2016-069L Scoring Summary Sheet - Phase 2

	Phase 2 Total Score						
Member Name	New World	Quintel SAP	SunGard	Tyler Tech			
Jeff Snyder	95	95	75	94			
Gwen Spencer	100	100	72	95			
Tennille Decoste	96	9795	75	28 98			
Mark Stivers	88	84	82	81			
John Morgan	95	8984 M	SK 80 W	5281			
Janet Meeks	85	9490 N	72	82			
Javaro Sims	70	88	62	74			
Kevin Green	80	96	44	76			
Gerard Smith	100	85	59	58			
GRAND TOTAL	810	828	626	240			
		819 PM	621 PM	•			

Corrections by: Byan Lingholm
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ERP Scoring - Phase 2

0 11 1	Points	Chantan	Scale		New World	Quintel	SunGard	Tyler Tech
Criteria	Available	Chapter	Sca	le		SAP		,
Qualifications	10	2.0	Low Score	High Score				
Executive Summary		2.1	Low Understanding of RFP and solution not meeting the specific requirements	High Understanding of RFP and solution meeting the specific requirements	5	5	5	5
Vendor Background & Qualifications		2.2	Lacks Background information	High Experience - very qualified	5	5	5	5
Total Points				·	160	10 0	10 0	10 0
Functionality	30		Low Score	High Score				
Functionality (From Functional Requirements of RFP)		2.13	Low Functionality Weak application that should not be considered	High Functionality Very strong application and fit with City of Delray Beach	25	20	20	20
Total Points					25 0	25 0	2/0	250
Fraining	15		Low Score	High Score		20	W 291	200
Training		1.2.5 / 1.2.6	Lacks Adequate Service	High Ability to Provide	15	15	15	15
Total Points				Service/Support	15 0	19 0	15	15 0
Support & Technical								
Documentation	15		Low Score	High Score				
Technology Features		2.5 - 2.5.2	Low Functionality Weak application that should not be considered	High Functionality Very strong application and fit with City of Delray Beach	5	3	3	4
Solution Description		2.6	Low Functionality Weak application that should not be considered	High Functionality Very strong application and fit with City of Delray Beach	5	3	2	4
Service/Support		2.8 / 2.9	Lacks Adequate Service	High Ability to Provide Service/Support	5	5	5	5
Total Points					15 0	1/0	10	13 0
Installation/ Configuration/ Set- up/ Implementation	20		Low Score	High Score				
Project Plan		1.2.1	Limited Direction	Clear Direction	5	4	3	5
Proven Success / Proven Team		1.2.2 / 1.2.3	Low Effectiveness	High Effectiveness	5	4		2,
Match to Business Model Implementation		1.2.4 2.8	Low Effectiveness Low Effectiveness	High Effectiveness High Effectiveness	5	5	2	7
Total Points		4.0	LOW Effectiveness	Taga Enectiveness	20 0	18 0	15	19 0
					-	10		-
Data Conversion	10		Low Score	High Score				
Data Conversion		1.2.19 / 1.2.20	Low Functionality Weak application that should not be considered	High Functionality Very strong application and fit with City of Delray Beach	10	10	10	10
Total Points					10 0	10 0	10	10 0
						00		

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scores are based on total points available for each category if the vendor does not have input for a category, they are to be scored a 0 for that line item

