

# City Clerk Board Application

RECEIVED

MAY 16 2018

CITY CLERK

Application Element	Comments
<b>Advisory Board Questionnaire</b>	
How long have you lived in the city? (Where applicable)	3 - 4 years
How does your education or experience complement the powers and duties of the board/commission?	I understand numbers and P & L's statements. I can estimate what project values should be.
Have you served on board(s) previously?. If so, what were your contribution(s) to the board(s)?	None.
What direction would you like to see this board/commission go?. What suggestions do you have?	I would have to be on the board for several meetings before I could make suggestions.
Have you ever attended a meeting of this board/commission?	None.
Are you aware of the City's adopted vision and goals for the future?. If so, what is your opinion of the vision and goals?	Yes. I think it's a well thought out plan that keeps the city a top tourist destination and fun place for the locals during the off season. Next vision could be Vision 2025 or Vision 2030 so that we stay top of mind and be the relevant place to go.
Why are you interested in this board?	My background and experiences can add value to the board.
<b>Board Member Application</b>	
Are you a registered voter?. If so, where are you registered?	In Delray Beach
List any related professional certifications and licenses which you hold:	Licensed Broker Associate BK 3234178
What Board(s) are you interested in serving?. Please list in order of preference:	Delray Beach Housing Authority Downtown Development Authority Board Education Board Green Implementation Advancement Board Parking Management Advisory Board Police Advisory Board Public Art Advisory Board
Give your present, or most recent employer and position: In addition, are you or your company a vendor with the City	Bruce Alan Realty Advisers, Engel & Voelkers
List all City Boards on which you are currently serving or have previously served:(Please include dates)	None.
Describe experiences, skills or knowledge which qualify you to serve on this board: (Please attach a brief resume)	25+ years Construction Industry Experience and 8 years of South Florida Real Estate Experience. I am problem solver who has an eye for the details.
Educational qualifications:	BA Marketing & Fine Arts/Photography, Florida Realtor, Specialty Contractor Business Owner, The Street
SIGNATURE	Alan Abramson



Personal Information	
Last Name:	Abramson
First Name:	Alan
M.I.:	B
Date of Birth:	1964-04-14
Home Address:	151 NE 5th Ave #303
City (Home Address):	Delray Beach
State (Home Address):	FL
Zip Code (Home Address):	33483
Legal Residence:	
City (Legal Residence:):	
State (Legal Residence:):	
Zip Code (Legal Residence:):	
Principal Business Address:	151 NE 5th Ave #303
City (Principal Business Address):	Delray Beach
State (Principal Business Address):	FL
Zip Code (Principal Business Address):	33483
Home Phone:	(561) 400-9077
Business Phone:	
Fax:	
Cell Phone:	(561) 400-9077
E-Mail Address:	alan.abramson4@gmail.com
Resume	
Resume	Abramson RESUME 1-pg.doc



# ALAN ABRAMSON

10731 Northgreen Drive ♦ Wellington, FL 33449 ♦ (561) 400-9077 ♦ alan.abramson@hotmail.com

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## GENERAL MANAGEMENT / OPERATIONS / BUSINESS DEVELOPMENT

Relationship Sales • Strategic Planning • Project Management  
Team Leadership • Maximizing Profit • ROI and P&L

Entrepreneurial business building executive with hands-on experience in all facets of running a successful enterprise including image branding, project management, job/cost accounting, relationship development, and P&L control. Customer focused team builder able to effectively prioritize and manage the details with a clear understanding of how they impact the big picture.

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## PROFESSIONAL EXPERIENCE

**CLOSURE COMPANY LLC, Woburn, MA**

1989 – 2009

*Provider of high-end quality Architectural Aluminum and Glass Products.*

**PRESIDENT & CEO (2004 – 2009)**

**VP SALES, BUSINESS DEVELOPMENT & MARKETING (1997 – 2004)**

**SALES ESTIMATOR / PROJECT MANAGER (1989 – 1997)**

- Sold, marketed, developed overall departmental goals and objectives and increased sales from **\$4,000,000 to \$6,000,000 over 2 years** by leading and directing the overall sales and marketing effort, initiatives, strategies and plans for current and future marketplace objectives.
- Conducted business process assessments and developed business processes including project budget analysis and quality controls which resulted in the successful execution and management of small and large capital projects.
- Installed job costing system to track material, equipment and labor costs which ensured projects met or exceeded estimated margins. Successfully **improved profitability to 37%** gross profit.
- Analyzed the company's processes, implemented contracts with subcontractors performing field installations via a Master Contract and Job Order Agreement along with certificates of insurance per project to protect company's interests. This resulted in protecting the company.
- Proactively hunted, identified, submitted proposal, interacted, negotiated and won **\$250,000** bid for The Hanscom Air Traffic Control Tower project. Successfully modified and customized details due to discontinued product to meet FAA standards and deadline.
- Actively networked, presented, drafted detailed proposal, negotiated contract and won **\$355,000** bid with Bond Brothers, Inc.
- Aggressively bid Northeastern University Dockser Hall valued at **\$1,400,000** in pre-glazed stick built curtain wall, curtain wall entrances, wet seal composite panels, roof screens, skylights and interior glazing.
- Competitively bid Liberty Mutual Insurance Dover, NH campus valued at **\$3,200,000** in stick built curtain wall, windows, entrances and interior glazing.
- Provided estimates and designed custom extrusions for window and terrace door replacement for three 24 story high rise buildings in Boston, MA with **7,748** openings valued at **\$20,000,000** phased over 3 years.
- Led all aspects of business ranging from pre-project planning sessions to project completion for several small and large-scale projects up to **\$20,000,000**.
- Created up-to-date strategies and marketing that won competitive bidding with Suffolk Construction, Wm. A. Berry, Monitor Builders, Shawmut Design and Construction, Walsh Brothers, Barr and Barr and others.
- Liaised between management, staff, vendors, and subcontractors to provide updates regarding projects statuses and determined the necessity of change orders which streamlined and increased productivity and profitability.
- Troubleshoot, analyzed, and researched client issues and complaints and quickly developed innovative problem resolutions that ensured continued client satisfaction and quality assurance.
- Handled essential day-to-day site management operations focused on delivering construction projects ahead of schedule and under budget.

