

## CONTRACT NUMBER: R-BB-19002

This Contract entered into this <u>13th</u> day <u>December, 2018</u> by, <u>Cintas Corporation No. 2 (or any of its subsidiaries and affiliates)</u>, 6800 Cintas Blvd., <u>Mason OH 45040</u>, hereinafter referred to as the "Contractor" and <u>Prince William County School Board, P.O. Box 389, Manassas, VA 20108</u>, hereinafter referred to as the "Prince William County Public Schools", "Purchasing Agency" or "PWCS".

**WITNESSETH** that the Contractor and PWCS, in consideration of the mutual covenants, promises and agreements herein contained, agree as follows:

- 1. SCOPE OF CONTRACT: Contractor shall provide Facilities Management Products and Solutions for Prince William County Schools, Virginia on behalf of all states, local governments, school districts, and higher education institutions in the United States of America, and other governmental agencies and nonprofit organizations.
- 2. **CONTRACT DOCUMENTS**: The contract documents shall consist of the following:
  - 2.1. This signed Contract document;
  - 2.2. Memorandum of Negotiations dated November 1, 2018 (Attachment A)
- 3. CONTRACT TERM AND RENEWAL:
  - 3.1. The initial term of this contract shall be from <u>December 13, 2018 through October 31, 2023</u>, with the option to renew for two (2) additional two (2) year periods, upon mutual written consent of the parties to the contract. Proposed prices shall remain firm for the initial term of the contract.
  - 3.2. The products and services which are the subject of this Master Agreement may be covered by a service or maintenance agreement. The term of the service or maintenance agreement shall be governed by that document and may survive the expiration of this Master Agreement.
- 4. **CONTRACT ADMINISTRATOR**: As the Contract Administrator, the following individual, or his designee, shall serve as the interpreter of the conditions of the contract and shall use all powers under the contract to enforce its faithful performance.

Brian Burtner, CPPB, Buyer, (703) 791-8736, burtneba@pwcs.edu

- 5. **PRICING:** In accordance with applicable percentage discounts and prices, per attached Contractor's response dated September 25, 2018 and negotiated prices/rates negotiated September 25, 2018 (see attached).
- 6. PAYMENT TERMS: 2% Discount Net 15, Standard terms are Net 30 days

### 7. TERMINATION FOR CONVENIENCE:

- 7.1. If this agreement is cancelled for convenience in the first twelve months of the term, Customer shall pay as a termination fee equal to 50 weeks of rental service.
- 7.2. If this agreement is cancelled for convenience in months thirteen (13) through eighteen (18) of the term, Customer shall pay as a termination fee equal to 36 weeks of rental service.
- 7.3. If this agreement is cancelled for convenience in months nineteen (19) through twenty-four (24) of the term, Customer shall pay as a termination fee equal to 23 weeks of rental service.
- 7.4. If this agreement is cancelled for convenience after 24 months of service, Customer shall pay as a termination fee of 10 weeks of rental service.
- 7.5. Customer shall also be responsible to return all of the Merchandise allocated to such Customer locations terminating this Agreement or pay for any damaged, lost or unreturned goods at the then current Loss/Damage Replacement Values and for any unpaid charges on Customer's account prior to termination.

Prince William County does not discriminate against faith-based organizations in accordance with the *Code of Virginia*, §2.2-4343.1 or against a bidder or offeror because of race, religion, color, sex, national origin, age, disability, or any other basis prohibited by state law relating to discrimination in employment.

This contract shall constitute the whole agreement between the parties. There are no promises, terms and conditions, or obligations other than those contained herein, and this contract shall supersede all previous communications, representations, or agreements, written or verbal, between the parties hereto related to the provision of goods (including leases thereof), services and/or insurances described herein.

IN WITNESS THEREOF, the parties have caused this Contract to be executed by the following duly authorized officials:

CONTRACTOR: Cintas Corporation No. 2	PURCHASING AGENCY:
	Cottlema Elward
Authorized/Signature	Authorized Signature
Chaile Sack son	Anthony Crosby, CPPO, CPPB
Type/Name	Type Name
Matiral Director - Consent	Supervisor of Purchasing
Title	Title / /
12/19/18	12/41/18
Date / //	Date



# MEMORANDUM OF NEGOTIATIONS R-BB-19002

Dated: November 13, 2018

Prince William County Schools (hereinafter called PWCS) and Cintas Corporation No. 2 (hereinafter called the Contractor) hereby agree to the following in the execution of Contract R-BB-19002 for Facilities Management Products and Solutions. The final Contract contains the following documents:

- a. PWCS's Request for Proposal, R-BB-19002, dated July 17, 2018 and Addendum #1, dated August 8, 2018;
- b. Contractor's proposal dated August 13, 2018;
- c. Contractor's responses to Clarification Questions and Negotiations dated September 25, 2018, attached;
- d. Contractor's best and Final Offer, dated October 5, 2018;
- e. PWCS RFP R-BB-19002, General Terms and Conditions, Paragraph 30, Indemnification, is hereby modified to include "to the fullest extent permitted by applicable law".
- f. This Memorandum of Negotiations;
- a. Any subsequent modifications to the Contract.
- h. For FRC garments: Customer agrees it bears sole responsibility for selecting the flame-resistant clothing and fabrics ("FRC") under this Agreement determining whether such items are appropriate for use by its employees and agents in their applicable work environment(s). CUSTOMER ACKNOWLEDGES THAT COMPANY HAS MADE NO REPRESENTATION, WARRANTY, OR COVENANT WITH RESPECT TO THE FLAME-RESISTANT QUALITIES OR OTHER CHARACTERISTICS OF THE FRC OR WITH RESPECT TO THEIR FITNESS OR SUITABILITY FOR THIS OR ANY OTHER PURPOSE. COMPANY MAKES NO REPRESENTATION WHETHER THE FRC CONSTITUTES APPROPRIATE PERSONAL PROTECTIVE EQUIPMENT FOR THE ENVIRONMENT(S) TO WHICH CUSTOMER'S EMPLOYEES OR AGENTS MAY BE EXPOSED OR AS TO THE FRC'S ABILITY TO PROTECT USERS FROM INJURY OR DEATH. Customer agrees to notify all employees and other agents of Customer who may wear or will be wearing the FRC that it is not designed for substantial heat exposure or for use around open flames. Customer acknowledges that compliance with any and all OSHA or other similar regulations or requirements relating to personal protective equipment is the sole responsibility of Customer. Further, Customer releases Company from any and all liability that results or may result from the use of the garments, including but not limited to any alleged

- failure of the FRC to function as flame-resistant or provide protection against fire and/or heat. Customer hereby agrees to defend, indemnify and hold harmless Company from any claims and damages arising out of or associated with this Agreement or resulting from Customer's or its employees' use of the FRC.
- i. For high visibility garments: Customer bears sole responsibility for: (a) determining the level of visibility needed by wearers of the garments for their specific work conditions or uses: (b) identifying and selecting which garments meet the required level of visibility for any particular work conditions or uses; and (c) determining when garments require repair or replacement to meet the required level of visibility. If garment needs to be replaced outside of normal wear and tear, the customer will be charged the then current replacement value. Customer acknowledges and understands that the garments alone do not ensure visibility of the wearer. Customer further acknowledges that Company is relying upon Customer to determine whether any garments need repair or replacement to maintain the required level of visibility. Company represents only that the garments supplied satisfy certain ANSIIISEA standards to the extent the garments are so labeled. Customer acknowledges that Company has made no other representations, covenants or warranties whether express or implied, related to the garments.

