

## Draft of Proposed Updated Land Investment Program Guidelines



# LAND VALUE INVESTMENT PROGRAM

## PROGRAM GUIDELINES

### **PURPOSE**

Public or private entities may lease CRA-owned land for up to 60 years at discounted rates during the first fifteen years. In exchange, the developer builds a multi-story building for mixed-use development, including affordable housing.

The CRA may provide a developer with a long-term land lease of unencumbered CRA-owned property for long-term use. A formal Public Private Partnership land lease agreement would be negotiated, subject to final approval by the CRA Board of Commissioners.

### **GENERAL PROVISIONS**

- The land lease payments for the first five years would be \$1.00/annum, triple net.
- The annual lease rate for the second five years of the lease would be 4.0% of the appraised value of the property. Lease payments would be made monthly.
- The annual lease rate for the first year of the third five-year term of the lease would be 6.0% of the appraised value of the property, with lease payments to be made monthly. Land lease payments to the CRA would increase annually by 2.5% during the third five-year term.
- The land lease rate for the balance of the term of the agreement would be equal to 8.0% of the appraised value of the property. Land lease payments to the CRA would increase annually by 2.5%.
- The developer would have the option to purchase the land from the CRA at any time during the lease.

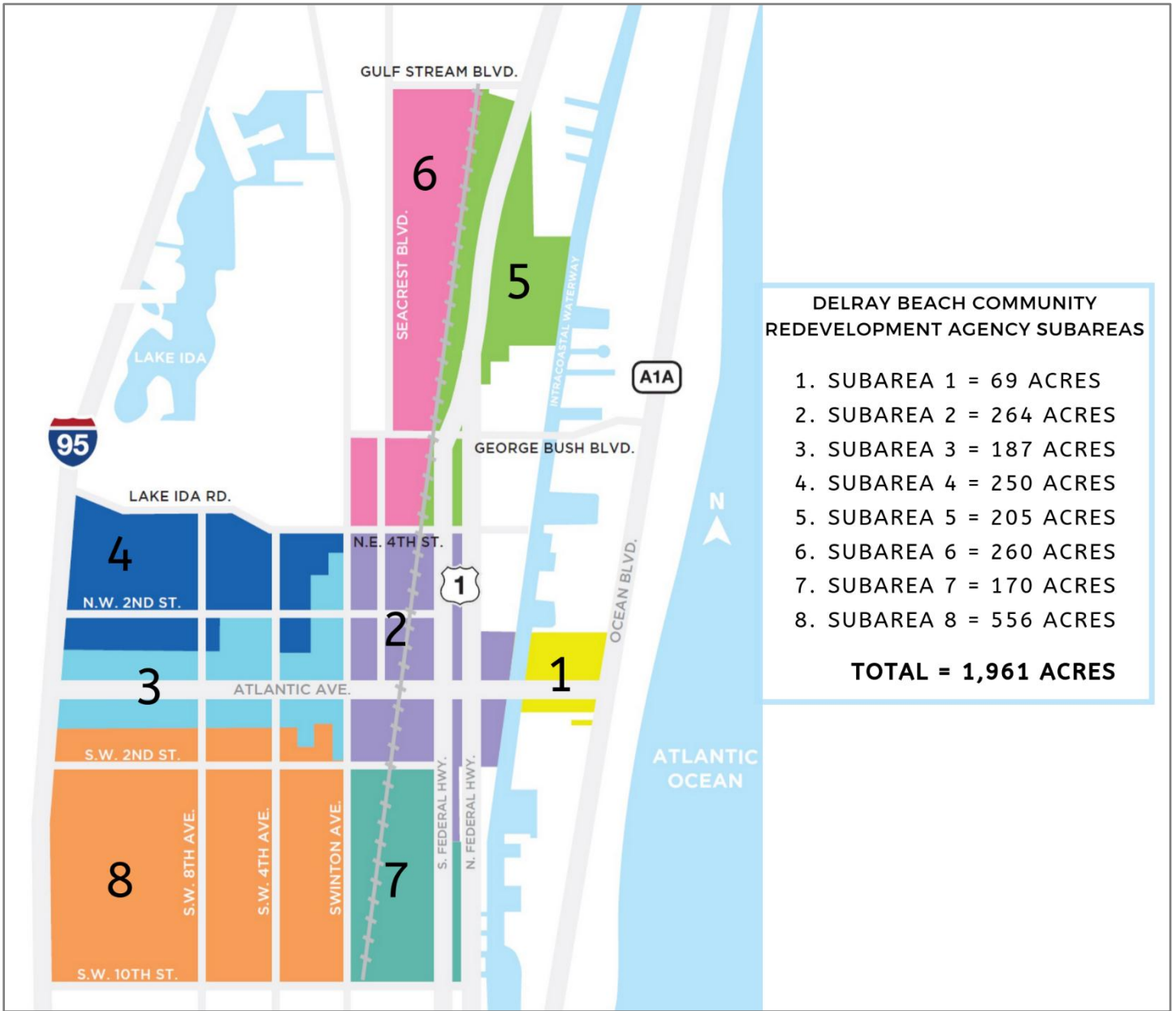
Other requirements include:

- The Project Owner or Developer must have a minimum of 20% of project costs (equity) in the financing structure of the construction project.

Additional incentives are available for projects in the West Atlantic Redevelopment Area.

The project design may require that a portion of the required parking is constructed by the CRA as public parking on CRA owned land within 300 feet of the project. However, parking constructed and owned by the CRA will be available to be shared with future uses within the redevelopment area, and will be available as public parking after 5PM on weekdays and on weekends. The CRA will commit to make the required number of spaces available to the project in perpetuity.

