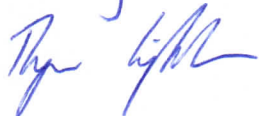


2016-069L
Scoring Summary Sheet - Phase 2

Phase 2 Total Score				
Member Name	New World	Quintel SAP	SunGard	Tyler Tech
Jeff Snyder	95	95	75	94
Gwen Spencer	100	100	72	95
Tennille Decoste	96	97 ⁹⁵	75	88 ⁹⁸
Mark Stivers	88	84	82	81
John Morgan	95	88 ⁸⁴	85 ⁸⁰	92 ⁸⁷
Janet Meeks	85	94 ⁹⁰	72	82
Javaro Sims	70	88	62	74
Kevin Green	80	96	44	76
Gerard Smith	100	85	59	58
GRAND TOTAL	810	828 ⁸¹⁹ 817 ^{PL}	626 ⁶²¹	740 ⁷⁴⁵ ^{PL}

Corrections by: Ryan Lingholm


ERP Scoring - Phase 2

Criteria	Points Available	Chapter	Scale		New World	Quintel SAP	SunGard	Tyler Tech
Qualifications	10	2.0	Low Score	High Score				
Executive Summary		2.1	Low Understanding of RFP and solution not meeting the specific requirements	High Understanding of RFP and solution meeting the specific requirements	5	5	5	5
Vendor Background & Qualifications		2.2	Lacks Background information	High Experience - very qualified	5	5	5	5
Total Points					10 0	10 0	10 0	10 0
Functionality	30		Low Score	High Score				
Functionality (From Functional Requirements of RFP)		2.13	Low Functionality Weak application that should not be considered	High Functionality Very strong application and fit with City of Delray Beach	25	20	20	20
Total Points					25 0	20 0	20 0	20 0
Training	15		Low Score	High Score				
Training		1.2.5 / 1.2.6	Lacks Adequate Service	High Ability to Provide Service/Support	15	15	15	15
Total Points					15 0	15 0	15 0	15 0
Support & Technical Documentation	15		Low Score	High Score				
Technology Features		2.5 - 2.5.2	Low Functionality Weak application that should not be considered	High Functionality Very strong application and fit with City of Delray Beach	5	3	3	4
Solution Description		2.6	Low Functionality Weak application that should not be considered	High Functionality Very strong application and fit with City of Delray Beach	5	3	2	4
Service/Support		2.8 / 2.9	Lacks Adequate Service	High Ability to Provide Service/Support	5	5	5	5
Total Points					15 0	11 0	10 0	13 0
Installation/ Configuration/ Set-up/ Implementation	20		Low Score	High Score				
Project Plan		1.2.1	Limited Direction	Clear Direction	5	4	3	5
Proven Success / Proven Team		1.2.2 / 1.2.3	Low Effectiveness	High Effectiveness	5	4	2	5
Match to Business Model		1.2.4	Low Effectiveness	High Effectiveness	5	5	5	4
Implementation		2.8	Low Effectiveness	High Effectiveness	5	5	5	5
Total Points					20 0	18 0	15 0	19 0
Data Conversion	10		Low Score	High Score				
Data Conversion		1.2.19 / 1.2.20	Low Functionality Weak application that should not be considered	High Functionality Very strong application and fit with City of Delray Beach	10	10	10	10
Total Points					10 0	10 0	10 0	10 0
TOTAL:	100				95 0	89 0	85 0	97 0

Scoring:

scores are based on total points available for each category

if the vendor does not have input for a category, they are to be scored a 0 for that line item

