w Score rstanding of RFP n not meeting the requirements round information w Score unctionality ration that should r considered unctionality ration that should r considered unctionality ration that should r considered lequate Service unctionality ration that should r considered lequate Service	specific requirements High Experience - very qualified High Score High Functionality Very strong application and fit with City of Delray Beach High Score High Ability to Provide Service/Support High Functionality Very strong application and fit with City of Delray Beach High Functionality Very strong application and fit with City of Delray Beach High Ability to Provide Service/Support High Score Clear Direction High Effectiveness High Functionality	1 40 40 40 41 5 5 5 5 5 5 6 6 6 6 6 6 6 6 6 6 6 6 6	0 35 0 35 5 5 5 4 5 5 5 14	C	
rstanding of RFP n not meeting the requirements round information w Score unctionality ration that should reconsidered lequate Service w Score red Direction offectiveness unctionality ration that should	High Understanding of RFI and solution meeting the specific requirements High Experience - very qualified High Score High Functionality Very strong application and fit with City of Delray Beach High Functionality Very strong application and fit with City of Delray Beach High Functionality Very strong application and fit with City of Delray Beach High Functionality Very strong application and fit with City of Delray Beach High Ability to Provide Service/Support High Score Clear Direction High Effectiveness High Functionality Very strong application and	1 40 40 40 41 5 5 5 5 5 5 6 6 6 6 6 6 6 6 6 6 6 6 6	0 9 0 35 0 35 5 5 5 4 5 5 5 5 5 5 5 5	C	
w Score unctionality ration that should considered w Score lequate Service unctionality ration that should considered lequate Service unctionality ration that should considered lequate Service di Direction effectiveness unctionality ration that should	High Score High Score High Functionality Very strong application and fit with City of Delray Beach High Ability to Provide Service/Support High Functionality Very strong application and fit with City of Delray Beach High Functionality Very strong application and fit with City of Delray Beach High Ability to Provide Service/Support High Score Clear Direction High Effectiveness High Functionality Very strong application and	11 40 40 40 40 40 40 40 40 40 40 40 40 40	0 9 0 35 0 35 5 5 5 4 5 5 5 5 5 5 5 5	C	
w Score lequate Service unctionality cation that should considered w Score lequate Service unctionality cation that should considered lequate Service w Score ed Direction Uffectiveness unctionality cation that should	High Functionality Very strong application and fit with City of Delray Beach High Score High Ability to Provide Service/Support High Functionality Very strong application and fit with City of Delray Beach High Ability to Provide Service/Support High Score Clear Direction High Effectiveness High Functionality Very strong application and	d 40 40 40 5 5 5 5 5 5 5 5 5 5 5 5 5 5 5	0 35 0 35 5 5 5 4 5 5 5 5 5 5 5 5	C	
w Score lequate Service unctionality cation that should considered w Score lequate Service unctionality cation that should considered lequate Service w Score ed Direction Uffectiveness unctionality cation that should	High Functionality Very strong application and fit with City of Delray Beach High Score High Ability to Provide Service/Support High Functionality Very strong application and fit with City of Delray Beach High Ability to Provide Service/Support High Score Clear Direction High Effectiveness High Functionality Very strong application and	d	5 5 5 5 5 5 5 5 5 5 5 5 5 5 5 5 5 5 5	C	
w Score lequate Service unctionality ration that should considered w Score lequate Service unctionality ration that should considered lequate Service diffectiveness unctionality ration that should	High Score High Ability to Provide Service/Support High Ability to Provide Service/Support High Functionality Very strong application and fit with City of Delray Beach High Ability to Provide Service/Support High Score Clear Direction High Effectiveness High Functionality Very strong application and	d	5 5 5 5 5 5 5 5 5 5 5 5 5 5 5 5 5 5 5	C	
