



Protecting, Leading & Uniting...since 1893

FLORIDA SHERIFFS ASSOCIATION

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DATE: October 1, 2016

TO: ALL PROSPECTIVE PARTICIPANTS

FROM: Steve Casey, Executive Director Peggy Goff, Deputy Executive Director Drew Terpak, Business Operations Manager Annette Grissom, Cooperative Bid Coordinator

RE: Bid Number: FSA16-VEL24.0 Police Rated, Administrative, Utility Vehicles, Trucks & Vans

We are pleased to announce that the Florida Sheriffs Association and the Florida Association of Counties has successfully conducted its 24th statewide competitive bid for vehicles which includes police rated, administrative, motorcycles, utility vehicles, trucks & vans. This contract is effective beginning October 1, 2016 through September 30, 2017, as long as vehicles are available through fleet sales.

Bids will be extended and guaranteed to any and all units of local governments/political subdivisions including but not limited to county, local county board of public instruction, municipalities and/or police agencies, other local public or public safety agencies or authorities within the State of Florida, and the state universities and colleges. In addition, bids will be extended and guaranteed to any other entities approved by manufacturers to participate in this contract. The participating agencies cannot guarantee any order other than those ordered through each individual agency.

All agencies are bound by their local governing purchasing ordinances, rules and regulations and shall apply to purchases made under this contract. All awarded Vendors/Dealers are governed by their manufacturer's agreement.

Out of State Sales are permitted under this contract however, again ALL agencies are bound by their local governing purchasing ordinances, rules and regulations and shall apply to purchases made under this contract. All contractor/dealers are governed by their manufacturer's agreement. All contractor/dealers referencing this contract for the purpose of facilitating sales (purchase authority) outside the State of Florida must accept the terms and conditions of this contract.

In order to ensure quality service for our user agencies, we are requesting each of you to notify the Florida Sheriffs Association regarding any problems encountered in working with the awarded dealers. Any issues, including but not limited to, receipt of confirmation of order, delivery problems and communication problems, should be reported to us by e-mail at fleet@flsheriffs.org. This information will be considered in future bid awards in order to ensure that agencies are receiving the level of service required of dealers who wish to participate in this program.

CONTRACT ORDERING INSTRUCTIONS

All interested parties who wish to purchase from this contract may do so by following these simple procedures:

1. Contact the awarded dealership listed in the zone from which you wish to purchase and advise them of your interest to purchase from **Bid No. FSA16-VEL24.0**. They will assist you with the placement of your order and answer any questions you may have regarding the vehicles purchased through this program. **You can only purchase from a dealer who is listed as a winner of one of the four zones for the vehicle you wish to purchase. However, you may purchase from any awarded dealer within any zone (additional delivery fees may apply).**

Agencies ordering a Ford, General Motors, Chrysler, or Toyota product, please be advised that you must use the appropriate FIN Code/FAN Code for the Florida Sheriffs Association in order to obtain the manufacturer's concessions. Also, you must use your FIN Code/FAN Code as a secondary number. For further assistance call the Fleet Customer Information Center for your appropriate manufacturer.

Manufacturer	Type Code	FSA Code	Fleet Center Contact Numbers	
Ford	FIN Code	QE065	1-800-34-FLEET	(1-800-343-5338)
General Motors	FAN Code	917872	1-800-FLEET OP	(1-800-353-3867)
Chrysler	FAN Code	48830	1-800-999-FLEET	(1-800-999-3533)
Toyota	FIN Code	GE159	1-800-732-2798	

2. **Basic information required on all purchase orders** is listed in this Bid Award Announcement. Purchase orders lacking the required basic information listed may result in the delay of placement and/or confirmation of orders. **NOTE:** The agency is responsible for obtaining a "Confirmation of Order" from the respective dealership. Dealers are required to complete a "Confirmation of Order" and send it to the purchaser within fourteen (14) calendar days after receipt of purchase order. Purchasers are encouraged to contact the dealer if a "Confirmation of Order" has not been received within a reasonable time.

Purchasers are reminded that the issuance of a purchase order does not in itself guarantee the placement of an order.

The purchase order should include FSA's Contract Number FSA16-VEL24.0 as well as the specification number, make and model of each item purchased. Please attach the dealer quote when available.

3. **Purchasers must send a copy of the original purchase order sent to the participating dealer in pdf format to: COOP@flsheriffs.org.**

4. Dealers have already included a three-quarter of one percent (.0075) administrative fee in their base pricing and all add options that are listed. Dealers' quotes to purchasers should not include the FSA administrative fee indicated as a separate line item on any purchase order.

No other administrative fee(s) will be applicable to any transaction relative to the contract.

5. In order to ensure quality service for our user agencies, we are requesting that you notify the Florida Sheriffs Association, in writing, regarding any problems encountered in working with the awarded dealers. Any issues, including but not limited to, receipt of confirmation of order, delivery problems and communication problems, should be reported to us by e-mail at fleet@flsheriffs.org. This information will be considered in future bid awards in order to ensure that agencies are receiving the level of service required of dealers who wish to participate in this program.
6. Add/delete options might include a superscript listed by the Order Code. The purpose of the superscript is to identify which options correlate to a specific zone. Superscripts will be numbered between 1 and 4, and will correspond as follows:

1 = Western zone dealer	2 = Northern zone dealer
3 = Central zone dealer	4 = Southern zone dealer

If a dealer has been awarded more than one zone, they will only have one superscript number assigned, and it will be the lowest numeric number that applies to their awarded zones. For example: If a dealer is awarded the northern and southern zones, their add/delete options for both zones will be represented by a "2" superscript.

Florida Sheriffs Association's Vehicle Bid FSA16-VEL24.0
Award System - Bid Award Summary

Name of Dealership	Type of Vehicle	Zone	Base Price
<u>CHEVROLET CAPRICE POLICE RATED SEDAN - RWD (Specification #01)</u>			

Stingray Chevrolet	2017 Chevrolet Caprice (1EW19/1SB/PPV)	☐ Western	\$25,535.00
Stingray Chevrolet	2017 Chevrolet Caprice (1EW19/1SB/PPV)	☐ Northern	\$25,536.00
Stingray Chevrolet	2017 Chevrolet Caprice (1EW19/1SB/PPV)	☐ Central	\$25,425.00
Stingray Chevrolet	2017 Chevrolet Caprice (1EW19/1SB/PPV)	☐ Southern	\$25,430.00

Name of Dealership	Type of Vehicle	Zone	Base Price
<u>DODGE CHARGER POLICE RATED SEDAN - RWD (Specification #02)</u>			

AutoNation CDJR Pembroke Pines	2017 Dodge Charger (LDDE48)	☐ Western	\$21,216.00
AutoNation CDJR Pembroke Pines	2017 Dodge Charger (LDDE48)	☐ Northern	\$20,939.00
AutoNation CDJR Pembroke Pines	2017 Dodge Charger (LDDE48)	☐ Central	\$21,099.00
AutoNation CDJR Pembroke Pines	2017 Dodge Charger (LDDE48)	☐ Southern	\$21,149.00

Name of Dealership	Type of Vehicle	Zone	Base Price
<u>DODGE CHARGER POLICE RATED SEDAN - AWD (Specification #03)</u>			

AutoNation CDJR Pembroke Pines	2017 Dodge Charger AWD (LDEE48)	☐ Western	\$22,789.00
AutoNation CDJR Pembroke Pines	2017 Dodge Charger AWD (LDEE48)	☐ Northern	\$22,689.00
AutoNation CDJR Pembroke Pines	2017 Dodge Charger AWD (LDEE48)	☐ Central	\$22,889.00
AutoNation CDJR Pembroke Pines	2017 Dodge Charger AWD (LDEE48)	☐ Southern	\$22,639.00

Name of Dealership	Type of Vehicle	Zone	Base Price
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FORD INTERCEPTOR POLICE RATED SEDAN - AWD (Specification #04)

HUB CITY FORD	2017 Ford Interceptor (P2M)	☐ Western	\$23,039.00
HUB CITY FORD	2017 Ford Interceptor (P2M)	☐ Northern	\$23,039.00
HUB CITY FORD	2017 Ford Interceptor (P2M)	☐ Central	\$23,139.00
HUB CITY FORD	2017 Ford Interceptor (P2M)	☐ Southern	\$23,239.00

Name of Dealership	Type of Vehicle	Zone	Base Price
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FORD INTERCEPTOR POLICE RATED SEDAN - FWD (Specification #05)

HUB CITY FORD	2017 Ford Interceptor (P2L)	☐ Western	\$22,039.00
HUB CITY FORD	2017 Ford Interceptor (P2L)	☐ Northern	\$22,039.00
DUVAL FORD LLC	2017 Ford Interceptor (P2L)	☐ Central	\$22,137.00
HUB CITY FORD	2017 Ford Interceptor (P2L)	☐ Southern	\$22,239.00

Name of Dealership	Type of Vehicle	Zone	Base Price
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FORD INTERCEPTOR POLICE RATED UTILITY - AWD (Specification #06)

HUB CITY FORD	2017 Ford Interceptor Utility (K8A)	☐ Western	\$26,079.00
HUB CITY FORD	2017 Ford Interceptor Utility (K8A)	☐ Northern	\$26,079.00
DUVAL FORD LLC	2017 Ford Interceptor Utility (K8A)	☐ Central	\$26,118.00
DUVAL FORD LLC	2017 Ford Interceptor Utility (K8A)	☐ Southern	\$26,259.00

Name of Dealership	Type of Vehicle	Zone	Base Price
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CHEVROLET TAHOE 1500 POLICE RATED UTILITY - RWD (Specification #07)

Garber Chevrolet Buick GMC Inc.	2017 Chevrolet Tahoe 1500 (CC15706/9C1)	☐ Western	\$30,748.00
Garber Chevrolet Buick GMC Inc.	2017 Chevrolet Tahoe 1500 (CC15706/9C1)	☐ Northern	\$30,548.00
Stingray Chevrolet	2017 Chevrolet Tahoe 1500 (CC15706/9C1)	☐ Central	\$30,590.00
Stingray Chevrolet	2017 Chevrolet Tahoe 1500 (CC15706/9C1)	☐ Southern	\$30,590.00

Name of Dealership	Type of Vehicle	Zone	Base Price
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CHEVROLET TAHOE 1500 POLICE RATED UTILITY - 4WD (Specification #08)

Alan Jay Chevrolet Buick GMC Cadillac	2017 Chevrolet Chevrolet Tahoe 1500 4WD (CK15706/9C1)	☐ Western	\$33,697.00
Alan Jay Chevrolet Buick GMC Cadillac	2017 Chevrolet Chevrolet Tahoe 1500 4WD (CK15706/9C1)	☐ Northern	\$33,447.00
Alan Jay Chevrolet Buick GMC Cadillac	2017 Chevrolet Chevrolet Tahoe 1500 4WD (CK15706/9C1)	☐ Central	\$33,447.00
Alan Jay Chevrolet Buick GMC Cadillac	2017 Chevrolet Chevrolet Tahoe 1500 4WD (CK15706/9C1)	☐ Southern	\$33,447.00

Name of Dealership	Type of Vehicle	Zone	Base Price
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HARLEY-DAVIDSON POLICE MOTORCYCLE (Specification #09)

Daytona Harley-Davidson	2017 Harley Davidson Road King (FLHP)	☐ Western	\$17,750.00
Daytona Harley-Davidson	2017 Harley Davidson Road King (FLHP)	☐ Northern	\$17,500.00
Daytona Harley-Davidson	2017 Harley Davidson Road King (FLHP)	☐ Central	\$17,500.00
Daytona Harley-Davidson	2017 Harley Davidson Road King (FLHP)	☐ Southern	\$17,750.00
Daytona Harley-Davidson	2017 Harley Davidson Electra Glide (FLHTP)	Western	\$18,250.00
Daytona Harley-Davidson	2017 Harley Davidson Electra Glide (FLHTP)	Northern	\$18,000.00
Daytona Harley-Davidson	2017 Harley Davidson Electra Glide (FLHTP)	Central	\$18,000.00
Daytona Harley-Davidson	2017 Harley Davidson Electra Glide (FLHTP)	Southern	\$18,250.00

Name of Dealership	Type of Vehicle	Zone	Base Price
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FULL SIZE 4-DOOR SPECIAL SERVICE VEHICLES UTILITY - 4X2 (Specification #10)

AutoNation CDJR Pembroke Pines	2017 Dodge Durango SSV (WDDE75)	☐ Western	\$25,238.00
AutoNation CDJR Pembroke Pines	2017 Dodge Durango SSV (WDDE75)	☐ Northern	\$25,138.00
AutoNation CDJR Pembroke Pines	2017 Dodge Durango SSV (WDDE75)	☐ Central	\$25,138.00
AutoNation CDJR Pembroke Pines	2017 Dodge Durango SSV (WDDE75)	☐ Southern	\$25,138.00
HUB CITY FORD	2017 Ford Expedition SSV (U1F/102A)	Western	\$27,899.00

HUB CITY FORD	2017 Ford Expedition SSV (U1F/102A)	Northern	\$27,899.00
HUB CITY FORD	2017 Ford Expedition SSV (U1F/102A)	Central	\$27,999.00
HUB CITY FORD	2017 Ford Expedition SSV (U1F/102A)	Southern	\$28,099.00

Name of Dealership	Type of Vehicle	Zone	Base Price
<u>FULL SIZE 4-DOOR SPECIAL SERVICE VEHICLES UTILITY - 4X4 OR AWD (Specification #11)</u>			

Alan Jay Chevrolet Buick GMC Cadillac	2017 Chevrolet Tahoe 1500 4WD (CK15706/1FL/5W4)	Western	\$32,621.00
Alan Jay Chevrolet Buick GMC Cadillac	2017 Chevrolet Tahoe 1500 4WD (CK15706/1FL/5W4)	Northern	\$32,396.00
Alan Jay Chevrolet Buick GMC Cadillac	2017 Chevrolet Tahoe 1500 4WD (CK15706/1FL/5W4)	Central	\$32,396.00
Alan Jay Chevrolet Buick GMC Cadillac	2017 Chevrolet Tahoe 1500 4WD (CK15706/1FL/5W4)	Southern	\$32,618.00

Garber Chrysler Dodge Truck Inc	2017 Dodge Durango 4WD (WDEE75)	☐ Western	\$27,758.00
Garber Chrysler Dodge Truck Inc	2017 Dodge Durango 4WD (WDEE75)	☐ Northern	\$27,558.00
Garber Chrysler Dodge Truck Inc	2017 Dodge Durango 4WD (WDEE75)	☐ Central	\$27,658.00
AutoNation CDJR Pembroke Pines	2017 Dodge Durango 4WD (WDEE75)	☐ Southern	\$27,723.00

HUB CITY FORD	2017 Ford Expedition 4WD (U1G/102A)	Western	\$30,499.00
HUB CITY FORD	2017 Ford Expedition 4WD (U1G/102A)	Northern	\$30,499.00
HUB CITY FORD	2017 Ford Expedition 4WD (U1G/102A)	Central	\$30,599.00
HUB CITY FORD	2017 Ford Expedition 4WD (U1G/102A)	Southern	\$30,699.00

Name of Dealership	Type of Vehicle	Zone	Base Price
<u>1/2 TON CREW CAB SPECIAL SERVICE PICKUP TRUCK 4X2 (Specification #12)</u>			