_	Oontractor Authorized Signature  Man My Long To Coverage  Title	2 , 4 ,8   Date
	Levellens E. Lucadul	12/21/18
	Anthony Crosby	Date
	Curaminan of Dunaharing	

1. How often do you update your inventory? Are all new deployments brand new uniforms or are they recycled from past agencies?

All rental uniforms are put through quality inspection weekly when turned in for laundry. If it is determined that a garment needs replaced due to normal wear, it will be upgraded. Age of garment is not a factor as QA is graded upon condition. New wearers could get new uniform if not available in the local stockroom. However, if stock is available, uniforms can be recycled if they are in "like-new" graded condition. Customer can request all new hires get new uniforms, however the lead time to install would be extended.

2. Are your vending options available as a part of this proposal (for scrubs or other uniforms)? If these are available, what is the cost? Yes.

item Code	Description	List Price	US	2 Pricing
D10	Small Dispenser	\$ 370.00	\$	310.00
D16	Medium Dispenser	\$ 416.00	\$	345,00.
D20	Large Dispenser	\$ 462.00	\$	385.00
R110	Return Unit	\$ 104.00	\$	90.00
RX	Wall Mounted Unit	\$ 93,00	\$	90.00

The use of scrub dispensing units is increasing all over college campus' and other public entitles. Cintas will continue to focus its sales efforts in this space to also include units that dispense lab coats and other clothing items.

3. Do you offer dielectric testing on your gloves? If so, what would be the cost for this service?

Yes, this is one of Cintas' newest offerings. Please see attached for both additional information about the service and the pricing available.

- 4. Do you offer wet mats that would be appropriate for showers and locker rooms?

  Yes, we offer Drainage Mats which can be used in wet areas. The pricing for this item is \$2.19.
- 5. Do you offer calibration on the chemical dilution centers free of charge? Are these installed free of charge?

Yes. Yes

- 6. Do you work on Halon fire suppression systems?
  Yes, Cintas provides this service only in certain markets. Because it is not a nationwide service, it is priced locally to with a 10% discount, per the US Communities contract.
- What is the price for the training programs you offer?The pricing file for Training is attached.
- 8. What is the process for coil and carpet cleaning? How do you meet environmental regulations for public agencies (such as MS4) for these types of services? Which public agencies have you provided these types of services for in the past?

We have attached the scope of work for both Coll Cleaning and our process for Tile and Carpet Cleaning. As the work of both services is proprietary, we would ask that the attached relative to those services be redacted. While we do have experience with regulations like MS4. We have also attached our protocol for the discharge of both liquid and solid wastes incurred in the performance of these services. Cintas' Deep Clean Technician, Ultraclean SSR, or Coll Cleaning Technician must sign this document stating that he/she will adhere not only to local, state, and national regulations, but also the procedures set forth in that document. Any violations of the tenets set forth in that document is grounds for the dismissal of the employee.

9. Two of your references were not willing to provide a reference per their statutes and the other three were not responsive. Do you have any other references who could provide feedback on their experience?

Bonnie Sietman
Sr. Procurement Agent
Manatee County Government, BCC
Procurement Division
1112 Manatee Avenue West, Suite 803:
Bradenton, FL 34205
T 941-749-3034
bonnie sietman@mymanatee.org

Matt Helm
Deputy Director of Purchasing
City of San Diegp
Phone: 619-236-6104
mehelm@sandiego.gov

Kevin Mitchell, MBA
Budget and Procurement Director
Lackawanna County
200 Adams Ave.
Scranton, PA 18503
(P) - 570-963-6767
(F) - 570-963-6514
MitchellK@lackawannacounty.org
www.lackawannacounty.org

Joseph Patterson, MPA, VCO Department of Purchasing Chesterfield County Phone: 804.717.6307 Pattersonjo@chesterfield.gov

- 10. How long has the TruCount system been in place? If public agencies are having issues with their uniforms being returned in a timely fashion, what steps can be taken to make sure this doesn't affect the agency's ability to work?

  Since 2016, Fulling implemented across all sites for about a year.
- 11. What is the lead time for new employees to be fit with uniforms?

  Fitting within a week of notice. New site estimated at 4 weeks. New employee at existing site is 2-4 weeks from sizing. Can be 1 week turn if sizes are in stock at local Cintas.
- 12. What is the lead time for embroidery of new uniforms?

  About 2 weeks. Stocked garments purchased directly are embroidered on demand and can be shipped in about a week.
- 13. What efforts can you make to simplify the invoicing process and make this less handson?

  We are in the process of scheduling with the EC a demonstration of the www.myCintas-ebilling and servicing platform.
- 14. Is there a reason that you do not offer volume discounts or ecommerce rebates? Volume discounts would generally be for direct purchase only. Our local reps have the freedom to price lower than the ceiling price of the agreement so volume discounts for direct purchase items is available.
- 15. Do you offer prompt payment discounts?
  Yes, we can offer 2% Net 15 and Net 30 as standard payment terms
- 16. Why does California have different pricing for fire and safety?

  It cost more to do business in California due to regulatory policies, labor laws, etc.
- 17. On page 142 you mention "minimal" charges for lockers, rolling racks and soiled hampers. Can these be provided at no charge? Can these be repaired or replaced as needed at no charge?

Yes, these will be No Charge.

18. Please explain the additional charges on page 31 for Garment Rental.

Minimum stop Charge: \$35.00-this is the minimum a site can average for Cintas to stop the truck. Agency pays the difference to make the service at least \$35.00. Ex: Actual weekly rental is \$30.00 for uniforms and mats. Customer is charged \$5.00 as the "min stop charge" on top of the \$30. To reach a total of \$35. We normally suggest product additions to equal a min stop so the customer is paying for products/services.

Lockers: No charge

Make-up Walved on initial installation and for 30 days of service: this is industry standard charge to set up new uniform wearer after initial install. This covers the cost

on the plant to order, prep, set up the system and sew in the ID tap with the employee information. One-time fee per garment. Ceiling priced.

Emblem-Waived on initial installation and for the first 30 days of service: Local Cost (depending on company name and type of emblem ordered) This is the cost of the actual company emblem that is applied when adding new employee after the initial install.

Name tag-\$1.50: The cost to set up a name to rental uniform. Normally embroidery. Celling Priced.

Size premium per Garment: \$1.50 this is the price for extended sizes, starting at 2xl and up, there is an addition charge per garment. Ceiling priced.

- 19. Minimum Order size charges for Garment Rental are not acceptable. Is this negotiable? Minimum Order charges are fully described as the minimum amount charged to the client for stopping the Cintas vehicle and delivering the product or service contracted by the client. Under the pricing file offered in our proposal, the Minimum Order charge is \$35.00. Cintas is willing to entertain changing the nomenclature on the contract for this charge to something else that would be acceptable to the EC.
- 20. What is the cost for tailoring (ex. Shortening of pants)?
  No charge
- 21. Do you offer "tall/Long" sizes?

  We do offer tall/long sizes. The charge for shirts in the extended sizes are the same as for size premiums detailed in the Cintas proposal. There are no additional charges for pants for tall sizes.
- 22. Do you offer summer internships or student programs for college students?

  Cintas would be interested in creating with USC members opportunities for internships that coincide with our normal hiring practices for these positions:
- 23. In Tab 7, Exceptions, the fee for termination for convenience: Is it acceptable to substitute "termination fee" for "liquidated damages"?

  Yes, this is negotiable with the contract
- 24. Fire Protection sales team: 6 of the states where you have no representation are in U.S. Communities' top 25 states (AL, IA, MN, NC, OR, TN) are there plans to expand into these states?

Yes, Cintas is striving to grow the division to \$1billion in 10 years.

### 25. Should Brent Schafer be listed as the Executive?

Yes, we can update.