### EARLY CAREER:

*Ally & Gargano Advertising Agency*

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## EDUCATION & TECHNICAL SKILLS

**BA, Marketing Major, Hofstra University, Long Island, NY**



# City Clerk Board Application

RECEIVED

JUN 01 2018

CITY CLERK

Application Element	Comments
<b>Advisory Board Questionnaire</b>	
How long have you lived in the city? (Where applicable)	Purchased 05/29/2018. Taking possession 07/01/2018.
How does your education or experience complement the powers and duties of the board/commission?	Numerous positions within the law enforcement industry. Prior military experience, technical writing experience, organizational, managerial, instructing and problem solving skills. Recently published a book on customer service with a focus on organizational culture.
Have you served on board(s) previously?. If so, what were your contribution(s) to the board(s)?	Indianapolis Latvian Center. Maintained website and involved in all organizational policies and discussions pertaining to the issues brought to and from the board.
What direction would you like to see this board/commission go?. What suggestions do you have?	First and foremost, ensuring that the officers that serve the community have all of the tools necessary to safely, effectively and efficiently provide law enforcement services to the community and to achieve this by listening to the officers that work directly with the community to determine if they in fact feel that they possess the tools that they need. Secondly, listen and discuss with the residents of Delray how they feel about the police department, what changes if any they feel need addressed and how they feel they can contribute to the safety of the community. This is nothing more "Effective Community Policing".
Have you ever attended a meeting of this board/commission?	No. Recently purchased property 05/29/2018. Possession to be 07/01/2018.
Are you aware of the City's adopted vision and goals for the future?. If so, what is your opinion of the vision and goals?	These goals (safety, infrastructure, economic growth, etc.) are the visions and goals of virtually all communities. The challenge is sometimes ensuring that the right people are in the right positions to achieve those goals and objectives. It's a team effort of both the elected officials and the residents, all of whom must work together with emphasis from both sides for honesty, integrity, responsibility, accountability and effective communications.
Why are you interested in this board?	Previous law enforcement experience as well as a resident of the community. There is value when a process is looked at from the outside where new ideas and previous experiences are brought into a current organization.
<b>Board Member Application</b>	
Are you a registered voter?. If so, where are you registered?	Yes. St. Lucie County
List any related professional certifications and licenses which you hold:	FAA ATP Pilot Certification I.L.E.A.
What Board(s) are you interested in serving?. Please list in order of preference:	Police Advisory Board
Give your present, or most recent employer and position: In addition, are you or your company a vendor with the City	FlightSafety International, Instructor Pilot, FAA Examiner Authorization (FAR Part 142 Training Center Evaluator)
List all City Boards on which you are currently serving or have previously served:(Please include	Indianapolis Latvian Center, (2011 - Present)



	dates)	
	Describe experiences, skills or knowledge which qualify you to serve on this board: (Please attach a brief resume)	Previous Law Enforcement (Marion County Sheriff's Department, Indianapolis, IN), Retired U.S. Army Chief Warrant Officer (CW4), Aviation, Technical Writing, Published Author
	Educational qualifications:	University of the State of New York (Now known as Regents), Embry Riddle Aeronautical University
	SIGNATURE	Eriks P. Feldmanis
<b>Personal Information</b>		
	Last Name:	Feldmanis
	First Name:	Erik
	M.I.	
	Date of Birth	1960-02-10
	Home Address:	1420 SW 27th Avenue, 19-C
	City (Home Address)	Delray Beach
	State (Home Address)	FL
	Zip Code (Home Address)	33445
	Legal Residence:	
	City (Legal Residence:)	
	State (Legal Residence:)	
	Zip Code (Legal Residence:)	
	Principal Business Address:	
	City (Principal Business Address)	
	State (Principal Business Address)	
	Zip Code (Principal Business Address)	
	Home Phone:	
	Business Phone:	
	Fax:	
	Cell Phone:	(317) 410-0205
	E-Mail Address:	erikfeldmanis@gmail.com
<b>Resume</b>		
	Resume	Erik Resume 2018.docx



**Erik P. Feldmanis**  
1420 SW 27<sup>th</sup> Avenue, Unit 19-C  
Delray Beach, FL 33445  
(317)-410-0205  
erik.feldmanis@gmail.com

**EXPERIENCE:**

**MAY 2001 – Present:** FlightSafety International West Palm Beach Learning Center. Served as a ground instructor, simulator instructor and TCE on the Dassault Falcon 2000 at the Columbus Learning Center. Also served as the Center Safety Coordinator, responsible for the development and implementation of the center’s safety program. Qualified instructor with the American Red Cross authorized to train and certify teammates in workplace first aid, and CPR/AED certification. Started career in the CE-560 Excel. Assigned as Falcon 2000 Program Manager upon arrival of the simulator responsible for implementation of the falcon training program to include initial cadre training and qualifications. During this period, assisted a Falcon operator with the development and improvement process of their SOP (Standard Operating Procedures). Upon transfer to West Palm Beach Learning Center, serve as S-92 and Piaggio P180 I and II Instructor with TCE (Training Center Evaluator) full authority. Presently serve on center SMS (Safety Management System - Manager) committee responsible for program implementation and processes as well as a Subject Matter Expert (SME) responsible for program courseware development and evaluation of program and system processes.