Alan Jay Chevrolet Buick GMC Cadillac	2017 Chevrolet Silverado 1500 SSV (CC15543/5W4)	Western	\$24,687.00
Alan Jay Chevrolet Buick GMC Cadillac	2017 Chevrolet Silverado 1500 SSV (CC15543/5W4)	Northern	\$24,857.00
Alan Jay Chevrolet Buick GMC Cadillac	2017 Chevrolet Silverado 1500 SSV (CC15543/5W4)	Central	\$24,777.00

Auto Nation Chevrolet Pembroke Pines	2017 Chevrolet Silverado 1500 SSV (CC15543/5W4)	Southern	\$24,835.00
HUB CITY FORD	2017 Ford F-150 Special Service Vehicle (66S)	☐ Western	\$23,230.00
HUB CITY FORD	2017 Ford F-150 Special Service Vehicle (66S)	☐ Northern	\$23,230.00
HUB CITY FORD	2017 Ford F-150 Special Service Vehicle (66S)	☐ Central	\$23,330.00
DUVAL FORD LLC	2017 Ford F-150 Special Service Vehicle (66S)	☐ Southern	\$23,418.00

Name of Dealership	Type of Vehicle	Zone	Base Price
<u>1/2 TON CREW CAB SPECIAL SERVICE PICKUP TRUCK 4X4 (Specification #13)</u>			

Alan Jay Chevrolet Buick GMC Cadillac	2017 Chevrolet Silverado 1500 (CK15543/5W4)	Western	\$27,134.00
Alan Jay Chevrolet Buick GMC Cadillac	2017 Chevrolet Silverado 1500 (CK15543/5W4)	Northern	\$26,834.00
Alan Jay Chevrolet Buick GMC Cadillac	2017 Chevrolet Silverado 1500 (CK15543/5W4)	Central	\$26,834.00
Alan Jay Chevrolet Buick GMC Cadillac	2017 Chevrolet Silverado 1500 (CK15543/5W4)	Southern	\$26,933.00
HUB CITY FORD	2017 Ford F-150 Special Service Vehicle (66S)	☐ Western	\$26,099.00
HUB CITY FORD	2017 Ford F-150 Special Service Vehicle (66S)	☐ Northern	\$26,099.00
DUVAL FORD LLC	2017 Ford F-150 Special Service Vehicle (66S)	☐ Central	\$26,193.00
DUVAL FORD LLC	2017 Ford F-150 Special Service Vehicle (66S)	☐ Southern	\$26,193.00
Garber Chrysler Dodge Truck Inc	2017 Ram 1500 Special Service Vehicle (DS6T98))	Western	\$27,712.00
Garber Chrysler Dodge Truck Inc	2017 Ram 1500 Special Service Vehicle (DS6T98))	Northern	\$27,512.00
Garber Chrysler Dodge Truck Inc	2017 Ram 1500 Special Service Vehicle (DS6T98))	Central	\$27,612.00
Garber Chrysler Dodge Truck Inc	2017 Ram 1500 Special Service Vehicle (DS6T98))	Southern	\$27,712.00

Name of Dealership	Type of Vehicle	Zone	Base Price
<u>1/2 TON EXTENDED CAB PICKUP TRUCK SPECIAL SERVICE VEHICLE 4X2 (Specification #14)</u>			

HUB CITY FORD	2017 Ford F-150 Special Service Vehicle (66S)	☐ Western	\$20,699.00
HUB CITY FORD	2017 Ford F-150 Special Service Vehicle (66S)	☐ Northern	\$20,699.00

HUB CITY FORD	2017 Ford F-150 Special Service Vehicle (66S)	☐ Central	\$20,799.00
DUVAL FORD LLC	2017 Ford F-150 Special Service Vehicle (66S)	☐ Southern	\$20,842.00

Name of Dealership	Type of Vehicle	Zone	Base Price
<u>1/2 TON EXTENDED CAB PICKUP TRUCK SPECIAL SERVICE VEHICLE 4X4 (Specification #15)</u>			

HUB CITY FORD	2017 Ford F-150 Special Service Vehicle (66S)	☐ Western	\$23,840.00
HUB CITY FORD	2017 Ford F-150 Special Service Vehicle (66S)	☐ Northern	\$23,840.00
DUVAL FORD LLC	2017 Ford F-150 Special Service Vehicle (66S)	☐ Central	\$23,935.00
DUVAL FORD LLC	2017 Ford F-150 Special Service Vehicle (66S)	☐ Southern	\$23,935.00

Name of Dealership	Type of Vehicle	Zone	Base Price
<u>FULL SIZE 4-DOOR ADMINISTRATIVE VEHICLES (Specification #17)</u>			

Alan Jay Chevrolet Buick GMC Cadillac	2017 Chevrolet Impala (1GX69)	Western	\$20,685.00
Alan Jay Chevrolet Buick GMC Cadillac	2017 Chevrolet Impala (1GX69)	Northern	\$20,485.00
Alan Jay Chevrolet Buick GMC Cadillac	2017 Chevrolet Impala (1GX69)	Central	\$20,485.00
Auto Nation Chevrolet Pembroke Pines	2017 Chevrolet Impala (1GX69)	Southern	\$20,517.00
AutoNation CDJR Pembroke Pines	2017 Dodge Charger (LDDM48)	Western	\$21,539.00
AutoNation CDJR Pembroke Pines	2017 Dodge Charger (LDDM48)	Northern	\$21,456.00
AutoNation CDJR Pembroke Pines	2017 Dodge Charger (LDDM48)	Central	\$21,456.00
AutoNation CDJR Pembroke Pines	2017 Dodge Charger (LDDM48)	Southern	\$21,456.00
HUB CITY FORD	2017 Ford Taurus (P2D)	☐ Western	\$19,999.00
HUB CITY FORD	2017 Ford Taurus (P2D)	☐ Northern	\$19,999.00
HUB CITY FORD	2017 Ford Taurus (P2D)	☐ Central	\$20,099.00
HUB CITY FORD	2017 Ford Taurus (P2D)	☐ Southern	\$20,199.00
ALAN JAY NISSAN, INC.	2017 Nissan Maxima (16117)	Western	\$26,338.00
DeLand Nissan	2017 Nissan Maxima (16117)	Northern	\$26,197.00
ALAN JAY NISSAN, INC.	2017 Nissan Maxima (16117)	Central	\$26,188.00

ALAN JAY NISSAN, INC.	2017 Nissan Maxima (16117)	Southern	\$26,188.00
ALAN JAY TOYOTA	2017 Toyota Avalon XLE (3544)	Western	\$29,098.00
ALAN JAY TOYOTA	2017 Toyota Avalon XLE (3544)	Northern	\$28,948.00
ALAN JAY TOYOTA	2017 Toyota Avalon XLE (3544)	Central	\$28,848.00
ALAN JAY TOYOTA	2017 Toyota Avalon XLE (3544)	Southern	\$28,948.00

Name of Dealership	Type of Vehicle	Zone	Base Price
<u>MID-SIZE 4-DOOR ADMINISTRATIVE VEHICLES (Specification #18)</u>			

Rountree-Moore Chevrolet, Cadillac	2017 Chevrolet Malibu (1ZC69)	Western	\$18,282.00
Alan Jay Chevrolet Buick GMC Cadillac	2017 Chevrolet Malibu (1ZC69)	Northern	\$18,174.00
Alan Jay Chevrolet Buick GMC Cadillac	2017 Chevrolet Malibu (1ZC69)	Central	\$18,094.00
Auto Nation Chevrolet Pembroke Pines	2017 Chevrolet Malibu (1ZC69)	Southern	\$18,101.00

	2017 Chrysler 200 (UFCE41)	Western	-- NB --
	2017 Chrysler 200 (UFCE41)	Northern	-- NB --
	2017 Chrysler 200 (UFCE41)	Central	-- NB --
	2017 Chrysler 200 (UFCE41)	Southern	-- NB --

DUVAL FORD LLC	2017 Ford Fusion (P0G)	☐ Western	\$17,032.00
DUVAL FORD LLC	2017 Ford Fusion (P0G)	☐ Northern	\$16,865.00
DUVAL FORD LLC	2017 Ford Fusion (P0G)	☐ Central	\$17,032.00
DUVAL FORD LLC	2017 Ford Fusion (P0G)	Southern	\$17,057.00

Rountree-Moore Nissan	2017 Nissan Altima (13117)	Western	\$17,087.00
Rountree-Moore Nissan	2017 Nissan Altima (13117)	Northern	\$16,990.00
DeLand Nissan	2017 Nissan Altima (13117)	Central	\$17,036.00
ALAN JAY NISSAN, INC.	2017 Nissan Altima (13117)	☐ Southern	\$17,044.00

Rountree-Moore Toyota	2017 Toyota Camry (2532)	Western	\$19,998.00
Rountree-Moore Toyota	2017 Toyota Camry (2532)	Northern	\$19,796.00

ALAN JAY TOYOTA	2017 Toyota Camry (2532)	Central	\$19,831.00
Rountree-Moore Toyota	2017 Toyota Camry (2532)	Southern	\$19,998.00

Name of Dealership	Type of Vehicle	Zone	Base Price
<u>COMPACT 2-DOOR ADMINISTRATIVE VEHICLES (Specification #19)</u>			

Mercedes-Benz of Orlando	2017 MBUSA Smart Car	☐ Western	\$12,900.00
Mercedes-Benz of Orlando	2017 MBUSA Smart Car	☐ Northern	\$12,900.00
Mercedes-Benz of Orlando	2017 MBUSA Smart Car	☐ Central	\$12,900.00
Mercedes-Benz of Orlando	2017 MBUSA Smart Car	☐ Southern	\$12,900.00

Name of Dealership	Type of Vehicle	Zone	Base Price
<u>COMPACT 4-DOOR ADMINISTRATIVE VEHICLES (Specification #20)</u>			

Rountree-Moore Chevrolet, Cadillac	2017 Chevrolet Cruze (1BR69/1SB)	Western	\$16,968.00
Rountree-Moore Chevrolet, Cadillac	2017 Chevrolet Cruze (1BR69/1SB)	Northern	\$16,928.00
Rountree-Moore Chevrolet, Cadillac	2017 Chevrolet Cruze (1BR69/1SB)	Central	\$17,032.00
Auto Nation Chevrolet Pembroke Pines	2017 Chevrolet Cruze (1BR69/1SB)	Southern	\$16,936.00
DUVAL FORD LLC	2017 Ford Focus (P3F)	Western	\$14,887.00
DUVAL FORD LLC	2017 Ford Focus (P3F)	Northern	\$14,786.00
DUVAL FORD LLC	2017 Ford Focus (P3F)	Central	\$14,887.00
DUVAL FORD LLC	2017 Ford Focus (P3F)	Southern	\$14,912.00
REED NISSAN CLERMONT	2017 Nissan Sentra (12017)	☐ Western	\$14,684.00
REED NISSAN CLERMONT	2017 Nissan Sentra (12017)	☐ Northern	\$14,634.00
REED NISSAN CLERMONT	2017 Nissan Sentra (12017)	☐ Central	\$14,584.00
REED NISSAN CLERMONT	2017 Nissan Sentra (12017)	☐ Southern	\$14,634.00
Rountree-Moore Toyota	2017 Toyota Corolla (1832)	Western	\$17,068.00
Rountree-Moore Toyota	2017 Toyota Corolla (1832)	Northern	\$16,730.00
ALAN JAY TOYOTA	2017 Toyota Corolla (1832)	Central	\$16,868.00
Rountree-Moore Toyota	2017 Toyota Corolla (1832)	Southern	\$17,059.00

Name of Dealership	Type of Vehicle	Zone	Base Price
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ELECTRIC ADMINISTRATIVE VEHICLES (Specification #21)

	2017 Chevrolet Bolt (1RF48)	Western	-- NB --
	2017 Chevrolet Bolt (1RF48)	Northern	-- NB --
	2017 Chevrolet Bolt (1RF48)	Central	-- NB --
	2017 Chevrolet Bolt (1RF48)	Southern	-- NB --
HUB CITY FORD	2017 Ford Focus Hatchback (P3R)	Western	\$27,199.00
HUB CITY FORD	2017 Ford Focus Hatchback (P3R)	Northern	\$27,299.00
HUB CITY FORD	2017 Ford Focus Hatchback (P3R)	Central	\$27,399.00
HUB CITY FORD	2017 Ford Focus Hatchback (P3R)	Southern	\$27,499.00
Weston Nissan	2017 Nissan LEAF (17117)	☐ Western	\$20,146.00
Weston Nissan	2017 Nissan LEAF (17117)	☐ Northern	\$20,046.00
Weston Nissan	2017 Nissan LEAF (17117)	☐ Central	\$19,971.00
Weston Nissan	2017 Nissan LEAF (17117)	☐ Southern	\$19,931.00
Rountree-Moore Toyota	2017 Toyota Prius Prime III (1235)	Western	\$23,260.00
Rountree-Moore Toyota	2017 Toyota Prius Prime III (1235)	Northern	\$22,960.00
Rountree-Moore Toyota	2017 Toyota Prius Prime III (1235)	Central	\$23,140.00
Rountree-Moore Toyota	2017 Toyota Prius Prime III (1235)	Southern	\$23,260.00

Name of Dealership	Type of Vehicle	Zone	Base Price
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HYBRID 4-DOOR ADMINISTRATIVE VEHICLES (Specification #22)

Alan Jay Chevrolet Buick GMC Cadillac	2017 Chevrolet Malibu Hybrid (1ZE69)	Western	\$26,550.00
Alan Jay Chevrolet Buick GMC Cadillac	2017 Chevrolet Malibu Hybrid (1ZE69)	Northern	\$26,349.00
Alan Jay Chevrolet Buick GMC Cadillac	2017 Chevrolet Malibu Hybrid (1ZE69)	Central	\$26,348.00
Auto Nation Chevrolet Pembroke Pines	2017 Chevrolet Malibu Hybrid (1ZE69)	Southern	\$26,186.00
Rountree-Moore Chevrolet, Cadillac	2017 Chevrolet Volt (1RF68)	Western	\$29,843.00
Rountree-Moore Chevrolet, Cadillac	2017 Chevrolet Volt (1RF68)	Northern	\$29,643.00
Rountree-Moore Chevrolet,	2017 Chevrolet Volt		

Cadillac	(1RF68)	Central	\$29,743.00
Auto Nation Chevrolet Pembroke Pines	2017 Chevrolet Volt (1RF68)	Southern	\$29,672.00
HUB CITY FORD	2017 Ford C-Max (P5A)	Western	\$21,799.00
HUB CITY FORD	2017 Ford C-Max (P5A)	Northern	\$21,799.00
HUB CITY FORD	2017 Ford C-Max (P5A)	Central	\$21,899.00
HUB CITY FORD	2017 Ford C-Max (P5A)	Southern	\$21,999.00
HUB CITY FORD	2017 Ford Fusion (P0U)	Western	\$22,199.00
HUB CITY FORD	2017 Ford Fusion (P0U)	Northern	\$22,199.00
HUB CITY FORD	2017 Ford Fusion (P0U)	Central	\$22,299.00
HUB CITY FORD	2017 Ford Fusion (P0U)	Southern	\$22,399.00
Rountree-Moore Toyota	2017 Toyota Camry (2559)	Western	\$23,313.00
Rountree-Moore Toyota	2017 Toyota Camry (2559)	Northern	\$23,041.00
ALAN JAY TOYOTA	2017 Toyota Camry (2559)	Central	\$23,147.00
ALAN JAY TOYOTA	2017 Toyota Camry (2559)	Southern	\$23,247.00
ALAN JAY TOYOTA	2017 Toyota Prius c (1203)	☐ Western	\$18,607.00
ALAN JAY TOYOTA	2017 Toyota Prius c (1203)	☐ Northern	\$18,357.00
ALAN JAY TOYOTA	2017 Toyota Prius c (1203)	☐ Central	\$18,357.00
ALAN JAY TOYOTA	2017 Toyota Prius c (1203)	☐ Southern	\$18,607.00

