



Buyboard Quote #	3879
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**Below is itemized pricing for contract Ambulance #650-21:**

Chassis Type:	Type I 14' on International MV Diesel 4x2 Reg Cab	295,320.00
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Published Options

1	1011	General // All products listed in the current Stryker / Physio-Control List Price Book	\$	76,350.00
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2 .	1066	Chassis // Heat Shielding // Heat Shielding	\$	1,750.00
3 .	1072	Chassis // Paint // Ext/Crew Chassis has entire truck 2 color paint scheme	\$	8,500.00
4 .	1064	Chassis // Grille Guard // Black Ranch Hand Grille Guard with Wrap-arounds	\$	1,000.00
5 .	1031	Chassis // Air Horn System // Dual 10" & 12" Air Horns	\$	1,250.00
6 .	1193	Module // PowerSource // MEPS	\$	15,000.00
7 .	1188	Module // Paint // Two Tone 14'	\$	3,750.00
8 .	1128	Module // Conspicuity // Conspicuity on the Rear of the Module in a Chevron Pattern	\$	1,750.00
9 .	1148	Module // Exterior // Striping and lettering // Pricing // Striping and lettering - \$5,500	\$	5,500.00
10 .	1013	General // All products listed in the current Whelen Automotive Distributor Price List	\$	12,500.00
11 .	1140	Module // Electric Locks // Entry doors & Compartments	\$	4,000.00
12 .	1167	Module // Hold-Open // Gas Hold-Opens on Compartments	\$	1,000.00
3 .	1082	Chassis // Security // Anti-theft System	\$	750.00
4 .	1195	Module // Refrigerator // Engle 15 gt. Refridgerator	\$	1,000.00
5 .	1102	Module // Action Wall // Electric O2 with Monitor	\$	2,000.00
6 .	1108	Module // Cabinets // Cabinet to the Rear of the CPR Seat	\$	1,000.00
7 .	1176	Module // Netting // Cargo Net at the Squad Bench	\$	1,000.00
8 .	1114	Module // Captain's Chair // Captain's Chair with Child Safety	\$	750.00
9 .	1015	General // Deliver unit from factory to destination per mile	\$	4,883.25
10 .	1030	General // Travel (each)	\$	10,250.00
11 .	1036	Chassis // Air Horn System // Standard Compressor	\$	750.00
12 .	1186	Module // Paint // SuperTherm Coating on Roof for 14' Units	\$	1,500.00
13 .	1202	Module // Shorepower // Dual 20/30 Kussmaul	\$	750.00
14 .	1141	Module // Electric Locks // Hidden Switch	\$	250.00
15 .		Module // Restraint // 6pt Harness (each) (includes structure)	\$	500.00
		Total Published Options	\$	157,733.25

1 .	Chassis is a CV515 Diesel 4x2 Crew Cab 108' CA w/ Factory Liquid Springs	\$	23,280.00
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2 .	Furnish & install FireCom 5100D wired intercom system (Wapco)	\$	6,600.00
3 .	Furnish & install Pro-Vision 4 camera system w/ 7 inch monitor	\$	3,750.00
4 .	Contingency	\$	50,000.00
5 .	Installation of Customer Provided Items	\$	1,000.00
6 .	Bullard Thermal Imaging Camera	\$	10,000.00
7 .	AeroClave System Model 3110	\$	24,000.00
8 .	Chrome Hub & Lug Nut Cover Upgrade	\$	700.00
Total Unpublished Options			\$ 119,330.00

Base Price	\$	295,320.00
Published Options	\$	157,733.25
Unpublished Options	\$	119,330.00
Subtotal (1)	\$	572,383.25

Qty	1			Extended Total (1)	\$	572,383.25
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Buyboard Fee	\$	800.00
<b>Grand Total</b>	<b>\$</b>	<b>573,183.25</b>

Chassis Dealer:	Frazer, Ltd.	
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Please make your purchase order out to:

\*Chassis prices subject to change, Frazer does not determine chassis pricing or the frequency of pricing changes. Dealer sets prices and increases at their discretion. Changes in pricing are more frequent due to current supply chain issues. Frazer will notify you

Best Regards,

Handwritten: *Handwritten*

Customer Quote



4/18/2024 10:32:59 AM

Estimate No: Q3879-0001  
Quote Date: 4/12/2024  
Expiration Date: 5/31/2024  
Salesperson: SHA  
Payment Terms: Due on Delivery

Invoice To:  
  
Delray Beach Fire Rescue  
City of Delray Beach  
100 NW 1st Ave  
Delray Beach FL 33444

Deliver To:

Order Instructions:

Terms: A progress payment for the chassis portion will be invoiced and is due within 30 days of the chassis arriving at the dealership. The remaining balance will be invoiced 30 days prior to completion and is to be settled at the time of inspection and acceptance of the fully completed unit.