## Delray Beach CRA Sub-Areas Map



Comparison Between Current Proposed Draft of Land Investment Program  
and Previous Version Guidelines



# ~~LAND VALUE INVESTMENT~~

## ~~PROGRAM~~PROGRAM

### PROGRAM GUIDELINES

#### PURPOSE

Public or private entities may lease CRA-owned land for up to 60 years at ~~severely~~ discounted rates during the first fifteen years. In exchange, the developer builds a multi-story building ~~with retail on the ground floor and Class A office space and other uses on additional floors.~~ for mixed-use development, including affordable housing.

The CRA may provide a developer with a long-term land lease of unencumbered CRA-owned property for long-term use. A formal Public Private Partnership land lease agreement would be negotiated, subject to final approval by the CRA Board of Commissioners. ~~The length of the initial land lease shall be up to 40 years, but the lease may be extended an additional 20 years at market rate.~~

#### GENERAL PROVISIONS

- The land lease payments for the first five years would be \$1.00/annum, triple net.
- The annual lease rate for the second five years of the lease would be 4.0% of the appraised value of the property. Lease payments would be made monthly.
- The annual lease rate for the first year of the third five-year term of the lease would be 6.0% of the appraised value of the property, with lease payments to be made monthly. Land lease payments to the CRA would increase annually by 2.5% during the third five-year term.
- The land lease rate for the balance of the term of the agreement would be equal to 8.0% of the appraised value of the property. Land lease payments to the CRA would increase annually by 2.5%.
- The developer would have the option to purchase the land from the CRA at any time during the lease.

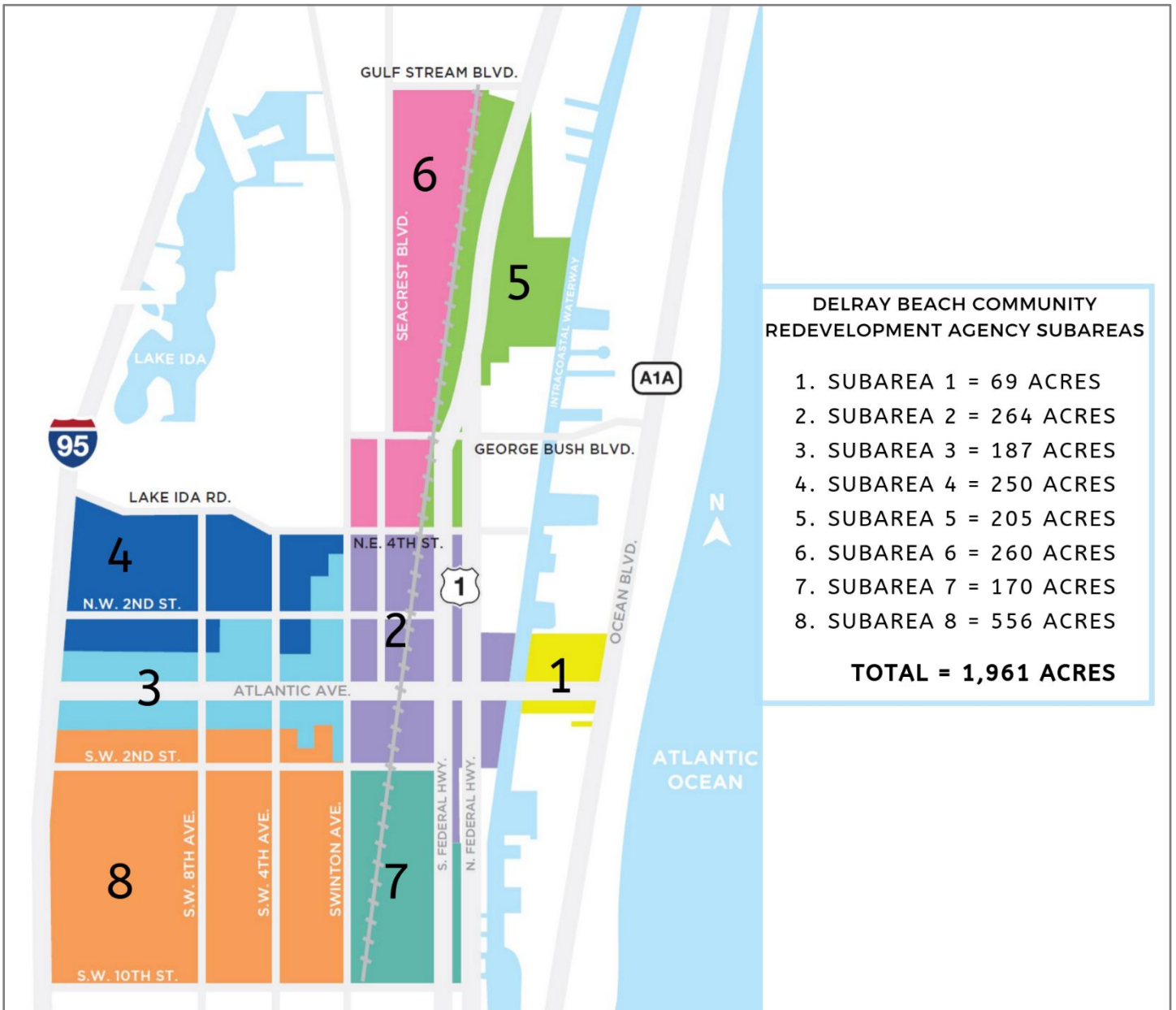
Other requirements include:

- ~~A minimum of 50% of the project's net floor area must be dedicated to Class A office space.~~
- ~~A minimum of 75% of the project's net floor area must be dedicated to non-residential space.~~
- The Project Owner or ~~Developer~~Developer must have a minimum of 20% of project costs (equity) in the financing structure of the construction project.