- 26. What is the Lost Replacement charge for items not listed in the market basket?

  The L/R charge will also be reduced by 10%. See Link below to Cintas full catalog: www.shopcintas.com
- 27. Page 85, #7: What happens if a public agency is not able to accommodate net 15 or net 30 payment terms? Is it possible to make the standard payment terms for all product lines Net 30?

Yes, Net 30 is Standard term.

### 28. Rubber Glove Addendum:

a. What company will be required to purchase from?

Relative to the addendum, the Cintas Head/Hand electrical PPE program is considered a lease only option.

This program is based on Cintas using National Safety Apparel for all PPE items listed as well as inspection/certification of voltage rated gloves being leased.

- b. No information listed in Schedule A. No pricing, etc.
   See attached excel document with pricing. The addendum was a blank template.
- Will they test gloves already in use or do we have to purchase the gloves new form them to get the testing completed.
   No, this program is based on Cintas setting up a new rental solution for Head/Hand PPE.
- 29. Classroom Safety Training Cost Breakdown:
  - d. Line 65906 is 10 people a minimum or maximum per class? If multiple classes are needed, is the charge of the instructor per class or one time charge for multiple classes? The class size listed on the price file is the max size per class. This varies per type of class, from 10-25. The charge for the instructor is per class.
  - e. Line 65908 What are normal hours and excess hours? Monday-Friday 8am-5:00pm

Referencing Cintas' response to the initial EC questions/clarifications:

30. Item 15 – Do you offer prompt payment discounts? This was discussed on the teleconference on September 13. We discussed 2% Net 15 and Net 30 as the standard payment. This needs to be clarified that this is your understanding as well.

Yes, 2% Net 15 and Net 30 for standard local payment. Updated document.

31. Item 17 – On page 142 you mention "minimal" charges for lockers, rolling racks and solled hampers. Can you provide these at no charge? Can these be repaired or replaced as needed at no charge? This was discussed on the teleconference on September 13. This was agreed that these would be at no charge and not that this would be negotiated. Please clarify.

Yes, No Charge for these items. Updated document.

32. Item 18 – Please explain additional charges on page 31 for Garment Rental. This was discussed on the teleconference on September 13. See question 17, this charge should be removed.

Yes, No Charge. Updated document.

33. Item 19 – Stop charges for Garment Rental are not acceptable. Is this negotiable? This should be called minimum order size, not minimum stop charge.

Changed language to Minimum Order Size and updated document.

34. Item 26 – What is the Lost Replacement charge for items not listed in the market basket? Please provide us with a full catalog that the discount by category will be taken from.

Catalog is online and can be accesses with link: <a href="https://www.shopcintas.com">www.shopcintas.com</a> Updated document with the link as well.

35. Item 27 – Page 85, #7: What happens if a public agency is not able to accommodate Net 15 or Net 30 payment terms? Is it possible to make the standard payment terms for all product lines to be Net 30? This was discussed on the teleconference on September 13. We agreed on Net 30 as standard terms. This needs to be clarified that this is your understanding as well.

Yes, Net 30 is standard term. Updated document.

Contract #R-BB-19002 - FACITILIES MAINTENANCE SOLUTIONS DISCOUNT BY PRODUCT CATEGORY

Medium and the second state of the second stat	Discount	
	(% from	Comments
A in Series	/paysilqnd	
	book rate)	
1 Uniform Rental	10%-32%	Cintas has committed to US Communities participating public agencies
2 Uniform Leasing	10%	a 10% discount off of National Account Book Pricing for all items.
3 Uniform Purchase	10%-50%	National Account book pricing is,
4 Shoe Purchase	10%	generally, 20%-25% off of local pricing structure.
5 Mat/Mop Rental	10%-56%	
6 Mat/Mop Leasing	10%	
7 Mat/Mop Purchase	10%	
8 Restroom Supplies	10%	
9 Restroom Services	10%	And the second s
10 Deep Cleaning Services	10%	
11 First Aid/Safety Supplies	10%-60%	Can Vary by product. Minimum savings listed
12 AEDs	10%	
13 Fire Protection Services	10%	
14 Promotional Products	10%	Can Vary by product. Minimum savings listed
15 Miscellaneous	70%	Control of the Contro
16 Other	70%	

ANY ITEM NOT INCLUDED ON THE PRICE SHEET SHALL BE PRICED AT 10% OFF NATIONAL VOLUNTARY BOOK PRICING (OR 10% OFF LOCAL BOOK PRICING WHERE NATIONAL BOOK PRICING IS NOT AVAILABLE). ALL PRICES LISTED ARE NOT-TO-EXCEED RATES.

Contract #R-BB-19002 - FACTILIES MAINTENANCE SOLUTIONS ADDITIONAL CHARGES

# Deep Clean

\$50 per Service	\$50 per Movement	\$50 per floor	\$200 per hour	\$260 per hour	\$.75 per mile	\$500 per Stop	\$80 per hour	25% per învoice
Anytime we have to use the truck to clean a customer	Anytime we have to move the truck during a service	Anytime/All times we have to change floors during a service	Used if we have to move an excessive amount of furniture that adds up to at least an hour	Used if we are asked to spot only during a service	Charge per Mile Outside of 60 Minutes from the Location	Minimum amount we have to invoice to service the account	Used anytime the customer is not prepared to start their cleaning and we have to wait more than an hour	Used anytime the customer cancels less than 24 hours before the service
Set Up Charge	Truck Movement Charge	Floor Change Charge per Floor	Furniture Moving Charge per Hour	Spotting Price per Hour	Mileage Charge	Minimum Stop Charge	Waft	Cancellatio n Charge

# Garment Rental

Minimum Order Size	<b>₹</b> /\$	35.00
Lockers		
Make Up -Waived on initial installation and for the 1st 30 days of service	*	1.50
Emblem -Waived on initial installation and for the 1st 30 days of service	Cost	
Name Tag	\$	150
Size Premium (starting at 2XL)	, <del>v</del> ,	1.50