4/18/24 MW Revised to change from HGAC to BuyBoard

No.	Item	Qty	U/M:		Unit Price		Net Amount
1	MODULE Type I 14'XT Module	1.00	EA	\$	333,150.00	\$	333,150.00
2	CHASSIS 2024 International CV515 CrewCab	1.00	EA	\$	102,500.00	\$	102,500.00
3	DELIVERY Driven Delivery to Delray Beach	1,149.00	M	\$	4.25	\$	4,883.25
4	SpecDoc Configurable item to create the SpecDoc	1.00	EA	\$	0.00	\$	0.00
5	BUY-BOARD Contract No. Ambulances 650-21	1.00	EA	\$	800.00	\$	800.00
6	STRYKER POWER-PRO 2 PowerPRO 2 HIGH Configuration	1.00	EA	\$	37,600.00	\$	37,600.00
7	CONTINGENCY Customer Contingency Fund	1.00	EA	\$	50,000.00	\$	50,000.00

Frazer will accept returns on parts up to 180 days after shipment. No restocking fee will be charged if the item is returned within 90 days of the original invoice date. All parts returns should be shipped back freight prepaid and require prior approval with a "Returns Material Authorization" (RMA) clearly displayed on the exterior of the shipping package. A credit will be issued towards the customer's account within approximately 7 business days of receipt of the item. If a part is returned after 90 days of the original invoice date a 15% restocking fee will be applied. Frazer Ltd reserves the right to accept returned items at its sole discretion based upon the condition of the item to be placed back into stock. .

Customer Quote



4/18/2024 10:32:59 AM

Estimate No: Q3879-0001  
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Expiration Date: 5/31/2024  
Salesperson: SHA  
Payment Terms: Due on Delivery

Order Instructions:

No.	Item	Qty	U/M:		Unit Price		Net Amount
8	CUSTOMER-TRAVEL Pre Construction Meeting	1.00	EA	\$	5,500.00	\$	5,500.00

Customer Travel Details:

Final inspection trip for four people from West Palm Beach to Houston, Texas.  
Economy class one-way (round trip) airfare included. When scheduling, Delta looks to have the most flight options.  
Hotel accommodation for three days, two nights included.  
Ground transportation provided while in Houston.  
Meals while in Houston included.

9	CUSTOMER-TRAVEL Final Inspection Trip	1.00	EA	\$	4,750.00	\$	4,750.00
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Hotel accommodation for two days, one night included.  
Ground transportation provided while in Houston.  
Meals while in Houston included.

10	MISC-JOB Bullard Thermal Imaging Camera	1.00	EA	\$	10,000.00	\$	10,000.00
11	MISC-JOB AeroClave System Model 3110	1.00	EA	\$	24,000.00	\$	24,000.00

Per AeroClave quote # 336

Frazer will accept returns on parts up to 180 days after shipment. No restocking fee will be charged if the item is returned within 90 days of the original invoice date. All parts returns should be shipped back freight prepaid and require prior approval with a "Returns Material Authorization" (RMA) clearly displayed on the exterior of the shipping package. A credit will be issued towards the customer's account within approximately 7 business days of receipt of the item. If a part is returned after 90 days of the original invoice date a 15% restocking fee will be applied. Frazer Ltd reserves the right to accept returned items at its sole discretion based upon the condition of the item to be placed back into stock. :

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Quote Date: 4/12/2024  
Expiration Date: 5/31/2024  
Salesperson: SHA  
Payment Terms: Due on Delivery

Order Instructions:

No.	Item	Qty	U/M:		Unit Price		Net Amount
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Remit To:

Frazer, Ltd.  
7219 Rampart Street  
Houston TX 77081

Sale Amount: 573,183.25  
Order Disc( 0.0000%): 0.00  
Surcharge: N/A  
Sales Tax: 0.00  
Misc Charges: 0.00  
Total Amount: 573,183.25

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For your convenience, all pricing has been itemized below per quote Q3879-0001 for Delray Beach Fire Rescue

Base Module	\$ 160,750.00
Chassis Exterior	\$ 16,925.00
Module Exterior	\$ 80,025.00
Chassis Interior	\$ 17,750.00
Module Interior	\$ 57,700.00
<b>Total \$</b>	<b>333,150.00</b>

**Items included in above totals:**

1. Type I 14' XT Module	\$ incl
2. This is a Triple K Unit	\$ incl

**Chassis Exterior:**

3. Heat Shielding for Diesel Chassis	\$ 2,225.00
4. Chassis Paint Layout: Paint All Two Tone - silver Metallic FLNA 94738 and Red FLNA 30484	\$ 8,200.00
5. Chassis : 2024 International CV 515 (Class 4), Diesel, 4x2, Crew Cab, 108" Cab to Axle, NAV9256 - Standard NAV White	\$ incl
6. Suspension: Factory Liquid Spring	\$ incl
7. Wheel type: Factory Aluminum	\$ incl
8. Chrome Hub and Lug Nut Cover Upgrade	\$ 675.00
9. Road Force Elite tire and wheel balancing	\$ incl
10. 10" and 12" Air Horns	\$ 1,600.00
11. Manual Air Horn Air Drain Valve	\$ 650.00
12. Compressor Type: Standard	\$ 950.00
13. Air Horn Switching Options: Momentary	\$ 150.00
14. Window Tint (35% VLT) on Chassis Doors	\$ 425.00
15. Passenger's side Grille Light: Whelen M4 Red/Clear Light	\$ 150.00
16. Driver's side Grille Light: Whelen M4 Clear/Red Light	\$ 150.00
17. Passenger's side Intersect Light: Whelen M4 Clear/Red Light	\$ 150.00
18. Driver's side Intersect Light: Whelen M4 Red/Clear Light	\$ 150.00
19. Driver Fender Light: Whelen M4 Red Light	\$ 425.00
20. Passenger Fender Light: Whelen M4 Red Light	\$ 425.00
21. UNOC #2714 - M4 Red/Clear split lights to be M4 DUO lights to accomodate DVI patterns	\$ 600.00
22. NOTE TO ENGINEERING: Air horns will be fender mounted	\$ incl