Additional ~~incentive~~incentives are available for projects in the West Atlantic Redevelopment Area.

The project design may require that a portion of the required parking is constructed by the CRA as public parking on CRA owned land within 300 feet of the project. However, parking constructed and owned by the CRA will be available to be shared with future uses within the redevelopment area, and will be available as public parking after 5PM on weekdays and on weekends. The CRA will commit to make the required number of spaces available to the project in perpetuity.

## Delray Beach CRA Sub-areas Map



Draft of Proposed Updated Development  
Infrastructure Assistance Program Guidelines



# DEVELOPMENT INFRASTRUCTURE ASSISTANCE PROGRAM PROGRAM GUIDELINES

## **PURPOSE OF THE DELRAY BEACH COMMUNITY REDEVELOPMENT AGENCY**

A community redevelopment agency is a special dependent taxing district established by local government for the purpose of carrying out redevelopment activities that include reducing or eliminating blight, improving the tax base, and encouraging public and private investments in the redevelopment area. Local governments are empowered through Chapter 163, Part III, of the Florida Statutes (Sections 163.330–163.450) to create community redevelopment agencies. The Delray Beach CRA (CRA) was established on June 18, 1985, with the purpose of guiding the City of Delray Beach in its redevelopment efforts.

The CRA works directly to foster and assist in the redevelopment of the CRA Districts to eliminate blight, create a sustainable downtown and encourage economic growth in the Delray Beach CRA Districts. The success of the CRA's community redevelopment efforts is largely dependent upon the economic vitality of the area. The CRA Plan "Overall Needs" section outlines the importance of projects aimed at maximizing the impact of public expenditures to leverage private investment. Through programs that improve the overall area, provide financial opportunities, and by creating incentives for additional investment in the area, the CRA will continue to encourage private investment and development to eliminate slum and blight.

## **INTRODUCTION TO DEVELOPMENT INFRASTRUCTURE ASSISTANCE**

Projects in the CRA may be eligible for a mixed use commercial site development incentive known as the Development Infrastructure Assistance (DIA) Program. This incentive was instituted to encourage developers to make improvements within or adjacent to the public rights of way of mixed use commercial buildings.

The incentive is a CRA program in which a private organization requests incentive funds for the reimbursement of a portion of the cost of exterior infrastructure improvements to a mixed use or commercial site. Improvements may be either on private or public land, on the public right of way, or both.

The CRA would invest its capital in return for fulfilling the following objectives:

- improving both the physical appearance of the redevelopment area and the property values/marketability of surrounding properties;
- improving existing properties and their value;
- creating an improved infrastructure on both public and private land; and
- facilitating commercial development in targeted areas of the CRA District.

Targeted projects include quality office and commercial space, such as, new and/or existing commercial buildings, hotel projects, and mixed use buildings.

At this time the CRA has identified CRA Sub-Areas #3, #4, and #8 as the key focus areas for an applicant's consideration.

### **DESCRIPTION OF THE INCENTIVE**

The DIA Program is a CRA incentive program in which the CRA **reimburses** a private organization seventy-five percent (75%) of the costs of eligible site improvements for an eligible mixed use commercial project, up to an amount not to exceed 75% of the projected Tax Increment Funds ("TIF") generated by the improvements over a five (5) year period following project completion, not to exceed \$1,000,000.

Qualified improvements may be either on private land, or on the public right of way, or both. Incentive reimbursement would occur in five (5) annual disbursements, beginning after the entire project, including the building structure, is complete, a Certificate of Occupancy has been issued, and payment of ad valorem property taxes has been validated.

A formal incentive agreement would be prepared for final approval by the CRA Board. To maintain eligibility, CRA Board approval must be obtained prior to a final investment decision by the developer.

### **ELIGIBLE REIMBURSEMENT COSTS**

Applications to the DIA Program will be accepted for an eight-year period, starting on \_\_\_\_, 2026, and ending on \_\_\_\_, \_\_\_\_. Costs eligible for reimbursement may include, but are not limited to, the following:

- Landscaping, irrigation, exterior site lighting, sidewalks, site walls, etc., located on either public right of way adjacent to the commercial development, or on a portion of the private property that is accessible to the public.
- Public right of way improvements along a street or alley and adjacent to the mixed use or commercial development, including paving, sidewalks, curb & gutters, storm drainage systems, traffic signals, on-street public parking spaces.
- Signage, limited to street signage, directional signage, or monument signs, and excluding tenant signage.
- Underground and above ground public utilities, including, but not limited to, water mains, sewer mains, irrigation lines, natural gas lines, and electric utility lines.
- The construction of publicly dedicated parking lots and parking structures, or portions thereof, are eligible for reimbursement using the value of one in-lieu parking space as the base value of one publicly dedicated parking space.

### **INCENTIVE LIMITS**

The maximum amount of the incentive shall be calculated at a rate of 75% of the cost of eligible reimbursable expenses. The DIA incentive award may not exceed 50% of the projected five-year TIF.

Project's estimated assessed value after completion shall be determined by an MIA certified appraisal report. The DIA incentive is contingent on funding availability, CRA Board approval, and the execution of the Incentive Agreement by the CRA and the Applicant, and is not to be construed as an entitlement or right of a property owner or applicant.

The CRA may at its sole discretion cease offering incentives under the DIA Program if, in its sole discretion and absolute determination, it feels that the assistance no longer benefits the furtherance of the CRA District.

