

# City Clerk Board Application

RECEIVED

MAY 16 2018

CITY CLERK

	Application Element	Comments
Advisory Board Questionnaire		
	How long have you lived in the city? (Where applicable)	3 - 4 years
	How does your education or experience complement the powers and duties of the board/commission?	I understand numbers and P & L's statements. I can estimate what project values should be.
	Have you served on board(s) previously?. If so, what were your contribution(s) to the board(s)?	None.
	What direction would you like to see this board/commission go?. What suggestions do you have?	I would have to be on the board for several meetings before I could make suggestions.
	Have you ever attended a meeting of this board/commission?	None.
	Are you aware of the City's adopted vision and goals for the future?. If so, what is your opinion of the vision and goals?	Yes. I think it's a well thought out plan that keeps the city a top tourist destination and fun place for the locals during the off season. Next vision could be Vision 2025 or Vision 2030 so that we stay top of mind and be the relevant place to go.
	Why are you interested in this board?	My background and experiences can add value to the board.
Board Member Application		
	Are you a registered voter?. If so, where are you registered?	In Delray Beach
	List any related professional certifications and licenses which you hold:	Licensed Broker Associate BK 3234178
	What Board(s) are you interested in serving?. Please list in order of preference:	Delray Beach Housing Authority Downtown Development Authority Board Education Board Green Implementation Advancement Board Parking Management Advisory Board Police Advisory Board
	Give your present, or most recent employer and position: In addition, are you or your company a vendor with the City	Bruce Alan Realty Advisers, Engel & Voelkers
	List all City Boards on which you are currently serving or have previously served:(Please include dates)	None.
	Describe experiences, skills or knowledge which qualify you to serve on this board: (Please attach a brief resume)	25+ years Construction Industry Experience and 8 years of South Florida Real Estate Experience. I am problem solver who has an eye for the details.
	Educational qualifications:	BA Marketing & Fine Arts/Photography, Florida Realtor, Specialty Contractor Business Owner, The Street
	SIGNATURE	Alan Abramson

Personal Information	
Last Name:	Abramson
First Name:	Alan
M.I.	B
Date of Birth	1964-04-14
Home Address:	151 NE 5th Ave #303
City (Home Address)	Delray Beach
State (Home Address)	FL
Zip Code (Home Address)	33483
Legal Residence:	
City (Legal Residence:)	
State (Legal Residence:)	
Zip Code (Legal Residence:)	
Principal Business Address:	151 NE 5th Ave #303
City (Principal Business Address)	Delray Beach
State (Principal Business Address)	FL
Zip Code (Principal Business Address)	33483
Home Phone:	(561) 400-9077
Business Phone:	
Fax:	
Cell Phone:	(561) 400-9077
E-Mail Address:	alan.abramson4@gmail.com
Resume	
Resume	Abramson RESUME 1-pg.doc

# ALAN ABRAMSON

10731 Northgreen Drive ♦ Wellington, FL 33449 ♦ (561) 400-9077 ♦ alan.abramson@hotmail.com

## GENERAL MANAGEMENT / OPERATIONS / BUSINESS DEVELOPMENT

Relationship Sales • Strategic Planning • Project Management  
Team Leadership • Maximizing Profit • ROI and P&L

Entrepreneurial business building executive with hands-on experience in all facets of running a successful enterprise including image branding, project management, job/cost accounting, relationship development, and P&L control. Customer focused team builder able to effectively prioritize and manage the details with a clear understanding of how they impact the big picture.

## PROFESSIONAL EXPERIENCE

**CLOSURE COMPANY LLC**, Woburn, MA

1989 – 2009

Provider of high-end quality Architectural Aluminum and Glass Products.

**PRESIDENT & CEO** (2004 – 2009)

**VP SALES, BUSINESS DEVELOPMENT & MARKETING** (1997 – 2004)

**SALES ESTIMATOR / PROJECT MANAGER** (1989 – 1997)

- Sold, marketed, developed overall departmental goals and objectives and increased sales from **\$4,000,000 to \$6,000,000 over 2 years** by leading and directing the overall sales and marketing effort, initiatives, strategies and plans for current and future marketplace objectives.
- Conducted business process assessments and developed business processes including project budget analysis and quality controls which resulted in the successful execution and management of small and large capital projects.
- Installed job costing system to track material, equipment and labor costs which ensured projects met or exceeded estimated margins. Successfully **improved profitability to 37%** gross profit.
- Analyzed the company's processes, implemented contracts with subcontractors performing field installations via a Master Contract and Job Order Agreement along with certificates of insurance per project to protect company's interests. This resulted in protecting the company.
- Proactively hunted, identified, submitted proposal, interacted, negotiated and won **\$250,000** bid for The Hanscom Air Traffic Control Tower project. Successfully modified and customized details due to discontinued product to meet FAA standards and deadline.
- Actively networked, presented, drafted detailed proposal, negotiated contract and won **\$355,000** bid with Bond Brothers, Inc.
- Aggressively bid Northeastern University Dockser Hall valued at **\$1,400,000** in pre-glazed stick built curtain wall, curtain wall entrances, wet seal composite panels, roof screens, skylights and interior glazing.
- Competitively bid Liberty Mutual Insurance Dover, NH campus valued at **\$3,200,000** in stick built curtain wall, windows, entrances and interior glazing.
- Provided estimates and designed custom extrusions for window and terrace door replacement for three 24 story high rise buildings in Boston, MA with **7,748** openings valued at **\$20,000,000** phased over 3 years.
- Led all aspects of business ranging from pre-project planning sessions to project completion for several small and large-scale projects up to **\$20,000,000**.
- Created up-to-date strategies and marketing that won competitive bidding with Suffolk Construction, Wm. A. Berry, Monitor Builders, Shawmut Design and Construction, Walsh Brothers, Barr and Barr and others.
- Liaised between management, staff, vendors, and subcontractors to provide updates regarding projects statuses and determined the necessity of change orders which streamlined and increased productivity and profitability.
- Troubleshoot, analyzed, and researched client issues and complaints and quickly developed innovative problem resolutions that ensured continued client satisfaction and quality assurance.
- Handled essential day-to-day site management operations focused on delivering construction projects ahead of schedule and under budget.

## EARLY CAREER:

Ally & Gargano Advertising Agency

## EDUCATION & TECHNICAL SKILLS

BA, Marketing Major, Hofstra University, Long Island, NY

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## City Clerk Board Application

MAY 19 2013

CITY CLERK

	<b>Application Element</b>	<b>Comments</b>
<b>Advisory Board Questionnaire</b>		
	How long have you lived in the city? (Where applicable)	not currently. I own commercial property and businesses in the City. Have lived in the city off/on for last 12 years
	How does your education or experience complement the powers and duties of the board/commission?	it gives me the legal and analytical frame work to contribute in a meaningful manner
	Have you served on board(s) previously?. If so, what were your contribution(s) to the board(s)?	Yes, claims association as treasurer for 2 years; Florida Prepaid Legal Services for 4 years. I contributed my time and efforts to achieving the mission of the board
	What direction would you like to see this board/commission go?. What suggestions do you have?	I would like to see it continue to do the great work it has been doing.
	Have you ever attended a meeting of this board/commission?	Not in person but have attempted to stay informed by others.
	Are you aware of the City's adopted vision and goals for the future?. If so, what is your opinion of the vision and goals?	yes. i believe it is adequate to further the purpose of the Board.
	Why are you interested in this board?	Because we have a great community and great police force - i would like to be involved in fostering ongoing relationships and respect for both in our city.
<b>Board Member Application</b>		
	Are you a registered voter?. If so, where are you registered?	Yes, PBC
	List any related professional certifications and licenses which you hold:	License to practice law
	What Board(s) are you interested in serving?. Please list in order of preference:	Police advisory
	Give your present, or most recent employer and position: In addition, are you or your company a vendor with the City	Beaulieu-Fawcett Law Group, PA which is located in Pineapple Grove, Delray Beach since 2006
	List all City Boards on which you are currently serving or have previously served:(Please include dates)	None currently. Claims association board; Florida Bar Prepaid Legal Services;
	Describe experiences, skills or knowledge which qualify you to serve on this board: (Please attach a brief resume)	as a practicing attorney for 14 years I bring legal, analytical and an understanding government in general
	Educational qualifications:	Juris Doctorate from University of Miami 2004; BS in Public Relations and Political Science 2001 University of Miami; Trained mediator/conflict resolution; trained in domestic violence protocol.
	SIGNATURE	Stacy Beaulieu-Fawcett
<b>Personal Information</b>		
	Last Name:	Beaulieu-Fawcett
	First Name:	Stacy
	M.I.	
	Date of Birth	1976-08-21
	Home Address:	127 NE 2nd Ave

City (Home Address)	Delray Beach
State (Home Address)	FL
Zip Code (Home Address)	33444
Legal Residence:	
City (Legal Residence:)	
State (Legal Residence:)	
Zip Code (Legal Residence:)	
Principal Business Address:	127 NE 2nd Avenue
City (Principal Business Address)	Delray Beach
State (Principal Business Address)	FL
Zip Code (Principal Business Address)	33444
Home Phone:	
Business Phone:	(561) 819-6208
Fax:	(561) 819-6209
Cell Phone:	(561) 568-3468
E-Mail Address:	stacy@blgfl.com
Resume	
Resume	

RECEIVED

MAY 25 2018

CITY CLERK

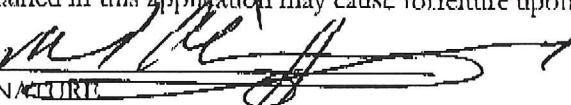


# CITY OF DELRAY BEACH

## BOARD MEMBER APPLICATION

An Application and corresponding Board Questionnaire must be submitted in order for application to be considered complete; and must be received no later than ten (10) business days prior to the first City Commission meeting where the nomination for appointment to the board will be considered. This application will remain on file in the City Clerk's Office for a period of 2 years from the date it was submitted. It will be the applicant's responsibility to ensure that a current application is on file.