Name of Dealership	Type of Vehicle	Zone	Base Price
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SMALL 2 PASSENGER ELECTRIC VEHICLES (Specification #23)

GreenTech Automotive, Inc	2017 GreenTech Automotive MyCar	Western	\$20,250.00
GreenTech Automotive, Inc	2017 GreenTech Automotive MyCar	Northern	\$20,250.00
GreenTech Automotive, Inc	2017 GreenTech Automotive MyCar	Central	\$20,250.00
GreenTech Automotive, Inc	2017 GreenTech Automotive MyCar	Southern	\$20,250.00
Beck Auto Sales Inc	2017 GEM (e2)	☐ Western	\$9,494.00
Beck Auto Sales Inc	2017 GEM (e2)	☐ Northern	\$9,494.00
Beck Auto Sales Inc	2017 GEM (e2)	☐ Central	\$9,494.00
Beck Auto Sales Inc	2017 GEM (e2)	☐ Southern	\$9,494.00

Name of Dealership	Type of Vehicle	Zone	Base Price
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SMALL 4 WHEELED ELECTRIC UTILITY VEHICLE WITH FULLY ENCLOSED BODY
(Specification #24)

GreenTech Automotive, Inc	2017 GreenTech Automotive Utility Van (C-1600)	☐ Western	\$31,750.00
GreenTech Automotive, Inc	2017 GreenTech Automotive Utility Van (C-1600)	☐ Northern	\$31,750.00
GreenTech Automotive, Inc	2017 GreenTech Automotive Utility Van (C-1600)	☐ Central	\$31,750.00
GreenTech Automotive, Inc	2017 GreenTech Automotive Utility Van (C-1600)	☐ Southern	\$31,750.00
GreenTech Automotive, Inc	2017 GreenTech Automotive Utility Truck (T-1600)	☐ Western	\$31,750.00
GreenTech Automotive, Inc	2017 GreenTech Automotive Utility Truck (T-1600)	☐ Northern	\$31,750.00
GreenTech Automotive, Inc	2017 GreenTech Automotive Utility Truck (T-1600)	☐ Central	\$31,750.00
GreenTech Automotive, Inc	2017 GreenTech Automotive Utility Truck (T-1600)	☐ Southern	\$31,750.00

Name of Dealership	Type of Vehicle	Zone	Base Price
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THREE WHEELED UTILITY VEHICLE, WITH ENCLOSED CAB (Specification #25)

It-s	2017 Westward GO4 (Gas)	☐ Western	\$27,000.00
It-s	2017 Westward GO4 (Gas)	☐ Northern	\$27,000.00
It-s	2017 Westward GO4 (Gas)	☐ Central	\$27,000.00
It-s	2017 Westward GO4 (Gas)	☐ Southern	\$27,000.00
It-s	2017 Westward GO4 (Electric)	Western	\$38,500.00
It-s	2017 Westward GO4 (Electric)	Northern	\$38,500.00
It-s	2017 Westward GO4 (Electric)	Central	\$38,500.00
It-s	2017 Westward GO4 (Electric)	Southern	\$38,500.00

Name of Dealership	Type of Vehicle	Zone	Base Price
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SMALL SIZE UTILITY VEHICLE - 4X4 (Specification #26)

Alan Jay Chrysler Jeep Dodge of Wauchula	2017 Jeep Wrangler Sport 4x4 (JKJL72)	☐ Western	\$25,270.00
Alan Jay Chrysler Jeep Dodge of Wauchula	2017 Jeep Wrangler Sport 4x4 (JKJL72)	☐ Northern	\$25,170.00
Alan Jay Chrysler Jeep Dodge of Wauchula	2017 Jeep Wrangler Sport 4x4 (JKJL72)	☐ Central	\$25,020.00
Alan Jay Chrysler Jeep Dodge of Wauchula	2017 Jeep Wrangler Sport 4x4 (JKJL72)	☐ Southern	\$25,270.00
Alan Jay Chrysler Jeep Dodge of Wauchula	2017 Jeep Wrangler Rubicon 4x4 (JKJS72)	Western	\$31,960.00
Alan Jay Chrysler Jeep Dodge of Wauchula	2017 Jeep Wrangler Rubicon 4x4 (JKJS72)	Northern	\$32,110.00
Alan Jay Chrysler Jeep Dodge of Wauchula	2017 Jeep Wrangler Rubicon 4x4 (JKJS72)	Central	\$31,960.00
Alan Jay Chrysler Jeep Dodge of Wauchula	2017 Jeep Wrangler Rubicon 4x4 (JKJS72)	Southern	\$32,210.00

Name of Dealership	Type of Vehicle	Zone	Base Price
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HYBRID 4-DOOR UTILITY VEHICLES - 4X4 OR AWD (Specification #27)

Rountree-Moore Toyota	2017 Toyota Rav-4 Hybrid (4436)	☐ Western	\$25,332.00
Rountree-Moore Toyota	2017 Toyota Rav-4 Hybrid (4436)	☐ Northern	\$25,251.00
Rountree-Moore Toyota	2017 Toyota Rav-4 Hybrid (4436)	☐ Central	\$25,298.00
Rountree-Moore Toyota	2017 Toyota Rav-4 Hybrid (4436)	☐ Southern	\$25,399.00
Rountree-Moore Toyota	2017 Toyota Highlander Hybrid LE (6964)	Western	\$35,998.00
Rountree-Moore Toyota	2017 Toyota Highlander Hybrid LE (6964)	Northern	\$35,718.00
Rountree-Moore Toyota	2017 Toyota Highlander Hybrid LE (6964)	Central	\$35,819.00
Rountree-Moore Toyota	2017 Toyota Highlander Hybrid LE (6964)	Southern	\$35,998.00

Name of Dealership	Type of Vehicle	Zone	Base Price
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SMALL SIZE 4-DOOR UTILITY VEHICLES - 4X2 (Specification #28)

Rountree-Moore Chevrolet, Cadillac	2017 Chevrolet Equinox (1LF26)	Western	\$20,079.00
Alan Jay Chevrolet Buick GMC Cadillac	2017 Chevrolet Equinox (1LF26)	Northern	\$19,854.00
Alan Jay Chevrolet Buick GMC Cadillac	2017 Chevrolet Equinox (1LF26)	Central	\$19,854.00
Alan Jay Chevrolet Buick GMC	2017 Chevrolet Equinox		

Cadillac	(1LF26)	Southern	\$19,854.00
Garber Chrysler Dodge Truck Inc	2017 Dodge Journey (JCDH49)	Western	\$18,578.00
Garber Chrysler Dodge Truck Inc	2017 Dodge Journey (JCDH49)	Northern	\$18,478.00
Garber Chrysler Dodge Truck Inc	2017 Dodge Journey (JCDH49)	Central	\$18,528.00
Garber Chrysler Dodge Truck Inc	2017 Dodge Journey (JCDH49)	Southern	\$18,578.00
HUB CITY FORD	2017 Ford Escape (U0F)	☐ Western	\$17,860.00
HUB CITY FORD	2017 Ford Escape (U0F)	☐ Northern	\$17,860.00
HUB CITY FORD	2017 Ford Escape (U0F)	☐ Central	\$17,960.00
HUB CITY FORD	2017 Ford Escape (U0F)	☐ Southern	\$18,060.00
Gainesville Buick GMC	2017 GMC Terrain (TLF26)	Western	\$21,261.00
Gainesville Buick GMC	2017 GMC Terrain (TLF26)	Northern	\$21,098.00
Gainesville Buick GMC	2017 GMC Terrain (TLF26)	Central	\$21,189.00
Gainesville Buick GMC	2017 GMC Terrain (TLF26)	Southern	\$21,276.00
AutoNation CDJR Pembroke Pines	2017 Jeep Cherokee (KLTL74)	Western	\$20,031.00
AutoNation CDJR Pembroke Pines	2017 Jeep Cherokee (KLTL74)	Northern	\$19,956.00
AutoNation CDJR Pembroke Pines	2017 Jeep Cherokee (KLTL74)	Central	\$19,956.00
AutoNation CDJR Pembroke Pines	2017 Jeep Cherokee (KLTL74)	Southern	\$19,956.00
REED NISSAN CLERMONT	2017 Nissan Rogue S (22117)	Western	\$18,775.00
Rountree-Moore Nissan	2017 Nissan Rogue S (22117)	Northern	\$18,666.00
REED NISSAN CLERMONT	2017 Nissan Rogue S (22117)	Central	\$18,675.00
REED NISSAN CLERMONT	2017 Nissan Rogue S (22117)	Southern	\$18,725.00
Rountree-Moore Toyota	2017 Toyota Rav4 (4430)	Western	\$22,299.00
Rountree-Moore Toyota	2017 Toyota Rav4 (4430)	Northern	\$22,233.00
Rountree-Moore Toyota	2017 Toyota Rav4 (4430)	Central	\$22,261.00
Rountree-Moore Toyota	2017 Toyota Rav4 (4430)	Southern	\$22,461.00

Name of Dealership	Type of Vehicle	Zone	Base Price
<u>SMALL SIZE 4-DOOR UTILITY VEHICLES - 4X4 OR AWD (Specification #29)</u>			
Alan Jay Chevrolet Buick GMC Cadillac	2017 Chevrolet Equinox (1LG26)	Western	\$21,684.00
Alan Jay Chevrolet Buick GMC Cadillac	2017 Chevrolet Equinox (1LG26)	Northern	\$21,446.00
Alan Jay Chevrolet Buick GMC Cadillac	2017 Chevrolet Equinox (1LG26)	Central	\$21,446.00
Alan Jay Chevrolet Buick GMC Cadillac	2017 Chevrolet Equinox (1LG26)	Southern	\$21,446.00
AutoNation CDJR Pembroke Pines	2017 Dodge Journey (JCEH49)	Western	\$21,819.00
AutoNation CDJR Pembroke Pines	2017 Dodge Journey (JCEH49)	Northern	\$21,739.00
AutoNation CDJR Pembroke Pines	2017 Dodge Journey (JCEH49)	Central	\$21,739.00
AutoNation CDJR Pembroke Pines	2017 Dodge Journey (JCEH49)	Southern	\$21,739.00
DUVAL FORD LLC	2017 Ford Escape (U9G)	Western	\$20,638.00
DUVAL FORD LLC	2017 Ford Escape (U9G)	Northern	\$20,678.00
DUVAL FORD LLC	2017 Ford Escape (U9G)	Central	\$20,748.00
DUVAL FORD LLC	2017 Ford Escape (U9G)	Southern	\$20,831.00
Gainesville Buick GMC	2017 GMC Terrain (TLG26)	Western	\$22,891.00
Gainesville Buick GMC	2017 GMC Terrain (TLG26)	Northern	\$22,771.00
Gainesville Buick GMC	2017 GMC Terrain (TLG26)	Central	\$22,871.00
Gainesville Buick GMC	2017 GMC Terrain (TLG26)	Southern	\$22,876.00
AutoNation CDJR Pembroke Pines	2017 Jeep Cherokee (KLJL74)	Western	\$21,688.00
AutoNation CDJR Pembroke Pines	2017 Jeep Cherokee (KLJL74)	Northern	\$21,613.00
AutoNation CDJR Pembroke Pines	2017 Jeep Cherokee (KLJL74)	Central	\$21,613.00
AutoNation CDJR Pembroke Pines	2017 Jeep Cherokee (KLJL74)	Southern	\$21,613.00
Rountree-Moore Nissan	2017 Nissan Rogue S (22217)	☐ Western	\$18,841.00
Rountree-Moore Nissan	2017 Nissan Rogue S (22217)	☐ Northern	\$18,591.00
Rountree-Moore Nissan	2017 Nissan Rogue S (22217)	☐ Central	\$18,788.00
Rountree-Moore Nissan	2017 Nissan Rogue S (22217)	☐ Southern	\$18,945.00

Rountree-Moore Toyota	2017 Toyota Rav4 (4432)	Western	\$23,725.00
Rountree-Moore Toyota	2017 Toyota Rav4 (4432)	Northern	\$23,481.00
Rountree-Moore Toyota	2017 Toyota Rav4 (4432)	Central	\$23,673.00
ALAN JAY TOYOTA	2017 Toyota Rav4 (4432)	Southern	\$23,597.00

Name of Dealership	Type of Vehicle	Zone	Base Price
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MID-SIZE 4-DOOR UTILITY VEHICLES - 4X2 (Specification #30)

Stingray Chevrolet	2017 Chevrolet Traverse (CR14526)	Western	\$23,616.00
Stingray Chevrolet	2017 Chevrolet Traverse (CR14526)	Northern	\$23,516.00
Alan Jay Chevrolet Buick GMC Cadillac	2017 Chevrolet Traverse (CR14526)	☐ Central	\$23,795.00
Stingray Chevrolet	2017 Chevrolet Traverse (CR14526)	Southern	\$23,424.00
DUVAL FORD LLC	2017 Ford Explorer (K7B)	Western	\$23,783.00
DUVAL FORD LLC	2017 Ford Explorer (K7B)	Northern	\$24,034.00
DUVAL FORD LLC	2017 Ford Explorer (K7B)	Central	\$24,034.00
DUVAL FORD LLC	2017 Ford Explorer (K7B)	Southern	\$24,234.00
Alan Jay Chevrolet Buick GMC Cadillac	2017 GMC Acadia (TNB26)	Western	\$28,164.00
Alan Jay Chevrolet Buick GMC Cadillac	2017 GMC Acadia (TNB26)	Northern	\$28,014.00
Alan Jay Chevrolet Buick GMC Cadillac	2017 GMC Acadia (TNB26)	Central	\$27,964.00
Alan Jay Chevrolet Buick GMC Cadillac	2017 GMC Acadia (TNB26)	Southern	\$28,064.00
AutoNation CDJR Pembroke Pines	2017 Jeep Cherokee (WKTH74)	Grand Laredo Western	\$25,529.00
AutoNation CDJR Pembroke Pines	2017 Jeep Cherokee (WKTH74)	Grand Laredo Northern	\$25,449.00
AutoNation CDJR Pembroke Pines	2017 Jeep Cherokee (WKTH74)	Grand Laredo Central	\$25,449.00
AutoNation CDJR Pembroke Pines	2017 Jeep Cherokee (WKTH74)	Grand Laredo Southern	\$25,449.00
Weston Nissan	2017 Nissan Pathfinder (25117)	☐ Western	\$23,018.00
DeLand Nissan	2017 Nissan Pathfinder (25117)	☐ Northern	\$22,947.00
Weston Nissan	2017 Nissan Pathfinder (25117)	Central	\$22,913.00
Weston Nissan	2017 Nissan Pathfinder (25117)	☐ Southern	\$22,873.00

ALAN JAY TOYOTA	2017 Toyota Highlander LE (6942)	Western	\$28,452.00
ALAN JAY TOYOTA	2017 Toyota Highlander LE (6942)	Northern	\$28,257.00
ALAN JAY TOYOTA	2017 Toyota Highlander LE (6942)	Central	\$28,152.00
ALAN JAY TOYOTA	2017 Toyota Highlander LE (6942)	Southern	\$28,252.00