dequate Service unctionality cation that should considered dequate Service w Score ed Direction defectiveness unctionality cation that should	High Ability to Provide Service/Support High Functionality Very strong application and fit with City of Delray Beach High Ability to Provide Service/Support High Score Clear Direction High Effectiveness High Functionality Very strong application and	1	5 5 5 5 5 5 5 5 5 5 5 5 5 5 5 5 5 5 5	0	
dequate Service unctionality cation that should considered dequate Service w Score ed Direction defectiveness unctionality cation that should	High Ability to Provide Service/Support High Functionality Very strong application and fit with City of Delray Beach High Ability to Provide Service/Support High Score Clear Direction High Effectiveness High Functionality Very strong application and	h 18	5 14 5 5 5 5 5	0	
unctionality cation that should considered lequate Service w Score ed Direction effectiveness unctionality cation that should	High Ability to Provide Service/Support High Functionality Very strong application and fit with City of Delray Beach High Ability to Provide Service/Support High Score Clear Direction High Effectiveness High Functionality Very strong application and	h 18	5 14 5 5 5 5 5	0	
w Score ed Direction effectiveness unctionality eation that should	High Functionality Very strong application and fit with City of Delray Beacl High Ability to Provide Service/Support High Score Clear Direction High Effectiveness High Functionality Very strong application and	h 18	5 14 5 5 5 5 5	0	
w Score ed Direction effectiveness unctionality eation that should	High Score Clear Direction High Effectiveness High Functionality Very strong application and	15 5 1	5 14 5 5 5 5 5	0	
ed Direction Effectiveness unctionality eation that should	High Score Clear Direction High Effectiveness High Functionality Very strong application and	5 5 d 5	5 5 5		
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unctionality cation that should	High Functionality Very strong application and	d 5			
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			1	1	1
		15	5 14	0	
w Score	High Score	-			
ost of Product	Low Cost of Product	9	20		
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scores are based on total points available for each category if the vendor does not have input for a category, they are to be scor	ed a 0 for that line item
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Criteria	Points Available	Chapter	Scale		New World	Quintel SAP	SunGard	Tyler Tech
Qualifications	10	2.0	Low Score	High Score				
Executive Summary		2.1	Low Understanding of RFP and solution not meeting the specific requirements	High Understanding of RFP and solution meeting the specific requirements	5	5		
Vendor Background & Qualifications		2.2	Lacks Background information	High Experience - very qualified	5	5		
Total Points					10	10	0	0
Functionality	40		Low Score	High Score				
Functionality		2.13	Low Functionality Weak application that should not be considered	High Functionality Very strong application and fit with City of Delray Beach	5	5		
Total Points					5	5	0	0
Training, Support & Technical Documentation	15		Low Score	High Score			-	
Training		1.2.5/1.2.6	Lacks Adequate Service	High Ability to Provide Service/Support	5	5		
Technology Features		2.5 / 2.6	Low Functionality Weak application that should not be considered	High Functionality Very strong application and fit with City of Delray Beach	5	5		
Service/Support		2.8/2.9	Lacks Adequate Service	High Ability to Provide Service/Support	3	5		
Total Points					13	15	0	0
Installation/ Configuration/ Set- up/ Implementation	15		Low Score	High Score				
Project Plan		1.2.1	Limited Direction	Clear Direction	5	5		
Implementation		2.8	Low Effectiveness	High Effectiveness	5	5		
Data Conversion		1.2.19/1.2.20	Low Functionality Weak application that should not be considered	High Functionality Very strong application and fit with City of Delray Beach	5	5		
Total Points					15	15	0	0
Cost	20		Low Score	High Come				
Cost Application software license fees	20		Low Score	High Score				
(from RFP)			High Cost of Product	Low Cost of Product	3	4		
Modifications / Data Conversion costs (from RFP)			High Cost of Product	Low Cost of Product	3	4		
Implementation, training and support services costs (from RFP)			High Cost of Product	Low Cost of Product	4	4		
Project Management costs (from RFP)			High Cost of Product	Low Cost of Product	4	4		
Annual software maintenance costs for 5 years (from RFP)			High Cost of Product	Low Cost of Product	4	4		
Total Points					18	20	0	0
TOTAL:	100				- /1			
IUIAL:	100				61	65	0	0