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**Chassis Exterior Subtotal \$ 16,925.00**

**Module Exterior:**

23. Power Source: MEPS	\$ 20,775.00
24. Module Paint Layout: Two Tone - Silver Metallic FLNA 94738 and Red FLNA 30484	\$ 5,100.00
25. Roof Color: prep for SuperTherm	\$ incl
26. Paint spray out card(s) needed — Silver Metallic FLNA 94738 — Red FLNA 30484	\$ 500.00
27. Supertherm Coating on Module Roof	\$ 1,875.00
28. Rear Wall 3M Conspicuity Layout - Chevron : Fluorescent Yellow/Green Base Color and Red - Translucent Overlay	\$ 2,225.00
29. Conspicuity on Rear Entry Door Windows Matching the Rear Wall	\$ 275.00
30. Conspicuity Squares on Entry Doors Matching the Rear Wall	\$ 700.00
31. Conspicuity Strips on Compartments Matching the Rear Wall	\$ 425.00
32. Custom Placard Setup Fee	\$ 225.00
33. Front Wall Placard: Custom Size Placards are 5.25" wide x 6.75" tall Painted Side-Loading Aluminum Holder with Lasco	\$ 275.00
34. Driver Side Placard: Custom Size Placards are 5.25" wide x 6.75" tall Painted Top-Loading Aluminum Holder with Lasco	\$ 275.00
35. Rear Wall Placard: Custom Size Placards are 5.25" wide x 6.75" tall Painted Side-Loading Aluminum Holder with Lasco	\$ 275.00
36. Passenger Side Placard: Custom Size Placards are 5.25" wide x 6.75" tall Painted Top-Loading Aluminum Holder with Lasco	\$ 275.00
37. Frazer Provided Graphics	\$ 5,500.00
38. Body Drop on the Passenger's Side Forward of Rear Wheels	\$ incl
39. Hidden Switch Behind the Driver's Side Front Corner Stone Guard	\$ 350.00
40. Compartment Keys: J210 in the Electrical Compartment	\$ incl
41. Dri-Deck in Applicable Exterior Compartments	\$ 425.00
42. Shore Power: Dual 20/30 Amp Kussmaul Auto Eject w/ Red covers on Rear Wall	\$ 850.00
43. Pigtail/Plug Option: Pigtail	\$ incl
44. LED Indicator over Shore Power Outlet: Green	\$ 150.00
45. Coax 1: Run coax from location 1 to Electrical Compartment terminated to Radio base	\$ incl
46. Coax 2: Run coax from location 2 to Electrical Compartment terminated to GPS Opticom	\$ incl
47. Coax 3: Run coax from location 3 to Electrical Compartment terminated to Cradlepoint modem	\$ incl



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48. Coax 4: Run coax from location 4 to Electrical Compartment terminated to WiFi booster \$ incl
49. UNOC #3017 - Wire Primary and Secondary lights to go into low-power DVI pattern \$ 2,500.00  
when in PARK, at night, using photocell installed on dash:
- Program front wall corner box lights and lights #2 and #4 to single flash, with #2 and #4 to flash opposite of corner box lights in low-power mode; program lights #1 and #5 to single flash with corner box lights in low-power mode; program all lights to “standard” flash patterns in high-power mode
  - Program all D/S lights to single flash, with corner box lights to flash opposite of wheel well light in low-power mode; program all lights to “standard” flash patterns in high-power mode
  - Program all rear wall lights to single flash, with lower flashing lights and Amber light above rear doors to flash opposite of corner box lights in low-power mode; program all lights to “standard” flash patterns in high-power mode
  - Program all P/S lights to single flash, with corner box lights to flash opposite of wheel well light in low-power mode; program all lights to “standard” flash patterns in high-power mode
50. UNOC???? - Custom placard system: \$ 2,000.00
- There will be two decal number affixed to the module body. Below that is a single number that is placard style that gets changed out.
- Placard holder and placard is chrome plated mirror finish on front and back. The placard system on the front is chassis bumper mounted.
- Placard holder and placard is body match paint on sides of module.
- Possible chrome stainless steel used for front and rear placards?
51. UNOC #1367 - Furnish and install black rubber fender trim (fenderettes) around the opening of the rear wheel well openings \$ 350.00
52. UNOC #1264 - Install smooth aluminum painted panels over wheel wells to match body paint color, in lieu of diamond plate; standard, unpainted diamond plate to be installed at the front corners and above the rear bumper \$ 400.00
53. UNOC #1208 - Furnish and install UPF brand 1” x 2” black poly rub rails along bottom edge of module – use rubber bushings between rub rail and body (Fastenal bushing p/n 10818-01614)Note – bottom structural tube will be 1.5” x 3” in lieu of standard 1.5” x 1.5” to allow for larger mounting surface area below compartment inserts \$ 1,750.00