Name of Dealership	Type of Vehicle	Zone	Base Price
<u>MID-SIZE 4-DOOR UTILITY VEHICLES - 4X4 OR AWD (Specification #31)</u>			

Alan Jay Chevrolet Buick GMC Cadillac	2017 Chevrolet Traverse (CV14526)	Western	\$25,828.00	
Rountree-Moore Chevrolet, Cadillac	2017 Chevrolet Traverse (CV14526)	Northern	\$25,694.00	
Alan Jay Chevrolet Buick GMC Cadillac	2017 Chevrolet Traverse (CV14526)	Central	\$25,650.00	
Alan Jay Chevrolet Buick GMC Cadillac	2017 Chevrolet Traverse (CV14526)	Southern	\$25,652.00	
DUVAL FORD LLC	2017 Ford Explorer (K8B)	Western	\$25,737.00	
DUVAL FORD LLC	2017 Ford Explorer (K8B)	Northern	\$25,986.00	
DUVAL FORD LLC	2017 Ford Explorer (K8B)	Central	\$25,986.00	
DUVAL FORD LLC	2017 Ford Explorer (K8B)	Southern	\$26,188.00	
Alan Jay Chevrolet Buick GMC Cadillac	2017 GMC Acadia (TNJ26)	Western	\$30,030.00	
Alan Jay Chevrolet Buick GMC Cadillac	2017 GMC Acadia (TNJ26)	Northern	\$29,880.00	
Alan Jay Chevrolet Buick GMC Cadillac	2017 GMC Acadia (TNJ26)	Central	\$29,830.00	
Alan Jay Chevrolet Buick GMC Cadillac	2017 GMC Acadia (TNJ26)	Southern	\$29,930.00	
AutoNation CDJR Pembroke Pines	2017 Jeep Cherokee (WKJH74)	Grand Laredo	Western	\$25,739.00
AutoNation CDJR Pembroke Pines	2017 Jeep Cherokee (WKJH74)	Grand Laredo	Northern	\$25,659.00
AutoNation CDJR Pembroke Pines	2017 Jeep Cherokee (WKJH74)	Grand Laredo	Central	\$25,659.00
AutoNation CDJR Pembroke Pines	2017 Jeep Cherokee (WKJH74)	Grand Laredo	Southern	\$25,659.00
2017 Nissan Pathfinder				

Weston Nissan	(25017)	☐ Western	\$24,589.00
DeLand Nissan	2017 Nissan Pathfinder (25017)	☐ Northern	\$24,443.00
Weston Nissan	2017 Nissan Pathfinder (25017)	☐ Central	\$24,414.00
Weston Nissan	2017 Nissan Pathfinder (25017)	☐ Southern	\$24,374.00

ALAN JAY TOYOTA	2017 Toyota Highlander LE (6948)	Western	\$31,057.00
ALAN JAY TOYOTA	2017 Toyota Highlander LE (6948)	Northern	\$30,862.00
ALAN JAY TOYOTA	2017 Toyota Highlander LE (6948)	Central	\$30,757.00
ALAN JAY TOYOTA	2017 Toyota Highlander LE (6948)	Southern	\$30,857.00

Name of Dealership	Type of Vehicle	Zone	Base Price
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FULL SIZE 4-DOOR UTILITY VEHICLES - 4X2 (Specification #32)

Alan Jay Chevrolet Buick GMC Cadillac	2017 Chevrolet Tahoe 1500 Commercial (CC15706/1FL)	Western	\$33,744.00
Alan Jay Chevrolet Buick GMC Cadillac	2017 Chevrolet Tahoe 1500 Commercial (CC15706/1FL)	Northern	\$33,594.00
Alan Jay Chevrolet Buick GMC Cadillac	2017 Chevrolet Tahoe 1500 Commercial (CC15706/1FL)	Central	\$33,494.00
Alan Jay Chevrolet Buick GMC Cadillac	2017 Chevrolet Tahoe 1500 Commercial (CC15706/1FL)	Southern	\$33,794.00

AutoNation CDJR Pembroke Pines	2017 Dodge Durango SXT (WDDL75)	☐ Western	\$24,627.00
AutoNation CDJR Pembroke Pines	2017 Dodge Durango SXT (WDDL75)	☐ Northern	\$24,527.00
AutoNation CDJR Pembroke Pines	2017 Dodge Durango SXT (WDDL75)	☐ Central	\$24,527.00
AutoNation CDJR Pembroke Pines	2017 Dodge Durango SXT (WDDL75)	☐ Southern	\$24,527.00

HUB CITY FORD	2017 Ford Expedition (U1F/100A)	Western	\$29,899.00
HUB CITY FORD	2017 Ford Expedition (U1F/100A)	Northern	\$29,899.00
HUB CITY FORD	2017 Ford Expedition (U1F/100A)	Central	\$29,999.00
HUB CITY FORD	2017 Ford Expedition (U1F/100A)	Southern	\$30,099.00

Alan Jay Chevrolet Buick	2017 GMC Yukon	Western	\$36,993.00
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GMC Cadillac	(TC15706)		
Alan Jay Chevrolet Buick GMC Cadillac	2017 GMC Yukon (TC15706)	Northern	\$36,893.00
Alan Jay Chevrolet Buick GMC Cadillac	2017 GMC Yukon (TC15706)	Central	\$36,843.00
Alan Jay Chevrolet Buick GMC Cadillac	2017 GMC Yukon (TC15706)	Southern	\$36,993.00
DeLand Nissan	2017 Nissan Armada (26117)	Western	\$37,128.00
Rountree-Moore Nissan	2017 Nissan Armada (26117)	Northern	\$36,965.00
DeLand Nissan	2017 Nissan Armada (26117)	Central	\$37,046.00
DeLand Nissan	2017 Nissan Armada (26117)	Southern	\$37,171.00
	2017 Toyota Sequoia (7917)	Western	-- NB --
	2017 Toyota Sequoia (7917)	Northern	-- NB --
	2017 Toyota Sequoia (7917)	Central	-- NB --
	2017 Toyota Sequoia (7917)	Southern	-- NB --

Name of Dealership	Type of Vehicle	Zone	Base Price
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FULL SIZE 4-DOOR UTILITY VEHICLES - 4X4 (Specification #33)

Alan Jay Chevrolet Buick GMC Cadillac	2017 Chevrolet Tahoe 1500 Commercial 4WD (CK15706/1FL)	Western	\$36,647.00
Alan Jay Chevrolet Buick GMC Cadillac	2017 Chevrolet Tahoe 1500 Commercial 4WD (CK15706/1FL)	Northern	\$36,547.00
Alan Jay Chevrolet Buick GMC Cadillac	2017 Chevrolet Tahoe 1500 Commercial 4WD (CK15706/1FL)	Central	\$36,447.00
Alan Jay Chevrolet Buick GMC Cadillac	2017 Chevrolet Tahoe 1500 Commercial 4WD (CK15706/1FL)	Southern	\$36,669.00
AutoNation CDJR Pembroke Pines	2017 Dodge Durango SXT 4WD (WDEL75)	☐ Western	\$27,129.00
AutoNation CDJR Pembroke Pines	2017 Dodge Durango SXT 4WD (WDEL75)	☐ Northern	\$27,029.00
AutoNation CDJR Pembroke Pines	2017 Dodge Durango SXT 4WD (WDEL75)	☐ Central	\$27,029.00
AutoNation CDJR Pembroke Pines	2017 Dodge Durango SXT 4WD (WDEL75)	☐ Southern	\$27,029.00
HUB CITY FORD	2017 Ford Expedition 4WD (U1G/100A)	Western	\$32,499.00

HUB CITY FORD	2017 Ford Expedition 4WD (U1G/100A)	Northern	\$32,499.00
HUB CITY FORD	2017 Ford Expedition 4WD (U1G/100A)	Central	\$32,599.00
HUB CITY FORD	2017 Ford Expedition 4WD (U1G/100A)	Southern	\$32,699.00
Alan Jay Chevrolet Buick GMC Cadillac	2017 GMC Yukon 4WD (TK15706)	Western	\$39,665.00
Alan Jay Chevrolet Buick GMC Cadillac	2017 GMC Yukon 4WD (TK15706)	Northern	\$39,465.00
Alan Jay Chevrolet Buick GMC Cadillac	2017 GMC Yukon 4WD (TK15706)	Central	\$39,465.00
Alan Jay Chevrolet Buick GMC Cadillac	2017 GMC Yukon 4WD (TK15706)	Southern	\$39,515.00
DeLand Nissan	2017 Nissan Armada 4WD (26217)	Western	\$39,721.00
Rountree-Moore Nissan	2017 Nissan Armada 4WD (26217)	Northern	\$39,556.00
DeLand Nissan	2017 Nissan Armada 4WD (26217)	Central	\$39,642.00
DeLand Nissan	2017 Nissan Armada 4WD (26217)	Southern	\$39,792.00
	2017 Toyota Sequoia 4WD (7919)	Western	-- NB --
	2017 Toyota Sequoia 4WD (7919)	Northern	-- NB --
	2017 Toyota Sequoia 4WD (7919)	Central	-- NB --
	2017 Toyota Sequoia 4WD (7919)	Southern	-- NB --

Name of Dealership	Type of Vehicle	Zone	Base Price
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1/2 TON 4-DOOR EXTENDED WHEELBASE 6 PASSENGER UTILITY VEHICLES - 4X2
(Specification #34)

Rountree-Moore Chevrolet, Cadillac	2017 Chevrolet Suburban 1500 (CC15906/1FL)	Western	\$37,411.00
Rountree-Moore Chevrolet, Cadillac	2017 Chevrolet Suburban 1500 (CC15906/1FL)	Northern	\$37,261.00
Alan Jay Chevrolet Buick GMC Cadillac	2017 Chevrolet Suburban 1500 (CC15906/1FL)	Central	\$37,135.00
Rountree-Moore Chevrolet, Cadillac	2017 Chevrolet Suburban 1500 (CC15906/1FL)	Southern	\$37,411.00
HUB CITY FORD	2017 Ford Expedition EL (K1F/100A)	☐ Western	\$34,199.00
HUB CITY FORD	2017 Ford Expedition EL (K1F/100A)	☐ Northern	\$34,199.00
	2017 Ford Expedition EL	☐	

HUB CITY FORD	(K1F/100A)	Central	\$34,299.00
HUB CITY FORD	2017 Ford Expedition EL (K1F/100A)	☐ Southern	\$34,399.00
Alan Jay Chevrolet Buick GMC Cadillac	2017 GMC Yukon XL (TC15906)	Western	\$39,881.00
Alan Jay Chevrolet Buick GMC Cadillac	2017 GMC Yukon XL (TC15906)	Northern	\$39,781.00
Alan Jay Chevrolet Buick GMC Cadillac	2017 GMC Yukon XL (TC15906)	Central	\$39,681.00
Alan Jay Chevrolet Buick GMC Cadillac	2017 GMC Yukon XL (TC15906)	Southern	\$39,831.00

Name of Dealership	Type of Vehicle	Zone	Base Price
<u>1/2 TON 4-DOOR EXTENDED WHEELBASE 6 PASSENGER UTILITY VEHICLES - 4X4</u> <u>(Specification #35)</u>			

Rountree-Moore Chevrolet, Cadillac	2017 Chevrolet Suburban 1500 (CK15906/1FL)	Western	\$40,141.00
Rountree-Moore Chevrolet, Cadillac	2017 Chevrolet Suburban 1500 (CK15906/1FL)	Northern	\$39,995.00
Alan Jay Chevrolet Buick GMC Cadillac	2017 Chevrolet Suburban 1500 (CK15906/1FL)	Central	\$39,862.00
Rountree-Moore Chevrolet, Cadillac	2017 Chevrolet Suburban 1500 (CK15906/1FL)	Southern	\$40,139.00
Alan Jay Chevrolet Buick GMC Cadillac	2017 Chevrolet Suburban HD (CK35906)	Western	\$74,619.00
Alan Jay Chevrolet Buick GMC Cadillac	2017 Chevrolet Suburban HD (CK35906)	Northern	\$74,469.00
Alan Jay Chevrolet Buick GMC Cadillac	2017 Chevrolet Suburban HD (CK35906)	Central	\$74,369.00
Alan Jay Chevrolet Buick GMC Cadillac	2017 Chevrolet Suburban HD (CK35906)	Southern	\$74,444.00
HUB CITY FORD	2017 Ford Expedition EL (K1G/100A)	☐ Western	\$36,799.00
HUB CITY FORD	2017 Ford Expedition EL (K1G/100A)	☐ Northern	\$36,799.00
HUB CITY FORD	2017 Ford Expedition EL (K1G/100A)	☐ Central	\$36,899.00
HUB CITY FORD	2017 Ford Expedition EL (K1G/100A)	☐ Southern	\$36,999.00
Alan Jay Chevrolet Buick GMC Cadillac	2017 GMC Yukon XL 1500 (TK15906)	Western	\$42,641.00
Alan Jay Chevrolet Buick GMC Cadillac	2017 GMC Yukon XL 1500 (TK15906)	Northern	\$42,541.00
Alan Jay Chevrolet Buick GMC Cadillac	2017 GMC Yukon XL 1500 (TK15906)	Central	\$42,441.00
Alan Jay Chevrolet Buick GMC Cadillac	2017 GMC Yukon XL 1500 (TK15906)	Southern	\$42,541.00

Name of Dealership	Type of Vehicle	Zone	Base Price
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CARGO MINI VAN - FWD (Specification #36)

Rountree-Moore Chevrolet, Cadillac	2017 Chevrolet City Express Cargo Van FWD (15S60)	Western	\$20,017.00
Rountree-Moore Chevrolet, Cadillac	2017 Chevrolet City Express Cargo Van FWD (15S60)	Northern	\$19,817.00
Rountree-Moore Chevrolet, Cadillac	2017 Chevrolet City Express Cargo Van FWD (15S60)	Central	\$19,882.00
Rountree-Moore Chevrolet, Cadillac	2017 Chevrolet City Express Cargo Van FWD (15S60)	Southern	\$20,017.00
DUVAL FORD LLC	2017 Ford Transit Connect (S6E)	Western	\$19,374.00
DUVAL FORD LLC	2017 Ford Transit Connect (S6E)	Northern	\$19,374.00
DUVAL FORD LLC	2017 Ford Transit Connect (S6E)	Central	\$19,374.00
DUVAL FORD LLC	2017 Ford Transit Connect (S6E)	Southern	\$19,586.00
ALAN JAY NISSAN, INC.	2017 Nissan NV 200 (67117)	☐ Western	\$16,977.00
ALAN JAY NISSAN, INC.	2017 Nissan NV 200 (67117)	☐ Northern	\$16,977.00
ALAN JAY NISSAN, INC.	2017 Nissan NV 200 (67117)	☐ Central	\$16,827.00
ALAN JAY NISSAN, INC.	2017 Nissan NV 200 (67117)	☐ Southern	\$16,827.00
AutoNation CDJR Pembroke Pines	2017 Ram Promaster City (VMDL51)	Western	\$20,594.00
AutoNation CDJR Pembroke Pines	2017 Ram Promaster City (VMDL51)	Northern	\$20,519.00
AutoNation CDJR Pembroke Pines	2017 Ram Promaster City (VMDL51)	Central	\$20,519.00
AutoNation CDJR Pembroke Pines	2017 Ram Promaster City (VMDL51)	Southern	\$20,519.00