**OCT 1998 – MAY 2001:** Aviation Charter Services. Part 135 Operator. Served as pilot/PIC for on-demand operator. Flew, KA90, KA100, KA200, Lear25/35. Served as pilot representative, representing pilot salaries, benefits, scheduling and training with corporate management.

**MAY 1979 – MAY 2007:** United States Army. Started as an enlisted soldier and UH-1H helicopter mechanic assigned to a maintenance direct support unit. Served as Team Chief during aircraft phase inspections. Applied for and completed the U.S. Army Warrant Officer Rotary Wing Course. Served as Unit Trainer, responsible to training of assigned staff aviators, Assistant Maintenance Officer, responsible for overseeing aircraft maintenance activities and conducting maintenance test flights, Assistant Scheduling Officer, responsible for coordinating flight request to include crew assignment, mission priority and cost analysis, Assistant Standardization/Safety Officer responsible for pilot qualifications, policy and procedure risk assessment development and adherence, and Aviation Life Support Systems Officer, responsible for training and oversight of on-board survival and emergency equipment. Individual Completed numerous aviation safety and safety management courses. Transferred to the Readiness Reserve and retired in 2007.

**JAN 1990 – MAY 2001:** Served as a Deputy Sheriff and Deputy Constable in Marion County, Indiana. Served as the Department's Chief Pilot responsible for the development and management of the department's Aviation Wing. Also served as road supervisor with the rank of Sergeant. Assisted the Federal Aviation Administration with the development and coordination of helicopter operations during the Indianapolis 500 race to include the set-up of in-bound and out-bound traffic patterns, landing sites, communications between aircraft and emergency landing sites. Briefed all helicopter crews on established operational policies and procedures prior to the event.

**FEB 1993 – Present:** Published Author and Artist. To date published four books and three screenplays. Recently completed writing book on internal organizational customer service. Also contributed numerous aviation related articles to the Aviation Law Enforcement Association magazine as well as the U.S. Army Aviation Digest Magazine over an approximate six-year period. Listed with the National Criminal Justice Reference Service (NCJRS) as an aviation resource for law enforcement agencies.

**NOV 2011 – Present:** Appointed to the Board of Directors for the Indianapolis Latvian Center located in Indianapolis, Indiana.

**EDUCATION / TRAINING**

U.S. Army Helicopter Maintenance Course	1979
U.S. Army Rotary Wing Qualification	1982
U.S. Army Aviation Life Support Course	1983
U.S. Army Warrant Officer Advance Course	1985
U.S. Army Senior Warrant Officer Course	1995
Embry-Riddle Aeronautical University	1986 A.S. Professional Aeronautics
University of the State of New York	1986 A.S. LA/pllies Science
Ohio Peace Officer Academy	1992 Hostage Negotiations
Indiana Law Enforcement Academy	1995 Certified as Police Officer

**CERTIFICATES / RATINGS**

ATP Multi-Engine Land, Multi-Engine Helicopter  
Type Rating – CE-560, DA2000, S-92  
CFI Multi-Engine (Gold Seal)  
Advanced Ground  
Instrument Ground  
Private Airplane Single-Engine  
FCC Restricted Radiotelephone Operator Permit



**LANGUAGES:** English, Latvian

**REFERENCES:** Furnished upon request





**CITY OF DELRAY BEACH  
BOARD MEMBER APPLICATION**

**RECEIVED  
DEC 05 2016**

An Application and corresponding Board Questionnaire must be submitted in order for application to be considered complete; and must be received no later than ten (10) business days prior to the first City Commission meeting where the nomination for appointment to the board will be considered.

CITY CLERK

exp 12/5/18

Please type or print the following information:

1. Last Name: <u>GILINSKY</u>		First Name: <u>Ronald</u>		M.I.: <u>M</u>
2. Home Address: <u>1405 So. Federal Hwy. #140</u>		City: <u>Delray Beach</u>	State: <u>FL</u>	Zip Code: <u>33483</u>
3. Legal Residence: <u>same</u>		City:	State:	Zip Code:
4. Principal Business Address: <u>SELF Employed</u>		City:	State:	Zip Code:
5. Home Phone: <u>---</u>	Business Phone: <u>---</u>	E-Mail Address: <u>rongilinsky5@aol.com</u>	Cell Phone: <u>561-762-5099</u>	Fax: <u>---</u>
6. Date of Birth: <u>06/17/1949</u>	7. Are you a registered voter? <u>YES</u> If so, where are you registered? <u>Delray Beach/Beverly Court</u>			
8. What Board(s) are you interested in serving? Please list in order of preference: <u>POLICE ADVISORY, Code Enforcement</u> <u>SEEING from Policing from Residents Perspective</u>				
9. List all City Boards on which you are currently serving or have previously served: (Please include dates) <u>Code ENFORCEMENT</u> <u>PAST Code Board Member - GYPS</u>				
10. Educational qualifications:				
11. List any related professional certifications and licenses which you hold:				
12. Give your present, or most recent employer, and position: In addition, are you or your company a vendor with the city? <u>LAZER MP6.</u>				
13. Describe experiences, skills or knowledge which qualify you to serve on this board: (Please attach a brief resume) <u>Good Communicator, Good Mediator, Well rounded, EXP. experience in the safety of our Great City</u>				
I hereby certify that all the above statements are true, and I agree and understand that any misstatement of material facts contained in this application may cause forfeiture upon my part of any appointment I may receive.				
SIGNATURE: <u>Ronald M. Gilinsky</u>			DATE: <u>DECEMBER 5, 2016</u>	

Note: This application will remain on file in the City Clerk's Office for a period of 2 years from the date it was submitted. It will be the applicant's responsibility to ensure that a current application is on file.