54. UNOC #2934 - Furnish and install (1) Whelen Amber OS light (P/N OSA00FCR) on listed doors, wired to flash when respective door is Open; ignition hot:	\$	1,575.00
- O2 compartment, intermediate compartment, D/S rear storage compartment, P/S rear storage compartment, side entry door, front I/O compartment, front backboard compartment, lower portion of interior panel on chassis doors		
55. UNOC #2508 - Furnish and install MASCOAT undercoating to entire underside of module, in lieu of normal undercoating	\$	500.00
56. UNOC #2346 - Install hidden switch for electric door locks behind P/S of grille guard wrap-around, in lieu of behind D/S front corner stone guard	\$	300.00
57. Front Scene: Whelen Pioneer Plus Dual Panel LED (Surface)	\$	2,775.00
58. Front Wall Light Layout: Lower 5 Lights	\$	incl
59. Front Wall Light #1: Whelen M6 Red Light	\$	incl
60. Front Wall Light #2: Whelen M6 Red Light	\$	incl
61. Front Wall Light #3: Whelen M6 Clear Light	\$	incl
62. Front Wall Light #4: Whelen M6 Red Light	\$	incl
63. Front Wall Light #5: Whelen M6 Red Light	\$	incl
64. Front Wall Driver Side Box Light: Whelen M9 Red Light	\$	200.00
65. Front Wall Passenger Box Light: Whelen M9 Red Light	\$	200.00
66. UNOC #2593 - Furnish and install (2) M6 Amber turn signals below M9 front wall box lights	\$	700.00
67. UNOC #2935 - Install emergency lights in High-5 layout and scene light below emergency lights (Print 8962)	\$	incl
68. UNOC #318 - Wire so that all Clear LEDs turn OFF in Park, except Clear portion of ION underbody lights, which will remain ON when in Park	\$	500.00
69. UNOC #2936 - Front wall emergency lights to be M9's, in lieu of M6's selected in CPQ	\$	875.00
70. Driver Wall Front Box Light: Whelen M9 Red Light	\$	200.00
71. Driver Wall Rear Box Light: Whelen M9 Red Light	\$	200.00
72. Driver Wheel Well Light: Whelen M6 Red Light	\$	incl
73. Side Scene Lights: Whelen Pioneer Plus Dual Panel LED (Surface)	\$	4,125.00
74. O2 Compartment Style: Laydown O2 with Adjustable Shelf	\$	incl
75. O2 Rollers for an H Cylinder	\$	incl
76. O2 Cylinder Changing Wrench	\$	150.00
77. Intermediate Compartment Style: SCBA in the Corners	\$	350.00



78. (1) SC-50-H-6-SF SCBA brackets raised 10" off the Floor of the Compartment	\$	775.00
79. Coat Hooks: Two Hooks - 1 on Front Wall and 1 on Rear Wall	\$	200.00
80. Electrical Compartment Style: Taller Electrical Compartment	\$	incl
81. Dometic Self-Contained A/C with Exhaust Fan	\$	incl
82. Rear Storage Compartment Style: Rear Storage with Flatbars for SCBA Brackets	\$	350.00
83. Irons Lok K5003 Bracket	\$	525.00
84. (1) SC-50-H-6-SF SCBA brackets raised 10" off the Floor of the Compartment	\$	775.00
85. Coat Hooks: Two Hooks - 1 on Front Wall and 1 on Rear Wall	\$	200.00
86. Orange Streamlight Vulcan wired Failsafe	\$	625.00
87. UNOC #2937 - Furnish and install (8) Whelen ION split Red/Clear LED's with L-brackets, (4) on each side, wired to Secondary:	\$	2,500.00
<ul style="list-style-type: none"> <li>- (1) below P/S rear storage compartment</li> <li>- (1) below side entry door</li> <li>- (1) below front backboard compartment</li> <li>- (1) below chassis step</li> <li>- D/S light locations to mirror those on the P/S</li> </ul>		
*Customer is aware that ION lights do not have DVI functionality		
*Note to Engineering: Loom to be long enough below chassis running boards to avoid dangling wires		
88. UNOC# ???? - Customer desires a more aesthetic look for the coat hook mounting on the compartment walls. Coat hook backing plate in the following compartments are not to be visible. Double side tape or weld the plate to the outside of the compartment before the compartment is installed. The hook(s) will be drilled and tapped into the plate from inside the compartment. Like mounting a TV bracket onto a stud in a wall.	\$	500.00
Intermediate, driver's side rear storage, passenger's side front corner		
89. UNOC #2938 - Do NOT install flat bar for SCBA bracket in front wall corner of either intermediate compartment or D/S rear storage compartment; only install flat bar in rear wall corner of each compartment, and install SCBA brackets on that flat bar	\$	-300.00
90. UNOC #2939 - Mount irons bracket on front wall of D/S rear storage compartment in lieu of on back wall	\$	incl
91. UNOC #??? -Furnish and Install (2) Streamlight E-Spot LiteBox Orange LED flashlights and chargers on bracket on back wall of compartment wired fail safe	\$	900.00
<ul style="list-style-type: none"> <li>- (1) in intermediate compartment</li> <li>- (1) in D/S rear storage compartment</li> </ul>		
92. UNOC #??? - Furnish and install (1) Streamlight E-Spot LiteBox Orange LED flashlight on back wall of intermediate compartment, toward ceiling; wired fail safe	\$	550.00
93. UNOC #2941 - Furnish and Install (2) Amerex fire extinguisher brackets in INTERMEDIATE storage compartment:	\$	400.00