	DEE	PCLEA	NING
Service Description	Description	Price	Pricing Detail
		Carpet	
VCT Restoration	Lisad any time we do a restoration VCT Job, which means stripping the floor all the way down and reapplying 4 coats of finish	\$.90 sq ft	'
VCT Maintenance	Used any time we do a maintenance VCT job, which means top scrubbing the floor down 1-2-coats and reapplying 2 coats of (inish)	\$.60 sq ft	
VCT Maintenance	Used any time we do a cleaning VCT Job, which means cleaning the floor with a Pad and Cleaner and NOT reapplying ony finish	\$.32 sq ft	
Standard Carpet Cleaning	5 Step - PARA Process plus Protectant - Truck Mount	\$.29 Sq Ft	
Standard Carpet Cleaning	4 Stop - PARR Process - Truck Mount	\$,22.Sq Ft	
Standard Carpet Cleaning	2 Step - Prespray and Rinse - Truck Mount	\$.14 Sq Ft	
Standard Corpet Cleaning	S Stop - PARR Process plus Protectant - Portable	\$.22.5q Ft	
Standard Carpet Cleaning	4 Step - PARR Process - Portable	\$,14.5ŋ Ft	
Standard Carpet Cleaning	2 Step - Prespray and Rinse - Portable	\$,09 Sq Ft	
Wool Carpet Cleaning	2 Step - Presprey and Rinse	\$.29 Sq Ft	
Carpeted Steps	Cleaning Օրկ	\$4,50 per standard stop	if step is determined to be nonstandard, the price is decided locally
Carpet Protectant	lf not included With 5 Step	\$,10 Sq Ft	3
Carpet Sankfrer	Used anytime we apply a sanitizer after the cleaning	\$.05 Sq Ft	
Carpet Deodorizer	Used anythma we apply a decodorizer after the deaning	\$,05 Sq Ft	
Low Moisture Process	PreRotoScrub, Prespray, Agltate, Respray Spots (No Vacquening)	\$.14 5q Ft	Any vacuuming required is in addition to the sq ft price
		TILE	
Standard Tile	5 Step - PARR Process plus Sealer - Truck Mount	\$1.85 Sq Ft	
Standard Tite	5 Step - PARR Process 2" or Less - Truck Mount	\$2.50 Sq Ft	
Standard Tile	4 Step - PARR Process > 2" - Truck Mount	\$.75 Sq Ft	
Standard Tile	4 Step - PARR Process 2" or Less « Truck Mount	\$1,95 5q Ft	
Sealer (After Cleaning)	Used anytime we apply an impregnating scaler after the cleaning	\$,60 Sq Ft	
Color Seal (After Cleaning)	Color Seal < 2º Tile	\$5,60 Sq Ft	
Color See) (After Cleaning)	Color Seel 2" - 8" Tile Color Seel > 8" Tile	\$2,70 Sq Ft \$1,80 Sq Ft	
Color Seal (After Cleaning)  Kitchen Cleaning	Used anytimo We clean a Kitchen, Does not include Sealer	\$1.15 Sq Ft	
Standard Tile	5 Step - PARR Process plus Sealer - Portable	\$1,10 Sq Ft	
Standard Tile	5 Step - PARR Process 2 <sup>th</sup> or Less - Portable	\$2.05 Sq Ft	
Standard Tile	4 Step - PARR Process > 2" - Portable	\$.85 Sq Ft	
Standard Tile	4 Step - PARR Process 2" or Loss - Portable	\$1,50 Sq Ft	
Concrete Cleaning	Interior - Truck Mount Only	\$.35 Sq Ft	
Concrete Cleaning Set Up Charge	Exterior - Track Mount Only  Anytime we have to use the truck to clean a customer	\$.70 Sq Ft \$50 per Service	
Truck Movement Charge	Anytime we have to move the truck during a service	\$50 per Movement	
Floor Change Charge per	Anytime/All times we have to change floors during a service	\$50 per floor	
Floor Furniture Moving Charge per		\$200 per hour	
Spotting Price per Hour	Used if we are asked to spot only during a service	\$200 perhour	
Mileage Charge	Charge per Mile Outside of 60 Minutes from the Location	\$.75 per mile	
Minimum Stop Charge	Minimum amount we have to invoice to service the	\$500 per Stop	
Walt Charge	Used anytime the customer is not prepared to start their cleaning and we have to wait more then an isour	\$80 per hour	
Cancellation Charge	Used anytime the customer cancals less than 24 hours before the service	25% per involce	
		Restrom Cleaning	
Restroom Cleaning - Sanis UltreClean	Touchless Restroom Cleaning that sanitizes and removes splis from all surfaces, floors & fixtures	\$ ,20 Sq Ft	Base Charge - Weekly and Evary Other Week \$35,00; Monthly \$55,00

Uniform Rental Items Discounts rarge from 10% to 32% of National Book Fate. All Prices shown are not-to-exceed rates

All Prices shown are not-to-exceed rates	to-exceed rates							Principle of the Parket
				Discount	Price for Weekfy	Picefor		
	Supplier/Item			from Discount	od) esse)	weeldy rental	1966	ا چ
Number Make	Number	NON SE	Description Francisco Mark Shirts 65/25; Dala Catton	Dy Lieuwegory 10%	\$ 0.15	\$ 0.17		15.00
7 Crotax	976		High Image Work Shirt 65/35 Poly Cotton	10%			0.25 \$	23.00
3 Cintas	66273		High Image Womens Work Shirt 65/35 Poly Cotton	10% \$	\$ 0.19	s	0.25	23.00
4 Cintas	345	a	Comfort Work Pants 65/35 Poly Cotton	10%	\$ 0.16	÷	\$ ,61.0	18.00
5 Cintas	863	_	Pleated Comfort Work Pants 65/35 Poly Cotton	10%	\$ 0.20	S	0.27 \$	22.00
6 Cintas	270		Comfort Work Cargo Pants 65/35 Poly Cotton	10%	45	\$	0.33 \$	27,00
7 Cintas	370		Comfort Work Cargo Short 65/35 Poly Cotton	10%	÷	×	0.31 5	27.00
8 Cintas	205	ā	Womens Comfort Work Shirt w Pocket 55/35 Poly Cotton	10%	\$ 0.13	ç	0.17 \$	17.00
9 Cintas	330		Cotton Work Shirt 100% Cotton	10%	\$ 0.19	•	0.25 \$	18.00
10 Cintas	340	1	Cotton Work Pants 100% Cotton	10%	·s	S		23.50
11 Chtas	394		Jean Pant 100% Cotton	10%	ŧs.	10	0.29 5	20.00
12 Cintas	82570	ă	Chef Coat 65/35 Poly Cotton	10%	\$ 0.18	*>		23.00
13 Cintas	71125	ā	Elastic Waist Chef Pants w Drawstring 65/35 Poly Cotton	10%	S	*		26.00
14 Cintas	833	L	Food Processing Shirt White/Blue (no pockets, grippers) 55/85 Poly Cotton	10%	ş	٠,	0.17	13.50
15 Cintas	374	l	Executive Dress Shirt 57/43 Poly Cotton	10%	\$ 0.19	٧,	0.25	22.00
15 Cintas	275	l	High Image Perfomance Polo Shirt 100% Microfiber Poly	10%	⊀Դ	45	0.34   \$	
17 Cintas	66275	l	Womens High Image Performance Polo Shirt 100% Microfiber Poly	10%	ŝ	'n	0.34   5	28,00
18 Cintas	390	L	Womens Fit Comfort Work Pant (slim)	10%	\$ 0.20	\$	\$ 12.0	
19 Cintas	395	ង	Womens Fit Comfort Work Pant	10%	١.	\$		
20 Cintas	652		Pro-Knit Polo Shirts Moisture Wicking 100% Poly	10% \$	\$ 0.17	117	0.23	
21 Cintas	268	1	Pro-Khit Tee Shirt 100% Poly	10%	ψŅ		0.17	16.00
22 Chitas	970	ផ	Uned Service Jacket 65/35 Poly Cotton	10%	S			
23 Cintas	356		High Image Jacket 65/35 Poly Cotton	10%	is.	\$		
24 Cintas	912		Coverall 7.5 oz 65/35 Poly Cotton	10%	ş	\$	0.25	30.00
25 Cintas	525	ផ	White Lab Coat 80/20 Poly Cotton	10%		ķ	0.24	
26 Cintas	82497	5	White Polyester Butcher Coat 100% Poly.	10% \$	- 1	Š		. 1
27 Carhartt	384	- 1	Carhartt Shirt 100% Cotton	10%	u,	sol:	0.33	25.80
	381	. [	Carhartt 5 Pocket Jeans 100% Cotton.	10%	- 1	s,		27.00
29 Carhartt	382	- 1	Carhartt Carpenter Jeans 100% Cotton	10%	w]	S		
30 Carhartt	888	ន	Carhartt Work Pants 100% Cotton	10%	\$ 0.32	ري		
31 Carhartt	280	ន	Plame Resistant Jean	10%	10% N/A			- 1
32 Carhartt	290	æ	Hame Resistant Carpenter Jean	10%	10% N/A	ŀ		
33 Carhartt	294	á	Flame Resistant Work Shirt	10%	10% N/A	c s		
34 Cerhertt	17E	Ą	Flame Resistant Work Pant	10%	10% N/A	o s	0.42	4 8
35 Carhartt	391	ā	Flame Resistant Coverall	707	⋖	S		5 84.00
36 Happy Chef	517	Ì	Food Service, Chef Coat X5-XI.	10%	"	<b>"</b>		- 1
37 Happy Chef	67627	i	Food Service, V-Neck Apron One Size	201	s,	n 1		
38 Happy Chef	317		Food Service, Female Chef Coat, X5-XL	10%	250	^-	A 4	
41 Cintas	10196	_1	3xS Traffic Mat	70%	10% N/A	7 1	20.7	3 5
42 Cintas	1801		2x3 Spring Mat	TUZ	N/K			
43 Cintas	1802		3x5 Spring Mat	10%	10% N/A			20 E
44 Cintas	84302		3xS Safety Mat	108	10% N/A	÷.	3.25	
45 Cintas	84501		9x5 Logo Mat	10%	10% N/A	5		83.00
46 Cintas	6913		24 oz Synth Wet Mop	103	10% N/A			DO'CT A
47 Cintas	.9582	a	Pulse Mop	102	N/A			5 110.00
48 Cintas	9581	_1	Dual Chamber Mop Bucket	10%	10% N/A	5 2		4
49 Cintas	7116		12" Microfiber Mop Head	10%	N/A		81.0	
50 Cintas	7001		36" Microfiber Mop Head	10%	N/A	0 4		1
51 Gritas	7245	ă	Microfiber Mop Handle	108	10% N/A	S C	0.80	10.00