# ADVISORY BOARD QUESTIONNAIRE

(This document is required as part of the Board application submittal)

NAME: Ronald M Gulitsky

1. How long have you lived in the city? (Where applicable)

7 YEARS

2. Have you served on board(s) previously? If so, what were your contribution(s) to the board(s)?

CORE ENFORCEMENT

3. Have you ever attended a meeting of this board/commission?

No

4. Why are you interested in this board?

TO HELP GIVE NEW IDEAS & PROSPECTIVE TO  
OUR ELITE POLICE DEPT.

5. How does your education or experience complement the powers and duties of the board/commission?

Yes

6. What direction would you like to see this board/commission go? What suggestions do you have?

Would help advise on all ISSUES

7. Are you aware of the City's adopted vision and goals for the future? If so, what is your opinion of the vision and goals?

Become more involved with residents &  
our Police Dept.



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MAY 17 2018

CITY CLERK

### CITY OF DELRAY BEACH BOARD MEMBER APPLICATION



An Application and corresponding Board Questionnaire must be submitted in order for application to be considered complete; and must be received no later than ten (10) business days prior to the first City Commission meeting where the nomination for appointment to the board will be considered. This application will remain on file in the City Clerk's Office for a period of 2 years from the date it was submitted. It will be the applicant's responsibility to ensure that a current application is on file.

Please type or print the following information:

1. Last Name: <u>Eglower</u>		First Name: <u>Patrick</u>		M.I.: <u>W</u>
2. Home Address: <u>219 NW 10th Ave</u>		City: <u>Delray Bch</u>	State: <u>FL</u>	Zip Code: <u>33444</u>
3. Legal Residence: <u>219 NW 10th Ave</u>		City: <u>Delray Bch</u>	State: <u>FL</u>	Zip Code: <u>33444</u>
4. Principal Business Address: <u>219 NW 10th Ave Ste 100</u>		City: <u>Delray Bch</u>	State: <u>FL</u>	Zip Code: <u>33444</u>
5. Home Phone: <u>305 890 9366</u>	Business Phone:	E-Mail Address: <u>urban@apnetabymail.com</u>	Cell Phone:	Fax:
6. Date of Birth: <u>11-19-82</u>	7. Are you a registered voter? <u>Yes</u> If so, where are you registered? <u>Palm Beach County</u>			
8. What Board(s) are you interested in serving? Please list in order of preference: <u>Downtown Development, Green Implementation, Public Art, Police Advisory, Affordable Housing</u>				
9. List all City Boards on which you are currently serving or have previously served: (Please include dates) <u>Mayor Advisory Board - Jeff Pearlman 2005</u>				
10. Educational qualifications: <u>MBA Lynn University</u>				
11. List any related professional certifications and licenses which you hold:				
12. Give your present, or most recent employer, and position: In addition, are you or your company a vendor with the city? <u>Palm Beach State College, School District of Palm Beach, Urban Script et al, LLC</u>				
13. Describe experiences, skills or knowledge which qualify you to serve on this board: (Please attach a brief resume) <u>see resume</u>				

I hereby certify that all the above statements are true, and I agree and understand that any misstatement of material facts contained in this application may cause forfeiture upon my part of any appointment I may receive.



## ADVISORY BOARD QUESTIONNAIRE

(This document is required as part of the Board application submittal; this application & questionnaire will remain on file in the City Clerk's Office for a period of 2 years from the date it was submitted. It will be the applicant's responsibility to ensure that a current application is on file.)

NAME: Patrick Glover

1. How long have you lived in the city? (Where applicable)

35 years

2. Have you served on board(s) previously? If so, what were your contribution(s) to the board(s)?

Mayor Advisory Board under Jeff Pearlman

3. Have you ever attended a meeting of this board/commission?

yes, for the past 23 years

4. Why are you interested in this board?

In an attempt to increase the overall value of life for all citizens in the All-American City deanchised in particular.

5. How does your education or experience complement the powers and duties of the board/commission?

Go to PatrickGlover.com

6. What direction would you like to see this board/commission go? What suggestions do you have?

Inclusive direction, development of I 95 to Swanton Along Atlantic Ave ARA the SET, new grocery stores such as Publix

7. Are you aware of the City's adopted vision and goals for the future? If so, what is your opinion of the vision and goals?

yes, I want to see implemented.



# PATRICK W. GLOVER

219 NW 10<sup>TH</sup> AVE, DELRAY BEACH, FL. 33444  
305-890-9366 • EMAIL: GLOVERP@PALMBEACHSTATE.EDU

Highly competent and dependable teaching professional with an established reputation in curriculum enhancement and integration of technology into daily lessons. Excellent communicator with strong speaking, writing, research and analytical skills. Proficient in prioritizing and completing tasks in a timely manner. Highly competent in assessing and evaluating the student's performances and implementing need based lesson plans to address the weak areas. Handles employee relation matters to include counseling and conducting investigations.

Proficient in computer programs including MS based applications, Outlook, Weebly Web Design, and Internet. Extensive experience in supervising projects and designing digital educational platforms at the bachelor and graduate level. Designed Leadership and Administration of employee career and professional development program platforms. Designed comprehensive lessons for courses in business marketing via digital platforms.