ERP Scoring - Phase 2

Qualifications 10 2.0 Low Score High Score High Core	Criteria	Points Available	Chapter	Sca	ıle	New World	Quintel SAP	SunGard	Tyler Tech
Low Understanding of REP and solution not method by specific requirements of the specif									
Executive Summary 2-1 and solution not meeting the Specific requirements	Qualifications	10	2.0						
Qualifications Total Points Total Points Qualified Quali	Executive Summary		2.1	and solution not meeting the	and solution meeting the	4	H	6	4
Functionality Functionality (From Functional Requirements of RFP) Total Points Support & Technology Features Support & Technology Features Support & Technology Features Solution Description Solution Description Service/Support Service/Support Solution Description Total Points Support & Technology Features Solution Description Support & Technology Features Solution Description Service/Support Service/Support Service/Support Support & Technology Features Solution Description Solution Description Service/Support Service			2.2			4	4	il.	H
Functionality (From Functional Requirements of RFP) Total Points Total Points 15						0	(0	0	0
Functionality (From Functional Requirements of RFP) Total Points Total Points Total Points Total Points Low Score High Score Low Functionality Very strong application and fit with City of Delray Beach on the considered of the with City of Delray Beach of the Wit	Eunstionality	20		Law Scara	High Core		*		
Princitionality (form hundrional Requirements of RFP) 2.13 Weak application that should not be considered West strong application and fit with City of Delray Beach 3	runctionality	30							
Training 15 Low Score High Ability to Provide Service/Support			2.13	Weak application that should	Very strong application and	23	25.	10	20
Training Total Points 1.2.5/1.2.6 Lacks Adequate Service Total Points 15 Low Score High Score High Score High Score High Functionality Very strong application and fit with City of Delray Beach With City of Delray Beach With City of Delray Beach High Score Service/Support Service/Support Total Points 15 Low Score Low Functionality Weak application that should not be considered with City of Delray Beach High Score Low Functionality Very strong application and fit with City of Delray Beach High Score With City of Delray Beach High Score Low Score High Score Low Effectiveness High Effective	Total Points					0	0	avan o	0
Training 1.2.5/1.2.6 Lacks Adequate Service Total Points 15 Low Score Low Functionality Weak application that should not be considered of the with City of Delray Beach Service/Support Solution Description Service/Support Solution Description Service/Support Service/Support Service/Support Service/Support Service/Support Service/Support Service/Support Service/Support Total Points Low Score Low Functionality Very strong application and fit with City of Delray Beach High Score High Score High Score High Score Low Score High Score High Score Low Score High Score High Score Low Score High Score Low Score High Effectiveness High Score Low Score High Score Low Score High Score Low Score High Score Low Score High Score Low Score High Score Low Score High Score Low Score High Score Low Score High Score Low Score High Score Low Score High Score Low Score High Score Low Score High Score Low Score High Score	Training	15		Low Score	High Score				
Total Points Support & Technical Documentation 15 Low Score High Score High Functionality Very strong application and fit with City of Delray Beach of the Weak application that should not be considered Solution Description Service/Support Service/Support Service/Support Total Points Low Score Low Functionality Very strong application and fit with City of Delray Beach of the Weak application that should not be considered Low Functionality Very strong application and fit with City of Delray Beach of the Weak application that should not be considered Service/Support Total Points Low Score Low Score High Score Figh Functionality Very strong application and fit with City of Delray Beach of the Weak application that should not be considered High Score Low Score High Score High Score Low Finctiveness High Effectiveness High Fifectiveness High Effectiveness H			1.2.5 / 1.2.6	Lacks Adequate Service		15.	16.	15	15
Documentation 15	Total Points				Service/ Support	0	0	0	0
Documentation 15									
Technology Features Solution Description Solution Description Description Solution Description Description Solution Description Description Solution Description Description Description Description Solution Description Descrip		15		Low Score	High Score				
Solution Description (b) 2.6 Weak application that should not be considered fit with City of Delray Beach Service/Support (c) 2.8/2.9 Lacks Adequate Service Total Points Installation/ Configuration/ Setup/ Implementation Project Plan Proven Success/ Proven Team Match to Business Model Implementation Calear Direction Data Conversion 10 Low Score High Score High Score High Score High Effectiveness High Functionality Very strong application and fit with City of Delray Beach U U U U U U U U U U U U U	Technology Features	6	2.5 - 2.5.2	Weak application that should	Very strong application and	5	5.	5	6)
Total Points Total Points Low Score Project Plan Proven Success/ Proven Team Match to Business Model Implementation Data Conversion Data Conversion Low Score Low Score High Score High Score High Effectiveness High Functionality Very strong application and fit with City of Delray Beach	Solution Description	6	2.6	Weak application that should	Very strong application and	V:	6	Ч	4
Total Points Installation/ Configuration/ Set- up/ Implementation Project Plan Proven Success/ Proven Team Match to Business Model Implementation Data Conversion Total Points Data Conversion Data Conversion Total Points Data Conversion Data Conversion Total Points Data Conversion Data Conver	Service/Support	\sqrt{\sq}\}}}\sqrt{\sq}}}}}\sqrt{\sq}}}}}\sqrt{\sq}}}}}}}\sqrt{\sqrt{\sqrt{\sqrt{\sqrt{\sqrt{\sqrt{\sq}}}}}}}\sqrt{\sqrt{\sqrt{\sqrt{\sqrt{\sqrt{\sqrt{\sqrt{\sqrt{\sq}}}}}}\sqrt{\sqrt{\sqrt{\sqrt{\sqrt{\sq}}}}}}}\sqrt{\sqrt{\sqrt{\sq}}}}}}}}\sqit{\sqrt{\sqrt{\sq}}}}}}}}}}}}}}}}}}}}}}}}}}}}}}}}}}}}	2.8 / 2.9	Lacks Adequate Service			5.	V	4
up/ Implementation Project Plan 9 1.2.1 Limited Direction Proven Success/ Proven Team 9 1.2.2/1.2.3 Low Effectiveness High Effectiveness U	Total Points					0	0	0	0
Project Plan 5 1.2.1 Limited Direction Clear Direction 5 1.2.2/1.2.3 Low Effectiveness High Effectiveness 4 1.2.2/1.2.3 Low Effectiveness High Effectiveness 5 1.2.4 Low Effectiveness 6 1.2.4 Low Effectiveness 6 1.2.4 Low Effectiveness 7 1.2.4 Low Effectiveness 1.2.4 Low		20		Low Score	High Score				
Match to Business Model 1.2.4 Low Effectiveness High Effectiveness Y Y Implementation 6 2.8 Low Effectiveness High Effectiveness Y Y Total Points 0 0 0 0 0 Data Conversion 10 Low Score High Score Low Functionality Weak application that should not be considered High Functionality Very strong application and fit with City of Delray Beach		5	1.2.1	Limited Direction	Clear Direction	of	S.	3:	¥
Implementation Society	Proven Success / Proven Team	5	1.2.2 / 1.2.3	Low Effectiveness	High Effectiveness	4.	4	5	Ц
Total Points Data Conversion 10 Low Score High Score Low Functionality Weak application that should not be considered fit with City of Delray Beach	Match to Business Model	5	1.2.4	Low Effectiveness	High Effectiveness	4	ч	4:	Y
Data Conversion 10 Low Score High Score Low Functionality Weak application that should not be considered not be considered Low Functionality Very strong application and fit with City of Delray Beach	Implementation	5	2.8	Low Effectiveness	High Effectiveness	4	4.	3	y
Data Conversion 1.2.19/1.2.20 Low Functionality Weak application that should not be considered not be considered Low Functionality Very strong application and fit with City of Delray Beach	Total Points					0	0	0	
not be considered fit with City of Delray Beach	Data Conversion	10		Low Score	High Score		- 220/22	The second	
Total Points 5 9 9 9 9 2 0 8	Data Conversion		1.2.19/1.2.20	Weak application that should	Very strong application and	P	10	gm 10	10
	Total Points					850	900	72	82
TOTAL: 100 0 0 0	TOTAL	100				,	,	-	