- (1) for 5# extinguisher, on front wall, where compartment wall meets floor, toward compartment door		
- (1) for 20# extinguisher, on back wall, where compartment wall meets floor, toward front wall		
94. Module Window Option: Sliding Window	\$	incl
95. Upper Rear Wall Light Layout: 5 Across	\$	incl
96. Upper Light #1: Whelen M6 Red Light	\$	425.00
97. Upper Light #2: Whelen M6 Load Light	\$	incl
98. Upper Light #3: Whelen M6 Amber Light	\$	incl
99. Upper Light #4: Whelen M6 Load Light	\$	incl
100. Upper Light #5: Whelen M6 Red Light	\$	425.00
101. Lower Light #1: Whelen M6 Brake/Tail/Turn Red Light	\$	incl
102. Lower Light #2: Whelen M6 Brake/Tail/Turn Red Light	\$	incl
103. Lower Light #3: Whelen M6 Red Light	\$	incl
104. Lower Light #4: Whelen M6 Red Light	\$	incl
105. Rear Wall Driver Box Light: Whelen M9 Red Light	\$	200.00
106. Rear Wall Passenger Box Light: Whelen M9 Red Light	\$	200.00
107. Rear Backboard Options: 5" Compartment Shelf	\$	350.00
108. Lower BTTs: 2 M6 Lights on each side	\$	1,050.00
109. Rear Bumper	\$	incl
110. Door Grabbers	\$	incl
111. License Plate Light	\$	incl
112. Passenger Wall Front Box Light: Whelen M9 Red Light	\$	200.00
113. Passenger Wall Rear Box Light: Whelen M9 Red Light	\$	200.00
114. Passenger Wheel Well Light: Whelen M6 Red Light	\$	incl
115. Passenger Scene Light Activated with Side Entry Door	\$	475.00
116. Front Backboard Compartment Width: 22 1/2"	\$	725.00
117. Front Backboard Style: Double adjustable shelving	\$	200.00
118. Interior Step Option: Double Step Well	\$	incl
119. Passenger Rear Compartment Style: Passenger Side Storage Compartment	\$	incl
120. Door Locks on Entry Doors and Compartments	\$	4,625.00
121. Gas Hold Open on All Compartments	\$	1,925.00
122. UNOC #2942 - Furnish and install (1) SCBA bracket, SC-50-H-6-SF, on flat bar in front backboard compartment, front corner of compartment wall; install SCBA bracket 10" above floor	\$	700.00



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123. UNOC #??? - Furnish and Install (1) Streamlight E-Spot LiteBox Orange LED flashlight and charger in front backboard compartment, on front wall, toward back wall; wired fail safe	\$	550.00
124. UNOC #555 - Furnish and install (2) double coat hooks in front backboard compartment: - (1) on compartment door, 36" from bottom of door - (1) on compartment rear wall, 6" from compartment opening, just below bottom of unistrut	\$	175.00
125. UNOC #2944 - Unistrut tracks to start above flat bar and SCBA bracket in front backboard compartment, with (2) adjustable shelves; shelves to be as far inboard as possible	\$	incl
126. UNOC #2945 - Relocate Pioneer scene light from above side entry door to above P/S wheel well; try to center over wheel, as close as possible, taking into consideration structural tubes	\$	150.00
<b>Module Exterior Subtotal</b>		<b>\$ 80,025.00</b>

#### Chassis Interior:

127. Siren Speakers: 2 CAST Speakers	\$	850.00
128. Tap-2 on Primary Siren	\$	incl
129. Siren Option: Whelen C9 Siren in Console	\$	incl
130. Mic 1 on passenger's side slot 1	\$	incl
131. HAAS Alert System: HAAS Alert Responder to Vehicle - 3 Year Sub	\$	incl
132. Slot 1: Single Slot Switch Panel	\$	incl
133. Slot 2: Siren 1	\$	incl
134. Slot 3: Radio Plate: 7 L X 2 W opening dims Item ID 22667	\$	incl
135. Slot 4: Single Blank	\$	incl
136. COMP OPEN / DOOR OPEN Warning Buzzer	\$	375.00
137. Kussmaul USB/USB-C Device at Console	\$	350.00
138. Console Switch Layout : Primary - Secondary - Front Scene - Air Horn - Side Scene (Driver's Side) - Side Scene (Passenger's Side) - Rear Load - Interior Lights - Kussmaul USB/USB-C -	\$	incl
139. New Armrest	\$	350.00
140. Console Layout: 4-Slot Console	\$	incl
141. Front Base of Console: 120VAC	\$	775.00
142. Floor in Front of Console: Gamber Johnson Heavy Dual Cup Holder	\$	275.00
143. Secure-Idle Anti-Theft System	\$	950.00
144. UNOC #2946 - Furnish and install TIR3 lights on console for DOOR OPEN warning:	\$	875.00



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- Red light for entry door Open
  - Amber light for compartment door Open
145. UNOC #2947 - Furnish and install FireCom 5100D wired intercom system (per Wapco Quote #2220143), with (3) headsets, (1) 4-ft radio interface cable for Motorola radio and (5) 15-ft extension cables: \$ 6,600.00
- Base installed in electrical compartment; wired fail safe
  - (2) model FH-51 head sets in chassis cab on hanging hooks in ceiling near chassis rear wall, with jacks on rear wall near hooks
  - (1) model FH-51 head set in module on hanging hook beneath action wall cabinet, forward of work light, with jack on action wall, above hinged panel, behind hook
146. UNOC #2948 - Run 12VDC wiring, coiled up in console, wired failsafe, for future installation of AdvanceTec Industries battery charger (P/N AT-2066LI); label wiring "Battery Charger" \$ 200.00
147. UNOC #195 - Install customer provided Cradlepoint modem in electrical compartment, with antenna on module roof; wired battery hot \$ 650.00
148. UNOC #2952 - Install CP Cat-5 cables with RJ45 connectors: \$ 250.00
- (1) from Cradlepoint to Medvault
  - (1) from Cradlepoint to front of console
  - (1) from Cradlepoint to Knox KeySecure on chassis rear wall
- (Note to Engineering: If CP cables are not long enough, install Frazer-provided cables)
149. UNOC #2950 - Install 3-high glove box holder on rear of console, in lieu of on chassis rear wall \$ incl
150. UNOC #2951 \$ 3,750.00
- Furnish and install Pro-Vision 4-camera system (per Quote #MASQ26227) with 7" LCD monitor mounted to dash in chassis cab, above radio; non-recording:
  - (1) back-up camera
  - (1) D/S blind spot camera on side of module
  - (1) P/S blind spot camera on side of module
  - (1) in-module camera on rear headknocker, facing forward
151. NOTE: Details below are from Fort Lauderdale and will likely change: \$ 750.00
- UNOC #196 - Install customer provided radio equipment:
- Power harness and mounting bracket (if provided) for Motorola APX8500 all-band radio base in electrical compartment, wired battery hot
  - Pulse Larsen tri-band whip antenna (P/N NMOKHFUDQMA) on module roof (if provided)
  - Power harness for Motorola remote head in console slot 3, wired battery hot -