			Nationwide Usage	Usage				Proposed Pric	Proposed Price/Equipment
					Discount (novembrase			Make/Madel	
					from Discount by	Purchase Price	Current CELING Price	of Quoted Item (If	
item Number	Make	Supplier Item Number	Mon	Description	والعومي			differenct)	Description of Quoted Item (if different)
+	At a D	935	EA	Comfart World Shirt 65/35 Poly/Cotton	30%	\$15.99	\$17.59		The state of the s
	Tintak	573	<b>4</b>	High Image Work Shirt 65/35 Poly/Cotton	300	\$26.99	\$29.63		ring ()
Į.	Carter	66273	ES		3601	\$26.99	\$29.69		
, 4	i kate	945	ΕA	Comfort Work Pant 65/35 Poly/Cotton	36%	\$17.99	\$19.79		- No.
·	Gritiss	865	ā	Pleated Comfort Work Pant 65/35 Poly/Cotton	36%	\$17.99	\$19.79		
· co	Curtes	270	E	Comfort WorkCargo Part 65/35 Poly/Cotton	24%	\$24.99	\$27.49		
, ,	Site	370	EA	Confort WorkCargo Short 65/35 Poly/Cotton	29%	\$19.99	\$21.99		
. 00	Contas	205	3	Wamens Comfort Work Shirt W/Pocket 65/35/ Poly Cott		\$21.59	\$23.75		
6	SELEC	330	EA .	Cotton Work Shirt 100% Cotton		\$19.99	\$21.99		April 1911
9	Chitas	256	EA	Cotton Work Pant 100% Cotton	33%	\$21.99	\$24.19		
ij	Circlas	394	ΕĀ	Jean Pant 100% Cotton	10%	\$25.19	\$27.71		
	ChefWorls	82670	EA	ChefWorks Chef Coat 65/35 Poly Cotton Rental Only		\$29.65	\$32.66	65375	ChefWorks Cool Vert Chef Coat 65/35 Poly Cotton La Direct Sale
E	Cherworks	71125	EA.	Elastic Waist Chef Pant W/Drawstring 55/35 Poly/Cotton		\$17.99	\$19.79	36550	Baggy Chef Pant 65/35 Poly/Cotton Direct Sale
T	Cintas	833	AZ	Food Processing Shirt White/Blue (no packets, grippers)		\$20.69	\$22.76		
51	Cintas	374	Æ	Executive Dress Shirt 57/43 Poly/Cotton	36%	\$17.99	\$19.79		
18	Chtas	275	Ą	High Image Performance Polo Shirt 100% Microfiber Poli		\$29.69	\$32.65		
1	Cintas	66275	æ	Women's High Image Performance Polo Shirt 100% Micro	10%	\$29.69	\$32.66		- Annual Control of the Control of t
138	Cintas	390	Æ	Womens Fit Comfort Work pant 65/35 Poly/Cotton (Slin)	36%	\$17.09	\$19.79		Andrea de Language de Marie en esta de la Companya
19	Chtas	395	ā	Womens Fit Confort Work pant 65/35 Poly/Cotton	36%	\$17.99	\$19.79		et ende de la companya de la company
22	Cintas	259	ĘĀ	Pro-Knit Polo Shirts Moisture Wicking 100% Poly	29%	\$18.99	\$21.99		
23	Chtas	258	ΕA	Pro-Krit Polo Shirts 100% Poly	10%	\$16.19	\$17.81		
77	Cintas	970	- FA	Lined Service Jacket 65/35 Poly/Cotton	35%	\$27.99	\$30.79		
23	Cintas	366	EA	High Image Jacket 65/35 Poly/Cotton	12%	\$59,99	\$65.99		
77	Cintas	515	ES	Coveral 7.5 oz 65/35 Poly/Cotton	32%	\$25.99	\$28.59		
25	Cintas	925	EA	White Lab Coat 80/20 Poly/Cotton Rental Only	35%	\$14.99	\$16.49	59925	White Lab Coat 80/20 Poly/Cotton LS Direct Sale
26	Chibs	82497	EA	White Polyester Butcher Coat 100% Poly	10%	\$25.19	527.71		
72.	Carbart	384	ā	Carhartt Shirt 1,00% Cotton Rental Only	20%	\$27.89	\$30.68	266	Ontas Woven Chambray Direct Sale
78	Carnant	381	వ	Carhartt Pocket Jeans 100% Cotton Rental Only	10%	\$38.69	\$42.56	74307	Carhartt Pocket Jeans 100% Cotton Direct Sale
2	Carnart	382	FA.	Carhartt Carpenter Jeans 100%Cotton Rental Only	10%	\$43.19	\$47.51	74308	Carhartt Carpenter Jeans 100%Cotton Direct Dale
8	Carteret	383	ថ	Carhartt Work Pents 100% Cotton Rental Only	10%	\$47.69	\$52.46	74309	Carhartt Work Pants 100% Lotton Direct Sale
ᄧ	Carhart	280	E	Carhartt FR Jean Rental Only	10%	\$74.69	\$82.16	63869	Carhartt Canvas Jean Direct Sale
32	Carfractt	290	ផ	Carhartf FR Camenter Jean Rental Only	10%	570.19	\$77.21	70610	Carbert FR Carpender Jean Unter Sate
æ	Carhartt	294	ន	Carhartz FR Work Shirt Rental Only	10%	\$65.69	\$72.26	60087	Carract FR Work Shirt Dreat Sale
34	Cartrart	371	ន	Carhartt FR Work Pant Rental Only	10%	\$47.69	\$52.46	70644	Ultrasoft FR Part Direct Sale
띪	Carhartt	391	돮	Carhartt FR Coverall Rental Only	10%	\$110,69	\$121.76	8773	Tecasafe Plus FR Coverall Urbit Sale
36	Happy Chef		E	Happy Chef Food Service, Polo Shirt S-XI.	10%	\$20.69	\$22.76	65493	Cintas Gripper Snap Polo Direct Sale
37	Happy Chef	275	Ę	Happy Chef Food Service, Chef Coat 5-XL	10%	\$35.99	\$39.59	106452	Cintas Cassic Chef Coat pirett Sale
38	Happy Chef	Ĺ	ā	Happy Chef Food Service, V-Neck Apron, One Size	50%	\$4.99	\$5.49	82976	Cintas Bib Apron Direct Sale
66	Happy Chef	317	ថ	Happy Chef Food Service, Fernale Chef Coat 5-XL	10%	535.99	\$39.59	106343	Cintas Classic Che Coat Womens Lifett Sale
5	Happy Chef	F 48480	EA	Happy Chef Food Service, Chef Hat, Student (Beret)	44%	\$4.99	55.49		
1,4	Happy Chef	100445	<b>4</b> 5	Happy Chef Food Service, Skull Cap, Flat Top-Chicago	30%	\$6.99	\$7.69		