### **ELIGIBILITY REQUIREMENTS**

Applicants must meet **all** of the following requirements in order to be eligible to receive assistance through the Development Infrastructure Assistance Program:

1. Proposed projects must be located in one of the following sub-areas of the CRA District: #3, #5, and #8 (refer to the attached map of the CRA Geographical Sub-Areas).
2. Applicants must illustrate a "but for" scenario, demonstrating that securing a CRA incentive will be a deciding factor in the decision to develop the project.
3. The final incentive agreement must be approved by the CRA Board and fully executed by the CRA and applicant prior to the issuance of building permits.
4. Properties are not eligible for CRA funded programs when the proposed improvements are inconsistent with the Community Redevelopment Plan, or when such funding conflicts with the goals expressed in the Community Redevelopment Plan.
5. Applicants must either own the property or must have an executed multi-year lease (40-year minimum) with the property owner, as approved by the primary lender.
6. The proposed project must consist of mixed use or commercial space in order to be eligible for a DIA incentive.
7. The Project owner or developer must have a minimum of 50% of project costs (equity) in the financing structure. Land cost may be included as part of developer's equity.
8. For on-site parking lots or parking structures to be eligible for the DIA Program, eligible parking spaces must be dedicated for public use.
9. Property to be improved must be free of all municipal and county liens, judgments or encumbrances of any kind. Upon incentive approval, the property must remain free of all municipal and county liens, judgments or encumbrances of any kind under the term of the agreement.
10. The Applicant may not employ or retain any company or person, other than a bona fide employee working solely for the applicant, to solicit or secure the incentive award, and not pay or agree to pay any person, company, corporation, individual or firm, other than a bona fide employee working solely for the applicant, any fee, commission, percentage, gift, or any other consideration contingent upon or resulting from the award or making of the incentive award.

11. Properties in the eligibility areas are not eligible for CRA funded programs when such funding conflicts with the goals expressed in the Community Redevelopment Plan.

## **PROCEDURES FOR IMPLEMENTATION**

Incentive approval is a two-step process, with certification of eligibility required by the CRA Board before any binding investments are made in the project. Binding investments may include, but are not limited to, property acquisition; the signing of a lease; submission of a site plan application; plat changes; or more.

If a certification of eligibility is granted, the CRA Board will pass a resolution to make DIA incentive funds available to the proposed project, subject to it being carried out and subsequent terms being agreed upon by the CRA and applicant in a final incentive agreement. Following certification of eligibility, applicants must submit additional information to demonstrate that a decision to commence development has been made and verifying consistency of the proposed project with CRA priorities. This information will be used to determine eligible expenditures and calculate the incentive award. The final incentive agreement is subject to approval by the CRA Board and must be fully executed by the applicant and the CRA before obtaining building permits for the demolition and construction of any portion of the project.

1. **Pre-Application Meeting** – All prospective applicants are required to meet with CRA staff prior to the submission of any funding request, in order to discuss the conceptual project idea, general CRA objectives, and review the incentive approval process.
2. **Preliminary Funding Request** – All applicants are required to demonstrate that the proposed development project would not proceed in Delray Beach without the investment of a DIA incentive. The following information must be submitted to the CRA before a preliminary funding request will be taken to the CRA Board for consideration:
  - a. Completed/executed application form (preliminary)
  - b. Description of the organization and NAICS code
  - c. Current Certificate of Status issued by the Florida Department of State
  - d. 3-year historical financials of owner(s) or related entity
  - e. Description of the project, scope of improvements, tentative project timeline and projected local economic impact of the project. The tentative project timeline must identify, at a minimum, the following development milestones: property acquisition; preliminary drawings; site plan approval; final drawings; final cost estimates; building permits; and construction commencement and completion.
  - f. Zoning Verification Letter prepared by the City's Planning & Zoning Department indicating that the project conceptually meets the requirements of the City of Delray Beach's Land Development Regulations
  - g. Preliminary construction cost estimate, as prepared by a certified construction industry professional

3. **Final Funding Request** – Funding requests will not be considered until after the CRA Board has certified the eligibility of the proposed project and all required documentation has been submitted to the CRA office. Application packets **must** include the following documentation:
  - a. Completed/executed application form (final)
  - b. Copy of executed land lease (min. 40-year term) or proof of ownership of the property
  - c. Proposed project site plan, floor plans and building elevation (see Application Form for specific requirements)
  - d. Description of proposed uses, and copies of any lease agreements or Letters of Interest from prospective tenants
  - e. Ten-year operating Pro Forma including financial projections of revenues and expenses (see application form for specific requirements)
  - f. Total Project Cost Analysis prepared by a licensed General Contractor, or prepared by an MAI Appraiser with construction costs certified by a licensed General Contractor
  - g. Revisions to any documents submitted as part of the initial funding request.
  - h. Additional items as required by CRA staff
4. **Third Party Analysis** – The CRA reserves the right to have the application and its contents evaluated and analyzed by an outside third party including but not limited to: partnership/ownership information with equity positions, financial assets, mortgage on the property, tenant lease agreements, letter of Intent from lending institution, economic impact of the project, return on CRA investment and any other aspect as deemed necessary by the CRA.
5. **Approval of the Final Funding Request and Incentive Agreement** – After all required documentation has been submitted and reviewed by staff and a third party consultant as deemed necessary, staff will negotiate incentive terms with the applicant, according to prior direction and subject to the approval of the CRA Board of Commissioners and Section 163.380, Florida Statutes, as may be amended from time to time. The draft incentive agreement, including a recommended maximum incentive amount, will be presented for Board consideration. Applicants are strongly encouraged to be present at the CRA Board meeting, prepared to present its development proposal and to answer questions by the CRA Board. Following CRA Board approval of the final funding request, the CRA and the Applicant shall execute an Incentive Agreement which will clarify the terms and conditions of the incentive.
6. **Start of Construction** – Construction shall start within the time frame specified in the Incentive Agreement. If construction does not start within the specified time frame, the Incentive Agreement and the Development Infrastructure Assistance Program approval may be terminated.
7. **Payments** – Subject to the terms and conditions of the Incentive Agreement, Incentive funds for reimbursement of eligible and pre-approved expenses shall occur only after the entire project, including the building structure, has reached completion and the applicant has obtained a certificate of occupancy (CO) from the City of Delray Beach Building Department.