Speaker on front of console

- Mic on D/S of console slot 1 (if provided)

- Power harness for Motorola remote head beneath action wall cabinet, toward rear, wired battery hot

- Speaker on action wall, behind remote head location

- Mic on action wall, to right of remote head (if provided)

(Note to Engineering: Radios and mics will likely not arrive in time to be installed, but if they do, they are to be installed. If antenna does not arrive in time, install weather cap over antenna location)

152. UNOC #1656 - Furnish and install (1) 3-way Master switch on console at switch position 1, in lieu of Primary and Secondary switches (All Lights - OFF - Primary Only)	\$	300.00
153. UNOC #1876 - Revised single slot switch panel layout: Master - Front Scene - Air Horn - blank - Side Scene (D/S) - Side Scene (P/S) - Rear Load - Interior - Kussmaul USB	\$	incl
154. UNOC #2013 - Install customer provided Keysecure and flat spacer on chassis rear wall, to P/S of iPad charger, so it does not interfere with iPad when plugged into charger; wired battery hot	\$	200.00
155. UNOC #3001 - Install customer provided iPort Launch, wall-mount, wireless, iPad charger on chassis rear wall, below pass-thru, wired battery hot	\$	250.00
<b>Chassis Interior Subtotal</b>		<b>\$ 17,750.00</b>

#### **Module Interior:**

156. Protek Cushions	\$	incl
157. Gunmetal Grey Interior	\$	incl
158. Stainless Steel Countertops	\$	incl
159. Stainless Steel Grab Rails	\$	incl
160. Front I/O with Lexan Doors	\$	incl
161. Quad Outlet in the Cabinet Above the Front I/O	\$	incl
162. 15 Qt. Engel Fridge	\$	1,350.00
163. Duplex Outlet on the Front Wall	\$	incl
164. Aluminum Door in the Front Corner Area	\$	incl
165. UNOC #1640 - Furnish and install (2) SAE compliant Zico QR-D-2 cylinder holders against P/S of laydown O2 cabinet	\$	850.00

Location TBD during pre construction meeting

166. UNOC #902 - Furnish and install (1) hospital grade power strip in front I/O cabinet, on front wall, toward top of cabinet; hardwired into outlet above front I/O	\$	375.00
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167. UNOC #2436 - Customer understands the benefits of the auxiliary patient compartment heater, and that it is a required feature to meet heating requirements in certain weather conditions, but elects to have it deleted from the spec	\$	-1,150.00
168. Location 1: 8 Switch panel	\$	incl
169. Location 2: Double O2 Outlet	\$	incl
170. Location 3: Electric O2 panel with monitor	\$	2,525.00
171. Location 4: Thermostat	\$	incl
172. Location 6: Blank	\$	incl
173. Location 7: Blank	\$	incl
174. Location 8: Quad 120 VAC	\$	incl
175. Location 9: Suction	\$	incl
176. Door Lock Switch at Action Wall	\$	200.00
177. (1) Kussmaul USB/USB-C Device(s) at Action Wall	\$	350.00
178. Action Wall Switch Layout : Interior Lights; Dimmer; Ventilation Fan; Module Heater - Hi/Off/Low; Electric O2; Unlock/Lock; Kussmaul USB/USB-C; Blank;	\$	incl
179. Sharps Container at Action Wall	\$	incl
180. Acrylic Holder at the Action Wall Cabinet	\$	incl
181. New 6pt Harness at the CPR Seat	\$	775.00
182. Cabinet Aft CPR Seat	\$	1,350.00
183. A/C Vent Plate Perko Clip	\$	100.00
184. Rear Door Switch Layout : Blank; Blank; Dump/Bypass (Suspension); Rear Load;	\$	incl
185. UNOC #336 - Furnish and install 35" cabinet above CPR seat with Wise trim and LifeDefender doors	\$	800.00
186. UNOC #2948 - Run 12VDC wiring to forward end of action wall countertop, up against O2 stainless, wired failsafe, for future installation of AdvanceTec Industries battery charger (P/N AT-2066LI); label wiring "Battery Charger"	\$	125.00
187. UNOC #1895 - Relocate 120VAC quad outlet at action wall to location #7, in lieu of location #8	\$	incl
188. UNOC#???? - Replace 4-switch panel at rear doors with 2-switch panel with no blanks	\$	75.00
189. UNOC #2954 - Furnish and install "Good Times" AM/FM radio speakers in rear entry headknocker, with volume control at action wall location #6	\$	700.00
190. UNOC #2955 - Furnish and install upper linen cabinet only on rear wall, with locking Lexan doors	\$	1,750.00
191. Two Seating Positions at the Squad Bench - 1 and 2	\$	incl
192. Harness Type for Seat Position 1: New 6pt Harness	\$	775.00