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scores are based on total points available for each category if the vendor does not have input for a category, they are to be scored a 0 for that line item

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Criteria	Points Available	Chapter	Sca	ile	New World	Quintel SAP	SunGard Tyler Tech	
ualifications	10	2.0	Low Score	High Score				
Executive Summary		2.1	Low Understanding of RFP and solution not meeting the specific requirements	High Understanding of RFP and solution meeting the specific requirements	5	3		
Vendor Background & Qualifications		2.2	Lacks Background information	High Experience - very qualified	5	4		
Total Points					10	7	0	0
nctionality	40		Low Score	High Score				
Functionality		2.13	Low Functionality Weak application that should not be considered	High Functionality Very strong application and fit with City of Delray Beach	38	20		
Total Points					38	20	0	0
aining, Support & Technical ocumentation	1 <mark>5</mark>		Low Score	High Score				
Training		1.2.5/1.2.6	Lacks Adequate Service	High Ability to Provide Service/Support	5	4		
Technology Features		2.5 / 2.6	Low Functionality Weak application that should not be considered	High Functionality Very strong application and fit with City of Delray Beach	5	5		
Service/Support		2.8/2.9	Lacks Adequate Service	High Ability to Provide Service/Support	5	4		
Total Points					15	13	0	0
stallation/ Configuration/ Set-								
/ Implementation	15		Low Score	High Score				
Project Plan		1.2.1	Limited Direction	Clear Direction	5	4		
Implementation		2.8	Low Effectiveness	High Effectiveness	5	4		
Data Conversion		1.2.19/1.2.20	Low Functionality Weak application that should not be considered	High Functionality Very strong application and fit with City of Delray Beach	5	4		
Total Points					15	12	0	0
st	20		Low Score	High Score				
pplication software license fees (from RFP)	20		High Cost of Product	Low Cost of Product	3 *	5		
Modifications / Data Conversion costs (from RFP)			High Cost of Product	Low Cost of Product	5	4		(
Implementation, training and upport services costs (from RFP)			High Cost of Product	Low Cost of Product	4 8	4		
Project Management costs (from RFP)			High Cost of Product	Low Cost of Product	5	3		
Annual software maintenance costs for 5 years (from RFP)			High Cost of Product	Low Cost of Product	3 A	4/5		
Total Points					2-35	20	0	0
OTA I	400							
OTAL:	100				101	/73	0	. 0

Scoring: scores are based on total points available for each category if the vendor does not have input for a category, they are to be scored a 0 for that line item

Criteria	Points Available	Chapter	Sc	ale	New World	Quintel SAP	SunGard	Tyler Tec
Qualifications	10	2,0	Low Score	Wile				
Executive Summary		2.1	Low Score Low Understanding of RFP and solution not meeting the specific requirements	High Score High Understanding of RFP and solution meeting the		5 5	0	
Vendor Background & Qualifications		2.2	Lacks Background information	specific requirements High Experience - very qualified		5 4	0	
Total Points		7 4 7 10 1		quameu	10	9	0	
Functionality	40		Y				0	
	40		Low Score	High Score				
Functionality		2.13	Low Functionality Weak application that should not be considered	High Functionality Very strong application and fit with City of Delray Beach	38 A	34A	0	
Total Points					4	4	0	
Training, Support & Technical								
Documentation	15		Low Score	High Score	-			
Training		1.2.5/1.2.6	Lacks Adequate Service	High Ability to Provide Service/Support	4	4	0	
Technology Features		2.5/2.6	Low Functionality Weak application that should not be considered	High Functionality Very strong application and fit with City of Delray Beach	5	4	0	
Service/Support		2.8/2.9	Lacks Adequate Service	High Ability to Provide Service/Support	5	4	0	
Total Points				14 12		0		
nstallation/ Configuration/ Set-	15		and the second of the second				· ·	
Project Plan		1.2.1	Low Score	High Score				
Implementation		2.8	Limited Direction Low Effectiveness	Clear Direction	4	4	0	
Data Conversion		1.2.19/1.2.20	Low Functionality Weak application that should	High Effectiveness High Functionality Very strong application and fit with City of Delray Beach	. 4	4	0	
Total Points					13	12	0	,
Cost						12	0	
Application software license fees	20		Low Score	High Score				
(from RFP)			High Cost of Product	Low Cost of Product	3	4	0	0
Modifications / Data Conversion costs (from RFP)			High Cost of Product	Low Cost of Product	4	3	0	(
Implementation, training and support services costs (from RFP)	ı		High Cost of Product	Low Cost of Product	4	3	0	0
Project Management costs (from RFP)			High Cost of Product	Low Cost of Product	4	3	0	0
Annual software maintenance costs for 5 years (from RFP)			High Cost of Product	Low Cost of Product	3	4	0	0
Total Points		SENSE:			18	17	0	0
OTAL:	100				-0	.,	0	0
7111L.	100	No.			59	54	0	0

scores are based on total points available for each category if the vendor does not have input for a category, they are to be scored a 0 for that line item