The initial incentive payment shall be paid by the CRA to the grantee within 90 days of the project obtaining a CO, with additional annual payments made in accordance with a payment schedule that will be established in the Incentive Agreement. At the sole discretion of the CRA, incentive proceeds may be disbursed in one lump sum payment after the issuance of a Certificate of Occupancy.

8. **Site Visits** – CRA staff will conduct site visits before the initial reimbursement payment is made in order to verify that improvements are complete as presented in the approved application. Staff may also conduct unannounced site visits periodically in order to ensure compliance with the terms of the Incentive Agreement.
9. **Reporting** – By accepting Payment, the applicant agrees to comply with any reporting procedures deemed necessary by CRA staff to verify that any required project timeframes included in the incentive agreement are being adhered to, and that construction is completed as represented in the scope of improvements.

**I have read completely and understand the program, including the application guidelines and funding process.**

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**Applicant Signature**

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**Date**

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**Printed Name, First and Last**

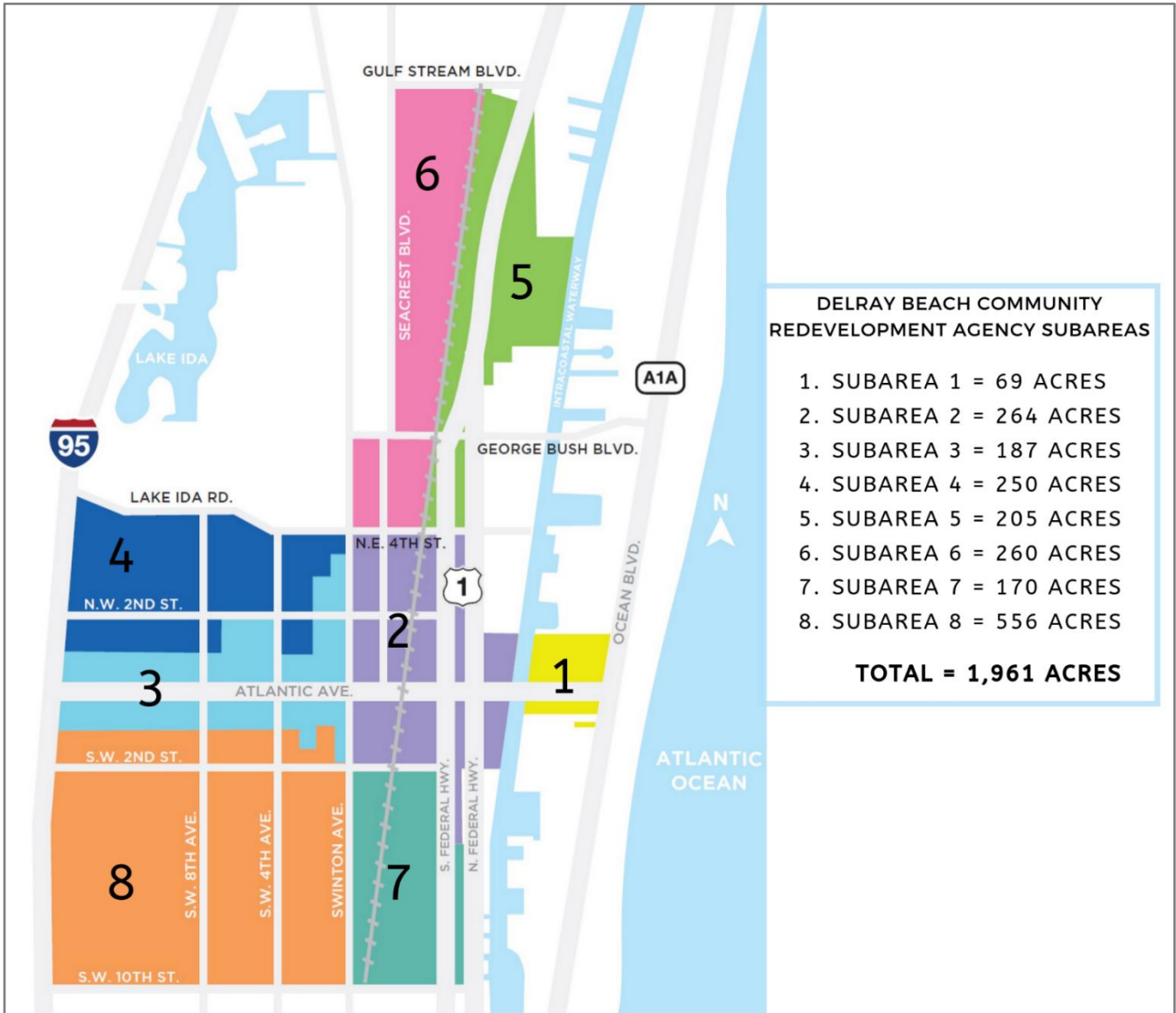
**Please note that the Delray Beach CRA is a public agency. As such, the CRA is governed by Section 119.07, et.seq., Florida Statutes, the “Florida Public Records Law.” Any documents provided by the Applicant may be subject to production by the CRA, upon receipt of a public records request, subject to any exemptions provided by Florida Law.**