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scores are based on total points available for each category if the vendor does not have input for a category, they are to be scored a 0 for that line item

Printed Name
Signature Signature
2 29 16 Date

ERP Scoring - Phase 2

Criteria	Points Available	Chapter	Scale		New World	Quintel SAP	SunGard	Tyler Tech
0 110 11	10	2.0						
Qualifications	10	2.0	Low Score	High Score				
Executive Summary		2.1	Low Understanding of RFP and solution not meeting the specific requirements	High Understanding of RFP and solution meeting the specific requirements	8	5	4	8
Vendor Background & Qualifications		2.2	Lacks Background information	High Experience - very qualified	2	5	3	2
Total Points					0	0	()
Functionality	30		Low Score	High Score				
runctionality	30							
Functionality (From Functional Requirements of RFP)		2.13	Low Functionality Weak application that should not be considered	High Functionality Very strong application and fit with City of Delray Beach	26	25	12	28
Total Points					0	0	()
T	15		Y C	III-b C				
Training	15		Low Score	High Score High Ability to Provide			1.0	1
Training		1.2.5 / 1.2.6	Lacks Adequate Service	Service/Support	15	15	13	15
Total Points					0	0	()
Support & Technical Documentation	15		Low Score	High Score				
Technology Features		2.5 - 2.5.2	Low Functionality Weak application that should not be considered	High Functionality Very strong application and fit with City of Delray Beach	10	11(9)	10	10
Solution Description		2.6	Low Functionality Weak application that should not be considered	High Functionality Very strong application and fit with City of Delray Beach	4	3	4	4
Service/Support		2.8 / 2.9	Lacks Adequate Service	High Ability to Provide Service/Support	1	10) \	1
Total Points					0	0)
Installation/ Configuration/ Set- up/ Implementation	20		Low Score	High Score				
Project Plan		1.2.1	Limited Direction	Clear Direction	V	9	5	a
Proven Success / Proven Team		1.2.2/1.2.3	Low Effectiveness	High Effectiveness	2	6	5	6
Match to Business Model		1.2.4	Low Effectiveness	High Effectiveness	4	4_	5	4
Implementation		2.8	Low Effectiveness	High Effectiveness	9	(M)	3	1
Total Points					0	0)
Data Conversion	10		Low Score	High Score				
Data Conversion		1.2.19/1.2.20	Low Functionality	High Functionality Very strong application and fit with City of Delray Beach	10	10	8	10
Total Points					0	0)
TOTAL:	100				9/2 0	950	75	98
1 O I I I L.	100				10	1	4)	1 400

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