Please type or print the following information:

1. Last Name:	CARUSO			First Name:	MICHAEL			M. I.:	A.		
2. Home Address:	2115 S. Ocean Blvd #12			City:	Delray Beach			State:	FL		
3. Legal Residence:	SAME			City:				State:	Zip Code:		
4. Principal Business Address:	100 E. Linton Blvd #501			City:	Delray Beach			State:	Zip Code:		
5. Home Phone:	Business Phone:	561 702 9319		E-Mail Address:	MIKECARUSO@GMAIL.COM		Cell Phone:	561 702 9319	Fax:	561-293-8266	
6. Date of Birth:	9-14-1958			7. Are you a registered voter?	YES OF COURSE			If so, where are you registered?			
8. What Board(s) are you interested in serving? Please list in order of preference: Police Advisory Board											
9. List all City Boards on which you are currently serving or have previously served: (Please include dates) Police Advisory Board, Parking Mgmt Advisory Board, West Atlantic Redevelopment Comission Board, Citrine WARC Economic Committee											
10. Educational qualifications: Bachelors Bus. Admin George Washington University											
11. List any related professional certifications and licenses which you hold: CPA license											
12. Give your present, or most recent employer, and position: In addition, are you or your company a vendor with the city Caruso & Caruso - Owner/Pres. NOT a vendor w/ CITY											
13. Describe experiences, skills or knowledge which qualify you to serve on this board: (Please attach a brief resume) Served on Police Advisory Board past 2 years											
I hereby certify that all the above statements are true, and I agree and understand that any misstatement of material facts contained in this application may cause forfeiture upon my part of any appointment I may receive.  Signature:  DATE: 5/25/2018											

Note: The City of Delray Beach is a public entity subject to Chapter 119 of the Florida Statutes concerning public records. Please be advised that all submitted Board and Committee applications are a public record and therefore subject to the disclosure provisions of Chapter 119 of the Florida Statutes.

## ADVISORY BOARD QUESTIONNAIRE

*(This document is required as part of the Board application submittal; this application & questionnaire will remain on file in the City Clerk's Office for a period of 2 years from the date it was submitted. It will be the applicant's responsibility to ensure that a current application is on file.)*

NAME: MICHAEL A. CARUSO

1. How long have you lived in the city? (Where applicable)

32 YEARS

2. Have you served on board(s) previously? If so, what were your contribution(s) to the board(s)?

YES, SEE APPLICATION

3. Have you ever attended a meeting of this board/commission?

YES, ON BOARDS PAST 2 YEARS

4. Why are you interested in this board?

OUR POLICE DEPARTMENT IS A STRATEGIC PART OF OUR COMMUNITY. I BELIEVE THAT THE BOARD PLAYS A PART IN DOWNTOWN BETHESDA'S POLICE DEPT'S LEADING THE WAY IN THE COMMUNITY IN SAFETY & PROFESSIONALISM.

5. How does your education or experience complement the powers and duties of the board/commission?

ALLOWS ME TO UNDERSTAND THE COMMUNITY, IT NEEDS, AND HOW THE POLICE DEPT SHOULD ENGAGE TO SERVE THOSE NEEDS.

6. What direction would you like to see this board/commission go? What suggestions do you have?

CONTINUE ITS CURRENT PATH AS A LIAISON BETWEEN THE COMMUNITY AND THE POLICE DEPARTMENT

7. Are you aware of the City's adopted vision and goals for the future? If so, what is your opinion of the vision and goals?

CHIEF GOODMAN HAS BEEN THE KEY TO THE DEVELOPMENT OF THE POLICE DEPT AS ONE OF THE FINEST FORCES IN FLORIDA. HIS VISION OF THE DEPT AS PROVIDING A SERVICE TO THE COMMUNITY AND WITH THE COMMUNITY HAS MADE OUR CITY MORE UNIFIED AND THE VIBRANT, DIVERSE AND ACCLAIMED CITY IT HAS BECOME.

# City Clerk Board Application

RECEIVED

MAY 03 2017

CITY CLERK

Application Element	Comments
Advisory Board Questionnaire	
How long have you lived in the city? (Where applicable)	10 years.
How does your education or experience complement the powers and duties of the board/commission?	With respect to the Police Advisory Board, my experience as president of several large neighborhood associations included enforcement of community rules and regulations. Communicating rules to new and existing residents as well as hearing and arbitrating complaints was part of my responsibility. I am a good listener and have above average communication skills
Have you served on board(s) previously?. If so, what were your contribution(s) to the board(s)?	Having once served on Police Advisory Board, was selected as Chairman. Assisted in coming up with program agendas. Also held meeting of neighborhood residents with police officials in my home in order to improve relationship with the department.
What direction would you like to see this board/commission go?. What suggestions do you have?	With respect to the Police Advisory Board, I would like to see a greater level of community outreach. This includes presentations to community leaders, organizations, neighborhood associations as well as youth organizations
Have you ever attended a meeting of this board/commission?	Yes.
Are you aware of the City's adopted vision and goals for the future?. If so, what is your opinion of the vision and goals?	I agree with the Delray Beach Vision 2025 and the 5-year goals. Protecting the city's "Village by the Sea" reputation is an ongoing challenge faced by our leaders in promoting economic development and job creation. Its diversity is an important element that contributes to Delray's success and needs to be encouraged
Why are you interested in this board?	I would like to contribute my knowledge and experience in order to continue with and build upon the fine work being done by the existing group of volunteers.
Board Member Application	
Are you a registered voter?. If so, where are you registered?	Delray Beach - Veteran's Park location
List any related professional certifications and licenses which you hold:	Certified Internal Auditor Certified Information Systems Auditor Chartered Bank Auditor
What Board(s) are you interested in serving?. Please list in order of preference:	Police Advisory Board
Give your present, or most recent employer and position: In addition, are you or your company a vendor with the City	Audit Director - Pitney Bowes Inc. - Stamford, CT Retired in 2007
List all City Boards on which you are currently serving or have previously served:(Please include dates)	Previously served on Police Advisory Board: Sept. 2013 - May 2016.
Describe experiences, skills or knowledge which qualify you to serve on this board: (Please attach a brief resume)	As Vice President & Auditor of Summit Bank, was also responsible for bank security and employee training.  Also held the position of Auditor & Security Officer at Atlantic National Bank, Atlantic City, NJ.

Educational qualifications:

Temple University: BBA Degree  
Stonier Graduate School of Banking

SIGNATURE

Michael C Costin

**Personal Information**

Last Name:	Costin
First Name:	Michael
M.I.	C
Date of Birth	1947-04-05
Home Address:	1145 Harbor Dr.
City (Home Address)	Delray Beach
State (Home Address)	FL
Zip Code (Home Address)	33483
Legal Residence:	
City (Legal Residence:)	
State (Legal Residence:)	
Zip Code (Legal Residence:)	
Principal Business Address:	
City (Principal Business Address)	
State (Principal Business Address)	
Zip Code (Principal Business Address)	
Home Phone:	(561) 865-7055
Business Phone:	
Fax:	
Cell Phone:	(203) 434-6194
E-Mail Address:	fleetmac1@gmail.com

**Resume**

Resume

MICHAEL COSTIN - TSA.doc

**MICHAEL COSTIN, CIA, CISA, CFSA  
1145 HARBOR DR.  
DELRAY BEACH, FL 33483**

**PITNEY BOWES CORPORATION, Stamford, CT  
Director, Governance & Compliance**

2003-2007

Developed, implemented and directed Sarbanes Oxley Act compliance program for major division of Fortune 500 company with operations throughout the US, Canada and Europe. Documented all major process flows, developed testing procedures, supervised testing, and reported testing results to senior management and the company's independent accounting firm. Ensured that testing procedures met all government requirements. Successfully interfaced with all employees and levels of management.

Developed and implemented the division's disaster recovery program to assure the safety of all employees and resumption of normal operations. Received Pitney Bowes Pinnacle award in recognition of quality of work performed.

**PITNEY BOWES CORPORATION, Stamford, CT  
Director, Internal Audit**

1997-2003

Directed audit staff in the performance of financial, operational and compliance examinations throughout North America and the UK. Performed risk assessments of company operations, defined the audit universe, developed and successfully carried out the annual audit plan. Coordinated internal audit activities with the company's independent accountants to maximize efficiency and cost effectiveness of the audit process. Provided written reports to senior management and the board of directors. Interacted with all levels of company management and served on several oversight committees including business continuity and disaster recovery.

**DELOITTE & TOUCHE, LLP, New York, NY  
Senior Manager, Cosourcing Internal Audit Practice**

1996-1997

Analyzed control environments and performed risk assessments at client companies. Developed audit programs for internal audit practice. Developed and performed control self-assessment programs. Planned and supervised financial, operational and compliance audits at client sites. Prepared written audit reports to senior company management.

**SUMMIT (FLEET) BANK, Princeton, NJ  
Vice President & Chief Auditor**

1980-1997

Directed staff of 20 financial and EDP audit professionals, regulatory compliance unit and corporate security department.

Furnished management and the board of directors with written reports containing significant audit findings and corrective action taken.

Directed investigations of all internal and external crimes committed against the company, served on key management committees including Risk Management Committee, EDP Steering Committee, Compliance Committee, and Quality Service Committee. Coordinated due diligence examinations of potential acquisition candidates.

**ATLANTIC NATIONAL BANK**, Atlantic City, NJ  
**Chief Auditor**

1974-1980

Managed and directed all financial, operational and compliance audits. Also served as Compliance Officer and Security Officer. Helped management of newly chartered bank develop effective operating systems and procedures. Developed effective controls over casino accounts and financial reporting systems that resulted in significant relationships with five Atlantic City casinos.

**WILMINGTON SAVINGS FUND SOCIETY**, Wilmington, DE  
**Deputy Auditor**

1973-1974

Assisted audit director in staffing and training newly hired audit staff in financial and operational and EDP auditing procedures. Developed and implemented internal audit plan and detailed audit procedures for the company.