**PROGRAM INQUIRIES**

Please direct inquiries on the Development Infrastructure Assistance Program, including obtaining a complete application packet, to:

**Gina Clayton**  
**Finance and Operations Director**  
Delray Beach CRA  
20 North Swinton Avenue  
Delray Beach, FL 33444  
561-276-8640

## Delray Beach CRA Sub-Areas Map



Comparison Between Current Proposed Draft of  
Development Infrastructure Assistance Program and  
Previous Version Guidelines



## DEVELOPMENT INFRASTRUCTURE ASSISTANCE ~~(DIA)~~PROGRAM PROGRAM GUIDELINES

### PURPOSE OF THE DELRAY BEACH COMMUNITY REDEVELOPMENT AGENCY

A community redevelopment agency is a special dependent taxing district established by local government for the purpose of carrying out redevelopment activities that include reducing or eliminating blight, improving the tax base, and encouraging public and private investments in the redevelopment area. Local governments are empowered through Chapter 163, Part III, of the Florida Statutes (Sections 163.330–163.450) to create community redevelopment agencies. The Delray Beach CRA (CRA) was established on June 18, 1985, with the purpose of guiding the City of Delray Beach in its redevelopment efforts.

The CRA works directly to foster and assist in the redevelopment of the CRA Districts to eliminate blight, create a sustainable downtown and encourage economic growth in the Delray Beach CRA Districts. The success of the CRA's community redevelopment efforts is largely dependent upon the economic vitality of the area. The CRA Plan "Overall Needs" section outlines the importance of projects aimed at maximizing the impact of public expenditures to leverage private investment. Through programs that improve the overall area, provide financial opportunities, and by creating incentives for additional investment in the area, the CRA will continue to encourage private investment and development to eliminate slum and blight.

INTRODUCTION *Version 2.1*



**Delray Beach Community Redevelopment Agency  
September 11, 2018**

## TO DEVELOPMENT INFRASTRUCTURE ASSISTANCE PROGRAM (DIA)

### INTRODUCTION

Projects in the City of Delray Beach Community Redevelopment Area (CRA) may be eligible for a mixed use commercial site improvement/development incentive known as the Development Infrastructure Assistance (DIA) Program. This incentive is/was instituted to encourage property owners/developers to make improvements within or adjacent to the public rights of way of mixed use commercial buildings.

The incentive is a CRA program in which a private organization requests incentive funds for the reimbursement of a portion of the cost of exterior infrastructure improvements to a mixed use or commercial site. Improvements may be either on private or public land, on the public right of way, or both.

The CRA would invest its capital in return for fulfilling the following objectives:

- improving both the physical appearance of the redevelopment area and the property values/marketability of surrounding properties;
- improving existing properties and their value;
- creating an improved infrastructure on both public and private land; and
- facilitating commercial development in targeted areas of the CRA District.

Targeted projects are projects that include quality office and commercial space including, such as, new and/or existing commercial buildings, hotel projects, and mixed-use buildings.

~~The incentive is a CRA program in which a for-profit private organization requests incentive funds for the reimbursement of a portion of the cost of exterior infrastructure improvements to a site. Improvements may be either on private or public land, on the public right of way, or both.~~

### HISTORY

~~The success of the CRA's community redevelopment efforts is largely dependent upon the economic vitality of the area. The CRA Plan "Overall Needs" section outlines the importance of projects aimed at increasing job growth and generating activity in the commercial areas of the CRA District, as well as the CRA's commitment to promoting economic development activities through business development grants. In addition, the Downtown Master Plan emphasizes the importance of the creation of new office space and business activity in the CRA District in order to attract a year-round day-time population of business people that would help support the CRA District merchants and restaurants. As a result, the CRA Plan "Community Improvement" section includes Economic Development Incentive Programs "to catalyze investment, to promote opportunities for new and expanding businesses, and to create jobs".~~

The DIA Program was originally established in 2010 and offered for a five-year term throughout the CRA District. In response to changes in the local economy and increasing demand for office and commercial space beyond the downtown core, the CRA board reinstated the program in

~~January 2016 with several modifications, including a more focused eligibility area, a maximum incentive amount, and a local hiring bonus component.~~

At this time the CRA has identified CRA Sub-Areas #3, #4, and #8 as the key focus areas for an applicant's consideration.

## **DESCRIPTION OF THE INCENTIVE**

The ~~Development Infrastructure Assistance~~DIA Program is a CRA incentive program in which the CRA **reimburses** a private ~~for-profit~~ organization ~~fiftyseventy-five~~ percent (~~5075~~%) of the costs of eligible site improvements for an eligible mixed use commercial project, up to an amount not to exceed ~~5075~~% of the projected Tax Increment Funds ("TIF") generated by the improvements over a five (5) year period following project completion, not to exceed \$~~2501,000\*~~,000.

Qualified improvements may be either on private land, or on the public right of way, or both. Incentive reimbursement would occur in five ~~(5)~~ annual disbursements, beginning after the entire project, including the building structure, is complete, a Certificate of Occupancy has been issued, and payment of ad valorem property taxes has been validated.

A formal incentive agreement would be prepared for final approval by the CRA Board. To maintain eligibility, CRA Board approval must be obtained prior to a final investment decision by the developer.

