



## Cover Memorandum/Staff Report

File #: 25-1693

Agenda Date: 1/6/2026

Item #: 6.L.5.

**TO: Mayor and Commissioners**  
**FROM: Eugene Bitteker, Chief Procurement Officer**  
**THROUGH: Terrence R. Moore, ICMA-CM**  
**DATE: January 6, 2026**

APPROVAL OF RESOLUTION NO. 03-26 TO AWARD AN AGREEMENT COONERTY'S SOLE MATES, INC. DBA RED WING SHOES, FOR SAFETY FOOTWEAR SHOES AND BOOTS PURSUANT TO REQUEST FOR PROPOSAL 2025-036 IN THE AMOUNT OF \$589,400.00.

**Recommended Action:**

Motion to approve Resolution No. 03-26 to award an agreement with Coonerty's Sole Mates Inc., dba Red Wing Shoes for Safety Footwear Shoes and Boots pursuant to RFP 2025-036 in the estimated amount of \$589,400 and authorize the City Manager to approve renewals options, in the amounts below contingent upon appropriation of funds.

**Background:**

The agreement helps the City fulfill its obligations under the Collective Bargaining Agreements and ensure staff, such as Parks and Recreation, Public Works, Public Utilities and Neighborhood & Community services employees, that are working in potential dangerous conditions have necessary foot protection.

On August 18, 2025, the City issued Request for Proposal (RFP) No. 2025-036 to acquire a firm which will provide Safety Footwear Shoes and Boots.

On September 17, 2025, the City received two (2) submittals, all of which were found to be responsive and responsible to the requirements of RFP No. 2025-036. On November 3, 2025, the Selection Committee completed its review of the submittals and made the following ranking recommendations:

<u>Rank</u>	<u>Firm</u>	<u>Final Score</u>
1	Red Wings Shoes	360
2	Red Wings Brands of America, Inc.	328

The Agreement terms will be from the date of full execution for a three (3) year initial term with a two (2) one (1) year options to renewal the agreement.

Contract RFP 2025-036		
Initial Term	January 6, 2026-January 5, 2029	\$353,640
Renewal Term 1:	January 6, 2029-January 5, 2030	\$117,880

Renewal Term 2:	January 6, 2030-January 5, 2031	\$117,880
	Total Contract Value	\$589,400

Public Works	
Division	FY 26 Allocation
Building Maintenance	\$3,400
Engineering Administration	\$2,000
Engineering Programs	\$200
Engineering Project Management	\$1,200
Fleet Administration	\$4,200
Stormwater Administration	\$400
Stormwater Maintenance	\$3,400
Streets Maintenance	\$3,900
Traffic Maintenance	\$1,800
Total	<b>\$20,500</b>
Development Services	
Building Division	<b>\$3,300</b>
Neighborhood & Community Services	
Clean & Safe	\$7,200
Code Enforcement	\$3,200
Sanitation	\$2,400
Neighborhood Services	\$800
Total	<b>\$13,600</b>
Utilities Department	
Utilities Laboratory	\$2,000.00
Utilities ERC	\$1,600.00
Water Maintenance	\$5,200.00
Lift Station	\$8,800.00
Water Treatment & Storage	\$8,400.00
Wastewater Collections	\$6,800
Water Distribution	\$13,600
Utilities Warehouse	\$600
Utilities Engineering	\$2,200
Total	<b>\$49,200</b>
<b>Utilities Billing</b>	<b>\$700</b>
Parks & Recreation	
Teen Center	\$400

Athletics	\$400
Community Center	\$200
Pompey Park	\$800
Parks Maintenance	\$20,400
Beautification	\$6400
Cemetery	\$1080
Park Rangers	\$1600

This motion is in accordance with City Code of Ordinances Section 36.02, Commission Approval Required and Purchasing Policies and Procedures.

**Attachments:**

1. Res. 03-26
2. RFP 2025-036 Agreement
3. Exhibit A Pricing
4. Legal review Checklist
5. Solicitation RFP 2025-036
6. Proposal for RFP 2025-036

**City Attorney Review:**

Approved as to form and Legal sufficiency.

**Funding Source/Financial Impact:**

Public Works	
Division	Account
Building Maintenance	001-41-350-519.52-33
Engineering Administration	001-42-000-519.52-33
Engineering Programs	001-41-350-519.52-33
Engineering Project Management	001-42-361-519.52-33
Fleet Administration	501-43-000-549.52-33
Stormwater Administration	448-38-000-538.52-33
Stormwater Maintenance	448-38-380-538.52-33
Streets Maintenance	001-41-310-541.52-33
Traffic Maintenance	001-41-320-541.52-33
Development Services	
Building Division	125-26-220-524-52.33
Neighborhood & Community Services	
Clean & Safe	001-24-230-519.52-33
Code Enforcement	001-24-240-524.52-33

Sanitation	433-34-000-534.52-33
Neighborhood Services	118-54-513-554.52-33
<b>Utilities Department</b>	
Utilities Laboratory	441-36-250-536.52-33
Utilities ERC	441-36-251-536.52-33
Water Maintenance	441-36-256-536.52-33
Lift Station	441-36-257-536.52-33
Water Treatment & Storage	441-36-259-536.52-33
Waste Water Collections	441-36-270-536.52-33
Water Distribution	441-36-283-536.52-33
Utilities Warehouse	441-36-249-536.52-33
Utilities Engineering	441-36-362-536.52-33
<b>Parks &amp; Recreation</b>	
Tennis Center	001-72-732-572.52-33
Athletics	001-72-733-572.52-33
Community Center	001-72-736-572.5233
Pompey Park	001-72-736-572.52-33
Parks Maintenance	001-72-730-572.52-33
Beautification	119-72-730-572.52-33
Cemetery	001-39-000-53952-33
Park Rangers	001-72-000-572.52-33

**Timing of Request:**

Timely Approval is Requested