**CONTINENTAL BANK**, Philadelphia, PA  
**Senior Auditor**

1970-1973

**US TREASURY DEPARTMENT – COMPTROLLER OF THE CURRENCY**  
**Examiner**

1968-1970

### **PROFESSIONAL CERTIFICATIONS**

**CIA** Certified Internal Auditor  
**CISA** Certified Information Systems Auditor  
**CFSA** Certified Financial Services Auditor

### **EDUCATION**

Graduate, Stonier Graduate School of Banking, Rutgers University, 1986  
Graduate, School for Bank Administration, University of Wisconsin, 1981  
BBA, Temple University, Philadelphia, PA, 1968

### **RECOGNITION AWARDS**

Professional Achievement Award, Institute of Internal Auditors (1987, 1994)  
Corporate Service Award, Institute of Internal Auditors (1992)  
Chapter Achievement Award, Institute of Internal Auditors (1997)  
Pitney Bowes Inc. – Pinnacle Achievement Award (2005)

# City Clerk Board Application

RECEIVED

JUN 01 2018

CITY CLERK

	Application Element	Comments
Advisory Board Questionnaire		
	How long have you lived in the city? (Where applicable)	Purchased 05/29/2018. Taking possession 07/01/2018.
	How does your education or experience complement the powers and duties of the board/commission?	Numerous positions within the law enforcement industry. Prior military experience, technical writing experience, organizational, managerial, instructing and problem solving skills. Recently published a book on customer service with a focus on organizational culture.
	Have you served on board(s) previously?. If so, what were your contribution(s) to the board(s)?	Indianapolis Latvian Center. Maintained website and involved in all organizational policies and discussions pertaining to the issues brought to and from the board.
	What direction would you like to see this board/commission go?. What suggestions do you have?	First and foremost, ensuring that the officers that serve the community have all of the tools necessary to safely, effectively and efficiently provide law enforcement services to the community and to achieve this by listening to the officers that work directly with the community to determine if they in fact feel that they possess the tools that they need. Secondly, listen and discuss with the residents of Delray how they feel about the police department, what changes if any they feel need addressed and how they feel they can contribute to the safety of the community. This is nothing more "Effective Community Policing".
	Have you ever attended a meeting of this board/commission?	No. Recently purchased property 05/29/2018. Possession to be 07/01/2018.
	Are you aware of the City's adopted vision and goals for the future?. If so, what is your opinion of the vision and goals?	These goals (safety, infrastructure, economic growth, etc.) are the visions and goals of virtually all communities. The challenge is sometimes ensuring that the right people are in the right positions to achieve those goals and objectives. It's a team effort of both the elected officials and the residents, all of whom must work together with emphasis from both sides for honesty, integrity, responsibility, accountability and effective communications.
	Why are you interested in this board?	Previous law enforcement experience as well as a resident of the community. There is value when a process is looked at from the outside where new ideas and previous experiences are brought into a current organization.
Board Member Application		
	Are you a registered voter?. If so, where are you registered?	Yes. St. Lucie County
	List any related professional certifications and licenses which you hold:	FAA ATP Pilot Certification I.L.E.A.
	What Board(s) are you interested in serving?. Please list in order of preference:	Police Advisory Board
	Give your present, or most recent employer and position: In addition, are you or your company a vendor with the City	FlightSafety International, Instructor Pilot, FAA Examiner Authorization (FAR Part 142 Training Center Evaluator)
	List all City Boards on which you are currently serving or have previously served:(Please include	Indianapolis Latvian Center, (2011 - Present)

dates)		
Describe experiences, skills or knowledge which qualify you to serve on this board: (Please attach a brief resume)	Previous Law Enforcement (Marion County Sheriff's Department, Indianapolis, IN), Retired U.S. Army Chief Warrant Officer (CW4), Aviation, Technical Writing, Published Author	
Educational qualifications:	University of the State of New York (Now known as Regents), Embry Riddle Aeronautical University	
SIGNATURE	Eriks P. Feldmanis	
<b>Personal Information</b>		
Last Name:	Feldmanis	
First Name:	Erik	
M.I.		
Date of Birth	1960-02-10	
Home Address:	1420 SW 27th Avenue, 19-C	
City (Home Address)	Delray Beach	
State (Home Address)	FL	
Zip Code (Home Address)	33445	
Legal Residence:		
City (Legal Residence:)		
State (Legal Residence:)		
Zip Code (Legal Residence:)		
Principal Business Address:		
City (Principal Business Address)		
State (Principal Business Address)		
Zip Code (Principal Business Address)		
Home Phone:		
Business Phone:		
Fax:		
Cell Phone:	(317) 410-0205	
E-Mail Address:	erikfeldmanis@gmail.com	
<b>Resume</b>		
Resume	Erik Resume 2018.docx	

**Erik P. Feldmanis**  
1420 SW 27<sup>th</sup> Avenue, Unit 19-C  
Delray Beach, FL 33445  
(317)-410-0205  
erik.feldmanis@gmail.com

#### **EXPERIENCE:**

**MAY 2001 – Present:** FlightSafety International West Palm Beach Learning Center. Served as a ground instructor, simulator instructor and TCE on the Dassault Falcon 2000 at the Columbus Learning Center. Also served as the Center Safety Coordinator, responsible for the development and implementation of the center's safety program. Qualified instructor with the American Red Cross authorized to train and certify teammates in workplace first aid, and CPR/AED certification. Started career in the CE-560 Excel. Assigned as Falcon 2000 Program Manager upon arrival of the simulator responsible for implementation of the falcon training program to include initial cadre training and qualifications. During this period, assisted a Falcon operator with the development and improvement process of their SOP (Standard Operating Procedures). Upon transfer to West Palm Beach Learning Center, serve as S-92 and Piaggio P180 I and II Instructor with TCE (Training Center Evaluator) full authority. Presently serve on center SMS (Safety Management System - Manager) committee responsible for program implementation and processes as well as a Subject Matter Expert (SME) responsible for program courseware development and evaluation of program and system processes.

**OCT 1998 – MAY 2001:** Aviation Charter Services. Part 135 Operator. Served as pilot/PIC for on-demand operator. Flew, KA90, KA100, KA200, Lear25/35. Served as pilot representative, representing pilot salaries, benefits, scheduling and training with corporate management.

**MAY 1979 – MAY 2007:** United States Army. Started as an enlisted soldier and UH-1H helicopter mechanic assigned to a maintenance direct support unit. Served as Team Chief during aircraft phase inspections. Applied for and completed the U.S. Army Warrant Officer Rotary Wing Course. Served as Unit Trainer, responsible to training of assigned staff aviators, Assistant Maintenance Officer, responsible for overseeing aircraft maintenance activities and conducting maintenance test flights, Assistant Scheduling Officer, responsible for coordinating flight request to include crew assignment, mission priority and cost analysis, Assistant Standardization/Safety Officer responsible for pilot qualifications, policy and procedure risk assessment development and adherence, and Aviation Life Support Systems Officer, responsible for training and oversight of on-board survival and emergency equipment. Individual Completed numerous aviation safety and safety management courses. Transferred to the Readiness Reserve and retired in 2007.

**JAN 1990 – MAY 2001:** Served as a Deputy Sheriff and Deputy Constable in Marion County, Indiana. Served as the Departments Chief Pilot responsible for the development and management of the department's Aviation Wing. Also served as road supervisor with the rank of Sergeant. Assisted the Federal Aviation Administration with the development and coordination of helicopter operations during the Indianapolis 500 race to include the set-up of in-bound and out-bound traffic patterns, landing sites, communications between aircraft and emergency landing sites. Briefed all helicopter crews on established operational policies and procedures prior to the event.

**FEB 1993 – Present:** Published Author and Artist. To date published four books and three screenplays. Recently completed writing book on internal organizational customer service. Also contributed numerous aviation related articles to the Aviation Law Enforcement Association magazine as well as the U.S. Army Aviation Digest Magazine over an approximate six-year period. Listed with the National Criminal Justice Reference Service (NCJRS) as an aviation resource for law enforcement agencies.

**NOV 2011 – Present:** Appointed to the Board of Directors for the Indianapolis Latvian Center located in Indianapolis, Indiana.

#### **EDUCATION / TRAINING**

U.S. Army Helicopter Maintenance Course	1979
U.S. Army Rotary Wing Qualification	1982
U.S. Army Aviation Life Support Course	1983
U.S. Army Warrant Officer Advance Course	1985
U.S. Army Senior Warrant Officer Course	1995
Embry-Riddle Aeronautical University	1986 A.S. Professional Aeronautics
University of the State of New York	1986 A.S. LA/pplies Science
Ohio Peace Officer Academy	1992 Hostage Negotiations
Indiana Law Enforcement Academy	1995 Certified as Police Officer

#### **CERTIFICATES / RATINGS**

ATP Multi-Engine Land, Multi-Engine Helicopter
Type Rating – CE-560, DA2000, S-92
CFI Multi-Engine (Gold Seal)
Advanced Ground
Instrument Ground
Private Airplane Single-Engine
FCC Restricted Radiotelephone Operator Permit

**LANGUAGES:** English, Latvian

**REFERENCES:** Furnished upon request



# CITY OF DELRAY BEACH BOARD MEMBER APPLICATION

RECEIVED

DEC 05 2016

CITY CLERK

An Application and corresponding Board Questionnaire must be submitted in order for application to be considered complete; and must be received no later than ten (10) business days prior to the first City Commission meeting where the nomination for appointment to the board will be considered.