Name of Dealership	Type of Vehicle	Zone	Base Price
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UTILITY CARGO VAN (Specification #37)

Alan Jay Chevrolet Buick GMC Cadillac	2017 Chevrolet Express Cargo Van (CG23405)	Western	\$20,591.00
Alan Jay Chevrolet Buick GMC Cadillac	2017 Chevrolet Express Cargo Van (CG23405)	☐ Northern	\$20,297.00

Alan Jay Chevrolet Buick GMC Cadillac	2017 Chevrolet Express Cargo Van (CG23405)	☐ Central	\$20,128.00
Rountree-Moore Chevrolet, Cadillac	2017 Chevrolet Express Cargo Van (CG23405)	Southern	\$20,624.00
DUVAL FORD LLC	2017 Ford Transit T-150 Cargo Van (E1Z)	☐ Western	\$20,586.00
DUVAL FORD LLC	2017 Ford Transit T-150 Cargo Van (E1Z)	Northern	\$20,586.00
DUVAL FORD LLC	2017 Ford Transit T-150 Cargo Van (E1Z)	Central	\$20,586.00
DUVAL FORD LLC	2017 Ford Transit T-150 Cargo Van (E1Z)	☐ Southern	\$20,586.00
Gainesville Buick GMC	2017 GMC Savana Cargo Van (TG23405)	Western	\$20,774.00
Gainesville Buick GMC	2017 GMC Savana Cargo Van (TG23405)	Northern	\$20,496.00
Gainesville Buick GMC	2017 GMC Savana Cargo Van (TG23405)	Central	\$20,524.00
Gainesville Buick GMC	2017 GMC Savana Cargo Van (TG23405)	Southern	\$20,624.00
Weston Nissan	2017 Nissan NV Cargo Van (61117)	Western	\$23,350.00
Weston Nissan	2017 Nissan NV Cargo Van (61117)	Northern	\$23,250.00
Weston Nissan	2017 Nissan NV Cargo Van (61117)	Central	\$23,125.00
Weston Nissan	2017 Nissan NV Cargo Van (61117)	Southern	\$23,085.00
AutoNation CDJR Pembroke Pines	2017 Ram Promaster Van (VF1L11)	Western	\$21,360.00
AutoNation CDJR Pembroke Pines	2017 Ram Promaster Van (VF1L11)	Northern	\$21,285.00
Alan Jay Chrysler Jeep Dodge of Wauchula	2017 Ram Promaster Van (VF1L11)	Central	\$21,228.00
AutoNation CDJR Pembroke Pines	2017 Ram Promaster Van (VF1L11)	Southern	\$21,285.00

Name of Dealership	Type of Vehicle	Zone	Base Price
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7 PASSENGER MINI VAN - FWD (Specification #38)

AutoNation CDJR Pembroke Pines	2017 Dodge Grand Caravan (RTKH53)	Western	\$21,514.00
Garber Chrysler Dodge Truck Inc	2017 Dodge Grand Caravan (RTKH53)	☐ Northern	\$21,366.00
AutoNation CDJR Pembroke Pines	2017 Dodge Grand Caravan (RTKH53)	☐ Central	\$21,439.00
AutoNation CDJR Pembroke Pines	2017 Dodge Grand Caravan (RTKH53)	☐ Southern	\$21,439.00

HUB CITY FORD	2017 Ford Transit Connect LWB (S9E)	☐ Western	\$21,499.00
HUB CITY FORD	2017 Ford Transit Connect LWB (S9E)	Northern	\$21,499.00
HUB CITY FORD	2017 Ford Transit Connect LWB (S9E)	Central	\$21,599.00
HUB CITY FORD	2017 Ford Transit Connect LWB (S9E)	Southern	\$21,699.00
DeLand Nissan	2017 Nissan Quest (44117)	Western	\$25,389.00
DeLand Nissan	2017 Nissan Quest (44117)	Northern	\$25,259.00
DeLand Nissan	2017 Nissan Quest (44117)	Central	\$25,297.00
ALAN JAY NISSAN, INC.	2017 Nissan Quest (44117)	Southern	\$25,394.00
Rountree-Moore Toyota	2017 Toyota Sienna (5328)	Western	\$26,197.00
Rountree-Moore Toyota	2017 Toyota Sienna (5328)	Northern	\$26,047.00
Rountree-Moore Toyota	2017 Toyota Sienna (5328)	Central	\$26,167.00
Rountree-Moore Toyota	2017 Toyota Sienna (5328)	Southern	\$26,267.00

Name of Dealership	Type of Vehicle	Zone	Base Price
<u>8 PASSENGER VAN - RWD (Specification #39)</u>			

HUB CITY FORD	2017 Ford T-150 Transit Wagon (K1Z)	☐ Western	\$23,799.00
HUB CITY FORD	2017 Ford T-150 Transit Wagon (K1Z)	☐ Northern	\$23,799.00
HUB CITY FORD	2017 Ford T-150 Transit Wagon (K1Z)	☐ Central	\$23,499.00
HUB CITY FORD	2017 Ford T-150 Transit Wagon (K1Z)	☐ Southern	\$23,599.00

Name of Dealership	Type of Vehicle	Zone	Base Price
<u>12 PASSENGER VAN (Specification #40)</u>			

Rountree-Moore Chevrolet, Cadillac	2017 Chevrolet Express 2500 (CG23406)	☐ Western	\$24,711.00
Rountree-Moore Chevrolet, Cadillac	2017 Chevrolet Express 2500 (CG23406)	☐ Northern	\$24,561.00
Rountree-Moore Chevrolet, Cadillac	2017 Chevrolet Express 2500 (CG23406)	☐ Central	\$24,361.00
Rountree-Moore Chevrolet, Cadillac	2017 Chevrolet Express 2500 (CG23406)	☐ Southern	\$24,661.00

HUB CITY FORD	2017 Ford T-350 Transit Wagon (X2Z)	Western	\$26,999.00
HUB CITY FORD	2017 Ford T-350 Transit Wagon (X2Z)	Northern	\$26,999.00
HUB CITY FORD	2017 Ford T-350 Transit Wagon (X2Z)	Central	\$27,099.00
HUB CITY FORD	2017 Ford T-350 Transit Wagon (X2Z)	Southern	\$27,199.00
Orlando Freightliner	2017 Freightliner Sprinter (F2PV170)	Western	\$43,654.00
Orlando Freightliner	2017 Freightliner Sprinter (F2PV170)	Northern	\$43,654.00
Orlando Freightliner	2017 Freightliner Sprinter (F2PV170)	Central	\$43,654.00
Orlando Freightliner	2017 Freightliner Sprinter (F2PV170)	Southern	\$43,654.00
Gainesville Buick GMC	2017 GMC Savana 2500 (TG23406)	☐ Western	\$24,711.00
Gainesville Buick GMC	2017 GMC Savana 2500 (TG23406)	☐ Northern	\$24,561.00
Gainesville Buick GMC	2017 GMC Savana 2500 (TG23406)	☐ Central	\$24,361.00
Gainesville Buick GMC	2017 GMC Savana 2500 (TG23406)	☐ Southern	\$24,661.00
REED NISSAN CLERMONT	2017 Nissan NVP (65117)	Western	\$28,143.00
REED NISSAN CLERMONT	2017 Nissan NVP (65117)	Northern	\$28,093.00
REED NISSAN CLERMONT	2017 Nissan NVP (65117)	Central	\$28,043.00
REED NISSAN CLERMONT	2017 Nissan NVP (65117)	Southern	\$28,093.00

Name of Dealership	Type of Vehicle	Zone	Base Price
<u>15 PASSENGER VAN (Specification #41)</u>			

Rountree-Moore Chevrolet, Cadillac	2017 Chevrolet Express 3500 (CG33706)	Western	\$26,982.00
Rountree-Moore Chevrolet, Cadillac	2017 Chevrolet Express 3500 (CG33706)	☐ Northern	\$26,882.00
Rountree-Moore Chevrolet, Cadillac	2017 Chevrolet Express 3500 (CG33706)	☐ Central	\$26,932.00
Auto Nation Chevrolet Pembroke Pines	2017 Chevrolet Express 3500 (CG33706)	☐ Southern	\$27,221.00
HUB CITY FORD	2017 Ford T-350 Transit Wagon (X2Z)/765	Western	\$28,269.00
HUB CITY FORD	2017 Ford T-350 Transit Wagon (X2Z)/765	Northern	\$28,269.00
HUB CITY FORD	2017 Ford T-350 Transit Wagon (X2Z)/765	Central	\$28,369.00

HUB CITY FORD	2017 Ford T-350 Transit Wagon (X2Z) / 765	Southern	\$28,469.00
Gainesville Buick GMC	2017 GMC Savana 3500 (TG33706)	☐ Western	\$26,892.00
Gainesville Buick GMC	2017 GMC Savana 3500 (TG33706)	☐ Northern	\$26,882.00
Gainesville Buick GMC	2017 GMC Savana 3500 (TG33706)	☐ Central	\$26,932.00
Alan Jay Chevrolet Buick GMC Cadillac	2017 GMC Savana 3500 (TG33706)	Southern	\$27,525.00

Name of Dealership	Type of Vehicle	Zone	Base Price
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12,000 LB GVWR COMPOSITE BODY, WALK-IN VAN DUAL REAR WHEEL (Specification #43)

DeLand Truck Center, Inc.	2017 Isuzu Utilimaster Reach (NW3)	☐ Western	\$68,781.00
DeLand Truck Center, Inc.	2017 Isuzu Utilimaster Reach (NW3)	☐ Northern	\$68,681.00
DeLand Truck Center, Inc.	2017 Isuzu Utilimaster Reach (NW3)	☐ Central	\$68,681.00
DeLand Truck Center, Inc.	2017 Isuzu Utilimaster Reach (NW3)	☐ Southern	\$68,781.00

Name of Dealership	Type of Vehicle	Zone	Base Price
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14,500 LB. GVWR WALK-IN VAN (DUAL REAR WHEEL) - 4X2 (Specification #44)

HUB CITY FORD	2017 Ford F-550 (F5K)	☐ Western	\$39,996.00
HUB CITY FORD	2017 Ford F-550 (F5K)	☐ Northern	\$39,996.00
HUB CITY FORD	2017 Ford F-550 (F5K)	☐ Central	\$40,096.00
HUB CITY FORD	2017 Ford F-550 (F5K)	☐ Southern	\$40,196.00
Orlando Freightliner	2017 Freightliner MT45G	Western	\$44,875.00
Orlando Freightliner	2017 Freightliner MT45G	Northern	\$44,875.00
Orlando Freightliner	2017 Freightliner MT45G	Central	\$44,875.00
Orlando Freightliner	2017 Freightliner MT45G	Southern	\$44,875.00

Name of Dealership	Type of Vehicle	Zone	Base Price
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COMPACT EXTENDED CAB PICKUP TRUCK - 4X2 (Specification #45)

Stingray Chevrolet	2017 Chevrolet Colorado 2WD (12M53)	Western	\$20,114.00
Stingray Chevrolet	2017 Chevrolet Colorado 2WD (12M53)	Northern	\$20,114.00
Stingray Chevrolet	2017 Chevrolet Colorado 2WD (12M53)	Central	\$19,999.00
Stingray Chevrolet	2017 Chevrolet Colorado	Southern	\$20,014.00

2WD (12M53)

Alan Jay Chevrolet Buick GMC Cadillac	2017 GMC Canyon 2WD (T2M53)	Western	\$21,444.00
Alan Jay Chevrolet Buick GMC Cadillac	2017 GMC Canyon 2WD (T2M53)	Northern	\$21,106.00
Alan Jay Chevrolet Buick GMC Cadillac	2017 GMC Canyon 2WD (T2M53)	Central	\$21,106.00
Alan Jay Chevrolet Buick GMC Cadillac	2017 GMC Canyon 2WD (T2M53)	Southern	\$21,220.00
DeLand Nissan	2017 Nissan Frontier KC (31117)	☐ Western	\$17,121.00
Rountree-Moore Nissan	2017 Nissan Frontier KC (31117)	☐ Northern	\$16,996.00
ALAN JAY NISSAN, INC.	2017 Nissan Frontier KC (31117)	☐ Central	\$17,022.00
ALAN JAY NISSAN, INC.	2017 Nissan Frontier KC (31117)	☐ Southern	\$17,022.00

Name of Dealership	Type of Vehicle	Zone	Base Price
<u>COMPACT EXTENDED CAB PICKUP TRUCK - 4X4 (Specification #46)</u>			

Alan Jay Chevrolet Buick GMC Cadillac	2017 Chevrolet Colorado 4WD (12M53)	Western	\$25,486.00
Alan Jay Chevrolet Buick GMC Cadillac	2017 Chevrolet Colorado 4WD (12M53)	Northern	\$25,144.00
Alan Jay Chevrolet Buick GMC Cadillac	2017 Chevrolet Colorado 4WD (12M53)	Central	\$25,144.00
Auto Nation Chevrolet Pembroke Pines	2017 Chevrolet Colorado 4WD (12M53)	Southern	\$25,248.00
Alan Jay Chevrolet Buick GMC Cadillac	2017 GMC Canyon 4WD (T2M53)	Western	\$26,194.00
Alan Jay Chevrolet Buick GMC Cadillac	2017 GMC Canyon 4WD (T2M53)	Northern	\$25,852.00
Alan Jay Chevrolet Buick GMC Cadillac	2017 GMC Canyon 4WD (T2M53)	Central	\$25,852.00
Alan Jay Chevrolet Buick GMC Cadillac	2017 GMC Canyon 4WD (T2M53)	Southern	\$26,065.00
ALAN JAY NISSAN, INC.	2017 Nissan Frontier KC (31417)	☐ Western	\$22,203.00
Rountree-Moore Nissan	2017 Nissan Frontier KC (31417)	☐ Northern	\$21,992.00
ALAN JAY NISSAN, INC.	2017 Nissan Frontier KC (31417)	☐ Central	\$22,053.00
ALAN JAY NISSAN, INC.	2017 Nissan Frontier KC (31417)	☐ Southern	\$22,153.00

Name of Dealership	Type of Vehicle	Zone	Base Price
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COMPACT 4-DOOR CREW CAB PICKUP TRUCK - 4X2 (Specification #47)

Alan Jay Chevrolet Buick GMC Cadillac	2017 Chevrolet Colorado 2WD (12M43)	Western	\$22,107.00
Alan Jay Chevrolet Buick GMC Cadillac	2017 Chevrolet Colorado 2WD (12M43)	Northern	\$21,769.00
Alan Jay Chevrolet Buick GMC Cadillac	2017 Chevrolet Colorado 2WD (12M43)	Central	\$21,769.00
Auto Nation Chevrolet Pembroke Pines	2017 Chevrolet Colorado 2WD (12M43)	Southern	\$21,821.00
Alan Jay Chevrolet Buick GMC Cadillac	2017 GMC Canyon 2WD (T2M43)	Western	\$22,625.00
Alan Jay Chevrolet Buick GMC Cadillac	2017 GMC Canyon 2WD (T2M43)	Northern	\$22,287.00
Alan Jay Chevrolet Buick GMC Cadillac	2017 GMC Canyon 2WD (T2M43)	Central	\$22,287.00
Alan Jay Chevrolet Buick GMC Cadillac	2017 GMC Canyon 2WD (T2M43)	Southern	\$22,401.00
Rountree-Moore Nissan	2017 Nissan Frontier (32117)	☐ Western	\$20,016.00
DeLand Nissan	2017 Nissan Frontier (32117)	☐ Northern	\$19,867.00
ALAN JAY NISSAN, INC.	2017 Nissan Frontier (32117)	☐ Central	\$19,883.00
ALAN JAY NISSAN, INC.	2017 Nissan Frontier (32117)	☐ Southern	\$19,883.00