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193. Harness Type for Seat Position 2: New 6pt Harness	\$	775.00
194. Double Squad Bench Cabinet	\$	950.00
195. New Cargo Net at the Head of the Squad Bench	\$	1,175.00
196. Trashcan With Lid at the Head of the Squad Bench	\$	incl
197. O2 Outlet at the Squad Bench Wall	\$	incl
198. Duplex Outlet in Squad Bench Area toward Side Entry Door	\$	275.00
199. UNOC #224 - Furnish and install 3-wide glove box holder in side entry door headknocker, with flip-up Lexan lid	\$	550.00
200. UNOC #2956 - Move double squad bench cabinet forward, if necessary, to make room for upper linen cabinet doors	\$	incl
201. UNOC# ???? - Delete O2 outlet at squad bench wall to make room for the squad bench cabinet to move all the way froward towards the side entry doors.	\$	incl
202. O2 Outlet in Ceiling Raceway	\$	500.00
203. IV Hanger on Ceiling Raceway	\$	incl
204. Driver and Passenger Side Stainless Steel Ceiling Grab Rails for 14' Unit	\$	425.00
205. IV Hanger on Squad Bench Ceiling	\$	incl
206. Rear Headknocker Options: No Clocks or Speakers	\$	incl
207. Stryker cot tower only ( no antler and bar )	\$	incl
208. Floor Options: New Stryker Power-LOAD System - Gen 2	\$	38,750.00
209. Lonplate II Gunmetal Floor	\$	425.00
210. Laydown O2 Cabinet	\$	incl
211. Captain's Chair Type: Captain's Chair with Child Safety Seat and 4pt. Harness	\$	1,050.00
212. Module Heater : New	\$	incl
213. UNOC #2957 - Install Stryker Power-LOAD in floor track as far forward as track will allow; should be able to move it 4-6" forward from standard location	\$	100.00
214. Customer Provided Items Processing Fee	\$	1,100.00
<b>Module Interior Subtotal</b>		<b>\$ 57,700.00</b>





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Last edited by afischer on April 04 2024

Email this quote along with your PO  
to Shawn Hunter at [shawn@hunterapparatus.com](mailto:shawn@hunterapparatus.com)

**Remit To:**

Frazer, LTD  
7219 Rampart St.  
Houston, Texas 77081  
USA

**Standard Terms and Conditions**

**INVOICING AND PAYMENT TERMS:** Vendor shall submit one (1) original invoice per payment due. The invoice(s) shall include the items listed in accordance with the quote mentioned in the Sale Agreement with reference to the Customer's Purchase Order Number.

If the Sale Agreement provides for any progress (or advance) payments based on specific milestones or activities, Vendor's invoice shall certify to the accomplishment or performance by Vendor of said milestone or activity, and that Customer has obtained a security interest in such Products to the extent of such payment.

Payment shall be due upon receipt of the invoice and delivery of the unit to the Customer unless previously negotiated.

**CANCELLATION POLICY:** Cancellation of orders must be received 120 days prior to the agreed upon delivery date. If the order is cancelled within the 120 day window, a fee of 25% of the total purchase order price will apply.

**DELIVERY TERMS:** The products listed in the estimate are to be delivered Free On Board (FOB) Destination to Houston, TX. Customer representative(s) will pick up the unit at upfitter location, 7219 Rampart St., Houston, TX 77081 and transport it to their final destination at customer expense unless otherwise specified in the Vendor quote.





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**TERMINATION FOR CAUSE:** Customer may terminate this Sale Agreement and any corresponding Purchase Order, or any part thereof, for cause including, but not limited to the following Vendor actions: (1) any default or breach of any of the terms and conditions of the Sale Agreement, (2) failure to provide Customer, upon request, a reasonable assurance of future performance, or (3) bankruptcy, dissolution, or suspension of payments by judicial decree. If Vendor does not cure such failure within a period of five (5) days or such a longer period as Customer may authorize in writing after the date such notice is sent to Vendor, then termination may proceed.

Vendor may also terminate this Sale Agreement and any corresponding Purchase Order for cause, and Vendor will not be in breach of same, in the event any supplier to Vendor fails to deliver Products and/or component parts in a timely fashion and Vendor cannot make alternate accommodations in order to comply with the Parties' agreed upon completion and delivery dates.

**CHANGE ORDERS:** Vendor has the right to modify the Purchase Order requirements and conditions as needed and will advise Customer in writing of such requested changes. Vendor shall not proceed with any changes without Customer's written authorization. Any request by Customer to change the terms or conditions of the Purchase Order, including product specifications, options, and price, must be made in advance of the production job order release. Any changes made after the release of the production job order will incur a \$350 fee per change order made in a 24 hour period and will be included on a secondary invoice. Vendor reserves the right to refuse changes requested by the Customer.

**PROPRIETARY INFORMATION, CONFIDENTIALITY AND ADVERTISING:** All commercial, financial or technical information in any form that Vendor provides to Customer shall be deemed proprietary and confidential and Customer shall not disclose such information to third parties without Vendor's written consent. Termination of the Sale Agreement shall not relieve Customer of this confidentiality obligation. Upon Vendor's request, Customer shall return all confidential information to Vendor along with any reproductions, in whole or in part. The confidentiality obligation does not apply to information that is in the public domain through no fault of Customer or to information lawfully within Customer's possession prior to the date of the Purchase Order, as evidenced by Customer's written records.