~~(\*Projects implementing a successful local hiring program may receive up to an additional \$25,000 of bonus funding. Bonus funding awards are determined by a separate calculation based on qualifying jobs and wages.)~~

## **ELIGIBLE REIMBURSEMENT COSTS**

Applications to the DIA Program will be accepted for ~~a sixan eight~~-year period, starting on ~~January 15, 2016~~, 2026, and ending on ~~September 30, 2021~~. Costs eligible for reimbursement may include, but are not limited to, the following:

- Landscaping, irrigation, exterior site lighting, sidewalks, ~~plazas~~, site walls, ~~permanently affixed site furniture, bicycle racks~~, etc., located on either public right of way adjacent to the ~~private~~commercial development, or on a portion of the private property that is accessible to the public.
- Public right of way improvements along a street or alley and adjacent to the ~~privatemixed use or commercial~~ development, including paving, sidewalks, curb & gutters, storm drainage systems, traffic signals, on-street public parking spaces.
- Signage, limited to street signage, directional signage, or monument signs, and excluding tenant signage.
- Underground and above ground public utilities, including, but not limited to, water mains, sewer mains, irrigation lines, natural gas lines, and electric utility lines.
- The construction of ~~publically~~publicly dedicated parking lots and parking structures, or portions thereof, are eligible for reimbursement using the value of one in-lieu parking space as the base value of one publicly dedicated parking space.

~~Costs associated with residential uses in mixed-use projects are prohibited from being used in the valuation of eligible reimbursable costs, and may be calculated as a percentage of the overall square footage of the project.~~

### **INCENTIVE LIMITS**

The maximum amount of the incentive shall be calculated at a rate of ~~50~~75% of the cost of eligible reimbursable expenses. The DIA incentive award may not exceed 50% of the projected five-year TIF ~~(not including up to \$25,000 bonus funding available for successful local hiring programs).~~

Project's estimated assessed value after completion shall be determined by an MIA certified appraisal report. The DIA incentive is contingent on funding availability, CRA Board approval, and the execution of the Incentive Agreement by the CRA and the Applicant, and is not to be construed as an entitlement or right of a property owner or applicant.

The CRA may at its sole discretion cease offering incentives under the DIA Program if, in its sole discretion and absolute determination, it feels that the assistance no longer benefits the furtherance of the CRA District.

### **ELIGIBILITY REQUIREMENTS**

Applicants must meet **all** of the following requirements in order to be eligible to receive assistance through the Development Infrastructure Assistance Program:

~~1.~~ 1. Proposed projects must be located in one of the following sub-areas of the CRA District: ~~#3, #4, #5, #6, #7~~ and #8 (refer to the attached map of the CRA Geographical Sub-Areas).

~~1.2.~~ 1.2. Applicants must illustrate a "but for" scenario, demonstrating that securing a CRA incentive will be a deciding factor in the decision to develop the project.

~~2.3.~~ 2.3. The final incentive agreement must be approved by the CRA Board and fully executed by the CRA and applicant prior to the issuance of building permits.  
~~Non-profit entities subject to Property Tax Exemptions are not eligible to qualify for the DIA Program.~~

~~3.4.~~ 3.4. Properties are not eligible for CRA funded programs when the proposed improvements are inconsistent with the Community Redevelopment Plan, or when such funding conflicts with the goals expressed in the Community Redevelopment Plan.

~~4.5.~~ 4.5. Applicants must either own the property or must have an executed multi-year lease (40-year minimum) with the property owner, as approved by the primary lender.  
~~At least 25% of the net floor area of the~~

~~5.6.~~ 5.6. The proposed project must consist of mixed use or commercial ~~(exclusive of multi-family residential), office, industrial and/or hotel space,~~ in order to be eligible for a DIA incentive.  
~~6. Office space shall have, at a minimum, ten-foot clear ceiling heights.~~

7. The Project owner or developer must have a minimum of ~~20~~50% of project costs (equity) in the financing structure. Land cost may be included as part of developer's equity.

8. For on-site parking lots or parking structures to be eligible for the DIA Program, eligible

parking spaces must be dedicated for public use.

9. Property to be improved must be free of all municipal and county liens, judgments or encumbrances of any kind. Upon incentive approval, the property must remain free of all municipal and county liens, judgments or encumbrances of any kind under the term of the agreement.
10. The Applicant may not employ or retain any company or person, other than a bona fide employee working solely for the applicant, to solicit or secure the incentive award, and not pay or agree to pay any person, company, corporation, individual or firm, other than a bona fide employee working solely for the applicant, any fee, commission, percentage, gift, or any other consideration contingent upon or resulting from the award or making of the incentive award.
11. Properties in the eligibility areas are not eligible for CRA funded programs when such funding conflicts with the goals expressed in the Community Redevelopment Plan.

## LOCAL HIRING BONUS

~~Additional funding up to a maximum of \$25,000 may be available to approved DIA projects if construction-related job positions are filled with Delray Beach residents. The bonus funding will be calculated at a rate of 5% of all certified wages paid to employees of contractors, subcontractors, and construction laborer positions held by Delray Beach residents and directly affiliated with the construction of the approved project. Grantees will be required to submit certified payroll records, proof of employee residency, and other documents as specified by the approved incentive agreement.~~

~~Job positions whose wages are not reported to the state or federal government will not qualify for local hiring bonus funding. Qualifying job positions are limited to employees residing in the 33444, 33445 and 33483 zip codes, as documented by valid forms of accepted identification. Bonus funding will be disbursed in lump sum once proof of jobs and wages have been validated to the CRA's satisfaction. Additional terms and conditions will be specified in the incentive agreement.~~

## PROCEDURES FOR IMPLEMENTATION

Incentive approval is a two-step process, with certification of eligibility required by the CRA Board before any binding investments are made in the project. Binding investments may include, but are not limited to, property acquisition; the signing of a lease; submission of a site plan application; plat changes; or more.

