



MEMORANDUM CITY STANDARD APPROVAL

TO: Eugene Bitteker, Chief Procurement Officer

FROM: Juan Guevarez, P.E., Assistant Utilities Director 

THROUGH: Hassan Hadjimiry, P.E., Utilities Director 

SUBJECT: City Standard Approval Request – TriNova - ProMinent® Pumps and parts

DATE: October 7, 2025

Background: The Utilities Department Water Treatment Plant (WTP) uses chemical feed pumps as part of its treatment process for potable water. Chemical feed pumps are utilized to feed Chlorine, Ferric Chloride, Polymer and Phosphate.

Justification: Since 2021, the WTP has been replacing its aging and obsolete pumps with ProMinent® pumps distributed by TriNova Inc., the authorized source for the municipal market in Southeast Florida. Having one brand of pumps to support the chemical feed system is beneficial in that there is less training involved with staff and staff can keep a much smaller inventory for repairs, parts or replacements. Having the same pumps reduces financial impact to the City and adds consistency to parts and components in stock as opposed to a variety from multiple manufacturers.

Market Research: "ProMinent® pumps has been the leader in custom pre-engineered chemical feed and water treatment systems in the United States for over 35 years." <https://epindustrydirectory.com/company/277806/prominent-fluid-controls-inc> For this reason, the Utilities Department is requesting approval of ProMinent® pumps, parts, components, and repairs on as a City Standard on an as needed basis to feed all chemicals at the WTP.

Quote or Proposal is attached: Yes No

Comments: See attached letter from ProMinent®

Approved. This City Standard approval is valid for 60 months from date of approval. Attach this City Standard Approval to all requisitions for this item.

Need Additional Information Not Approved

Comments: _____

Eugene Bitteker

Oct 9, 2025

N/A

Chief Procurement Officer

Date

Information Technology IT Director

Date

October 7, 2025

Vicki Jeffery
City of Delray Beach
200 SW 6th Street
Delray Beach, FL 33444
jefferyv@mydelraybeach.com

Dear Vicki,

ProMinent Fluid Controls, Inc has appointed TriNova, Inc – Florida, as our authorized single source representative for the municipal market. TriNova Inc represents ProMinent Fluid Controls as a direct sales and service agent to local, county and state governments and sales to contractors and/or system integrators on municipal projects for the state of Florida, excluding the panhandle. To properly support ProMinent customers, TriNova personnel receives exclusive yearly factory training to keep up with the latest technologies.

TriNova Inc – Florida corporate office is as follows:

TriNova Inc
2401 Drane Field Road
Lakeland, FL 33811

Tel: 863-682-4500
Fax: 863-687-0077
Email: flsales@trinovainc.com

Very truly yours,
PROMINENT FLUID CONTROLS, INC



Chad Kloft
Regional Sales Manager

CS2026-002 Prominent Pumps (Trinova)

Final Audit Report

2025-10-09

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