## EDUCATION

Lynn University, Boca Raton, FL  
Masters in Business Administration  
GPA: 3.41/4.00  
Awards: Americorps National Award

Lynn University, Boca Raton, FL  
Major: Bachelor in Human Services  
GPA: 3.5  
Honor: Cum Laude

## QUALIFICATIONS AND SKILLS

- Skilled in managing, training, and motivating diverse groups of people to achieve goals.
- Facilitated focus groups, conducted surveys, and administered assessment tools.
- Superb analytical and problem solving abilities.
- Experience teaching disadvantaged children, particularly those with learning disabilities
- Computer skills: Microsoft Word, Microsoft Excel, and PowerPoint.
- Develops and selects classroom, online and blended learning curriculum.
- Design, develop, and deliver training workshop sessions.
- Seek opportunities to support career planning, growth, and retention for leadership program graduates.
- Ability to recruit, hire, schedule, and oversee adjunct instructors and professional development consultants.
- Able to Coordinate program events and functions. Negotiate and coordinate service contracts with consultants and vendors.
- Handle employee relations and matters to include counseling and conducting investigations.
- Performs other human resource functions and special projects as needed.

## AREAS OF EXPERTISE

Student Evaluation  
Classroom Control  
Online Instruction

Course Coordination  
Technology Integration  
Counseling

Thesis Supervision  
Curriculum Development  
Curriculum Coverage



# PATRICK W. GLOVER

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## EXPERIENCE

### Adjunct Instructor

Palm Beach State College

LAKE WORTH, FL.

June 2013–Present

*Provides educational and digital platforms for small and mid-sized college and universities (Apple and Droid Accessible Applications)*

- Supervised staff, students, and help plan evening activities.
- Prepared college-level course curriculum for students.
- Prepared and presented lectures to peer counselors, instructors, and students in various topics; research and compile bibliographies of specialized materials for classroom/non-classroom reading assignments; stimulate class discussions.
- Intergrated digital tecnology into the standard collegiate classroom curriculum.
- Designed and sold PLANE-TO-SUCCESS Curriculum: Teaching strategies for students, who had learning difficulties.
- Assess students knowledge-base, identify their learning goals, and develop lessons to coincide with evaluation.

### Conniston Middle School Business Teacher/Contractor

March 2014 - Present Palm Beach County School District

West Palm Beach, FL

- Prepares & Teaches "Emergency Lesson Plans"
- Details progress reports for teachers, including students' academic performance
- Employs Positive and Proactive Classroom Management Strategies
- Manages student behavior according to current activity
- Scaffolds/Differentiates Instruction using Rotational Instructional Model

### Sales Manager

UrbanScrapMetal.com,LLC.

BOCA RATON, FL.

February 2005–Present

*Ability to manage, recruit, hire, schedule, and oversee adjunct instructors, professional development consultants, and staff.*

- Instructed USM-Seminar courses in Precious Metals to a variety of diverse business groups/professionals.
- Prepare and present lectures to professionals on business formation; research and compile specialized materials for precious metals.
- Incorporated Text/QR Code digital presence in a precious metal industry where the concept had never been implemented.

### Operations Manager

NewAmericanEnterprises, LLC.

Riverside, CA

August 2005-2012

*Directly responsible for recruitment, hire, schedule, and oversee contractors, managers, professional development consultants, and staff.*

- Negotiate a \$1 million line of credit used to purchase blighted properties
- Purchase and managed foreclosure properties.
- Coordinate corporate activities and assisted staff with strategies on how to locate foreclosed properties and assess the potential profit to be gained from each property.



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219 NW 10<sup>TH</sup> AVE, DELRAY BEACH, FL. 33444  
305-890-9366 • EMAIL: GLOVERP@PALMBEACHSTATE.EDU

- Conduct quarterly meetings on how to consult and recruit potential clients.

## SELECTED ACHIEVEMENTS

- Master Mason Pride of Palm Beach Lodge #447 F& AM, West Palm Beach, FL
- Raised June 24, 2016
- Certificate of Proficiency. 24 Day of June 2016
- Master Mason (2016)
- Successfully designed [Professional Basketball Agent Course](#) and [Digital Web Analytics](#): Course currently being taught at [Palm Beach State College](#) and a academic platform relating to marketing strategies that is incorporated within the coursework.
- Obtained a Masters of Business Administration (MBA) Business Program at the Illustrious Lynn University Spring 2006



# PATRICK W. GLOVER

219 NW 10<sup>TH</sup> AVE, DELRAY BEACH, FL. 33444  
305-890-9366 • EMAIL: GLOVERP@PALMBEACHSTATE.EDU



CORPORATE  
& CONTINUING  
EDUCATION

BOCA RATON CAMPUS

3000 Saint Lucie Avenue  
Boca Raton, Florida 33431

## PROFESSIONAL BASKETBALL AGENT

### *Certification Prep*

Is your dream job to be a sports agent?

Then, join us to learn the skills, tools and techniques required to achieve success in this exciting career.

Learn decision making plus how to effectively communicate recommendations. Refine the skills needed to recognize and solve bargaining issues and more.

This class includes an overview of the interconnected positions associated with the NBA management process. By the end of the class you'll be prepared to submit your application to become a certified NBA sports agent.



*Guest Speaker*

**Mark Strickland**

Former NBA player for the  
Miami Heat.