If a certification of eligibility is granted, the CRA Board will pass a resolution to make DIA incentive funds available to the proposed project, subject to it being carried out and subsequent terms being agreed upon by the CRA and applicant in a final incentive agreement. Following certification of eligibility, applicants must submit additional information to demonstrate that a decision to commence development has been made and verifying consistency of the proposed project with CRA priorities. This information will be used to determine eligible expenditures and calculate the incentive award. The final incentive agreement is subject to approval by the CRA Board and must be fully executed by the applicant and the CRA before obtaining building permits for the demolition and construction of any portion of the project.

1. **Pre-Application Meeting** – All prospective applicants are required to meet with CRA staff prior to the submission of any funding request, in order to discuss the conceptual project idea, general CRA objectives, and review the incentive approval process.
2. **Preliminary Funding Request** – All applicants are required to demonstrate that the proposed development project would not proceed in Delray Beach without the investment of a DIA incentive. The following information must be submitted to the CRA before a preliminary funding request will be taken to the CRA Board for consideration:
  - a. Completed/executed application form (preliminary)
  - b. Description of the business organization and NAICS code
  - ~~c. Listing of and bios for business owners and/or executive management team, including relevant development projects and experience~~
  - ~~d. If existing business, copy of articles of incorporation, proof of active corporation status and current business tax receipts (City and County).~~

c. Current Certificate of Status issued by the Florida Department of State

e.d. 3-year historical financials of owner(s) or related entity

f.e. Description of the project, scope of improvements, tentative project timeline and projected local economic impact of the project. The tentative project timeline must identify, at a minimum, the following development milestones: property acquisition; preliminary drawings; site plan approval; final drawings; final cost estimates; building permits; and construction commencement and completion.

g.f. Zoning Verification Letter prepared by the City's Planning & Zoning Department indicating that the project conceptually meets the requirements of the City of Delray Beach's Land Development Regulations

h.g. Preliminary construction cost estimate, as prepared by a certified construction industry professional

3. **Final Funding Request** – Funding requests will not be considered until after the CRA Board has certified the eligibility of the proposed project and all required documentation has been submitted to the CRA office. Application packets **must** include the following documentation:

a. Completed/executed application form (final)

b. Copy of executed land lease (min. 40-year term) or proof of ownership of the property

c. Proposed project site plan, floor plans and building elevation (see Application Form for specific requirements)

d. Description of proposed uses, and copies of any lease agreements or Letters of Interest from prospective tenants

e. Ten-year operating Pro Forma including financial projections of revenues and expenses (see application form for specific requirements)

f. Total Project Cost Analysis prepared by a licensed General Contractor, or prepared by an MAI Appraiser with construction costs certified by a licensed General Contractor

g. Revisions to any documents submitted as part of the initial funding request.

h. Additional items as required by CRA staff

4. **Third Party Analysis** – The CRA reserves the right to have the application and its contents evaluated and analyzed by an outside third party including but not limited to: partnership/ownership information with equity positions, financial assets, mortgage on the property, tenant lease agreements, letter of Intent from lending institution, economic impact of the project, return on CRA investment and any other aspect as deemed necessary by the CRA.

5. **Approval of the Final Funding Request and Incentive Agreement** – After all required documentation has been submitted and reviewed by staff and a third party consultant as deemed necessary, staff will negotiate incentive terms with the applicant, according to prior

direction and subject to the approval of the CRA Board of Commissioners and Section 163.380, Florida Statutes, as may be amended from time to time. The draft incentive agreement, including a recommended maximum incentive amount, will be presented for Board consideration. Applicants are strongly encouraged to be present at the CRA Board meeting, prepared to present its development proposal and to answer questions by the CRA Board. Following CRA Board approval of the final funding request, the CRA and the Applicant shall execute an Incentive Agreement which will clarify the terms and conditions of the incentive.

**6. Start of Construction** – Construction shall start within the time frame specified in the Incentive Agreement. If construction does not start within the specified time frame, the Incentive Agreement and the Development Infrastructure Assistance Program approval may be terminated.

**6.7. Payments** – Subject to the terms and conditions of the Incentive Agreement, Incentive funds for reimbursement of eligible and pre-approved expenses shall occur only after the entire project, including the building structure, has reached completion and the applicant has obtained a certificate of occupancy (CO) from the City of Delray Beach Building Department. The initial incentive payment shall be paid by the CRA to the grantee within 90 days of the project obtaining a CO, with additional annual payments made in accordance with a payment schedule that will be established in the Incentive Agreement. At the sole discretion of the CRA, incentive proceeds may be disbursed in one lump sum payment after the issuance of a Certificate of Occupancy.

**7.8. Site Visits** – CRA staff will conduct site visits before the initial reimbursement payment is made in order to verify that improvements are complete as presented in the approved application. Staff may also conduct unannounced site visits periodically in order to ensure compliance with the terms of the Incentive Agreement.

**8.9. Reporting** – By accepting Payment, the applicant agrees to comply with any reporting procedures deemed necessary by CRA staff to verify that any required project timeframes included in the incentive agreement are being adhered to, and that construction is completed as represented in the scope of improvements.

**I have read completely and understand the program, including the application guidelines and funding process.**

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**Applicant Signature**

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**Date**

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**Printed Name, First and Last**

**Please note that the Delray Beach CRA is a public agency. As such, the CRA is governed by Section 119.07, et.seq., Florida Statutes, the “Florida Public Records Law.” Any documents**

provided by the Applicant may be subject to production by the CRA, upon receipt of a public records request, subject to any exemptions provided by Florida Law.

**PROGRAM INQUIRIES**

Please direct inquiries on the Development Infrastructure Assistance Program, including obtaining a complete application packet, to:

**Economic Development**  
**Gina Clayton**  
**Finance and Operations Director**

Delray Beach CRA  
20 North Swinton Avenue  
Delray Beach, FL 33444  
561-276-8640

**Delray Beach CRA Sub-Areas Map**