Please type or print the following information:

EXP 12/5/18

1. Last Name:	First Name:	M.I.		
2. Home Address:	City:	State:	Zip Code:	
3. Legal Residence:	City:	State:	Zip Code:	
4. Principal Business Address:	City:	State:	Zip Code:	
5. Home Phone:	Business Phone:	E-Mail Address:	Cell Phone:	Fax:
6. Date of Birth:	7. Are you a registered voter?	If so, where are you registered?		
06/17/1949	YES	Delray Beach/Palm Beach County		
8. What Board(s) are you interested in serving? Please list in order of preference: Police Advisory, Code Enforcement, Seeing from Policing from Residents Prospective				
9. List all City Boards on which you are currently serving or have previously served: (Please include dates) Code Enforcement				
10. Educational qualifications:				
11. List any related professional certifications and licenses which you hold:				
12. Give your present, or most recent employer, and position: In addition, are you or your company a vendor with the city Lazer NFG.				
13. Describe experiences, skills or knowledge which qualify you to serve on this board: (Please attach a brief resume) Good Communicator, Good Mediator, Well Rounded, Experience in the Safety of our Great City				
I hereby certify that all the above statements are true, and I agree and understand that any misstatement of material facts contained in this application may cause forfeiture upon my part of any appointment I may receive.				
Ronald Gilinsky				
SIGNATURE				
DATE				

Note: This application will remain on file in the City Clerk's Office for a period of 2 years from the date it was submitted. It will be the applicant's responsibility to ensure that a current application is on file.

## ADVISORY BOARD QUESTIONNAIRE

*(This document is required as part of the Board application submittal)*

NAME: Ronald M Gulasky

1. How long have you lived in the city? (Where applicable)

7 years

2. Have you served on board(s) previously? If so, what were your contribution(s) to the board(s)?

Police Enforcement

3. Have you ever attended a meeting of this board/commission?

No

4. Why are you interested in this board?

To help give new ideas & prospective to our ELITE Police Dept.

5. How does your education or experience complement the powers and duties of the board/commission?

Yes

6. What direction would you like to see this board/commission go? What suggestions do you have?

Would help advise on all issues

7. Are you aware of the City's adopted vision and goals for the future? If so, what is your opinion of the vision and goals?

Become more involved with residents & our Police Dept.

RECEIVED

MAY 17 2018

CITY CLERK

**CITY OF DELRAY BEACH  
BOARD MEMBER APPLICATION**



An Application and corresponding Board Questionnaire must be submitted in order for application to be considered complete; and must be received no later than ten (10) business days prior to the first City Commission meeting where the nomination for appointment to the board will be considered. This application will remain on file in the City Clerk's Office for a period of 2 years from the date it was submitted. It will be the applicant's responsibility to ensure that a current application is on file.

Please type or print the following information:

1. Last Name:	First Name			M. I.
<i>Elbuer</i>	<i>Patrick</i>			<i>W</i>
2. Home Address:	City	State	Zip Code	
<i>219 NW 10th Ave</i>	<i>Delray Beach</i>	<i>FL</i>	<i>33444</i>	
3. Legal Residence:	City	State	Zip Code	
<i>219 NW 10th Ave</i>	<i>Delray Beach</i>	<i>FL</i>	<i>33444</i>	
4. Principal Business Address:	City	State	Zip Code	
<i>219 NW 10th Ave Ste 100</i>	<i>Delray Beach</i>	<i>FL</i>	<i>33444</i>	
5. Home Phone:	Business Phone:	E-Mail Address:	Cell Phone:	Fax:
<i>305 890 9366</i>		<i>urbanstrategy&amp;information</i>		
6. Date of Birth	7. Are you a registered voter?	If so, where are you registered?		
<i>11-19-82</i>	<i>Yes</i>	<i>Palm Beach County</i>		
8. What Board(s) are you interested in serving? Please list in order of preference:	<i>Downtown Development, Green Implementation, Public Art, Police Advisory, Affordable Housing</i>			
9. List all City Boards on which you are currently serving or have previously served: (Please include dates)	<i>Mayor Advisory Board - Jeff Pedman 2005</i>			
10. Educational qualifications:	<i>MBA Lynn University</i>			
11. List any related professional certifications and licenses which you hold:				
12. Give your present, or most recent employer, and position: In addition, are you or your company a vendor with the city	<i>Palm Beach State College, School District of Palm Beach, Urban Strategy&amp;Information LLC</i>			
13. Describe experiences, skills or knowledge which qualify you to serve on this board: (Please attach a brief resume)	<i>see resume</i>			
I hereby certify that all the above statements are true, and I agree and understand that any misstatement of material facts contained in this application may cause forfeiture upon my part of any appointment I may receive.				

## ADVISORY BOARD QUESTIONNAIRE

*(This document is required as part of the Board application submittal; this application & questionnaire will remain on file in the City Clerk's Office for a period of 2 years from the date it was submitted. It will be the applicant's responsibility to ensure that a current application is on file.)*

NAME: Patrick Glover

1. How long have you lived in the city? (Where applicable)

35 years

2. Have you served on board(s) previously? If so, what were your contribution(s) to the board(s)?

Mayur Advisory Board under Jeff Pearson

3. Have you ever attended a meeting of this board/commission?

yes, for the past 23 years

4. Why are you interested in this board?

In an attempt to increase the overall  
value of life for all citizens in the All-American  
City disenfranchised in particular.

5. How does your education or experience complement the powers and duties of the board/commission?

Go to PatrickGlover.com

6. What direction would you like to see this board/commission go? What suggestions do you have?

Inclusive direction development of I 95 to  
Swanton Along Atlantic Ave, PAA the set  
new grocery stores such as Publix

7. Are you aware of the City's adopted vision and goals for the future? If so, what is your opinion of the vision and goals?

Yes, I want to see implemented.

# **PATRICK W. GLOVER**

**219 NW 10<sup>TH</sup> AVE, DELRAY BEACH, FL. 33444  
305-890-9366 • EMAIL: GLOVERP@PALMBEACHSTATE.EDU**

Highly competent and dependable teaching professional with an established reputation in curriculum enhancement and integration of technology into daily lessons. Excellent communicator with strong speaking, writing, research and analytical skills. Proficient in prioritizing and completing tasks in a timely manner. Highly competent in assessing and evaluating the student's performances and implementing need based lesson plans to address the weak areas. Handles employee relation matters to include counseling and conducting investigations.

Proficient in computer programs including MS based applications, Outlook, Weebly Web Design, and Internet. Extensive experience in supervising projects and designing digital educational platforms at the bachelor and graduate level. Designed Leadership and Administration of employee career and professional development program platforms. Designed comprehensive lessons for courses in business marketing via digital platforms.

## **EDUCATION**

Lynn University, Boca Raton, FL  
Masters in Business Administration  
GPA: 3.41/4.00  
Awards: Americorps National Award

Lynn University, Boca Raton, FL  
Major: Bachelor in Human Services  
GPA: 3.5  
Honor: Cum Laude

## **QUALIFICATIONS AND SKILLS**

- Skilled in managing, training, and motivating diverse groups of people to achieve goals.
- Facilitated focus groups, conducted surveys, and administered assessment tools.
- Superb analytical and problem solving abilities.
- Experience teaching disadvantaged children, particularly those with learning disabilities
- Computer skills: Microsoft Word, Microsoft Excel, and PowerPoint.
- Develops and selects classroom, online and blended learning curriculum.
- Design, develop, and deliver training workshop sessions.
- Seek opportunities to support career planning, growth, and retention for leadership program graduates.
- Ability to recruit, hire, schedule, and oversee adjunct instructors and professional development consultants.
- Able to Coordinate program events and functions. Negotiate and coordinate service contracts with consultants and vendors.
- Handle employee relations and matters to include counseling and conducting investigations.
- Performs other human resource functions and special projects as needed.

## **AREAS OF EXPERTISE**

Student Evaluation  
Classroom Control  
Online Instruction

Course Coordination  
Technology Integration  
Counseling

Thesis Supervision  
Curriculum Development  
Curriculum Coverage

**PATRICK W. GLOVER**  
**219 NW 10<sup>TH</sup> AVE, DELRAY BEACH, FL. 33444**  
**305-890-9366 • EMAIL: GLOVERP@PALMBEACHSTATE.EDU**

**EXPERIENCE**

**Adjunct Instructor**

Palm Beach State College

LAKE WORTH, FL.

June 2013-Present

*Provides educational and digital platforms for small and mid-sized college and universities (Apple and Droid Accessible Applications)*

- Supervised staff, students, and help plan evening activities.
- Prepared college-level course curriculum for students.
- Prepared and presented lectures to peer counselors, instructors, and students in various topics; research and compile bibliographies of specialized materials for classroom/non-classroom reading assignments; stimulate class discussions.
- Integrated digital technology into the standard collegiate classroom curriculum.
- Designed and sold PLANE-TO-SUCCESS Curriculum: Teaching strategies for students, who had learning difficulties.
- Assess students knowledge-base, identify their learning goals, and develop lessons to coincide with evaluation.

**Conniston Middle School Business Teacher/Contractor**

March 2014 - Present Palm Beach County School District  
West Palm Beach, FL

- Prepares & Teaches "Emergency Lesson Plans"
- Details progress reports for teachers, including students' academic performance
- Employs Positive and Proactive Classroom Management Strategies
- Manages student behavior according to current activity
- Scaffolds/Differentiates Instruction using Rotational Instructional Model

**Sales Manager**

UrbanScrapMetal.com,LLC.

BOCA RATON, FL.

February 2005-Present

*Ability to manage, recruit, hire, schedule, and oversee adjunct instructors, professional development consultants, and staff.*

- Instructed USM-Seminar courses in Precious Metals to a variety of diverse business groups/professionals.
- Prepare and present lectures to professionals on business formation; research and compile specialized materials for precious metals.
- Incorporated Text/QR Code digital presence in a precious metal industry where the concept had never been implemented.

**Operations Manager**

NewAmericanEnterprises, LLC.

Riverside, CA

August 2005-2012

*Directly responsible for recruitment, hire, schedule, and oversee contractors, managers, professional development consultants, and staff.*

- Negotiate a \$1 million line of credit used to purchase blighted properties
- Purchase and managed foreclosure properties.
- Coordinate corporate activities and assisted staff with strategies on how to locate foreclosed properties and assess the potential profit to be gained from each property.

# PATRICK W. GLOVER

219 NW 10<sup>TH</sup> AVE, DELRAY BEACH, FL. 33444  
305-890-9366 • EMAIL: GLOVERP@PALMBEACHSTATE.EDU

- Conduct quarterly meetings on how to consult and recruit potential clients.