**1/19 - 2/10**

**Tues & Wed, 7pm - 9pm**

**Room: BT124**

**Ref#: 212646**

**Instructor: Patrick Glover, MBA**

[gloverp@palmbeachstate.edu](mailto:gloverp@palmbeachstate.edu)

561-862-4735

*Register online*

[www.PalmBeachState.edu/CCE/BR](http://www.PalmBeachState.edu/CCE/BR)



# City Clerk Board Application

RECEIVED

MAY 23 2018

CITY CLERK

Application Element	Comments
<b>Advisory Board Questionnaire</b>	
How long have you lived in the city? (Where applicable)	Four years
How does your education or experience complement the powers and duties of the board/commission?	My ability to communicate with youth and parents to better our community and to service to respect authority .
Have you served on board(s) previously?. If so, what were your contribution(s) to the board(s)?	Advisor on programs for community Water Safety Programs
What direction would you like to see this board/commission go?. What suggestions do you have?	More community involvement
Have you ever attended a meeting of this board/commission?	No in Delray
Are you aware of the City's adopted vision and goals for the future?. If so, what is your opinion of the vision and goals?	Yes looking forward to implementing these policies in the City of Delray:
Why are you interested in this board?	To help establish a closer relationship with Cop's and our community
<b>Board Member Application</b>	
Are you a registered voter?. If so, where are you registered?	Yes CPR Pastoral. License
List any related professional certifications and licenses which you hold:	Clergy CPR
What Board(s) are you interested in serving?. Please list in order of preference:	Kids and Cops, Affordable Housing Advisory Committee, Delray Beach Housing Authority, Education, Police Advisory, Public Art Advisory Board.
Give your present, or most recent employer and position: In addition, are you or your company a vendor with the City	Retired
List all City Boards on which you are currently serving or have previously served:(Please include dates)	SWIMS Drowning Colation. YMCA Youth Programs
Describe experiences, skills or knowledge which qualify you to serve on this board: (Please attach a brief resume)	Swim Advocate Youth Advisor NAACP Youth Pastor
Educational qualifications:	High School Work for Broward Country School
SIGNATURE	Shirley. Harold
<b>Personal Information</b>	
Last Name:	Harold
First Name:	Shirley



M.I.	A
Date of Birth	1953-10-15
Home Address:	1100 SW 4th Ave #11-C
City (Home Address)	Delray
State (Home Address)	FL
Zip Code (Home Address)	33444
Legal Residence:	
City (Legal Residence:)	
State (Legal Residence:)	
Zip Code (Legal Residence:)	
Principal Business Address:	1100 SW 4th Ave #11C
City (Principal Business Address)	Delray
State (Principal Business Address)	FL
Zip Code (Principal Business Address)	33444
Home Phone:	(954) 615-7352
Business Phone:	
Fax:	
Cell Phone:	
E-Mail Address:	Jmariandfriends1@gmail.com

<b>Resume</b>	
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Resume	
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**CITY OF DELRAY BEACH  
BOARD MEMBER APPLICATION**

RECEIVED  
DEC 08 2016  
CITY CLERK

*An Application and corresponding Board Questionnaire must be submitted in order for application to be considered complete; and must be received no later than ten (10) business days prior to the first City Commission meeting where the nomination for appointment to the board will be considered.*

exp 12/8/18

Please type or print the following information:

1. Last Name: Ignatowich First Name: Marissa M. I.  
2. Home Address: 1075 Anchor Point City: Delray Beach FL 33444  
3. Legal Residence: Same City State Zip Code  
4. Principal Business Address: City State Zip Code  
151 NW First Avenue Delray Beach FL 33444  
5. Home Phone: Business Phone: 561-337-2290 E-Mail Address: Cell Phone: 203-202-4174 Fax: 561-303-2714

6. Date of Birth: 12/17/1970 7. Are you a registered voter? Yes If so, where are you registered? Delray Beach

8. What Board(s) are you interested in serving? Please list in order of preference:  
Police Advisory

9. List all City Boards on which you are currently serving or have previously served: (Please include dates)

None

10. Educational qualifications:

University of Connecticut graduate 1992

11. List any related professional certifications and licenses which you hold:

n/a

12. Give your present, or most recent employer, and position: In addition, are you or your company a vendor with the city

Owner of Med Direct Capital LLC. I am not and my company is not a vendor with the city.

13. Describe experiences, skills or knowledge which qualify you to serve on this board: (Please attach a brief resume)

I have a background in finance and business. My experience is in helping small to midsize businesses financially to navigate changes in their business cycle due to slower periods of growth, government regulation, new hires, unexpected events.



I hereby certify that all the above statements are true, and I agree and understand that any misstatement of material facts contained in this application may cause forfeiture upon my part of any appointment I may receive.

Maura Ignatowicz  
SIGNATURE

11/29/16  
DATE

Note: This application will remain on file in the City Clerk's Office for a period of 2 years from the date it was submitted. It will be the applicant's responsibility to ensure that a current application is on file.

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**ADVISORY BOARD QUESTIONNAIRE**  
(This document is required as part of the Board application submittal)

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NAME: Marissa Ignatowich

1. How long have you lived in the city? (Where applicable)

2 years

2. Have you served on board(s) previously? If so, what were your contribution(s) to the board(s)?

NO

3. Have you ever attended a meeting of this board/commission?

No

4. Why are you interested in this board?

I am interested in making Delray Beach a safer place to live. Since moving here, I have been the victim of several thefts from my home and business. Delray is a beautiful place and we need to reduce the crime rate. Despite the thefts that occur in my neighborhood, it is a safe place for young children to play outside. Every neighborhood needs to be safe for children. I also would like to help address the issue of speeding on Lake Ida Rd and residential neighborhoods.