	Hand & Head Protection Program C	options 		
Cintas Item Number	Hand Protection Program	Lease	/Week	LR Rates
869320700	11" Class 00 Rubber Insulating Gloves - Yellow		d	The second secon
869320350	11" Class 00 Rubber Insulating Gloves - Black		Ş	55.25
754910300	ARC Guard FR Knit Glove		Ş	21.75
869380000	10" Leather Protectors		Ş	21.00
601960600	Canvas Glove Bag		Ć T	21.00
1 (2)	Hand Protection Weekly Cost	\$	8.07	
	Head Protection Program			
601940000	Clear Safety Glass		3	4.00
745030300	12cal PureView Faceshiled			\$ 105.00
745010000	MSA Slotted Hard Hat - White		\$	21.00
823370200	12cal Balaclava - NAVY		Ş	17.00
744370260	Electric Gear Bag		5	30.00
	Head Protection Weekly Cost	\$	3.93	
	Total Progam Weekly Cost	\$	12.00	A STATE OF THE STA

- 41	E W		
Availa	thia Glatia	CITOC X17	
MVGIII	INIC CIONS	Sizes 8-12	

ANY ITEM NOT INCLUDED ON THE PRICE SHEET SHALL BE PRICED AT 10% OFF NATIONAL VOLUNTARY BOOK PRICING (OR 10% OFF LOCAL BOOK PRICING WHERE NATIONAL BOOK PRICING IS NOT AVAILABLE). ALL PRICES LISTED ARE NOT-TO-EXCEED RATES.

SAFETY ITEMS

All Prices shown are not-to-exceed rates

	e Und m Price		\$8.63	\$3.95	\$11.25	\$ \$8.48	\$3.13	\$4.45	\$7.45	\$2.95	\$7.45	\$6.60	\$6.00	\$13.28	53.48	\$1.63	\$7.48		\$1.98	\$4.03	\$5.63				\$4.90		\$3.50			\$4.20	\$3.65
Discount	Percentage from Discount	by Category	-59.354	-70.913	-52,026	-57.794	-61.797	-63.703	-43.260	-76.419	-55.441	-49,924	-68,944	-65.093	087.65-	-79.193	-55.874	-38.430	-73.490	-67.697	-61.153	-60,032	-61.043	799.6/-	-52.885	-62.848	-74.674	-65,585	-71.360	-69.365	-66.848
	Quantity per UOM	-	100	6 packets	2	2/1Dent blister paks	5 packs	5 packets	3 packets	20 packets	40 packets	5 pipettes	50 packets	125 packets	3 tweezers	10 packets	5 bottles	2 packs	10 packets	5 packets	12 caplets	25 bandages	6 packets	25 packets	30 bandages	50 bandages	25 packets	4 vials	20 packets	25 packets	15 handages
	NoN		EA	BAG	EA	BOX	BAG	BAG	BAG	BOX	BOX	BAG	вох	BOX	PAC	BAG	BOX	PAC	BAG	BAG	BOX	ВОХ	BOX	BAG	BOX	BOX	BOX	PAC	BOX	BAG	XUB
	Description		LENS/SCREEN PADS	BURN RELIEF PACKET/	WOUNDSEAL POUR	ALLERGY RELIEF	ALEVE SMALL	DAYQUIL SEVERE	MUCINEX SMALL	IBUPROFEN TABS	COLD RELIEF	LIQUID BANDAGE	IBUPROFEN TABS	IBUPROFEN TABS LRG	TWFFZFRS METAL	HAND SANITIZER	EYEWASH, 1/20Z	GLUCOSE, SMALL	LIPAID SIVIALL	BIOFREEZE MUSCLE	ANTI-DIARRHEAL	X-LONG BANDAGE	COOL&SOOTHE	PAIN AWAY X-	WATERPROOF CLEAR	ELASTIC STRIP	ASPIRIN ORG ST 50CT	THERA TEARS, SMALL	TRIPLE ANTIBIOTIC	COLD RELIEF	HOVE DATON JUVON
Supplier Item	Number		280020	163050	1030300	119260	121220	573772	79191	111929	112039	12221	111989	111999	150110	51030	130479	122249	102435	102640	119250	43729	164010	111529	43658	44269	111180	130000	100019	112029	CCAAA
	Make		CINTAS	CINTAS	CINTAS	CINTAS	CINTAS	CINTAS	CINTAS	CINTAS	CINTAS	CINTAS	CINTAS	CINTAS	CINTAS	CINTAS	CINTAS	CINTAS	CINTAS	CINTAS	CINTAS	CINTAS	CINTAS	CINTAS	CINTAS	CINTAS	CINTAS	CINTAS	CINTAS	CINTAS	CINTAC
ltem	Number		Т	7	m	4	5	9	7	00	6	10	11	12	1,1	14	15	16	17	18	19	20	27	22	23	24	25	26	7.7	28	90