**INDEMNIFICATION:** Customer shall fully release, indemnify, defend and hold harmless Vendor, its co-venturers, its contractors, and their respective affiliates, and Vendor's and their respective directors, officers and employees (including agency personnel) ("Vendor Group") from and against any and all claims arising out of the Customer's purchase, use, sale or incorporation of any Products purchased from Vendor into Customer's products or equipment wherein it is claimed or alleged that Vendor's Products are defective or violate any warranty, standard of care, industry standard or governmental regulation or term or condition of any Purchase



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Order without regard to any allegation of negligence on the part of the Vendor Group as it pertains to Vendor's Products.

Vendor shall fully release, indemnify, defend and hold harmless Customer, its co-venturers, its contractors, and their respective affiliates, and the Customer's and their respective directors, officers and employees (including agency personnel) ("Customer Group") from and against any and all claims arising out of the Customer's purchase, use, sale or incorporation of any Products purchased from Vendor into Customer's products or equipment wherein it is claimed or alleged that Vendor's Products are defective or violate any warranty, standard of care, industry standard or governmental regulation or term or condition of any Purchase Order without regard to any allegation of negligence on the part of the Customer Group as it pertains to Vendor's Products.

**Customer Initials:** \_\_\_\_\_

**LIMITATIONS ON DAMAGES:** In the event of any dispute, disagreement or breach alleged by Customer on the part of Vendor, Customer's exclusive and sole remedy shall be repair or replacement, if practical, of the module, or component part, by Vendor. If Vendor is not able to effectuate a repair, replacement, or cure that brings the module, or component part, into compliance with the Parties' agreement, then Vendor shall refund the sale price to Customer. In no event shall Vendor be liable to Customer, or to any third-party acting through Customer, for any additional, consequential or punitive damages, or damages for lost sales, revenue or profits claimed by Customer or any third-party acting through Customer.

**FORCE MAJEURE:** A force majeure delay shall mean any delay or other unforeseeable causes beyond the reasonable control of the party affected, provided that any such delay is not caused, in whole or in part, by the acts or omissions of the party so delayed and further provided that such party is unable to make up for such delay with reasonable diligence and speed. If any such cause delays Vendor's performance, the delivery date or time for completion may be extended by a period of time reasonably necessary to overcome the effect of such delay; however, Vendor shall take all reasonable measures to mitigate the effects of the force majeure event and to minimize such delay. A party affected by a force majeure event shall notify the other party of such force majeure event within forty-eight (48) hours of its knowledge of such event for the event to be considered a bona fide force majeure event.

**TITLE AND RISK OF LOSS:** Title to the Products shall transfer to Customer upon receipt of Products by Customer or its agent unless otherwise stated in the Sale Agreement. Notwithstanding the above, risk of loss of the Products shall remain with Vendor until delivered to Customer.



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**WAIVER:** Vendor's failure to exercise or enforce any right in the Purchase Order, or any other right or privilege under law, or Vendor's waiver of any breach by Customer shall not constitute a waiver or modification of any terms, conditions, privileges or rights whether of the same or similar type, unless Vendor gives such waiver in writing.

**LIENS:** Vendor waives and relinquishes all existing and future liens and claims (statutory or otherwise) for the Products specified in the Purchase Order, and warrants that the Products will be free and clear of all liens, claims or encumbrances of any kind.

**INSPECTION, REVIEW AND WITNESSING:** Customer and/or the ultimate owner of the Products have the right to inspect and attend testing of the Products at Vendor's premises (or its supplier's or subcontractor's premises) with reasonable advance notice. If any inspection is made on the premises of Vendor or its supplier, Vendor, without additional charge, shall provide all reasonable facilities and assistance for the safety and convenience of the inspectors in the performance of their duties.

**APPLICABLE LAW AND VENUE:** The Sale Agreement shall be governed and interpreted in accordance with the laws of the State of Texas, without reference to any principle of conflict of laws. Customer and Vendor expressly exclude the application of the Convention on International Sale of Goods to the Sale Agreement. Venue for all judicial, administrative, or regulatory proceedings shall be Houston, Harris County, Texas.

**OWNERSHIP OF DOCUMENTS:** Title to all drawings, specifications, calculations, technical data and other documents that Customer submits in accordance with the Purchase Order shall vest with Vendor. Vendor shall have the right to use such documents for any purpose pertaining to the manufacture, assembly, and delivery of the Products.

Title to all drawings, specifications, calculations, technical data, and other documents that Vendor submits to the Customer shall vest with the Customer. Customer shall have the right to use such documents for any purpose pertaining to the installation, operation, and maintenance of the Products.

**INSURANCE:** Vendor shall comply with the project insurance requirements for which the Products are being provided. Customer shall provide specific reasonable levels required as soon as such levels are available, which shall not exceed \$1,000,000 for any non-statutory category other than excess liability umbrella, which shall not exceed \$4,000,000. When requested by Customer, Vendor shall provide certificates of insurance as proof of same.



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**SURVIVAL:** The provisions of the following Paragraphs of these Terms and Conditions shall survive any cancellation or termination of the Purchase Order: (Proprietary Information, Confidentiality and Advertising), (Indemnification), (Liens), and (Applicable Law and Venue).