5. How does your education or experience complement the powers and duties of the board/commission?

I am a mother of 4 children, 16-2 years of age. I also run a successful business in town. I know how to develop systems to get things done. I know how to identify real issues and solve them inexpensively and quickly. In my business, I help businesses in the healthcare industry grow their revenue and adapt through all of the changes in government regulations, insurance reimbursements and shrinking profits. My experience is certainly complementary to anything I would be asked to do.

6. What direction would you like to see this board/commission go? What suggestions do you have?

I would like to see an advisory board to the police department support the department to become more involved with the community and schools. I would suggest more on foot patrolling of Atlantic Avenue to support small business owners and add to the small town feel and charm of our downtown area. I would also like to see the police involved more with the elementary and high school. What a great community it would be if every child knew a police officer!

7. Are you aware of the City's adopted vision and goals for the future? If so, what is your opinion of the vision and goals?

I share the City's vision for a more effective and efficient government and improving our City. I believe that the way to achieving and maintaining goals is through manageable changes that are cost effective, incremental, and supported by the community. This will ensure success.



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APR 19 2017

CITY CLERK

City Clerk Board Application

Application Element	Comments
<b>Advisory Board Questionnaire</b>	
How long have you lived in the city? (Where applicable)	17 years
How does your education or experience complement the powers and duties of the board/commission?	I am a well educated professional with financial services background and senior level business consulting experience and I have served on The Appeals and Adjustment board in another city.
Have you served on board(s) previously?. If so, what were your contribution(s) to the board(s)?	I was known for being totally neutral and following the city codes and rules when making a decision.
What direction would you like to see this board/commission go?. What suggestions do you have?	Nothing at this point. Would like to review the current issues at hand and then give my input.
Have you ever attended a meeting of this board/commission?	I have not attended recent meetings of any of the boards in Delray Beach. I have been to meetings in Boca Raton . At that time I was affected by the outcome.
Are you aware of the City's adopted vision and goals for the future?. If so, what is your opinion of the vision and goals?	I have read some of the city's goals and in the past the city has done a wonderful job making this a great place to live. I think more than most cities , Delray Beach is headed in the right direction.
Why are you interested in this board?	To help with my community and be involved. I love the city of Delray Beach and want to help.
<b>Board Member Application</b>	
Are you a registered voter?. If so, where are you registered?	Yes I am a registered voter.
List any related professional certifications and licenses which you hold:	I am a Notary in the state but I hold no other license currently.
What Board(s) are you interested in serving?. Please list in order of preference:	Police Advisory , Code Enforcement
Give your present, or most recent employer and position: In addition, are you or your company a vendor with the City	I have worked and still work for Touchsuite in Boca Raton as the Director of Capital Markets. 1081 Holland Drive. 561-886-1932
List all City Boards on which you are currently serving or have previously served:(Please include dates)	I am not currently on any city boards.
Describe experiences, skills or knowledge which qualify you to serve on this board: (Please attach a brief resume)	I have served on a board in Glenwood Springs Colorado. The Appeals and Adjustment board. I am a senior level business consultant.
Educational qualifications:	I have served on the Appeals and Adjustment board in Glenwood Springs
SIGNATURE	Richard Sachs
<b>Personal Information</b>	
Last Name:	Sachs
First Name:	Richard
M.I.	A
Date of Birth	1949-06-03
Home Address:	1521 NW 19th Tr. Apt 203



City (Home Address)	Delray Beach
State (Home Address)	FL
Zip Code (Home Address)	33445
Legal Residence:	
City (Legal Residence:)	
State (Legal Residence:)	
Zip Code (Legal Residence:)	
Principal Business Address:	
City (Principal Business Address)	
State (Principal Business Address)	
Zip Code (Principal Business Address)	
Home Phone:	
Business Phone:	
Fax:	
Cell Phone:	(561) 213-7347
E-Mail Address:	richardsachs5036@comcast.net
<b>Resume</b>	
Resume	RESUME_2012.docx



## **Richard A Sachs**

Delray Beach, Florida 33445

Cell: 561-213-7347

E-Mail IBCCapital@comcast.net

Director of Capital Markets / TouchSuite Companies/ American Bancard /Portfolio Acquisitions /Merchant Cash Advances/ Business Loans/Credit Facility

6/1/2010 -Present

## **Business Development Professional**

Extensive experience in deadline oriented Business Development/ Marketing including sales of companies products and services, raising capital for various public and private Partnerships and commercial projects including Movies, Research And Development, Oil and Gas Development, Mergers and Acquisitions, Private Equity, Venture Capital, Public Affairs Initiatives, Television Production, and Internet Viral Marketing campaigns.

**Proven self –starter with energy and motivation to find and close sales**

**Results oriented driven by both company and personal financial goals**

**Strong time management skills**

**Exceptional written and verbal communication skills**

**Ability to succeed in competitive selling environment**

**Team builder and player with the skills needed to gain respect and credibility**

**Strong analytical and problem solving skills**

**Success within environments that are transforming their business models**

## **Experience**

05/09-6/10 Integrated Business Consultants/ Delray Beach, Fl.

Private Equity/ Access to Capital Markets/ M & A

**Extensive experience in conducting public seminars**



**6/08 to 5/09 Senior Business Development Manager / The March Group/ Coral Springs , Fl.  
Mergers & Acquisitions/Investment Banking**

Contacting and bringing to the table companies interested in selling all or Part of their business, Issuing Private Debt Instruments, Expansion Capital, Exit Strategies, Generation Transfers, Equity Partnerships with Private Equity Groups, Venture Capital Firms.