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Criteria	Points Available	Chapter	Sca	New World	Quintel SAP	SunGard	Tyler Tech	
Qualifications	10	2.0	Low Score	High Score				
Executive Summary		2.1	Low Understanding of RFP and solution not meeting the specific requirements	High Understanding of RFP and solution meeting the specific requirements	5	5		
Vendor Background & Qualifications		2.2	Lacks Background information	High Experience - very qualified	5	5		
Total Points					10	10	0	(
Functionality	40		Low Score	High Score				
Functionality		2.13	Low Functionality Weak application that should not be considered	High Functionality Very strong application and fit with City of Delray Beach	40	20		
Total Points					40	20	0	
Training, Support & Technical Documentation	15		Low Score	High Score				
Training		1.2.5/1.2.6	Lacks Adequate Service	High Ability to Provide Service/Support	5	3		
Technology Features		2.5/2.6	Low Functionality Weak application that should not be considered	High Functionality Very strong application and fit with City of Delray Beach		3		
Service/Support		2.8/2.9	Lacks Adequate Service	High Ability to Provide Service/Support	5	3		
Total Points				W. M. A. Davidson E. W. S.	15	9	0	(
Installation/ Configuration/ Set- up/ Implementation	15	a.	Low Score	High Score				
Project Plan		1.2.1	Limited Direction	Clear Direction	5	3		
Implementation		2.8	Low Effectiveness	High Effectiveness	5	3		
Data Conversion		1.2.19/1.2.20	Low Functionality Weak application that should not be considered	High Functionality Very strong application and fit with City of Delray Beach		3		
Total Points					15	9	0	
Cost	20		Low Score	High Score				
Application software license fees (from RFP)			High Cost of Product	Low Cost of Product	3	4		
Modifications / Data Conversion costs (from RFP)			High Cost of Product	Low Cost of Product	3	4		
Implementation, training and support services costs (from RFP)			High Cost of Product	Low Cost of Product	3	4		
Project Management costs (from RFP)			High Cost of Product	Low Cost of Product	3	4		
Annual software maintenance costs for 5 years (from RFP)			High Cost of Product	Low Cost of Product	3	4		
Total Points					15	20	C	
TOTAL:	100				95	68		6.5.8

scores are based on total poin if the vendor does not have in	its available for each category nput for a category, they are to be	e scored a 0 for that line item
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Scoring:

Criteria	Points teria Available Chapter Scale		nle	New World	Quintel SAP	SunGard	Tyler Tech	
Oualifications	10	2.0	Low Score	High Score				DESCRIPTION OF T
Executive Summary		2.1	Low Understanding of RFP and solution not meeting the specific requirements	High Understanding of RFP and solution meeting the specific requirements	5	4		
Vendor Background & Qualifications		2.2	Lacks Background information	High Experience - very qualified	5	4		
Total Points					10	8	- 0	
Functionality	40		Low Score	High Score				
Functionality	Y	2.13	Low Functionality Weak application that should not be considered	High Functionality Very strong application and fit with City of Delray Beach	5	4		
Total Points					5	4	0	(
Training, Support & Technical Documentation	15		Low Score	High Score				
Training		1.2.5/1.2.6	Lacks Adequate Service	High Ability to Provide Service/Support	5	4		
Technology Features		2.5/2.6	Low Functionality Weak application that should not be considered	High Functionality Very strong application and fit with City of Delray Beach	5	4		
Service/Support		2.8 / 2.9	Lacks Adequate Service	High Ability to Provide Service/Support				
Total Points				ALTERNATION OF THE PROPERTY.	10	8	0	(
Installation/ Configuration/ Set- up/ Implementation	15		Low Score	High Score				
Project Plan		1.2.1	Limited Direction	Clear Direction	5	4		
Implementation		2.8	Low Effectiveness	High Effectiveness	5	4		
Data Conversion		1.2.19/1.2.20	Low Functionality Weak application that should not be considered	High Functionality Very strong application and fit with City of Delray Beach				
Total Points					10	8	0	
Cost	20		Low Score	High Score		illus files		
Application software license fees (from RFP)			High Cost of Product	Low Cost of Product	4	4		
Modifications / Data Conversion costs (from RFP)			High Cost of Product	Low Cost of Product	4	4		
Implementation, training and support services costs (from RFP)			High Cost of Product	Low Cost of Product	4	4		
Project Management costs (from RFP)			High Cost of Product	Low Cost of Product	4	4		
Annual software maintenance costs for 5 years (from RFP)			High Cost of Product	Low Cost of Product	4	4		
Total Points					20	20	0	7
TOTAL:	100				55	48	0	