The State of the S			Λw	California	USC Pricing (from PDF)
<u>ltem</u>	<u>Description</u>	<u>comment</u>	rity	rnce	(RUII) FOR
	Services:	Dan dan		éss no	\$45,00
SC	Minimum Order Size per stop		ea.	500,00	740101
	Portable Extinguisher Annual Maintenance Inspection Hand	Por unit	l I		
	Portable Stored Pressure and CO2 Fire Extinguishers - up to	rer unic	ea	\$10.00	\$5,25
Ņ	20#		1 201	020.00	
	Unit Test, Recharge and R	epalr Parts:			
NSDC2.5	2.5# Stored pressure Dry Chemical - Six Year Test	Includes O-Ring, V-Stem, Service Collar	ea	\$30.00	\$30.00
NSDC5	5# Stored pressure Dry Chemical - Six Year Test		ea	\$40.00	\$31,00
NSDC10	10# Stored pressure Dry Chemical - Six Year Test		ea	\$33.00	\$43.00
		er stop.  er unit.  palr Parts:  ncludes O-Ring, V-Stem, Service Collar and Six Year Internal Maintenance labor; loes not include parts not specifically sted or applicable inspection (IN) Price and Hydrostatic Test labor; Does not include parts not specifically listed or applicable inspection (IN) Price and Hydrostatic Test labor; Does not include parts not specifically listed or applicable inspection (IN) Price and service Collar; Does not include parts not specifically listed or applicable inspection (IN) Price are unit.  Per unit.		670.00	Acaro
NSDC20	20# Stored pressure Dry Chemical - Six Year Test				\$68.00
NHDC2.5	2.5# Stored pressure Dry Chemical - Hydrostatic Test	Includes O-Ring, V-Stem, Service Collar	$\vdash$		\$28.00
NHDC5	5# Stored pressure Dry Chemical - Hydrostatic Test	Per stop.  Per stop.  Per unit.  And Repair Parts:  Includes O-Ring, V-Stem, Service Collar and Six Year internal Maintenance labor; Does not include parts not specifically listed or applicable inspection (IN) Price end include parts not specifically listed or applicable inspection (IN) Price end include parts not specifically listed or applicable inspection (IN) Price end include parts not specifically listed or applicable inspection (IN) Price end includes Recharge Labor, Agent and Service Collar; Does not include parts end specifically listed or applicable end inspection (IN) Price end include parts end inspection (IN) Price end include parts end include pa	ea		\$33.00
NHDC10	10# Stored pressure Dry Chemical - Hydrostatic Test		ea	\$33.00	\$35,00
NHDC20	20# Stored pressure Dry Chemical - Hydrostatic Test		ea	\$60,00	\$97.00
NRDC2.5	2.5# Stored pressure Dry Chemical - Recharge	Includes Recharge Labor, Agent and	ea	\$30.00	\$28,0
NRDC5	5# Stored pressure Dry Chemical - Recharge	制工 의원 다시 나무를 가입니다. 그는 그 점점 아이들이 되었다. 그는 그 그는 그 그 그 그 그 그는 그 그 그 그는 그 그는 그	ea	\$40.00	\$33.0
NRDC10	10# Stored pressure Dry Chemical - Recharge	🔟 Transfer da e e le e salativa en recent de caracter de la celebratica de la companya en la co	ea	\$33,00	\$35.0
	20# Stored pressure Dry Chemical - Recharge	[4] A. C. C. L. C.	Qty         Price           ea         \$55,00           ea         \$10,00           ea         \$40,00           ea         \$33,00           ea         \$70,00           ea         \$30,00           ea         \$40,00           ea         \$33,00           ea         \$40,00           ea         \$30,00           ea         \$30,00           ea         \$30,00	\$37.0	
NRDC20	Pull Pin	Perunit	Oty.         Price           ea         \$55,00           ea         \$10,00           ea         \$40,00           ea         \$40,00           ea         \$33,00           ea         \$30,00           ea         \$40,00           ea         \$40,00           ea         \$30,00           ea         \$60,00           ea         \$40,00           ea         \$60,00           ea         \$42,00           ea         \$42,00           ea         \$195,00           ea         \$37,50           ea         \$39,00           ea         \$45,00           ea         \$39,00           ea         \$45,00           ea         \$39,00	\$2.7	
EEPIN			1	· · · · · · · · · · · · · · · · · · ·	
	New Extinguishe		22	\$65.00	\$59.0
5# ABC Ext	5# ABC Dry Chemical Fire Extinguisher		+		\$83.0
10# ABC Ext	10# ABC Dry Chemical Fire Extinguisher 2 1/2# ABC Dry Chemical Fire Extinguisher				\$42.0
	20# ABC Dry Chemical Fire Extinguisher				\$195.0
20# ABC Ext				<u> </u>	· · · ·
18 I minuted	E-Light Push Test Button - 30 Seconds		- 68	\$10.00	\$4.3
INPTT	Emergency Exit Light Inspection (Load Test)	<del></del>	<del></del>		\$12.0
EX864	E-Light Battery, 6V, 4A		+ -	· · · · · · · · · · · · · · · · · · ·	\$29.0
EXB64 EXB67	E-Light Battery, 6V, 7A		+		\$37,5
EXB610	E-Light Battery, 6V, 10A		ea	\$39,00	\$39.0
EXB612	E-Light Battery, 6V, 12A		ea	\$45.00	\$45.0
EXL15T6	E-Light Bulb, 145V, 15W		ea	\$9.00	\$8.0
EXL20	E-Light Bulb, 120V, 20W	Per unit.	ea	\$9,00	\$8.0

ANY ITEM NOT INCLUDED ON THE PRICE SHEET SHALL BE PRICED AT 10% OFF NATIONAL VOLUNTARY BOOK PRICING (OR 10% OFF LOCAL BOOK PRICING WHERE NATIONAL BOOK PRICING IS NOT AVAILABLE). ALL PRICES LISTED ARE NOT-TO-EXCEED RATES.



[tem	<u>Description</u> Inspection & Parts	Comment	Að	US Price	California Price	JSC Pricing	Frice
INKS	Kitchen System Inspection - single or first tank	Per system.	ea	\$125.00	\$125.00	\$105.00	16.00%
INKST	Kitchen System Inspection - remote or additional tank	Per additional tank.	ea	\$95.00	\$95.00	\$85.00	10.53%
EELINK	EELINK Fusable Link	Per unit.	еа	\$12.00	\$15.00	\$9.80	18.33%

		4
ļ	7/	Ŋ
	Š	1
_		
0		7

Item	<u>Description</u>	Qtr	Price	USC Price
(Company)	Inspection & Parts			
INSPW	Annual Sprinkler Inspection Wet – Initial Riser   Per riser.	ea	\$295.00	\$265.00
INSPR	Annual Sprinkler Inspection Wet - Additional Riser Per riser.	ез	\$150.00	\$105.00
INSPBFIRE	NSPBFIRE Fire line backflow test per valve	еа	\$175.00	\$185.00
INSPD	Sprinkler Inspection (Dry)	ea	\$325.00	\$275.00
INSPBFDO	NSPBFDO Inspection Back Flow - Domestic or Irrigation (per Per unit.	ea	\$135,00	\$110.00

ANY ITEM NOT INCLUDED ON THE PRICE SHEET SHALL BE PRICED AT 10% OFF NATIONAL VOLUNTARY BOOK PRICING (OR 10% OFF LOCAL BOOK PRICING IS NOT AVAILABLE). ALL PRICES LISTED ARE NOT-TO-EXCEED RATES.



	Inspection & Parts	<u>Comment</u>	QIA.	Price	<u>USC Prieing</u>
INFA	Annual Fire Alarm System Inspection	Per panel.	еа	\$300.00	\$235.00
	Devices Per Device (somke det. bell, horn,				
INFAID	strobe, pull station)	Per device.	ea	\$10.00	\$8.50
INFADD	Duct Detectors	Per unit.	ea	\$35.00	\$28.50

ANY ITEM NOT INCLUDED ON THE PRICE SHEET SHALL BE PRICED AT 10% OFF NATIONAL VOLUNTARY BOOK PRICING (OR 10% OFF LOCAL BOOK PRICING WHERE NATIONAL BOOK PRICING IS NOT AVAILABLE). ALL PRICES LISTED ARE NOT-TO-EXCEED RATES.

FIRE LAB	FIRE LABOR RATES		
HEM	UNT	CA Price	USC Price
Labor - Regular	ea	\$150.00	\$105.00
Labor - Overtime	ea	\$200.00	\$157.50
Labor - Weekend/Holiday	ea	\$300.00	\$210.00
Emergency Service Call	ea	\$350.00	\$275,00