**Broke company record the first month employed in business appointments**

**Became top 10 producer within 45 days of employment increasing revenue at the company**

7/00 to 6/08

**V. P. Marketing Ron Sachs Communications / Tallahassee, Fl.**

Marketing Public Affairs Initiatives through corporate sponsorship. Television and Print advertising sponsors.

**Brought in 2 million dollar sponsorship from Volvo Motor Cars to increase company revenue which resulted in becoming the largest corporate sponsor in the companies history**

## **Education:**

Broward County Community College/ One Year

Dade County Community College/ One Year

**Received numerous awards for sales achievements including President's and Chairman's Clubs for outstanding performance in developing business that would otherwise not be available**

State Of Florida Notary Public # 483038

Life Member of the Sierra Club

Life Member of The Humanitarian Society

Life Member of HOG/ Harley Owners Group



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MAY 17 2018

CITY CLERK

City Clerk Board Application

Application Element	Comments
<b>Advisory Board Questionnaire</b>	
How long have you lived in the city? (Where applicable)	i have worked in delay for 7 months
How does your education or experience complement the powers and duties of the board/commission?	B.S.- Business Administration
Have you served on board(s) previously?. If so, what were your contribution(s) to the board(s)?	No I have not, but my contributions would be a fresh mind with fresh ideas with lots of compromise.
What direction would you like to see this board/commission go?. What suggestions do you have?	I can't say what suggestions would be possible without listening and learning with what has transpired in the past to move forward.
Have you ever attended a meeting of this board/commission?	None.
Are you aware of the City's adopted vision and goals for the future?. If so, what is your opinion of the vision and goals?	Yes, and I would like to contribute.
Why are you interested in this board?	I have many friends that serve as first responders, I hear their struggles and know that it is possible to help them help us.
<b>Board Member Application</b>	
Are you a registered voter?. If so, where are you registered?	No, just changed addresses and will be registering this year.
List any related professional certifications and licenses which you hold:	Doctor of Chiropractic
What Board(s) are you interested in serving?. Please list in order of preference:	Police advisory board.
Give your present, or most recent employer and position: In addition, are you or your company a vendor with the City	The Conde center for Chiropractic Neurology. Doctor of Chiropractic
List all City Boards on which you are currently serving or have previously served:(Please include dates)	none.
Describe experiences, skills or knowledge which qualify you to serve on this board: (Please attach a brief resume)	I want to be able to help serve our first responders, understand the struggles they have as individuals and as a profession.
Educational qualifications:	Bachelors Science Business Administration- University of Florida 2012 Doctor of Chiropractic- Parker University April 2017
SIGNATURE	Robert Safranski
<b>Personal Information</b>	
Last Name:	Safranski
First Name:	RObert
M.I.	P
Date of Birth	1985-01-27
Home Address:	4218 S Ocean blvd Unit 4
City (Home Address)	Highland beach



State (Home Address)	FL
Zip Code (Home Address)	33487
Legal Residence:	
City (Legal Residence:)	
State (Legal Residence:)	
Zip Code (Legal Residence:)	
Principal Business Address:	401 w Atlantic ave suite 014
City (Principal Business Address)	Delray Beach
State (Principal Business Address)	fl
Zip Code (Principal Business Address)	33444
Home Phone:	(561) 644-8803
Business Phone:	(561) 330-6096
Fax:	(561) 330-6097
Cell Phone:	(561) 644-8803
E-Mail Address:	Drsafanski@thecondcenter.com
Resume	
Resume	CV.pdf



# Robert Safranski, B.S., D.C

561.644.8803

Robert.Safranski@Gmail.com



## OBJECTIVE

To find a job where I can help people in all walks of life through chiropractic care, all while learning from well experienced clinicians to better understand healthcare, and chiropractic's role in today's healthcare model.

## EDUCATION

### **Parker University of Chiropractic**

Dallas, TX

Doctor of Chiropractic

April 2017

### **University of Florida**

Gainesville, FL

Bachelor of Science Business Administration

May 2012

## QUALIFICATIONS

- Vast knowledge of musculoskeletal injuries and biomechanics deficiencies, with the knowledge and application of multiple electrical modalities and myofascial techniques to deal with these and many other soft tissue injuries.
- Experience with multiple adjusting techniques.
- Proficient in Diversified, Cox Flexion/Distraction, Gonstead, Webster, and Thompson techniques. Trained in Activator and Sacral Occipital Techniques.
- Very Skilled in palpation and extremity adjusting.
- Great people person can relate to all ages. Able to treat all ages pediatrics to geriatrics.
- Familiar with multiple EHR platforms. Report Master, Eclipse, and Chirotouch. Can adapt to many others quickly.

## EXPERIENCE

**Associate Chiropractor**  
*Ruggiero Sports Medicine*

**08/17- Present**  
*Coral Springs, FL*

**Senior Clinical Intern**  
*American Chiropractic*

**12/17- 04/17**  
*Mesquite, TX*

- Duties included seeing patients daily
- Covering Florida Panthers practices and Games
- Initial exams and X-rays
- Diagnosing and Formulating treatment plans
- PIP/PI Case management

- Initial patient exam and x-rays
- Report of findings and first day treatment
- Daily adjustments and re-examination

**Coverage Chiropractor**  
*Correct Care Chiropractic*

**05/17-Present**  
*Coral Springs, FL*

**Clinical Intern**  
*Parker University Wellness Clinic*

**05/16 - 12/16**  
*Dallas, TX*

- Case management of Family practice
- Handling geriatric patients
- Complex geriatric case management

Performed problem focused initial exams  
Used a wide variety of active and passive modalities to incorporated treatment plans for patient outcomes.