## SELECTED ACHIEVEMENTS

- Master Mason Pride of Palm Beach Lodge #447 F& AM, West Palm Beach, FL
- Raised June 24, 2016
- Certificate of Proficiency 24 Day of June 2016
- Master Mason (2016)
- Successfully designed [Professional Basketball Agent Course](#) and [Digital Web Analytics](#): Course currently being taught at [Palm Beach State College](#) and a academic platform relating to marketing strategies that is incorporated within the coursework.
- Obtained a Masters of Business Administration (MBA) Business Program at the Illustriuos Lynn University Spring 2006

# PATRICK W. GLOVER

219 NW 10<sup>TH</sup> AVE, DELRAY BEACH, FL. 33444  
305-890-9366 • EMAIL: GLOVERP@PALMBEACHSTATE.EDU



CORPORATE  
& CONTINUING  
EDUCATION

BOCA RATON CAMPUS

3000 Saint Lucie Avenue  
Boca Raton, Florida 33431



## PROFESSIONAL BASKETBALL AGENT

### *Certification Prep*

**Is your dream job to be a sports agent?**

Then, join us to learn the skills, tools and techniques required to achieve success in this exciting career.

Learn decision making plus how to effectively communicate recommendations. Refine the skills needed to recognize and solve bargaining issues and more.

This class includes an overview of the interconnected positions associated with the NBA management process. By the end of the class you'll be prepared to submit your application to become a certified NBA sports agent.



*Guest Speaker*  
**Mark Strickland**  
Former NBA player for the  
Miami Heat.

**1/19 - 2/10**

Tues & Wed, 7pm - 9pm

Room: BT124

Ref#: 212646

Instructor: Patrick Glover, MBA

[gloverp@palmbeachstate.edu](mailto:gloverp@palmbeachstate.edu)

561-862-4735

*Register online*

[www.PalmBeachState.edu/CCE/BR](http://www.PalmBeachState.edu/CCE/BR)

# City Clerk Board Application

RECEIVED

MAY 23 2018

CITY CLERK

	Application Element	Comments
Advisory Board Questionnaire		
	How long have you lived in the city? (Where applicable)	Four years
	How does your education or experience complement the powers and duties of the board/commission?	My ability to communicate with youth and parents to better our community and to service to respect authority .
	Have you served on board(s) previously?. If so, what were your contribution(s) to the board(s)?	Advisor on programs for community Water Safety Programs
	What direction would you like to see this board/commission go?. What suggestions do you have?	More community involvement
	Have you ever attended a meeting of this board/commission?	No in Delray
	Are you aware of the City's adopted vision and goals for the future?. If so, what is your opinion of the vision and goals?	Yes looking forward to implementing these policies in the City of Delray.
	Why are you interested in this board?	To help establish a closer relationship with Cop's and our community
Board Member Application		
	Are you a registered voter?. If so, where are you registered?	Yes CPR Pastoral. License
	List any related professional certifications and licenses which you hold:	Clergy CPR
	What Board(s) are you interested in serving?. Please list in order of preference:	Kids and Cops, Affordable Housing Advisory Committee, Delray Beach Housing Authority, Education, Police Advisory, Public Art Advisory Board.
	Give your present, or most recent employer and position: In adition, are you or your company a vendor with the City	Retired
	List all City Boards on which you are currently serving or have previously served:(Please include dates)	SWIMS Drowning Colation. YMCA Youth Programs
	Describe experiences, skills or knowledge which qualify you to serve on this board: (Please attach a brief resume)	Swim Advocate Youth Advisor NAACP Youth Pastor
	Educational qualifications:	High School Work for Broward Country School
	SIGNATURE	Shirley. Harold
Personal Information		
	Last Name:	Harold
	First Name:	Shirley

M.I.	A
Date of Birth	1953-10-15
Home Address:	1100 SW 4th Ave #11-C
City (Home Address)	Delray
State (Home Address)	FL
Zip Code (Home Address)	33444
Legal Residence:	
City (Legal Residence:)	
State (Legal Residence:)	
Zip Code (Legal Residence:)	
Principal Business Address:	1100 SW 4th Ave #11C
City (Principal Business Address)	Delray
State (Principal Business Address)	FL
Zip Code (Principal Business Address)	33444
Home Phone:	(954) 615-7352
Business Phone:	
Fax:	
Cell Phone:	
E-Mail Address:	Jmariandfriends1@gmail.com

Resume

Resume

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DEC 08 2016

CITY CLERK

**CITY OF DELRAY BEACH  
BOARD MEMBER APPLICATION**

*An Application and corresponding Board Questionnaire must be submitted in order for application to be considered complete; and must be received no later than ten (10) business days prior to the first City Commission meeting where the nomination for appointment to the board will be considered.*

EXP 12/8/18

Please type or print the following information:

1. Last Name: Ignatowich	First Name: Marissa	M. I.		
2. Home Address: 1075 Anchor Point	City: Delray Beach	FL 33444		
3. Legal Residence: Same	City	State Zip Code		
4. Principal Business Address: 151 NW First Avenue	City Delray Beach	State Zip Code FL 33444		
5. Home Phone:	Business Phone: 561-337-2290	E-Mail Address:	Cell Phone: 203-202-4174	Fax: 561-303-2714

6. Date of Birth: 7. Are you a registered voter? Yes If so, where are you registered? Delray Beach  
12/17/1970

8. What Board(s) are you interested in serving? Please list in order of preference:

Police Advisory

9. List all City Boards on which you are currently serving or have previously served: (Please include dates)

None

10. Educational qualifications:

University of Connecticut graduate 1992

11. List any related professional certifications and licenses which you hold:

n/a

12. Give your present, or most recent employer, and position: In addition, are you or your company a vendor with the city

Owner of Med Direct Capital LLC. I am not and my company is not a vendor with the city.

13. Describe experiences, skills or knowledge which qualify you to serve on this board: (Please attach a brief resume)

I have a background in finance and business. My experience is in helping small to midsize businesses financially to navigate changes in their business cycle due to slower periods of growth, government regulation, new hires, unexpected events.

I hereby certify that all the above statements are true, and I agree and understand that any misstatement of material facts contained in this application may cause forfeiture upon my part of any appointment I may receive.

*Naissa Gratzovich*  
SIGNATURE

11/29/16  
DATE

Note: This application will remain on file in the City Clerk's Office for a period of 2 years from the date it was submitted. It will be the applicant's responsibility to ensure that a current application is on file.

RECEIVED  
DEC 08 2016  
CITY CLERK

**ADVISORY BOARD QUESTIONNAIRE**  
*(This document is required as part of the Board application submittal)*

RECEIVED  
DEC 08 2016  
CITY CLERK

NAME: Marissa Ignatowich

1. How long have you lived in the city? (Where applicable)

2 years

2. Have you served on board(s) previously? If so, what were your contribution(s) to the board(s)?

NO

3. Have you ever attended a meeting of this board/commission?

No

4. Why are you interested in this board?

I am interested in making Delray Beach a safer place to live. Since moving here, I have been the victim of several thefts from my home and business. Delray is a beautiful place and we need to reduce the crime rate. Despite the thefts that occur in my neighborhood, it is a safe place for young children to play outside. Every neighborhood needs to be safe for children. I also would like to help address the issue of speeding on Lake Ida Rd and residential neighborhoods.

5. How does your education or experience complement the powers and duties of the board/commission?

I am a mother of 4 children, 16-2 years of age. I also run a successful business in town. I know how to develop systems to get things done. I know how to identify real issues and solve them inexpensively and quickly. In my business, I help businesses in the healthcare industry grow their revenue and adapt through all of the changes in government regulations, insurance reimbursements and shrinking profits. My experience is certainly complementary to anything I would be asked to do.

6. What direction would you like to see this board/commission go? What suggestions do you have?

I would like to see an advisory board to the police department support the department to become more involved with the community and schools. I would suggest more on foot patrolling of Atlantic Avenue to support small business owners and add to the small town feel and charm of our downtown area. I would also like to see the police involved more with the elementary and high school. What a great community it would be if every child knew a police officer!

7. Are you aware of the City's adopted vision and goals for the future? If so, what is your opinion of the vision and goals?

I share the City's vision for a more effective and efficient government and improving our City. I believe that the way to achieving and maintaining goals is through manageable changes that are cost effective, incremental, and supported by the community. This will ensure success.

**CITY OF DELRAY BEACH**  
**BOARD MEMBER APPLICATION**

**RECEIVED**

JUN 05 2018

**CITY CLERK**



*An Application and corresponding Board Questionnaire must be submitted in order for application to be considered complete; and must be received no later than ten (10) business days prior to the first City Commission meeting where the nomination for appointment to the board will be considered. This application will remain on file in the City Clerk's Office for a period of 2 years from the date it was submitted. It will be the applicant's responsibility to ensure that a current application is on file.*

Please type or print the following information:

1. Last Name: Mack		First Name Steven			M. I.
2. Home Address: 624 Gardenia Ter		City Delray Beach	State FL	Zip Code 33444	
3. Legal Residence: SAME AS ABOVE		City	State	Zip Code	
4. Principal Business Address:		City	State	Zip Code	
5. Home Phone: 561-302-1498	Business Phone: 561-376-2635	E-Mail Address: mack115@gmail.com	Cell Phone: 561-302-1498	Fax:	
6. Date of Birth 04/28/1967	7. Are you a registered voter? If so, where are you registered? yes Delray Beach, Fl.				
8. What Board(s) are you interested in serving? Please list in order of preference:  <b>Police Advisory Board</b>					

9. List all City Boards on which you are currently serving or have previously served: (Please include dates)

**Police Advisory Board**

10. Educational qualifications:

11. List any related professional certifications and licenses which you hold:

**Retired NYC Police**

12. Give your present, or most recent employer, and position: In addition, are you or your company a vendor with the city

**Coldwell Banker Real Estate, not a vendor**

13. Describe experiences, skills or knowledge which qualify you to serve on this board: (Please attach a brief resume)

**Retired NYC Police**

I hereby certify that all the above statements are true, and I agree and understand that any misstatement of material facts contained in this application may cause forfeiture upon my part of any appointment I may receive.

