



MEMORANDUM CITY STANDARD APPROVAL

TO: Henry Dachowitz, Chief Financial Officer

FROM: Kristina Maricic, Administrative Services Manager, Police Department *K.M.#1068*

SUBJECT: City Standard Approval Request – Axon Enterprise, Inc.

DATE: December 4, 2024

Background: The City of Delray Beach Police Department has been utilizing Axon products and services since 2016. On April 19, 2016, the City Commission approved the implementation of the first phase of the Police Department body-worn camera program. The first phase included the purchase of 20 body-worn cameras and TASERs. On November 15, 2016, the City Commission approved the purchase of the remainder of the body-worn cameras and Tasers to outfit the Police Department personnel in a phased deployment. This Agreement was for five (5) years and was terminated and replaced with a new five (5) year Agreement upon City Commission approval on September 6, 2018. This was done to include additional body worn cameras and Tasers in order to accommodate increase in personnel that will be utilizing body worn cameras, as well as to include additional equipment, specifically interview room cameras for the Investigations Division, as well as in-car video cameras, which would replace Panasonic Arbitrator cameras in a phased deployment. This agreement was replaced with a new five-year agreement as approved during June 8, 2021, Commission meeting. This was done to replace Tasers with the newer model, provide for unlimited cartridges and batteries for Tasers, and include Axon Air for our existing drones. We are again looking to replace contract in order to expand the scope of the current agreement, resolve licensing issue with cradle point routers for in-car video, which was accidentally omitted from the 2021 agreement, and replace current Taser T7s with the new Taser 10 model.

Justification: The Law enforcement agencies across the country and worldwide are using body-worn cameras to provide a visual and audio record of law enforcement interactions with the public. Given the issues facing police work nationally, cameras have received attention as a means to provide clarity in police issues especially where a fatality may occur. The body camera program is helpful in prosecution when presenting evidence to court, in deflecting fraudulent complaints and potential lawsuits, and for completing reports accurately. It helps strengthen accountability and transparency, and can assist in deescalating conflicts, resulting in more constructive encounters between the police and members of the community. The City of Delray Beach Police Department has been utilizing Axon products and services since 2016. The products and services include tasers, body-worn cameras, in-car video, interview room cameras, Axon Air, Axon Investigate, Fusus, and storage for all videos generated from devices on Axon's Evidence.com platform. There is currently not a viable competitor who could replace the entire infrastructure, provide replacement scope of products and services, and transfer all existing historical data/stored video files.

Market Research: The City of Delray Beach Police Department has been utilizing Axon products and services since 2016. The products and services include tasers, body-worn cameras, in-car video, interview room cameras, Axon Air, Axon Investigate, Fusus, and storage for all videos generated from devices on Axon's Evidence.com platform. There is currently not a viable competitor who could replace the entire infrastructure, provide replacement scope of products and services, and transfer all existing historical data/stored video files. Axon Enterprise, Inc. has been cornering the market for some time, purchasing other solutions, such as Input Ace, a video enhancement solution, and most recently, Fusus, a public and community video sources viewing platform.

Quote or Proposal is attached ☒ Yes ☐ No

Comments: _____

☒ Approved This City Standard approval is valid for 60 months from date of approval. Attach this City Standard Approval to all Acquisition Approval Memos and/or requisitions for this item.

☐ Need Additional Information ☐ Not Approved

Comments: _____

Henry Daskoif 12/10/2024
Chief Financial Officer Date

N/A N/A
Information Technology (IT) Director Date