JOHN MORGAN
Printed Name

John Morgan
Signature

2/29/2016
Date

84 80 87
JM JM JM

ERP Scoring - Phase 2

Criteria	Points Available	Chapter	Scale		New World	Quintel SAP	SunGard	Tyler Tech
Qualifications	10	2.0	Low Score	High Score				
Executive Summary		2.1	Low Understanding of RFP and solution not meeting the specific requirements	High Understanding of RFP and solution meeting the specific requirements	4	4	5	4
Vendor Background & Qualifications		2.2	Lacks Background information	High Experience - very qualified	4	4	4	4
Total Points					0	0	0	0
Functionality	30		Low Score	High Score				
Functionality (From Functional Requirements of RFP)		2.13	Low Functionality Weak application that should not be considered	High Functionality Very strong application and fit with City of Delray Beach	23	25	10	20
Total Points					0	0	0	0
Training	15		Low Score	High Score				
Training		1.2.5 / 1.2.6	Lacks Adequate Service	High Ability to Provide Service/Support	15	15	15	15
Total Points					0	0	0	0
Support & Technical Documentation	15		Low Score	High Score				
Technology Features	5	2.5 - 2.5.2	Low Functionality Weak application that should not be considered	High Functionality Very strong application and fit with City of Delray Beach	5	5	5	5
Solution Description	5	2.6	Low Functionality Weak application that should not be considered	High Functionality Very strong application and fit with City of Delray Beach	4	5	4	4
Service/Support	5	2.8 / 2.9	Lacks Adequate Service	High Ability to Provide Service/Support	4	5	4	4
Total Points					0	0	0	0
Installation/ Configuration/ Set-up/ Implementation	20		Low Score	High Score				
Project Plan	5	1.2.1	Limited Direction	Clear Direction	4	5	3	4
Proven Success / Proven Team	5	1.2.2 / 1.2.3	Low Effectiveness	High Effectiveness	4	4	5	4
Match to Business Model	5	1.2.4	Low Effectiveness	High Effectiveness	4	4	4	4
Implementation	5	2.8	Low Effectiveness	High Effectiveness	4	4	3	4
Total Points					0	0	0	0
Data Conversion	10		Low Score	High Score				
Data Conversion		1.2.19 / 1.2.20	Low Functionality Weak application that should not be considered	High Functionality Very strong application and fit with City of Delray Beach	10	10	10	10
Total Points					85	90	72	82
TOTAL:	100				0	0	0	0

Scoring:

scores are based on total points available for each category

if the vendor does not have input for a category, they are to be scored a 0 for that line item

Janet Meeks

Printed Name

Janet Meeks

Signature

2/29/16

Date

ERP Scoring - Phase 2

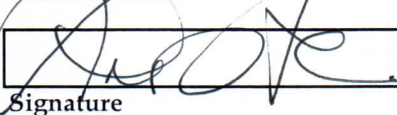
Criteria	Points Available	Chapter	Scale		New World	Quintel SAP	SunGard	Tyler Tech
Qualifications	10	2.0	Low Score	High Score				
Executive Summary		2.1	Low Understanding of RFP and solution not meeting the specific requirements	High Understanding of RFP and solution meeting the specific requirements	8	5	4	8
Vendor Background & Qualifications		2.2	Lacks Background information	High Experience - very qualified	2	5	3	2
Total Points					0	0	0	0
Functionality	30		Low Score	High Score				
Functionality (From Functional Requirements of RFP)		2.13	Low Functionality Weak application that should not be considered	High Functionality Very strong application and fit with City of Delray Beach	26	25	12	28
Total Points					0	0	0	0
Training	15		Low Score	High Score				
Training		1.2.5 / 1.2.6	Lacks Adequate Service	High Ability to Provide Service/Support	15	15	13	15
Total Points					0	0	0	0
Support & Technical Documentation	15		Low Score	High Score				
Technology Features		2.5 - 2.5.2	Low Functionality Weak application that should not be considered	High Functionality Very strong application and fit with City of Delray Beach	10	11 ⁹	10	10
Solution Description		2.6	Low Functionality Weak application that should not be considered	High Functionality Very strong application and fit with City of Delray Beach	4	3	4	4
Service/Support		2.8 / 2.9	Lacks Adequate Service	High Ability to Provide Service/Support	1	1 ¹⁰	1	1
Total Points					0	0	0	0
Installation/ Configuration/ Set-up/ Implementation	20		Low Score	High Score				
Project Plan		1.2.1	Limited Direction	Clear Direction	8	9	5	9
Proven Success / Proven Team		1.2.2 / 1.2.3	Low Effectiveness	High Effectiveness	2	6	5	6
Match to Business Model		1.2.4	Low Effectiveness	High Effectiveness	4	4	5	4
Implementation		2.8	Low Effectiveness	High Effectiveness	6	6 ¹⁰	5	1
Total Points					0	0	0	0
Data Conversion	10		Low Score	High Score				
Data Conversion		1.2.19 / 1.2.20	Low Functionality Weak application that should not be considered	High Functionality Very strong application and fit with City of Delray Beach	10	10	8	10
Total Points					0	0	0	0
TOTAL:	100				96	95 ⁹	75	98 ⁹

Scoring:

scores are based on total points available for each category
if the vendor does not have input for a category, they are to be scored a 0 for that line item

Tennille Decaste

Printed Name



Signature

2/29/16

Date