Name of Dealership	Type of Vehicle	Zone	Base Price
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COMPACT 4-DOOR CREW CAB PICKUP TRUCK - 4X4 (Specification #48)

Alan Jay Chevrolet Buick GMC Cadillac	2017 Chevrolet Colorado 4WD (12M43)	Western	\$27,166.00
Alan Jay Chevrolet Buick GMC Cadillac	2017 Chevrolet Colorado 4WD (12M43)	Northern	\$26,828.00
Alan Jay Chevrolet Buick GMC Cadillac	2017 Chevrolet Colorado 4WD (12M43)	Central	\$26,828.00
Alan Jay Chevrolet Buick GMC Cadillac	2017 Chevrolet Colorado 4WD (12M43)	Southern	\$26,942.00
Alan Jay Chevrolet Buick GMC Cadillac	2017 GMC Canyon 4WD (T2M43)	Western	\$31,136.00
Alan Jay Chevrolet Buick GMC Cadillac	2017 GMC Canyon 4WD (T2M43)	Northern	\$30,798.00
Alan Jay Chevrolet Buick GMC Cadillac	2017 GMC Canyon 4WD (T2M43)	Central	\$30,798.00
Alan Jay Chevrolet Buick GMC Cadillac	2017 GMC Canyon 4WD (T2M43)	Southern	\$30,912.00

REED NISSAN CLERMONT	2017 Nissan Frontier (32017)	☐ Western	\$22,168.00
REED NISSAN CLERMONT	2017 Nissan Frontier (32017)	☐ Northern	\$22,118.00
REED NISSAN CLERMONT	2017 Nissan Frontier (32017)	☐ Central	\$22,068.00
REED NISSAN CLERMONT	2017 Nissan Frontier (32017)	☐ Southern	\$22,118.00

Name of Dealership	Type of Vehicle	Zone	Base Price
<u>1/2 TON PICKUP TRUCK - 4X2 (Specification #49)</u>			

Rountree-Moore Chevrolet, Cadillac	2017 Chevrolet Silverado 1500 (CC15703/1WT)	Western	\$18,463.00
Rountree-Moore Chevrolet, Cadillac	2017 Chevrolet Silverado 1500 (CC15703/1WT)	Northern	\$18,373.00
Alan Jay Chevrolet Buick GMC Cadillac	2017 Chevrolet Silverado 1500 (CC15703/1WT)	Central	\$18,456.00
Auto Nation Chevrolet Pembroke Pines	2017 Chevrolet Silverado 1500 (CC15703/1WT)	Southern	\$18,344.00
HUB CITY FORD	2017 Ford F-150 (F1C)	☐ Western	\$18,099.00
HUB CITY FORD	2017 Ford F-150 (F1C)	☐ Northern	\$18,099.00
HUB CITY FORD	2017 Ford F-150 (F1C)	☐ Central	\$18,199.00
HUB CITY FORD	2017 Ford F-150 (F1C)	Southern	\$18,299.00
Alan Jay Chevrolet Buick GMC Cadillac	2017 GMC Sierra 1500 (TC15703/1SA)	Western	\$18,911.00
Garber Chevrolet Buick GMC Inc.	2017 GMC Sierra 1500 (TC15703/1SA)	Northern	\$18,786.00
Alan Jay Chevrolet Buick GMC Cadillac	2017 GMC Sierra 1500 (TC15703/1SA)	Central	\$18,815.00
Alan Jay Chevrolet Buick GMC Cadillac	2017 GMC Sierra 1500 (TC15703/1SA)	Southern	\$18,815.00
Rountree-Moore Nissan	2017 Nissan Titan S (36117)	Western	\$23,945.00
DeLand Nissan	2017 Nissan Titan S (36117)	Northern	\$23,789.00
DeLand Nissan	2017 Nissan Titan S (36117)	Central	\$23,843.00
Rountree-Moore Nissan	2017 Nissan Titan S (36117)	Southern	\$23,945.00
AutoNation CDJR Pembroke Pines	2017 Ram 1500 (DS1L61)	Western	\$18,359.00
Garber Chrysler Dodge Truck Inc	2017 Ram 1500 (DS1L61)	Northern	\$18,218.00
AutoNation CDJR Pembroke Pines	2017 Ram 1500 (DS1L61)	Central	\$18,279.00
AutoNation CDJR Pembroke	2017 Ram 1500 (DS1L61)	☐ Southern	\$18,279.00

Pines

Rountree-Moore Toyota	2017 Toyota Tundra Long Bed (8229)	Western	\$25,285.00
Rountree-Moore Toyota	2017 Toyota Tundra Long Bed (8229)	Northern	\$25,180.00
Rountree-Moore Toyota	2017 Toyota Tundra Long Bed (8229)	Central	\$25,280.00
Rountree-Moore Toyota	2017 Toyota Tundra Long Bed (8229)	Southern	\$25,430.00

Name of Dealership	Type of Vehicle	Zone	Base Price
<u>1/2 TON PICKUP TRUCK - 4X4 (Specification #50)</u>			

Alan Jay Chevrolet Buick GMC Cadillac	2017 Chevrolet Silverado 1500 (CK15703/1WT)	Western	\$21,796.00
Alan Jay Chevrolet Buick GMC Cadillac	2017 Chevrolet Silverado 1500 (CK15703/1WT)	Northern	\$21,684.00
Alan Jay Chevrolet Buick GMC Cadillac	2017 Chevrolet Silverado 1500 (CK15703/1WT)	Central	\$21,684.00
Auto Nation Chevrolet Pembroke Pines	2017 Chevrolet Silverado 1500 (CK15703/1WT)	Southern	\$21,611.00
DUVAL FORD LLC	2017 Ford F-150 (F1E)	Western	\$21,236.00
DUVAL FORD LLC	2017 Ford F-150 (F1E)	Northern	\$21,135.00
DUVAL FORD LLC	2017 Ford F-150 (F1E)	Central	\$21,407.00
DUVAL FORD LLC	2017 Ford F-150 (F1E)	Southern	\$21,407.00
Gainesville Buick GMC	2017 GMC Sierra 1500 (TK15703/1SA)	Western	\$21,999.00
Gainesville Buick GMC	2017 GMC Sierra 1500 (TK15703/1SA)	Northern	\$21,904.00
Gainesville Buick GMC	2017 GMC Sierra 1500 (TK15703/1SA)	Central	\$22,004.00
Alan Jay Chevrolet Buick GMC Cadillac	2017 GMC Sierra 1500 (TK15703/1SA)	Southern	\$22,082.00
Rountree-Moore Nissan	2017 Nissan Titan S (36017)	Western	\$26,798.00
Rountree-Moore Nissan	2017 Nissan Titan S (36017)	Northern	\$26,598.00
Rountree-Moore Nissan	2017 Nissan Titan S (36017)	Central	\$26,748.00
Rountree-Moore Nissan	2017 Nissan Titan S (36017)	Southern	\$26,848.00
Garber Chrysler Dodge Truck Inc	2017 Ram 1500 (DS6L61)	☐ Western	\$20,656.00
Garber Chrysler Dodge Truck Inc	2017 Ram 1500 (DS6L61)	☐ Northern	\$20,556.00
Garber Chrysler Dodge Truck	2017 Ram 1500 (DS6L61)	☐ Central	\$20,606.00

Inc			
Garber Chrysler Dodge Truck Inc	2017 Ram 1500 (DS6L61)	☐ Southern	\$20,656.00
Rountree-Moore Toyota	2017 Toyota Tundra Long Bed (8327)	Western	\$28,344.00
Rountree-Moore Toyota	2017 Toyota Tundra Long Bed (8327)	Northern	\$28,159.00
Rountree-Moore Toyota	2017 Toyota Tundra Long Bed (8327)	Central	\$28,259.00
Rountree-Moore Toyota	2017 Toyota Tundra Long Bed (8327)	Southern	\$28,498.00

Name of Dealership	Type of Vehicle	Zone	Base Price
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1/2 TON EXTENDED CAB PICKUP TRUCK - 4X2 (Specification #51)

Rountree-Moore Chevrolet, Cadillac	2017 Chevrolet Silverado 1500 (CC15753)	Western	\$20,250.00
Rountree-Moore Chevrolet, Cadillac	2017 Chevrolet Silverado 1500 (CC15753)	Northern	\$20,196.00
Alan Jay Chevrolet Buick GMC Cadillac	2017 Chevrolet Silverado 1500 (CC15753)	Central	\$20,293.00
Auto Nation Chevrolet Pembroke Pines	2017 Chevrolet Silverado 1500 (CC15753)	Southern	\$20,131.00
HUB CITY FORD	2017 Ford F-150 (X1C)	☐ Western	\$19,299.00
HUB CITY FORD	2017 Ford F-150 (X1C)	☐ Northern	\$19,299.00
HUB CITY FORD	2017 Ford F-150 (X1C)	☐ Central	\$19,399.00
HUB CITY FORD	2017 Ford F-150 (X1C)	☐ Southern	\$19,499.00
Gainesville Buick GMC	2017 GMC Sierra 1500 (TC15753)	Western	\$20,316.00
Gainesville Buick GMC	2017 GMC Sierra 1500 (TC15753)	Northern	\$20,215.00
Gainesville Buick GMC	2017 GMC Sierra 1500 (TC15753)	Central	\$20,314.00
Alan Jay Chevrolet Buick GMC Cadillac	2017 GMC Sierra 1500 (TC15753)	Southern	\$20,374.00
Garber Chrysler Dodge Truck Inc	2017 Ram 1500 (DS1L41)	Western	\$20,348.00
Garber Chrysler Dodge Truck Inc	2017 Ram 1500 (DS1L41)	Northern	\$20,198.00
Garber Chrysler Dodge Truck Inc	2017 Ram 1500 (DS1L41)	Central	\$20,298.00
Garber Chrysler Dodge Truck Inc	2017 Ram 1500 (DS1L41)	Southern	\$20,348.00
Rountree-Moore Toyota	2017 Toyota Tundra Double Cab (8239)	Western	\$25,558.00
Rountree-Moore Toyota	2017 Toyota Tundra	Northern	\$25,348.00

	Double Cab (8239)		
Rountree-Moore Toyota	2017 Toyota Tundra Double Cab (8239)	Central	\$25,798.00
Rountree-Moore Toyota	2017 Toyota Tundra Double Cab (8239)	Southern	\$25,746.00

Name of Dealership	Type of Vehicle	Zone	Base Price
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1/2 TON EXTENDED CAB PICKUP TRUCK - 4X4 (Specification #52)

Alan Jay Chevrolet Buick GMC Cadillac	2017 Chevrolet Silverado 1500 (CK15753)	Western	\$23,718.00
Rountree-Moore Chevrolet, Cadillac	2017 Chevrolet Silverado 1500 (CK15753)	Northern	\$23,536.00
Alan Jay Chevrolet Buick GMC Cadillac	2017 Chevrolet Silverado 1500 (CK15753)	Central	\$23,565.00
Auto Nation Chevrolet Pembroke Pines	2017 Chevrolet Silverado 1500 (CK15753)	Southern	\$23,384.00
HUB CITY FORD	2017 Ford F-150 (X1E)	Western	\$22,599.00
HUB CITY FORD	2017 Ford F-150 (X1E)	Northern	\$22,599.00
HUB CITY FORD	2017 Ford F-150 (X1E)	Central	\$22,699.00
HUB CITY FORD	2017 Ford F-150 (X1E)	Southern	\$22,799.00
Gainesville Buick GMC	2017 GMC Sierra 1500 (TK15753)	Western	\$23,564.00
Gainesville Buick GMC	2017 GMC Sierra 1500 (TK15753)	Northern	\$23,444.00
Gainesville Buick GMC	2017 GMC Sierra 1500 (TK15753)	Central	\$23,544.00
Alan Jay Chevrolet Buick GMC Cadillac	2017 GMC Sierra 1500 (TK15753)	Southern	\$23,563.00
Garber Chrysler Dodge Truck Inc	2017 Ram 1500 Quad Cab 4WD (DS6L41)	☐ Western	\$22,974.00
Garber Chrysler Dodge Truck Inc	2017 Ram 1500 Quad Cab 4WD (DS6L41)	☐ Northern	\$22,874.00
Garber Chrysler Dodge Truck Inc	2017 Ram 1500 Quad Cab 4WD (DS6L41)	☐ Central	\$22,924.00
Garber Chrysler Dodge Truck Inc	2017 Ram 1500 Quad Cab 4WD (DS6L41)	☐ Southern	\$22,974.00
Rountree-Moore Toyota	2017 Toyota Tundra Double Cab (8339)	Western	\$28,264.00
Rountree-Moore Toyota	2017 Toyota Tundra Double Cab (8339)	Northern	\$27,216.00
Rountree-Moore Toyota	2017 Toyota Tundra Double Cab (8339)	Central	\$28,334.00
Rountree-Moore Toyota	2017 Toyota Tundra Double Cab (8339)	Southern	\$28,434.00
Name of Dealership	Type of Vehicle	Zone	Base Price

1/2 TON 4-DOOR CREW CAB PICKUP TRUCK - 4X2 (Specification #53)

Rountree-Moore Chevrolet, Cadillac	2017 Chevrolet Silverado 1500 (CC15543)	Western	\$23,284.00
Rountree-Moore Chevrolet, Cadillac	2017 Chevrolet Silverado 1500 (CC15543)	Northern	\$23,129.00
Rountree-Moore Chevrolet, Cadillac	2017 Chevrolet Silverado 1500 (CC15543)	Central	\$23,169.00
Auto Nation Chevrolet Pembroke Pines	2017 Chevrolet Silverado 1500 (CC15543)	Southern	\$23,147.00
HUB CITY FORD	2017 Ford F-150 (W1C)	Western	\$21,899.00
HUB CITY FORD	2017 Ford F-150 (W1C)	Northern	\$21,899.00
HUB CITY FORD	2017 Ford F-150 (W1C)	Central	\$21,999.00
HUB CITY FORD	2017 Ford F-150 (W1C)	Southern	\$22,099.00
Gainesville Buick GMC	2017 GMC Sierra 1500 (TC15543)	Western	\$23,378.00
Gainesville Buick GMC	2017 GMC Sierra 1500 (TC15543)	Northern	\$23,268.00
Gainesville Buick GMC	2017 GMC Sierra 1500 (TC15543)	Central	\$23,368.00
Alan Jay Chevrolet Buick GMC Cadillac	2017 GMC Sierra 1500 (TC15543)	Southern	\$23,461.00
DeLand Nissan	2017 Nissan Titan S (38117)	Western	\$28,845.00
DeLand Nissan	2017 Nissan Titan S (38117)	Northern	\$28,638.00
DeLand Nissan	2017 Nissan Titan S (38117)	Central	\$28,696.00
DeLand Nissan	2017 Nissan Titan S (38117)	Southern	\$28,806.00
Garber Chrysler Dodge Truck Inc	2017 Ram 1500 (DS1L98)	☐ Western	\$21,498.00
Garber Chrysler Dodge Truck Inc	2017 Ram 1500 (DS1L98)	☐ Northern	\$21,298.00
Garber Chrysler Dodge Truck Inc	2017 Ram 1500 (DS1L98)	☐ Central	\$21,398.00
Garber Chrysler Dodge Truck Inc	2017 Ram 1500 (DS1L98)	☐ Southern	\$21,498.00
Rountree-Moore Toyota	2017 Toyota Tundra Crew Max (8259)	Western	\$29,547.00
Rountree-Moore Toyota	2017 Toyota Tundra Crew Max (8259)	Northern	\$29,392.00
Rountree-Moore Toyota	2017 Toyota Tundra Crew Max (8259)	Central	\$29,492.00
Rountree-Moore Toyota	2017 Toyota Tundra Crew Max (8259)	Southern	\$29,719.00