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scores are based on total points available for each category if the vendor does not have input for a category, they are to be scored a 0 for that line item

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James Dom
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3/30/16
Date

Criteria	Points Available	Chapter	Chapter Scale		New World	Quintel SAP	SunGard	Tyler Tech
Qualifications	10	2.0	Low Score	High Score				
Executive Summary		2.1	Low Understanding of RFP and solution not meeting the specific requirements	High Understanding of RFP and solution meeting the specific requirements	5	5		
Vendor Background & Qualifications		2.2	Lacks Background information	High Experience - very qualified	5.	5		
Total Points					10	10	0	0
Functionality	40		Low Score	High Score				
Tunctionanty	30							
Functionality		2.13	Low Functionality Weak application that should not be considered	High Functionality Very strong application and fit with City of Delray Beach	40	35		
Total Points					40	35	0	0
Training, Support & Technical Documentation	15		Low Score	High Score				
Training		1.2.5/1.2.6	Lacks Adequate Service	High Ability to Provide	5	5		
				Service/Support				
Technology Features		2.5 / 2.6	Low Functionality Weak application that should not be considered	High Functionality Very strong application and fit with City of Delray Beach	5	5		
Service/Support		2.8 / 2.9	Lacks Adequate Service	High Ability to Provide Service/Support	5	3		
Total Points					15	13	0	0
Installation/ Configuration/ Set- up/ Implementation	15		Low Score	High Score				
Project Plan		1.2.1	Limited Direction	Clear Direction	4	3		
Implementation		2.8	Low Effectiveness	High Effectiveness	4	4		
Data Conversion		1.2.19/1.2.20	Low Functionality Weak application that should not be considered	High Functionality Very strong application and fit with City of Delray Beach	5	4		
Total Points					13	11	0	0
Cost	20		Low Score	High Score				
Application software license fees	20							
(from RFP)			High Cost of Product	Low Cost of Product	2	5		
Modifications / Data Conversion costs (from RFP)			High Cost of Product	Low Cost of Product	5	3		
Implementation, training and support services costs (from RFP)			High Cost of Product	Low Cost of Product	5	3		
Project Management costs (from RFP)			High Cost of Product	Low Cost of Product	5	3		
Annual software maintenance costs for 5 years (from RFP)			High Cost of Product	Low Cost of Product	2	5		
Total Points					19	19	0	0
TOTAL:	100				97	88	0	0

if the vendor does not have input for a category, they are to be scored a 0	for that line item
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Scoring:

r Sc	Scale		Quintel SAP	SunGard	Tyler Tech
Low Score	High Score				
Low Understanding of RFP and solution not meeting the specific requirements	High Understanding of RFP and solution meeting the specific requirements	4	4		
Lacks Background information	High Experience - very qualified	5	6		
		9	10	0	(
Low Score	High Score				
Low Functionality Weak application that should not be considered	High Functionality Very strong application and fit with City of Delray Beach		26		
		29	26	0	- (
Low Score	High Score				
.6 Lacks Adequate Service	High Ability to Provide Service/Support	5	5		
Low Functionality Weak application that should not be considered	High Functionality Very strong application and fit with City of Delray Beach		5		
Lacks Adequate Service	High Ability to Provide Service/Support	5	5		
		15	15	0	
Low Score	High Score				
Limited Direction	Clear Direction	5	4		
Low Effectiveness	High Effectiveness	5	3		
Low Functionality Weak application that should not be considered	High Functionality Very strong application and fit with City of Delray Beach		5		
		15	12	0	
Low Score	High Score				
High Cost of Product	Low Cost of Product	3	4		
High Cost of Product	Low Cost of Product	4	4		
High Cost of Product	Low Cost of Product	4	4		
High Cost of Product	Low Cost of Product	4	4		
High Cost of Product	Low Cost of Product	3	4		
	 	18	20	0	
	High Cost of Product	High Cost of Product Low Cost of Product		18 20	18 20 0

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scores are based on total points available for each category if the vendor does not have input for a category, they are to be scored a 0 for that line item

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