05/14/18

SIGNATURE

DATE

Note: The City of Delray Beach is a public entity subject to Chapter 119 of the Florida Statutes concerning public records. Please be advised that all submitted Board and Committee applications are a public record and therefore subject to the disclosure provisions of Chapter 119 of the Florida Statutes.

## **ADVISORY BOARD QUESTIONNAIRE**

*(This document is required as part of the Board application submittal; this application & questionnaire will remain on file in the City Clerk's Office for a period of 2 years from the date it was submitted. It will be the applicant's responsibility to ensure that a current application is on file.)*

NAME: Steven Mack

1. How long have you lived in the city? (Where applicable)

4 years

2. Have you served on board(s) previously? If so, what were your contribution(s) to the board(s)?

Police Advisory Board, Current Member

3. Have you ever attended a meeting of this board/commission?

yes

4. Why are you interested in this board?

Interested in assisting with community/police relations

5. How does your education or experience complement the powers and duties of the board/commission?

Former NYC Police Sgt. Degree in sociology and urban studies, good working knowledge of

delicate relationship between the police dept and the community. Worked in community policing unit in NYPD

6. What direction would you like to see this board/commission go? What suggestions do you have?

continue to be an educational arm of the dept

7. Are you aware of the City's adopted vision and goals for the future? If so, what is your opinion of the vision and goals?

I am in agreement with the vision and goals

RECEIVED

## City Clerk Board Application

APR 19 2017

CITY CLERK

Application Element	Comments
Advisory Board Questionnaire	
How long have you lived in the city? (Where applicable)	17 years
How does your education or experience complement the powers and duties of the board/commission?	I am a well educated professional with financial services background and senior level business consulting experience and I have served on The Appeals and Adjustment board in another city. .
Have you served on board(s) previously?. If so, what were your contribution(s) to the board(s)?	I was known for being totally neutral and following the city codes and rules when making a decision.
What direction would you like to see this board/commission go?. What suggestions do you have?	Nothing at this point. Would like to review the current issues at hand and then give my input.
Have you ever attended a meeting of this board/commission?	I have not attended recent meetings of any of the boards in Delray Beach. I have been to meetings in Boca Raton . At that time I was affected by the outcome.
Are you aware of the City's adopted vision and goals for the future?. If so, what is your opinion of the vision and goals?	I have read some of the city's goals and in the past the city has done a wonderful job making this a great place to live. I think more than most cities , Delray Beach is headed in the right direction.
Why are you interested in this board?	To help with my community and be involved. I love the city of Delray Beach and want to help.
Board Member Application	
Are you a registered voter?. If so, where are you registered?	Yes I am a registered voter.
List any related professional certifications and licenses which you hold:	I am a Notary in the state but I hold no other license currently.
What Board(s) are you interested in serving?. Please list in order of preference:	Police Advisory , Code Enforcement
Give your present, or most recent employer and position: In adition, are you or your company a vendor with the City	I have worked and still work for Touchsuite in Boca Raton as the Director of Capital Markets. 1081 Holland Drive. 561-886-1932
List all City Boards on which you are currently serving or have previously serverd:(Please include dates)	I am not currently on any city boards.
Describe experiences, skills or knowledge which qualify you to serve on this board: (Please attach a brief resume)	I have served on a board in Glenwood Springs Colorado. The Appeals and Adjustment board. I am a senior level business consultant.
Educational qualifications:	I have served on the Appeals and Adjustment board in Glenwood Springs
SIGNATURE	Richard Sachs
Personal Information	
Last Name:	Sachs
First Name:	Richard
M.I.	A
Date of Birth	1949-06-03
Home Address:	1521 NW 19th Tr. Apt 203

City (Home Address)	Delray Beach
State (Home Address)	FL
Zip Code (Home Address)	33445
Legal Residence:	
City (Legal Residence:)	
State (Legal Residence:)	
Zip Code (Legal Residence:)	
Principal Business Address:	
City (Principal Business Address)	
State (Principal Business Address)	
Zip Code (Principal Business Address)	
Home Phone:	
Business Phone:	
Fax:	
Cell Phone:	(561) 213-7347
E-Mail Address:	richardsachs5036@comcast.net

## Resume

Resume

RESUME\_2012.docx

**Richard A Sachs**  
Delray Beach, Florida 33445  
Cell: 561-213-7347  
E-Mail [IBCCapital@comcast.net](mailto:IBCCapital@comcast.net)

Director of Capital Markets / TouchSuite Companies/ American Bancard /Portfolio Acquisitions /Merchant Cash Advances/ Business Loans/Credit Facility

6/1/2010 -Present

## **Business Development Professional**

Extensive experience in deadline oriented Business Development/ Marketing including sales of companies products and services, raising capital for various public and private Partnerships and commercial projects including Movies, Research And Development, Oil and Gas Development, Mergers and Acquisitions, Private Equity, Venture Capital, Public Affairs Initiatives, Television Production, and Internet Viral Marketing campaigns.

**Proven self –starter with energy and motivation to find and close sales**

**Results oriented driven by both company and personal financial goals**

**Strong time management skills**

**Exceptional written and verbal communication skills**

**Ability to succeed in competitive selling environment**

**Team builder and player with the skills needed to gain respect and credibility**

**Strong analytical and problem solving skills**

**Success within environments that are transforming their business models**

## **Experience**

05/09-6/10 Integrated Business Consultants/ Delray Beach, Fl.

**Private Equity/ Access to Capital Markets/ M & A**  
**Extensive experience in conducting public seminars**

**6/08 to 5/09 Senior Business Development Manager / The March Group/ Coral Springs , Fl.  
Mergers & Acquisitions/Investment Banking**

Contacting and bringing to the table companies interested in selling all or Part of their business, Issuing Private Debt Instruments, Expansion Capital, Exit Strategies, Generation Transfers, Equity Partnerships with Private Equity Groups, Venture Capital Firms.

**Broke company record the first month employed in business appointments**

**Became top 10 producer within 45 days of employment increasing revenue at the company**

7/00 to 6/08

**V. P. Marketing Ron Sachs Communications / Tallahassee, Fl.**

Marketing Public Affairs Initiatives through corporate sponsorship. Television and Print advertising sponsors.

**Brought in 2 million dollar sponsorship from Volvo Motor Cars to increase company revenue which resulted in becoming the largest corporate sponsor in the companies history**

**Education:**

Broward County Community College/ One Year

Dade County Community College/ One Year

**Received numerous awards for sales achievements including President's and Chairman's Clubs for outstanding performance in developing business that would otherwise not be available**

State Of Florida Notary Public # 483038

Life Member of the Sierra Club

Life Member of The Humanitarian Society

Life Member of HOG/ Harley Owners Group

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JUL 08 2016

CITY CLERK

# CITY OF DELRAY BEACH

## BOARD MEMBER APPLICATION

*An Application and corresponding Board Questionnaire must be submitted in order for application to be considered complete; and must be received no later than ten (10) business days prior to the first City Commission meeting where the nomination for appointment to the board will be considered.*

Please type or print the following information:

EXP 18/18

1. Last Name: Sadler		First Name: Meredith		M. I. J
2. Home Address: 790 Andrews Avenue, E103		City Delray Beach	State FL	Zip Code 33483
3. Legal Residence: Same as above		City	State	Zip Code
4. Principal Business Address: Retired		City	State	Zip Code
5. Home Phone: 561. 894.8795	Business Phone:	E-Mail Address: <u>merjsad913@yahoo.co</u> <u>m</u>	Cell Phone: 203.984.5195	Fax:
6. Date of Birth 9.13.55	7. Are you a registered voter? Yes Beach, Florida		If so, where are you registered? Delray	

8. What Board(s) are you interested in serving? Please list in order of preference:

Police Advisory Board as I believe it would be the best fit, however, I am open to other opportunities.

9. List all City Boards on which you are currently serving or have previously served: (Please include dates)

None in Delray Beach. Past Member: Greenwich, Ct. Community Development Block Grant Committee

10. Educational qualifications:

BA - Brown University 1977, MBA - Columbia University School of Business 1983

11. List any related professional certifications and licenses which you hold:

None at this time

12. Give your present, or most recent employer, and position: In addition, are you or your company a vendor with the city? Development Officer/Annual Appeal and Major Gifts, Port Chester Carver Center, Port Chester, New York. I am not a vendor with the City.

13. Describe experiences, skills or knowledge which qualify you to serve on this board: (Please attach a brief resume) I have volunteered with numerous civic, community and nonprofit organizations over the last 30 years. In particular, I have served as a Board and Advisory Board member for the Greenwich, Ct. Teen Center where we have worked closely with our local police department to enhance relations between youth and the police force. I believe this experience would allow me to contribute in a positive way to the Police Advisory Board.

## **ADVISORY BOARD QUESTIONNAIRE**

*(This document is required as part of the Board application submittal)*

NAME: Meredith Sadler

**1. How long have you lived in the city? (Where applicable)**

My husband and I have lived in Delray Beach part-time since 2011 and became residents in January 2015

**2. Have you served on board(s) previously? If so, what were your contribution(s) to the board(s)?**

I have not served on any Delray Beach Municipal Boards, however, I have extensive Board experience and have served in various capacities as reflected on my attached resume. As a relatively new member of the Delray Beach Community, I am looking forward to getting involved and volunteering my time.

**3. Have you ever attended a meeting of this board/commission?**

I have not attended a meeting of the Police Advisory Board. I only learned of this opportunity in June.

**4. Why are you interested in this board?**

I believe the Police Advisory Board is where I might contribute the most as an active community volunteer. I have experience in both community outreach and working with youth and it appears that experience ties closely with the mission of the Board.

**5. How does your education or experience complement the powers and duties of the board/commission?**

Please refer to my resume where I have listed my volunteer experience.

**6. What direction would you like to see this board/commission go? What suggestions do you have?**

At this time, I view a position on the Police Advisory Board as an opportunity to learn more about my new Community. Specifically, I would hope to assist with filling the two vacant student positions on the Board.