Name of Dealership	Type of Vehicle	Zone	Base Price
<u>1/2 TON 4-DOOR CREW CAB PICKUP TRUCK - 4X4 (Specification #54)</u>			
Rountree-Moore Chevrolet, Cadillac	2017 Chevrolet Silverado 1500 (CK15543)	Western	\$25,756.00
Alan Jay Chevrolet Buick GMC Cadillac	2017 Chevrolet Silverado 1500 (CK15543)	Northern	\$25,530.00
Alan Jay Chevrolet Buick GMC Cadillac	2017 Chevrolet Silverado 1500 (CK15543)	Central	\$25,530.00
Alan Jay Chevrolet Buick GMC Cadillac	2017 Chevrolet Silverado 1500 (CK15543)	Southern	\$25,530.00
HUB CITY FORD	2017 Ford F-150 (W1E)	☐ Western	\$24,799.00
HUB CITY FORD	2017 Ford F-150 (W1E)	☐ Northern	\$24,799.00
HUB CITY FORD	2017 Ford F-150 (W1E)	☐ Central	\$24,899.00
HUB CITY FORD	2017 Ford F-150 (W1E)	☐ Southern	\$24,999.00
Gainesville Buick GMC	2017 GMC Sierra 1500 (TK15543)	Western	\$25,859.00
Gainesville Buick GMC	2017 GMC Sierra 1500 (TK15543)	Northern	\$25,729.00
Gainesville Buick GMC	2017 GMC Sierra 1500 (TK15543)	Central	\$25,829.00
Alan Jay Chevrolet Buick GMC Cadillac	2017 GMC Sierra 1500 (TK15543)	Southern	\$25,911.00
DeLand Nissan	2017 Nissan Titan S (38017)	Western	\$37,389.00
DeLand Nissan	2017 Nissan Titan S (38017)	Northern	\$37,204.00
DeLand Nissan	2017 Nissan Titan S (38017)	Central	\$37,298.00
DeLand Nissan	2017 Nissan Titan S (38017)	Southern	\$37,406.00
Garber Chrysler Dodge Truck Inc	2017 Ram 1500 (DS6L98)	Western	\$25,366.00
Garber Chrysler Dodge Truck Inc	2017 Ram 1500 (DS6L98)	Northern	\$25,266.00
Garber Chrysler Dodge Truck Inc	2017 Ram 1500 (DS6L98)	Central	\$25,316.00
Garber Chrysler Dodge Truck Inc	2017 Ram 1500 (DS6L98)	Southern	\$25,366.00
Rountree-Moore Toyota	2017 Toyota Tundra Short Bed (8359)	Western	\$32,408.00
Rountree-Moore Toyota	2017 Toyota Tundra Short Bed (8359)	Northern	\$32,011.00
Rountree-Moore Toyota	2017 Toyota Tundra Short Bed (8359)	Central	\$32,211.00
Rountree-Moore Toyota	2017 Toyota Tundra Short	Southern	\$32,408.00

Bed (8359)

Name of Dealership	Type of Vehicle	Zone	Base Price
<u>3/4 TON PICKUP TRUCK - 4X2 (Specification #55)</u>			
Alan Jay Chevrolet Buick GMC Cadillac	2017 Chevrolet Silverado 2500 HD (CC25903)	Western	\$22,927.00
Alan Jay Chevrolet Buick GMC Cadillac	2017 Chevrolet Silverado 2500 HD (CC25903)	Northern	\$22,777.00
Alan Jay Chevrolet Buick GMC Cadillac	2017 Chevrolet Silverado 2500 HD (CC25903)	Central	\$22,777.00
Alan Jay Chevrolet Buick GMC Cadillac	2017 Chevrolet Silverado 2500 HD (CC25903)	Southern	\$22,927.00
DUVAL FORD LLC	2017 Ford F-250 SD (F2A)	☐ Western	\$20,044.00
DUVAL FORD LLC	2017 Ford F-250 SD (F2A)	☐ Northern	\$20,006.00
DUVAL FORD LLC	2017 Ford F-250 SD (F2A)	☐ Central	\$20,308.00
HUB CITY FORD	2017 Ford F-250 SD (F2A)	☐ Southern	\$20,699.00
Alan Jay Chevrolet Buick GMC Cadillac	2017 GMC Sierra 2500 HD (TC25903)	Western	\$22,769.00
Alan Jay Chevrolet Buick GMC Cadillac	2017 GMC Sierra 2500 HD (TC25903)	Northern	\$22,619.00
Alan Jay Chevrolet Buick GMC Cadillac	2017 GMC Sierra 2500 HD (TC25903)	Central	\$22,619.00
Alan Jay Chevrolet Buick GMC Cadillac	2017 GMC Sierra 2500 HD (TC25903)	Southern	\$22,769.00
ALAN JAY NISSAN, INC.	2017 Nissan Titan XD (54117)	Western	\$25,327.00
DeLand Nissan	2017 Nissan Titan XD (54117)	Northern	\$25,181.00
ALAN JAY NISSAN, INC.	2017 Nissan Titan XD (54117)	Central	\$25,177.00
ALAN JAY NISSAN, INC.	2017 Nissan Titan XD (54117)	Southern	\$25,277.00
AutoNation CDJR Pembroke Pines	2017 Ram 2500 (DJ2L62)	Western	\$21,662.00
AutoNation CDJR Pembroke Pines	2017 Ram 2500 (DJ2L62)	Northern	\$21,562.00
AutoNation CDJR Pembroke Pines	2017 Ram 2500 (DJ2L62)	Central	\$21,562.00
AutoNation CDJR Pembroke Pines	2017 Ram 2500 (DJ2L62)	Southern	\$21,562.00
Name of Dealership	Type of Vehicle	Zone	Base Price
<u>3/4 TON PICKUP TRUCK - 4X4 (Specification #56)</u>			
Alan Jay Chevrolet Buick	2017 Chevrolet Silverado	Western	\$25,131.00

GMC Cadillac	2500 HD (CK25903)		
Alan Jay Chevrolet Buick GMC Cadillac	2017 Chevrolet Silverado 2500 HD (CK25903)	Northern	\$24,993.00
Alan Jay Chevrolet Buick GMC Cadillac	2017 Chevrolet Silverado 2500 HD (CK25903)	Central	\$24,993.00
Alan Jay Chevrolet Buick GMC Cadillac	2017 Chevrolet Silverado 2500 HD (CK25903)	Southern	\$25,130.00
DUVAL FORD LLC	2017 Ford F-250 SD (F2B)	☐ Western	\$22,801.00
DUVAL FORD LLC	2017 Ford F-250 SD (F2B)	☐ Northern	\$22,797.00
DUVAL FORD LLC	2017 Ford F-250 SD (F2B)	☐ Central	\$23,114.00
DUVAL FORD LLC	2017 Ford F-250 SD (F2B)	☐ Southern	\$23,628.00
Alan Jay Chevrolet Buick GMC Cadillac	2017 GMC Sierra 2500 HD (TK25903)	Western	\$24,833.00
Alan Jay Chevrolet Buick GMC Cadillac	2017 GMC Sierra 2500 HD (TK25903)	Northern	\$24,695.00
Alan Jay Chevrolet Buick GMC Cadillac	2017 GMC Sierra 2500 HD (TK25903)	Central	\$24,695.00
Alan Jay Chevrolet Buick GMC Cadillac	2017 GMC Sierra 2500 HD (TK25903)	Southern	\$24,832.00
ALAN JAY NISSAN, INC.	2017 Nissan Titan XD (54017)	Western	\$28,138.00
ALAN JAY NISSAN, INC.	2017 Nissan Titan XD (54017)	Northern	\$28,138.00
ALAN JAY NISSAN, INC.	2017 Nissan Titan XD (54017)	Central	\$27,988.00
ALAN JAY NISSAN, INC.	2017 Nissan Titan XD (54017)	Southern	\$28,088.00
AutoNation CDJR Pembroke Pines	2017 Ram 2500 (DJ7L62)	Western	\$24,229.00
AutoNation CDJR Pembroke Pines	2017 Ram 2500 (DJ7L62)	Northern	\$24,129.00
AutoNation CDJR Pembroke Pines	2017 Ram 2500 (DJ7L62)	Central	\$24,129.00
AutoNation CDJR Pembroke Pines	2017 Ram 2500 (DJ7L62)	Southern	\$24,129.00

Name of Dealership	Type of Vehicle	Zone	Base Price
<u>3/4 TON EXTENDED CAB PICKUP TRUCK - 4X2 (Specification #57)</u>			
Alan Jay Chevrolet Buick GMC Cadillac	2017 Chevrolet Silverado 2500 HD Double Cab 2WD (CC25953)	Western	\$24,931.00
Alan Jay Chevrolet Buick GMC Cadillac	2017 Chevrolet Silverado 2500 HD Double Cab 2WD (CC25953)	Northern	\$24,793.00
Alan Jay Chevrolet Buick GMC Cadillac	2017 Chevrolet Silverado 2500 HD Double Cab 2WD (CC25953)	Central	\$24,793.00

Alan Jay Chevrolet Buick GMC Cadillac	2017 Chevrolet Silverado 2500 HD Double Cab 2WD (CC25953)	Southern	\$24,930.00
DUVAL FORD LLC	2017 Ford F-250 SD (X2A)	☐ Western	\$22,440.00
DUVAL FORD LLC	2017 Ford F-250 SD (X2A)	☐ Northern	\$22,439.00
DUVAL FORD LLC	2017 Ford F-250 SD (X2A)	☐ Central	\$22,748.00
DUVAL FORD LLC	2017 Ford F-250 SD (X2A)	☐ Southern	\$23,265.00
Alan Jay Chevrolet Buick GMC Cadillac	2017 GMC Sierra 2500 HD Double Cab 2WD (TC25953)	Western	\$24,724.00
Alan Jay Chevrolet Buick GMC Cadillac	2017 GMC Sierra 2500 HD Double Cab 2WD (TC25953)	Northern	\$24,586.00
Alan Jay Chevrolet Buick GMC Cadillac	2017 GMC Sierra 2500 HD Double Cab 2WD (TC25953)	Central	\$24,586.00
Alan Jay Chevrolet Buick GMC Cadillac	2017 GMC Sierra 2500 HD Double Cab 2WD (TC25953)	Southern	\$24,723.00
<u>3/4 TON EXTENDED CAB PICKUP TRUCK - 4X4 (Specification #58)</u>			
Alan Jay Chevrolet Buick GMC Cadillac	2017 Chevrolet Silverado 2500 HD Double Cab 4WD (CK25953)	Western	\$26,895.00
Alan Jay Chevrolet Buick GMC Cadillac	2017 Chevrolet Silverado 2500 HD Double Cab 4WD (CK25953)	Northern	\$26,757.00
Alan Jay Chevrolet Buick GMC Cadillac	2017 Chevrolet Silverado 2500 HD Double Cab 4WD (CK25953)	Central	\$26,757.00
Alan Jay Chevrolet Buick GMC Cadillac	2017 Chevrolet Silverado 2500 HD Double Cab 4WD (CK25953)	Southern	\$26,894.00
DUVAL FORD LLC	2017 Ford F-250 SD (X2B)	☐ Western	\$25,250.00
DUVAL FORD LLC	2017 Ford F-250 SD (X2B)	☐ Northern	\$25,250.00
DUVAL FORD LLC	2017 Ford F-250 SD (X2B)	☐ Central	\$25,563.00
DUVAL FORD LLC	2017 Ford F-250 SD (X2B)	☐ Southern	\$26,077.00
Alan Jay Chevrolet Buick GMC Cadillac	2017 GMC Sierra 2500 HD Double Cab 4WD (TK25953)	Western	\$26,732.00
Alan Jay Chevrolet Buick GMC Cadillac	2017 GMC Sierra 2500 HD Double Cab 4WD (TK25953)	Northern	\$26,594.00
Alan Jay Chevrolet Buick GMC Cadillac	2017 GMC Sierra 2500 HD Double Cab 4WD (TK25953)	Central	\$26,594.00
	2017 GMC Sierra 2500 HD		

Alan Jay Chevrolet Buick GMC Cadillac	Double Cab 4WD (TK25953)	Southern	\$26,731.00
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Name of Dealership	Type of Vehicle	Zone	Base Price
<u>3/4 TON 4-DOOR CREW CAB PICKUP TRUCK - 4X2 (Specification #59)</u>			

Alan Jay Chevrolet Buick GMC Cadillac	2017 Chevrolet Silverado 2500 HD (CC25943)	Western	\$26,606.00
Alan Jay Chevrolet Buick GMC Cadillac	2017 Chevrolet Silverado 2500 HD (CC25943)	Northern	\$26,356.00
Alan Jay Chevrolet Buick GMC Cadillac	2017 Chevrolet Silverado 2500 HD (CC25943)	Central	\$26,356.00
Auto Nation Chevrolet Pembroke Pines	2017 Chevrolet Silverado 2500 HD (CC25943)	Southern	\$26,213.00
DUVAL FORD LLC	2017 Ford F-250 SD (W2A)	☐ Western	\$23,153.00
DUVAL FORD LLC	2017 Ford F-250 SD (W2A)	☐ Northern	\$23,153.00
DUVAL FORD LLC	2017 Ford F-250 SD (W2A)	☐ Central	\$23,465.00
DUVAL FORD LLC	2017 Ford F-250 SD (W2A)	☐ Southern	\$23,979.00
Alan Jay Chevrolet Buick GMC Cadillac	2017 GMC Sierra 2500 HD (TC25943)	Western	\$26,307.00
Alan Jay Chevrolet Buick GMC Cadillac	2017 GMC Sierra 2500 HD (TC25943)	Northern	\$26,057.00
Alan Jay Chevrolet Buick GMC Cadillac	2017 GMC Sierra 2500 HD (TC25943)	Central	\$26,057.00
Alan Jay Chevrolet Buick GMC Cadillac	2017 GMC Sierra 2500 HD (TC25943)	Southern	\$26,307.00
ALAN JAY NISSAN, INC.	2017 Nissan Titan XD (53117)	Western	\$30,137.00
DeLand Nissan	2017 Nissan Titan XD (53117)	Northern	\$30,008.00
ALAN JAY NISSAN, INC.	2017 Nissan Titan XD (53117)	Central	\$29,987.00
ALAN JAY NISSAN, INC.	2017 Nissan Titan XD (53117)	Southern	\$30,087.00
AutoNation CDJR Pembroke Pines	2017 Ram 2500 (DJ2L92)	Western	\$24,664.00
AutoNation CDJR Pembroke Pines	2017 Ram 2500 (DJ2L92)	Northern	\$24,564.00
AutoNation CDJR Pembroke Pines	2017 Ram 2500 (DJ2L92)	Central	\$24,564.00
AutoNation CDJR Pembroke Pines	2017 Ram 2500 (DJ2L92)	Southern	\$24,564.00

