of different cultures and interests bringing everyone together to share a common love of music, performance art and visual arts.***									
	OUTPUTS									
	12 Mainstage musical performances per month for a total of 144 shows annually.	144	34	33					•	
1	17,000 Total attendees	17,000							•	
2	$650,000 Total revenue from ticket sales	$650,000							•	
3	600 Performers taking the stage annually	600							•	
	Two alternative venue performances per month offering at least 24 toal performances annually	24	11	12					•	
5	1,200 Total Attendees	1,200		178 attendees at our alternative events took the stage and performed during the open mic nights (Poetry, All Arts, Jam Session & Art Meets Music. We are very pleased with the success of these events in attracting local, emerging artists.					•	
6	$10,000 Total revenue from ticket sales	$10,000	Under budget due to decrease in ticket prices intended to make programing more accessible to the broader community; attendance is increasing.						•	

7	$2,000 Total sponsorship revenue	$2,000	Under budget, and Director of Alternative Programming is targetting local business and organizations that cater to the demographic targetted in our alternative programming to increase sponsorship commitments.	Under budget, but we have begun conversations with the Braman Club and believe it will result in a sponsorship in the 3rd or early 4th Quarter. The Director of Alternative Programming continues to work towards this goal.						•
8	500 diverse performers	500	Including our main stage performances, 116 out of 219 performers represent a broadly diverse group. (53% of our performers)						•	
	OUTCOMES									
	12 Mainstage musical performances per month for a total of 144 shows annually.									
13	50% of the attendees support local economy	50%							•	
14	75% of Mainstage Performers are from out of the area	75%							•	
15	50% Attendees out of the area	50%							•	
	Two alternative venue performances per month offering at least 24 toal performances annually									
17	30% of attendees support local economy	30%							•	
18	25% Performers from out of area	25%							•	
19	30% Attendees from out of the area	30%							•	
	Creative City Collaborative of DB: B : Discover Diversity Concert Series: To include entire community in our programming by growing our musical geares such as Country, Rap Gospel, Reggae, Swing, Pop, Funk A Capella, and increase access to the arts.		**Qtr 1 Ending 12/31/18**	**Qtr 2 Ending 3/31/19**	**Qtr 3 Ending 6/30/19**	**Qtr 4 Ending 9/30/19**	***Sub Total***	**% Annual Goal Achieved**	**On target**	**Below expected goal**
	OUTPUTS									

	Offering a concert series with 6-8 shows, each focusing on a different musical genre that is currently underrepresented in our community as featured acts.	6-8	4	3						
26	1,000 Total Attendees	1,000							•	
27	$30,000 Total revenue from ticket sales	$30,000							•	
28	20 Performers taking the stage annually	20							•	
	Encourage innovations in the way artists and audiences create, experience, and share artistic work through access to a variety of specific population groups.									
30	$2,500 in New Sponsorships to connect businesses with specific target markets		We are struggling to engage sponsors for our new Discover Diversity Concert Series. Our new development consultant begins in February, and we will address this need in the development plan we create to increase sponsorship dollars.	We continue to struggle to engage sponsors for this series. We are very effective in finding sponsorships for Arts Education program scholarships, as well as for fundraising events. We are three months into our development work and have created a Case for Giving with a brochure and video that will be finalized by the end of May. We will use these tools and others still in development to improve our attainment of sponsorships.						•
31	Engage Teen Guild Volunteer group to help with marketing.								•	
	OUTCOMES									
	Offering a concert series with 6-8 shows, each focusing on a different musical genre that is currently underrepresented in our community as featured acts.	6-8	4	3						
37	30% of attendees support local economy	30%							•	
38	40% Performers from out of area	40%							•	
39	30% of attendees from out of area	30%							•	
	Encourage innovations in the way artists and audiences create, experience, and share artistic work through access to a variety of specific population groups.									

40	50% of new sponsors will commit to engage a specific demographic desirable to their individual business model	50%	We are struggling to engage sponsors for our new Discover Diversity Concert Series. Our new development consultant begins in February, and we will address this need in the development plan we create to increase sponsorship dollars.	We continue to struggle to engage sponsors for this series. We are very effective in finding sponsorships for Arts Education program scholarships, as well as for fundraising events. We are three months into our development work and have created a Case for Giving with a brochure and video that will be finalized by the end of May. We will use these tools and others still in development to improve our attainment of sponsorships.						
41	Teen Guild membership will grow by 40% as a result of engagement in this concert series		We grew from 11 participants to 20 and have created a "WOW intern" position. This PT employee works with the volunteers to create interactive art exhibits, attend the Green Market, etc.	We grew from 20 participants to 35 since December of 2018. The participants design & create interactive art exhibits for the gallery and volunteer at events throughout the year.						