**7. Are you aware of the City's adopted vision and goals for the future? If so, what is your opinion of the vision and goals?**

I have read the Greater Delray Beach Vision 200 Assembly mission statement. I was very impressed with the extensive collaborative effort involved and support many of the suggested/accomplished initiatives. My husband and I were attracted to the City of Delray Beach in 2011 because of several of these accomplished goals and we continue to benefit from ongoing changes in recent years. We enjoy and appreciate both the demographic and ethnic diversity which contributes to the very vibrant atmosphere in our town.

Meredith Sadler  
790 Andrews Avenue, E103  
Delray Beach, Florida 33483  
H: (561)894-8795, C: (203) 984-5195  
[Merjsad913@yahoo.com](mailto:Merjsad913@yahoo.com)

## EXPERIENCE

2010-2013

**Port Chester Carver Center**

*Development Officer – Annual Appeal & Major Gifts*

**PORT CHESTER, NY**

2002-Present

**Greenwich Teen Center**

*Board Chair 2007-2009*

**GREENWICH, CT**

- Oldest running teen center in U.S., serving 18,000 teens annually

*Board Member 2002-2011*

- Chair, Website Development Committee; Chair, Nominating Committee

*Advisory Board Member 2012- Present*

2005-2008

**Greenwich YWCA**

*Board member*

**GREENWICH, CT**

- Executive Committee Member; Involved in strategic planning for organization which had a budget of \$6.5M

1995-2001

**Riverside Elementary School**

**RIVERSIDE, CT**

- Treasurer, semi-annual Book Fair for K-5 elementary school serving 500 students. Participated in this role for 10 book fairs.

1983-1991

**First Boston Corporation**

**NEW YORK, NY**

- 1988-1991: Vice President, Money Market Sales and Trading. Responsibilities included marketing all short term debt products internally to the sales force and externally to select clients
- 1986-1988: Assistant Vice President, Money Market Sales and Trading. Commercial Paper Trader
- 1983-1986: Public Finance Associate

1979-1981

**Olympia Snowe, U.S. House of Representatives**

**WASHINGTON, DC**

- Legislative Assistant

1978-1979

**John J. Rhodes, Minority Floor Leader, U.S. House of Representatives**

**WASHINGTON, DC**

- Legislative Correspondent

## EDUCATION

1981-1983: **Columbia University Graduate School of Business**, MBA – Finance. President, American Finance Association

1973-1977: **Brown University**, BA – Political Science. Student Co-Chair Brown Fund, 1977 and Class Treasurer 1977-1982. Appointed Student Representative to University's Major Gifts Program 1976-1977

## ADDITIONAL

- **Current:** President - Landings of Delray Beach Condo Association Board, Member - Impact 100 PBC Education Committee, Member - League of Women Voters PBC, Volunteer - Achievement Centers DB, Volunteer - Delray Students First (Fall 2016)
- Past Member: Greenwich Youth Services Council, Student Program Committee of the Port Chester Carver Center Board, Greenwich League of Women Voters, Town of Greenwich Community Development Block Grant Committee and Brown University Leadership Council of Fairfield County.
- Member - 2010, 2011, and 2012 Greenwich United Way Community Investment Panel.
- Board Member and Treasurer, Greenwich League of Women Voters 2010-2012.
- Assisted in fund raising efforts for, among other organizations, the Junior Breast Cancer Alliance of Greenwich, Alzheimer's Foundation, Eastern Middle School PTA, Greenwich High School PTA, and Greenwich Sports Foundation.

RECEIVED

## City Clerk Board Application

MAY 17 2018  
CITY CLERK

	Application Element	Comments
Advisory Board Questionnaire		
	How long have you lived in the city? (Where applicable)	i have worked in delray for 7 months
	How does your education or experience complement the powers and duties of the board/commission?	B.S.- Business Administration
	Have you served on board(s) previously?. If so, what were your contribution(s) to the board(s)?	No I have not, but my contributions would be a fresh mind with fresh ideas with lots of compromise.
	What direction would you like to see this board/commission go?. What suggestions do you have?	I can't say what suggestions would be possible without listening and learning with what has transpired in the past to move forward.
	Have you ever attended a meeting of this board/commission?	None.
	Are you aware of the City's adopted vision and goals for the future?. If so, what is your opinion of the vision and goals?	Yes, and I would like to contribute.
	Why are you interested in this board?	I have many friends that serve as first responders, I hear their struggles and know that it is possible to help them help us.
Board Member Application		
	Are you a registered voter?. If so, where are you registered?	No, just changed addresses and will be registering this year.
	List any related professional certifications and licenses which you hold:	Doctor of Chiropractic
	What Board(s) are you interested in serving?. Please list in order of preference:	Police advisory board.
	Give your present, or most recent employer and position: In adition, are you or your company a vendor with the City	The Conde center for Chiropractic Neurology. Doctor of Chiropractic
	List all City Boards on which you are currently serving or have previously served:(Please include dates)	none.
	Describe experiences, skills or knowledge which qualify you to serve on this board: (Please attach a brief resume)	I want to be able to help serve our first responders, understand the struggles they have as individuals and as a profession.
	Educational qualifications:	Bachelors Science Business Administration- University of Florida 2012 Doctor of Chiropractic- Parker University April 2017
	SIGNATURE	Robert Safranski
Personal Information		
	Last Name:	Safranski
	First Name:	RObert
	M.I.	P
	Date of Birth	1985-01-27
	Home Address:	4218 S Ocean Blvd Unit 4
	City (Home Address)	Highland beach

State (Home Address)	FL
Zip Code (Home Address)	33487
Legal Residence:	
City (Legal Residence:)	
State (Legal Residence:)	
Zip Code (Legal Residence:)	
Principal Business Address:	401 w Atlantic ave suite 014
City (Principal Business Address)	Delray Beach
State (Principal Business Address)	fl
Zip Code (Principal Business Address)	33444
Home Phone:	(561) 644-8803
Business Phone:	(561) 330-6096
Fax:	(561) 330-6097
Cell Phone:	(561) 644-8803
E-Mail Address:	Drsafanski@thecondecener.com

### Resume

Resume	CV.pdf
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# Robert Safranski, B.S., D.C

561.644.8803

[Robert.Safranski@gmail.com](mailto:Robert.Safranski@gmail.com)

## **OBJECTIVE**

To find a job where I can help people in all walks of life through chiropractic care, all while learning from well experienced clinicians to better understand healthcare, and chiropractic's role in today's healthcare model.

## **EDUCATION**

### **Parker University of Chiropractic**

Dallas, TX

Doctor of Chiropractic

April 2017

### **University of Florida**

Gainesville, FL

Bachelor of Science Business Administration

May 2012

## **QUALIFICATIONS**

- Vast knowledge of musculoskeletal injuries and biomechanics deficiencies, with the knowledge and application of multiple electrical modalities and myofascial techniques to deal with these and many other soft tissue injuries.
- Experience with multiple adjusting techniques.
- Proficient in Diversified, Cox Flexion/Distraction, Gonstead, Webster, and Thompson techniques. Trained in Activator and Sacral Occipital Techniques.
- Very Skilled in palpation and extremity adjusting.
- Great people person can relate to all ages. Able to treat all ages pediatrics to geriatrics.
- Familiar with multiple EHR platforms. Report Master, Eclipse, and Chirotouch. Can adapt to many others quickly.

## **EXPERIENCE**

### **Associate Chiropractor**

Ruggiero Sports Medicine

**08/17- Present**

Coral Springs, FL

- Duties included seeing patients daily
- Covering Florida Panthers practices and Games
- Initial exams and X-rays
- Diagnosing and Formulating treatment plans
- PIP/PI Case management

### **Senior Clinical Intern**

American Chiropractic

**12/17- 04/17**

Mesquite, TX

- Initial patient exam and x-rays
- Report of findings and first day treatment
- Daily adjustments and re-examination

### **Coverage Chiropractor**

Correct Care Chiropractic

**05/17-Present**

Coral Springs, FL

- Case management of Family practice
- Handling geriatric patients
- Complex geriatric case management

### **Clinical Intern**

Parker University Wellness Clinic

**05/16 - 12/16**

Dallas, TX

- Performed problem focused initial exams
- Used a wide variety of active and passive modalities to incorporate treatment plans for patient outcomes.

**CITY OF DELRAY BEACH**  
**BOARD MEMBER APPLICATION**

**RECEIVED**

MAY 15 2018

**CITY CLERK**



An Application and corresponding Board Questionnaire must be submitted in order for application to be considered complete; and must be received no later than ten (10) business days prior to the first City Commission meeting where the nomination for appointment to the board will be considered. This application will remain on file in the City Clerk's Office for a period of 2 years from the date it was submitted. It will be the applicant's responsibility to ensure that a current application is on file.

Please type or print the following information:

1. Last Name: <b>SIKICH</b>		First Name <b>SUSAN</b>		M. I. <b>L</b>
2. Home Address: <b>1117 HARBOR DR</b>		City <b>DELRAY BEACH</b>	State <b>FL</b>	Zip Code <b>33483</b>
3. Legal Residence:		City	State	Zip Code
4. Principal Business Address:		City	State	Zip Code
5. Home Phone:	Business Phone:	E-Mail Address: <b>Susan.sikich@gmail.com</b>	Cell Phone: <b>312-505-6810</b>	Fax:
6. Date of Birth <b>6-21-52</b>	7. Are you a registered voter? <b>yes</b>	If so, where are you registered? <b>FL</b>		
8. What Board(s) are you interested in serving? Please list in order of preference:  <b>Police Advisory</b>				
9. List all City Boards on which you are currently serving or have previously served: (Please include dates)  <b>Education Board</b>				
10. Educational qualifications: <b>B.S.-ed.</b>				
11. List any related professional certifications and licenses which you hold:  <b>ROAD FABRICS, INC</b>				
12. Give your present, or most recent employer, and position: In addition, are you or your company a vendor with the city <b>NO</b> <b>ROAD FABRICS, INC</b>				
13. Describe experiences, skills or knowledge which qualify you to serve on this board: (Please attach a brief resume)  <b>Have served one term. I work with several nonprofits in community and have exposure to many community members</b>				
I hereby certify that all the above statements are true, and I agree and understand that any misstatement of material facts contained in this application may cause forfeiture upon my part of any appointment I may receive.				
<b>Susan Sikich</b> SIGNATURE		<b>5-15-2018</b> DATE		

Note: The City of Delray Beach is a public entity subject to Chapter 119 of the Florida Statutes concerning public records. Please be advised that all submitted Board and Committee applications are a public record and therefore subject to the disclosure provisions of Chapter 119 of the Florida Statutes.