Name of Dealership	Type of Vehicle	Zone	Base Price
<u>3/4 TON 4-DOOR CREW CAB PICKUP TRUCK - 4X4 (Specification #60)</u>			

Alan Jay Chevrolet Buick GMC Cadillac	2017 Chevrolet Silverado 2500 HD (CK25943)	Western	\$28,718.00
Alan Jay Chevrolet Buick GMC Cadillac	2017 Chevrolet Silverado 2500 HD (CK25943)	Northern	\$28,468.00
Alan Jay Chevrolet Buick GMC Cadillac	2017 Chevrolet Silverado 2500 HD (CK25943)	Central	\$28,468.00
Auto Nation Chevrolet Pembroke Pines	2017 Chevrolet Silverado 2500 HD (CK25943)	Southern	\$28,319.00
DUVAL FORD LLC	2017 Ford F-250 SD (W2B)	☐ Western	\$25,965.00
DUVAL FORD LLC	2017 Ford F-250 SD (W2B)	☐ Northern	\$25,965.00
DUVAL FORD LLC	2017 Ford F-250 SD (W2B)	☐ Central	\$26,279.00
DUVAL FORD LLC	2017 Ford F-250 SD (W2B)	☐ Southern	\$26,279.00
Alan Jay Chevrolet Buick GMC Cadillac	2017 GMC Sierra 2500 HD (TK25943)	Western	\$28,407.00
Alan Jay Chevrolet Buick GMC Cadillac	2017 GMC Sierra 2500 HD (TK25943)	Northern	\$28,157.00
Alan Jay Chevrolet Buick GMC Cadillac	2017 GMC Sierra 2500 HD (TK25943)	Central	\$28,157.00
Alan Jay Chevrolet Buick GMC Cadillac	2017 GMC Sierra 2500 HD (TK25943)	Southern	\$28,407.00
ALAN JAY NISSAN, INC.	2017 Nissan Titan XD (53017)	Western	\$32,934.00
ALAN JAY NISSAN, INC.	2017 Nissan Titan XD (53017)	Northern	\$32,934.00
ALAN JAY NISSAN, INC.	2017 Nissan Titan XD (53017)	Central	\$32,784.00
ALAN JAY NISSAN, INC.	2017 Nissan Titan XD (53017)	Southern	\$32,884.00
AutoNation CDJR Pembroke Pines	2017 Ram 2500 (DJ7L92)	Western	\$27,779.00
AutoNation CDJR Pembroke Pines	2017 Ram 2500 (DJ7L92)	Northern	\$27,679.00
AutoNation CDJR Pembroke Pines	2017 Ram 2500 (DJ7L92)	Central	\$27,679.00
AutoNation CDJR Pembroke Pines	2017 Ram 2500 (DJ7L92)	Southern	\$27,679.00

Name of Dealership	Type of Vehicle	Zone	Base Price
<u>1 TON PICKUP TRUCK (DUAL REAR WHEEL) - 4X2 (Specification #61)</u>			

Alan Jay Chevrolet Buick GMC Cadillac	2017 Chevrolet Silverado 3500 HD (CC35903)	Western	\$25,178.00
Alan Jay Chevrolet Buick GMC Cadillac	2017 Chevrolet Silverado 3500 HD (CC35903)	Northern	\$24,928.00
Alan Jay Chevrolet Buick GMC Cadillac	2017 Chevrolet Silverado 3500 HD (CC35903)	Central	\$24,928.00
Auto Nation Chevrolet	2017 Chevrolet Silverado	Southern	\$24,792.00

Pembroke Pines 3500 HD (CC35903)

DUVAL FORD LLC	2017 Ford F-350 SD (F3C)	☐ Western	\$23,463.00
DUVAL FORD LLC	2017 Ford F-350 SD (F3C)	☐ Northern	\$23,463.00
DUVAL FORD LLC	2017 Ford F-350 SD (F3C)	☐ Central	\$23,493.00
DUVAL FORD LLC	2017 Ford F-350 SD (F3C)	☐ Southern	\$23,871.00
Alan Jay Chevrolet Buick GMC Cadillac	2017 GMC Sierra 3500 HD (TC35903)	Western	\$24,881.00
Alan Jay Chevrolet Buick GMC Cadillac	2017 GMC Sierra 3500 HD (TC35903)	Northern	\$24,631.00
Alan Jay Chevrolet Buick GMC Cadillac	2017 GMC Sierra 3500 HD (TC35903)	Central	\$24,631.00
Alan Jay Chevrolet Buick GMC Cadillac	2017 GMC Sierra 3500 HD (TC35903)	Southern	\$24,881.00
AutoNation CDJR Pembroke Pines	2017 Ram 3500 (D23L92)	Western	\$24,799.00
AutoNation CDJR Pembroke Pines	2017 Ram 3500 (D23L92)	Northern	\$24,699.00
AutoNation CDJR Pembroke Pines	2017 Ram 3500 (D23L92)	Central	\$24,699.00
AutoNation CDJR Pembroke Pines	2017 Ram 3500 (D23L92)	Southern	\$24,699.00

Name of Dealership Type of Vehicle Zone Base Price

1 TON PICKUP TRUCK (DUAL REAR WHEEL) - 4X4 (Specification #62)

Alan Jay Chevrolet Buick GMC Cadillac	2017 Chevrolet Silverado 3500 HD (CK35903)	Western	\$27,291.00
Alan Jay Chevrolet Buick GMC Cadillac	2017 Chevrolet Silverado 3500 HD (CK35903)	Northern	\$27,041.00
Alan Jay Chevrolet Buick GMC Cadillac	2017 Chevrolet Silverado 3500 HD (CK35903)	Central	\$27,041.00
Auto Nation Chevrolet Pembroke Pines	2017 Chevrolet Silverado 3500 HD (CK35903)	Southern	\$26,897.00
DUVAL FORD LLC	2017 Ford F-350 SD (F3D)	☐ Western	\$26,441.00
DUVAL FORD LLC	2017 Ford F-350 SD (F3D)	Northern	\$26,441.00
DUVAL FORD LLC	2017 Ford F-350 SD (F3D)	Central	\$26,515.00
DUVAL FORD LLC	2017 Ford F-350 SD (F3D)	Southern	\$26,842.00
Alan Jay Chevrolet Buick GMC Cadillac	2017 GMC Sierra 3500 HD (TK35903)	Western	\$26,993.00
Alan Jay Chevrolet Buick GMC Cadillac	2017 GMC Sierra 3500 HD (TK35903)	Northern	\$26,743.00
Alan Jay Chevrolet Buick GMC Cadillac	2017 GMC Sierra 3500 HD (TK35903)	Central	\$26,743.00
Alan Jay Chevrolet Buick GMC Cadillac	2017 GMC Sierra 3500 HD (TK35903)	Southern	\$26,993.00

AutoNation CDJR Pembroke Pines	2017 Ram 3500 (D28L62)	Western	\$26,466.00
AutoNation CDJR Pembroke Pines	2017 Ram 3500 (D28L62)	☐ Northern	\$26,366.00
AutoNation CDJR Pembroke Pines	2017 Ram 3500 (D28L62)	☐ Central	\$26,366.00
AutoNation CDJR Pembroke Pines	2017 Ram 3500 (D28L62)	☐ Southern	\$26,366.00

Name of Dealership	Type of Vehicle	Zone	Base Price
<u>1 TON EXTENDED CAB PICKUP TRUCK (DUAL REAR WHEEL) - 4X2 (Specification #63)</u>			

DUVAL FORD LLC	2017 Ford F-350 SD (X3C)	☐ Western	\$25,503.00
DUVAL FORD LLC	2017 Ford F-350 SD (X3C)	☐ Northern	\$25,503.00
DUVAL FORD LLC	2017 Ford F-350 SD (X3C)	☐ Central	\$25,563.00
DUVAL FORD LLC	2017 Ford F-350 SD (X3C)	☐ Southern	\$25,911.00
Alan Jay Chevrolet Buick GMC Cadillac	2017 Chevrolet Silverado 3500 HD (CC35953)	Western	\$27,503.00
Alan Jay Chevrolet Buick GMC Cadillac	2017 Chevrolet Silverado 3500 HD (CC35953)	Northern	\$27,239.00
Alan Jay Chevrolet Buick GMC Cadillac	2017 Chevrolet Silverado 3500 HD (CC35953)	Central	\$27,239.00
Auto Nation Chevrolet Pembroke Pines	2017 Chevrolet Silverado 3500 HD (CC35953)	Southern	\$27,093.00
Alan Jay Chevrolet Buick GMC Cadillac	2017 GMC Sierra 3500 HD (TC35953)	Western	\$27,193.00
Alan Jay Chevrolet Buick GMC Cadillac	2017 GMC Sierra 3500 HD (TC35953)	Northern	\$26,929.00
Alan Jay Chevrolet Buick GMC Cadillac	2017 GMC Sierra 3500 HD (TC35953)	Central	\$26,929.00
Alan Jay Chevrolet Buick GMC Cadillac	2017 GMC Sierra 3500 HD (TC35953)	Southern	\$27,167.00

Name of Dealership	Type of Vehicle	Zone	Base Price
<u>1 TON EXTENDED CAB PICKUP TRUCK (DUAL REAR WHEEL) - 4X4 (Specification #64)</u>			

Alan Jay Chevrolet Buick GMC Cadillac	2017 Chevrolet Silverado 3500 HD (CK35953)	Western	\$29,615.00
Alan Jay Chevrolet Buick GMC Cadillac	2017 Chevrolet Silverado 3500 HD (CK35953)	Northern	\$29,351.00
Alan Jay Chevrolet Buick GMC Cadillac	2017 Chevrolet Silverado 3500 HD (CK35953)	Central	\$29,351.00
Auto Nation Chevrolet Pembroke Pines	2017 Chevrolet Silverado 3500 HD (CK35953)	☐ Southern	\$29,199.00

DUVAL FORD LLC	2017 Ford F-350 SD (X3D)	Western	\$29,003.00
DUVAL FORD LLC	2017 Ford F-350 SD (X3D)	☐ Northern	\$29,003.00
DUVAL FORD LLC	2017 Ford F-350 SD (X3D)	Central	\$29,133.00
DUVAL FORD LLC	2017 Ford F-350 SD (X3D)	Southern	\$29,478.00
Alan Jay Chevrolet Buick GMC Cadillac	2017 GMC Sierra 3500 HD (TK35953)	Western	\$29,326.00
Alan Jay Chevrolet Buick GMC Cadillac	2017 GMC Sierra 3500 HD (TK35953)	Northern	\$29,062.00
Alan Jay Chevrolet Buick GMC Cadillac	2017 GMC Sierra 3500 HD (TK35953)	☐ Central	\$29,062.00
Alan Jay Chevrolet Buick GMC Cadillac	2017 GMC Sierra 3500 HD (TK35953)	Southern	\$29,300.00

Name of Dealership	Type of Vehicle	Zone	Base Price
<u>1 TON 4-DOOR CREW CAB PICKUP TRUCK (DUAL REAR WHEEL) - 4X2 (Specification #65)</u>			

Alan Jay Chevrolet Buick GMC Cadillac	2017 Chevrolet Silverado 3500 HD (CC35943)	Western	\$28,821.00
Alan Jay Chevrolet Buick GMC Cadillac	2017 Chevrolet Silverado 3500 HD (CC35943)	Northern	\$28,557.00
Alan Jay Chevrolet Buick GMC Cadillac	2017 Chevrolet Silverado 3500 HD (CC35943)	Central	\$28,557.00
Auto Nation Chevrolet Pembroke Pines	2017 Chevrolet Silverado 3500 HD (CC35943)	Southern	\$28,418.00
DUVAL FORD LLC	2017 Ford F-350 SD (W3C)	Western	\$26,910.00
DUVAL FORD LLC	2017 Ford F-350 SD (W3C)	Northern	\$26,910.00
DUVAL FORD LLC	2017 Ford F-350 SD (W3C)	Central	\$26,940.00
DUVAL FORD LLC	2017 Ford F-350 SD (W3C)	Southern	\$27,321.00
Alan Jay Chevrolet Buick GMC Cadillac	2017 GMC Sierra 3500 HD (TC35943)	Western	\$28,523.00
Alan Jay Chevrolet Buick GMC Cadillac	2017 GMC Sierra 3500 HD (TC35943)	Northern	\$28,259.00
Alan Jay Chevrolet Buick GMC Cadillac	2017 GMC Sierra 3500 HD (TC35943)	Central	\$28,259.00
Alan Jay Chevrolet Buick GMC Cadillac	2017 GMC Sierra 3500 HD (TC35943)	Southern	\$28,497.00
AutoNation CDJR Pembroke Pines	2017 Ram 3500 (D23L92)	☐ Western	\$25,489.00
AutoNation CDJR Pembroke Pines	2017 Ram 3500 (D23L92)	☐ Northern	\$25,389.00
AutoNation CDJR Pembroke Pines	2017 Ram 3500 (D23L92)	☐ Central	\$25,389.00
AutoNation CDJR Pembroke Pines	2017 Ram 3500 (D23L92)	☐ Southern	\$25,389.00

Name of Dealership	Type of Vehicle	Zone	Base Price
<u>1 TON 4-DOOR CREW CAB PICKUP TRUCK (DUAL REAR WHEEL) - 4X4 (Specification #66)</u>			
Alan Jay Chevrolet Buick GMC Cadillac	2017 Chevrolet Silverado 3500 HD (CK35943)	Western	\$30,934.00
Alan Jay Chevrolet Buick GMC Cadillac	2017 Chevrolet Silverado 3500 HD (CK35943)	Northern	\$30,670.00
Alan Jay Chevrolet Buick GMC Cadillac	2017 Chevrolet Silverado 3500 HD (CK35943)	Central	\$30,670.00
Auto Nation Chevrolet Pembroke Pines	2017 Chevrolet Silverado 3500 HD (CK35943)	Southern	\$30,524.00
DUVAL FORD LLC	2017 Ford F-350 SD (W3D)	☐ Western	\$29,670.00
DUVAL FORD LLC	2017 Ford F-350 SD (W3D)	☐ Northern	\$29,670.00
DUVAL FORD LLC	2017 Ford F-350 SD (W3D)	☐ Central	\$29,670.00
DUVAL FORD LLC	2017 Ford F-350 SD (W3D)	☐ Southern	\$30,150.00
Alan Jay Chevrolet Buick GMC Cadillac	2017 GMC Sierra 3500 HD (TK35943)	Western	\$30,636.00
Alan Jay Chevrolet Buick GMC Cadillac	2017 GMC Sierra 3500 HD (TK35943)	Northern	\$30,372.00
Alan Jay Chevrolet Buick GMC Cadillac	2017 GMC Sierra 3500 HD (TK35943)	Central	\$30,372.00
Alan Jay Chevrolet Buick GMC Cadillac	2017 GMC Sierra 3500 HD (TK35943)	Southern	\$30,610.00
AutoNation CDJR Pembroke Pines	2017 Ram 3500 (D28L92)	Western	\$31,427.00
AutoNation CDJR Pembroke Pines	2017 Ram 3500 (D28L92)	Northern	\$31,327.00
AutoNation CDJR Pembroke Pines	2017 Ram 3500 (D28L92)	Central	\$31,327.00
AutoNation CDJR Pembroke Pines	2017 Ram 3500 (D28L92)	Southern	\$31,327.00