### Cintas First Ald Training List for U.S. Communities #R-BB-19002

65240 PPE CLASS

65236 MACHINE GUARDING CLASS

65252 RESPIRATORY SAFETY CLASS

65254 SAFETY PROGRAM MGMT CLASS

65260 GENERAL SAFETY TOPICS CLASS

65290 WRITTEN COMPLIANCE PROGRAM

65400 OSHA 10 HOUR GENERAL INDUSTRY

65402 OSHA 30 HOUR GENERAL INDUSTRY

65404 OSHA 10 HOUR CONSTRUCTION CLAS 65406 OSHA 90 HOUR CONSTRUCTION CLAS

Course Viaterial (I (SAP)	Coursé Description	Class Duration	Duration Type	Expiration	Expiration Type	Certification	Class Size	Comr	US nunities ntract ng Price	Price Pe
65001	CPR/FIRST AID/AED COURSE (HeartSaver First Aid with CPR & AED)	7	Hours	2	Years	AHA	9	\$	686,48	Per Clas:
65013	CPR/FIRST AID/AED/BBP COURSE	1	Days	2	Years	AHA	9	\$	808,52	Per Class
	BBP AWARENESS CLASS	1	Hours	1	Years	CLMI	0	\$	401.72	Per Clas
65004	PEDIATRIC FIRST AID COURSE	3 1/2	Hours	2	Years	AHA	9	\$	503.42	Per Clas
	FIRST AID COURSE	3,5	Hours	2	Years	AHA	9	\$	457,65	Per Clas
65013	INFANT CHILD SUPPLEMENT (CPR/AED)	1	Hours	2	Years	AHA	9	\$	101.70	Per Clas
65016	CPR/FIRST AID/AED (PER STUDENT	7	Hours	2	Years	AHA	min B	\$	75,28	Per Pers
65017	FIRST AID COURSE (PER STUDENT)	31/2	Hours	2	Years	AHA	min 8	\$	50,85	Per Pers
	CPR/AED COURSE (PER STUDENT)	4	Hours	2	Years	AHA	min a	\$	50,85	Per Pers
65019	BLS HCP (PER STUDENT)	5	Hours	2	Years	AHA	min B	\$	55.94	Per Pers
65021	CPR/AED COURSE	4	Hours	2	Years	AHA	9	\$	457.65	Per Cla
65022	BLS HEALTHCARE PROVIDER	8	Hours	2	Years	AHA	8	\$	533,93	Per Cla
65028	OXYGEN AWARENESS CLASS	1	Hours	1	Years	COAST	25	\$	198,32	Per Cla
65024	AHA HEART SAVER PEDIATRIC 3 HO	3	Hours	2	Yeara	AHA	9	\$	40,68	Per Pers
	*CPR/First Aid uses the Heartsaver First Aid with CF	P & AFD student i	nanuals but le	ach only the Firs	I Ald and CPR s	ections of the co	oulse.	Ι		
	**Course hours are based on adult only courses and	will be longer if ne	diatric training	is done:	Γ	T				
	***Open Enrollment classes are based on local sche	dules and available	tv.	1						
	*****Additional charges apply for remote class location	s and classes old	side of normal	business hours.	· · · · · · · · · · · · · · · · · · ·		-			
	ONLINE CPR, FIRST AID & AED TRAINING		T		1	T	T	т		I
650311	HEARTSAVER FIRST AID, CPR & AED ONLINE CLASS (SKILLS CHECK SEPARATE, SEE BELOW)	2 1/2	Hours	2	Years	AHA	1	\$	39.66	Per Pers
650143	HEARTSAVER FIRST AID, CPR & AED SKILLS CHECK (CAN DO UP TO 2 PEOPLE AT A TIME)	45	Minutes	2	Years	AHA	1	·\$	41.70	Per Pers
	HEARTSAVER FIRST AID ONLINE CLASS (SKILLS CHECK SEPARATE, SEE BELOW)	2	Hours	2	Years	AHA	1	\$	27.46	Per Pers
920301	HEARTSAVER FIRST AID SKILLS CHECK (CAN DO UP	<del> </del>	1.0015		1	1.2		1		
650142	TO 2 PEOPLE AT A TIME)	30	Minutes	2	Years	ÄHA	1	\$	35,60	Per Pers
	HEARTSAVER CPR & AED ONLINE CLASS (SKILLS			_ `	\	AHA	1	\$	22,37	Per Pers
650321	CHECK SEPARATE, SEE BELOW)	1 1/2	Hours	2	Years	Ana				
650141	HEARTSAVER CPR SKILLS CHECK	20	Minutes	2	Years	AHA	1_	\$	35,60	Per Pers
·	CLASSROOM SAFETY TRAINING					AHA	1 10	<u> </u>	401,72	
55205	CONFINED SPACE CLASS	2	Hours	1 1	Years	CLMI	10	\$		Per Clas
85206	FALL PROTECTION CLASS	:2	Hours	1	Years	CLMI	10	\$		Per Clas
65207	AERIAL LIFT SAFETY CLASS	2	Hours	0	None	CLMI	10	\$		Per Clas
65208	FORKLIFT CERTIFICATION CLASS	4	Hours	1 1	Years	CLMI	MIN 5	- 5		Per Pers
65209	FORKLIFT CERTIFICATION (PER PERSON)	4	Hours	1 1	Years	-1	MINS	13		Per Per
652091	FORKLIFT SKILLS TEST (PER PERSON)	20	Minutes	3	Years	CLMI		\$	503.42	
65211	CRANE SAFETY CLASS	2	Hours	0	None	CLMI.	10			Per Clas
652111		15	Minutes	0	None	CLMI	15	\$	25.45 401.72	
65212	SAPETY COMMITTEE CLASS	2	Hours	1	Years	CINIS	15		401.72	Per Clas
65214	BACK SAFETY CLASS	2	Hours	1	Years	CLMI	777	S		
65216	ERGONOMICS CLASS	2	Hours	11	Years	CLMI	15	\$	401,72	
65218	EMERGENCY PREPAREDNESS CLASS	-2	Hours	1	Years.	CLMI	15	\$	401.72	
85220	EYE PROTECTION CLASS	2	Hours	11	Years	CLM	15	\$	401,72	
65221	SLIPS TRIPS & FALLS CLASS	2	Hours	11	Years	CLMI	15	\$	401,72	
65222	FIRE SAFETY CLASS	2	Hours	111	Years	CINTS	25	\$_	401.72	
65226	HAZARD COMMUNICATION CLASS	2	Hours	1	Years	CLMI	15	\$	401.72	
65230	HEARING SAFETY CLASS	2	Hours	1	Years	CLMI	15	5	401,72	
65251	HEAT INJURY PREVENTION CLASS	1	Hoter	1	Years	CLMI	25	s	401.72	
65232	HOUSEKEEPING CLASS	2	Hours	1	Years	CLMI	15	S	401,72	
65234	LOCKOUT TAGOUT CLASS	2	Hours	1	Years	CLMI	10	\$	401,72	
	Lita Cultur Cultura National Carl Aris	-1: <u>-</u>	House	1	Venre	CIMI	10	15	401.72	PerC

Hours

Hours

Hours

Hours

Hours

Hours

Days

Days

Days Days

4

1

3

10

10

15

15

٥

۵

0

0

0

0

CLM

CLMI

CLMI

CLMI

CINTS

CINTS

O5HA

OSHA

OSHA.

OSHA

Years.

Years

Years

Years

Years

Years

Years.

Years

Years

Years

401.72 Per Class

401.72 Per Class

401.72 Per Class

401,72 Per Class

355.95 Per Class 401.72 Per Class

300,02 Per Person

708.18 Per Person

300.02 Per Person

788.18 Per Person

65500	RESPIRATOR FIT TESTING	20	Minutes	1	Years	. CINTS	0	\$	35,60	Per Person
	RESPIRATORY SAFETY CLASS WITH FIT TEST	4	Hours	1	Years	CINTS	12	\$	483,08	Per Class
	SAFETY AUDIT	2	Hours	1	Years	CINTS	Ö	5	401,72	Per Class
	EMERGENCY RESPONSE TRAINING CL	4	Hours	1	Years	CINTS	0	\$	401.72	Per Class
65504	WRITTEN SAFETY & HEALTH PROGRAM	1	Days	1	Years	CINTS	1	\$	401.72	Per Person
65905	CLASS CANCELLATION FEE	0	None	0	None	CINTS		\$	-	
	INSTRUCTOR TRAVEL FEE	.0	None	Ω.	None	CINTS		\$	50.85	Per Class
85908	AFTER HOURS FEE	Ď	None	0	None	CINTS		\$	101.70	Per Class