## ADVISORY BOARD QUESTIONNAIRE

(This document is required as part of the Board application submittal; this application & questionnaire will remain on file in the City Clerk's Office for a period of 2 years from the date it was submitted. It will be the applicant's responsibility to ensure that a current application is on file.)

NAME: SUSAN SIKICH

1. How long have you lived in the city? (Where applicable)

20 yrs.

2. Have you served on board(s) previously? If so, what were your contribution(s) to the board(s)?

Completed 1 term with Police Advisory Board,  
currently vice chair  
Served 2 terms with Education Board

3. Have you ever attended a meeting of this board/commission?

yes

4. Why are you interested in this board?

I feel it is important for residents to feel connected to the police and mutual support/ respect for each other. The police board offers an opportunity to liaison with the community to achieve this.

5. How does your education or experience complement the powers and duties of the board/commission?

I have experience with many members of community through work with area nonprofits. I feel I can effectively communicate with residents.

6. What direction would you like to see this board/commission go? What suggestions do you have?

Continued outreach into various neighborhoods, continued education of residents on issues and safety.

7. Are you aware of the City's adopted vision and goals for the future? If so, what is your opinion of the vision and goals?

I believe community outreach program currently used by police department has been very effective! Would like to see continued efforts of City to engage all residents

SUSAN SIKICH

**PROFESSIONAL SUMMARY**

special education teacher  
supervisor parks and recreation  
fitness instructor  
executive assistant event planning

**SKILLS**

fund raising  
organizing and supervising children and adult programs  
developing educational programs  
event planning

**EXPERIENCE**

secretary Parks and Recreation Board- Williamsburg, VA  
member community Safety Board-Williamsburg, VA  
secretary HOA-Delray Beach  
president/board of directors Therapeutic Riding Center-Williamsburg, VA  
member Education Board-Delray Beach

**CITY OF DELRAY BEACH**  
**BOARD MEMBER APPLICATION**

**RECEIVED**



*An Application and corresponding Board Questionnaire must be submitted in order for application to be considered complete; and must be received no later than ten (10) business days prior to the first City Commission meeting where the nomination for appointment to the board will be considered. This application will remain on file in the City Clerk's Office for a period of 2 years from the date it was submitted. It will be the applicant's responsibility to ensure that a current application is on file.*

**JUN 05 2018**

**CITY CLERK**

Please type or print the following information:

1. Last Name:	First Name			M. I.
WESTALL	PATRICIA			T.
2. Home Address:	City	State	Zip Code	
1102 SEASPRAY AVE	DELRAY BEACH	FL	33483	
3. Legal Residence:	City	State	Zip Code	
11				
4. Principal Business Address:	City	State	Zip Code	
MINE				
5. Home Phone:	Business Phone:	E-Mail Address:	Cell Phone:	Fax:
561-243-9959	NP			
6. Date of Birth	7. Are you a registered voter?	If so, where are you registered?		
2/4/42	YES	DELRAY BEACH		
8. What Board(s) are you interested in serving? Please list in order of preference: <u>Police Advisory Board</u>				
9. List all City Boards on which you are currently serving or have previously served: (Please include dates) <u>PAB 2015 - present</u> <u>Neighborhood Advisory Council 2005-2013</u>				
10. Educational qualifications: <u>BBA MPH</u>				
11. List any related professional certifications and licenses which you hold:   				
12. Give your present, or most recent employer, and position: In addition, are you or your company a vendor with the city <u>retired</u>				
13. Describe experiences, skills or knowledge which qualify you to serve on this board: (Please attach a brief resume) <u>See attached</u>				
<p>I hereby certify that all the above statements are true, and I agree and understand that any misstatement of material facts contained in this application may cause forfeiture upon my part of any appointment I may receive.</p> <p><u>Patricia Westall</u></p>				
SIGNATURE		DATE		
<p>Note: The City of Delray Beach is a public entity subject to Chapter 119 of the Florida Statutes concerning public records. Please be advised that all submitted Board and Committee applications are a public record and therefore subject to the disclosure provisions of Chapter 119 of the Florida Statutes.</p>				

## ADVISORY BOARD QUESTIONNAIRE

*(This document is required as part of the Board application submittal; this application & questionnaire will remain on file in the City Clerk's Office for a period of 2 years from the date it was submitted. It will be the applicant's responsibility to ensure that a current application is on file.)*

NAME: Patricia Westall

1. How long have you lived in the city? (Where applicable)

18 years

2. Have you served on board(s) previously? If so, what were your contribution(s) to the board(s)?

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3. Have you ever attended a meeting of this board/commission?

yes

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4. Why are you interested in this board?

Have been an active participant for  
two years - would like to continue  
- am a big supporter of our P.D.

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5. How does your education or experience complement the powers and duties of the board/commission?

My years as a resident give me good insight  
into how this city works

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6. What direction would you like to see this board/commission go? What suggestions do you have?

For more PAB members to engage  
neighborhood groups

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7. Are you aware of the City's adopted vision and goals for the future? If so, what is your opinion of the vision and goals?

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## **PATRICIA T. WESTALL**

1102 Seaspray Avenue  
Delray Beach, FL 33483  
561.243.7959

[Patricia\\_Westall@hotmail.com](mailto:Patricia_Westall@hotmail.com)

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### **SUMMARY**

**A high energy healthcare professional with over twenty years of experience in client services, specializing in clinical consulting, marketing, sales, strategic planning and administration. Excellent problem solving abilities and group process skills. Can work with professionals and groups at any level.**

### **SKILLS**

**CLIENT SERVICES** Managed hospital accounts at executive level as point of contact, from initial delivery/installation through complete product/service delivery with consistently high customer satisfaction ratings.

**STRATEGIC PLANNING** Directed hospital strategic planning process. Served as planning consultant to clients for defining goals and objectives, negotiating vendor contracts and refining market share strategy.

**MARKETING** Directed marketing activities for clinical outcomes management firm and was VP of Marketing for large urban hospital.

**COMMUNICATION** Strong presentation skills refined through managing a variety of sales presentation models to large and small groups, including physicians and hospital boards.

**SALES** Successfully sold multi year contracts for clinical / financial outcomes products and services to hospitals and health systems.

### **EXPERIENCE**

October 2007 –  
2010

**Palm Beach County Medical Society, West Palm Beach, Fl**  
Special Project Coordinator, PBCMS Services  
Provide direction and support for Project Reach Out and Future of Medicine initiative

March 1998-  
June 2000

**GE Medical Systems Healthcare Solutions , Atlanta Georgia**  
Regional Director/Senior Manager, Client Services  
Responsible for account management for clients in multiple states as well account renewals and additional product and consulting sales.

September 1990-  
February 1998

**IAMETER, Inc., Atlanta, Georgia**

Senior Manager

Presented, sold and delivered clinical outcomes products /services to administration and medical staff . Directed marketing activities and training of new sales, marketing and account management personnel. Participated in planning sessions as well as development of new consulting practice areas.

July 1983-  
April 1990

**GEORGIA BAPTIST MEDICAL CENTER - Atlanta Georgia**

Vice President, Planning and Marketing

Directed planing and marketing functions for this 500 bed non-university teaching facility and its affiliated organizations. Coordinated strategic planning process. Directed development of data support systems. Managed public, community and guest relations. Coordinated all physician support activities. Supervised staff in six supporting departments.

June 1982 -  
July 1983

**EGLESTON CHILDREN'S HOSPITAL AT EMORY UNIVERSITY**

Atlanta Georgia

Strategic Planning Analyst

Coordinated statistical support for facility strategic plan. Served as liaison between hospital board, administration and long-range planning strategy consultants.

## **EDUCATION**

**1990**

**M.P.H. - Health Administration**  
**Emory University - Atlanta Georgia**

**1979**

**B.B.A. - Health Administration**  
**Georgia State University - Atlanta Georgia**

## **SELECTED PROFESSIONAL/VOLUNTEER ACTIVITIES**

- Society for Healthcare Strategy and Market Development of AHA
- Georgia Society for Healthcare Planning and Marketing, Past President
- Women Healthcare Executives, Founding Member
- Georgia Nurses Foundation, Inc. Board Member 1994-1996
- GSHPM, Annual Meeting, 1993, Faculty
- NAHDO, Southeastern Regional Meeting, 1994, Measuring Provider Performance, Presenter
- Quality Review Coordinators of SW Ohio, 1994, Making Sense of Data, Presenter

- South Carolina Health Information Management Association Annual meeting, 1995, Presenter
- International Communications for Management, Direct Contracting'96, The Future of Managed Care, 1996, Presenter
- International Quality and Productivity Center, Best Practices in Direct Contracting, 1996, Workshop leader
- Community Service Award, Women Healthcare Executives, 2000
- Cedar Hill Enrichment Center, Board Member, 1999-2002
- Metro State Prison for Women, Atlanta, Volunteer, 1997-2002
- Palm Beach County Literacy Coalition, Reading Tutor, 2003 – 2006
- Delray Beach Residents Academy, Graduate, May 2004
- Beach Property Owners Association, Design Guidelines Task Force, 2003 –2004, Board of Trustees, 2005- present
- Delray Beach Neighborhood Advisory Council, 2005- 2013
- Delray Beach Community Land Trust, Board Member, 2006 – 2008
- HOPE Project, Palm Beach County, Board member, 2006 -2013
- Palm Beach County 15<sup>th</sup> Judicial Circuit, Volunteer Guardian ad Litem, 2011 – present
- Delray Beach Police Advisory Board 2015 - present